

Fuzzy Conventions

Marcin Peński

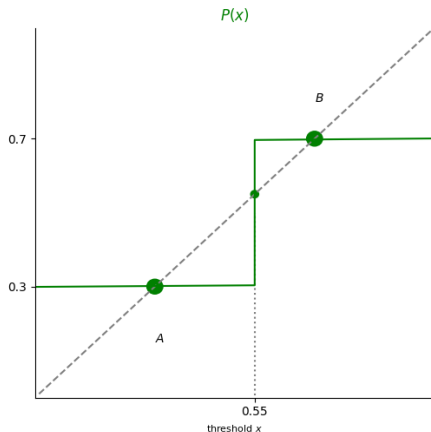
University of Toronto

October 25, 2022

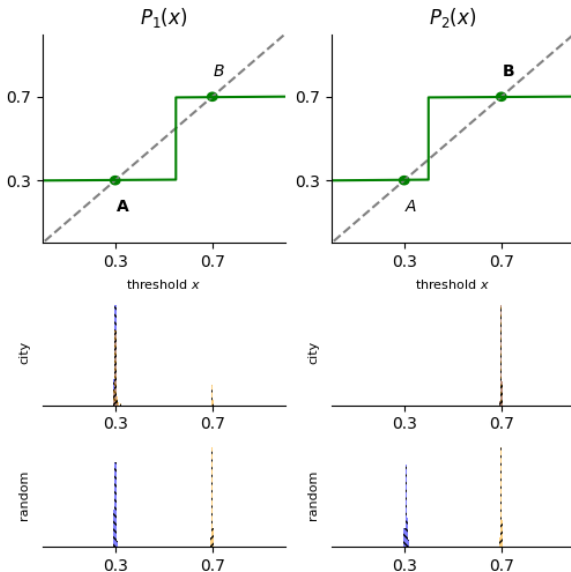
- Social interactions, positive externalities.
 - wearing a mask,
 - engaging in criminal activity,
 - technology adoption.
- A typical result: emergence of a (homogeneous) convention.
- But, in reality, conventions are often fuzzy:
 - some, but not all, wear masks,
 - married couples that use both iPhone and Android.

Introduction

- Granovetter 78: People care not only about their neighbors, but they differ wrt. tastes, preferences.
- $P(x)$ - probability that you choose action 1 if at least fraction x of your neighbors chooses 1.

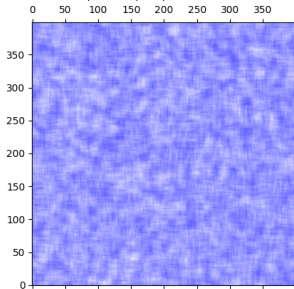


Introduction

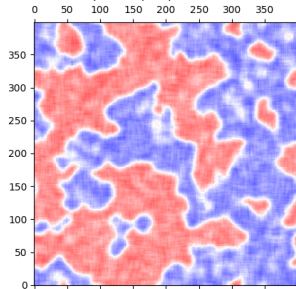


Introduction

city threshold down(160000,121) 2022-08-16 15h12m50s 0.3001



city threshold2 down(160000,121) 2022-08-16 15h15m28s 0.5042



- City network with 160,000 agents, each agent has 120 neighbors.
- Blue - most of the neighbors play 0, red - most of the neighbors play 1.

- *Fuzzy convention* x : almost all agents observe $\sim x$ fraction of neighbors playing 1.
- *Random-utility dominant outcome*:

$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy,$$

- risk-dominance (Harsanyi-Selten 88),

Equilibrium selection

- All sufficiently fine networks have an equilibrium that is fuzzy convention x^* .
- For some networks (“city”), fuzzy convention x^* is the only equilibrium.

Identification:

- Maximum range of average equilibrium behavior across all networks.

- Random utility models: matching (Dagsvik 00, Choo-Siow 06, Menzel 15, Peski 17, 22), games (Alvarez et al 22)
- Dynamic coordination models:
 - evolutionary approach: Kandori et al 93, Young 93, Ellison 93, Ellison 00,
 - contagion: Lee Valentyi 00, Morris 00,
 - here - static equilibrium.
- Bayesian equilibrium in network games: Jackson Yariv 07, Galeotti et al 10
 - here: complete information
- Large (but finite) degree networks.

Introduction

Literature

- ① Random utility dominant fuzzy convention on each network.
- ② “Unique” selection on the city network.
- ③ Largest equilibrium set.

RU-dominant convention

- Agents i, j live on a network with weights $g_{ij} = g_{ji} \geq 0$,
 - $g_i = \sum_j g_{ij}$ is degree of agent i ,
 - each node has one agent,
- I.i.d payoff shocks $\tau_i \sim P(\cdot)$.
- Profile a is equilibrium if for each i

$$\tau_i \leq \beta_i^a \implies a_i = 1,$$

where $\beta_i^a := \frac{1}{g_i} \sum g_{ij} a_j$ is the average neighborhood behavior.

- Granovetter (78) is equivalent to a binary random-utility coordination game.

