

# MARCO SANTANIELLO

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## EDUCATION

**University of Oxford** 2020 - 2022

MPhil | Economics

- Thesis on large-scale infrastructure projects, using econometric and geospatial analysis to assess long-term impacts.

**King's College London** 2017 - 2020

BSc | Political Economy

- First Class Honours, ranked 1st in cohort.
- Best thesis award for research on wage bargaining and its macroeconomic effects using synthetic control methods.

**University of Hong Kong** 2019

Visiting Student | Economics

## EMPLOYMENT

**Moody's Ratings** London, UK

Ratings Associate | Sovereign Risk Group

September 2022 to Present

- Evaluate macroeconomic and fiscal conditions for a portfolio of countries, including Italy, Cyprus, Moldova, Zambia, and Tanzania, producing detailed reports that inform credit ratings.
- Conduct scenario analysis on the macroeconomic impacts of political instability, fiscal pressures, and emerging market trends, providing key insights for senior management and external stakeholders.
- Lead data analysis and visualisation efforts using R and Excel to create clear insights from large datasets, helping inform sovereign risk assessments.
- Collaborate with economists and senior analysts to construct forecasts, supporting country-specific risk evaluations and contributing to high-stakes rating committee decisions.
- Manage multiple projects in a high-pressure environment, consistently meeting tight deadlines while maintaining attention to detail.
- Maintain relationships with senior government officials and investors, representing Moody's on calls, meetings, and delegation visits to portfolio countries.

**King's College London** London, UK

Research Assistant | Quantitative Political Economy Research Group

June 2019 to August 2020

- Collected and cleaned data from diverse sources, including databases, household-level surveys, and published literature.
- Conducted regression analysis and hypothesis testing on large panel data using Stata. Interpreted statistical findings and created visual representations of output data.
- Assisted in writing research reports and academic papers, and delivered presentations to communicate findings to a general audience.

**Confederation of Italian Industry** Rome, Italy

Intern | Economic Research Department

July to September 2019

- Performed time series regression analysis to assess the impact of fiscal policies on sovereign bond spreads, contributing to policy briefs and economic outlook reports.
- Collaborated within a diverse team, working independently and contributing effectively to team-based projects in a research-intensive environment.

## LANGUAGES & SKILLS

Italian (*native*); English (*fluent*); French (*conversational*)

R, Stata, Excel (*advanced*); QGIS, Python (*basic*)