



Oracle Partner Network on Boarding

Sessão exclusiva para a Tivit Brasil

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Licenses and Systems

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November, 2023



Download Here






MARCEL LAMARCA

Exadata Cloud Specialist

Upgrade, Utilities, Patching, Performance & Migrations

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OPN Program Specialist

OCI Foundation

OCI Certified Architect Associate

OCI Multicloud Architect Associate

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Agenda

1

Why Oracle Certificate?

2

Certification Journey

3

Resources

4

OCI Foundations Associate Certification





Why Oracle Certificate



Oracle Certification Benefits



Becoming Oracle Certified will make you a better technologist.

Preparing for an Oracle Certification Exam will assess & challenge your ability to think & perform. Earning a highly-recognized & valued Oracle Certification will improve your job prospects & job stability, accelerating your career growth.

Get Certified to Stand Out in a Crowd

Reap the Benefits of Earning an Oracle Certification

- Expand your knowledge base and validate your skills to appeal to potential employers.
- Improve your potential earning power to command a higher salary.
- Learn to perform complex, hands-on activities through lab, study and practice sessions.
- Access a secure digital badge you can add to your social media profiles.
- Gain exposure to a wide variety of important features, functions and tasks to use on the job.



Professional credibility

Professional credibility comes from training and certification combined. Learning is retained longer through the process of certification preparation.

91%

"Gives me more professional credibility with those I interact with on the job."

89%

"Makes me more valuable to my employer."

84%

"Helps me retain acquired knowledge over a longer period"



Value of Expertise to Customers



PROFICIENCY

- ✓ A system of preference that reflects the capabilities and competencies of the partner
- ✓ Customers can select the right partner by solution, product and geography



QUALITY

- ✓ A consistent set of qualifiers that meet the Oracle standard for partners to attain
- ✓ Reflects partners achievements and relevance through qualification



OUTCOMES

- ✓ Proven and repeatable track record of customer successes
- ✓ Value realization based on know-how and experience



