# **Data Warehousing**

# **Final Project**

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# 1. Executive Summary

The Financial Transactions Analytics project aims to create a data warehouse solution that facilitates comprehensive insights into customer financial behaviors, card usage patterns, and transactional trends. By consolidating and transforming data from three primary sources—transactions, users, and cards—this project will provide a unified, subject-oriented repository optimized for high-value decision-making in the financial services industry. The project focuses on developing a robust dimensional model, enabling a wide array of analytical queries and data visualizations.

To address specific managerial decision-making needs, we designed a dimensional data model with fact and dimension tables. The transactional model captures detailed user data and card information in a normalized form to support operational needs, while the dimensional model supports high-level analytics on spending patterns, card usage trends, and customer demographics. This approach enables us to not only streamline transactional processing but also empower data-driven strategies such as customer segmentation, risk assessment, and marketing optimization.

The data collection and preparation processes involved transforming raw datasets into a structured, cleaned format suitable for analysis. Key SQL transformations were used to standardize data, handle missing values, and create meaningful aggregates for reporting. Additionally, data enrichment efforts integrated per capita income and credit scores, providing a broader context for financial insights.

This project delivers a flexible data warehousing solution that supports in-depth analysis and strategic decision-making, with potential applications in fraud detection, personalized marketing, and financial forecasting.

### 2. Problem Statement

In the highly competitive financial services industry, understanding customer spending behavior, identifying fraud risks, and personalizing marketing strategies are critical for success. Financial institutions need a centralized, data-driven approach to make informed decisions on these fronts. The challenge arises from disparate datasets—such as transaction records, customer demographics, and card usage details—that, when analyzed together, could reveal valuable insights.

Who: Financial analysts, risk managers, and marketing teams. What: The challenge is to integrate and analyze various data sources to enhance customer insights and mitigate risks. When and Where: This need is ongoing and applies across financial institutions dealing with high transaction volumes and diverse customer bases. Why: Analyzing this data can improve risk assessment, enhance customer targeting, and optimize revenue

strategies. How: A well-designed data warehouse that consolidates transactional and demographic data can enable powerful analytics and decision-making. By implementing a data warehouse with a dimensional model, this project aims to support strategic decisions and enable deeper insights through an accessible, integrated data repository.

### 3. Literature Review

For this project, a range of resources informed the approach to data warehousing and dimensional modeling, each contributing valuable insights into best practices and methodologies:

Bill Inmon's Data Warehousing Concepts: Inmon's foundational work on data warehousing emphasizes the importance of building a subject-oriented, time-variant, and integrated database to support decision-making. His guidance on organizing data around key business subjects influenced the project's approach to integrating transactional and demographic data, focusing on usability for analytics.

Ralph Kimball's Dimensional Modeling Techniques: Kimball's dimensional modeling techniques, particularly his "star schema" design, were pivotal in shaping the database structure. His work underscores the importance of a simplified schema for analytical efficiency, guiding the development of fact and dimension tables to streamline querying and reporting.

Financial Transaction Data Analysis Blog Posts and Tutorials: Several blog posts and tutorials focused on analyzing transaction data provided practical advice on structuring financial data, handling sensitive information, and detecting fraud patterns. These resources underscored the value of creating a unified data model that could support various analytics use cases, from spending trend analysis to fraud detection.

SQL and Data Warehousing Documentation: Official SQL documentation and data warehousing resources on schema design and ETL processes offered technical details essential for implementing the project. These resources included information on SQL best practices for query optimization, data cleaning, and data aggregation.

Academic Papers on Customer Analytics and Fraud Detection: Research papers detailing advanced customer analytics and fraud detection methodologies highlighted the importance of integrating transactional and customer demographic data. These insights helped shape the project's focus on enabling data-driven insights into spending patterns, customer segmentation, and fraud detection through integrated datasets.

Together, these resources provided a comprehensive foundation for designing a financial data warehouse that aligns with industry standards and addresses real-world analytical needs in financial services.

# 4. Data Collection and Preparation

The data for this project was sourced from Kaggle, specifically from the "Transactions Fraud Datasets" dataset, which can be accessed from this link:

https://www.kaggle.com/datasets/computingvictor/transactions-fraud-datasets?select=users\_data.csv

This dataset provides essential information for financial analytics and fraud detection, including transactions, user demographics, and card details.

### **Data Collection**

The dataset comprises three main CSV files:

Transactions Data: Contains information on each transaction, including transaction amount, card ID, merchant details, and transaction method (chip or swipe).

Users Data: Includes demographic and financial information about clients, such as age, income, debt, and credit score.

Cards Data: Provides details on client cards, including card brand, credit limit, card status, and expiration details.

These CSV files were imported into a database where each file was transformed into a separate table, facilitating the integration and relational analysis across datasets. Data Preparation

To ensure data quality and consistency, the following data preparation steps were taken:

### **Data Cleaning:**

- Missing Values: Rows with missing or irrelevant data were identified and removed to improve data reliability.
- Standardization: Fields such as dates, currency amounts, and geographic data were standardized. For instance, date formats were unified to support time-based analysis, and financial fields were converted to numeric types for accurate aggregation and comparison.
- Currency Formatting: Transaction amounts and financial fields (such as yearly\_income, total\_debt, and credit\_limit) were cleaned and standardized to remove symbols or inconsistencies.

### **Data Transformation:**

- o Transaction Amounts: Converted to a consistent currency format, and negative values were flagged to differentiate debits from credits.
- Geographic Data: Fields such as merchant\_state and merchant\_city were standardized for consistency in location-based analytics.
- Account Security: Extracted information like card expiration year and last PIN change year from the Cards Data table to evaluate security aspects, such as outdated cards.

### **ETL Process:**

 After cleaning and transforming the data, an ETL (Extraction, Transformation, and Loading) process was performed, which involved importing the data from CSV files into a structured relational database format. This made the data readily accessible for SQL-based queries and further analysis.

