



Oracle Partner Network on Boarding

Marcel Lamarca

Licenses and Systems

Bruno Kaarna

Partner Enablement Manager - OPN

June 2023



Our Values

Integrity

Compliance

Teamwork

Customer Satisfaction

Quality

Ethics

Innovation

Mutual Respect

Fairness

Communication

As a leading technology company, we embrace **diversity** in all its forms. We truly believe that **innovation** starts with **inclusion**. And this can only be achieved with the cooperation of our **partners**. Oracle has a long-standing commitment to provide a **respectful** work environment, **free of harassment** and **discrimination** and we expect the same from our **business partners**.

Oracle expects its **partners** to conduct business **fairly** and **ethically**, to comply with anti-corruption laws worldwide, to cooperate with Oracle's requests for information, and to avoid engaging in any activity that involves even the appearance of impropriety.

It is vital that our partners adhere to the values of **Oracle's Code of Ethics and Business Conduct**, which is based on and implements the values that are essential to our success as a company. Our values are the foundation of everything we do and we should all live these values every day.



Use the QR code to access Oracle's Code of Ethics and Business Conduct.



Point your phone's camera at this
QR code and download the presentation





SQL> select * from person where name = 'Marcel Lamarca'



Graduated in Business Administration (FMU-SP)

Oracle DBA

21 years dedicated to the study and support of Oracle and Mysql databases
7 Years focused on Exadata Technology (On-Prem, C@C and Cloud Services) .
4 years at Oracle Brazil.

Oracle Cloud Specialist (OCS)

Exadata Database Machine X9M Certified Implementation Specialist
OCI Foundation
Oracle Autonomous Database Administrator
Oracle Cloud Database Migration and Integration
OCI Cloud Certified Architect Associate
OCI Cloud Certified Architect Professional

Oracle Certified Professional (OCP)

10G, 11G e 12C.

Oracle Certified Specialist (OCE)

11G Grid/RAC Database Administrator

Corporate email

marcel.lamarca@oracle.com



{"About":"Me"}



Graduated in Social Communication (PUC-SP)
MBA in Business Management (BSP)

At Oracle

I've been working for 12 years
Expert in Oracle PartnerNetwork Program

Oracle Cloud

OCI Foundation
OCI Cloud Certified Architect Associate

Corporate email

bruno.kaarna@oracle.com

LAD Alliances Knowledge Team



Alexandre Fagundes

- Security specialist
- Oracle Cloud Architect
- App's DBA
- Mysql

email: alexandre.af.fagundes@oracle.com



André Sousa

- ISV Specialist
- Focused on projects

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Rafael Silva

- Apex
- Kubernetes
- Analytics
- Developer

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Thiago Lemos

- Technical Leader
- Oracle Cloud Architect
- Devop's
- Autonomous Database

email: thiago.lemos@oracle.com

Agenda

Why Oracle certificate ?

Certification journey

how to learn and create Oracle account

Call to action – Free OCI Campaign

Oracle Certification Benefits



Becoming Oracle Certified will make you a better technologist.

Preparing for an Oracle Certification Exam will assess & challenge your ability to think & perform. Earning a highly-recognized & valued Oracle Certification will improve your job prospects & job stability, accelerating your career growth.

Get Certified to Stand Out in a Crowd

Reap the Benefits of Earning an Oracle Certification

- Expand your knowledge base and validate your skills to appeal to potential employers.
- Improve your potential earning power to command a higher salary.
- Learn to perform complex, hands-on activities through lab, study and practice sessions.
- Access a secure digital badge you can add to your social media profiles.
- Gain exposure to a wide variety of important features, functions and tasks to use on the job.



Professional credibility

Professional credibility comes from training and certification combined. Learning is retained longer through the process of certification preparation.

91%

"Gives me more professional credibility with those I interact with on the job."

89%

"Makes me more valuable to my employer."

84%

"Helps me retain acquired knowledge over a longer period"

[Click here](#)



Value of Expertise to Customers



PROFICIENCY

- ✓ A system of preference that reflects the capabilities and competencies of the partner
- ✓ Customers can select the right partner by solution, product and geography



QUALITY

- ✓ A consistent set of qualifiers that meet the Oracle standard for partners to attain
- ✓ Reflects partners achievements and relevance through qualification



OUTCOMES

- ✓ Proven and repeatable track record of customer successes
- ✓ Value realization based on know-how and experience

Partner Journey



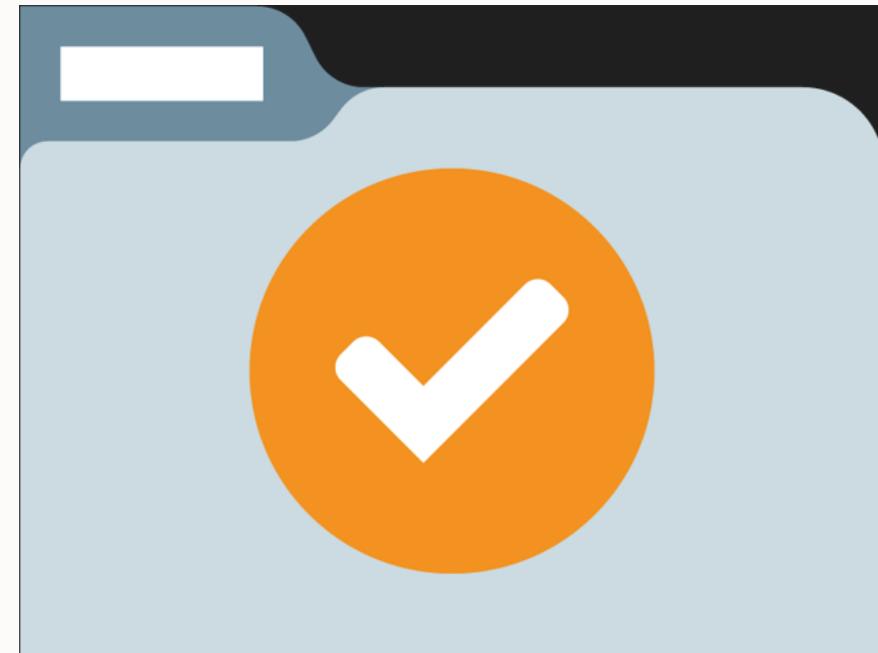
Partner Journey

Two Main Journeys

Sales



Service



Assessment By Role



 Learning Path
1h 55m

FY23 Fast Start Tech Strategy

Your customers have unique business demands that Oracle is well positioned to address. How can you better understand