Partner Journey



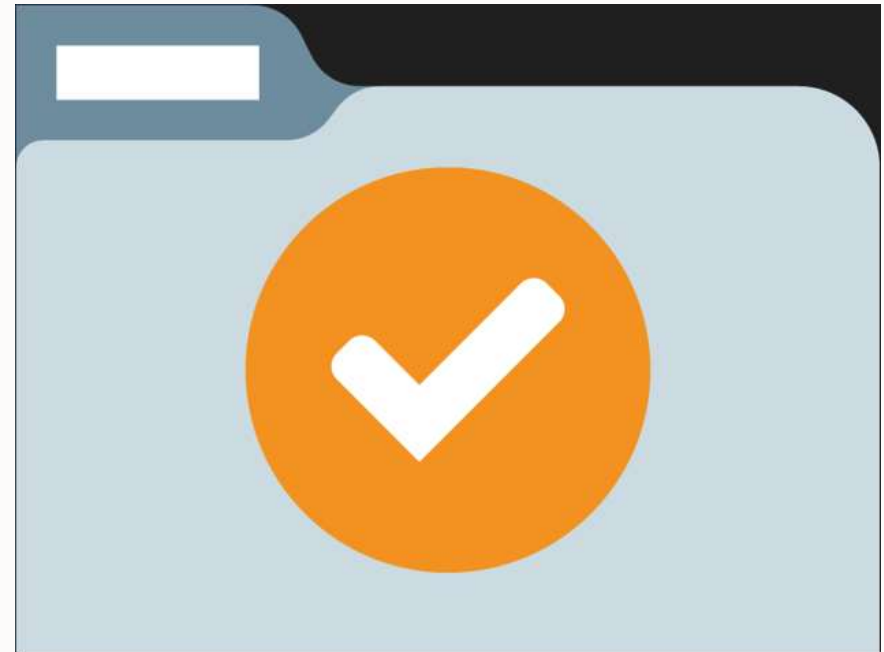
Partner Journey

Two Main Journeys

Sales



Service

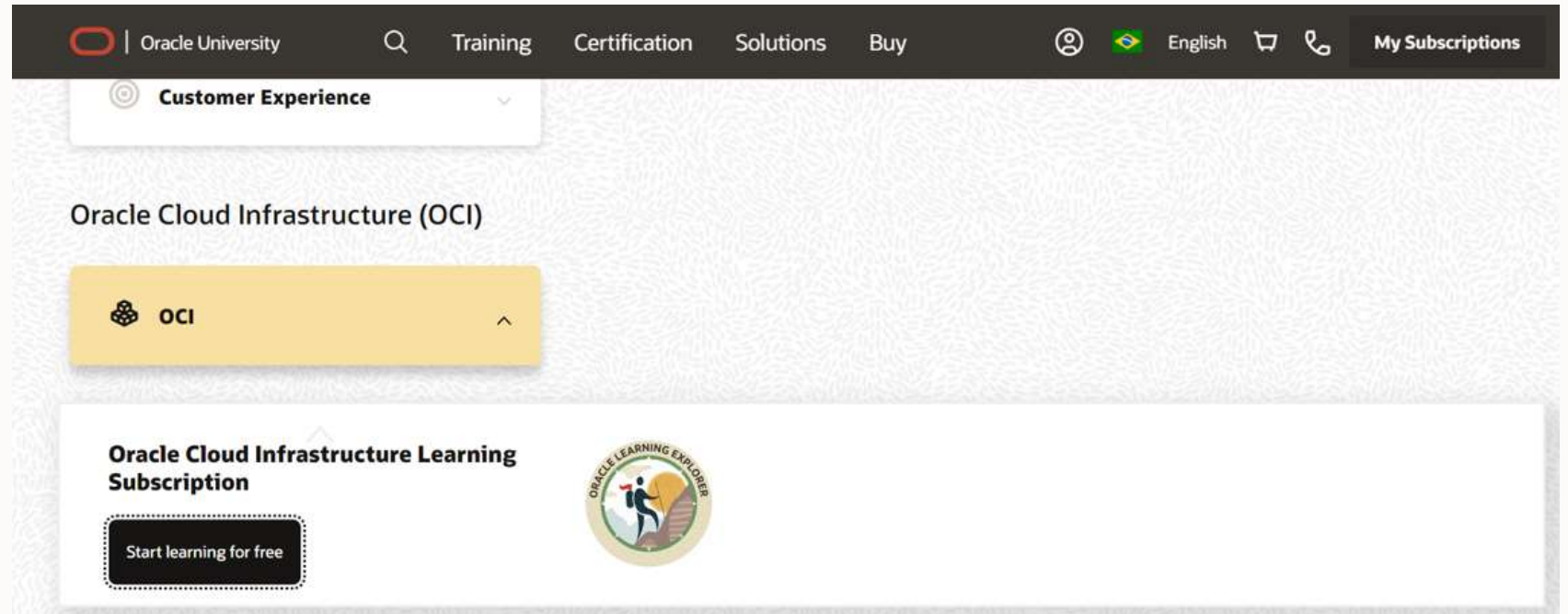


Become an Oracle Learning Explorer

Free Training & Accreditation

The Oracle Learning Explorer program offers entry-level training courses and accreditation for Oracle's entire product portfolio. It was designed to empower professionals across the globe to begin cultivating valuable IT skills. Start your journey today.

[Learn for free](#)



SALES JOURNEY

Assessment By Role



1 Individual Accredited as:

Oracle Cloud Infrastructure 2023 Solution Engineer Specialist

AND

1 Individual Accredited in any of the following:

Oracle Analytics Cloud Platform 2020 Solution Engineer Specialist

Oracle Application Development Cloud Platform 2020 Solutions Engineer

Oracle GoldenGate 2022 Solution Engineer Specialist


Oracle Identity Cloud Service 2020 Solution Engineer Specialist

Oracle Integration Cloud 2022 Solution Engineer Specialist

Oracle Digital Assistant Platform 2022 Solution Engineer Specialist

MySQL HeatWave Migration 2023 Solution Engineer Specialist

[Click here](#)




Learning Path
1h 44m

Assessment

Oracle Cloud Infrastructure 2023 Sales Specialist

In this self-paced training, we will help you build a foundational understanding of the Oracle Gen 2 Infrastructure, and that value
















6 Courses

SERVICE JOURNEY

OCI / Data Management
and Platform
Certifications

Professional

Twelve months of
extensive experience
designing, implementing
and operating large-scale,
advanced solutions using
Oracle Cloud Infrastructure.

	Oracle Cloud Infrastructure			Data Management	Platform
	 DevOps	 Architect	 Operations	 Oracle Autonomous Database Cloud	 Oracle Cloud Platform Application Integration
	 Data Scientist	 Security	 Developer	 Oracle Cloud Database Services	 Oracle Cloud Platform Digital Assistant
	 O & M			 Oracle Database Migration and Integration	 Oracle Cloud Platform Enterprise Analytics

Associate

Six months of experience
designing and implementing
solutions using Oracle Cloud
Infrastructure.

 Architect	 Oracle Cloud Infrastructure AI Foundations	 Oracle Machine Learning using Autonomous Database
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Foundations

Understanding of cloud
concepts and Oracle Cloud
Infrastructure fundamentals.

 Oracle Cloud Infrastructure	 Oracle Cloud Data Management
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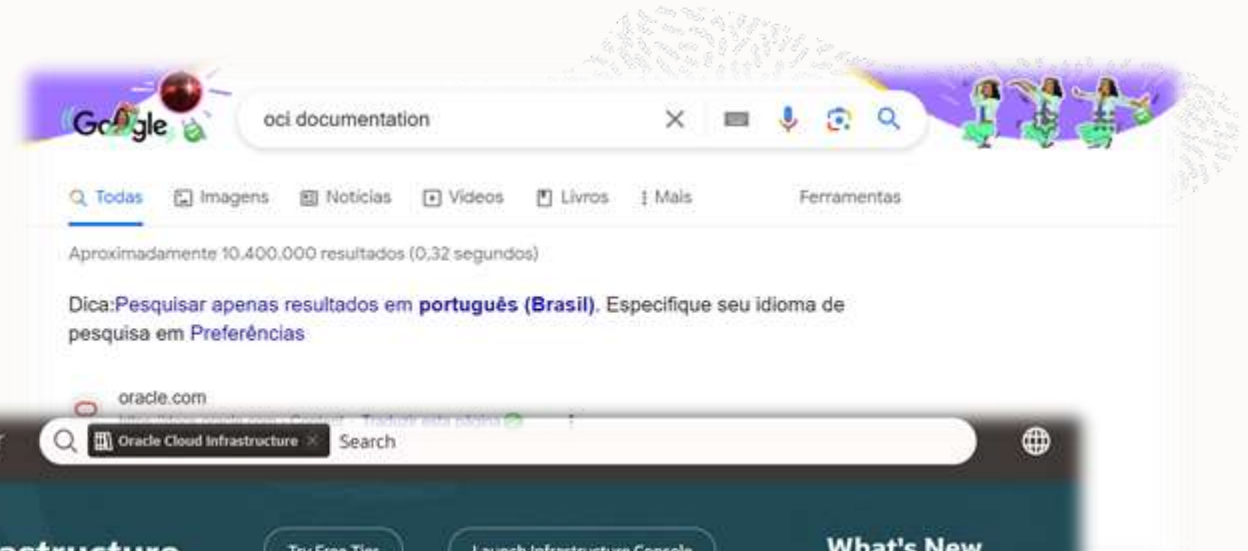




