

**Prepared for: Mr. Adrian Augusto Bustillos, Mr., The Cylinder**  
Adrian Pereira, Av Papa Paulo  
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Ship to:  
Adrian Augusto Bustillos, The Cylinder  
Adrian Pereira, Av Papa Paulo,  
New York, NY, 0730

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## 2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

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### Client Proposal

Prepared by:  
Koobar Fraser  
Office: 519-451-2323  
Email: koobar@outlook.com  
Date: 09/30/2019



**Prepared for: Mr. Adrian Augusto Bustillos**

Mr., The Cylinder

Prepared by: Koobar Fraser

09/30/2019



ABC Ford Dealership Inc. | 1099 Main Street London ON | r6r6r5

**2019 F-650 Gas Regular Cab Base (F6B)**

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**Mr. Adrian Augusto Bustillos, Mr., The Cylinder**

Adrian Pereira, Av Papa Paulo

New York, NY 0730

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555-666-7777

Email: adrian\_3011@gmail.com

**Ship to:**

Adrian Augusto Bustillos, The Cylinder

Adrian Pereira, Av Papa Paulo,

New York, NY, 0730

**Re: Vehicle Proposal 09/30/2019**

Dear Mr. Bustillos,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us. Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Regards,(Closing)

**Koobar Fraser**

Mr.

519-451-2323

koobar@outlook.com

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## 2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

# Selected Equip & Specs

### Dimensions

- Exterior length: 260.0"
- Exterior width: 96.7"
- Wheelbase: 158.0"
- Rear track: 72.6"
- Front legroom: 41.4"
- Front hiproom: 67.6"
- Cab to axle: 84.0"
- Exterior height: 88.3"
- Front track: 84.0"
- Rear tire outside width: 96.0"
- Front headroom: 40.7"
- Front shoulder room: 68.0"

### Powertrain

- 320hp 6.8L SOHC 30 valve V-10 engine with SMPI
- federal
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Standard rear differential
- Right mounted horizontal tailpipe
- Recommended fuel : regular unleaded
- TorqShift-G 6 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- 50.0 gal. rectangular Left front fuel tank
- Right mounted horizontal muffler
- Park Pawl: PRNDM

### Suspension/Handling

- Front non-independent leaf spring suspension
- Hydraulic power-assist re-circulating ball Steering
- Metric measure truck tire 245/70R19.5 GBSW AS front and rear tires
- Rubber auxiliary rear springs
- Rear rigid axle leaf spring suspension
- Front and rear 19.5 x 6.75 wheels
- Dual rear wheels
- Tapered rear frame

### Body Exterior

- 2 doors
- Black door mirrors
- Side steps
- Straight front bumper ends
- Front and rear 19.5 x 6.75 white steel wheels with 8 wheel studs
- Driver and passenger , manual folding door mirrors
- Black bumpers
- Clearcoat paint
- Hood mounted grille
- 2 front tow hook(s)

### Convenience

- Manual air conditioning
- Manual front windows
- Manual tilt steering wheel
- Passenger visor mirror
- Automatic gearshift steering column lever
- Cruise control with steering wheel controls
- Manual door locks
- Front cupholders
- Dual electric horn

### Seats and Trim

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Selected Equip & Specs (cont'd)

- Seating capacity of 2
- Fixed passenger seat
- Bucket driver seat, Bucket passenger seat
- Low back seats
- Manual fore/aft seats
- Fixed driver seat
- Driver and passenger armrests
- Driver seat folding back, passenger seat fixed back
- Driver seat with 4 way direction control, passenger seat with 2 way direction control

Entertainment Features

- AM/FM stereo radio
- 2 speakers
- Auxiliary audio input
- Fixed antenna

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Light tinted windows
- Tachometer
- Trip computer
- PRNDM
- Variable intermittent front windshield wipers
- Front reading lights
- Oil pressure gauge
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- Manual door locks
- Hydraulic disc brakes

Dimensions

General Weights

Curb .....	8,748 lbs.	Front GAWR .....	8,500 lbs.
Rear GAWR .....	13,500 lbs.	GVWR .....	22,000 lbs.
GCWR .....	37,000 lbs.		

Front Weights

Front curb weight .....	5,458 lbs.	Front axle capacity .....	8,500 lbs.
Front spring rating .....	8,500 lbs.	Front tire/wheel capacity .....	9,080 lbs.

Rear Weights

Rear curb weight .....	3,290 lbs.	Rear axle capacity .....	13,500 lbs.
Rear spring rating .....	15,500 lbs.	Rear tire/wheel capacity .....	17,200 lbs.

Fuel Tank type

Left front Fuel tank capacity .....	50.01 gal.
-------------------------------------	------------

Front Frame

Height loaded .....	32 "	Height unloaded .....	33 "
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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Selected Equip & Specs (cont'd)***Rear Frame*

Height loaded ..... 32 "      Height unloaded ..... 33 "

**Powertrain***Engine Type*

Block material	Iron	Cylinders	V-10
Head material	Aluminum	Ignition	Spark
Injection	Sequential MPI	Liters	6.8L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	3	Valvetrain	SOHC

*Engine Spec*

Bore	3.55"	Compression ratio	9.2:1
Displacement	415 cu.in.	Stroke	4.16"

*Engine Power*

Output ..... 320 HP @ 3,900 RPM      Torque ..... 460 ft.-lb @ 3,000 RPM

*Alternator*

Amps ..... 175

*Battery*

Cold cranking amps	900	Location	Forward right
Step	Yes		

*Transmission*

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

*Transmission Gear Ratios*

1st	3.974	2nd	2.318
3rd	1.516	4th	1.149
5th	0.858	6th	0.674
Reverse Gear ratios	3.128		

*Transmission Torque Converter*

Stall ratio ..... 2.00

*Transmission Extras*

Driver selectable mode ..... Yes      Oil cooler ..... Regular duty

*Drive Type*

Type ..... Rear-wheel

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## 2019 F-650 Gas Regular Cab Base (F6B)

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### Selected Equip & Specs (cont'd)

#### Drive Axle

\* Ratio ..... 5.57

#### Exhaust

Material ..... Non stainless steel      System type ..... Single

#### Emissions

CARB ..... Federal

### Driveability

#### Brakes

ABS ..... 4-wheel      ABS channels ..... 4  
Type ..... Hydraulic disc      Vented discs ..... Front and rear

#### Suspension Control

Ride ..... Regular

#### Front Suspension

Independence ..... Non-independent      Type ..... Leaf

#### Front Spring

Type ..... Tapered leaf      Grade ..... Regular

#### Front Shocks

Type ..... Regular

#### Rear Suspension

Independence ..... Rigid axle      Type ..... Leaf

#### Rear Spring

Type ..... Multi-leaf      Grade ..... Regular  
Auxiliary ..... Rubber

#### Steering

Activation ..... Hydraulic power-assist      Type ..... Re-circulating ball

#### Steering Specs

# of wheels ..... 2

### Exterior

#### Front Wheels

Diameter ..... 19.5"      Width ..... 6.75"

#### Rear Wheels

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**Selected Equip & Specs (cont'd)**

Diameter .....	19.5"	Width .....	6.75"
Dual .....	Yes		

**Front Tires**

Aspect .....	70	Diameter .....	19.5"
Sidewalls .....	BSW	Tread .....	AS
Width .....	245mm	LT load rating .....	G
RPM .....	618		

**Rear Tires**

Aspect .....	70	Diameter .....	19.5"
Sidewalls .....	BSW	Tread .....	AS
Width .....	245mm	LT load rating .....	G
RPM .....	618		