RU-dominant convention

Fuzzy convention

Definition

Profile a is ε -fuzzy convention x if

$$\frac{1}{N} \{i : |\beta_i^a - x| \geq \varepsilon\} \leq \varepsilon.$$

RU-dominant convention

Random utility dominant outcome

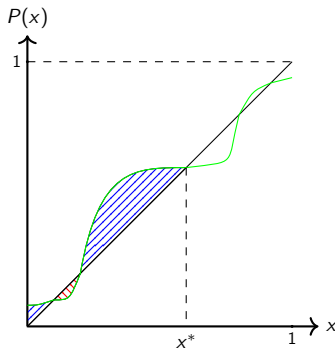
Definition

Random utility (RU-) dominant outcome

$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy.$$

RU-dominant convention

Random utility dominant outcome

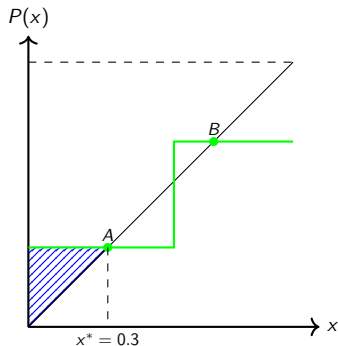


$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy.$$

- Generically, (a) unique and (b) strictly stable fixed point of P .

RU-dominant convention

Random utility dominant outcome

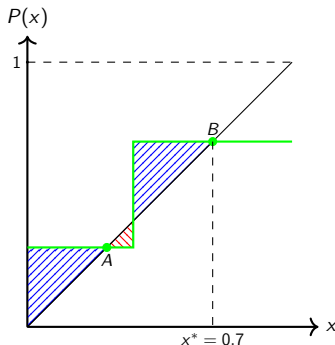


$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy.$$

- RU-dominance chooses A equilibrium in the first example from the introduction.

RU-dominant convention

Random utility dominant outcome

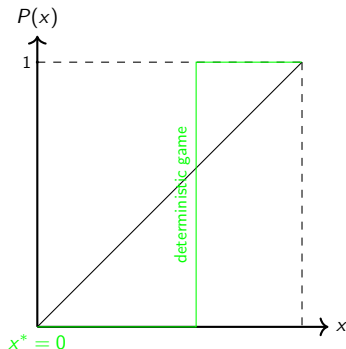


$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy.$$

- RU-dominance chooses B equilibrium in the second example from the introduction.

RU-dominant convention

Random utility dominant outcome

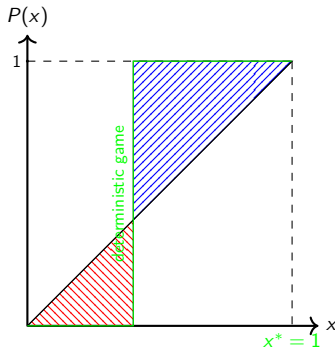


$$x^* \in \arg \max_x \int_0^x (y - P^{-1}(y)) dy.$$

- When game is deterministic, RU-dominance is equivalent to Harsanyi-Selten risk-dominance

RU-dominant convention

Random utility dominant outcome



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RU-dominant convention

Random utility dominant outcome

- Formula

$$x^* \in \arg \max_x \int_0^x (P(y) - y) dy$$

appears in Morris and Shin (06).

- continuum toy model,
- observe that the coordination game has a potential,
- the above outcome maximizes potential,
- hence it is robust to incomplete information.

- *Large degrees:* Let $d(g) = \max_{i,j} \frac{g_{ij}}{g_i} \rightarrow 0$.

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- *Limited inequality*: Let $w(g) = \max_{i,j} \frac{g_i}{g_j} < w^*$.

Theorem

For each $\eta > 0$ and $w < \infty$,

$$\lim_{d(g) \rightarrow 0, w(g) \leq w} \text{Prob}(\exists a \text{ is equilibrium st. } a \text{ is } \eta\text{-fuzzy convention } x^*) = 1.$$

- Each sufficiently fine network, with a large probability, has an equilibrium that is a fuzzy convention x^* .

- Granovetter's model is a potential game ([?]):

$$V(a; \tau) = \frac{1}{2} \sum_{i,j} g_{ij} a_i a_j - \sum g_i a_i \tau_i.$$

- The proof shows that, if the network is sufficiently large and fine, for almost all realizations of τ , any *global* maximizer of V is a fuzzy convention x^* .
- Hence, fuzzy convention x^* is also
 - robust to incomplete information (Ui 2001) and
 - stochastically stable under logistic dynamics (Blume 1993, 95).