Resources

OCI Documentation

- No required SSO enabled
- Free
- Search by Keywords



How do I get started?

Learn



[Learn about Oracle Cloud basics](#)

[Get to know the Console](#)

[Find developer tools and resources](#)

Create



[Launch an instance](#)

[Build a load balancer](#)

[Put data into object storage](#)

[Get started with the CLI](#)

Explore



[A data scientist's guide](#)

[A DevOps engineer's guide](#)

Oracle Cloud Infrastructure Documentation

[Try Free Tier](#) [Launch Infrastructure Console](#)

Start

Get started quickly with key concepts and tutorials

Develop

Develop applications with APIs, SDKs, CLI, Cloud Shell, and tutorials

Design

Design with reference architectures and solution playbooks

Secure

Run mission-critical workloads with unmatched security and assurance

What's New

[Change Email From Field before Saving Notifications Template](#)
Jun. 7, 2023

[Templates for Console Dashboards](#)
Jun. 6, 2023

[NoSQL Database Cloud : New features](#)
Jun. 6, 2023

[Customer feedback in the US Government Cloud with FedRAMP Authorization](#)
Jun. 2, 2023

[View release notes...](#)

[View service changes...](#)

[View known issues...](#)



Oracle Cloud Free Tier



What's included with Oracle Cloud Free Tier?

Always Free services

Services you can use for an unlimited time.

- Two Oracle Autonomous Databases with powerful tools like Oracle APEX and Oracle SQL Developer
- Two AMD Compute VMs
- Up to 4 instances of ARM Ampere A1 Compute with 3,000 OCPU hours and 18,000 GB hours per month
- Block, Object, and Archive Storage; Load Balancer and data egress; Monitoring and Notifications

See below for a list of eligible services

Start with a US\$300 cloud credit

You'll have 30 days to use it—in addition to Always Free services.

- Access to a wide range of Oracle Cloud services for 30 days, including Databases, Analytics, Compute, and Container Engine for Kubernetes

What are Always Free services?

Infrastructure

2 AMD based Compute VMs with 1/8 OCPU** and 1 GB memory each

Arm-based Ampere A1 cores and 24 GB of memory usable as 1 VM or up to 4 VMs with 3,000 OCPU hours and 18,000 GB hours per month

2 Block Volumes Storage, 200 GB total

10 GB Object Storage – Standard

10 GB Object Storage – Infrequent Access

10 GB Archive Storage

Resource Manager; managed Terraform

5 OCI Bastions

Databases

Your choice of Oracle Autonomous Transaction Processing, Autonomous Data Warehouse, Autonomous JSON Database, or APEX Application Development. Two databases total, each with 1 OCPU** and 20 GB storage.

NoSQL Database with 133 million reads per month, 133 million writes per month, 25 GB storage per table, up to 3 tables.

Observability and Management

Monitoring: 500 million ingestion datapoints, 1 billion retrieval datapoints

Application Performance Monitoring: 1000 tracing events and 10 Synthetic runs per hour

Logging: 10 GB per month

Notifications: 1 million sent through https per month, 1000 sent through email per month