# 5. Database Design

The database design for this project includes both a transactional (OLTP) model and a dimensional (OLAP) model. These two models serve different purposes: the transactional model captures detailed day-to-day data, while the dimensional model focuses on simplifying data for analytics and decision-making.

### **5.1 Transactional Models (OLTP)**

The OLTP model in this project is designed to capture detailed records of financial transactions, user demographics, and card information. This design is normalized to ensure data integrity and prevent redundancy, which is essential for supporting high-frequency transactional operations in real-time. The OLTP schema is structured as follows:

- **Transactions Table:** Stores each transaction, with details such as transaction\_id, date, client\_id, card\_id, amount, merchant\_id, merchant\_city, and merchant\_state. This table is optimized for rapid insertion and retrieval, essential for processing high volumes of transactions.
- **Users Table:** Contains demographic information about each user, including user\_id, current\_age, retirement\_age, birth\_year, birth\_month, gender, address, latitude, longitude, per\_capita\_income, yearly\_income, total\_debt, credit\_score, and num\_credit\_cards.
- Cards Table: Holds card-related information such as card\_id, client\_id, card\_brand, card\_type, card\_number, expires, cvv, has\_chip, num\_cards\_issued, credit\_limit, acct\_open\_date, year\_pin\_last\_changed, and card\_on\_dark\_web.

This OLTP model is normalized (typically to third normal form) to prevent data redundancy, improve data integrity, and allow for fast transactions. Indexing is applied to frequently accessed fields such as client\_id, card\_id, and merchant\_id to enhance query performance. This model supports various real-time applications, such as verifying card transactions and updating user account details.

### 5.2 Dimensional Models (OLAP)

The dimensional model is simplified to focus on data aggregation and analysis, helping to identify transaction patterns, customer segmentation, and potential fraud. The star schema for the dimensional model consists of a central fact table and surrounding dimension tables. This structure allows for quick retrieval of aggregated data and is ideal for decision support.

### **Fact Table:**

• Transaction Facts: The Transaction\_Fact table contains metrics such as transaction\_id, date\_key, client\_id, card\_id, merchant\_id, and amount. It serves as the primary table for financial analytics, storing transaction-related facts and connecting with relevant dimensions for slicing and dicing the data.

### **Dimension Tables:**

- User Dimension: The User\_Dim table stores demographic attributes such as client\_id, current\_age, retirement\_age, gender, income, debt, and credit\_score. This dimension is essential for segmenting users by demographic and financial profiles.
- Card Dimension: The Card\_Dim table includes card\_id, card\_brand, card\_type, credit limit, and has chip, which are useful for analyzing card usage patterns.
- Merchant Dimension: The Merchant\_Dim table stores attributes like merchant\_id, merchant\_city, and merchant\_state, allowing for geographic and merchant-based analysis.

This dimensional model, based on a star schema, enables easy querying and data aggregation, supporting the OLAP system's goal of providing insights for decision-making.

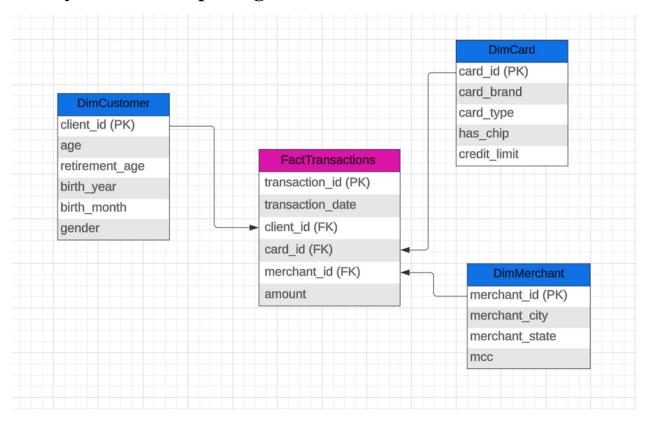
**Data Cube Description** 

Data cubes are developed from the dimensional model to support multi-dimensional analysis. For instance:

• Spending by Geography and Time: A data cube aggregates transaction amounts by geographic regions (state, city) and over different time periods (month, quarter, year). This helps in identifying high-spending areas and seasonal trends.

- User Credit Utilization: A data cube aggregates average credit utilization rates per user across different demographic segments, enabling targeted financial management advice and risk assessment.
- Merchant Transaction Patterns: A cube aggregates transaction counts and amounts per merchant, helping to identify merchants with unusual transaction patterns that may indicate fraud.

