

# HOBSON CHEAT SHEET

## How Hobson Understands Your Questions

Hobson works differently from traditional systems. You don't browse menus — you ask questions. Hobson checks whether your question fits the page you're on: portfolio, property, or unit.

## The Three Pages You Use

- Portfolio Page — covers everything (all properties and units).
- Property Page — covers one building or parade.
- Unit Page — covers one lettable space.

## What Happens When You Ask a Question

- ✓ If your question fits the page, Hobson answers immediately.
- If your question belongs on another page, Hobson asks your permission before switching.

## When the Switch Is Required

Hobson must switch pages in certain cases to avoid using the wrong data.

### From the Unit Page:

- Asking about a different unit
- Asking about a different property

### From the Property Page:

- Asking about a different property
- Asking about a unit in a different property

If you decline, Hobson will say:

*"I can't answer that from this level without switching."*

## When the Switch Is Optional

Some switches are recommended but not required.

**Portfolio Page:** asking about a property or unit

**Property Page:** asking about a unit in the same property, or about the portfolio

**Unit Page:** asking about the portfolio

If you decline, Hobson says:

*"I can try my best at this level. Should I proceed?"*

## Quick-Reference Chart

- Portfolio → Property/Unit: recommended
- Property A → Property B: required
- Property A → Unit in Property B: required
- Property A → Unit in same property: recommended
- Unit A → Unit B: required
- Unit A → any property: required
- Any page → portfolio-level question: recommended

## **Golden Rules**

- Hobson never switches without your permission.
- Hobson never mixes up units or properties.
- If unsure, ask: “Which level should I use for this question?”
- You can’t break anything — Hobson will guide you.