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TIVIT

Oracle Partner Network on Boarding

Sessão exclusiva para a Tivit Brasil

Marcel Lamarca
Licenses and Systems

Bruno Kaarna
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LAD Partner Enablement Knowledge Team

November, 2023

Download Here

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MARCEL LAMARCA

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Upgrade, Utilities, Patching, Performance & Migrations

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OCI Certified Architect Associate
OCI Multicloud Architect Associate

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Agenda

1. Why Oracle Certificate?
2. Certification Journey
3. Resources
4. OCI Foundations Associate Certification

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Why Oracle Certificate

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Oracle Certification Benefits

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Becoming Oracle Certified will make you a better technologist.

Preparing for an Oracle Certification Exam will assess & challenge your ability to think & perform. Earning a highly-recognized & valued Oracle Certification will improve your job prospects & job stability, accelerating your career growth.

Professional credibility

Professional credibility comes from training and certification combined. Learning is retained longer through the process of certification preparation.

91%
"Gives me more professional credibility with those I interact with on the job."

89%
"Makes me more valuable to my employer."

84%
"Helps me retain acquired knowledge over a longer period"

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Value of Expertise to Customers

PROFICIENCY

- ✓ A system of preference that reflects the capabilities and competencies of the partner
- ✓ Customers can select the right partner by solution, product and geography

QUALITY

- ✓ A consistent set of qualifiers that meet the Oracle standard for partners to attain
- ✓ Reflects partners achievements and relevance through qualification

OUTCOMES

- ✓ Proven and repeatable track record of customer successes
- ✓ Value realization based on know-how and experience

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Partner Journey

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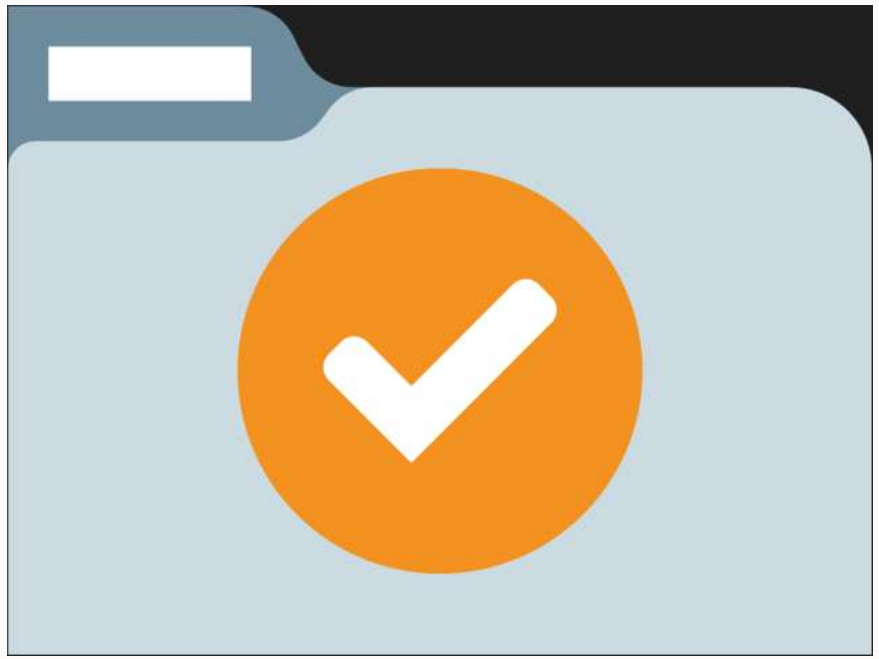
Partner Journey

Two Main Journeys

Sales

Service



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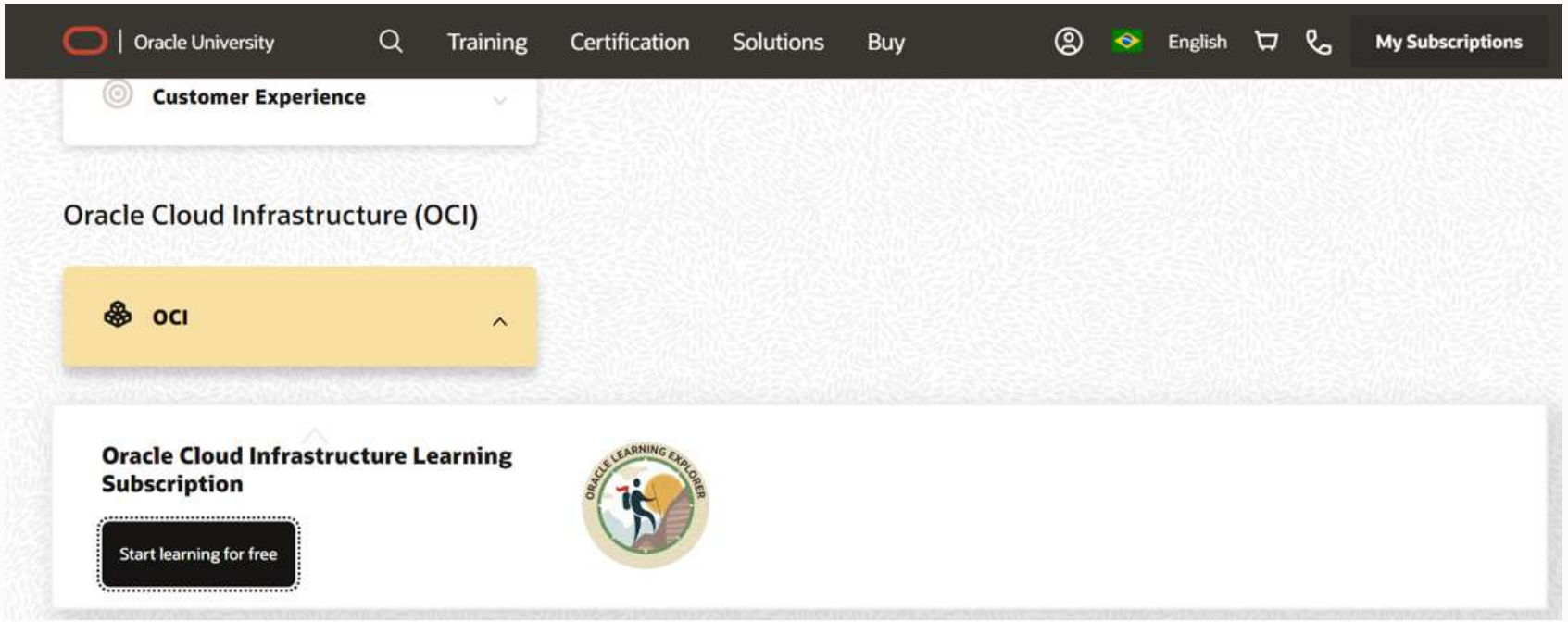
SERVICE JOURNEY

Become an Oracle Learning Explorer

Free Training & Accreditation

The Oracle Learning Explorer program offers entry-level training courses and accreditation for Oracle's entire product portfolio. It was designed to empower professionals across the globe to begin cultivating valuable IT skills. Start your journey today.