# **Entity Relationship Diagram:**



### **Creating Staging Tables:**

```
CREATE TABLE Transactions_Staging_Data (
id NUMBER PRIMARY KEY,
transaction_date DATE,
client_id NUMBER,
card_id NUMBER,
```

```
amount NUMBER(10, 2),
        use chip VARCHAR2(50),
        merchant id NUMBER,
        merchant city VARCHAR2(100),
        merchant state VARCHAR2(2),
        zip NUMBER(5),
        mcc NUMBER,
        errors VARCHAR2(255)
     );
    select * from Transactions_Staging_Data;
Script Output × Query Result ×
📌 🖺 🙀 🗽 SQL | Fetched 50 rows in 0.037 seconds

    ↑ MERCHANT_ID    ↑ MERCHANT_CITY    ↑ MERCHANT_STATE    ↑ ZIP    ↑ MCC    ↑ ERROF

   1 7475327 01-JAN-10
                                                -77 Swipe Transaction
                                                                           59935 Beulah
                                                                                                            58523 5499 (null)
   2 7475328 01-JAN-10
                                561
                                        4575
                                              14.57 Swipe Transaction
                                                                           67570 Bettendorf
                                                                                                            52722 5311 (null)
                                              80 Swipe Transaction
   3 7475329 01-JAN-10
                               1129
                                       102
                                                                          27092 Vista
                                                                                             CA
                                                                                                            92084 4829 (null)
                           430 2860
   4 7475331 01-JAN-10
                                                200 Swipe Transaction
                                                                          27092 Crown Point
                                                                                             IN
                                                                                                            46307 4829 (null)
                                848 3915
                                                                                                            20776 5813 (null)
   5 7475332 01-JAN-10
                                                                                             MD
                                              46.41 Swipe Transaction
                                                                           13051 Harwood
   6 7475333 01-JAN-10
                                1807
                                        165
                                               4.81 Swipe Transaction
                                                                           20519 Bronx
                                                                                             NY
                                                                                                            10464 5942 (null)
   7 7475334 01-JAN-10
                               1556
                                       2972
                                                 77 Swipe Transaction
                                                                           59935 Beulah
                                                                                             ND
                                                                                                            58523 5499 (null)
   8 7475335 01-JAN-10
                               1684
                                             26.46 Online Transaction
                                                                          39021 ONLINE
                                                                                             (null)
                                                                                                           (null) 4784 (null)
   9 7475336 01-JAN-10
                              335 5131 261.58 Online Transaction
                                                                          50292 ONLINE
                                                                                             (null)
                                                                                                           (null) 7801 (null)
   10 7475337 01-JAN-10
                                351
                                       1112
                                              10.74 Swipe Transaction
                                                                           3864 Flushing
                                                                                             NY
                                                                                                            11355 5813 (null)
  11 7475338 01-JAN-10
                                554
                                       3912
                                               3.51 Swipe Transaction
                                                                           67570 Pearland
                                                                                             TX
                                                                                                            77581 5311 (null)
                                     5061
   12 7475339 01-JAN-10
                                605
                                               2.58 Swipe Transaction
                                                                           75781 Brooklyn
                                                                                             NY
                                                                                                            11210 5411 (null)
   13 7475340 01-JAN-10
                               1556 2972 39.63 Swipe Transaction
                                                                           59935 Beulah
                                                                                             ND
                                                                                                            58523 5499 (null)
   14 7475341 01-JAN-10
                                1797
                                       1127
                                                                                             HI
                                                                                                            96732 4121 (null)
                                              43.33 Swipe Transaction
                                                                           33326 Kahului
   15 7475342 01-JAN-10
                                114
                                        3398
                                                                                                            91606 5541 (null)
                                               49.42 Swipe Transaction
                                                                           61195 North Hollywood CA
   16 7475343 01-JAN-10
                                               1.09 Swipe Transaction
                                                                                                            78586 5942 (null)
                                1634
                                       2464
                                                                           20519 San Benito
                                                                                            TX
                                                                           1636 Erie
                                                                                                           16511 7538 (null)
   17 7475344 01-JAN-10
                                             73.79 Swipe Transaction
```

27092 Wieta

92084 4829 (mill)

# create table user\_Staging\_Data ( id NUMBER PRIMARY KEY, current\_age NUMBER, retirement\_age NUMBER, birth\_year NUMBER, birth\_month NUMBER, gender VARCHAR2(10),

1129

5492

100 Swine Transaction

18 7475345 01 -. TAN-10

```
address VARCHAR2(255),

per_capita_income VARCHAR2(20),

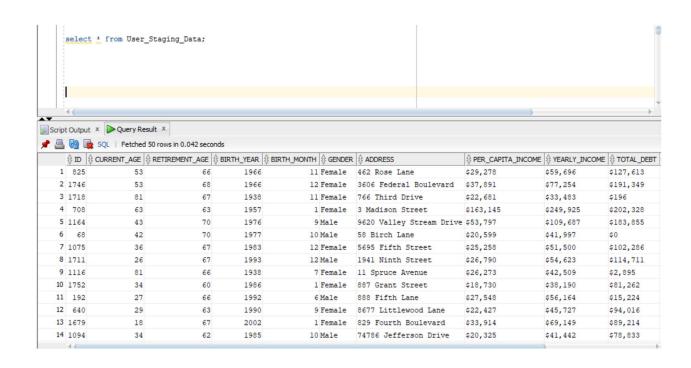
yearly_income VARCHAR2(20),

total_debt VARCHAR2(20),

credit_score NUMBER,

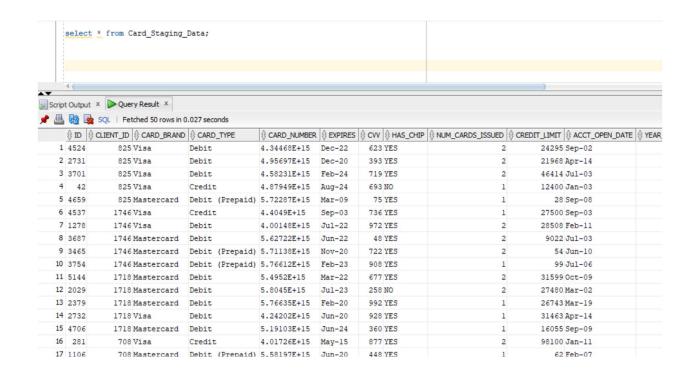
num_credit_cards NUMBER

);
```



# create table card\_Staging\_Data ( id NUMBER PRIMARY KEY, client\_id NUMBER, card\_brand VARCHAR2(20), card\_type VARCHAR2(20), card\_number VARCHAR2(19), expires VARCHAR2(7), cvv NUMBER(3),

```
has_chip VARCHAR2(3),
num_cards_issued NUMBER,
credit_limit NUMBER,
acct_open_date VARCHAR2(7),
year_pin_last_changed NUMBER(4),
card_on_dark_web VARCHAR2(3)
);
```



### **Creating Dimension Tables**

The DimCustomer table is a dimension table created to store information about customers in a format optimized for analysis in a data warehouse. It is derived from raw data in the User Staging Data table, which likely holds unprocessed or less structured data.

