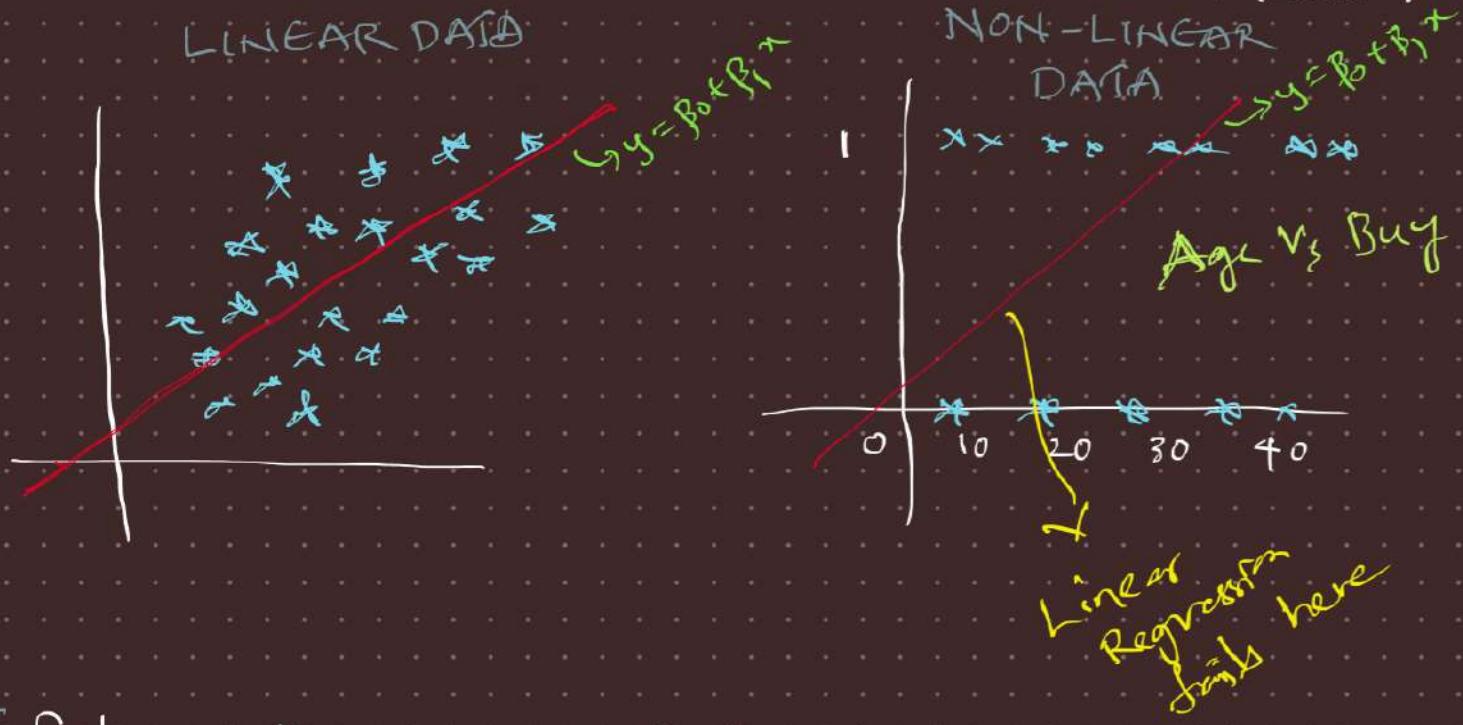


# LOGISTIC REGRESSION

→ concept matters ; tool/package doesn't matter



- { Sales - Buying vs Not Buying
- Marketing - Response vs No Response
- Credit card & Loans - Default vs Non Default
- Websites - Click vs No click

→ CLASSIFICATION PROBLEMS

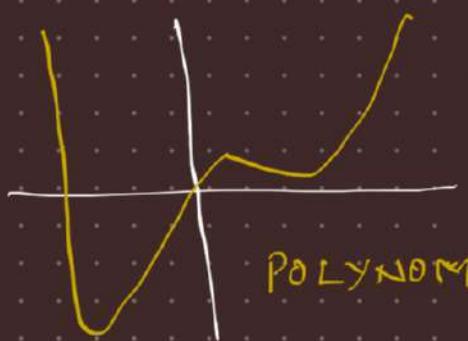
LIN. REG - a good fit if you are predicting a continuous value (target variable)