Learn for free



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SALES JOURNEY

Assessment By Role

1 Individual Accredited as:
Oracle Cloud Infrastructure 2023 Solution Engineer Specialist
AND
1 Individual Accredited in any of the following:
Oracle Analytics Cloud Platform 2020 Solution Engineer Specialist
Oracle Application Development Cloud Platform 2020 Solutions Engineer
Oracle GoldenGate 2022 Solution Engineer Specialist
Oracle Identity Cloud Service 2020 Solution Engineer Specialist
Oracle Integration Cloud 2022 Solution Engineer Specialist
Oracle Digital Assistant Platform 2022 Solution Engineer Specialist
MySQL HeatWave Migration 2023 Solution Engineer Specialist

Click here

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SERVICE JOURNEY

OCI / Data Management and Platform Certifications

Professional

Twelve months of extensive experience designing, implementing and operating large-scale, advanced solutions using Oracle Cloud Infrastructure.

Associate

Six months of experience designing and implementing solutions using Oracle Cloud Infrastructure.

Foundations

Understanding of cloud concepts and Oracle Cloud Infrastructure fundamentals.

Oracle Cloud Infrastructure

O & M

Data Scientist

Security

Developer

DevOps

Architect

Operations

Architect

Data Management

Platform

Resources

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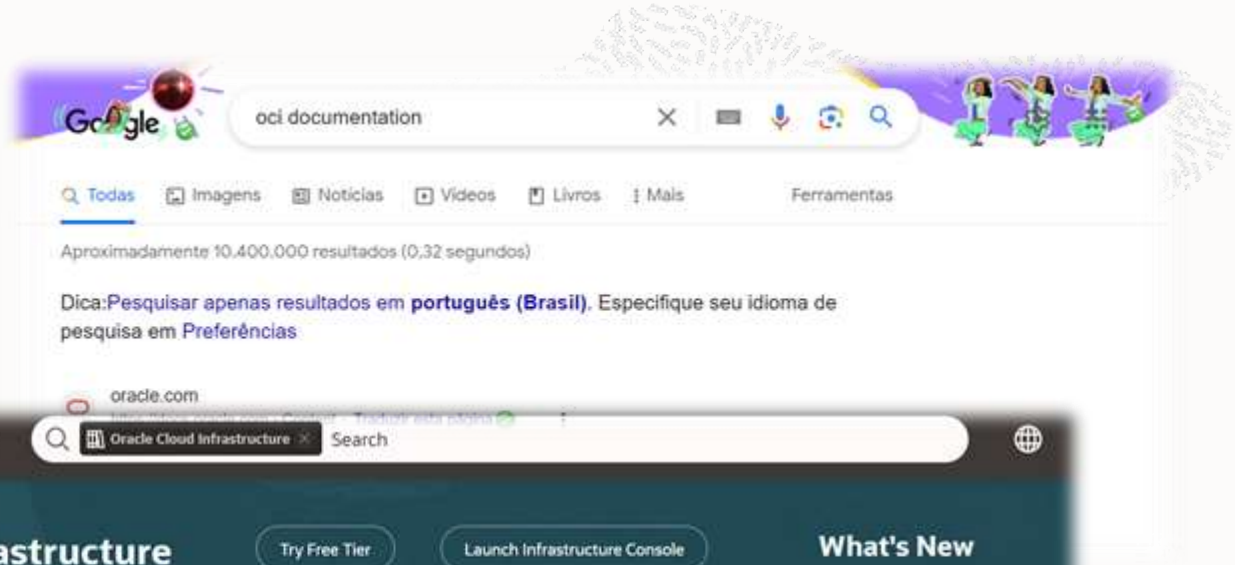
OCI Documentation

- No required SSO enabled
- Free
- Search by Keywords



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Oracle Cloud Free Tier

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What's included with Oracle Cloud Free Tier? *

Always Free services

Services you can use for an unlimited time.

- Two Oracle Autonomous Databases with powerful tools like Oracle APEX and Oracle SQL Developer
- Two AMD Compute VMs
- Up to 4 instances of ARM Ampere A1 Compute with 3,000 OCPU hours and 18,000 GB hours per month
- Block, Object, and Archive Storage; Load Balancer and data egress; Monitoring and Notifications

See below for a list of eligible services

Start with a US$300 cloud credit

You'll have 30 days to use it—in addition to Always Free services.

- Access to a wide range of Oracle Cloud services for 30 days, including Databases, Analytics, Compute, and Container Engine for Kubernetes

What are Always Free services?

Infrastructure

2 AMD based Compute VMs with 1/8 OCPU** and 1 GB memory each

Arm-based Ampere A1 cores and 24 GB of memory usable as 1 VM or up to 4 VMs with 3,000 OCPU hours and 18,000 GB hours per month

2 Block Volumes Storage, 200 GB total

10 GB Object Storage – Standard

10 GB Object Storage – Infrequent Access

10 GB Archive Storage

Resource Manager: managed Terraform

5 OCI Bastions

Databases

Your choice of Oracle Autonomous Transaction Processing, Autonomous Data Warehouse, Autonomous JSON Database, or APEX Application Development. Two databases total, each with 1 OCPU** and 20 GB storage.

NoSQL Database with 133 million reads per month, 133 million writes per month, 25 GB storage per table, up to 3 tables.