### **Purpose and Use of DimCustomer Table**

1. Central Repository for Customer Attributes:

- The DimCustomer table consolidates important customer-related attributes such as age, gender, birth details, income, debt, credit score, and the number of credit cards.
- This centralization provides a single, clean source of customer data that can be easily queried and analyzed.

### 2. Data Cleansing and Transformation:

- The table cleans and validates numeric fields like per\_capita\_income, yearly\_income, and total\_debt using REGEXP\_LIKE to ensure they contain valid numeric data. Invalid entries are replaced with NULL.
- By transforming data during creation, it ensures that only validated and correctly formatted data is stored in the data warehouse, improving data quality.

### 3. Primary Key for Data Integration:

• The primary key, client\_id, uniquely identifies each customer. This key is essential for linking customer data in this dimension table to related records in **fact tables** (e.g., FactSales, FactTransactions).

### **CREATING TABLE**

```
CREATE TABLE DimCustomer AS

SELECT

id AS client_id,

current_age AS age,

retirement_age,

birth_year,

birth_month,

gender,

CASE WHEN REGEXP_LIKE(per_capita_income, '^[0-9]+(\.[0-9]+)?$')

THEN TO_NUMBER(per_capita_income, '999999.99')

ELSE NULL END AS per_capita_income,

CASE WHEN REGEXP_LIKE(yearly_income, '^[0-9]+(\.[0-9]+)?$')

THEN TO_NUMBER(yearly_income, '999999.99')

ELSE NULL END AS yearly_income,

CASE WHEN REGEXP_LIKE(total debt, '^[0-9]+(\.[0-9]+)?$')
```

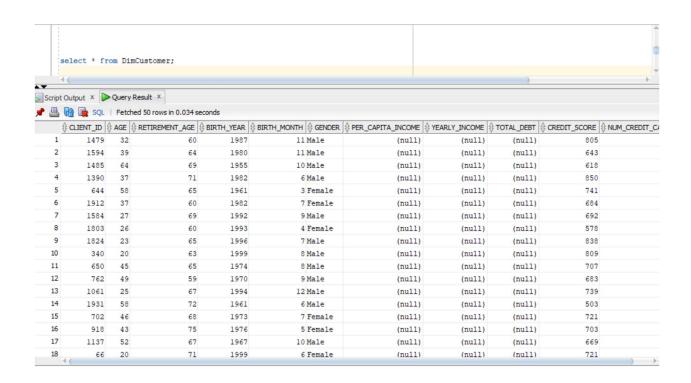
```
THEN TO NUMBER(total debt, '999999.99')
    ELSE NULL END AS total debt,
  credit score,
  num credit cards
FROM
  User Staging Data;
INSERT INTO DimCustomer (client id, age, retirement age, birth year, birth month, gender,
per capita income, yearly income, total debt, credit score, num credit cards)
SELECT
  id AS client id,
  current age AS age,
  retirement age,
  birth year,
  birth month,
  gender,
  CASE WHEN REGEXP LIKE(per capita income, \[ (0-9)+(\.[0-9]+)? \] \]
    THEN TO NUMBER(per capita income, '999999.99')
    ELSE NULL END AS per capita income,
  CASE WHEN REGEXP LIKE(yearly income, '^[0-9]+(\.[0-9]+)?$')
    THEN TO_NUMBER(yearly income, '999999.99')
    ELSE NULL END AS yearly income,
  CASE WHEN REGEXP LIKE(total debt, '^[0-9]+(\.[0-9]+)?$')
    THEN TO_NUMBER(total_debt, '999999.99')
    ELSE NULL END AS total debt,
  credit score,
  num credit cards
FROM
```

User Staging Data;

-- Add primary key to DimCustomer

ALTER TABLE DimCustomer

ADD CONSTRAINT pk dimcustomer PRIMARY KEY (client id);



The DimCard table is a dimension table designed to store information about credit or debit cards. It is derived from raw data in the Card\_Staging\_Data table, where data undergoes initial cleaning and transformation before being loaded into this structured dimension table in the data warehouse.

Purpose and Use of DimCard Table

- 1. Central Repository for Card Attributes:
  - The DimCard table consolidates key attributes about cards, such as card\_brand, card type, has chip, and credit limit.

• This setup provides a single, clean source of card-related data that is easy to query and analyze.

### 2. Data Transformation and Standardization:

- o The table standardizes the has\_chip field, converting values of 'YES' to 'Y' and other values to 'N'. This standardization makes the data more consistent and easier to work with in queries.
- It also converts the credit\_limit to a numeric format using TO\_NUMBER, ensuring that the field can be used for numeric analysis, such as calculating average credit limits.

### 3. Unique Identifier for Data Integration:

The primary key, card\_id, uniquely identifies each card. It is essential for
establishing relationships with fact tables that store transactional data (e.g.,
FactTransactions), where each transaction can be associated with a specific card.

### CREATE TABLE DimCard AS

```
id AS card_id,
  card_brand,
  card_type,

CASE

WHEN has_chip = 'YES' THEN 'Y'

ELSE 'N'

END AS has_chip,

TO_NUMBER(credit_limit) AS credit_limit

FROM

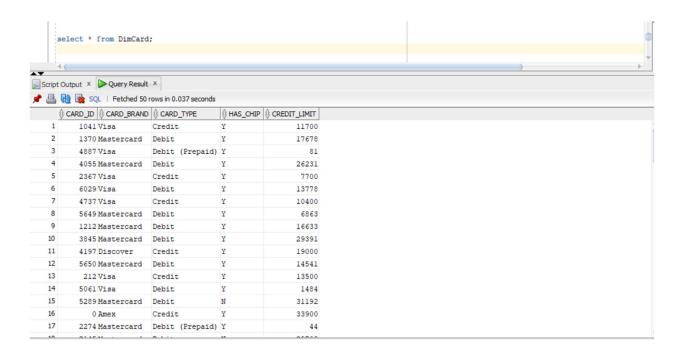
Card_Staging_Data;
```

INSERT INTO DimCard (card\_id, card\_brand, card\_type, has\_chip, credit\_limit)
SELECT

```
id AS card_id,
  card_brand,
  card_type,
  CASE
    WHEN has_chip = 'YES' THEN 'Y'
    ELSE 'N'
    END AS has_chip,
    TO_NUMBER(credit_limit) AS credit_limit
FROM
    Card Staging Data;
```

### ALTER TABLE DIMCARD

ADD CONSTRAINT uq\_dimcard UNIQUE (CARD\_ID);



The DimMerchant table is a dimension table designed to store information about merchants. It is created from raw data in the Transactions\_Staging\_Data table, which is likely a staging area for transactional data before it is organized and loaded into the data warehouse.