 5 Courses

[Click here](#)

1 Individual Accredited as:
Oracle Cloud Infrastructure 2023 Solution Engineer Specialist
AND
1 Individual Accredited in any of the following:
Oracle Analytics Cloud Platform 2020 Solution Engineer Specialist
Oracle Application Development Cloud Platform 2020 Solutions Engineer
Oracle GoldenGate 2022 Solution Engineer Specialist
Oracle Identity Cloud Service 2020 Solution Engineer Specialist
Oracle Integration Cloud 2022 Solution Engineer Specialist
Oracle Digital Assistant Platform 2022 Solution Engineer Specialist
MySQL HeatWave Migration 2023 Solution Engineer Specialist

[Click here](#)

 Learning Path
1h 44m 

Oracle Cloud Infrastructure 2023 Sales Specialist

In this self-paced training, we will help you build a foundational understanding of the Oracle Gen 2 Infrastructure, and that value

 6 Courses



SERVICE JOURNEY

Become an Oracle Learning Explorer

Free Training & Accreditation

The Oracle Learning Explorer program offers entry-level training courses and accreditation for Oracle's entire product portfolio. It was designed to empower professionals across the globe to begin cultivating valuable IT skills. Start your journey today.

[Learn for free](#)

The screenshot shows the Oracle University homepage. At the top, there is a navigation bar with links for Oracle University, Training, Certification, Solutions, Buy, and My Subscriptions. A dropdown menu is open under 'Customer Experience'. Below the navigation bar, there is a large banner for 'Oracle Cloud Infrastructure (OCI)'. Within this banner, there is a yellow callout box for 'Oracle Cloud Infrastructure Learning Subscription' with a 'Start learning for free' button. To the right of this text is a circular logo for 'ORACLE LEARNING EXPLORER' featuring a stylized figure.



SERVICE JOURNEY

OCI / Data Management and Platform Certifications

Professional

Twelve months of extensive experience designing, implementing and operating large-scale, advanced solutions using Oracle Cloud Infrastructure.

Oracle Cloud Infrastructure



Associate

Six months of experience designing and implementing solutions using Oracle Cloud Infrastructure.

Data Management



Foundations

Understanding of cloud concepts and Oracle Cloud Infrastructure fundamentals.

Platform



Resources



Oracle Live Labs



Welcome to LiveLabs

Oracle LiveLabs gives you access to Oracle's tools and technologies to run a wide variety of labs and workshops.

Experience Oracle's best technology, live!

ORACLE Developer Resource Center

Dive into more developer content and resources

Explore Developer Resources



Developer



DBA



Data Scientist



DevOps



Low Code Developer

Featured Workshops

[View All Workshops](#)

[Click Here](#)



Oracle Luna Labs

What do you want to learn today?

 Try searching for Compute



IaaS

Introducing Kubectl with Oracle Cloud...

Learn the basics of using kubectl with Oracle Cloud Native Environment. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the icon below...

 Time Limit
45 minutes

Linux OS and Virtualization Engineering

IaaS

Get Started with Oracle Database Free...

Learn to install the Oracle Database Free on Oracle Linux. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the icon below...

 Time Limit
45 minutes

Linux OS and Virtualization Engineering

IaaS

Upgrade to Oracle Cloud Native...

Learn how to upgrade to Oracle Cloud Native Environment 1.6. Having an issue with the lab? Have an idea on how it could be made better? Want to tell us how awesome the lab is? Click the icon below...

 Time Limit
1 hour

Linux OS and Virtualization Engineering

IaaS

Manage KVM Virtual Machines using...

Learn how to use the libvirt community collection to manage KVM virtual machines with Oracle Linux Automation Manager. Having an issue with the lab? Have an idea on how it could be made...

 Time Limit
1 hour, 45 minutes

Linux OS and Virtualization Engineering

[Click Here](#)