If you are predicting class 0 or class 1

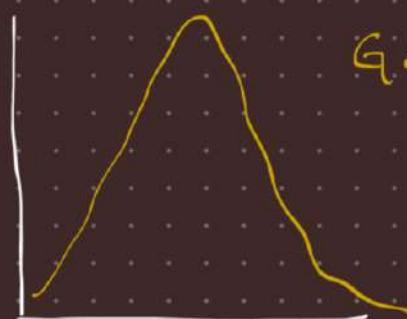
Non linear function

2

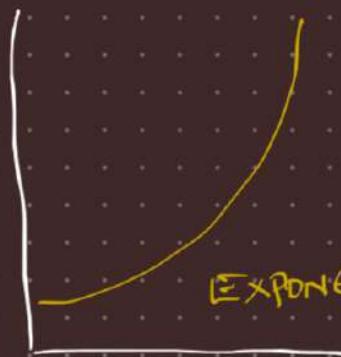
## Some Non linear functions



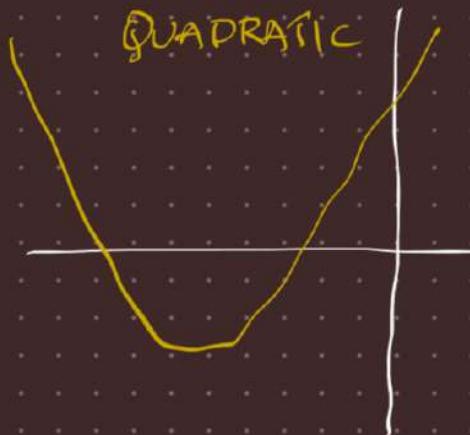
POLYNOMIAL



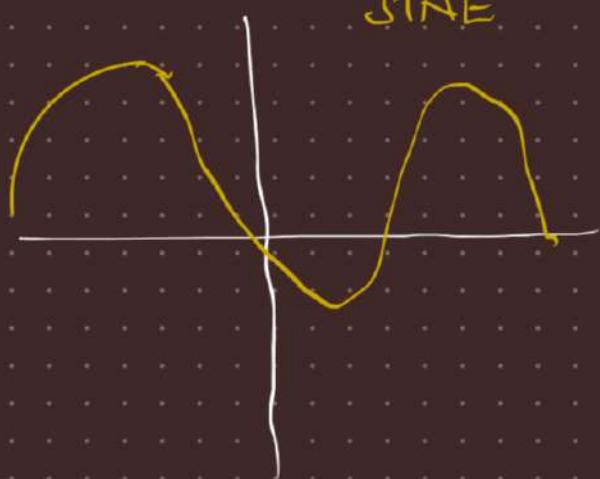
GAUSSIAN



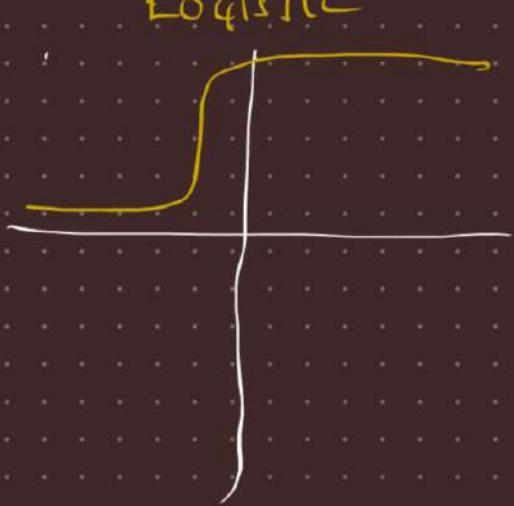
EXPONENTIAL



QUADRATIC



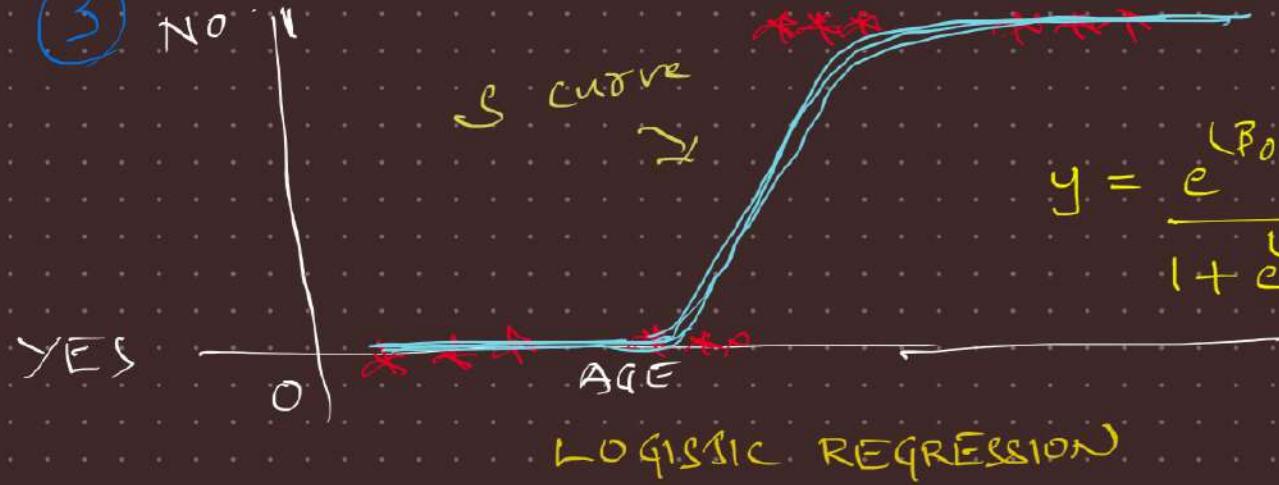
SINE



LOGISTIC

③

No 11



Note:

Looking at problem statement → should be able to decide at target variable

Regression Classification problem

### Exercise : Problem statements

- ① Predicting Loss % → Regression
- ② Predicting Buying Vs Not buying → Classification
- ③ Predicting no. of customers → regression
- ④ Predicting response vs no response → classification
- ⑤ Predicting Revenue → regression
- ⑥ Predicting the product price → regression
- ⑦ Predicting Attrition vs. Retention → classification
- ⑧ Predicting Click Vs No click → classification
- ⑨ Predicting Fraud Vs Non Fraud → classification
- ⑩ Predicting the amount of fraud → regression

④

## MULTIPLE LOGISTIC REGRESSION

real world  $\rightarrow$  target variable depends on multiple features

$$y = \frac{e^{\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \dots + \beta_k x_k}}{1 + e^{\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \dots + \beta_k x_k}}$$