RU-dominant convention

Proof

- Concentration inequality.
- Calculations on the potential function:

$$V(a; \tau) = \frac{1}{2} \sum_{i,j} g_{ij} a_i a_j - \sum g_i a_i \tau_i$$

RU-dominant convention

Proof: Concentration inequality

- *Law of Large Numbers*: for each function f ,

$$\frac{1}{\sum g_i} \sum_i g_i f(\tau_i, \beta_i^a) \rightarrow \frac{1}{\sum g_i} \sum_i g_i \mathbb{E} f(., \beta_i^a) \text{ as } N \rightarrow \infty$$

RU-dominant convention

Proof: Concentration inequality

- *Law of Large Numbers*: for each bounded function f ,

$$\frac{1}{\sum g_i} \sum_i g_i f(\tau_i, \beta_i^a) \rightarrow \frac{1}{\sum g_i} \sum_i g_i \mathbb{E} f(., \beta_i^a) \text{ as } N \rightarrow \infty$$

(if $w(g) = \max \frac{g_i}{g_j}$ remains bounded.)

RU-dominant convention

Proof: Concentration inequality

- *Hoeffding*: for each bounded function f ,

$$\text{Prob} \left(\left| \sum_i g_i f(\tau_i, \beta_i^a) - \sum_i g_i \mathbb{E} f(., \beta_i^a) \right| \geq \varepsilon \sum g_i \right) \leq B \exp(-c_\varepsilon N).$$

RU-dominant convention

Proof: Concentration inequality

- *Uniform concentration:*

$$\text{Prob} \left(\sup_a \left| \sum_i g_i f(\tau_i, \beta_i^a) - \sum_i g_i \mathbb{E} f(., \beta_i^a) \right| \geq \varepsilon \sum g_i \right)$$

RU-dominant convention

Proof: Concentration inequality

- *Uniform concentration*: for each K -Lipschitz function f ,

$$\begin{aligned} & \text{Prob} \left(\sup_a \left| \sum_i g_i f(\tau_i, \beta_i^a) - \sum_i g_i \mathbb{E} f(., \beta_i^a) \right| \geq \varepsilon \sum g_i \right) \\ & \leq B \exp \left(-c_{\varepsilon, K, d(g)} N \right), \end{aligned}$$

where $\lim_{d \rightarrow 0} c_{\varepsilon, K, d} = 0$.

RU-dominant convention

Proof: Concentration inequality

$$\begin{aligned}\text{Prob}\left(\sup_a F(\beta^a) \leq \epsilon\right) &= \text{Prob}\left(\sup_{\beta \in \mathcal{B}} F(\beta) \leq \epsilon\right) \\ &\leq |\mathcal{B}| \sup_{\beta \in \mathcal{B}} \text{Prob}(F(\beta) \leq \epsilon) \\ &= |\mathcal{B}| \sup_a \text{Prob}(F(\beta^a) \leq \epsilon).\end{aligned}$$

where $\mathcal{B} = \{\beta^a : a \text{ is a profile}\}$

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$$\text{Prob} \left(\sup_a F(\beta^a) \leq \varepsilon \right) \leq |\mathcal{B}| \sup_a \text{Prob} (F(\beta^a) \leq \varepsilon) .$$

RU-dominant convention

Proof: Concentration inequality

$$\text{Prob} \left(\sup_a F(\beta^a) \leq \varepsilon \right) \leq |\mathcal{B}| \sup_a \text{Prob} (F(\beta^a) \leq \varepsilon).$$

- Unfortunately, counting measure is too large:

$$|\mathcal{B}| = |\{\beta^a : a \text{ is a profile}\}| = |\{a \text{ is a profile}\}| = 2^N.$$

RU-dominant convention

Proof: Concentration inequality

$$\text{Prob} \left(\sup_a F(\beta^a) \leq \varepsilon \right) \leq |\mathcal{B}| \sup_a \text{Prob} (F(\beta^a) \leq \varepsilon).$$

- Fortunately, metric entropy is small enough, if $d(g)$ is small

$$\mathcal{N}(\mathcal{B}, \delta) \leq \exp \left(\frac{1}{\delta^2} d(g) N \right).$$

RU-dominant convention

Proof: Concentration inequality

$$\text{Prob} \left(\sup_a F(\beta^a) \leq \varepsilon \right) \leq \mathcal{N}(\mathcal{B}, \delta) \sup_a \text{Prob} \left(\sup_{a': \|a' - a\| \leq \delta} F(\beta^{a'}) \leq \varepsilon \right).$$

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RU-dominant convention

Proof: Potential calculations

- For each profile a ,

$$V(a; \tau) = \frac{1}{2} \sum_{i,j} g_{ij} a_i a_j - \sum g_i a_i \tau_i.$$

RU-dominant convention

Proof: Potential calculations

- For each equilibrium profile a ,

$$V(a; \tau) = \frac{1}{2} \sum_{i,j} g_{ij} a_i a_j - \sum g_i a_i \tau_i.$$

where

$$a_i = \mathbf{1} \{ \tau_i \leq \beta_i^a \}.$$

RU-dominant convention

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- Due to concentration inequalities

$$\begin{aligned} \mathbb{E} \mathbf{1}\{\tau_i \leq \beta_i^a\} &= P(\beta_i^a), \\ \mathbb{E} \mathbf{1}\{\tau_i \leq \beta_i^a\} \tau_i &= \int_0^{\beta_i^a} y dP(y). \end{aligned}$$

