

HOBSON CHEAT SHEET

How Hobson Understands Your Questions

Hobson works differently from traditional systems. You don't browse menus — you ask questions. Hobson checks whether your question fits the page you're on: portfolio, property, or unit.

The Three Pages You Use

- Portfolio Page — covers everything.
- Property Page — covers one building or parade.
- Unit Page — covers one lettable space.

What Happens When You Ask a Question

- ✓ If your question fits the page, Hobson answers immediately.
- If your question belongs on another page, Hobson asks your permission before switching.

When the Switch Is Required

Hobson must switch pages in certain cases to avoid using the wrong data.

From the Unit Page:

- Asking about a different unit
- Asking about a different property

From the Property Page:

- Asking about a different property
- Asking about a unit in a different property

If you decline, Hobson says:

"I can't answer that from this level without switching."

When the Switch Is Optional

Some switches are recommended but not required.

Portfolio Page: asking about a property or unit

Property Page: asking about a unit in the same property, or about the portfolio

Unit Page: asking about the portfolio

If you decline, Hobson says:

"I can try my best at this level. Should I proceed?"

Quick-Reference Chart

From	To	Switch Type	What Happens
Portfolio	Property	Recommended	Hobson asks permission
Portfolio	Unit	Recommended	Hobson asks permission
Property A	Property B	Required	Hobson blocks if declined
Property A	Unit in Property B	Required	Hobson blocks if declined
Property	Unit in same property	Recommended	Hobson can continue
Property	Portfolio	Recommended	Hobson asks permission
Unit A	Unit B	Required	Hobson blocks if declined
Unit	Property	Required	Hobson blocks if declined

Unit	Portfolio	Recommended	Hobson asks permission
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Golden Rules

- Hobson never switches without your permission.
- Hobson never mixes up units or properties.
- If unsure, ask: "Which level should I use for this question?"
- You can't break anything — Hobson will guide you.