### Purpose and Use of DimMerchant Table

- 1. Central Repository for Merchant Information:
  - The DimMerchant table consolidates essential merchant-related attributes, including merchant\_id, merchant\_city, merchant\_state, and mcc (Merchant Category Code).
  - o This setup provides a single, clean, and organized source of merchant data, making it easy to perform queries and analyses involving merchants.

### 2. Data Transformation and Standardization:

- The table uses TO\_CHAR(mcc) to ensure that mcc values are stored as text. This standardization is helpful if MCC codes need to be used as categorical identifiers rather than numerical values.
- By grouping on merchant\_id, merchant\_city, merchant\_state, and mcc, the table removes duplicate entries, ensuring that each merchant is represented only once in the table.

### 3. Primary Key for Data Integration:

o The primary key, merchant\_id, uniquely identifies each merchant, allowing it to be linked with fact tables (e.g., FactTransactions) that store transactional data.

### CREATE TABLE DimMerchant AS

```
SELECT

merchant_id,

merchant_city,

merchant_state,

TO_CHAR(mce) AS mce

FROM

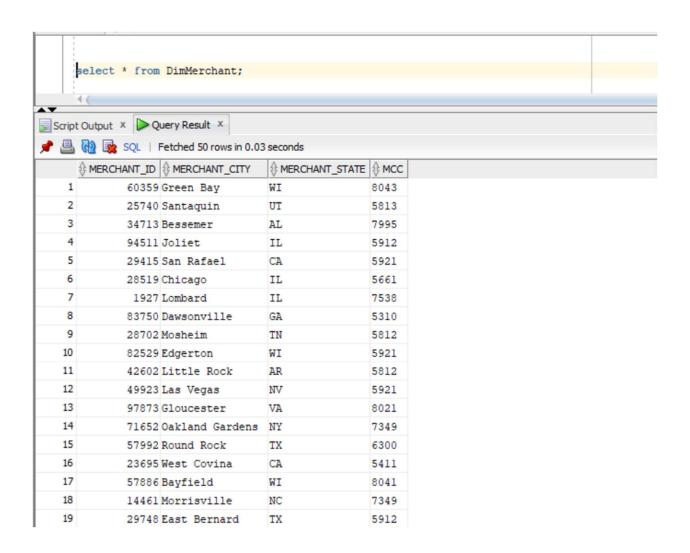
Transactions_Staging_Data

GROUP BY

merchant_id,

merchant_city,
```

```
merchant_state,
  mcc;
 INSERT INTO DimMerchant (merchant_id, merchant_city, merchant_state, mcc)
SELECT
  merchant_id,
  merchant_city,
 merchant_state,
 TO CHAR(mcc) AS mcc
FROM
  Transactions Staging Data
GROUP BY
  merchant_id,
 merchant_city,
 merchant_state,
  mcc;
ALTER TABLE DimMerchant
ADD CONSTRAINT pk_dimmerchant PRIMARY KEY (merchant_id);
```



### **Creating Fact Table**

The FactTransactions table is a fact table in a data warehouse, designed to store transactional data. Unlike dimension tables, which store descriptive attributes, a fact table contains quantitative data (measurable events) and links to relevant dimension tables to provide context.

Purpose and Use of FactTransactions Table

1. Captures Transactional Data:

- The FactTransactions table records individual transactions, including the transaction\_id, transaction\_date, client\_id, card\_id, merchant\_id, and the amount of each transaction.
- o This table serves as the central location for transaction data, capturing each transaction's key details for analysis.

### 2. Linking Facts with Dimensions:

- Foreign Keys (client\_id, card\_id, merchant\_id) link this table to related dimension tables — DimCustomer, DimCard, and DimMerchant.
- These links allow analysts to combine transactional data with descriptive attributes from the dimension tables (e.g., customer demographics, card details, and merchant locations).
- o For example, a transaction can be associated with a customer's age, the type of card used, and the merchant's category, enabling multidimensional analysis.

### 3. Measures for Analysis:

o The primary measure in this table is amount, which represents the monetary value of each transaction.

```
CREATE TABLE FactTransactions (
transaction_id NUMBER PRIMARY KEY,
transaction_date DATE,
client_id NUMBER,
card_id NUMBER,
merchant_id NUMBER,
amount DECIMAL(10, 2),
FOREIGN KEY (client_id) REFERENCES DimCustomer(client_id),
FOREIGN KEY (card_id) REFERENCES DimCard(card_id),
FOREIGN KEY (merchant_id) REFERENCES DimMerchant(merchant_id)
);
INSERT INTO FactTransactions (transaction_id, transaction_date, client_id, card_id, merchant_id, amount)
SELECT
```

id, -- Mapping id from Transactions\_Staging\_Data to transaction\_id in FactTransactions