**Wheels**

Front track .....	84.0"	Rear track .....	72.6"
Turning radius (to curb) .....	22'	Turning radius (to bumper) .....	24'
Wheelbase .....	158.0"	Rear tire outside width .....	96.0"

**Body Features**

Front splash guards .....	Yes	Body material .....	Composite/galvanized steel
Side steps .....	Yes	Front tow hook(s) .....	2

**Body Doors**

Door count .....	2
------------------	---

**Exterior Dimensions**

Length .....	260.0"	Body width .....	96.7"
Body height .....	88.3"	Cab to axle .....	84.0"
Axle to end of frame .....	63.0"	Frame section modulus .....	10.7cu.in.
Frame yield strength (psi) .....	80000.0	Frame rail depth .....	9.1"
Frame rail width .....	3.1"	Frame rail thickness .....	0.3"
Max RBM (in.-lbs.) .....	917,600.0	Frame rail section .....	8.5"
Tapered end frame rail depth .....	6.5"	Tapered end frame rail width .....	3.1"
Front bumper to Front axle .....	39.0"	Nominal RBM (in.-lbs.) .....	860,000.0

**Seating****Passenger Capacity**

Capacity .....	2
----------------	---

**Driver Seat**

Type .....	Bucket	Back .....	Folding
Back type .....	Low	Way direction control .....	4

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**Selected Equip & Specs (cont'd)**

Fore/aft ..... Manual

**Passenger Seat**

Type ..... Bucket

Back type ..... Low

Fore/aft ..... Manual

Back ..... Fixed

Way direction control ..... 2

**Front Armrest**

Driver ..... Yes

Passenger ..... Yes

**Front Seat Trim**

Material ..... Vinyl

Back material ..... Carpet

**Convenience****AC And Heat Type**

Air conditioning ..... Manual

**Audio System**

Auxiliary audio input ..... Yes

Radio grade ..... Regular

Radio ..... AM/FM stereo

Seek-scan ..... Yes

**Audio Speakers**

Speaker type ..... Regular

Speakers ..... 2

**Audio Antenna**

Type ..... Fixed

**Cruise Control**

Cruise control ..... With steering wheel controls

**Convenience Features**

12V DC power outlet ..... 2

Horn ..... Dual electric

**Door Lock Activation**

Type ..... Manual

**Instrumentation Type**

Display ..... Analog

**Instrumentation Gauges**

Tachometer ..... Yes

Engine temperature ..... Yes

Engine hour meter ..... Yes

Oil pressure ..... Yes

Transmission fluid temp ..... Yes

**Instrumentation Warnings**

Battery ..... Yes

Lights on ..... Yes

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**Selected Equip & Specs (cont'd)**

Key .....	Yes	Service interval .....	Yes
Brake fluid .....	Yes	Transmission fluid temp .....	Yes

**Instrumentation Displays**

Clock .....	In-radio display
-------------	------------------

**Instrumentation Feature**

Trip computer .....	Yes	Trip odometer .....	Yes
Shift indicator .....	PRNDM		

**Steering Wheel Type**

Material .....	Urethane	Tilting .....	Manual
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**Front Side Windows**

Window 1st row activation .....	Manual
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**Window Features**

Tinted .....	Light
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**Front Windshield**

Wiper .....	Variable intermittent
-------------	-----------------------

**Rear Windshield**

Window .....	Fixed
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**Automatic Gearshift**

Location .....	Steering column lever
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**Interior****Passenger Visor**

Mirror .....	Yes
--------------	-----

**Headliner**

Coverage .....	Full	Material .....	Cloth
----------------	------	----------------	-------

**Floor Trim**

Coverage .....	Full	Covering .....	Vinyl/rubber
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**Trim Feature**

Gear shift knob .....	Urethane
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**Lighting**

Dome light type .....	Delay	Front reading .....	Yes
Variable IP lighting .....	Yes		

**Floor Console Storage**

Type .....	Partial
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Selected Equip & Specs (cont'd)

Storage

Front Beverage holder(s)	Yes	Glove box	Yes
Instrument panel	Bin	Dashboard	Yes

Legroom

Front	41.4"
-------	-------

Headroom

Front	40.7"
-------	-------

Hip Room

Front	67.6"
-------	-------

Shoulder Room

Front	68.0"
-------	-------

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**As Configured Vehicle**

Code	Description	MSRP	Invoice	Dealer
<b>Base Vehicle</b>				
F6B	Base Vehicle Price (F6B)	\$57,515.00	\$50,182.00	\$47,594.00
<b>Engines</b>				
99Y	6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM Torque: 460 ft.lbs. @ 3000 rpm.	STD	STD	STD
425	50-State Emissions	N/C	N/C	N/C
<b>Transmissions</b>				
44P	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl	STD	STD	STD
<b>Front Wheels &amp; Tires</b>				
645	Wheels, Front 19.5x6.75 White Powder Coated Steel, 8-Hole <i>(275MM BC) hub piloted, flanged nut, metric mount, 6.75 DC rims; with steel hubs.</i>	STD	STD	STD
TEA	Tires, Front Two 245/70R19.5G Hankook AH11 (618 rev/mile)	STD	STD	STD
<b>Rear Wheels &amp; Tires</b>				
665	Wheels, Rear 19.5x6.75 White Powder Coated Steel, 8-Hole <i>(275MM BC) hub piloted, flanged nut, metric mount, 6.75 DC rims; with steel hubs.</i>	STD	STD	STD
REA	Tires, Rear Four 245/70R19.5G Hankook AH11 (618 rev/mile) <i>Includes: - GVWR Limit: 25,600 lbs.</i>	STD	STD	STD
<b>Brakes</b>				
67J	Hydraulic Brake System - Bosch HydroMax <i>Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.</i>	Included	Included	Included

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP	Invoice	Dealer
<b>Front Axle and Suspension</b>				
43A	8,500 lb. Cap. Non-Driving - Dana D-850F	STD	STD	STD
61B	Taper-Leaf Springs, Parabolic - 8,500 lb. Cap <i>2-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock absorbers.</i>	STD	STD	STD
<b>Rear Axle and Suspension</b>				
471	13,500 lb. Single-Speed <i>Single reduction with 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.</i>	STD	STD	STD
68K	Multi-Leaf Springs - 15,500 lb. Cap <i>10-leaf. Includes 2,000 lb auxiliary springs for load stabilization.</i>	STD	STD	STD
X5D	5.57 Axle Ratio	N/C	N/C	N/C
<b>Wheelbase</b>				
158WB	158" Wheelbase/84" CA/63" AF/260" OAL	STD	STD	STD
<b>Frame</b>				
537	Single Channel - 10.75 SM, 80,000 PSI <i>860,000/520,000 RBM. 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm) w/transition to 6.500" x 3.062" x 0.312" (165.1mm x 77.8mm x 8.0mm).</i>	STD	STD	STD
<b>Exhaust</b>				
91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter <i>Downward facing, outlet tip.</i>	STD	STD	STD
<b>Fuel Tanks</b>				
65A	Fuel Tank - LH 50 Gallon - Steel	STD	STD	STD

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP	Invoice	Dealer
12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00	\$34.20	\$34.20

**Electrical / Alternator / Battery**

17A	175 Amp Mitsubishi Alternator <i>Extra heavy duty 12 Volt.</i>	Included	Included	Included
63A	Battery - One 900 CCA, Includes Steel Battery Box <i>12 Volt, Motorcraft.</i>	STD	STD	STD

**Seats**

88A	30/0/30 Fixed Driver & Fixed Passenger w/Console - Vinyl	STD	STD	STD
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**Cab Interior**

