

# HOBSON CHEAT SHEET

## How Hobson Understands Your Questions

Hobson doesn't use menus. You ask a question, and Hobson checks whether it fits the page you're on: portfolio, property, or unit. If it belongs somewhere else, Hobson asks before switching.

## The Three Pages You Use

- Portfolio Page — covers everything.
- Property Page — covers one property.
- Unit Page — covers one specific lettable space.

## What Happens When You Ask a Question

- ✓ If your question fits the page, Hobson answers immediately.
- ➡ If your question belongs on another page, Hobson asks permission before switching.
- Some switches are mandatory. If you decline, Hobson cannot answer.

## Mandatory Switches

If you decline, Hobson blocks the answer:

**From Unit level:**

- Unit A → Unit B
- Unit → Property
- Unit → Portfolio

**From Property level:**

- Property A → Property B
- Property A → Unit in Property B
- Property → Portfolio

## Recommended Switches

If you decline, Hobson says: *"I can try my best at this level. Should I proceed?"*

**From Portfolio level:**

- Portfolio → Property
- Portfolio → Unit

**From Property level:**

- Property → Unit in same property

## When Hobson Needs Clarification

If Hobson can't tell which property or unit you mean, it asks a short question: "Which unit do you mean?" or "Which property are you asking about?"

Hobson does **not** show a list of scopes. It only asks for the missing detail.

## Quick-Reference Table

From	To	Switch Type	What Happens
Portfolio	Property	Recommended	Hobson asks permission
Portfolio	Unit	Recommended	Hobson asks permission
Property A	Property B	Mandatory	Hobson blocks if declined

Property A	Unit in Property B	Mandatory	Hobson blocks if declined
Property	Unit in same property	Recommended	Hobson can continue
Property	Portfolio	Mandatory	Hobson blocks if declined
Unit A	Unit B	Mandatory	Hobson blocks if declined
Unit	Property	Mandatory	Hobson blocks if declined
Unit	Portfolio	Mandatory	Hobson blocks if declined

## Golden Rules

- Hobson never switches without your permission.
- Some questions cannot be answered without switching.
- Hobson never mixes up units or properties.
- If unsure, ask: “Which property/unit are you referring to?”
- You can’t break anything — Hobson will guide you.