Service Connector Hub: 2 service connectors

Additional services

Flexible Load Balancer: 1 instance, 10 Mbps

Flexible Network Load Balancer

Outbound Data Transfer: 10 TB per month

Virtual Cloud Networks (VCN): Maximum of 2 VCNs, includes IPv4 and IPv6 support

VCN Flow Logs: Up to 10 GB per month shared across OCI Logging services

Site-to-Site VPN: 50 IPsec connections

Content Management Starter Edition: 5000 assets per month

Certificates: 5 Private CA and 150 private TLS certificates

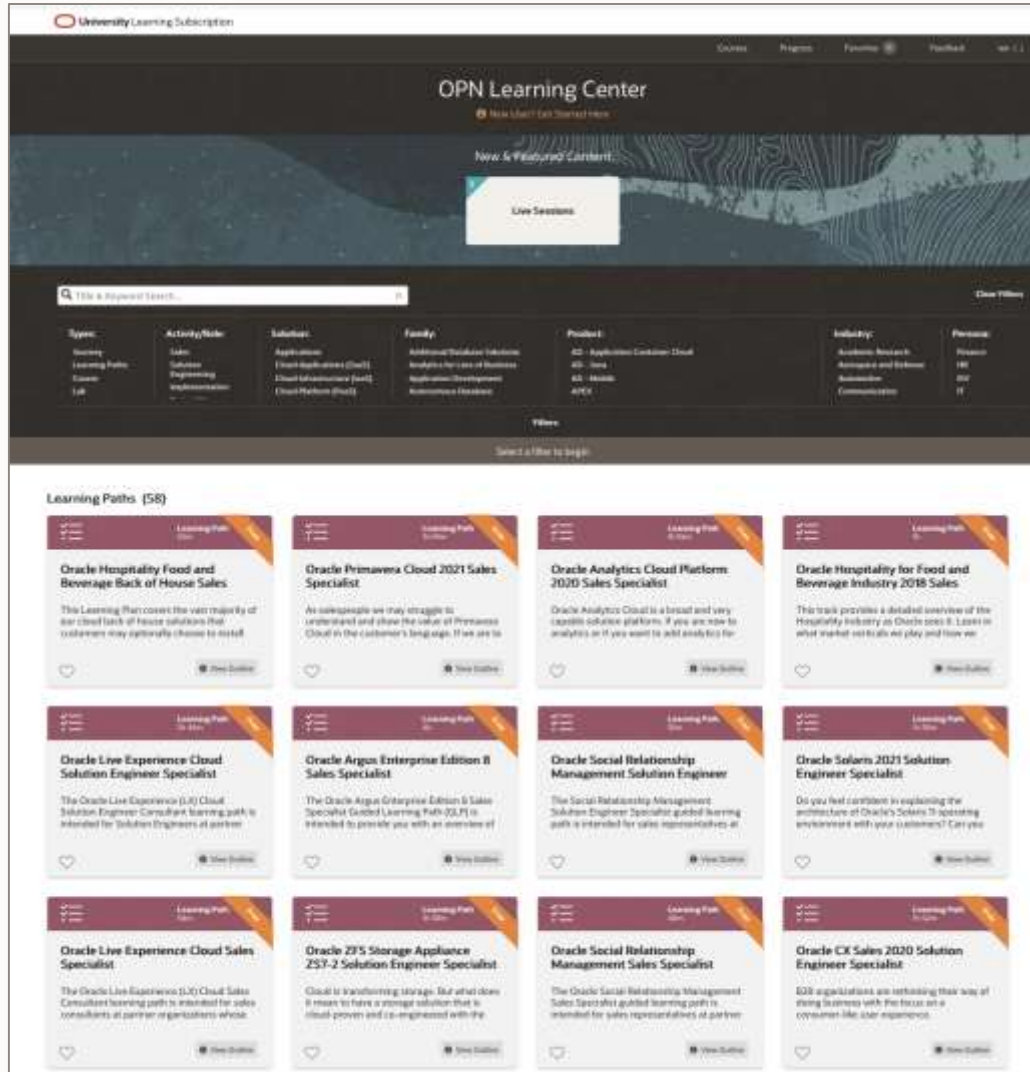
Email Delivery: 3,000 emails sent per day



OPN Learning Center



SCAN ME



- Single point of entry for all partner training
- SSO enabled
- Blended Learning
- Relevant training on same platform (CLS, GBU, Free, Pay)

Features

- Labs (Instant)
- Certification Exams & Exam Prep
- Machine Translations (13 languages)