600A	Preferred Equipment Package 600A <i>Includes:</i> <i>- Bumper, Front - Black, Full Width</i> <i>- Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals</i> <i>- Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals</i> <i>- Hydraulic Brake System - Bosch HydroMax</i> <i>Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.</i> <i>- 175 Amp Mitsubishi Alternator</i> <i>Extra heavy duty 12 Volt.</i> <i>- Painted Grille - Plastic</i> <i>- Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights</i> <i>- Tow Hooks, Front (2) - Frame-Mounted, Painted Black</i> <i>- Floor Covering - Black Vinyl</i> <i>- Intelligent Oil Life Monitor</i> <i>- Steering Column - Tilt</i> <i>- Steering Wheel - Black PVC w/Integral Cruise Control Switches</i> <i>- Body Builder Wiring - At Back of Cab, Combined</i> <i>Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, park lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	N/C	N/C	N/C
588	Radio: AM/FM Stereo w/Aux Audio Input Jack & Clock <i>With two speakers.</i>	STD	STD	STD

**Cab Exterior**

54H	Mirrors, Dual - Rectangular, XL2020 - 96" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	STD	STD	STD
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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice	Dealer
Miscellaneous				
PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD	STD	STD
Interior Colors				
E_01	Gray	N/C	N/C	N/C
Primary Colors				
J8_01	Tangier Orange	N/C	N/C	N/C
SUBTOTAL		\$57,515.00	\$50,216.20	\$47,628.20
Destination Charge		\$2,095.00	\$2,095.00	\$2,095.00
TOTAL		\$59,610.00	\$52,311.20	\$49,723.20

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Warranty

Standard Warranty

Basic

Distance ..... Unlimited miles      Months ..... 24 months

Powertrain

Distance ..... 100,000 miles      Months ..... 60 months

Corrosion Perforation

Distance ..... Unlimited miles      Months ..... 36 months

Roadside Assistance

Distance ..... Unlimited miles      Months ..... 24 months

frame rail

Distance ..... Unlimited miles      Months ..... 60 months



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## Available Options

Selected	Code	Description	MSRP	Invoice	Dealer
<b>General Info</b>					
<input type="checkbox"/>	ORDER1	Initial Order Date: TBA	N/C	N/C	N/C
<b>Engines</b>					
<input checked="" type="checkbox"/>	99Y	6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM  Torque: 460 ft.lbs. @ 3000 rpm.	STD	STD	STD
<input checked="" type="checkbox"/>	425	50-State Emissions	N/C	N/C	N/C
<input type="checkbox"/>	41H	Engine Block Heater, Phillips, 120 Volt/750 Watt	\$60.00	\$53.00	\$51.00
<input type="checkbox"/>	916	Speed Limit - 65mph	N/C	N/C	N/C
<input type="checkbox"/>	917	Speed Limit - 70mph	N/C	N/C	N/C
<input type="checkbox"/>	98G	Gaseous Fuel Prep Pack <small>CNG/LPG Engine Prep, Includes Hardened Engine Intake Valves, Exhaust Valves and Valve Seats. NOTE: This package DOES NOT include CNG/LPG fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with a Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/LPG fueled vehicle.</small>	\$365.00	\$322.00	\$311.00
<input type="checkbox"/>	94A	Engine Idle Shutdown Timer - 5 Minutes	\$25.00	\$22.00	\$21.00
<input type="checkbox"/>	94B	Engine Idle Shutdown Timer - 10 Minutes	\$25.00	\$22.00	\$21.00
<input type="checkbox"/>	94C	Engine Idle Shutdown Timer - 15 Minutes	\$25.00	\$22.00	\$21.00

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09/30/2019

ABC Ford Dealership Inc. | 1099 Main Street London ON | r6r6r5

**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	94D	Engine Idle Shutdown Timer - 20 Minutes	\$25.00	\$22.00	\$21.00

**Transmissions**

<input checked="" type="checkbox"/>	44P	Ford TorqShift HD 6- Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl	STD	STD	STD
<input type="checkbox"/>	41B	Transmission Power Take- Off Provision	\$295.00	\$260.00	\$251.00

**Front Wheels & Tires**

<input checked="" type="checkbox"/>	645	Wheels, Front 19.5x6.75 White Powder Coated Steel, 8-Hole <i>(275MM BC) hub piloted, flanged nut, metric mount, 6.75 DC rims; with steel hubs.</i>	STD	STD	STD
<input type="checkbox"/>	648	Wheels, Front 19.5x6.75 Aluminum, 8-Hole Alcoa Clean Buff Both Sides w/Dura-Bright Seal	\$470.00	\$415.00	\$401.00
<input type="checkbox"/>	TGK	Tires, Front Two 245/70R19.5H Michelin XZE (621 rev/mile)	\$70.00	\$62.00	\$60.00
<input checked="" type="checkbox"/>	TEA	Tires, Front Two 245/70R19.5G Hankook AH11 (618 rev/mile)	STD	STD	STD

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	TPA	Tires, Front Two 265/70R19.5G Hankook AH11 (604 rev/mile)	\$50.00	\$45.00	\$43.00
<input type="checkbox"/>	TGA	(DISCONTINUED) Tires, Front Two 245/70R19.5H Continental HSR1 (621 rev/mile)	\$35.00	\$31.00	\$30.00

OPTION DISCONTINUED BY SUPPLIER - Option shows for quoting purposes only.

**Rear Wheels & Tires**

<input checked="" type="checkbox"/>	665	Wheels, Rear 19.5x6.75 White Powder Coated Steel, 8-Hole <i>(275MM BC) hub piloted, flanged nut, metric mount, 6.75 DC rims; with steel hubs.</i>	STD	STD	STD
<input type="checkbox"/>	668	Wheels, Rear 19.5x6.75 Aluminum, 8-Hole Alcoa Clean Buff Both Sides w/Dura-Bright Seal - Outside Mount <i>With white steel wheels inside mount.</i>	\$705.00	\$622.00	\$601.00
<input type="checkbox"/>	60W	Wheel, Spare 19.5x6.75, White Powder Coated Steel, 8-Hole - Quantity (One only)	\$145.00	\$128.00	\$124.00
<input type="checkbox"/>	RGK	Tires, Rear Four 245/70R19.5H Michelin XZE (621 rev/mile)	\$140.00	\$123.00	\$119.00
<input checked="" type="checkbox"/>	REA	Tires, Rear Four 245/70R19.5G Hankook AH11 (618 rev/mile)	STD	STD	STD

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<i>Includes: - GVWR Limit: 25,600 lbs.</i>					
<input type="checkbox"/>	REB	Tires, Rear Four 245/70R19.5G Hankook DH07 (618 rev/mile)	\$60.00	\$53.00	\$51.00
<input type="checkbox"/>	RPA	Tires, Rear Four 265/70R19.5G Hankook AH11 (604 rev/mile)	\$95.00	\$84.00	\$81.00
<input type="checkbox"/>	RPB	Tires, Rear Four 265/70R19.5G Hankook DH07 (604 rev/mile)	\$95.00	\$84.00	\$81.00
<input type="checkbox"/>	RGA	(DISCONTINUED) Tires, Rear Four 245/70R19.5H Continental HSR1 (621 rev/mile)	\$70.00	\$62.00	\$60.00
OPTION DISCONTINUED BY SUPPLIER - Option shows for quoting purposes only.					
<input type="checkbox"/>	RGB	(DISCONTINUED) Tires, Rear Four 245/70R19.5H Continental HDR (621 rev/mile)	\$120.00	\$106.00	\$102.00
OPTION DISCONTINUED BY SUPPLIER - Option shows for quoting purposes only.					

