08 Feb 2019

Dear Sir / Madam,

With the utmost enthusiasm, I am writing to express my interest as an analyst. I believe that the **GUTS** I possess, Global vision, Uniqueness, Techniques and Specialization, makes me the right candidate for the captioned post. I shall explain as follows.

Global Vision
Global vision, I believe, is what a multinational corporation values most. Studying my master degree at the University of Bonn in Germany and a short summer course at London School of Economics widens my exposure and enriches my experience to collaborate with other postgraduates of a different background.

From the Global Internship Program, I gained invaluable hands-on experiences in a financial company and had a better understanding of the work cultures in mainland Chinese corporations when I studied my first degree at The Chinese University of Hong Kong. I am sure my exposure to different cultures equips me to take up a managerial role in future.

Uniqueness
What sets me apart from other Economics or Business students is my 10-year debating and coaching experience. Debate requires both qualitative and quantitative research on topics ranging from economic to political and social issues, from local to global. My experience as the *Captain of University Representative Team* at The Chinese University of Hong Kong has shaped me as a leader, a team player and a trainer. I communicated my plans, goals and visions, leading the varsity debating team to win, and training younger debaters.

Debates nurture my communication, creativity, critical thinking and common senses and I consider myself a resolute performer and fast learner. I have developed and honed self-learning and generic skills in preparation for a debate in a short time, which is crucial to my future career.

Techniques and Specialization
Working as an analyst requires cleaning, analysis of data and visualization. Being an Economics major, I have learnt statistical models related to financial analysis and several regressions model. I am specialized in Programming by using Python Pandas, Numpy, Seaborn and Sklearn to process data analysis. I can also work on GIT, LaTex and bash for collaborating with my teammate. The scholarship "Achievement Awards" at The Chinese University of Hong Kong was a recognition of my academic achievement.

My work experience in a financial firm involved the study and analysis of business accounts and income statements, which gave me a fundamental framework for future career. Since then, I have been more aware of the dynamics of commercial worlds and entrepreneurial spirit.

I aspire to put my knowledge into practice. I am sure I am the right candidate as I am ready to *accept challenges* and strive for the best.

I shall be grateful for any future assessments and interviews, to prove my ability and to discuss with you my passion and background. Thank you for your time and I look forward to your favorable reply.

Best regards,
Marco Ma