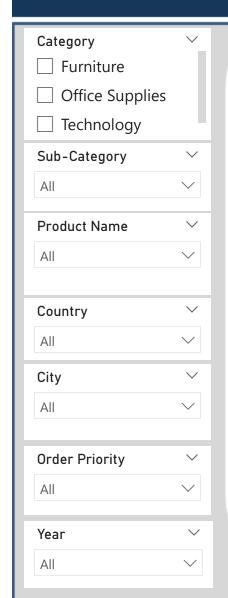
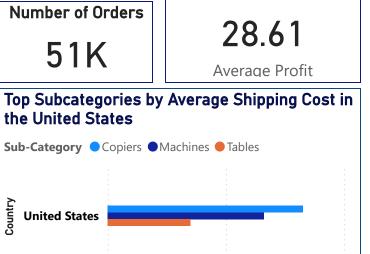


## **Global Superstore Dashboard**





100

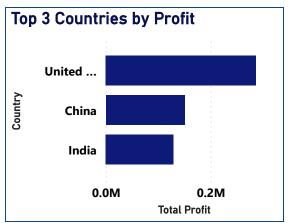
Average Shipping Cost

200







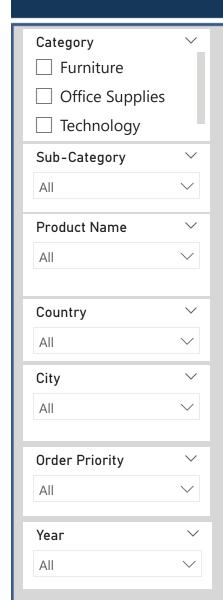




| Least Profitable | Subcateg    | ory in Sou | theast A | Asia    |           |          |           |           |           |             |         |          |         |       |
|------------------|-------------|------------|----------|---------|-----------|----------|-----------|-----------|-----------|-------------|---------|----------|---------|-------|
| Country          | Accessories | Appliances | Art      | Binders | Bookcases | Chairs   | Copiers   | Envelopes | Fasteners | Furnishings | Labels  | Machines | Paper   | Phor  |
| Vietnam          | -3,114.29   | 1,327.49   | 131.77   | 288.68  | -1,487.05 | 143.32   | -596.22   | 267.29    | 92.33     | 242.97      | 75.77   | 171.16   | 158.53  | 1,252 |
| Thailand         | -758.75     | 460.32     | -380.43  | 72.26   | -2,207.82 | -129.21  | -711.43   | -338.07   | -167.14   | -184.03     | -176.30 | 468.03   | -357.88 | 2,428 |
| Singapore        | 632.73      | 629.88     | 176.52   | 216.24  | 815.19    | 1,140.51 | 1,426.41  | 283.26    | 57.39     | 116.67      | 95.34   | 140.82   | 534.81  | 1,152 |
| Philippines      | -2,195.90   | 673.85     | -863.66  | 605.50  | -2,115.23 | 1,269.48 | -2,931.78 | -882.11   | -389.40   | 361.33      | -235.78 | -949.11  | -747.00 | 118   |
| Mvanmar (Burma)  | -364.09     | 635.78     | 29.14    | 23.63   | -336.52   | -602.56  | -467.17   | 52.00     | 16.02     | -120.63     | 18.73   | 86.61    | 31.31   | 40    |



## **Global Superstore Dashboard**



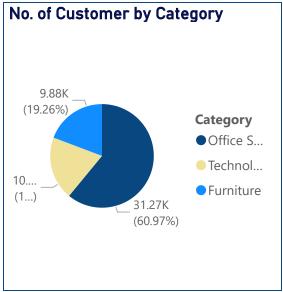


| Least Profitable S | east Profitable Subcategory is Southeast Asia |                  |  |  |  |
|--------------------|---|------------------|--|--|--|
| City               | Average Shipping Cost                         | Average Discount |  |  |  |
| Taipei             | 155.66  | 0.00             |  |  |  |
| Jizan              | 122.18  | 0.00             |  |  |  |
| Prato              | 112.48  | 0.15             |  |  |  |
| Huddersfield       | 98.65   | 0.03             |  |  |  |
| Moers              | 95.95   | 0.04             |  |  |  |
| Burnley            | 87.78   | 0.00             |  |  |  |

| Nigeria's Profitability Compared to Other<br>African Countries in 2014 |              |      |  |  |
|--|--------------|------|--|--|
| Country  | Total Profit | Year |  |  |
| Nigeria  | -23,285.19   | 201  |  |  |
| Zimbabwe   | -2,218.58    | 201  |  |  |
| Uganda   | -1,093.11    | 201  |  |  |
| Papua New Guinea   | -94.23       | 201  |  |  |
| Swaziland  | 27.60        | 201  |  |  |