transaction\_date, -- Mapping transaction\_date from Transactions\_Staging\_Data

client\_id, -- Mapping client\_id from Transactions\_Staging\_Data

card\_id, -- Mapping card\_id from Transactions\_Staging\_Data

merchant\_id, -- Mapping merchant\_id from Transactions\_Staging\_Data

amount -- Mapping amount from Transactions Staging Data

### **FROM**

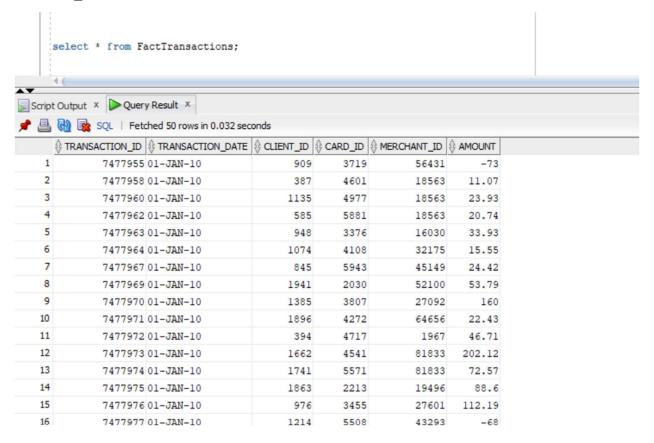
Transactions\_Staging\_Data

### **WHERE**

client\_id IN (SELECT client\_id FROM DimCustomer) -- Ensure the client\_id exists in DimCustomer

AND card\_id IN (SELECT card\_id FROM DimCard) -- Ensure the card\_id exists in DimCard

AND merchant\_id IN (SELECT merchant\_id FROM DimMerchant); -- Ensure the merchant\_id exists in DimMerchant



# **Exploratory Data Analysis**

### 1. DimCustomer Table Analysis

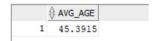
-- Count the total number of customers

SELECT COUNT(\*) AS total\_customers FROM DimCustomer;



-- Calculate the average age of customers

SELECT AVG(age) AS avg\_age FROM DimCustomer;



-- Distribution of customers by gender

SELECT gender, COUNT(\*) AS count\_by\_gender

FROM DimCustomer

GROUP BY gender;

	<b>♦</b> GENDER	COUNT_BY_GENDER
1	Male	984
2	Female	1016

-- Distribution of customers by credit score range

### **SELECT**

### **CASE**

WHEN credit score < 600 THEN 'Poor'

WHEN credit score BETWEEN 600 AND 700 THEN 'Fair'

WHEN credit score BETWEEN 701 AND 750 THEN 'Good'

WHEN credit\_score > 750 THEN 'Excellent'

END AS credit\_score\_category,

COUNT(\*) AS count\_by\_score\_category

FROM DimCustomer

### **GROUP BY**

### **CASE**

WHEN credit score < 600 THEN 'Poor'

WHEN credit score BETWEEN 600 AND 700 THEN 'Fair'

WHEN credit\_score BETWEEN 701 AND 750 THEN 'Good'

WHEN credit score > 750 THEN 'Excellent'

END;

1	Excellent	524
2	Poor	132
3	Fair	704
4	Good	640

we have the following analysis of the **credit score distribution** among customers:

• Excellent: There are 524 customers with an "Excellent" credit score, indicating that these customers have a high level of creditworthiness. They likely have a credit score above 750, making them low-risk customers.

- **Good**: There are **640** customers with a "Good" credit score. These customers generally have reliable credit histories and are considered to be fairly low risk. Their credit scores likely fall between 701 and 750.
- Fair: The largest group is 704 customers with a "Fair" credit score. This group has a moderate level of creditworthiness, typically with scores between 600 and 700. They may be subject to higher scrutiny or interest rates for loans due to the moderate risk level.
- **Poor**: The smallest group is **132** customers with a "Poor" credit score. These customers have a credit score below 600, which may indicate higher credit risk. Financial institutions may be cautious with this group, possibly offering limited credit options.

### 2. DimCard Table Analysis

-- Count the total number of cards

SELECT COUNT(\*) AS total\_cards FROM DimCard;



-- Distribution of cards by brand

SELECT card\_brand, COUNT(\*) AS count\_by\_brand

FROM DimCard

GROUP BY card brand;

	♦ CARD_BRAND	
1	Amex	402
2	Mastercard	3209
3	Visa	2326
4	Discover	209

-- Distribution of cards by type

SELECT card\_type, COUNT(\*) AS count\_by\_type

FROM DimCard

GROUP BY card type;

	CARD_TYPE	
1	Debit	3511
2	Credit	2057
3	Debit (Prepaid)	578

-- Count of cards with and without chip

SELECT has\_chip, COUNT(\*) AS count\_by\_chip

FROM DimCard

GROUP BY has\_chip;

	♦ HAS_CHIP	
1	Y	5500
2	N	646

-- Average and maximum credit limit of cards

SELECT AVG(credit\_limit) AS avg\_credit\_limit, MAX(credit\_limit) AS max\_credit\_limit FROM DimCard;

	♦ AVG_CREDIT_LIMIT	
1	14347.4939798242759518385942076147087537	151223

## 3. DimMerchant Table Analysis

-- Count the total number of unique merchants

SELECT COUNT(\*) AS total merchants FROM DimMerchant;



-- Distribution of merchants by state

SELECT merchant\_state, COUNT(\*) AS count\_by\_state

FROM DimMerchant

GROUP BY merchant\_state;

1	OK	210
2	MN	249
3	NJ	421
4	SD	58
5	WV	72
6	AK	7
7	(null)	115
8	AL	228
9	CA	1778
10	WY	15
11	ND	20
12	WI	284
13	AR	106
14	VA	312
15	MA	227
16	NM	126
17	TN	393
18	OH	602
19	MD	290
20	NE	92
21	UT	56

-- Distribution of merchants by city (Top 10 cities with most merchants)

SELECT merchant\_city, COUNT(\*) AS count\_by\_city

FROM DimMerchant

GROUP BY merchant city

ORDER BY count\_by\_city DESC

FETCH FIRST 10 ROWS ONLY;