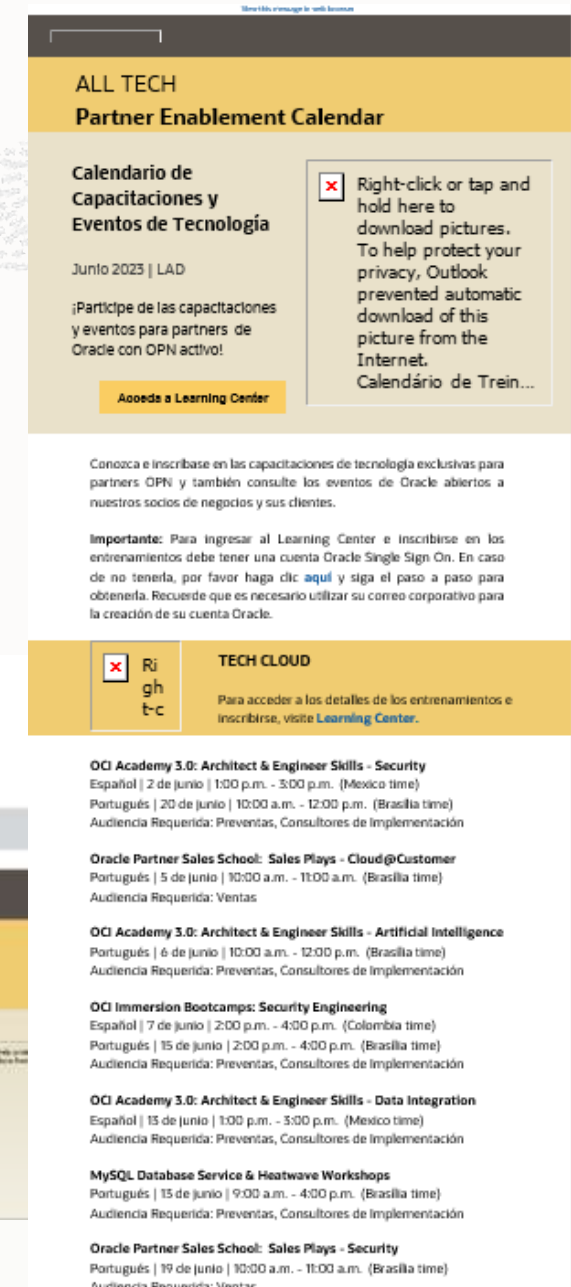
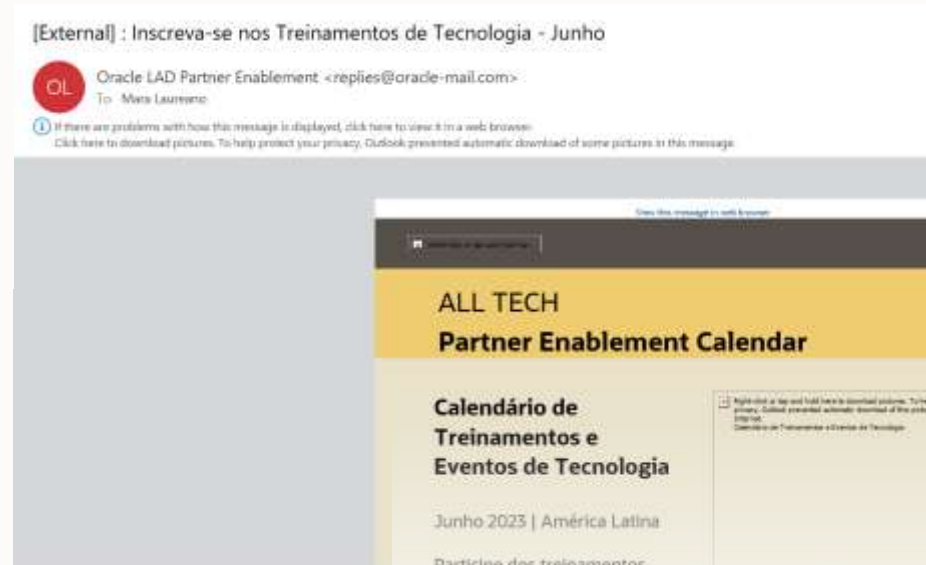


A&C Trainings

- Blended Learning
 - Technical, commercial and programmatic Sessions
 - By role: Sales, Solution Engineer, Technical Consultants or partner/ program admin
 - Delivered in local language: Spanish, Portuguese and English

Features

- ✓ Hands-on
- ✓ Certification Exams & Exam Prep



Stay Connected with the Latin America Partner Community!

Information, collaboration and training all in a single spot.

The [LAD Partner Community](#) is a space dedicated to our partners in Latin America, where you can find information and stay up to date on what OPN has to offer.

In the Community, you will find all the information that we communicate to our ecosystem by email.

- Explore [Categories](#): organized by grouping publications on a same topic;
- Access the [Recent Discussions](#) tab to check the latest posts published;
- Take part in [Groups](#) and interact with Oracle Experts and other partners;
- Recordings.

Important: An Oracle SSO account is required to access the Community and other OPN resources. If you don't have this account yet, access [this link](#) or the QR code below.

Access the Community:



Create your SSO account:



Oracle Live Labs



A screenshot of the Oracle Live Labs website. The header features the "LiveLabs" logo, a search bar with the placeholder "Search Workshops and Sprints...", and an "Event Code" field. The main content area includes a "Welcome to LiveLabs" section with a description of the platform and a link to "Experience Oracle's best technology, live!". To the right is a dark banner for the "ORACLE Developer Resource Center" with a button to "Explore Developer Resources". Below this is a row of five icons representing different roles: Developer, DBA, Data Scientist, DevOps, and Low Code Developer. At the bottom, there is a "Featured Workshops" section with a "View All Workshops" link.



Oracle Luna Labs



What do you want to learn today?

Try searching for Compute

IaaS

Introducing Kubectl with Oracle Cloud...

Learn the basics of using kubectl with Oracle Cloud Native Environment. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the ic...

🕒 Time Limit
45 minutes

Linux OS and Virtualization Engineering

IaaS

Get Started with Oracle Database Fre...

Learn to install the Oracle Database Free on Oracle Linux. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the icon belo...

🕒 Time Limit
45 minutes

Linux OS and Virtualization Engineering

IaaS

Upgrade to Oracle Cloud Native...

Learn how to upgrade to Oracle Cloud Native Environment 1.6. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the icon belo...

🕒 Time Limit
1 hour

Linux OS and Virtualization Engineering

IaaS

Manage KVM Virtual Machines using...

Learn how to use the libvirt community collection to manage KVM virtual machines with Oracle Linux Automation Manager. Having an issue with the lab? Have an idea on how it could be made...

🕒 Time Limit
1 hour, 45 minutes

Linux OS and Virtualization Engineering



Ask Tom Oracle Site



ASK TOM

Search Questions...

Sign In

Questions

Office Hours

Videos

Resources

Classes

Office Hours

Free training, how-tos and Q&A with Oracle experts. [FAQ](#).

