

# MARCOS BALMACEDA

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KU Leuven  
Faculty of Economics and Business  
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**EDUCATION:** Ph.D. in Business Economics, *KU Leuven* 2027 (expected)  
*Advisors: Stijn Kelchtermans, Bart Leten, Michael Mödl*  
Doctum Colloquium in Business Economics (*magna cum laude*), *KU Leuven* 2024  
M.Sc. in Economics and Finance (*magna cum laude*), *Universitat Pompeu Fabra - BSE* 2023  
Prof. Degree in Business Engineering (First class honours), *Universidad de Chile* 2016  
B.A. in Economics (First class honours), *Universidad de Chile* 2015  
Visiting student, *Aalto University* 2014

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**FIELDS OF INTEREST:** Strategy, Entrepreneurship, Technology & AI, Digital Markets, Organizational Economics

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**WORK IN PROGRESS:** [1] Information Shocks and Entrepreneurial AI Adoption: Evidence from a Randomized Experiment.  
(with J. Ronconi)  
[2] From Choice to Mandate: Artificial Intelligence Disclosure as a Pseudo-Certification Scheme.  
(with M. Mödl)  
[3] Knowledge Leak Through Human Capital: How Contract Design Affects Inventor Mobility.  
(with B. Leten, S. Kelchtermans, & E. Melero)  
[4] AI-Tutors and Entrepreneurial Skill Development: Evidence from Job-Seeker Training in France.  
(with T. Åstebro, B. Crépon, M. Mensmann, M. Schulte, & A. Funck)  
[5] AI Training for Micro-Entrepreneurs: A Field Experiment in Chile.  
(with J. Ronconi)

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**PRE-PHD WORK:** [1] Balmaceda, M., Hernández, L., & Alfaro, J. (2024). El costo económico de la delincuencia: Chile 2013-2022. *Estudios Públicos*, (175), 37-80.

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**TEACHING EXPERIENCE:** **KU Leuven**  
Teaching Assistant. Managerial Economics (Undergraduate level) 2025–2026  
Teaching Assistant. Technology, Trends, and Opportunities (Graduate level) 2024–2026  
Master's Thesis Supervisor and Evaluator (>20 students) 2023–present  
*For the MSc. in Business Economics and MSc. in Business Engineering*

**Universidad Austral de Chile**  
Instructor Professor. General Economics (Undergraduate level) *Fall 2020*

**Universidad de Chile**

Teaching Assistant. Political Economy (Undergraduate level)

Fall 2015

Teaching Assistant. Development Economics (Undergraduate level)

Spring 2014

Teaching Assistant. Industrial Organization (Undergraduate level)

Fall 2013

**RESEARCH ASSISTANCE:** Prof. Elisabet Viladecans-Marsal - *Universitat de Barcelona* 2022–2023  
 Prof. Eugenio Figueroa - *Universidad de Chile* 2014

**PROFESSIONAL EXPERIENCE:** Researcher - *CLAPES UC (Pontificia Universidad Católica de Chile)* 2023  
 Regional Manager - *FPP (Think Tank)* 2020–2021  
 Economic Advisor - *Ministry of Women and Gender Equality (Gobierno de Chile)* 2018–2020  
 Research Associate - *LyD (Think Tank)* 2017–2018  
 Business Intelligence Engineer - *Ultramar Group (Maritime Holding)* 2016–2017  
 Intern - *Central Bank of Chile* 2014

**GRANTS:** Full Doctoral Scholarship - *KU Leuven* 2023–2027  
 Conference Expenses - *ION Management Science Lab at HEC Paris* 2025  
 Travel Bursary Award - *Conference on Field Experiments in Strategy (CFXS)* 2025  
 Travel Grant for International Conference - *Research Foundation – Flanders (FWO)* 2025  
 Merit-Based Master's Tuition Scholarship - *Universitat Pompeu Fabra - BSE* 2023

**AWARDS:** 1<sup>st</sup> Prize, Diploma in DSGE Models - *Universidad Nacional de Ingeniería (Perú)* 2019

**PRESENTATIONS:** 2025: Conference on Field Experiments in Strategy (INSEAD, California - Campus San Francisco); Academy of Management (Copenhagen); European Policy for Intellectual Property (Antwerp); Belgian Entrepreneurship Research Day (Namur)  
 2023: Chilean Public Policy Society (Santiago)

**OTHERS:** Languages: Spanish (Native), English (Proficient)  
 Citizenship: Chilean, Italian

<p><b>REFERENCES:</b> <b>Prof. Stijn Kelchtermans</b>          Faculty of Economics and Business          KU Leuven  <a href="mailto:stijn.kelchtermans@kuleuven.be">stijn.kelchtermans@kuleuven.be</a></p> <p><b>Prof. Thomas Åstebro</b>          Department of Economics &amp; Decision Sciences          HEC Paris  <a href="mailto:astebro@hec.fr">astebro@hec.fr</a></p>	<p><b>Prof. Bart Leten</b>          Faculty of Economics and Business          KU Leuven  <a href="mailto:bart.leten@kuleuven.be">bart.leten@kuleuven.be</a></p> <p><b>Prof. Eduardo Melero</b>          Department of Business Administration          Universidad Carlos III de Madrid  <a href="mailto:eduardo.melero@uc3m.es">eduardo.melero@uc3m.es</a></p>
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