

## Customer Quotation

**Customer:** Mr & Mrs Smith  
**Address:** 123 Solar Street, Sunnyville, SN1 2AB

### System Specification

<b>Solar Panel Capacity:</b>	4.0 kWp
<b>Battery Storage:</b>	5.0 kWh
<b>Location:</b>	South England
<b>Roof Orientation:</b>	Ideal (South)
<b>Expected Annual Generation:</b>	4,555 kWh
<b>Capacity Factor:</b>	13.0%

### Your Energy Profile

<b>Heating Type:</b>	Gas/Oil boiler
<b>Base Electricity Usage:</b>	3,500 kWh/year
<b>Total Household Consumption:</b>	3,500 kWh/year
<b>EV Daily Mileage:</b>	30 miles
<b>EV Charging (Home):</b>	2,628 kWh/year
<b>Total Demand (incl. EV):</b>	6,128 kWh/year

### Investment

<b>Solar PV System:</b>	£6,000
<b>Battery Storage:</b>	£4,000
<b>Total System Cost:</b>	<b>£10,000</b>

### Payment Option

<b>Payment Method:</b>	Upfront Purchase
<b>Amount Due:</b>	£10,000

## Projected Savings

<b>Year 1 Savings:</b>	£1,129
<b>Year 1 Export Income:</b>	£169
<b>Payback Period:</b>	8 years
<b>NPV (25 years @ 3.0%):</b>	£26,940
<b>Cumulative Benefit (Year 10):</b>	£3,025
<b>Cumulative Benefit (Year 15):</b>	£10,924
<b>Cumulative Benefit (Year 25):</b>	£30,272

## EV Charging Benefits

<b>EV Charging from Solar/Battery:</b>	483 kWh (18%)
<b>EV Charging from Grid:</b>	2,145 kWh
<b>Annual EV Fuel Saving:</b>	£135

## Assumptions & Notes

This quotation is based on the following assumptions:

- Electricity price: 28p/kWh with 3.0% annual increase
- Export tariff (SEG): 15p/kWh
- Daytime usage: 40% of consumption during daylight hours
- Analysis period: 25 years

Actual savings will depend on your usage patterns, weather conditions, and future energy prices. This quotation is valid for 30 days from the date shown above.