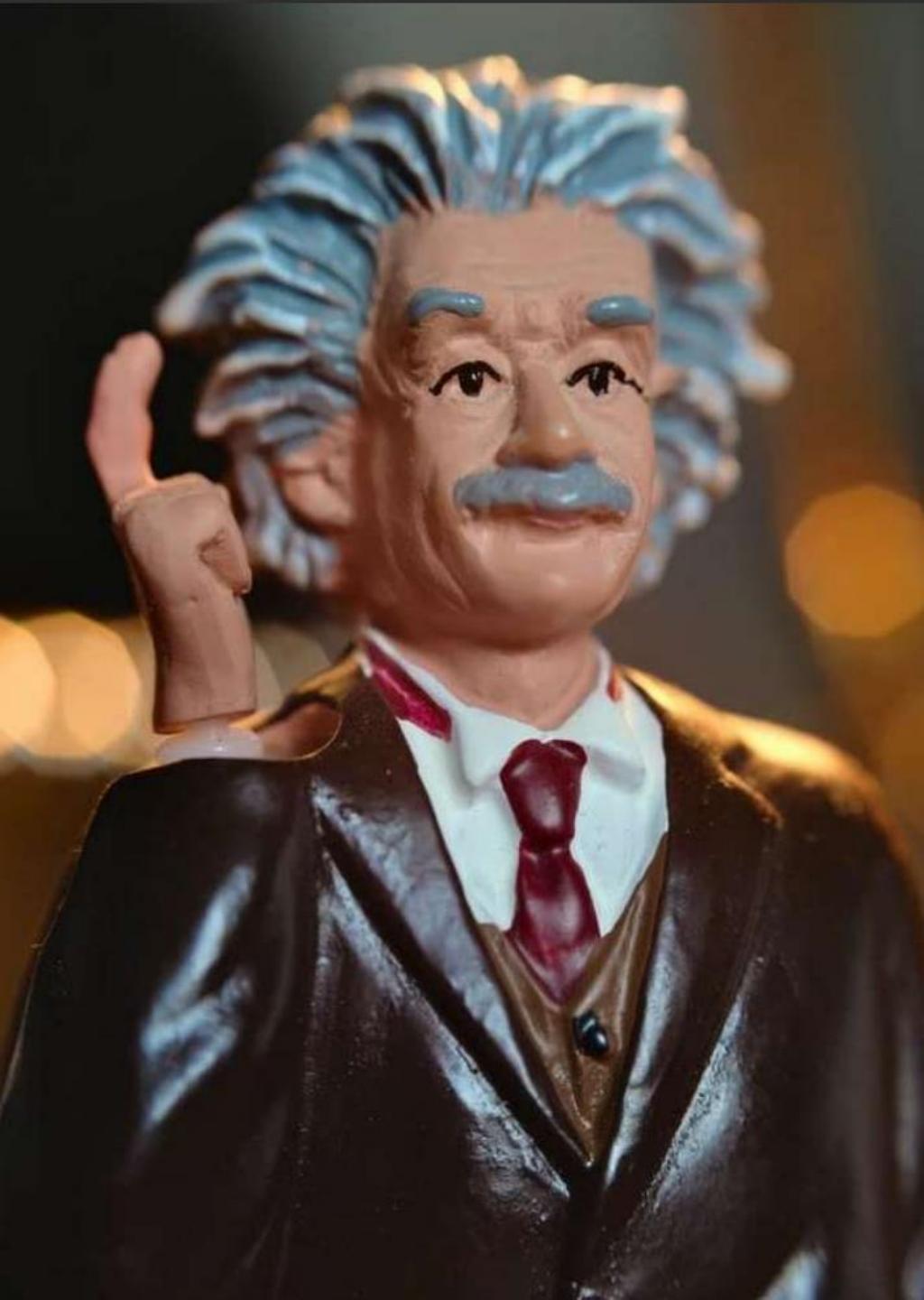
Ask Tom Oracle Site

The screenshot shows the homepage of the Ask Tom Oracle Site. At the top, there's a navigation bar with 'ASK TOM' (highlighted in red), a search bar ('Search Questions...'), and a 'Sign In' button. Below the navigation is a secondary menu with 'Questions', 'Office Hours' (highlighted in green), 'Videos', 'Resources', and 'Classes'. The main content area is titled 'Office Hours' and features a sub-section 'Upcoming Sessions: 44'. It lists two sessions: 'Forms, Tipuri de rapoarte și metode de căutare într-un raport' by a woman on June 12 at 14:00, and 'Oracle Database In-Memory Summit 2023 Session 1' by a man on June 13 at 15:00. There are buttons for 'Reset' and 'View Recordings'. On the left, there's a sidebar for 'Technology' topics like APEX, Database Administration, In-Memory, SQL, and .NET. The bottom right has buttons for 'Ask a Question' and 'All Questions >'. The footer contains a QR code and the text 'Copyright © 2023, Oracle and/or its affiliates, All Rights Reserved'.



[Click Here](#)





Demo Time

LIVE LABS

Oracle Architecture Center



Oracle Architecture Center

Design, develop, and implement your cloud, hybrid, and on-premises workloads with guidance from Oracle architects, developers, and other experts versed in Oracle technologies and solutions.

Contact a Cloud Expert

Try our free hands-on labs and tutorials

Oracle Help Center Learn

Apply filters ▶

All

556

Reference Architectures

265

Solution Playbooks

228

Built

Customer-inspired

Automation Available

Modern App Development

Learn more about Oracle Architecture Center content:

- Reference Architectures
- Solution Playbooks
- Built & Deployed

Learn more

Built & Deployed

Tharseo IT: Migrate Ellucian Banner ERP to Oracle Cloud using FastConnect and Rackware

①

Reference Architecture

Deploy a containerized Jenkins CI/CD pipeline by using Terraform on Oracle Cloud Infrastructure

Understand the architecture underlying the successful deployment of a dockerized Jenkin...

Automation Available

①

[Click here](#)



OCI Documentation

- No required SSO enabled
- Free
- Search by Keywords

The screenshot shows the Oracle Cloud Infrastructure Documentation homepage. At the top, there's a search bar with the query "oci documentation". Below the search bar, there are links for "Todas", "Imagens", "Notícias", "Vídeos", "Livros", "Mais", and "Ferramentas". A message indicates approximately 10.400.000 results found in 0,32 seconds. A tip suggests searching in Portuguese (Brazil) and specifies language preferences. The main content area features the title "Oracle Cloud Infrastructure Documentation" with a "Try Free Tier" and "Launch Infrastructure Console" button. It includes sections for "Start", "Develop", "Design", and "Secure". On the left, there's a "How do I get started?" section with "Learn", "Create", and "Explore" cards. The "Explore" card highlights guides for data scientists and DevOps engineers. On the right, there's a "What's New" section listing recent changes like "Change Email From Field before Saving Notifications Template" and "Templates for Console Dashboards".



Oracle Cloud Free Tier



What's included with Oracle Cloud Free Tier?

Always Free services

Services you can use for an unlimited time.

