

# Course Logistics

**EC 361–001**

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Prof. Santetti  
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**Hello!**

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Motivation

# Warning

Learning this course's material may **irreversibly** change the way you approach your own interests, and this fact may make it impossible to maintain your *current beliefs*.

The learning journey may be very *stressful*, especially if you are not used to being *frustrated*.

Computer stuff

# About R

This course will use **R** for its applied lectures.

No previous knowledge in **R** is required.

- But in case you have **no** experience with it, there is a **learning curve** ahead.
- Make sure to have the most **up-do-date** version of **R** (4.2.2 or above).

Therefore, be *humble* and *patient* with yourself.

The next slide brings some **useful resources**.

# About R

- [R for Data Science \(2e\)](#), by H. Wickham, M. Çetinkaya-Rundel, and G. Grolemund
  - Work through its first section (chapters 1–8) to familiarize yourself with the [tidyverse](#).
- [Playlist with video lectures on R and the tidyverse](#), by yours truly, Prof. Santetti
  - Take your time and watch the videos at your own pace.

As a final word of **advice**, if you are not willing to go over the **discomfort** of learning new things, this course may *not* be compatible with your goals.



What can be forecast?

# What can be forecast?

Some "forecasts" made in the past:

- *"I think there is a world market for maybe five computers."* (Chairman of IBM, 1943);
- *"Computers in the future may weigh no more than 1.5 tons."* (Popular Mechanics, 1949);
- *"There is no reason anyone would want a computer in their home."* (President, DEC, 1977).

Despite the *difficulties* inherent to forecasting, this course will focus on the **most reliable** methods for producing forecasts.

Our interest is on methods that:

1. Are *testable*;
2. Are *reproducible*;
3. Have been *shown to work*.

# What can be forecast?

As a mental exercise, think about the following events:

- Maximum temperature tomorrow;
- Time of sunset this day next year;
- Daily electricity demand in 3 days;
- Apple stock price tomorrow;
- The US/Euro exchange rate in 6 months.

Try to order these events in terms of **forecasting difficulty** (from *easiest* to *hardest*).

# What can be forecast?

Some events are easier to forecast than others.

What determines such "easiness" depends on a few **factors**:

1. How *well* we understand the factors that contribute to it;
2. How much data is *available*;
3. How *similar* the future is to the past;
4. Whether the forecasts can *affect* the thing we are trying to forecast.

What isn't forecasting?

# What isn't forecasting?

Many times, someone may say they are forecasting something, but in fact they are not.

At this time, it is important to distinguish between **forecasting**, **setting goals**, and **planning** activities.

- **Forecasting** involves predicting the future as *accurately* as possible, given all of the information available.
  - That includes using *historical data* and *knowledge* of any future events that might impact the forecasts.
- **Setting goals** involve thinking about what you *would like* to have happened.
  - Too often, goals are set *without* any plan for how to achieve them.
- **Planning** is a *response* to forecasts and goals.
  - It involves determining the appropriate actions that are required to make your forecasts match your goals.

Final words

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Now that we have touched on basic course logistics and basic concepts, a few **final words**:

- Take this course *seriously* and with *patience*;
- Accept the inherent *discomfort* that learning new things entails;
- Be *organized* with your course materials and, especially, with data files and **R** scripts;
- The skills learned in this course can be *directly applied* in your future job(s) after graduating.

...and **have fun**!



Next time: Forecasting methods and steps