RU-dominant convention

Proof: Potential calculations

- For each equilibrium profile a ,

$$V(a; \tau) = \frac{1}{2} \sum_{i,j} g_{ij} P(\beta_i^a) P(\beta_j^a) - \sum g_i \int_0^{\beta_i^a} y dP(y).$$

RU-dominant convention

Proof: Potential calculations

- Due to $2P(\beta_i^a)P(\beta_j^a) \leq P(\beta_i^a)^2 + P(\beta_j^a)^2$,

$$\frac{1}{2} \sum_{i,j} g_{ij} P(\beta_i^a) P(\beta_j^a) \leq \frac{1}{2} \sum_i g_i (P(\beta_i^a))^2$$

- Hence, for each equilibrium profile a ,

$$V(a; \tau) \leq \sum_i g_i \left[\frac{1}{2} (P(\beta_i^a))^2 - \int_0^{\beta_i^a} y dP(y) \right].$$

RU-dominant convention

Proof: Potential calculations

- For each equilibrium profile a ,

$$V(a; \tau) \leq \sum_i g_i \left[\frac{1}{2} (P(\beta_i^a))^2 - \int_0^{\beta_i^a} y dP(y) \right].$$

- The RHS is maximized by $\beta_i^a = x^*$.

- So far: fuzzy convention x^* is an equilibrium on each sufficiently fine network.
- Next: on some networks, there are no other equilibria.

Theorem

Suppose that $0 < P(0) < P(1) < 1$.

For each $\eta > 0$, there is a network g such that with probability $1 - \eta$, each equilibrium is η -fuzzy convention x^ .*

- The assumption ensures that, for each action, there is a positive probability that the action is dominant.

RU-dominant selection

Proof

- 2+-dimensional lattices (city network)
 - 1-dimensional lattice (line) is not enough
- A result about static equilibrium:
 - but proof based on best response dynamics.
 - review of contagion arguments (Ellison 93, Blume 95, Lee and Valentinyi 00, Morris 00),
 - contagion wave on “toy” line,
 - why line is not enough and why 2-dimensional lattice is.

RU-dominant selection

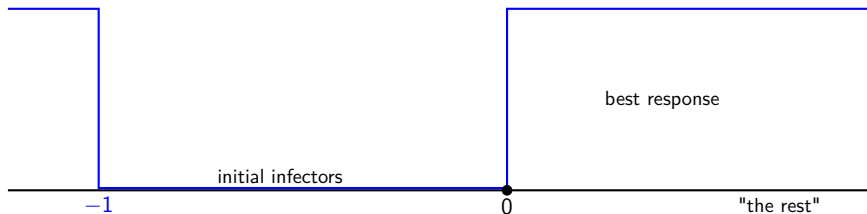
Proof: Review of contagion arguments

- Start with deterministic case, but with small group of initial infectors.
- Assume 0 is risk-dominant.
- We want to show that 0 is the only equilibrium.
- \rightarrow contagion.

RU-dominant selection

Proof: Review of contagion arguments

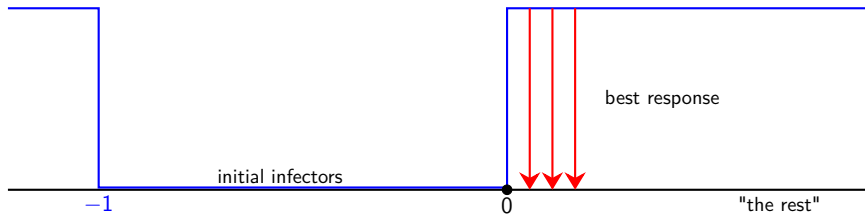
- Ellison 93: suppose that action 0 is risk-dominant,
- initial infectors $-1 \leq i \leq 0$ play 0; the rests play 1,



RU-dominant selection

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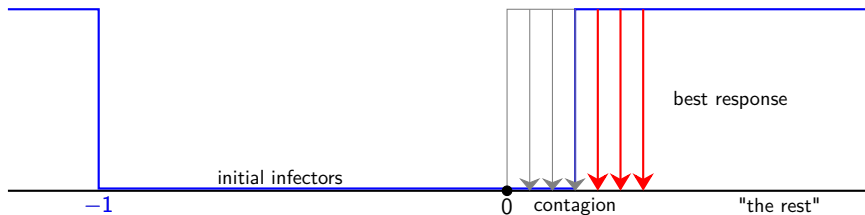
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RU-dominant selection