Observability and Management

Monitoring: 500 million ingestion datapoints, 1 billion retrieval datapoints

Application Performance Monitoring: 1000 tracing events and 10 Synthetic runs per hour

Logging: 10 GB per month

Notifications: 1 million sent through https per month, 1000 sent through email per month

Service Connector Hub: 2 service connectors

Additional services

Flexible Load Balancer: 1 instance, 10 Mbps

Flexible Network Load Balancer

Outbound Data Transfer: 10 TB per month

Virtual Cloud Networks (VCN): Maximum of 2 VCNs, includes IPv4 and IPv6 support

VCN Flow Logs: Up to 10 GB per month shared across OCI Logging services

Site-to-Site VPN: 50 IPSec connections

Content Management Starter Edition: 5000 assets per month

Certificates: 5 Private CA and 150 private TLS certificates

Email Delivery: 3,000 emails sent per day

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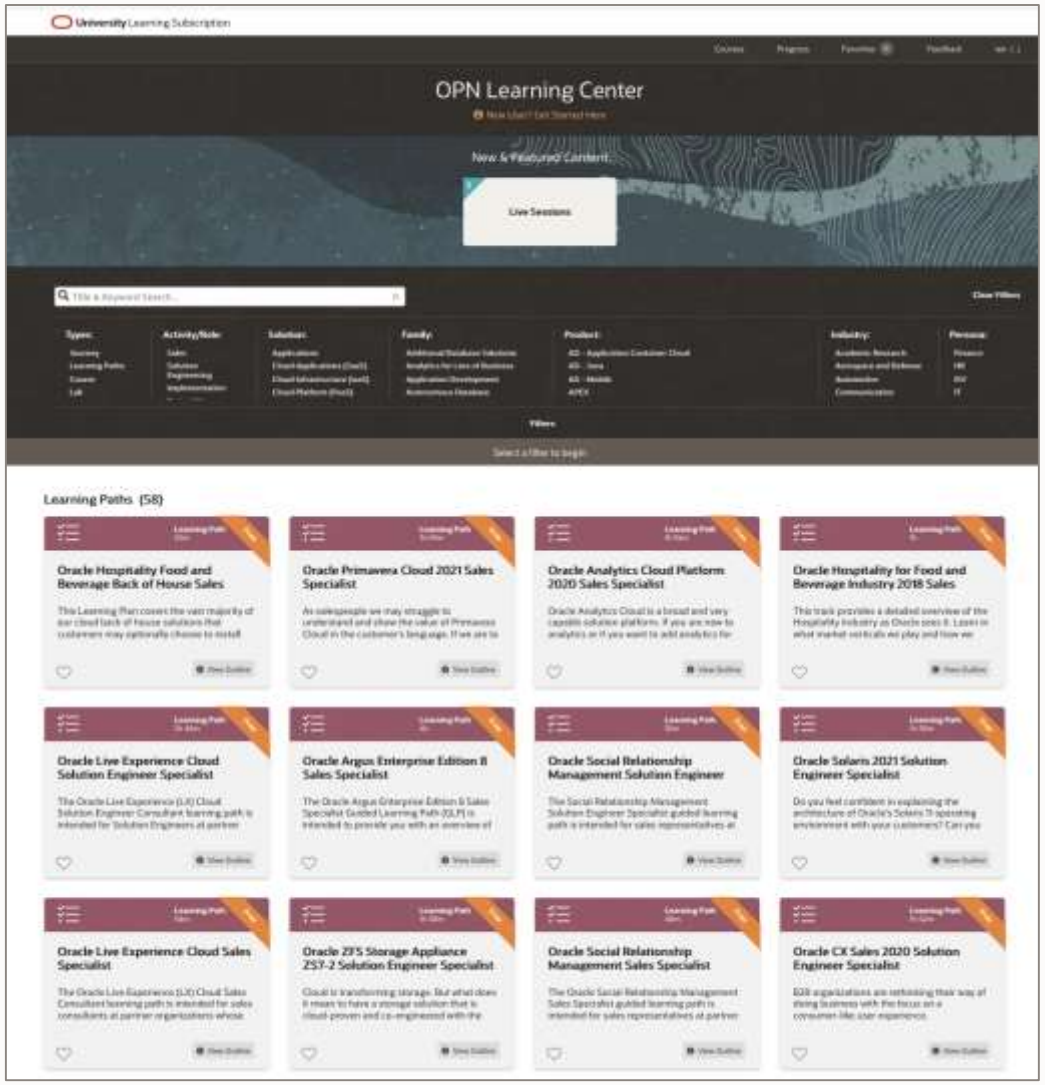
OPN Learning Center



- Single point of entry for all partner training
- SSO enabled
- Blended Learning
- Relevant training on same platform (CLS, GBU, Free, Pay)

Features

- Labs (Instant)
- Certification Exams & Exam Prep
- Machine Translations (13 languages)

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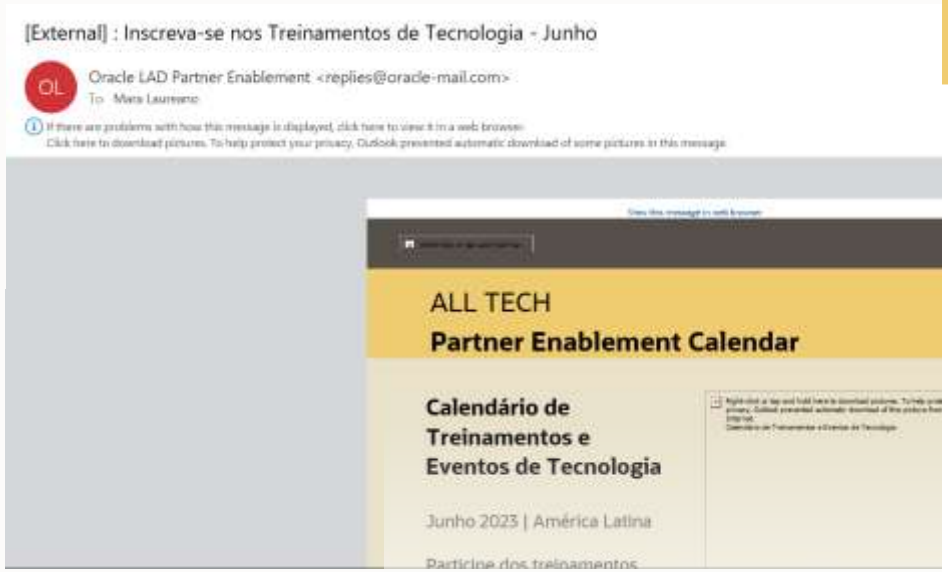
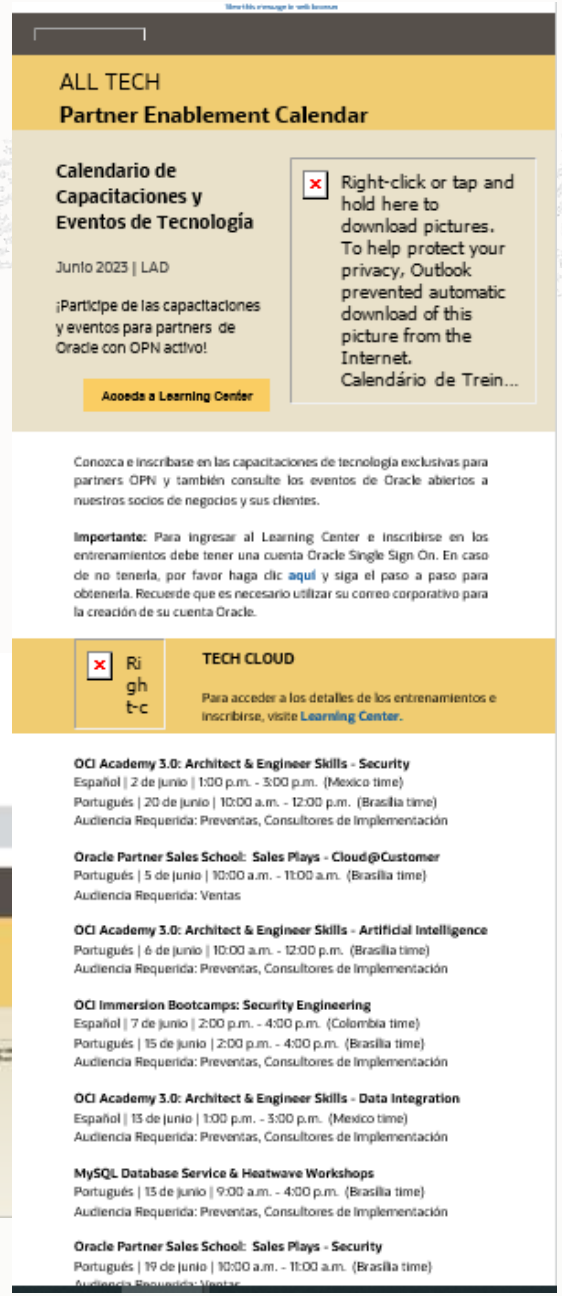
A&C Trainings

