

# Marco Lupia

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## PROFESSIONAL EXPERIENCE

### Deloitte

#### Analyst

- Performed data analysis and architectural implementation of tag managers using Web Analytics tools
- Collected and analyzed customer's tracking requirements and produced documentation
- Created customized dashboards and reports through data visualization platforms
- Conducted experience personalization and A/B testing activities

08/2021 – present  
Rome, Italy

### Reply


#### Consultant

- Full stack development using Angular (*JavaScript*), ASP.NET Core (*C#*), EF Core, Microsoft SQL Server
- Produced customer facing documentation, processed requirements according to client needs
- Supervised the development of a cloud platform to manage 13.000+ office employees, including reservations, reports, alerts, financial revision for a primary consultancy firm
  - Configured Azure Infrastructure, DevOps pipelines, Azure Functions deployed with ARM templates
- Worked with a leading Italian luxury brand on a corporate platform to administer 20.000+ business users and commercial partners worldwide
  - Identity and access management, Active Directory, Azure AD B2C, MFA
- Collaborated with a member of the International Olympic Committee on a mobile app to promote sport events, sell products and find sport facilities
  - Back end development of REST APIs with Swagger docs and microservices with AKS containers
- Helped a major company in the eyewear industry to improve the customer experience of contact centers
  - Azure Function to sync data between Genesys PureCloud and Microsoft SQL Database
- Presented a real time traffic monitoring solution using AI, Custom Vision, Live Video Analytics, Power BI

01/2021 – 08/2021  
Rome, Italy

### Sapienza University of Rome - Department of Computer, Control and Management Engineering

#### Software Engineer

- Developed *SmartRPA* , an open source Robotic Process Automation Python tool to record user actions into UI logs and automatically generate executable RPA scripts for software robots
- Collaborated with a team of 3 people, designed process mining algorithms to solve complex problems
- Presented work at RPA Forum of 18th Int. Conference on Business Process Management in Sevilla, Spain

09/2020 – 12/2020  
Rome, Italy

## EDUCATION

### Master of Science in Engineering in Computer Science

Sapienza University of Rome

12/2018 – 07/2020  
Rome, Italy

### Bachelor of Science in Computer and System Engineering

Sapienza University of Rome

10/2015 – 12/2018  
Rome, Italy

## SKILLS

**Languages:** Python, JavaScript, TypeScript, Java, C#, C, SQL, Swift, Scala, Ruby, Assembly

**Frameworks:** ASP.NET Core, Entity Framework Core, Spring, Angular, Node.js, Ruby on Rails, Flutter

**Databases:** Microsoft SQL Server, MySQL, PostgreSQL, SQLite, MongoDB, Firebase Realtime Database

**Web:** Full stack development, HTML, CSS, jQuery, Bootstrap, REST and SOAP APIs, Swagger, Postman



**Web Analytics:** Adobe Experience Cloud, Google Marketing Platform, Tealium tag manager

**Automation:** Business Process Management, Robotic Process Automation, Process Mining, Process Discovery, Selenium

**Project Development:** Agile methodologies, Git, DevOps, CI/CD, Microservices, Microsoft Office, ER Model, UML, LaTeX

**Other:** Cloud Computing (Microsoft Azure, Amazon Web Services), Virtual Machines, Docker, Maven, Gradle, Numpy, Pandas

## CERTIFICATES


Microsoft Certified  (AZ-900) | EF SET English  (C2 - Proficient) | Cambridge English (C1 - Advanced)

Fundamentals of Digital Marketing  | Google Analytics  | Google Campaign Manager 

## PUBLICATIONS

**SmartRPA: A Tool to Reactively Synthesize Software Robots from User Interface Logs**   
33rd Int. Conf. on Advanced Information Systems Engineering (CAiSE Forum) - Springer

06/2021

**Automated Generation of Executable RPA Scripts from User Interface Logs**   
18th Int. Conference on Business Process Management (RPA Forum) - Springer

09/2020

## LANGUAGES

**Italian** (Native speaker) | **English** (C2 - Proficient)

## INTERESTS

Problem Solving | Teamwork | Project Management | Risk Management | Log Analytics | Data analysis | UI/UX