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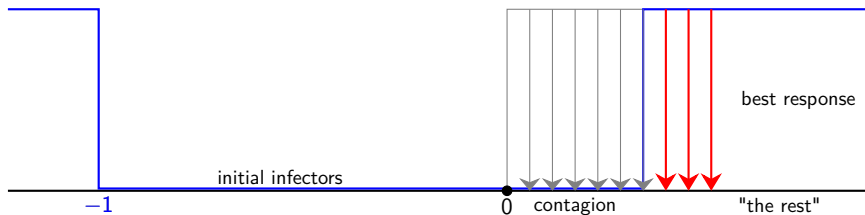
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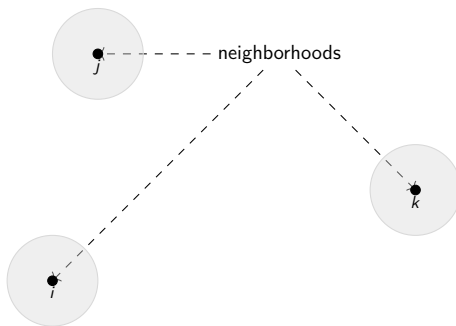
Proof: Review of contagion arguments

- Blume 95- the same mechanics works on other networks, like 2 (or higher)-dimensional lattices.
- Key step: half of neighbors of “threshold agents” must be infected to spread contagion.

RU-dominant selection

Proof: Review of contagion arguments

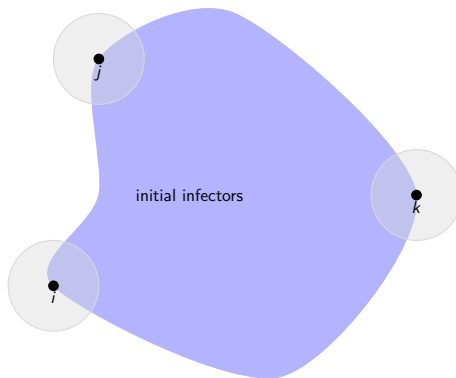
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RU-dominant selection

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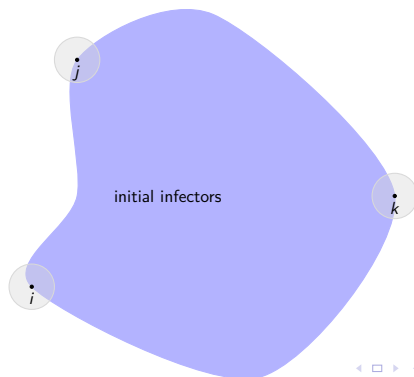
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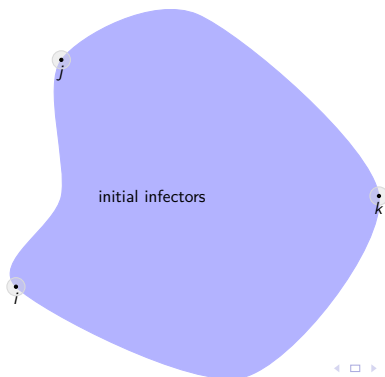
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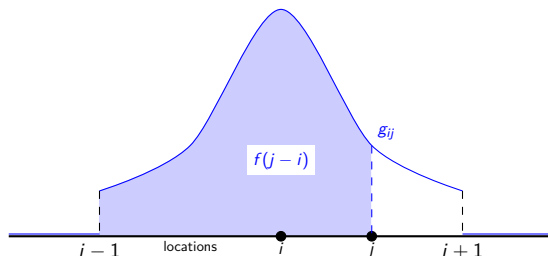
RU-dominant selection

Proof: Contagion wave on toy line

- Random utility payoffs (so, not deterministic)
- Toy line: Continuum of agents in each location.

RU-dominant selection

Proof: Contagion wave on line, RU case



- Toy line: agents in location i are connected with agents in location j
 - connection density $g_{ij} = g_{ji} = g_{i+l,j+l}$ for any l ,
 - $g_{ij} = 0$ for $j > i + 1$,
 - $f(j-i) = \frac{1}{g_i} \int_{i-1}^j g_{il} dl$,
 - $f(x) + f(1-x) = 1$.

RU-dominant selection

Proof: Contagion wave on line, RU case

- For simplicity, assume that $x^* = 0$ is *RU*-dominant, i.e.

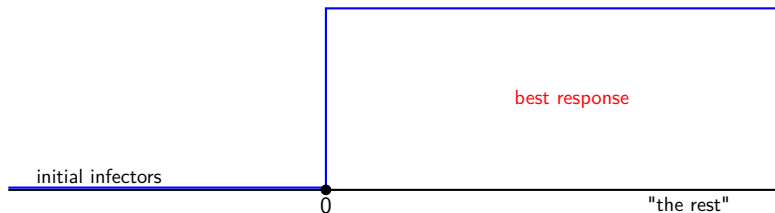
$$\int_0^x \left(y - P^{-1}(y) \right) dy < 0 \text{ for each } x > 0.$$

- Starting from arbitrary profile with a group of initial infectors playing x^* , best response dynamics will spread x^* to the whole line.

RU-dominant selection

Proof: Contagion wave on line, RU case

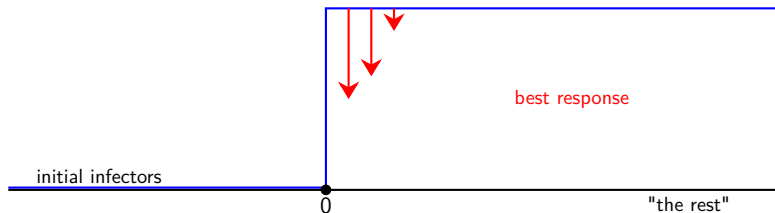
- Initial infectors play $x^* = 0$.