- Blended Learning
  - Technical, commercial and programmatic Sessions
  - By role: Sales, Solution Engineer, Technical Consultants or partner/ program admin
  - Delivered in local language: Spanish, Portuguese and English

Features

- ✓ Hands-on
- ✓ Certification Exams & Exam Prep





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Stay Connected with the Latin America Partner Community!

Information, collaboration and training all in a single spot.

The **LAD Partner Community** is a space dedicated to our partners in Latin America, where you can find information and stay up to date on what OPN has to offer.

In the Community, you will find all the information that we communicate to our ecosystem by email.

- Explore **Categories**: organized by grouping publications on a same topic;
- Access the **Recent Discussions** tab to check the latest posts published;
- Take part in **Groups** and interact with Oracle Experts and other partners;
- Recordings.

Important: An Oracle SSO account is required to access the Community and other OPN resources. If you don't have this account yet, access **this link** or the QR code below.

Access the Community:

Create your SSO account:

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Oracle Live Labs

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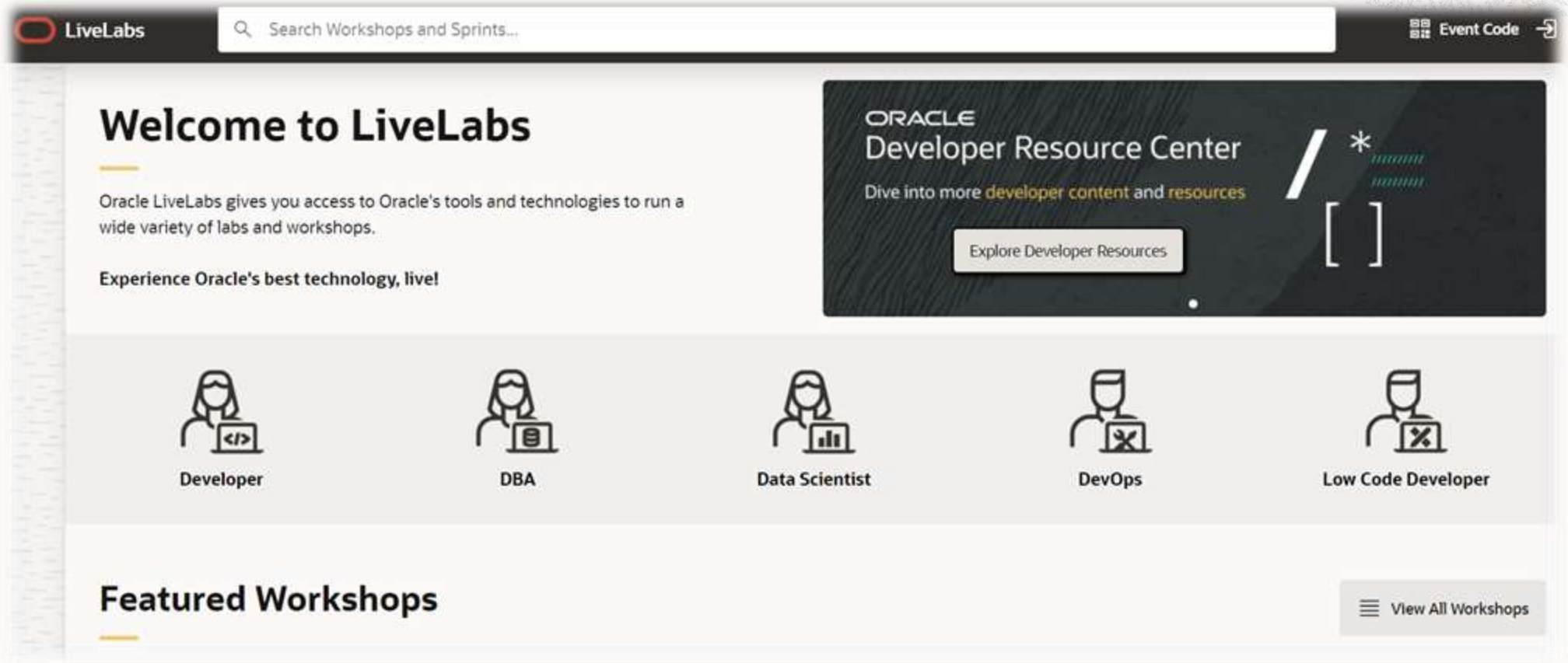

