



# **HOW TO BECOME A “FREELANCE” FULL STACK DEV.**

**DISCOVER THE CHEMISTRY OF DOING BUSINESS**

**EPISODE 1** 🧪🧪





**IMPORTANT: BE PREPARED !!**

**YOU HAVE A DREAM! 😊**

Do you dream of starting your own business, but don't know how to get started? I put together a step-by-step plan for you and explain how can help you.

😊 Essential “steps” info for starting entrepreneurs.



# CONTENT



01

## WHY WORKING AS A FREELANCER?

From dream to deed as a freelancer

02

## PROS VS. CONS

03

## ROADMAP TO BECOME A FREELANCER

Must have steps to follow

04

## JUMPSTARTERS PRESTARTER TRAJECT

Personal training flow - preparing your business

05

## NETTO INCOME PLANNER

Most important

06

## QUESTIONS?

07

## WHAT'S UP NEXT ....

heck if you can keep your benefits, how to get fund via via, some bottnelneck, do's and don't, ....

# WHY WORKING AS FREELANCER?

## More Freedom

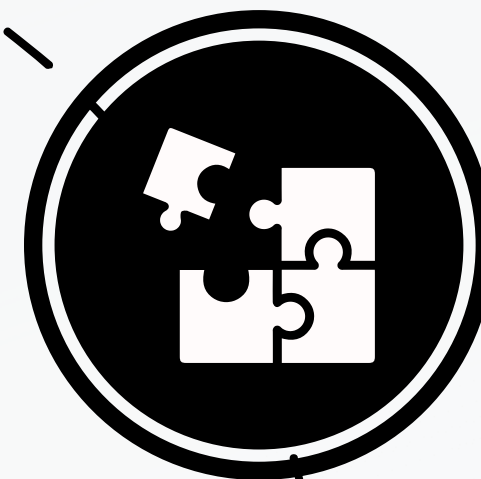
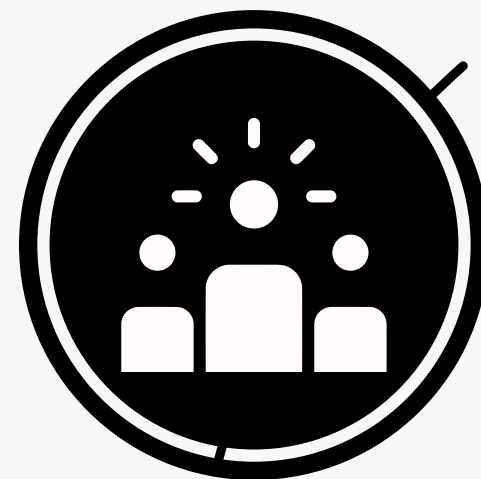
Not a morning person?  
Then just start your  
day an hour later. After  
all, you decide when  
you work.

## Independency

You don't have to answer to a boss. Of  
course you have to satisfy your clients.

## Variation

As a freelancer, you  
often work with a  
variety of clients and  
can therefore  
undertake a wide  
variety of assignments.



# PROS <> CONS

## CHECK YOUR MINDSET

**01**

MORE FREEDOM

**02**

INDEPENDENCE

**03**

MORE VARIATION

**04**

SET YOUR OWN PRICE

**05**

LESS STRESS

**06**

BETTER WORK-LIFE BALANCE

**07**

FISCALLY INTERESTING

**01**

FREELANCER YOU'RE 24/7

**02**

FINANCIAL INSECURITY

**03**

EXTRA ADMINISTRATION

**04**

OWN PLANNING ->PERSISTENCE

**05**

BEST QUALITY, RESPONSABILITY

**06**

HOLIDAY, SICKNESS IS NO MONEY!

**07**

BAD PAYERS

# BEST ROADMAP TO START

01

## START CAPITAL

- Own Capital
- Micro Credit
- Risc Credit
- Gouvernment Funding
- Family and friends
- Crowdfunding

02

## BUSINESS PLAN

- Description Idea
- Corporate Data
- Market Study
- Mission, Vision, Strategy
- Marketing Plan
- Financial Plan

03

## FORMALITIES

- Certificates
- Main Job <> Sec. Job
- Corporate Form
- Company Number
- VAT Number
- Check Soc. Sec. Contributions
- Health Insurance Fund

04

## COACHING

- Free Coaching
- Paid Coaching
- Networking.



# PRESTARTER TRAJECT

## “JUMPSTARTERS”

In a **prestarter** program, you **prepare** to start your own business. (6 months) -  
Startup as second job (12 months) --> You **keep** your soc. **benefits for 18 months!**

\*\*\*\* Finally start as main profession \*\*\*

Possible via the **VDAB**

- **Could I succeed as freelancer??**

- KickOff and Plannings interview
- Mapping Entrepreneurial Needs

FEASIBILITY PHASE

- Development entrepreneurial skills
- startup formalities
- funding opportunities
- Marketing, Networking

REALIZATION PHASE

- Business days
- Networking
- Partners
- Advisors

AFTER CARE

# INCOME PLANNER

## BE CAREFULL!!

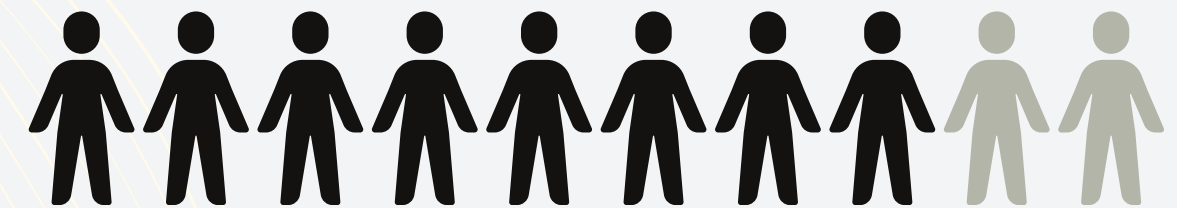
Money coming in is not profit

Gross is not Net!!

For 2300 net income you  
have to make 60.000  
yearly!

TAXES

# 50%





# Q & A?



**Rufus Stewart**



What is better to start as freelancer?  
Start as primary job or second job?



**Morgan Maxwell**



What costs can I bring in as a  
freelancer