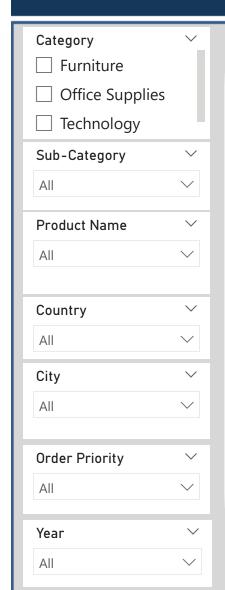
|               | 11 116 6"      | 10 0        | •              |
|---------------|----------------|-------------|----------------|
| Least Profit  | able U.S. City | with 10+ 0  | rders          |
| Country       | City           | Order Count | Average Profit |
| United States | New York City  | 915         | 67.80          |
| United States | Los Angeles    | 747         | 40.75          |
| United States | Philadelphia   | 537         | -25.77         |
| United States | San Francisco  | 510         | 34.33          |
| United States | Seattle        | 428         | 68.12          |
| United States | Houston        | 377         | -26.93         |
| United States | Chicago        | 314         | -21.19         |
| United States | Columbus       | 222         | 26.56          |
| United States | San Diego      | 170         | 37.51          |
| United States | Springfield    | 163         | 38.04          |
| United States | Dallas         | 157         | -18.13         |





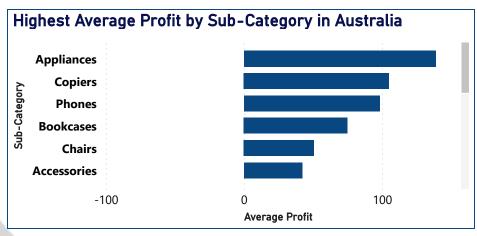


## **Global Superstore Dashboard**



| Least Profitable | Cities         |                  |              |
|------------------|----------------|------------------|--------------|
| City             | Average Profit | Average Discount | Average Ship |
| Whakatane        | 1,234.44       | 0.00             |              |
| Xingtai          | 1,068.84       | 0.00             |              |
| Kamina           | 1,068.66       | 0.00             |              |
| Salto            | 988.12         | 0.00             |              |
| Poitiers         | 953.27         | 0.10             |              |
| Paysandú         | 868.12         | 0.00             |              |
| Fuji             | 825.32         | 0.00             |              |
| Barletta         | 741.60         | 0.00             |              |
|                  |                |                  |              |

| Top Valuable Customers and Products Purchased |                   |  |  |  |  |
|---|-------------------|--|--|--|--|
| Customer Name                                 | Total Profit<br>▼ | Product Name                                     |  |  |  |
| Tamara Chand                                  | 8,399.98          | Canon imageCLASS 2200 Advanced Copier            |  |  |  |
| Raymond Buch                                  | 6,719.98          | Canon imageCLASS 2200 Advanced Copier            |  |  |  |
| Hunter Lopez                                  | 5,039.99          | Canon imageCLASS 2200 Advanced Copier            |  |  |  |
| Adrian Barton                                 | 4,946.37          | GBC Ibimaster 500 Manual ProClick Binding Syste  |  |  |  |
| Sanjit Chand                                  | 4,630.48          | Ibico EPK-21 Electric Binding System             |  |  |  |
| Patrick Jones                                 | 3,979.08          | Hoover Stove, Red                                |  |  |  |
| Tom Ashbrook                                  | 3,919.99          | Canon imageCLASS 2200 Advanced Copier            |  |  |  |
| Christopher Martinez                          | 3,177.48          | Fellowes PB500 Electric Punch Plastic Comb Bindi |  |  |  |



| Nigeria's Performance ( | Compared to Other A | frican Countries in   |
|-------------------------|---------------------|-----------------------|
| Country<br>▼            | Average Discount    | Average Shipping Cost |
| Zimbabwe                | 0.70                | 6.49                  |
| Zambia                  | 0.00                | 15.50                 |
| Uganda                  | 0.70                | 3.67                  |
| Tunisia                 | 0.00                | 3.95                  |
| Togo                    | 0.00                | 5.94                  |
| Tanzania                | 0.02                | 27.88                 |
| Swaziland               | 0.00                | 5.95                  |
| Sudan                   | 0.00                | 20.46                 |
|                         |                     |                       |