Search

☒ Technology

☐ APEX (9)

☐ Database Administration (6)

☐ In-Memory (5)

☐ SQL (5)

☐ .NET and Visual Studio (3)

Show All

Upcoming Sessions: 44

Reset

View Recordings

Forms, Tipuri de rapoarte și metode de căutare într-un raport
Iunie 12 14:00

Oracle Database In-Memory Summit 2023 Session 1
June 13 15:00

Recently Answered

Ask a Question

All Questions >

JSON_QUERY for varchar2 limitation
It seems that the json_query from the input are always accepting varchar2 with 4000 character limitation, As soon as the json length is 4000 it shows null from the query. I tried casting as per documentation to clob but it still have same issue. As we add only one record in json ...

dbms_lock.sleep procedure
Any comment on this weird behaviour :- SQL> exec dbms_lock.sleep(3500); PL/SQL procedure successfully completed. Elapsed: 00:08:14.18 SQL> exec dbms_lock.sleep(1000); PL/SQL procedure successfully completed. Elapsed: 00:03:48.71 SQL> exec dbms_lock.sleep(600); PL/SQL procedure su



Oracle Architecture Center



SCAN ME

Oracle Architecture Center

Design, develop, and implement your cloud, hybrid, and on-premises workloads with guidance from Oracle architects, developers, and other experts versed in Oracle technologies and solutions.

[Contact a Cloud Expert](#)

Try our free hands-on labs and

Apply filters

All 556

Reference Architecture

Customer-inspired Automation Available

Learn more about Oracle Architecture Center content:

- Reference Architectures
- Solution Playbooks
- Built & Deployed

[Learn more](#)

Deploy a containerized Jenkins CI/CD pipeline by using Terraform on Oracle Cloud Infrastructure

Understand the architecture underlying the successful deployment of a dockerized Jenkins...

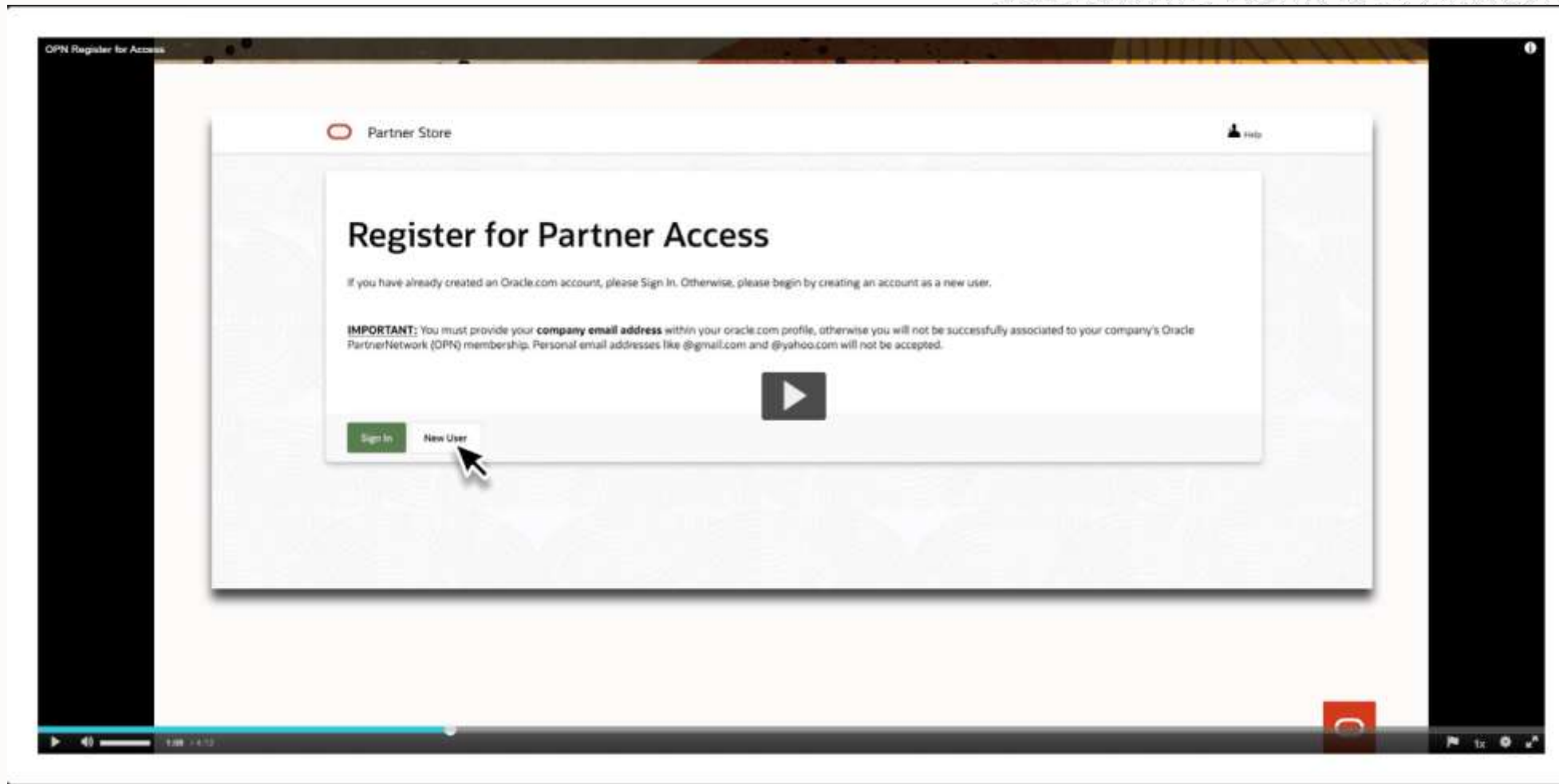
[Automation Available](#)

Tharseo IT: Migrate Ellucian Banner ERP to Oracle Cloud using FastConnect and Rackware

[Built & Deployed](#)



Registering For Access To Partner Resources



Video: [Things to know before you register](#)

Update Your Account

How do I update my Username for my Oracle account and CertView?

