Marc Maldonado

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SUMMARY

To provide helpful support when dealing with Salesforce and Salesforce related tasks, apps and or software. Also provide technical assistance for companies in I.T. and networking.

EXPERIENCE

Owner, With A C Operations
Sanford, FL — July 2018 to Present

As the owner of With a C Operations I like to show everyone how to become more efficient. I have worked a number of years on developing a business model to make any business more profitable. From implementing a CRM or integrating the newest technologies at With A C Operations you will see what we can do to make your business process as seamless as possible.

Accomplishments
- Gained knowledge on how a business is operated effectively and efficiently
- Learned how to be an effective leader
- Salesforce Administrator
- Acquired a great deal of beneficial customer service skills

Salesforce Administrator , Telecom Elite INC
Oviedo, FL — Feb. 2013 to Present

In Charge of All Salesforce related tasks, Phone and network systems. Also wiring and routing of wires and cables needed for systems and computers. Tasked with Data management and lead generation.

Accomplishments
- Vastly improved my communications skills with others
- Have a greater understanding the meaning of hard work
- Created Lead Management system that integrates with Salesforce
- Learn other 3rd party apps like different electronic signatures and credit card processing

SKILLS
- Outstanding communication skills that make it easy for me to communicate with others.
- I am very detailed oriented and able to maintain line of sight to project completion in an organized, and effective manner.
- Ability to learn new software tools required for job execution.
- Proficient in Microsoft Office Professional Suite, and Quickbooks, Salesforce, Docusign, SignRequest, SignNow, Chargent, S-Docs, FileZilla and More.
- Experienced in Building and maintaining Websites with 4 sites up and running now.
- Some Network Experience with hardware software and cabling.
- 10 Years Electrical Experience
- Can understand HTML CSS and JavaScript.
- Able to apply Outside resources like BootStrap, JQuery, Materialize and Semantics UI into Web pages
- Modestly experienced with REST API