

# Marco Lupia

☎ +39 345 441 4088 ✉ info@marlup.me in marco-lupia 📌 marlup.me

## PROFESSIONAL EXPERIENCE

### Deloitte

#### Analyst

08/2021 – present  
Rome, Italy

- Performed data analysis and architectural implementation of tag managers using Web Analytics tools
- Collected and analyzed customer's tracking requirements and produced documentation
- Created customized dashboards and reports through data visualization platforms
- Conducted experience personalization and A/B testing activities

### Reply

#### Consultant


01/2021 – 08/2021  
Rome, Italy

- Full stack development using Angular (JavaScript), ASP.NET Core (C#), EF Core, Microsoft SQL Server
- Produced customer facing documentation, processed requirements according to client needs
- Supervised the development of a cloud platform to manage 13.000+ office employees, including reservations, reports, alerts, financial revision for a primary consultancy firm
  - Configured Azure Infrastructure, DevOps pipelines, Azure Functions deployed with ARM templates
- Worked with a leading Italian luxury brand on a corporate platform to administer 20.000+ business users and commercial partners worldwide
  - Identity and access management, Active Directory, Azure AD B2C, MFA
- Collaborated with a member of the International Olympic Committee on a mobile app to promote sport events, sell products and find sport facilities
  - Back end development of REST APIs with Swagger docs and microservices with AKS containers
- Helped a major company in the eyewear industry to improve the customer experience of contact centers
  - Improved Azure Function to sync data between Genesys PureCloud and Microsoft SQL Database
- Presented a real time traffic monitoring solution using AI, Custom Vision, Live Video Analytics, Power BI

### Sapienza University of Rome - Department of Computer, Control and Management Engineering

#### Software Engineer

09/2020 – 12/2020  
Rome, Italy

- Developed SmartRPA , an open source Robotic Process Automation tool in Python to record user actions into UI logs and automatically generate executable RPA scripts for software robots
- Collaborated with a team of 3 people, designed process mining algorithms to solve complex problems
- Presented work at 18th Int. Conference on Business Process Management (RPA Forum) in Sevilla, Spain

## EDUCATION

### Master of Science in Engineering in Computer Science

#### Sapienza University of Rome

12/2018 – 07/2020  
Rome, Italy

### Bachelor of Science in Computer and System Engineering

#### Sapienza University of Rome

10/2015 – 12/2018  
Rome, Italy

## SKILLS

**Languages:** Python, JavaScript, TypeScript, Java, C#, C, SQL, Swift, Scala, Ruby, Assembly

**Frameworks:** ASP.NET Core, Entity Framework Core, Angular, Node.js, Spring Boot, Ruby on Rails, Flutter

**Databases:** Microsoft SQL Server, MySQL, PostgreSQL, SQLite, MongoDB, Firebase Realtime Database

**Web:** Full stack development, HTML, CSS, AJAX, Bootstrap, REST and SOAP APIs, Swagger, Postman



**Web Analytics:** Adobe Experience Cloud, Google Marketing Platform, Tealium tag manager

**Automation:** Business Process Management, Robotic Process Automation, Process Mining, Process Discovery, Selenium

**Project Development:** Agile methodologies, Git, Jira, DevOps, CI/CD, Microservices, Microsoft Office, LaTeX, ER, UML

**Other:** Cloud Computing (Microsoft Azure, Amazon Web Services), VMs, Docker, Kubernetes, Maven, Gradle, Numpy, Pandas

## CERTIFICATES


Microsoft Certified  (AZ-900) | EF SET English  (C2 - Proficient) | Cambridge English (C1 - Advanced) | ECDL

Fundamentals of Digital Marketing  | Google Analytics  | Google Campaign Manager 

## PUBLICATIONS

SmartRPA: A Tool to Reactively Synthesize Software Robots from User Interface Logs   
33rd Int. Conf. on Advanced Information Systems Engineering (CAiSE Forum) - Springer

06/2021

Automated Generation of Executable RPA Scripts from User Interface Logs   
18th Int. Conference on Business Process Management (RPA Forum) - Springer

09/2020

## LANGUAGES

Italian (Native speaker) | English (C2 - Proficient)

## INTERESTS

Problem Solving | Teamwork | Project Management | Risk Management | Log Analytics | Data analysis | UI/UX