RU-dominant selection

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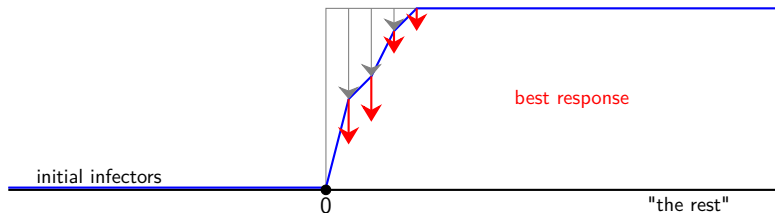
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RU-dominant selection

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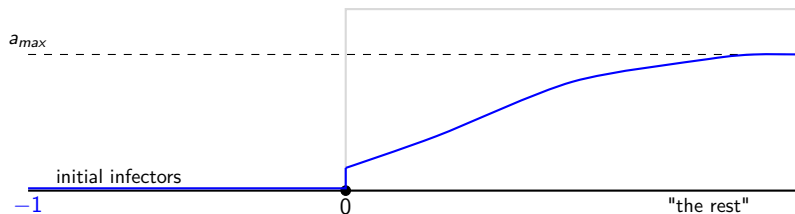
- Initial infectors play $x^* = 0$.



RU-dominant selection

Proof: Contagion wave on line, RU case

- Suppose that stops before spreading everywhere.



RU-dominant selection

Proof: Contagion wave on line, RU case

- If the contagion stops, then

$$a_i \leq P \left(\int a_{i+k} df(k) \right) \text{ for each } i.$$

- We are going to show that the above implies

$$\int_0^{a_{\max}} \left(a - P^{-1}(a) \right) da \geq 0$$

which will violate 0 being RU-dominant.

RU-dominant selection

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RU-dominant selection

Proof: Contagion wave on line, RU case

- If the contagion stops, then at each location $i > 0$,

$$a_i \leq P \left(\int a_{i+k} df(k) \right).$$

- Taking inverse and integrating by parts

$$P^{-1}(a_i) \leq \int a_{i+k} df(k) = \int_0^{a_{\max}} f(i-j) da_j.$$

- Integrate over $a_i \in [0, a_{\max}]$,

$$\int_0^{a_{\max}} P^{-1}(a_i) da_i \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i.$$

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$$a_i \leq P \left(\int a_{i+k} df(k) \right).$$

- Taking inverse and integrating by parts

$$P^{-1}(a_i) \leq \int a_{i+k} df(k) = \int_0^{a_{\max}} f(i-j) da_j.$$

- Integrate over $a_i \in [0, a_{\max}]$,

$$\int_0^{a_{\max}} P^{-1}(a_i) da_i \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i.$$

RU-dominant selection

Proof: Contagion wave on line, RU case

- Integrate over $a_i \in [0, a_{\max}]$,

$$\begin{aligned} & \int_0^{a_{\max}} P^{-1}(a_i) da_i \\ & \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i - j) da_j da_i \end{aligned}$$

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Proof: Contagion wave on line, RU case

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$$\begin{aligned} & \int_0^{a_{\max}} P^{-1}(a_i) da_i \\ & \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i + \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(j-i) da_j da_i \end{aligned}$$

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$$\begin{aligned} & \int_0^{a_{\max}} P^{-1}(a_i) da_i \\ & \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i + \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(j-i) da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} [f(i-j) + f(j-i)] da_j da_i \end{aligned}$$

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- Recall that $f(i-j) + f(j-i) = 1$.

RU-dominant selection

Proof: Contagion wave on line, RU case

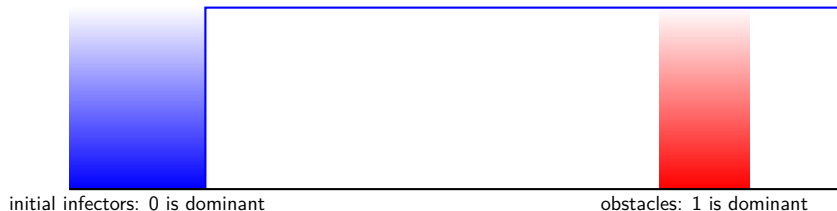
- Integrate over $a_i \in [0, a_{\max}]$,

$$\begin{aligned} & \int_0^{a_{\max}} P^{-1}(a_i) da_i \\ & \leq \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(i-j) da_j da_i + \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} f(j-i) da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} [f(i-j) + f(j-i)] da_j da_i \\ & = \frac{1}{2} \int_0^{a_{\max}} \int_0^{a_{\max}} da_j da_i = \int_0^{a_{\max}} ada. \end{aligned}$$

RU-dominant selection

Proof: Contagion wave on line, RU case

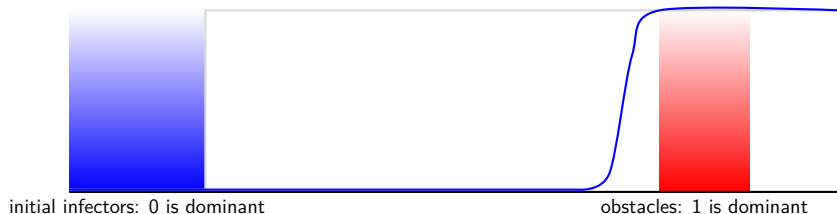
- Hence the contagion must spread to the entire line.
- But! - so far we assumed that locations contain continuum.
- Contagion can be also stopped by unusual payoff shocks, like those that make 1 dominant.