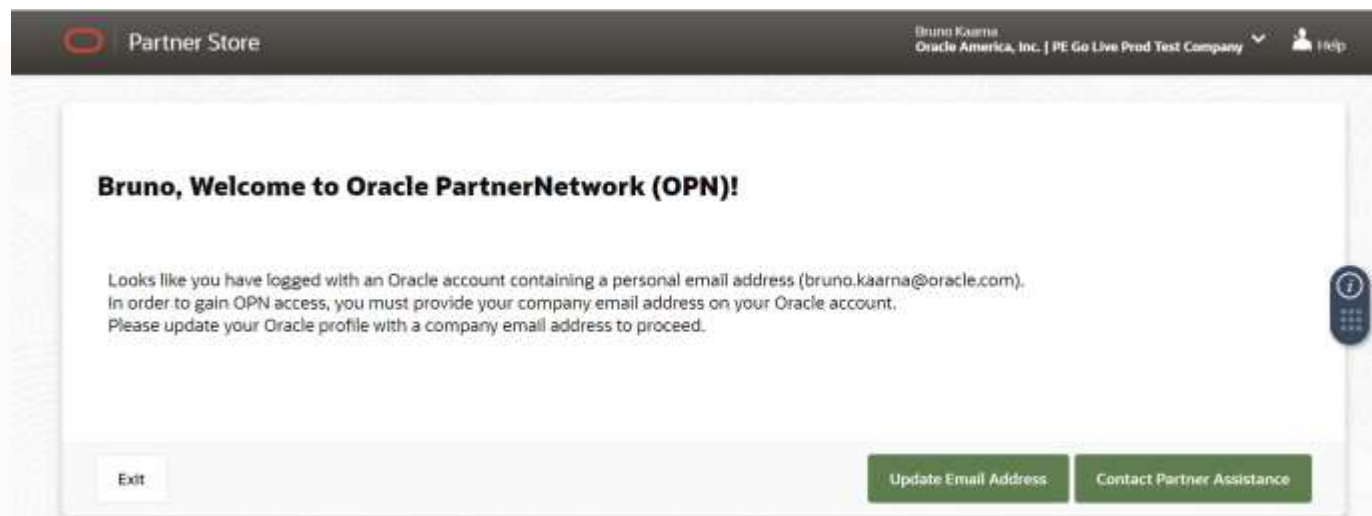
Your Oracle Account login is also your CertView login, so it is very important to keep this information updated in your Oracle Account. If your email address (which is typically the username for your Oracle Account) changes, you can update your username in your Oracle Profile.

- After updating your email address, you will need to submit a Support Request (SR) to [Oracle Certification Support](#) requesting to have your CertView account updated with your new username
- The first time you log in to CertView after the support team has updated your CertView account using your updated email address/username, you will need to authenticate your account with the new details. You will be prompted to do so
- Do not create a new Oracle Account. Rather, you should update your existing account. If you have any questions, you can contact [Oracle Certification Support](#)

[Update email here](#)

[Manage certification here](#)

Problems?: [OU SUPPORT](#)



Certview - Merge



CertView is your self-service tool for Oracle Certification. In CertView, you can do the following:

- Creation and management of your Oracle Certification Profile.
- Merging Accounts
- Name Change
- Scheduling, re-scheduling and cancelling exam appointments
- Updating OPN Company Details
- Completing your Course Submission Forms

Note: You will no longer sign into Pearson VUE for any Oracle Certification activity.