1	Houston	175
2	Miami	127
3	ONLINE	115
4	Chicago	104
5	New York	98
6	Indianapolis	98
7	Atlanta	94
8	Dallas	88
9	Brooklyn	85
0	Orlando	85

-- Count of merchants by Merchant Category Code (MCC)

SELECT mcc, COUNT(\*) AS count\_by\_mcc

FROM DimMerchant

GROUP BY mcc

ORDER BY count by mcc DESC;

	♦ 7	
1	5411	1577
2	5812	1317
3	5912	998
4	4900	823
5	7538	782
6	5300	762
7	7230	761
8	5310	736
9	5813	710
10	5921	580
11	5211	555
12	7832	450
13	5651	426
14	4121	415
15	8021	364
16	6300	312
17	7349	306

### 4. FactTransactions Table Analysis

-- Count of total transactions

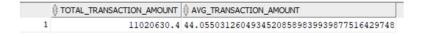
SELECT COUNT(\*) AS total\_transactions FROM FactTransactions;



-- Total and average transaction amount

SELECT SUM(amount) AS total\_transaction\_amount, AVG(amount) AS avg\_transaction\_amount

FROM FactTransactions;



-- Transaction count by customer

SELECT client\_id, COUNT(\*) AS transaction\_count

FROM FactTransactions

GROUP BY client id

ORDER BY transaction\_count DESC

FETCH FIRST 10 ROWS ONLY;

	CLIENT_ID	
1	1098	1040
2	909	987
3	96	914
4	1963	913
5	1776	859
6	1888	836
7	114	815
8	1696	729
9	208	693
10	285	650

-- Transaction count by card type (joining DimCard to get card\_type)

SELECT dc.card\_type, COUNT(ft.transaction\_id) AS transaction\_count

FROM FactTransactions ft

JOIN DimCard dc ON ft.card id = dc.card id

GROUP BY dc.card type;

	CARD_TYPE	
1	Debit	154311
2	Debit (Prepaid)	17083
3	Credit	78762

-- Transaction count by merchant category (joining DimMerchant to get mcc)

SELECT dm.mcc, COUNT(ft.transaction\_id) AS transaction\_count

FROM FactTransactions ft

JOIN DimMerchant dm ON ft.merchant id = dm.merchant id

### GROUP BY dm.mcc

### ORDER BY transaction\_count DESC;

	<b>∯ MCC</b>	
1	5411	28654
2	5499	28187
3	5541	28111
4	5812	18402
5	5912	14696
6	5300	11636
7	4829	11430
8	4784	11146
9	4121	9544
10	5814	9401
11	5311	9264
12	7538	8896
13	5813	4662
14	4900	4564
15	5310	4524
16	5942	4083

### Monthly transaction amount

### **SELECT**

TO\_CHAR(transaction\_date, 'YYYY') AS year,

TO\_CHAR(transaction\_date, 'MM') AS month,

COUNT(transaction id) AS monthly transaction count,

SUM(amount) AS monthly\_transaction\_amount

FROM FactTransactions

GROUP BY TO\_CHAR(transaction\_date, 'YYYY'), TO\_CHAR(transaction\_date, 'MM')
ORDER BY year, month;

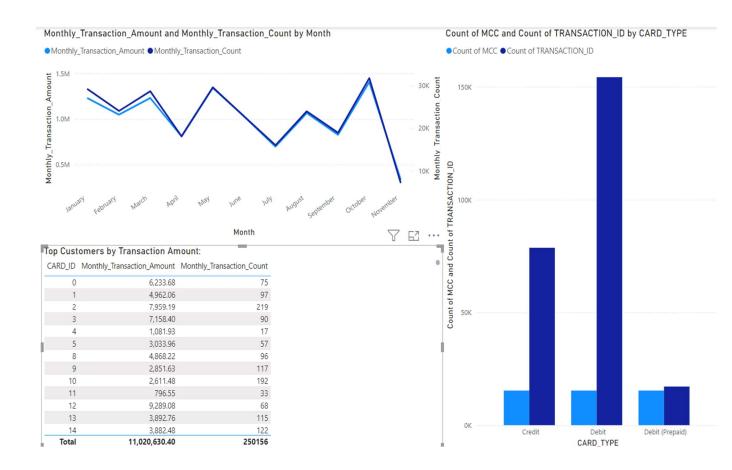
	<b>♦ YEAR</b>	<b>⊕</b> MONTH	↑ MONTHLY_TRANSACTION_COUNT	♠ MONTHLY_TRANSACTION_AMOUNT
1	2010	01	29161	1228193.34
2	2010	02	24048	1047892.35
3	2010	03	28676	1230827.46
4	2010	04	18081	808998.37
5	2010	05	29595	1342062.3
6	2010	06	22753	1028402.97
7	2010	07	15995	697741.34
8	2010	08	23934	1065552.54
9	2010	09	18908	827611.81
10	2010	10	31750	1404784.09
11	2010	11	7255	338563.83

# Reports

### 1. Customer Demographics and Credit Profile Report



### 2. Transaction Summary Report



# **Modeling and Storytelling**

### **Credit Risk Assessment Model**

This model will classify customers into different credit risk categories based on their credit score, income, credit utilization, and spending behavior. This Logistic Regression model aims to classify customers into different credit risk categories based on their financial profile and transaction behavior. Using features such as per capita income, credit score, transaction count, and average transaction amount, the model predicts risk levels categorized as Low Risk, Moderate Risk, High Risk, and Very High Risk.