Note :

customer      { customer  
churned out      leaving

Model building must be always followed by  
Model validation.

Earlier, for Linear Regression, model validation  $\rightarrow R^2$

For Logistic Regression (Classification problem)

Model validation :  $\rightarrow$  next page



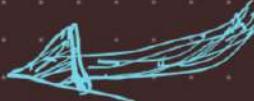
5

## LOGISTIC REGRESSION: MODEL VALIDATION

 $\rightarrow \text{model.predict}$ 

$x_1, x_2, x_3 \dots x_K$	$y_{\text{actual}}$	$y_{\text{pred}}$
—	1	1
—	0	1
—	1	1
—	0	0
—	1	0
—	0	0

		$y_{\text{pred}}$	
		0	1
$y_{\text{actual}}$	0	a	b
	1	c	d



→ Confusion matrix



$$\text{Accuracy} = \frac{a+d}{(a+b+c+d)}$$

What is the guarantee that this "Accuracy" remains the same for new data?

To solve this problem, we need to do  
"Cross Validation"

⑥

## LOGISTIC REGRESSION : CROSS VALIDATION

Let's say, dataset = 10,000 records



Train data Accuracy = 92% } This model  
Test data Accuracy = 60% } is suffering  
from  
OVERFITTING

Train Accuracy = 60% } This model is  
} suffering from  
UNDERFITTING

Overfitting : Train accuracy is very high  
but test accuracy is  
significantly low

That's the reason, validation alone is  
not sufficient, you need to do  
cross validation.

How do you do that?

Divide the data into train data & test data

In sklearn, → model\_selection.train\_test\_split