**Brakes**

<input checked="" type="checkbox"/>	67J	Hydraulic Brake System - Bosch HydroMax	STD	STD	STD
<i>Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.</i>					

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	674	Hydraulic Brake System - Bosch HydroMax w/Traction Control  <i>Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.</i>	\$415.00	\$366.00	\$354.00
<input type="checkbox"/>	152	Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop  <i>Mounted at rear of frame, for combined trailer stop, tail, turn, marker light circuits. Includes electric trailer brake accommodation package with cab connections for mounting customer installed electric brake unit.</i>	\$100.00	\$88.00	\$85.00
<input type="checkbox"/>	154	Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop  <i>Mounted at rear of frame, for separate trailer stop, tail, turn, marker light circuits. Includes electric trailer brake accommodation package with cab connections for mounting customer installed electric brake unit.</i>	\$100.00	\$88.00	\$85.00

**Front Axle and Suspension**

<input checked="" type="checkbox"/>	43A	8,500 lb. Cap. Non-Driving - Dana D-850F	STD	STD	STD
<input checked="" type="checkbox"/>	61B	Taper-Leaf Springs, Parabolic - 8,500 lb. Cap  <i>2-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock absorbers.</i>	STD	STD	STD
<input type="checkbox"/>	61C	Taper-Leaf Springs, Parabolic - 10,000 lb. Cap  <i>2-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock absorbers.</i>	\$125.00	\$111.00	\$107.00
<input type="checkbox"/>	15S	Front Stabilizer Bar	\$490.00	\$433.00	\$418.00
<input type="checkbox"/>	60A	Lube, Front Axle, EmGard 50W, Synthetic Oil	\$50.00	\$45.00	\$43.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<b>Rear Axle and Suspension</b>					
<input checked="" type="checkbox"/>	471	13,500 lb. Single-Speed	STD	STD	STD
<i>Single reduction with 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.</i>					
<input type="checkbox"/>	472	17,500 lb. Single-Speed - Dana S17-140	\$165.00	\$146.00	\$141.00
<i>Single reduction with Gentech Quiet Gears and 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.</i>					
<input checked="" type="checkbox"/>	68K	Multi-Leaf Springs - 15,500 lb. Cap	STD	STD	STD
<i>10-leaf. Includes 2,000 lb auxiliary springs for load stabilization.</i>					
<input type="checkbox"/>	68M	Multi-Leaf Springs - 19,000 lb. Cap	\$110.00	\$97.00	\$94.00
<i>11-leaf. Includes 2,000 lb auxiliary springs for load stabilization.</i>					
<input type="checkbox"/>	961	Shock Absorbers, Rear - Double Acting	\$165.00	\$146.00	\$141.00
<input type="checkbox"/>	607	Lube, Rear Axle, EmGard 75W-90, Synthetic Oil	\$100.00	\$88.00	\$85.00
<input type="checkbox"/>	X5B	5.29 Axle Ratio	N/C	N/C	N/C
<input checked="" type="checkbox"/>	X5D	5.57 Axle Ratio	N/C	N/C	N/C
<b>Wheelbase</b>					
<input checked="" type="checkbox"/>	158WB	158" Wheelbase/84" CA/63" AF/260" OAL	STD	STD	STD
<input type="checkbox"/>	182WB	182" Wheelbase/108" CA/75" AF/296" OAL	\$210.00	\$185.00	\$179.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	194WB	194" Wheelbase/120" CA/75" AF/308" OAL	\$325.00	\$287.00	\$277.00
<input type="checkbox"/>	218WB	218" Wheelbase/144" CA/81" AF/338" OAL	\$550.00	\$486.00	\$469.00
<input type="checkbox"/>	242WB	242" Wheelbase/168" CA/100" AF/381" OAL	\$805.00	\$710.00	\$686.00

**Frame**

<input checked="" type="checkbox"/>	537	Single Channel - 10.75 SM, 80,000 PSI <small>860,000/520,000 RBM. 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm) w/transition to 6.500" x 3.062" x 0.312" (165.1mm x 77.8mm x 8.0mm).</small>	STD	STD	STD
<input type="checkbox"/>	765	Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group)	\$490.00	\$433.00	\$418.00
<input type="checkbox"/>	76X	Bumper, Front - Delete - Also Deletes Mounting Brackets	-\$135.00	-\$119.00	-\$115.00
<input type="checkbox"/>	76Y	Tow Hooks - Delete	-\$70.00	-\$62.00	-\$60.00
<input type="checkbox"/>	86C	Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	\$245.00	\$216.00	\$209.00
<input type="checkbox"/>	86B	Grille, Fixed - Black/Gray	\$125.00	\$111.00	\$107.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<b>Exhaust</b>					
<input checked="" type="checkbox"/>	91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter  <i>Downward facing, outlet tip.</i>	STD	STD	STD
<b>Fuel Tanks</b>					
<input checked="" type="checkbox"/>	65A	Fuel Tank - LH 50 Gallon - Steel	STD	STD	STD
<input type="checkbox"/>	65D	Fuel Tank - LH 60 Gallon - Steel	\$250.00	\$221.00	\$213.00
<input checked="" type="checkbox"/>	12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00	\$34.20	\$34.20
<b>Electrical / Alternator / Battery</b>					
<input checked="" type="checkbox"/>	17A	175 Amp Mitsubishi Alternator  <i>Extra heavy duty 12 Volt.</i>	STD	STD	STD
<input type="checkbox"/>	17E	240 Amp Alternator  <i>Extra heavy duty 12 Volt.</i>	\$410.00	\$362.00	\$350.00
<input type="checkbox"/>	55M	Jump Start Stud - Remote Mounted	\$90.00	\$80.00	\$77.00
<input checked="" type="checkbox"/>	63A	Battery - One 900 CCA, Includes Steel Battery Box  <i>12Volt, Motorcraft.</i>	STD	STD	STD

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	63B	Battery - Two 900 CCA, 1800 Total, Includes Steel Battery Box  <i>12Volt, Motorcraft.</i>	\$60.00	\$53.00	\$51.00
<input type="checkbox"/>	164	Roof Marker/Clearance Lights - Clear Lenses, 5 Lights (Replaces Standard Amber Lenses)	\$30.00	\$27.00	\$26.00
<input type="checkbox"/>	16X	Roof Marker/Clearance Lights - Delete  <i>For Airport or Applications that receive modified roof coverings.</i>	N/C	N/C	N/C
<input type="checkbox"/>	59C	Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined)  <i>Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	\$135.00	\$119.00	\$115.00
<input type="checkbox"/>	59D	Body Builder Wiring - At Back of Cab, Separate - (ILO Standard - Back of Cab Combined)  <i>Includes sealed connectors for 2 ground circuits, with separate left/stop, separate right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	\$70.00	\$62.00	\$60.00
<input type="checkbox"/>	59E	Body Builder Wiring - At End of Frame, Separate - (ILO Standard - Back of Cab Combined)  <i>Includes sealed connectors for 2 ground circuits, with separate left/stop, separate right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	\$135.00	\$119.00	\$115.00
<input type="checkbox"/>	17M	Back-Up Alarm - Electric, 102 dBA	\$110.00	\$97.00	\$94.00

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Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	962	Daytime Running Lamps	\$45.00	\$39.00	\$38.00
<input type="checkbox"/>	55X	Tail Light Delete <i>Deletes stop, turn, tail and backup lights. Does not omit cable to end of frame.</i>	N/C	N/C	N/C
<input type="checkbox"/>	16V	Voltmeter <i>Available in message center.</i>	\$100.00	\$88.00	\$85.00