- Two Oracle Autonomous Databases with powerful tools like Oracle APEX and Oracle SQL Developer
- Two AMD Compute VMs
- Up to 4 instances of ARM Ampere A1 Compute with 3,000 OCPU hours and 18,000 GB hours per month
- Block, Object, and Archive Storage; Load Balancer and data egress; Monitoring and Notifications

[See below for a list of eligible services](#)



Start with a US\$300 cloud credit

You'll have 30 days to use it—in addition to Always Free services.

- Access to a wide range of Oracle Cloud services for 30 days, including Databases, Analytics, Compute, and Container Engine for Kubernetes
- Up to eight instances across all available services
- Up to 5 TB of storage

What are Always Free services?

Infrastructure

- 2 AMD based Compute VMs with 1/8 OCPU** and 1 GB memory each
- Arm-based Ampere A1 cores and 24 GB of memory usable as 1 VM or up to 4 VMs with 3,000 OCPU hours and 18,000 GB hours per month
- 2 Block Volumes Storage, 200 GB total
- 10 GB Object Storage – Standard
- 10 GB Object Storage – Infrequent Access
- 10 GB Archive Storage
- Resource Manager: managed Terraform
- 5 OCI Bastions

Databases

- Your choice of Oracle Autonomous Transaction Processing, Autonomous Data Warehouse, Autonomous JSON Database, or APEX Application Development. Two databases total, each with 1 OCPU** and 20 GB storage.
- NoSQL Database with 133 million reads per month, 133 million writes per month, 25 GB storage per table, up to 3 tables.

Observability and Management

- Monitoring: 500 million ingestion datapoints, 1 billion retrieval datapoints
- Application Performance Monitoring: 1000 tracing events and 10 Synthetic runs per hour
- Logging: 10 GB per month
- Notifications: 1 million sent through https per month, 1000 sent through email per month
- Service Connector Hub: 2 service connectors

Additional services

- Flexible Load Balancer: 1 instance, 10 Mbps
- Flexible Network Load Balancer
- Outbound Data Transfer: 10 TB per month
- Virtual Cloud Networks (VCN): Maximum of 2 VCNs, includes IPv4 and IPv6 support
- VCN Flow Logs: Up to 10 GB per month shared across OCI Logging services
- Site-to-Site VPN: 50 IPSec connections
- Content Management Starter Edition: 5000 assets per month
- Certificates: 5 Private CA and 150 private TLS certificates
- Email Delivery: 3,000 emails sent per day

[Click here](#)



OPN Learning Center

- Single point of entry for all partner training
- SSO enabled
- Blended Learning
 - Relevant training on same platform (CLS, GBU, Free, Pay)

Features

- ✓ Labs (Instant)
- ✓ Certification Exams & Exam Prep
- ✓ Machine Translations (13 languages)

Problems? If you have not activated any OU CLS:

[Click here](#)

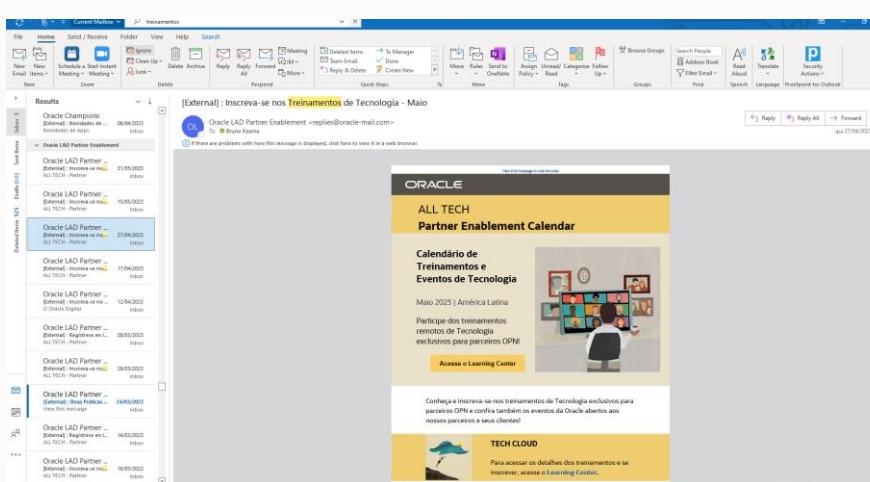
The screenshot shows the OPN Learning Center homepage. At the top, there's a navigation bar with links for 'Courses', 'Progress', 'Favorites', 'Feedback', and 'Logout'. Below the navigation is a banner for 'OPN Learning Center' with a 'New User? Get Started Here' button. A 'Live Sessions' box is also present. The main content area features a search bar and several filter categories: Types (Journey, Learning Paths, Course, Lab), Activity/Role (Sales, Solution, Engineering, Implementation), Solution (Applications, Cloud Applications (SaaS), Cloud Infrastructure (IaaS), Cloud Platform (PaaS)), Family (Additional Database Solutions, Analytics for Line of Business, Application Development, Autonomous Database), Product (AD - Application Container Cloud, AD - Java, AD - Mobile, APEX), Industry (Academic Research, Aerospace and Defense, Automotive, Communication), and Persona (Finance, HR, ISV, IT). Below the filters, a section titled 'Learning Paths (58)' displays eight cards, each representing a different learning path with a title, duration, and a 'Free' badge if it's available. A red arrow points to the 'Sign In' button in the top right corner of the page.

A&C Trainings

- Blended Learning
 - Technical, commercial and programmatic Sessions
 - By role: Sales, Solution Engineer, Technical Consultants or partner/ program admin
 - Delivered in local language: Spanish, Portuguese and English

Features

- ✓ Hands-on
- ✓ Certification Exams & Exam Prep



ORACLE

ALL TECH
Partner Enablement Calendar

Calendário de Treinamentos e Eventos de Tecnologia

Mai 2023 | América Latina

Participe dos treinamentos remotos de Tecnologia exclusivos para parceiros OPN!