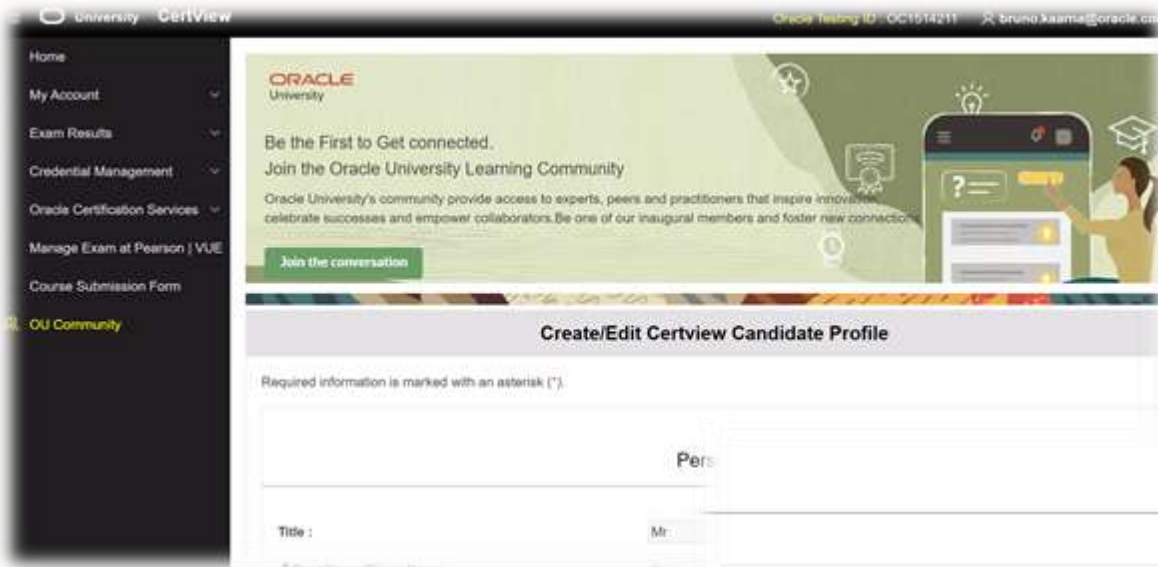
Instructions to Merge Two Testing IDs

Carefully review these guidelines prior to submitting your request:

- Identify which Testing ID should 'survive' and which Testing ID should be 'merged'.
 - All exam and certification records will appear under the surviving Testing ID.
- Requests must be submitted while logged in to the account associated with the surviving Testing ID.
- Do not request for a Merge if you have a scheduled exam appointment using the merged Testing ID in the next 24 hours. You may request the Merge 24 hours after the exam has been taken.
- Only two Oracle Testing IDs can be Merged per request.
- Only one Merge/Name Change request may be open at a time.

Problems?: [OU SUPPORT](#)

Certview - Profile



You can update your contact information in CertView:

- Sign in to **CertView**
- Click on **"My Account"**, go to **My profile**
- Edit the profile details
- Click **"Update Profile"**
- Click on **"Save and continue"**

Additional Details

Is your employer a member of the Oracle Partner Network (OPN)?

☒ No ☐ Yes

* OPN Company ID :

* Company Name :

* Company Email Address :

Problems?: [OU SUPPORT](#)

OPN Web Page



SCAN ME

Oracle PartnerNetwork (OPN) Members

Welcome to the OPN Portal!

Expertise is the cornerstone of OPN - customer success is the reward.

The OPN Portal provides guidance to enable your journey to customer success and make partnering with Oracle as simple as possible.

- **Build Expertise** leveraging skills transfer, environments and technical assistance
- **Go-to-Market** using tools and guidance on how to take your solutions and services to market
- **Stay Connected** with the latest OPN has to offer and ask questions in our Partner Community Forums
- **Manage Your Membership** by monitoring your Expertise achievement agreements, updating your Partner Finder profile, and more

We are stronger together. Log in today and let's get started.

Log in to the OPN Portal

Login

First time visiting? [Register for access](#)

Video: Things to know before you register

Need Help?

Our [Partner Assistance](#) agents are ready to assist.

Have you heard?



4 Steps to Marketing Success

Take a quick tour now of the marketing resources available to you from Oracle. This Partner's Guide to Oracle Marketing Resources infographic will help you explore and discover valuable steps to boost your business.

[Get Started](#)



OCI Foundation Associate 2023





SCAN ME

OCI Foundations Associate Course (2023)

Learn OCI & Try Hands-on Labs

Oracle Cloud Infrastructure Foundations

Course Lab 8 Skill Checks

4h 39m

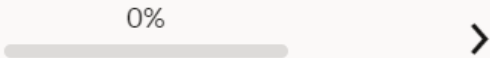


Oracle University Lab

Oracle Cloud Infrastructure Foundations Associate (Oracle University Lab)

Module

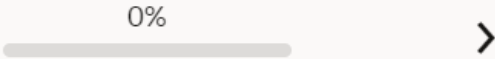
3h 16m



Practice Exam

Practice Exam: OCI Foundations Associate Certification

Module 1 Skill Check



Exam 1Z0-1085-23: Oracle Cloud Infrastructure 2023 Foundations Associate



- Number of Questions **35**
- Format **Multiple Choice**
- Duration **60 minutes**
- Passing Score **60%**
- Available in **English, Portuguese** and **Spanish**



References



- **Oracle Certification Benefits Site**

<https://education.oracle.com/certification-benefits>

- **Oracle Live Labs**

<https://apexapps.oracle.com/pls/apex/r/dbpm/livelabs/home>

- **Oracle Partner Network**

<https://www.oracle.com/partnernetwork/program>

- **Oracle free certification program**

<https://education.oracle.com/oracle-oci-certification>

- **Oracle Luna Labs**

<https://luna.oracle.com>

- **Ask Tom Official Site**

<https://asktom.oracle.com>

- **OCI free trial Services site**

<http://www.oracle.com/cloud/free>

- **Oracle Architecture Center**

<https://docs.oracle.com/solutions>

- **Oracle OPN Learning Center**

<https://learn.oracle.com/ols/home/partner-learning-center/89350>

- **Oracle certification program support**

<https://education.oracle.com/help>

- **Oracle Certview Page**

<https://certview.oracle.com>

- **OCI Foundations Associate (2023)**

<https://mylearn.oracle.com/ou/learning-path/become-an-oci-foundations-associate-2023/122043>



- **OCI free trial services site**

<http://www.oracle.com/cloud/free>



Thank you

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ORACLE