**Seats**

<input checked="" type="checkbox"/>	88A	30/0/30 Fixed Driver & Fixed Passenger w/Console - Vinyl	STD	STD	STD
<input type="checkbox"/>	88B	30/0/30 Fixed Driver & Fixed Passenger w/Console - Cloth	\$125.00	\$111.00	\$107.00
<input type="checkbox"/>	881	30/70 Fixed Driver & Fixed 2-Passenger Bench - Vinyl	\$350.00	\$309.00	\$298.00
<input type="checkbox"/>	882	30/70 Fixed Driver & Fixed 2-Passenger Bench - Cloth	\$475.00	\$419.00	\$405.00
<input type="checkbox"/>	88C	30/0/0 Fixed Driver only - Vinyl	-\$120.00	-\$106.00	-\$102.00
<input type="checkbox"/>	88D	30/0/0 Fixed Driver only - Cloth	N/C	N/C	N/C

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	88R	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolelette - Vinyl	\$440.00	\$388.00	\$375.00
<input type="checkbox"/>	88S	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolelette - Cloth	\$565.00	\$499.00	\$482.00
<input type="checkbox"/>	88J	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolelette - Vinyl	\$855.00	\$755.00	\$729.00
<input type="checkbox"/>	88K	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolelette - Cloth	\$980.00	\$864.00	\$835.00
<input type="checkbox"/>	88L	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Vinyl	\$440.00	\$388.00	\$375.00
<input type="checkbox"/>	88M	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Cloth	\$565.00	\$499.00	\$482.00
<input type="checkbox"/>	88W	30/0/0 Air Ride Driver Only (Integral Air Pump) - Vinyl	\$315.00	\$278.00	\$269.00

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Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	88X	30/0/0 Air Ride Driver Only (Integral Air Pump) - Cloth	\$440.00	\$388.00	\$375.00
<input type="checkbox"/>	88Y	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Vinyl	\$420.00	\$371.00	\$358.00
<input type="checkbox"/>	88Z	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Cloth	\$545.00	\$481.00	\$465.00

**Cab Interior**

<input checked="" type="checkbox"/>	600A	Preferred Equipment Package 600A	N/C	N/C	N/C
<i>Includes:</i> - Bumper, Front - Black, Full Width - Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals - Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals - Hydraulic Brake System - Bosch HydroMax Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver. - 175 Amp Mitsubishi Alternator Extra heavy duty 12 Volt. - Painted Grille - Plastic - Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights - Tow Hooks, Front (2) - Frame-Mounted, Painted Black - Floor Covering - Black Vinyl - Intelligent Oil Life Monitor - Steering Column - Tilt - Steering Wheel - Black PVC w/Integral Cruise Control Switches - Body Builder Wiring - At Back of Cab, Combined Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, park lamps, back up lamps. Also includes 2 additional pass through wires to cab.					
<input type="checkbox"/>	90A	Appearance Group	\$735.00	\$649.00	\$627.00
<i>Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights.</i> <i>Includes:</i> - Chrome Trimmed Air Registers w/Positive Shut-Off - Power Equipment Group - (Included in (90A) Appearance Group) Includes power front side windows, power door locks and door trim panel.					

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	90P	Power Equipment Group - (Included in (90A) Appearance Group) <i>Includes power front side windows, power door locks and door trim panel.</i>	\$470.00	\$415.00	\$401.00
<input type="checkbox"/>	92S	Window, Rear - Sliding <i>Comes in dark privacy glass only.</i>	\$125.00	\$111.00	\$107.00
<input type="checkbox"/>	57N	Air Conditioning Delete <i>Includes fresh air heater and defroster only.</i>	-\$100.00	-\$88.00	-\$85.00
<input type="checkbox"/>	59F	Four Body Builder Switches - Mounted in Center Instrument Panel <i>With connector access located in engine compartment. Amperages vary by switch: 10, 15, 25, 25.</i>	\$125.00	\$111.00	\$107.00
<input type="checkbox"/>	55P	110 A/C Outlet - in Lower Center Finish Panel	\$100.00	\$88.00	\$85.00
<input type="checkbox"/>	96C	Pull Out Cup Holder For Two Cups - Instrument Panel Mounted	\$30.00	\$27.00	\$26.00
<input type="checkbox"/>	90C	Fleet Telematics Modem - For Data Communication <i>Note: Fleet Telematics Modem - Onboard modem device provides access to vehicle data to support Ford Telematics and Ford Data Services via optional subscription, including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables optional telematics services through Ford or authorized providers via paid subscription. Further details about Ford Telematics at <a href="https://www.commercialsolutions.ford.com">https://www.commercialsolutions.ford.com</a>. Activate modems for authorized third-party telematics service providers at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a>. Or call 1-833-811-FORD (1-833-811-3673).</i>	\$120.00	\$106.00	\$102.00
<input type="checkbox"/>	58P	Radio Prep Package <i>Deletes radio and dash-mounted aux input jack. Includes radio/speaker wiring, 2 speakers, antenna, radio instrument panel cover and dash-mounted aux audio input jack instrument panel cover.</i>	N/C	N/C	N/C
<input type="checkbox"/>	58B	Radio Delete Package <i>Deletes radio, speakers, antenna and antenna cable. Includes radio instrument panel cover and aux audio jack cover and speaker locations for future radio upfit if owner desires.</i>	-\$60.00	-\$53.00	-\$51.00