[Acesse o Learning Center](#)

Conheça e inscreva-se nos treinamentos de Tecnologia exclusivos para parceiros OPN e confira também os eventos da Oracle abertos aos nossos parceiros e seus clientes!

TECH CLOUD

Para acessar os detalhes dos treinamentos e se inscrever, acesse o [Learning Center](#).

OCI Academy 3.0: Architect & Engineer Skills - Analytics Cloud
Português | 2 de maio | 10h às 12h (Brasília time)
Público-alvo: Pré-vendas, Consultores de Implementação

Oracle Digital Assistant Hands-On Training Brazil
Português | 3 de maio | 14h às 17h (Brasília time)
Público-alvo: Vendas, Pré-vendas, Consultores de Implementação

Transactional Due Diligence (TDD) Training
Inglês | 3 de maio | 13h às 14h (Mexico time)
Inglês | 17 de maio | 13h às 14h (Mexico time)
Público-alvo: Vendas, Pré-vendas, Consultores de Implementação

Big Data Cloud Service
Espanhol | 4 de maio | 9h às 13h (Mexico time)
Público-alvo: Pré-vendas, Consultores de Implementação

OCI Academy 3.0: Architect & Engineer Skills - Cloud DBA
Espanhol | 4-5 de maio | 13h às 15h (Mexico time)
Público-alvo: Pré-vendas, Consultores de Implementação

Oracle Partner Sales School: Customer Success - Business Cases
Espanhol | 8 de maio | 11h às 12h (Costa Rica time)
Público-alvo: Vendas

Oracle Partner Sales School: Move Oracle & Non-Oracle Apps
Português | 8 de maio | 10h às 11h (Brasília time)
Público-alvo: Vendas

OCI Academy 3.0: Architect & Engineer Skills - Express Apps
Espanhol | 10 de maio | 13h às 15h (Mexico time)
Público-alvo: Pré-vendas, Consultores de Implementação

Entrenamientos de Transactional Due Diligence (TDD)
Espanhol | 10 de maio | 13h às 14h (Mexico time)
Espanhol | 24 de maio | 13h às 14h (Mexico time)
Público-alvo: Vendas, Pré-vendas, Consultores de Implementação

Stay Connected with the Latin America Partner Community!

Information, collaboration and training all in a single spot.

The [**LAD Partner Community**](#) is a space dedicated to our partners in Latin America, where you can find information and stay up to date on what OPN has to offer.

In the Community, you will find all the information that we communicate to our ecosystem by email.

- Explore [**Categories**](#): organized by grouping publications on a same topic;
- Access the [**Recent Discussions**](#) tab to check the latest posts published;
- Take part in [**Groups**](#) and interact with Oracle Experts and other partners;
- Recordings.

Important: An Oracle SSO account is required to access the Community and other OPN resources. If you don't have this account yet, access [this link](#) or the QR code below.

Access the Community:



Create your SSO account:



Stay Connected with the Latin America Partner Community!

Information, collaboration and training all in a single spot.



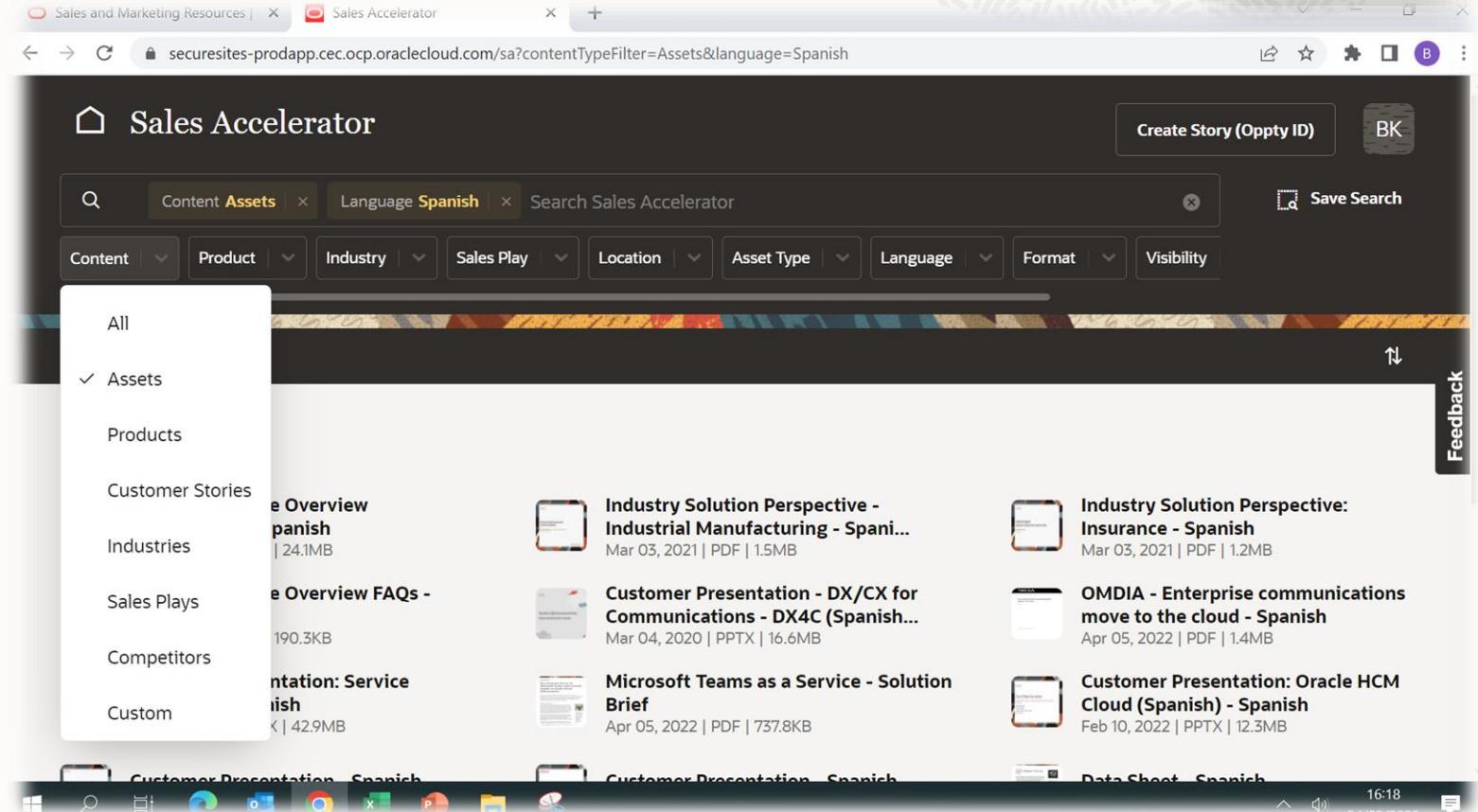
Seller Content. Anywhere. Anytime.

