

Marcelo Prates Marchiori

Brazilian, 48 years old (22/04/72), married, 4 kids
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Graduation

- **MBA**
MBA in Project Management, FGV - Fundação Getúlio Vargas
May/2011
- **Pós-Grad - Especialization**
Computer Network and Data Communication, UNESP (June/2008) .
- **Graduation**
Computer Science Degree, Universidade Estadual Paulista - UNESP
(december/1996) .

Professional History

Hospital do Câncer de Barretos - since november/2020

(IT Service Provider)

- **IT Systems Manager of Oncological Prevention Department**
- **Responsible for IA Projects between MIT and Havard Universities for Imaging and DCOM Image Analyser**
- **Responsible for IT Systems Inbteroperability with Oncological Systems of North Caroline University**
- **Responsible for BI Command Central and departamental KPI's**

TURN IN TECH Intelligence in Technology, INC - since march/2017

(IT Service Provider)

- **Owner - System Deployment Consultant**
- **Business Representative:**
 - **Soft Expert (www.softexpert.com.br) - Compliance managements**
 - **WDG Automation (www.wdgautomation.com) - RPA / Data Science**
 - **Pypefy (www.pypefy.com) - Process Automation**
 - **Infoeng (www.infoeng.com.br) - Industrial Automation and Embedded Systems**
- **Implementation of Management Systems and Strategic Planning and Conformity Management (Projects, Processes, Documents, Performance, Audit, Competence, Problems / Incidents, Risks) in clients in Brazil and abroad, in private and public (governmental)**
- **Deployment of RPA Systems, Machine Learning, IA, Chatbot, Ura**
- **System integrator through MESSAGING and API's systems**
- **Implementation of Datamining systems;**
- **Development of Microservices and mathematical modeling of algorithms**
- **Main Customers: Votorantim, Villares Metals, Santander, FAST SHOP, Alpargatas, COSPAN, CPFL, Fini Alimentos, Mondial, Hospital das Clínicas of Ribeirão Preto (USP), Qualirede, Raia Drogasil, Usina Cerradinho, Via Varejo Casas Bahia), Usina Cerradinho, Westrock Embalagens, Hospital do Câncer de Barretos**
- **International Projects: Mitsubishi Motors (Alabama - USA), Arisglobal Pharmaceuticals (Bangalore, India)**

PSG TECNOLOGIA APLICADA LTDA - june/2016 until march/2017

(Provider of IT Services for the Government of the State of Mato Grosso do Sul)

- PMO - Director of Projects Office

- Implementation of the Office of Management Intelligence, which is responsible for Mapping, Analysis and Implementation of Processes (BPM), Assembly of Projects Office (PMO), implementation of Indicators (KPI's) and BSC methodology for SEGOV (Secretariat of State Government), SPGE (Secretary of Planning and Strategic Management), SAD (Secretariat of Administration), SEFIN (Finance Secretariat) and AGEPREV (Social Security Secretariat) of the Government of the State of Mato Grosso do Sul. Performance system (indicators)

UNIFEV - Centro Educacional de Votuporanga - de march/2013 until march/2016

(Education Sector Company)

- IT Director - Systems

- Graduate and Posgraduate Teacher

Cia. Brasileira de Software e Serviços - january/2005 until february/2013

(Medium-sized company in the technology and informatics segment)

- Manager of Development Projects and Implementation of ERP in clients in Brazil and abroad (International Projects - Orlando and Hawaii / USA)

- DevOps.

- Responsável por projetos FINEP

Frigoalta Franco Fabril Alimentos S/A - november/2004 to january/2005

(Large company in the food segment)

- System Analyst / Developer

Microsiga Intelligence S/A - april/2004 until november/2004

(Large company in the segment technology)

- System Analyst / Developer

Americanflex Indústrias Reunidas - january/2000 until april/2004

(Medium-sized company in the industry segment)

- System Analyst / Developer

Dual Software Ltda (parceiro DATASUL) - since january/1996 until dec/1999

(IT Company)

- System Developer PROGRESS

TELESP S/A - since jan/1994 until dec/1995

(State Telecommunication Company)

Estagiário de engenharia de software

Curso e Colégio Anglo-Latino - since jan/1993 until dec/1993

(Educational company)

- Computer Science Teacher

Languages

English: advanced.
Spanish: basic.

Knowledge

Knowledge of Agile Development Methodologies. DevOps knowledge.
Knowledge of Oracle Database, SQL Server (and Analytics), Postgress, MySQL.
Knowledge of Ansi-C, C ++, C #, HTML5, CSS, Javascript, Java, Asp .Net, Python, R, Perl, Lua. Knowledge of Android development. Knowledge of GIT and VSS (delivery).
Knowledge in forensic analysis tools, measures and countermeasures to digital security incidents. Knowledge of implementation of embedded systems.
Knowledge of Tools: HADOOP, HDFS, MAPREDUCE, HBASE, ETL Talend, WEBSCRAPERS, SQOOD, GGLOT2, TABLEU, FLARE, SHINY, SPSS, MATLAB, OCTAVE, SAS, NOSQL, MONGODB, CASSANDRA, Spark (arquitectura Lambda), ATHENA, REDSHIFT, IBM ANALITICS, WATSON, IBM AUTOMATION ANYWHERE

Professional Skills

IT professional, with extensive experience in the development and implementation of various types of systems, whether administrative (fiscal, accounting, financial, HR, production), or productive (shop floor, production planning, industrial automation, embedded systems) in sectors of commerce, industry and education. Experience in Mapping and Implementing Business Processes. Experience in managing suppliers, risks, KPIs and SCORECARDS (Indicators, BSC standard), and support. Experience in IT management and governance. Management of development, administration and implementation of different projects (desktop, WEB or mobile) using agile methodologies. Experience in Project Management (PMO), Mapping and Implementation of Processes (BPM) for corporate management and optimization. Experience in Implementation of MPS-Br. Design, development and implementation of Industrial Automation Systems, Shop Floor, and embedded systems (profibus). Experiences in science and predictive data analysis (data science). Currently in Study Group in RPA (Robot-Process-Automation) and AI. Experience in audit systems and quality management and support.