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Oracle Luna Labs

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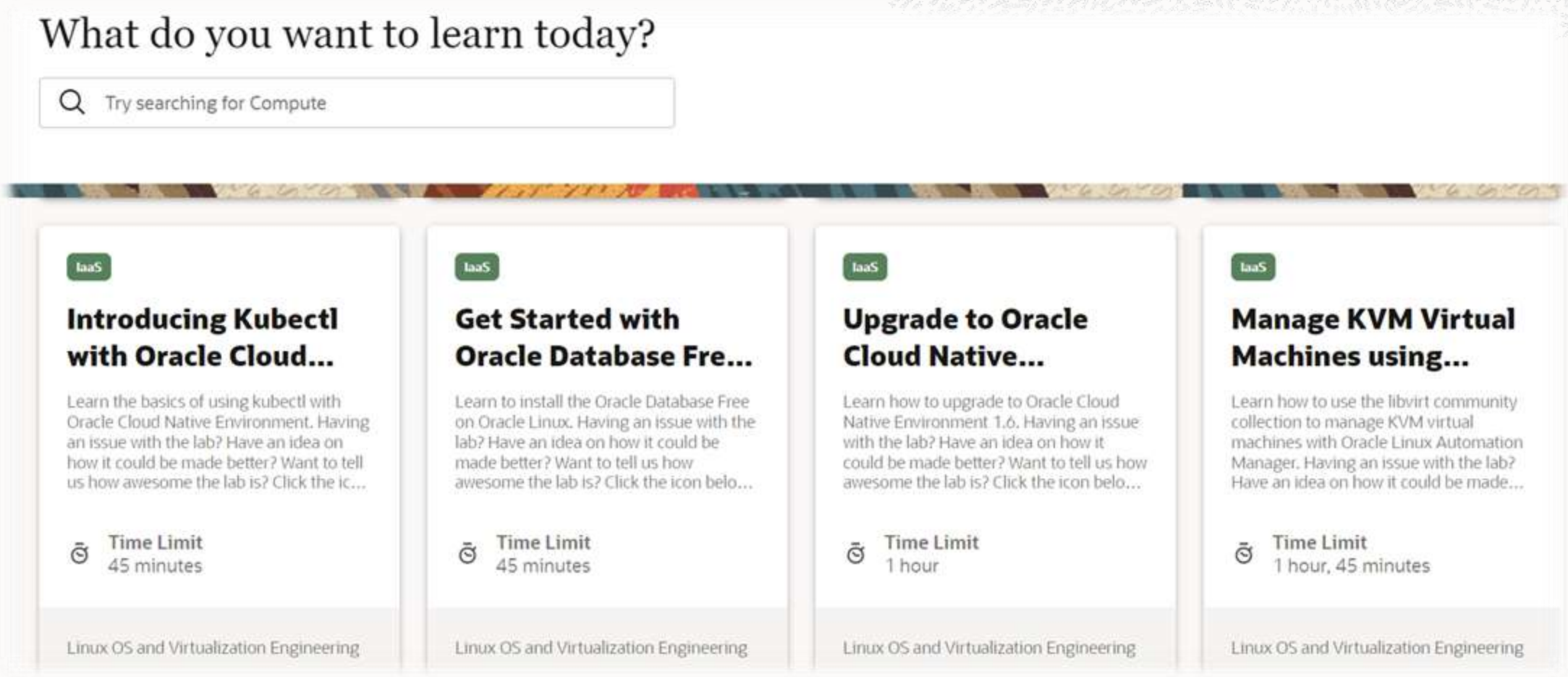

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Ask Tom Oracle Site

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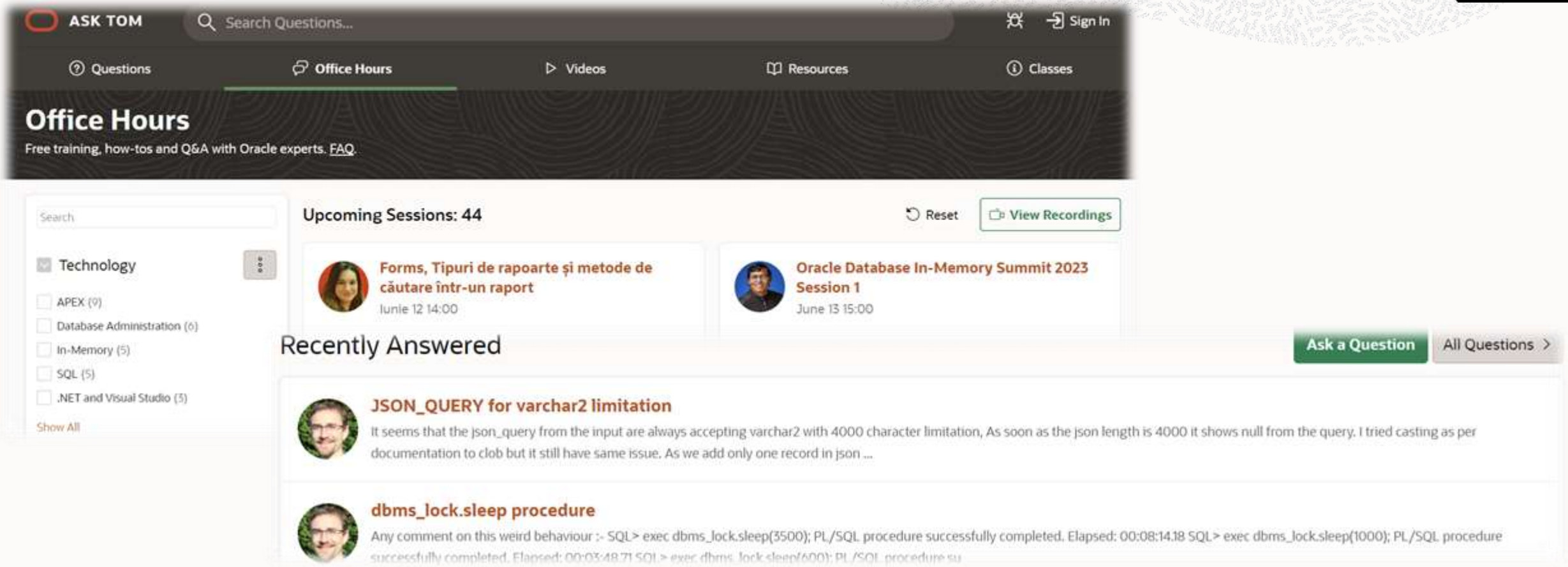