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Mr., The Cylinder

Prepared by: Koobar Fraser

09/30/2019

ABC Ford Dealership Inc. | 1099 Main Street London ON | r6r6r5

**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input checked="" type="checkbox"/>	588	Radio: AM/FM Stereo w/Aux Audio Input Jack & Clock  <i>With two speakers.</i>	STD	STD	STD
<input type="checkbox"/>	21D	SYNC Media System  <i>Includes dash mounted USB 2.0 port and redundant steering wheel SYNC controls.</i>	\$395.00	\$349.00	\$337.00
<input type="checkbox"/>	586	Radio, Electronic Premium AM/FM Stereo, Disc  <i>With 4 speakers, dash-mounted aux audio input jack and clock and redundant steering wheel audio controls.</i>	\$280.00	\$247.00	\$239.00
<input type="checkbox"/>	85B	Keyed Alike - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00	\$39.00	\$38.00
<input type="checkbox"/>	85L	Keyed Alike - Option 1 - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00	\$39.00	\$38.00
<input type="checkbox"/>	85M	Keyed Alike - Option 2 - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00	\$39.00	\$38.00
<input type="checkbox"/>	85N	Keyed Alike - Option 3 - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00	\$39.00	\$38.00
<input type="checkbox"/>	85P	Keyed Alike - Option 4 - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00	\$39.00	\$38.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	85A	SecuriLock Passive Anti-Theft System <i>The SecuriLock Passive Anti-Theft System is designed to help prevent the engine from being started unless a coded key, programmed to the vehicle, is used. It helps protect against drive-away theft through an electronically coded ignition key, its electronically coded ignition key features billions of possible codes to start the vehicle and is not compatible with non-OEM aftermarket remote start systems.</i>	\$120.00	\$106.00	\$102.00
<input type="checkbox"/>	85K	Remote Keyless Entry w/2 Key Fobs	\$170.00	\$150.00	\$145.00
<input type="checkbox"/>	90M	Interior Rear View Mirror	\$75.00	\$66.00	\$64.00
<b>Cab Exterior</b>					
<input type="checkbox"/>	90E	Exterior Appearance Group <i>Includes: - Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group) - Chromed Fender Badge - Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)</i>	\$730.00	\$644.00	\$622.00
<input checked="" type="checkbox"/>	54H	Mirrors, Dual - Rectangular, XL2020 - 96" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	STD	STD	STD
<input type="checkbox"/>	54M	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	\$85.00	\$75.00	\$72.00
<input type="checkbox"/>	54P	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width <i>Integral spot mirror, sail type, solid black finish.</i>	\$245.00	\$216.00	\$209.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	54B	Mirrors, Dual - Rectangular, XL2020 - 96" Width w/Chrome Cap <i>Integral spot mirror, sail type, manual fold.</i>	\$60.00	\$53.00	\$51.00
<input type="checkbox"/>	54N	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width w/Chrome Cap <i>Integral spot mirror, sail type, manual fold.</i>	\$120.00	\$106.00	\$102.00
<input type="checkbox"/>	54A	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width w/Chrome Cap <i>Integral spot mirror, sail type.</i>	\$305.00	\$269.00	\$260.00
<input type="checkbox"/>	54J	Mirrors, Dual - Rectangular, XL2020 - 102" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	\$30.00	\$27.00	\$26.00
<input type="checkbox"/>	54C	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	\$90.00	\$80.00	\$77.00
<input type="checkbox"/>	54R	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width <i>Integral spot mirror, sail type, solid black finish.</i>	\$275.00	\$242.00	\$234.00
<input type="checkbox"/>	54D	Mirrors, Dual - Rectangular, XL2020 - 102" Width w/Chrome Cap <i>Integral spot mirror, sail type, manual fold.</i>	\$90.00	\$80.00	\$77.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	54E	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width w/Chrome Cap <i>Integral spot mirror, sail type, manual fold.</i>	\$150.00	\$133.00	\$128.00
<input type="checkbox"/>	54K	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width w/Chrome Cap <i>Integral spot mirror, sail type.</i>	\$335.00	\$296.00	\$286.00
<input type="checkbox"/>	54F	Mirrors, Trailer Tow, Powered - Sail Mount - w/Power Telescoping & Power Folding <i>Includes power heated glass, heated convex spotter and integrated clearance lights/turn signals. Heat controls dash mounted.</i>	\$365.00	\$322.00	\$311.00
<input type="checkbox"/>	63F	Mirrors - Front Fender Mounted - (2) Driver Side and Passenger Side	\$225.00	\$199.00	\$192.00
<input type="checkbox"/>	63G	Mirror - Front Fender Mounted - (1) Passenger Side Only	\$120.00	\$106.00	\$102.00
<input type="checkbox"/>	165	Mud Flap Holder Without Flaps	\$95.00	\$84.00	\$81.00

**Ship-Thru**

<input type="checkbox"/>	21A	Pre-Delivery Inspection Selection requires that you also choose either (314) or (31F) or (31V) to have the Inspection performed.	N/C	N/C	N/C
<input type="checkbox"/>	314	Ship-Thru - Manning	\$0.00	\$10.00	\$10.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
MAY be selected w/o adding (21A). For MODIFICATIONS ONLY, Dealer must make arrangements directly with Manning (please use CVT Resources for add. Info).					
<input type="checkbox"/>	31F	Ship-Thru - NFS National Fleet Services	N/C	N/C	N/C
MAY be selected w/o adding (21A). For MODIFICATIONS ONLY, Dealer must make arrangements directly with NFS (please use CVT Resources for add. Info).					
<input type="checkbox"/>	31V	Ship-Thru - Fontaine Vocational Services	\$0.00	\$10.00	\$10.00
MAY be selected w/o adding (21A). For MODIFICATIONS ONLY, Dealer must make arrangements directly with Fontaine (please use CVT Resources for add. Info).					

**Miscellaneous**

<input checked="" type="checkbox"/>	PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD	STD	STD
<input type="checkbox"/>	79V	COV Required	N/C	N/C	N/C
Send a paper Certificate of Origin for a Vehicle (COV) for those states that file electronically - CA or MI.					

**Fleet Options**

<input type="checkbox"/>	B4A	Net Invoice Fleet Option	\$0.00	\$7.00	\$7.00
<input type="checkbox"/>	56A	CPA Fleet Incentive	N/C	N/C	N/C
<input type="checkbox"/>	56B	Commercial Repurchase	N/C	N/C	N/C
<input type="checkbox"/>	56F	FRCS Long Term	N/C	N/C	N/C
<input type="checkbox"/>	56K	Long Term Fleet Incentive	\$0.00	-\$3,500.00	-\$3,500.00

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Available Options (cont'd)**

Selected	Code	Description	MSRP	Invoice	Dealer
<input type="checkbox"/>	56M	National Fleet Incentive	\$0.00	-\$4,000.00	-\$4,000.00
<input type="checkbox"/>	56Y	DDR Program	N/C	N/C	N/C

**VSO Options**

<input type="checkbox"/>	SP101	Monotone Special Paint (Minimum Quantity 3)	\$775.00	\$635.00	\$635.00
<input type="checkbox"/>	SPF	Special Paint Formulation (Minimum Quantity 3)	\$953.00	\$781.00	\$781.00
<input type="checkbox"/>	HAY	VSO SPO Code	N/C	N/C	N/C
<input type="checkbox"/>	HBA	Premium Price For Less Than 3 Orders of VSO Special Paint SP101 or SPF	\$2,578.00	\$2,113.00	\$2,113.00
<i>When entering an order for less than the min requirement of 3 units, the dealer has the choice of either waiting for VSO to group his units with other units in order to get the min of 3 (which may never happen), or he can pick the premium price option if he does not want to wait.</i>					
<input type="checkbox"/>	IHD	VSO Hold Code	N/C	N/C	N/C
This is to put an order on a VSO Hold, so that it does not get scheduled until the VSO dept. releases it.					
<input type="checkbox"/>	HBD	BlackTransmission Oil Cooler	\$116.00	\$95.00	\$95.00
<input type="checkbox"/>	HBK	Delete V10 Badges <i>The option deletes the V10 fender badges.</i>	\$6.00	\$5.00	\$5.00
<input type="checkbox"/>	HBQ	Orange Seat Belts Fixed Outer	\$81.00	\$67.00	\$67.00

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2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

Available Options (cont'd)

Selected	Code	Description	MSRP	Invoice	Dealer
Orange seat belts, Driver and Passenger seats only. Center belt remains black.					
<input type="checkbox"/>	HBY	ORANGE OUTBOARD SEAT BELTS for 88L/88H 30 percent DRIVER AIR SEAT AND 70 percent PASS FIXED BENCH	\$81.00	\$67.00	\$67.00
Orange seat belts, Driver and Passenger seats only. Center belt remains black.					

