

Customer Quotation

Customer: Mr & Mrs Smith
Address: 123 Solar Street, Sunnyville, SN1 2AB

System Specification

Solar Panel Capacity:	4.0 kWp
Battery Storage:	5.0 kWh
Location:	South England
Roof Orientation:	Ideal (South)
Expected Annual Generation:	4,555 kWh
Capacity Factor:	13.0%

Your Energy Profile

Heating Type:	Gas/Oil boiler
Base Electricity Usage:	3,500 kWh/year
Total Household Consumption:	3,500 kWh/year

Investment

Solar PV System:	£6,000
Battery Storage:	£4,000
Total System Cost:	£10,000

Payment Option

Payment Method:	Finance
Deposit:	£2,500 (25%)
Loan Amount:	£7,500
Loan Term:	10 years
Interest Rate:	5.0% APR
Monthly Payment:	£81
Annual Payment:	£971

Total Interest:	£2,213
Total Cost of Finance:	£12,213

Projected Savings

Year 1 Savings:	£1,066
Year 1 Export Income:	£242
Payback Period:	11 years
NPV (25 years @ 3.0%):	£14,036
Cumulative Benefit (Year 10):	£-61
Cumulative Benefit (Year 15):	£7,207
Cumulative Benefit (Year 25):	£24,792

Assumptions & Notes

- This quotation is based on the following assumptions:
- Electricity price: 28p/kWh with 3.0% annual increase
 - Export tariff (SEG): 15p/kWh
 - Daytime usage: 40% of consumption during daylight hours
 - Analysis period: 25 years

Actual savings will depend on your usage patterns, weather conditions, and future energy prices. This quotation is valid for 30 days from the date shown above.