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Oracle Architecture Center

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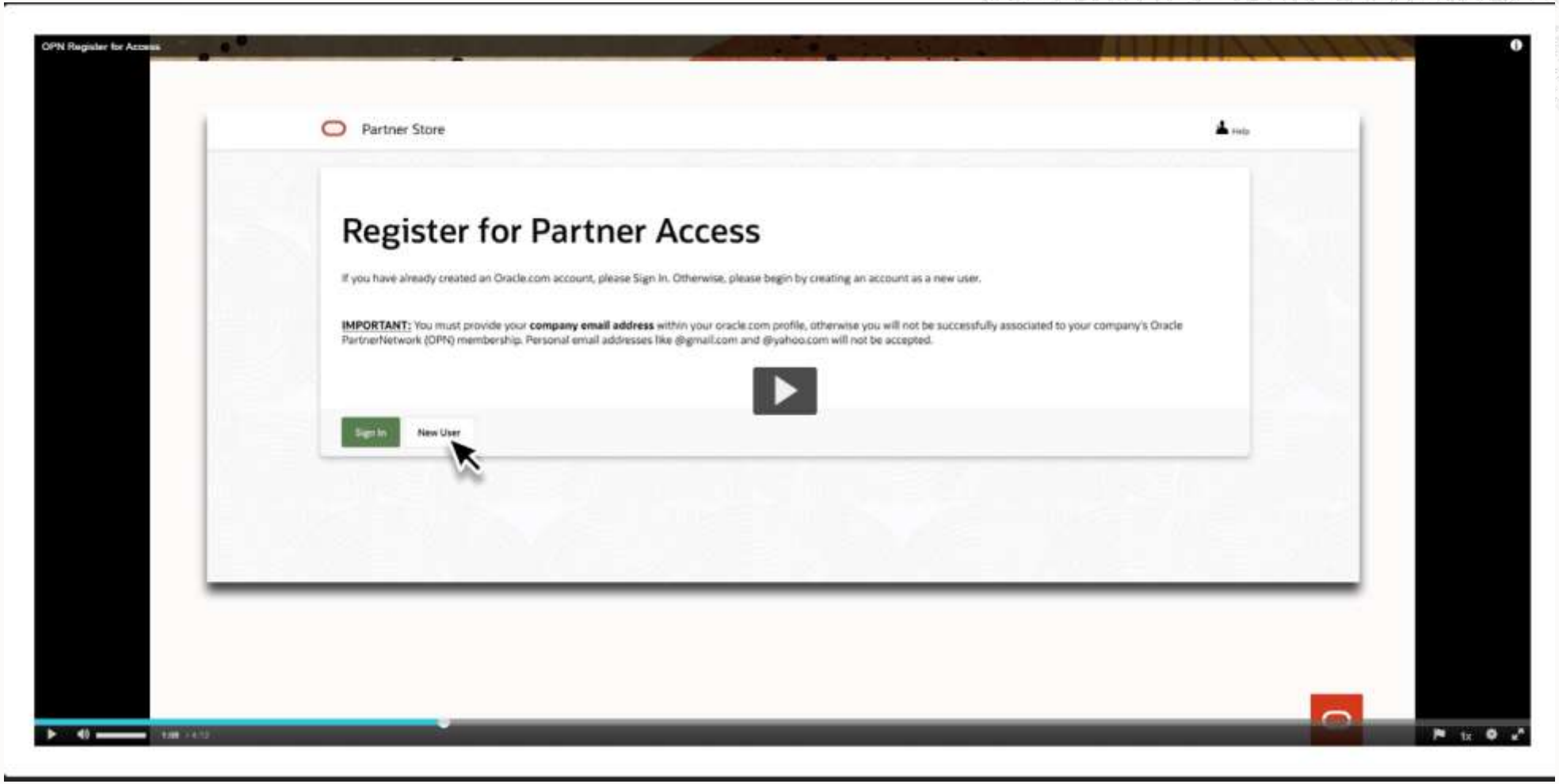
Registering For Access To Partner Resources



Video: [Things to know before you register]

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Update Your Account

How do I update my Username for my Oracle account and CertView?

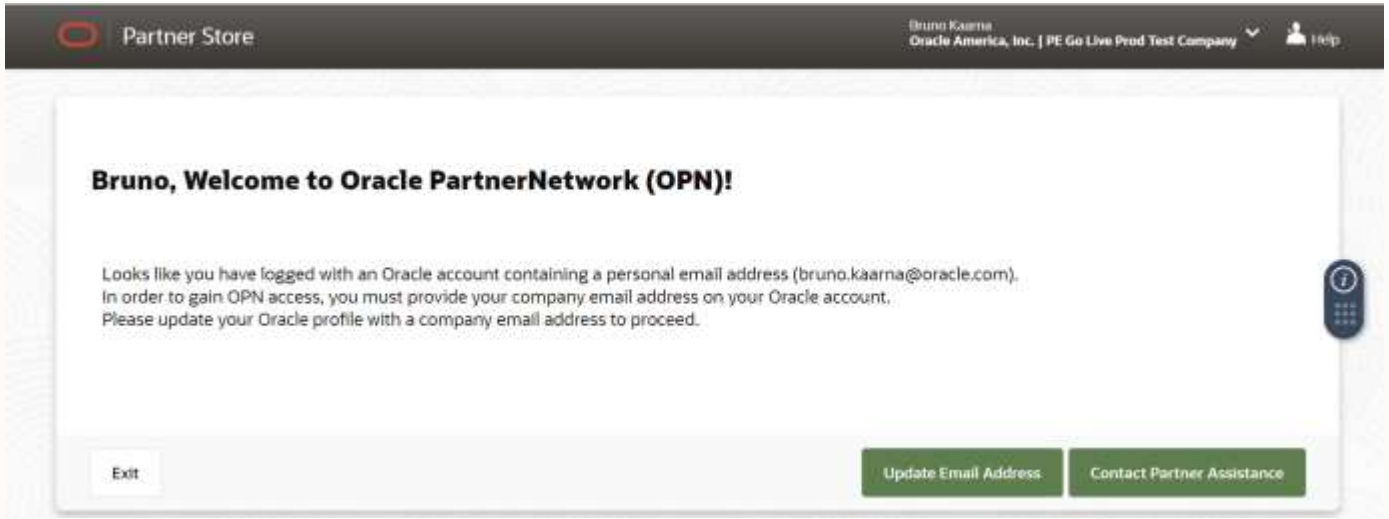
Your Oracle Account login is also your CertView login, so it is very important to keep this information updated in your Oracle Account. If your email address (which is typically the username for your Oracle Account) changes, you can update your username in your Oracle Profile.

