

## Course 7

### Part 2

## Data Analysis Using Tableau

### Data Dictionary

Following are the fields of the bank churn data.

1. **CLIENTNUM:** Client number. Unique identifier for the customer holding the account.
2. **Attrition\_Flag:** Internal event (customer activity) variable. If the account is closed, then it is 1, otherwise it is 0.
3. **Customer\_Age:** Demographic variable - Customer's age in years
4. **Gender:** Demographic variable - M=Male, F=Female
5. **Dependent\_count:** Demographic variable - Number of dependents
6. **Education\_Level:** Demographic variable - Educational qualification of the account holder (example: high school, college graduate, etc.)
7. **Marital\_Status:** Demographic variable - Married, Single, Divorced, Unknown
8. **Income\_Category:** Demographic variable - Annual income category of the account holder (< \$40K, \$40K - 60K, \$60K - \$80K, \$80K-\$120K, > \$120K, Unknown)
9. **Card\_Category:** Product Variable - Type of card (Blue, Silver, Gold, Platinum)
10. **Region:** The region to which the account holder belongs
11. **Months\_on\_book:** The period since the loan is purchased
12. **Total\_Relationship\_count:** Years of relationship with the bank
13. **Months\_Inactive\_12\_mon:** Months of inactivity in the last 12 months
14. **Contacts\_Count\_12\_mon:** Contact made by bank in the last 12 months
15. **Credit\_Limit:** Credit limit offered by the bank on the card
16. **Total\_Revolving\_Bal:** Balance that carries over month to month
17. **Avg\_Open\_to\_Buy:** Difference between the credit limit assigned to a card holder and the present balance on the account
18. **Total\_Trans\_Amt:** The total amount transacted by the customer

19. **Total\_Trans\_Ct:** The total number of transactions by the card holder (Last 12 months).

20. **Average\_Utilization\_Ratio:** Utilization of card and calculated average