MARCOS BALMACEDA

KU Leuven Website: marcosbalmaceda.github.io E-mail: marcos.balmaceda@kuleuven.be Faculty of Economics and Business Naamsestraat 69, 3000 Leuven **EDUCATION:** Ph.D. in Business Economics, KU Leuven 2027 (expected) Committee: S. Kelchtermans, B. Leten, M. Mödl, R. Belderbos, E. Melero Doctum Colloquium in Business Economics (Magna Cum Laude), KU Leuven 2024 M.Sc. in Economics and Finance (Magna Cum Laude), Universitat Pompeu Fabra 2023 Prof. Degree in Business Engineering (First Class Honours), Universidad de Chile 2016 B.A. in Economics (First Class Honours), Universidad de Chile 2015 Visiting student, Aalto University 2014 FIELDS OF Innovation Economics, Strategy, Entrepreneurship, Organizational Economics **INTEREST:** WORK IN [1] The Effect of Beliefs on Generative-AI Adoption by Entrepreneurs. **PROGRESS:** (with J. Ronconi) [2] From Choice to Mandate: Artificial Intelligence Disclosure as a Pseudo-Certification Scheme. (with M. Mödl) [3] Knowledge Leak Through Human Capital: How Contract Design Affects Inventor Mobility. (with B. Leten, S. Kelchtermans, & E. Melero) [4] AI-Tutors and Entrepreneurial Skill Development: Evidence from Job-Seeker Training in France. (with T. Åstebro, B. Crépon, M. Mensmann, M. Schulte, & A. Funck) [5] AI Training for Micro-Entrepreneurs. (with J. Ronconi)

CONFERENCE [1] Balmaceda, M. & Mödl, M. (2025). From Choice to Mandate: Artificial Intelligence Disclosure **PROCEEDINGS:** as a Pseudo-Certification Scheme. *Academy of Management Proceedings*, 2025 (1), 17677.

PRE-PHD WORK:

[1] Balmaceda, M., Hernández, L., & Alfaro, J. (2024). El costo económico de la delincuencia: Chile 2013-2022. *Estudios Públicos*, (175), 37-80.

TEACHING KU Leuven **EXPERIENCE:**

Teaching Assistant. Managerial Economics (Undergraduate level)

2025-2026 2024-2026

Teaching Assistant. Technology, Trends, and Opportunities (Graduate level)

2023-present

Master's Thesis Supervisor and Evaluator

Universidad Austral de Chile

Instructor Professor. General Economics (Undergraduate level)

Fall 2020

Universidad de Chile

Teaching Assistant. Political Economy (Undergraduate level)	Fall 2015
Teaching Assistant. Development Economics (Undergraduate level)	Spring 2014
Teaching Assistant. Industrial Organization (Undergraduate level)	Fall 2013

GRANTS:

Full Doctoral Scholarship - KU Leuven	2023-2027
Conference Expenses - ION Management Science Lab at HEC Paris	2025
Travel Bursary Award - Conference on Field Experiments in Strategy (CFXS)	2025
Travel Grant for International Conference - Research Foundation - Flanders (FWO)	2025
Merit-Based Master's Tuition Scholarship - Universitat Pompeu Fabra - BSE	2023

PRESENTATIONS: 2025: Conference on Field Experiments in Strategy (INSEAD, California - Campus San Francisco); 1st Doctoral Seminar (KU Leuven); Summer School on Data and Algorithms for ST&I Studies (KU Leuven); Academy of Management (Copenhagen); European Policy for Intellectual Property (Antwerp); Belgian Entrepreneurship Research Day (Namur)

2023: Chilean Public Policy Society (Santiago)

PROFESSIONAL EXPERIENCE:

Researcher - CLAPES UC (Pontificia Universidad Católica de Chile)	2023
Regional Manager - FPP (Think Tank)	2020–2021
Economic Advisor - Ministry of Women and Gender Equality (Gobierno de Chile)	2018–2020
Research Associate - LyD (Think Tank)	2017–2018
Business Intelligence Engineer - Ultramar Group (Maritime Holding)	2016–2017
Intern - Central Bank of Chile	2014

RESEARCH **ASSISTANCE:**

Prof. Elisabet Viladecans-Marsal - Universitat de Barcelona	2022–2023
Prof. Eugenio Figueroa - Universidad de Chile	2014

OTHERS:

Languages: Spanish (Native), English (Proficient)

Citizenship: Chilean, Italian

REFERENCES:

Prof. Stijn Kelchtermans

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Prof. Bart Leten

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Prof. Rene Belderbos

Faculty of Economics and Business KU Leuven, Maastricht University, & UNU MERIT

rene.belderbos@kuleuven.be

Prof. Thomas Åstebro

Department of Economics & Decision Sciences **HEC Paris** astebro@hec.fr

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