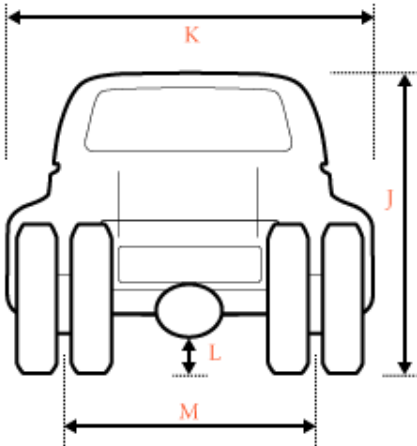
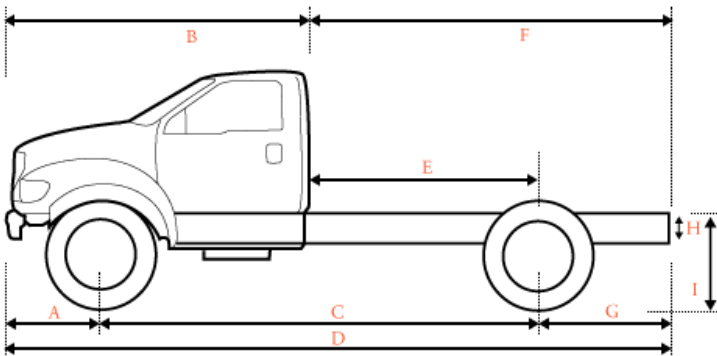


2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



Dimensions

A	Front of Bumper to Front Axle	39.00 in.
B	Front Bumper to Back of Cab (BBC)	113.00 in.
C	Wheelbase (WB)	158.00 in.
D	Overall Length (OAL)	260.00 in.
E	Back of Cab to Rear Axle (CA)	84.00 in.
F	Back of Cab to End of Frame	147.00 in.
G	Rear Axle to End of Frame (AF)	63.00 in.
H	Frame Section Height Tapered End	6.50 in.
I	Rear Frame Height Unloaded	33.30 in.
I	Rear Frame Height Loaded	32.20 in.
J	Cab Height	88.30 in.
K	Body Width	96.70 in.
L	Maximum Ground Clearance	N/A
L	Minimum Ground Clearance	N/A
M	Front Tread	84.00 in.
M	Rear Tread	72.60 in.

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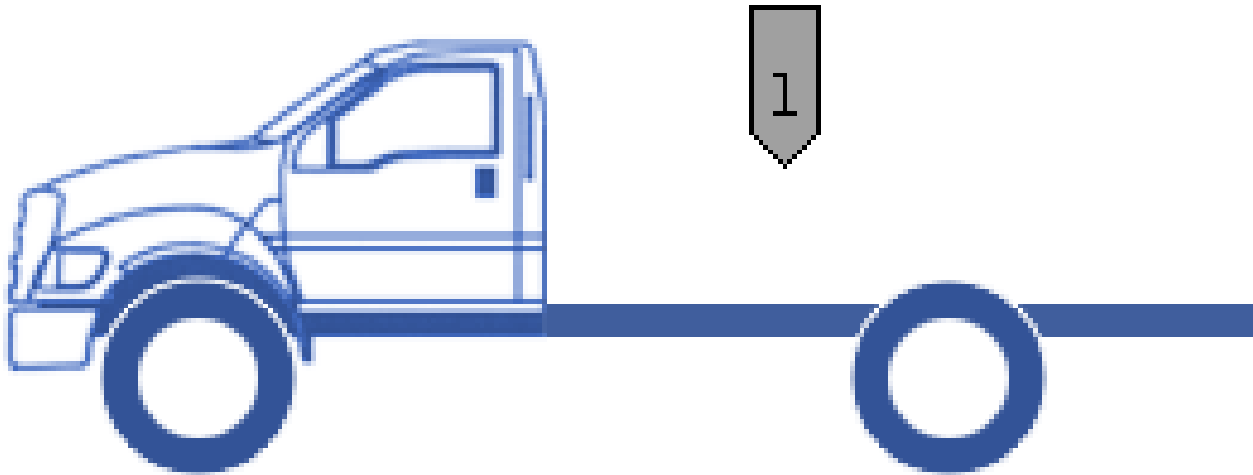
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2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

Vehicle Dimension and Performance Summary (cont'd)



Weight

GVW	Front Axle	Rear Axle	Totals
Chassis	5,458 lbs	3,290 lbs	8,748 lbs
Body	0 lbs	0 lbs	0 lbs
Occupants Weight	200 lbs	100 lbs	300 lbs
1 Max Payload - (Max Payload)	2,842 lbs	10,110 lbs	12,952 lbs
<b>TOTAL</b>	<b>8,500 lbs</b>	<b>13,500 lbs</b>	<b>22,000 lbs</b>

Ratings	Front Axle	Rear Axle	GVWR
<b>GAWR</b>	<b>8,500 lbs</b>	<b>13,500 lbs</b>	<b>22,000 lbs</b>
Wheels/Tires	9,080 lbs	17,200 lbs	
Suspension	8,500 lbs	15,500 lbs	
Axle	8,500 lbs	13,500 lbs	
Legal Axle Limit	0 lbs	0 lbs	

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**2019 F-650 Gas Regular Cab Base (F6B)**

Price Level: 950

**Vehicle Dimension and Performance Summary (cont'd)****Start, Grade and Speed****Shift Indicator***Vehicle equipped with Park Pawl. Shift indicator will display PRNDM.*

Start	Ratio	Desired	Calculated
Start grade capability in 1st gear	3.97	15.00 %	26.73 %
Start grade capability in reverse	3.13	15.00 %	21.04 %
Grade	Ratio	Desired	Calculated
Maximum grade in 4th gear	1.15	3.00 %	7.73 %
Maximum grade in 5th gear	0.86	3.00 %	5.77 %
Maximum grade in 6th gear	0.67	3.00 %	4.53 %
Speed		Desired	Calculated
Top Speed (level grade)		75 mph	78 mph
<i>To meet your requirement you need a maximum axle ratio of 8.99</i>			
Top Speed on 3.0% grade		55 mph	
<i>To meet your requirement you need a maximum of 144 hp</i>			
Cruise Speed		60 mph	67 mph
Engine RPM at desired cruise speed			2,320 rpm

**Variables in Use**

Rear axle ratio:	5.57/5.57	Peak Torque RPM:	3,000 rpm
Tire size:	245/70R19.5 (618 rev/mile)	Frontal Area:	53.25 Sq.Ft.
Gross Vehicle Weight (GVW):	22,000 lbs	Cruising RPM:	2,600 rpm
Clutch engagement torque:	230 ft.lbs.	Worst road surface	Typical Highway
Torque conversion ratio:	2.00	Final Drive Ratio:	0.67
Peak engine torque:	460 ft.lbs.	Drag Coefficient	0.80
Engine Power:	320 hp @ 3,900 rpm		

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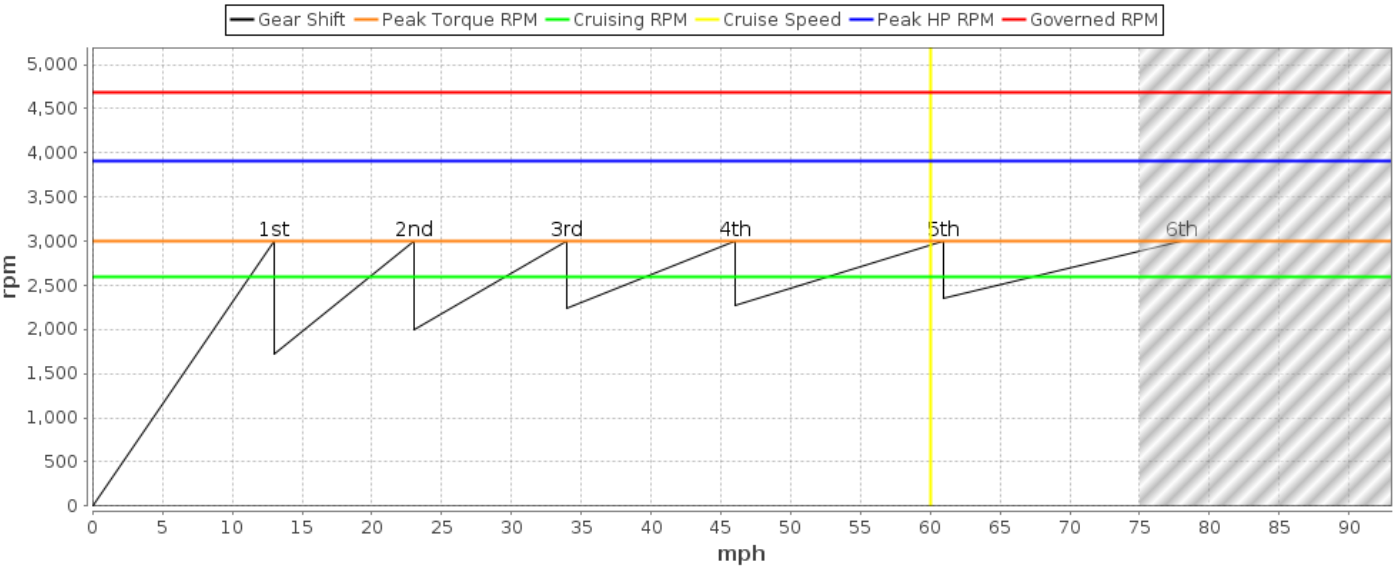
2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

