



# Kanatek Nuage

## Canada's Premier Cloud Storage Solution

### Secure, Manage and Restore Your Data Efficiently and Affordably

Businesses big and small, private and public are now serious about getting their data into the cloud. With an increase in cyber attacks, hard drive failures and other natural and man-made disasters, spending on cloud continues to grow. When planning to move to the cloud, businesses also need to consider securing and storing data in Canada with an all-Canadian provider in a secure Canadian data center or risk the potential loss of data privacy under stringent US Patriot Act regulations that govern the right to access all U.S. cloud-based data.

With a 33-year history of successfully managing enterprise data, Kanatek guides you towards the right decision. Learn how we can take the guesswork out of the equation by delivering a tailored solution that secures your data today while continuing to meet your data management needs tomorrow.

### DELIVERING THE FREEDOM OF CHOICE

Making the right choice on how to back up your data and enable effective restore capability is critical to your business operations. Choosing the right backup and recovery partner goes far beyond finding a solution provider that simply delivers a technology. Your data is one of your biggest assets and having the freedom to choose the best solution to protect your data while meeting your unique needs is central to the Kanatek approach.

### KANATEK NUAGE YOUR FULLY MANAGED I.T. SERVICE OFFERING

Kanatek Nuage is Canada's cloud storage and integrated data management solution built exclusively for Canadian businesses **continuing a 33-year history of unprecedented success in corporate data protection.**

Our approach to cloud is to guide you through the most advanced backup and restore options available and custom deliver it to fit your particular data management needs.

### KANATEK — STEEPED IN I.T. KNOWHOW

- Since 1982, Kanatek has worked with IT departments in Canada and around the world delivering, supporting, and managing complex enterprise calibre storage, data management and server solutions.
- Kanatek answers the most demanding, mission-critical challenges facing enterprises today and our customers trust us to deliver value and expertise to protect their data.
- As an integrator and professional services provider, Kanatek adds value to our clients' IT environments by helping them understand and integrate new technologies through leveraging their existing investments and infrastructure.
- Our mission is to provide our clients with specialized services for safeguarding, managing, and supporting your data infrastructure. We understand how important your data is to your business that's why we deliver the custom solution that is right for you.
- As a leader and with a team of experts Kanatek has now encompassed cloud as a storage destination, providing businesses with a full spectrum of choice for data backup, protection, retrieval and 365x24x7 support.



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## TAKE ADVANTAGE OF THE KANATEK NUAGE APPROACH TO CLOUD

With Kanatek Nuage you experience:

- A customized backup and restore solution — free of administrative burden.
- Reduced infrastructure costs. More specifically a reduction in expenditures associated with hardware infrastructure (tape, disk, server), hardware maintenance, tape management, facilities costs and system administration.
- A substantial reduction in backup software costs and a reduction in the annual maintenance charge that accompanies it.
- A significant reduction or complete elimination of implementation costs.
- Reduced operational complexity and the elimination of procurement and training costs.
- The elimination of tape and offsite tape storage — vastly improving your disaster recovery plan and reducing OPEX costs.
- The end of hardware refresh cycles.
- The ability to shift from CAPEX model to OPEX model — improving internal cash flow to support more strategic deployment of capital expenditures.

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## BUSINESS VALUE AND STRATEGIC BENEFITS OF KANATEK NUAGE

- An all-Canadian solution with an all-Canadian Tier III data center — eliminating the risk and cost associated with complex foreign compliancy requirements.
- Agentless architecture removing the security risk of agent installations on premise servers.
- Access to your data at all times.
- Your data always remains your property.
- Access to a previous point-in-time copy of your data within minutes.
- State-of-the-art encryption to safeguard your data.
- Confidence that the most stringent compliance requirements of healthcare and government are satisfied.

## KANATEK NUAGE — WHERE CLOUD STORAGE IS LOOKING UP

Kanatek's new all-Canadian cloud storage solution is exclusively built for Canadian business backup and disaster recovery.

With 33 years of leadership and expertise in data management and optimized backup and restore support and services for — local to global businesses — Kanatek is the experienced cloud provider to protect and restore your corporate data.

Canadian businesses and provincial municipalities looking for enterprise-grade IT backup can now count on single source partner — Kanatek — to deliver a full spectrum of choice for data storage, protection and 365x24x7 support.



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