- After updating your email address, you will need to submit a Support Request (SR) to Oracle Certification Support requesting to have your CertView account updated with your new username
- The first time you log in to CertView after the support team has updated your CertView account using your updated email address/username, you will need to authenticate your account with the new details. You will be prompted to do so
- Do not create a new Oracle Account. Rather, you should update your existing account. If you have any questions, you can contact Oracle Certification Support

Update_email_here

Manage_certification_here

Problems?: OU SUPPORT



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Certview - Merge

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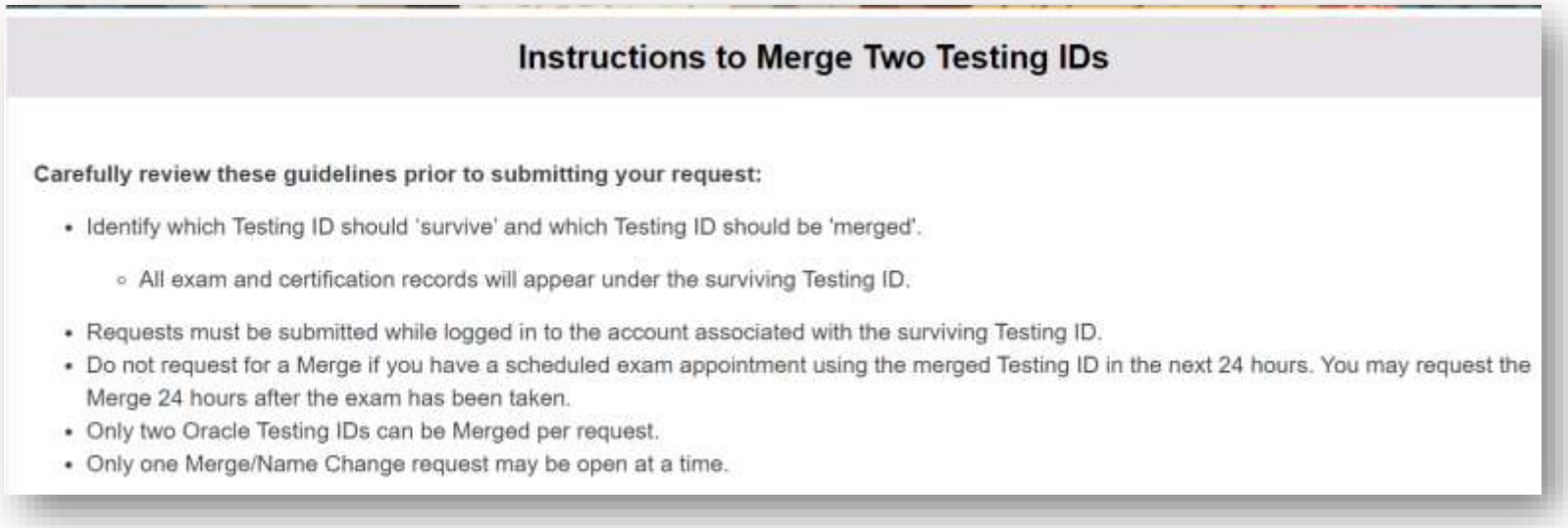
CertView is your self-service tool for Oracle Certification. In CertView, you can do the following:
•Creation and management of your Oracle Certification Profile.
•Merging Accounts
•Name Change
•Scheduling, re-scheduling and cancelling exam appointments
•Updating OPN Company Details
•Completing your Course Submission Forms
Note: You will no longer sign into Pearson VUE for any Oracle Certification activity.



Instructions to Merge Two Testing IDs

Carefully review these guidelines prior to submitting your request:

- Identify which Testing ID should 'survive' and which Testing ID should be 'merged'.
  - All exam and certification records will appear under the surviving Testing ID.
- Requests must be submitted while logged in to the account associated with the surviving Testing ID.
- Do not request for a Merge if you have a scheduled exam appointment using the merged Testing ID in the next 24 hours. You may request the Merge 24 hours after the exam has been taken.
- Only two Oracle Testing IDs can be Merged per request.
- Only one Merge/Name Change request may be open at a time.

Problems?: OU SUPPORT

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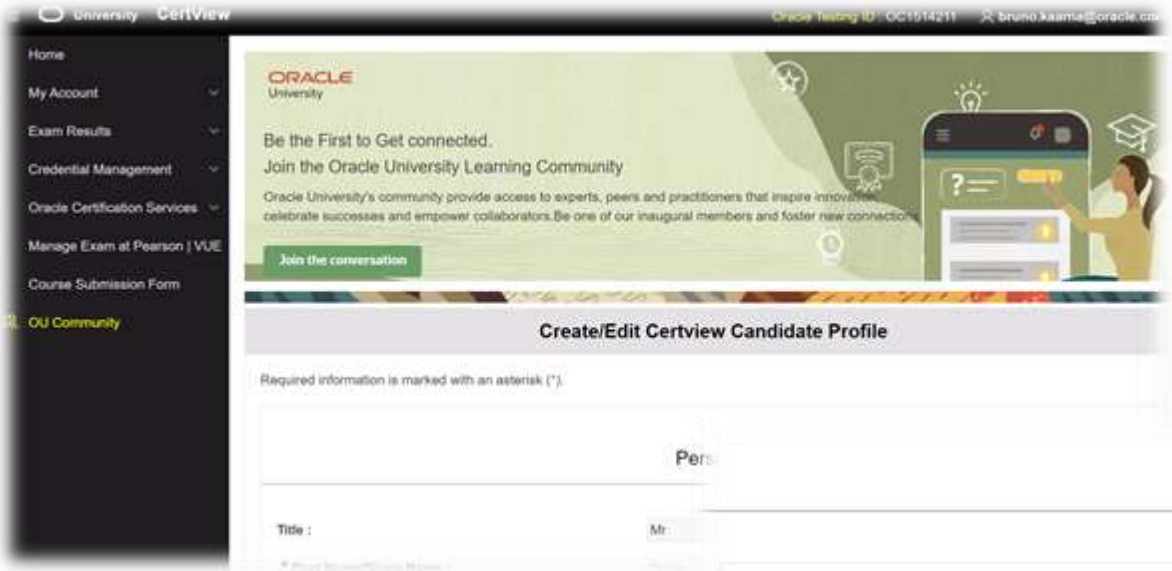
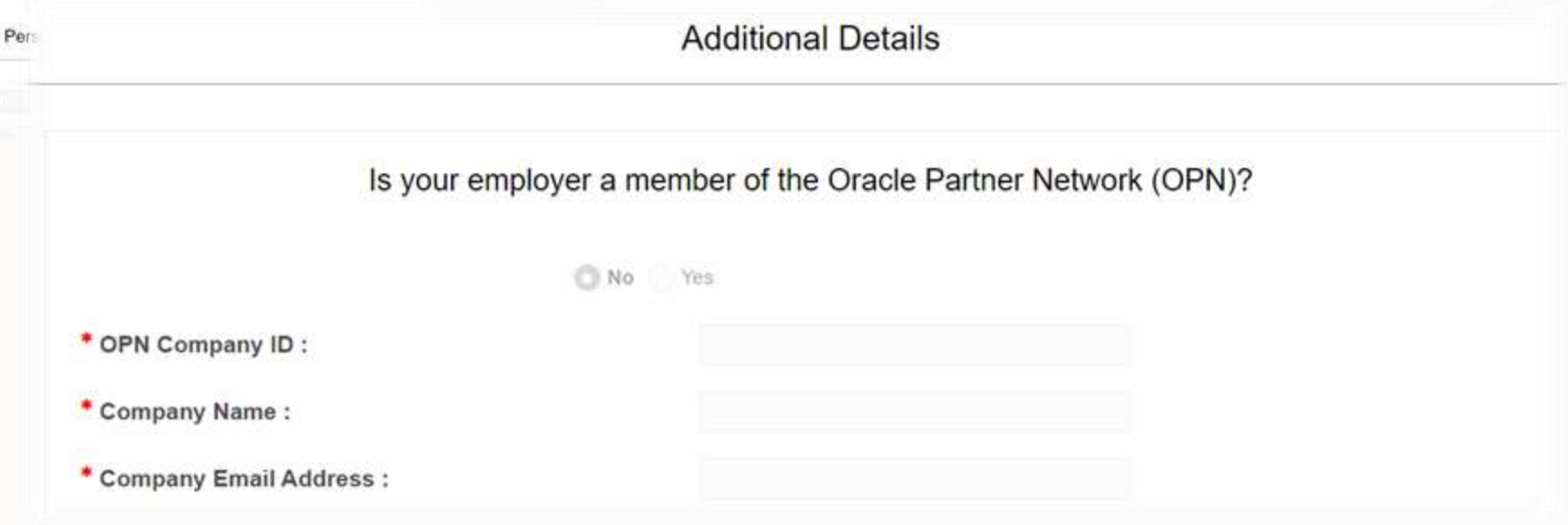
Certview - Profile