The data processing steps include:

- 1. **Feature Engineering**: Transaction data is aggregated for each customer, calculating total spending, average transaction amount, and transaction count.
- 2. **Risk Category Definition**: A custom function is applied to classify each customer's risk category based on their credit score.
- 3. **Data Preprocessing**: Missing values in transaction-related features are filled with zeros, an imputer is used to handle any remaining NaN values, and the data is standardized.
- 4. **Training and Evaluation**: The model is trained using Logistic Regression, with cross-validation applied to ensure consistency.

```
```python
import pandas as pd
from sklearn.model selection import train test split, cross val score
from sklearn.linear model import LogisticRegression
from sklearn.preprocessing import StandardScaler
from sklearn.impute import SimpleImputer
from sklearn.metrics import classification report
# Load data from tables
dim customer = pd.read csv(r"C:\Users\manvi\sqldeveloper-23.1.1.345.2114-
x64\sqldeveloper\sqldeveloper\bin\DIMCUSTOMER DATA TABLE.csv")
fact transactions = pd.read csv(r"C:\Users\manvi\sqldeveloper-23.1.1.345.2114-
x64\sqldeveloper\sqldeveloper\bin\FACTTRANSACTIONS DATA TABLE.csv")
# Feature Engineering
# 1. Aggregate transaction data per client
transaction data = fact transactions.groupby('CLIENT ID').agg({
  'AMOUNT': ['sum', 'mean', 'count']
}).reset index()
transaction data.columns = ['CLIENT ID', 'total spent', 'avg transaction amount',
'transaction count']
# 2. Merge transaction data with customer data
customer data = pd.merge(dim customer, transaction data, on='CLIENT ID', how='left')
# 3. Fill NaN values in transaction-related columns with 0 (for customers with no
transactions)
```

```
customer data[['total spent', 'avg transaction amount', 'transaction count']] =
customer data[['total spent', 'avg transaction amount', 'transaction count']].fillna(0)
# Define a risk category based on credit score
def credit risk category(credit score):
  if credit score > 750:
    return 'Low Risk'
  elif 700 <= credit score <= 750:
    return 'Moderate Risk'
  elif 600 <= credit score < 700:
    return 'High Risk'
  else:
    return 'Very High Risk'
# Apply risk category function to the data
customer data['RiskCategory'] =
customer data['CREDIT SCORE'].apply(credit risk category)
# Select features and target variable
X = customer data[['PER CAPITA INCOME', 'CREDIT SCORE', 'transaction count',
'avg transaction amount']]
y = customer data['RiskCategory']
# Convert categorical target to numerical for modeling
y = pd.factorize(y)[0]
# Handle missing values in features
imputer = SimpleImputer(strategy='mean')
X \text{ imputed} = \text{imputer.fit transform}(X)
```

```
# Standardize features
scaler = StandardScaler()
X scaled = scaler.fit transform(X imputed)
# Split data into train and test sets
X train, X test, y train, y test = train test split(X scaled, y, test size=0.3,
random state=42)
# Initialize and train Logistic Regression model
logreg model = LogisticRegression(max iter=1000, random state=42)
logreg model.fit(X train, y train)
# Cross-validation
cv scores logreg = cross val score(logreg model, X scaled, y, cv=5)
print(f''Cross-validation scores (Logistic Regression): {cv scores logreg}'')
print(f''Average cross-validation score (Logistic Regression): {cv scores logreg.mean()}'')
# Predict and evaluate
y pred logreg = logreg model.predict(X test)
print(classification report(y test, y pred logreg, target names=['Low Risk', 'Moderate Risk',
'High Risk', 'Very High Risk']))
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  C:\Users\manvi\anaconda3\Lib\site-packages\sklearn\impute\ base.py:577: UserWarning:
```

Skipping features without any observed values: ['PER CAPITA INCOME']. At least one

non-missing value is needed for imputation with strategy='mean'.

warnings.warn(

Cross-validation scores (Logistic Regression): [0.9725 0.9875 0.97 0.985 0.9825]

Average cross-validation score (Logistic Regression): 0.9795

precision recall fl-score support

Low Risk	1.00	0.96	0.98	155	
Moderate Risk	0.97	1.00	0.99	209	
High Risk	0.97	0.99	0.98	198	
Very High Risk	1.00	0.89	0.94	38	
accuracy	0.98 600				
macro avg	0.99	0.96	0.97	600	
weighted avg	0.98	0.98	0.98	600	

```python

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### **Model Performance**

The results indicate strong model performance with the following key metrics:

- **Cross-Validation Scores**: High scores (ranging from 0.97 to 0.985) indicate consistent performance across multiple validation sets.
- Classification Metrics: Precision, recall, and F1-scores for each risk category are high, especially for the major categories like Low Risk and Moderate Risk.

# **Storytelling Insight**

The model effectively segments the customer base into clear risk categories, which can be highly valuable for the financial institution in determining customer eligibility for various products. The insights can help tailor financial offerings, such as providing higher credit limits for low-risk customers, or implementing risk mitigation measures for high-risk customers.

### In a business context:

- For Low and Moderate Risk Customers: The model identifies these as reliable borrowers, and the institution can confidently extend credit or offer premium products.
- For High and Very High Risk Customers: The model enables targeted risk management strategies, such as higher scrutiny on loan applications or recommending financial counseling services to reduce debt levels.

This model not only strengthens risk assessment but also aligns with the institution's goal of maximizing customer satisfaction while managing risk exposure effectively.

### **Conclusion**

The project successfully develops a comprehensive data warehousing solution tailored for financial analytics, integrating customer demographics, card details, and transaction data. By employing a dual-model approach—transactional for real-time operations and dimensional for analytical efficiency—it ensures robust data management. Through meticulous data preparation and standardization, the project delivers high-quality, enriched datasets, enabling multi-dimensional analysis for customer segmentation, fraud detection, and marketing optimization. The inclusion of data cubes further enhances the ability to identify patterns and trends across geographic and temporal dimensions.

Additionally, the credit risk assessment model demonstrates strong predictive capabilities with high precision and recall, providing actionable insights for customer risk profiling. This enables financial institutions to offer tailored products to low-risk customers and implement targeted risk mitigation for high-risk segments. The project exemplifies how data-driven strategies can transform decision-making, delivering value through enhanced customer insights, improved risk management, and optimized business strategies, ensuring alignment with organizational goals in a competitive financial landscape.

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