RU-dominant selection

Proof: Contagion wave on line, RU case

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- But! - so far we assumed that locations contain continuum.
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RU-dominant selection

Proof: Contagion wave on line, RU case

- We can compare the relative likelihood of infectors vs obstacles.
- On line, the latter can be more frequent.
- But not on 2-dimensional lattices.

RU-dominant selection

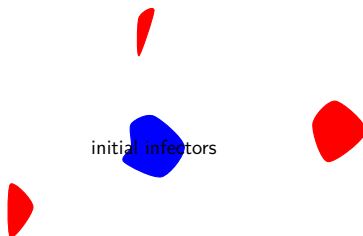
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RU-dominant selection

Proof: Contagion wave on line, RU case

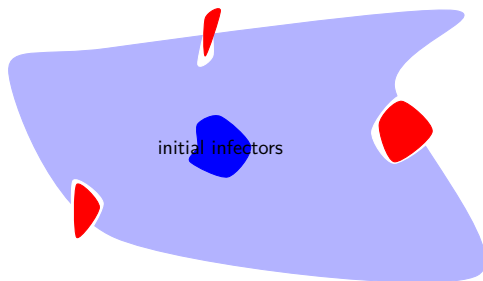
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RU-dominant selection

Proof: Contagion wave on line, RU case

- We can compare the relative likelihood of infectors vs obstacles.
- On line, the latter can be more frequent.
- But not on 2-dimensional lattices.



Robust equilibria

- So far,
 - each network has a fuzzy convention x^* equilibrium,
 - some networks only have such equilibrium.

- Let

$$a^*(\tau_i) = \mathbf{1}\{\tau_i \leq x^*\}.$$

- It is, with a large probability a fuzzy convention x^* :

$$\mathbb{E} a^*(\tau_i) = P(x^*) = x^*.$$

- The proofs show that
 - for each sufficiently fine network, with a large probability,
 - there exists an equilibrium that is close to a^* .
- Among all behaviors $a(\tau_i)$, a^* is the only one with such a property.
- Equilibrium selection.

Largest equilibrium set

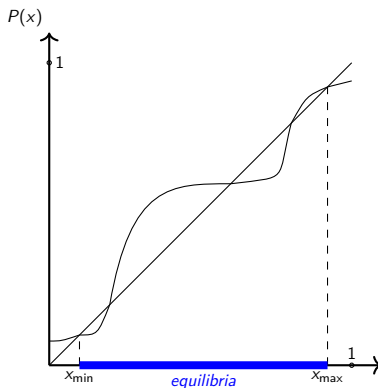
- So far, we showed that $\{x^*\}$ is the smallest set among all equilibrium sets of average behaviors across all networks.
- Next: What is the largest?
- Average equilibrium behavior

$$Av(a) = \frac{1}{N} \sum a_i.$$

Largest equilibrium set

Theorem

There exists a sequence of networks g_n such that the sets of equilibrium average behavior converge to $[x_{\min}, x_{\max}]$.

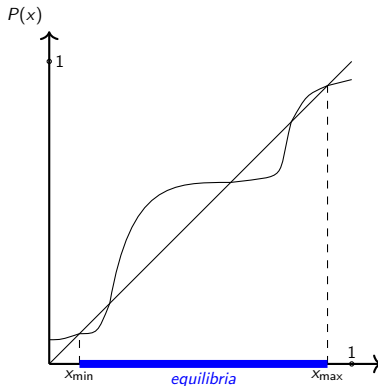


Largest equilibrium set

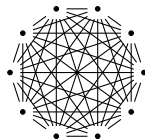
Theorem

There exists a sequence of networks g_n such that for each $\varepsilon > 0$

$$\lim_n \text{Prob} \left(\forall x \in [x_{\min}, x_{\max}] \exists a \text{ is equilibrium st. } |Av(a) - x| < \varepsilon \right) = 1.$$



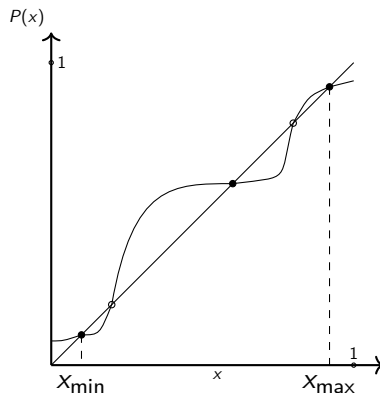
Largest equilibrium set



- Let g_{complete}^n be the complete graph with n nodes.
- If x is a stable fixed point of P , then, for each $\eta > 0$,