In today's marketplace, competition for every deal is fierce!

To perform at your peak, you need the right **content at the right time, delivered the way you want.**

Oracle Sales Accelerator delivers powerful partner enablement materials from battle cards and customer presentations to customer success references, that provide support through each phase of the sales cycle.

Get started on your selling journey with **Sales Accelerator!**



The screenshot shows a web browser window titled "Sales Accelerator" with a URL like "secureresites-prodapp.cec.ocp.oraclecloud.com/sa?contentTypeFilter=Assets&language=Spanish". The interface has a dark header with various filters: Content (Assets selected), Product, Industry, Sales Play, Location, Asset Type, Language (Spanish selected), Format, and Visibility. A sidebar on the left is open, showing categories: All, Assets (selected), Products, Customer Stories, Industries, Sales Plays, Competitors, and Custom. The main area displays a grid of documents with thumbnails, titles, and download details. Some visible document titles include "Industry Solution Perspective - Industrial Manufacturing - Spanish", "Customer Presentation - DX/CX for Communications - DX4C (Spanish)", and "Microsoft Teams as a Service - Solution Brief". The bottom of the screen shows a taskbar with icons for Microsoft Office applications and a system tray with a QR code icon.

[Click here](#)

OPN Web Page



Oracle PartnerNetwork (OPN) Members

Welcome to the OPN Portal!

Expertise is the cornerstone of OPN - customer success is the reward.

The OPN Portal provides guidance to enable your journey to customer success and make partnering with Oracle as simple as possible.

- **Build Expertise** leveraging skills transfer, environments and technical assistance
- **Go-to-Market** using tools and guidance on how to take your solutions and services to market
- **Stay Connected** with the latest OPN has to offer and ask questions in our Partner Community Forums
- **Manage Your Membership** by monitoring your Expertise achievements, executing agreements, updating your Partner Finder profile, and more

Have you heard?



4 Steps to Marketing Success

Take a quick tour now of the marketing resources available to you from Oracle. This Partner's Guide to Oracle Marketing Resources infographic will help you explore and discover valuable steps to boost your business.

[Get Started](#)

[Click here](#)

Log in to the OPN Portal

[Login](#)

First time visiting? [Register for access](#)

Video: [Things to know before you register](#)

Need Help?

Our Partner Assistance agents are ready to assist.



Update Your Account

How do I update my Username for my Oracle account and CertView?

Your Oracle Account login is also your CertView login, so it is very important to keep this information updated in your Oracle Account. If your email address (which is typically the username for your Oracle Account) changes, you can update your username in your Oracle Profile.

- After updating your email address, you will need to submit a Support Request (SR) to [Oracle Certification Support](#) requesting to have your CertView account updated with your new username
- The first time you log in to CertView after the support team has updated your CertView account using your updated email address/username, you will need to authenticate your account with the new details. You will be prompted to do so
- Do not create a new Oracle Account. Rather, you should update your existing account. If you have any questions, you can contact [Oracle Certification Support](#)

The screenshot shows a dark-themed Oracle PartnerNetwork (OPN) login interface. At the top, there's a navigation bar with a logo, 'Partner Store', and user information ('Bruno Kaarna, Oracle America, Inc. | PE Go Live Prod Test Company'). Below the navigation bar is a large white pop-up window. The pop-up has a title 'Bruno, Welcome to Oracle PartnerNetwork (OPN)!'. It contains a message: 'Looks like you have logged with an Oracle account containing a personal email address (bruno.kaarna@oracle.com). In order to gain OPN access, you must provide your company email address on your Oracle account. Please update your Oracle profile with a company email address to proceed.' At the bottom of the pop-up are three buttons: 'Exit', 'Update Email Address' (highlighted in green), and 'Contact Partner Assistance'. To the right of the pop-up, there's a small circular icon with an 'i' and a grid pattern.

[Update_email_here](#)

[Manage certification here](#)

Problems?: [OU SUPPORT](#)



Certview - Merge



CertView is your self-service tool for Oracle Certification. In CertView, you can do the following:

- Creation and management of your Oracle Certification Profile.
- Merging Accounts
- Name Change
- Scheduling, re-scheduling and cancelling exam appointments
- Updating OPN Company Details
- Completing your Course Submission Forms

Note: You will no longer sign into Pearson VUE for any Oracle Certification activity.

Instructions to Merge Two Testing IDs

Carefully review these guidelines prior to submitting your request:

- Identify which Testing ID should 'survive' and which Testing ID should be 'merged'.
 - All exam and certification records will appear under the surviving Testing ID.
- Requests must be submitted while logged in to the account associated with the surviving Testing ID.
- Do not request for a Merge if you have a scheduled exam appointment using the merged Testing ID in the next 24 hours. You may request the Merge 24 hours after the exam has been taken.
- Only two Oracle Testing IDs can be Merged per request.
- Only one Merge/Name Change request may be open at a time.