You can update your contact information in CertView:

- Sign in to **CertView**
- Click on **"My Account"**, go to **My profile**
- Edit the profile details
- Click **"Update Profile"**
- Click on **"Save and continue"**



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OPN Web Page

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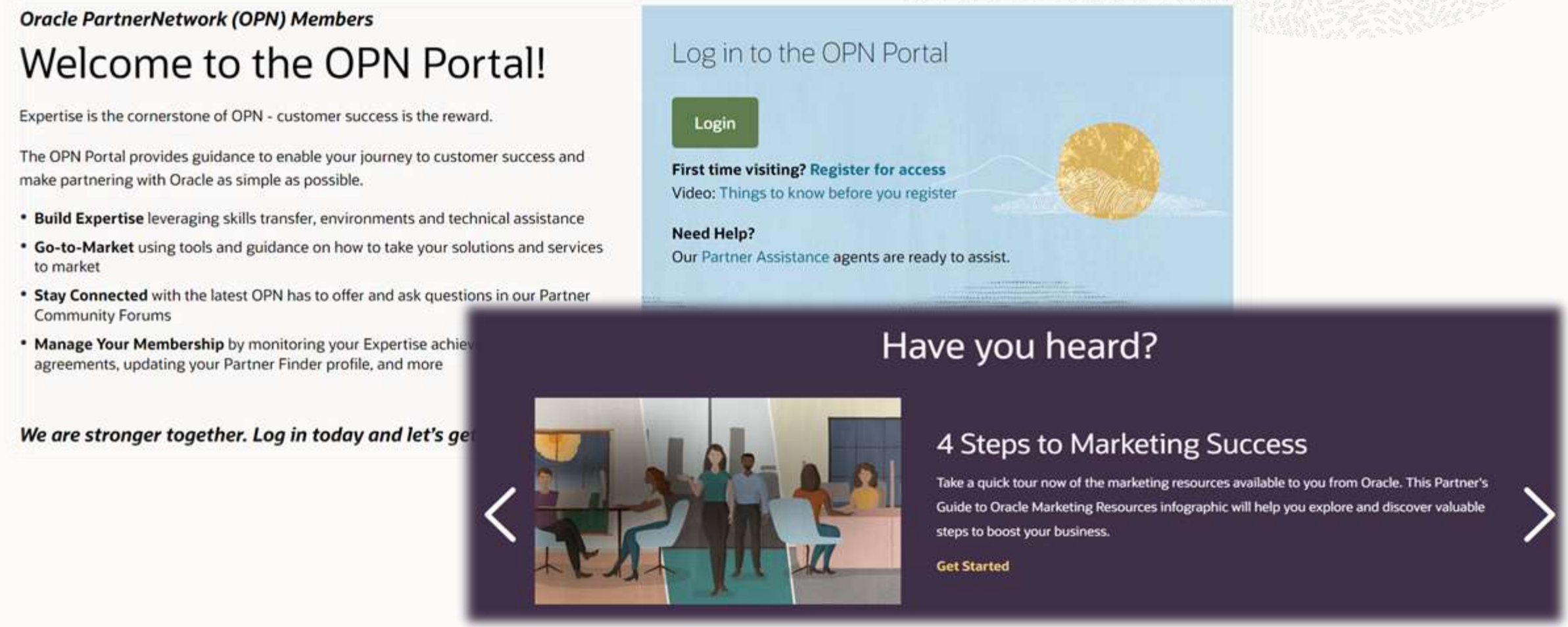

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OCI Foundation Associate 2023

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OCI Foundations Associate Course (2023)

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Learn OCI & Try Hands-on Labs

Oracle Cloud Infrastructure Foundations

Course | Lab | 8 Skill Checks

4h 39m

0%

Oracle University Lab

Oracle Cloud Infrastructure Foundations Associate (Oracle University Lab)

Module

3h 16m

0%

Practice Exam

Practice Exam: OCI Foundations Associate Certification

Module | 1 Skill Check

0%

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Exam 1Z0-1085-23: Oracle Cloud Infrastructure 2023 Foundations Associate

- Number of Questions **35**
- Format **Multiple Choice**
- Duration **60 minutes**
- Passing Score **60%**
- Available in **English**, **Portuguese** and **Spanish**

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References

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- **Oracle Certification Benefits Site**

https://education.oracle.com/certification-benefits

- **Oracle Live Labs**

https://apexapps.oracle.com/pls/apex/r/dbpm/livelabs/home

- **Oracle Partner Network**

https://www.oracle.com/partnernetwork/program

- **Oracle free certification program**

https://education.oracle.com/oracle-oci-certification

- **Oracle Luna Labs**

https://luna.oracle.com

- **Ask Ton Official Site**

https://asktom.oracle.com

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- **OCI free trial Services site**

http://www.oracle.com/cloud/free

- **Oracle Architecture Center**

https://docs.oracle.com/solutions

- **Oracle OPN Learning Center**

https://learn.oracle.com/ols/home/partner-learning-center/89350

- **Oracle certification program support**

https://education.oracle.com/help

- **Oracle Certview Page**

https://certview.oracle.com

- **OCI Foundations Associate (2023)**

https://mylearn.oracle.com/ou/learning-path/become-an-oci-foundations-associate-2023/122043

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- **OCI free trial services site**

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Thank you

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