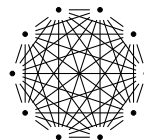
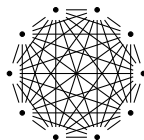
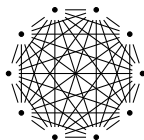
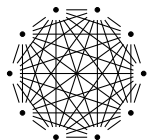
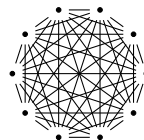
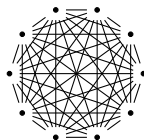
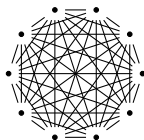
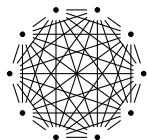
$$\lim_{n \rightarrow \infty} \text{Prob} \left(\{x\} \subseteq_{\eta} \text{Eq} \left(g_{\text{complete}}^n, \varepsilon \right) \right) \geq 1 - \eta.$$

Largest equilibrium set



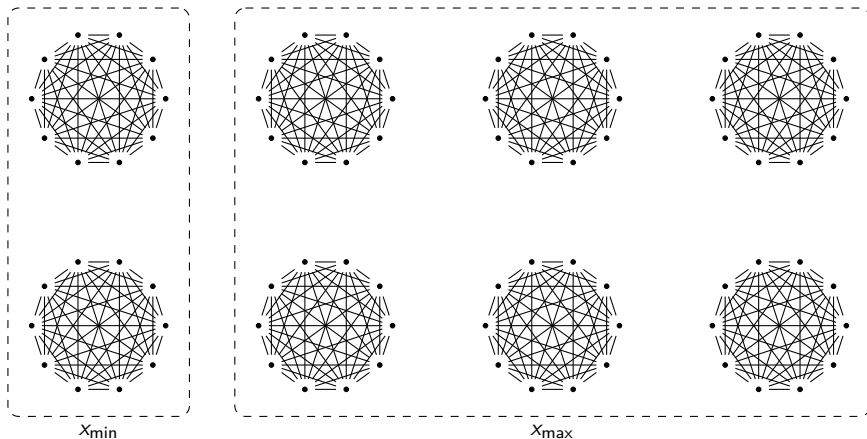
- Generically, x_{\min} and x_{\max} - the smallest and the largest fixed points - are stable.

Largest equilibrium set



- Idea: mix and match copies of complete networks.

Largest equilibrium set

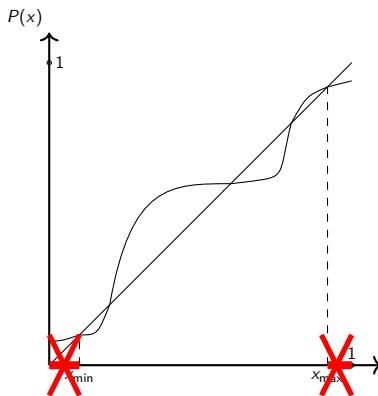


- Here, $x = \frac{2}{8}x_{\min} + \frac{6}{8}x_{\max}$.

Largest equilibrium set

Theorem

All limit equilibrium sets are contained in $[x_{\min}, x_{\max}]$.

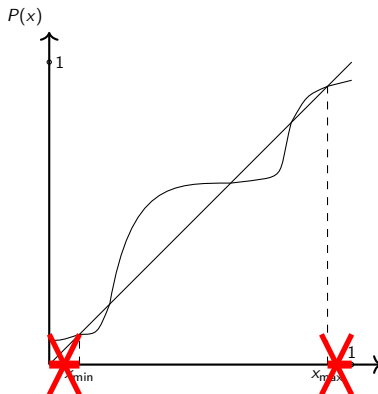


Largest equilibrium set

Theorem

For each $\eta > 0$ and $w < \infty$,

$$\lim_{d(g) \rightarrow 0, w(g) \leq w} \text{Prob}(a \text{ is equilibrium and } Av(a) \notin [x_{\min} - \eta, x_{\max} + \eta]) = 0.$$



Largest equilibrium set

- In fact, no equilibrium is larger than fuzzy convention x_{\max}^* and smaller than fuzzy convention x_{\min}^* .
- The largest equilibrium set is $[x_{\min}, x_{\max}]$.
- Unique equilibrium when $x_{\min} = x_{\max}$.
- (Very partial) identification.

Largest equilibrium set

- Proof: similar to the proof of the first theorem.

Conclusion

- Heterogeneous payoffs in coordination games on network.
- We characterized the largest and the smallest possible set of equilibrium average behaviors across all networks.
- Results:
 - The largest set achieved on a collection of complete graphs,
 - partial identification theory,
 - The smallest set achieved on 2-dimensional (but not necessarily 1-dimensional) lattice,
 - equilibrium selection theory.
- Main assumptions:
 - independent payoff shocks,
 - large degree,
 - both assumptions are important.