Problems?: [OU SUPPORT](#)



Certview - Profile

The screenshot shows the Oracle CertView Profile page. At the top, there's a banner with the Oracle logo and text encouraging users to join the Oracle University Learning Community. Below the banner is a form titled "Create/Edit Certview Candidate Profile". The form includes fields for personal information like Title, First Name/Given Name, Last Name, and Middle Name. It also asks if the user's employer is a member of the Oracle Partner Network (OPN) and provides fields for OPN Company ID, Company Name, and Company Email Address. A note at the bottom of the form states: "Required information is marked with an asterisk (*)."/>

You can update your contact information in CertView:

- Sign in to **CertView**
- Click on "**My Account**", go to **My profile**
- Edit the profile details
- Click "**Update Profile**"
- Click on "**Save and continue**"

Additional Details

Is your employer a member of the Oracle Partner Network (OPN)?

No Yes

* OPN Company ID :

* Company Name :

* Company Email Address :

Problems?: [OU SUPPORT](#)



Call to Action





Time to test your skill!

Are you ready?

Free OCI certification program until August 31st, 2023

Oracle University



Treinamento

Certificação

Solutions

Buy



Português (Brasil)



My Subscriptions



Free Certification for OCI

June 1 – August 31, 2023

Attain in-demand skills across OCI, AI, Machine Learning, OCI multicloud, data management, applications business processes and earn badges and win prizes for free.

[Join the Race to Certification](#)



Oracle Cloud Infrastructure

Accelerate your career by gaining new and valuable cloud skills.

[Free Training and Certification](#)

Oracle Database Management

Learn to use this industry-leading Oracle platform and manage data efficiently.

[Free Training and Certification](#)

Oracle Cloud Applications

Prepare for success. Start your cloud implementation project with Oracle Cloud Applications Business Process training.

[Free Training and Certification](#)

[Click Here](#)



Free Certification – included courses

Each participant is eligible to the two foundation exams and in addition take any two professional certification exams for free as part of the program

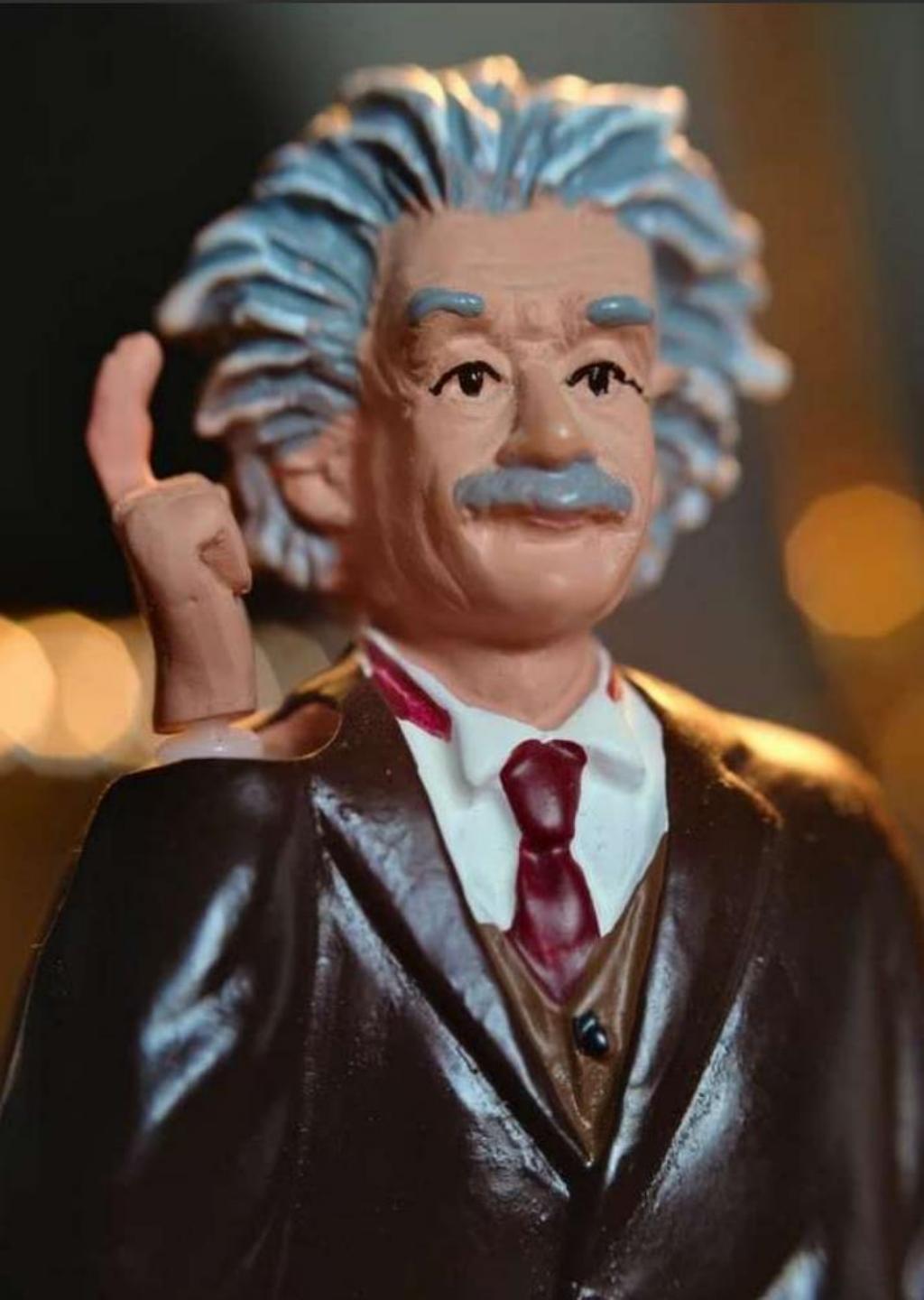
Oracle Cloud Infrastructure and Data Management