Vehicle Dimension and Performance Summary (cont'd)

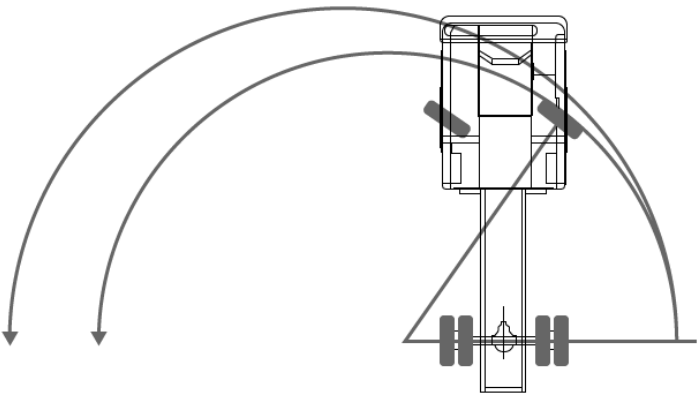
Shift Chart

Shift Chart displays mathematical geared speed.  
Diesel engines use Governed RPM for shift points.  
Gas engines use Peak Torque RPM for shift points.



Turning Radius

Turning radius to curb: ..... 22.21 ft  
Turning radius to bumper: ..... 23.79 ft





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2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

Pricing Summary - Single Vehicle

	MSRP	INVOICE	DEALER
<i>Vehicle Pricing</i>			
Base Vehicle Price	\$57,515.00	\$50,182.00	\$47,594.00
Options & Colors	\$0.00	\$34.20	\$34.20
Upfitting	\$0.00	\$0.00	\$0.00
Destination Charge	\$2,095.00	\$2,095.00	\$2,095.00
<b>Subtotal</b>	<b>\$59,610.00</b>	<b>\$52,311.20</b>	<b>\$49,723.20</b>
<i>Pre-Tax Adjustments</i>			
<b>Code</b>	<b>Description</b>		
0005	des	\$0.00	\$0.00
<b>Total</b>	<b>\$59,610.00</b>	<b>\$52,311.20</b>	<b>\$49,723.20</b>

Customer Signature

Acceptance Date

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ABC Ford Dealership Inc. | 1099 Main Street London ON | r6r6r5

### 2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

#### Major Equipment

(Based on selected options, shown at right)

6.8L V-10 SOHC w/SMPI 320hp

TorqShift-G 6 speed automatic w/OD

- \* 4-wheel ABS, hydraulic disc brakes
- \* Air conditioning
- \* AM/FM stereo with seek-scan, auxiliary audio input
- \* Variable intermittent wipers
- \* Tachometer
- \* Folding low back driver bucket seat, low back passenger bucket seat
- \* 900 amp single battery
- \* Side steps
- \* 50.0 gal. left front fuel tank
- \* Front axle capacity: 8500 lbs.
- \* Front spring rating: 8500 lbs.
- \* Frame section modulus: 10.7 cu.in.
- \* Cab to axle: 84"
- \* Right mounted horizontal muffler, Right mounted horizontal tailpipe

Exterior: Tangier Orange

Interior: Gray

- \* 245/70R19.5 G BSW AS tires
- \* Tinted glass
- \* Dual manual mirrors
- \* 19.5 x 6.75 white steel disc wheels
- \* Message Center
- \* Vinyl seats
- \* 175 amp alternator
- \* Steering-wheel mounted audio controls
- \* Multi-leaf rear springs
- \* Rear axle capacity: 13500 lbs.
- \* Rear spring rating: 15500 lbs.
- \* Frame Yield Strength 80000 psi
- \* Axle to end of frame: 63"
- \* Dual electric horn

#### Fuel Economy

#### As Configured Vehicle

MSRP

STANDARD VEHICLE PRICE .....	\$57,515.00
Preferred Equipment Package 600A .....	N/C
6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM .....	STD
50-State Emissions .....	N/C
Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl .....	STD
Wheels, Front 19.5x6.75 White Powder Coated Steel, 8-Hole .....	STD
Tires, Front Two 245/70R19.5G Hankook AH11 (618 rev/mile) .....	STD
Wheels, Rear 19.5x6.75 White Powder Coated Steel, 8-Hole .....	STD
Tires, Rear Four 245/70R19.5G Hankook AH11 (618 rev/mile) .....	STD
Hydraulic Brake System - Bosch HydroMax .....	Included
8,500 lb. Cap. Non-Driving - Dana D-850F .....	STD
Taper-Leaf Springs, Parabolic - 8,500 lb. Cap .....	STD
13,500 lb. Single-Speed .....	STD
Multi-Leaf Springs - 15,500 lb. Cap .....	STD
158" Wheelbase/84" CA/63" AF/260" OAL .....	STD
Single Channel - 10.75 SM, 80,000 PSI .....	STD

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### 2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

**City**

N/A



**Hwy**

N/A

#### As Configured Vehicle

MSRP

Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter ..... STD

Fuel Tank - LH 50 Gallon - Steel ..... STD

12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection ..... \$0.00

175 Amp Mitsubishi Alternator ..... Included

Battery - One 900 CCA, Includes Steel Battery Box ..... STD

30/0/30 Fixed Driver & Fixed Passenger w/Console - Vinyl ..... STD

Radio: AM/FM Stereo w/Aux Audio Input Jack & Clock ... STD

Mirrors, Dual - Rectangular, XL2020 - 96" Width ..... STD

Paint Type - Environmentally Friendly, "3 - Wet System". STD

Bumper, Front - Black, Full Width ..... Included

Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals ..... Included

Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals ..... Included

Painted Grille - Plastic ..... Included

Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights ..... Included

Tow Hooks, Front (2) - Frame-Mounted, Painted Black ..... Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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## Prepared for: Mr. Adrian Augusto Bustillos

Mr., The Cylinder

Prepared by: Koobar Fraser

09/30/2019



ABC Ford Dealership Inc. | 1099 Main Street London ON | r6r6r5

## 2019 F-650 Gas Regular Cab Base (F6B)

Price Level: 950

<u>As Configured Vehicle</u>	MSRP
Floor Covering - Black Vinyl .....	Included
Intelligent Oil Life Monitor .....	Included
Steering Column - Tilt .....	Included
Steering Wheel - Black PVC w/Integral Cruise Control Switches .....	Included
Body Builder Wiring - At Back of Cab, Combined .....	Included
GVWR Limit: 25,600 lbs. ....	Included
5.57 Axle Ratio .....	N/C
Tangier Orange .....	N/C
Gray .....	N/C
<hr/>	
SUBTOTAL .....	\$57,515.00
Destination Charge .....	\$2,095.00
<hr/>	
<b>TOTAL .....</b>	<b>\$59,610.00</b>

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