



Marc MANSOUR

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WORK EXPERIENCE

2023

EXPERT/ PROJECT MANAGER, SOCIÉTÉ GÉNÉRALE CIB

- ✓ Process improvements on vanilla repo, securities lending and structured products
- ✓ Coordinating management, IT team & ops team on global projects
- ✓ Optimizing collateral allocation with funding trading desk

2016 – 2023

HEAD OF EQUITY COLLATERAL & SETTLEMENT, CREDIT AGRICOLE CIB

- ✓ Ensure the settlement of all instructions booked by the Front-Office (Cedel/Euroclear/DTC/ESES/all domestic markets)
- ✓ Monitoring of stock-lending instructions and booking of all collateral instructions on stocks, bonds and convertible bonds
- ✓ Providing solutions to the Front-Office on operational issues
- ✓ Optimizing the securities collateral
- ✓ Developing solutions to lower the opportunity cost on unused securities positions.

2016

SECURITIES ACCOUNT MANAGER, BNP PARIBAS SECURITIES SERVICES

- ✓ Managing International institutional clients
- ✓ Ensuring the settlement of all types of securities on the French market as well as on international markets including Asian markets
- ✓ Providing system updates while working with the IT team and the clients supports

EDUCATION

2016

MASTER II BANKING & FINANCE SPECIALITY RISKS & MARKETS

Université de Limoges

- Market Risk: Var and Stress Tests | P & L
- Credit Risk: Risk Parameters

2015

MSC MONEY, BANKING AND FINANCE

University of Birmingham

- Options and Derivatives | Security Analysis and Portfolio Theory
- Econometrics with financial applications: ARCH & GARCH Models

2011-2013

BACHELOR IN ECONOMICS

ADDITIONAL DEGREE

2019

Securitization: ABS, ABCP, MBS and CDO

2018

Structured products

PROFESSIONAL SKILLS

French : Native

English : Fluent

IT Skills : Word, Excel, PowerPoint, VBA, Python, Front-end dev

KEY SKILLS

- Excellent team skills
- AMF certification
- Exploring the IT development
- Managing an asset portfolio