- ✓ OCI Foundations Associate 2023
- ✓ Oracle Cloud Data Management Foundations Associate 2023
- ✓ OCI Data Science Professional 2023
- ✓ Oracle Cloud Digital Assistant Professional 2023
- ✓ Oracle Cloud Analytics Professional 2023
- ✓ Oracle Fusion Analytics Warehouse Professional 2023
- ✓ OCI Architect Associate 2023
- ✓ OCI Architect Professional 2023
- ✓ OCI Multicloud Architect Associate 2023
- ✓ OCI Security Professional 2023
- ✓ OCI Cloud Operations Professional 2023
- ✓ Oracle Base Database Services Professional 2023
- ✓ Oracle Cloud Database Migration and Integration Professional 2023
- ✓ Oracle Autonomous Database Cloud Professional 2023
- ✓ Oracle Machine Learning using Autonomous Database Associate 2023
- ✓ OCI Developer Professional 2023
- ✓ OCI DevOps Professional 2023
- ✓ OCI Integration Professional 2023
- ✓ OCI Observability Professional 2023
- ✓ Oracle Apex Associate 2023
- ✓ Oracle Redwood Developer Professional 2023

Cloud Applications Business Process Training

- ✓ Oracle HCM Cloud Business Process Associate
- ✓ Oracle Financials Cloud Business Process Associate
- ✓ Oracle Sales Cloud Business Process Associate
- ✓ Oracle Procurement Cloud Business Process Associate
- ✓ Oracle Supply Chain Cloud Business Process Associate



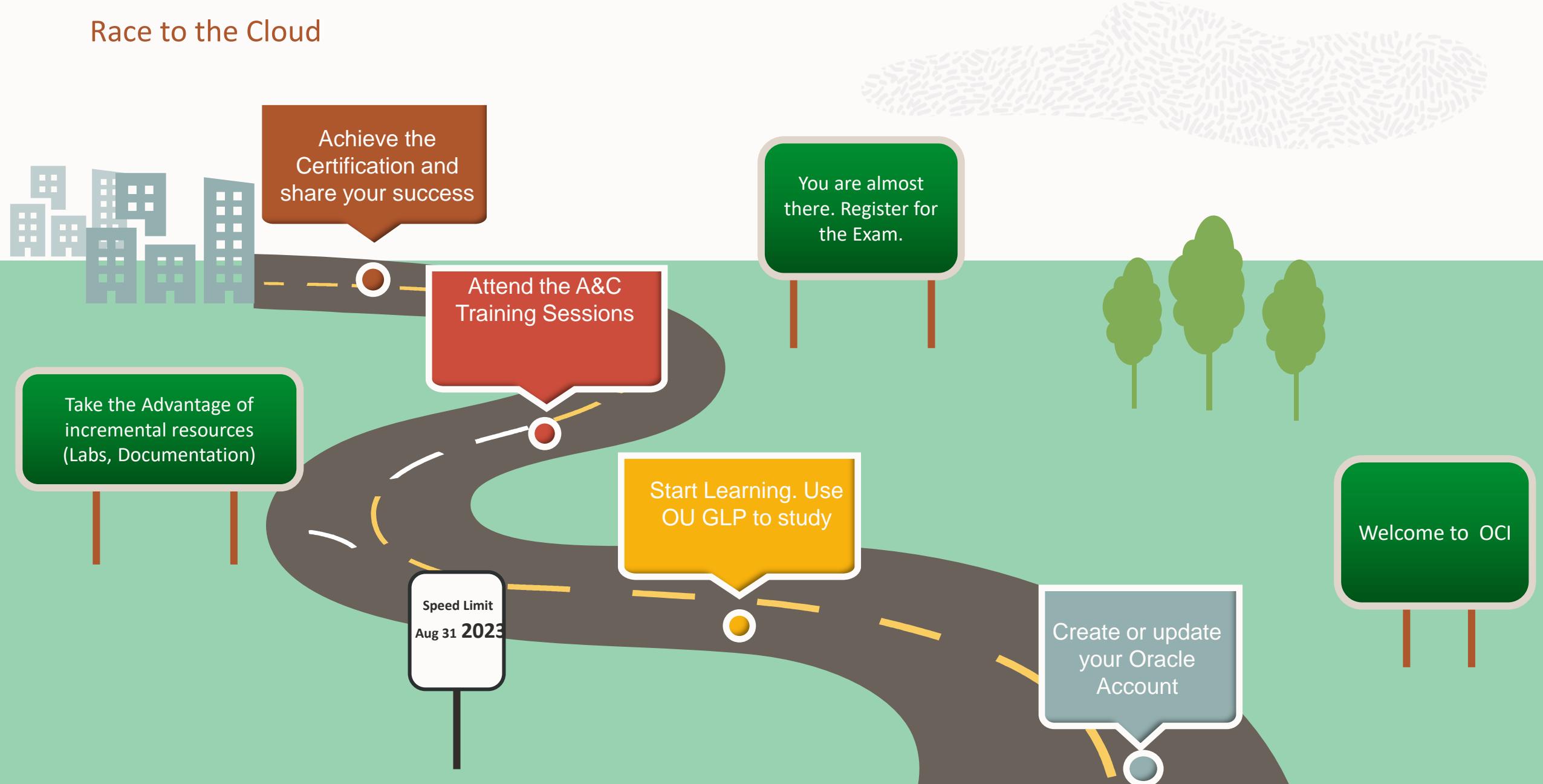


Demo Time

LEARNING CENTER

Expressway to Certification

Race to the Cloud





THANK YOU! ☺

Questions/ Feedback / Certifications

bruno.kaarna@oracle.com

marcel.lamarca@oracle.com

ORACLE

