

# Inequalities, Household Behavior and the Macroeconomy (*Consumption - Basic Model*)

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# Today

- Today we start our study of the standard consumption-saving problem, ...
- AKA permanent income hypothesis, lifecycle-model, or buffer-stock model. All these terms mean slightly different things, but they are related.
- This model is somewhat complex and will take a few lectures. Our strategy: introduce the full model, then try to understand it from several angles through various simplifications.
- These lectures will most likely look a bit dry relative to stuff to come later on.
- We will sprinkle in some empirics here and there and will discuss a couple of classic papers.

# Why?

Three reasons why this model is important for talking about inequality:

- People often care about the welfare implications of income/wealth inequality. Hard to talk about welfare without modeling consumption.
- Consumption/saving decisions affect inequality.
- One might want to lower inequality by taxation. To understand the full effect of policy on welfare and inequality, we need a model of saving behavior.

# General Model

- Decision maker: individual or household (interpretation varies across papers)
- Earns income, decides on consumption and saving
- Studying saving decisions is pointless without more time periods!  $\Rightarrow$  need a dynamic model
- Income is uncertain by nature.  $\Rightarrow$  need a stochastic model

## Environment

- Finite time periods, labeled by  $t = 0, 1, 2, \dots, T$ .
- Labor income is exogenous, **stochastic** and given by  $y_t \geq 0$  in period  $t$ .

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$$a_t = (1 + r)a_{t-1} + y_t - c_t \quad \forall t \in \{0, 1, 2, \dots, T\}$$

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- Consumption has to be non-negative (usually). Most often we use preferences that ensure this without assuming it.
- We denote  $w_t = (1 + r)a_{t-1}$  (wealth is after-returns savings from the previous period). Starting wealth ( $w_0$ ) is non-negative.

## Preferences

The agent derives utility from the series of her consumption choices. So we can write utility as

$$U(c_0, c_1, c_2, \dots, c_T)$$

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### ① Additive separability:

$$U(c_0, c_1, c_2, \dots, c_T) = u_0(c_0) + u_1(c_1) + u_2(c_2) + \dots + u_T(c_T)$$

- ▶ Equivalent to  $\partial U(c_0, c_1, c_2, \dots, c_T) / \partial c_t$  being only a function of  $c_t$ . Is this sensible? Yes and no: Habits.

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## ② Exponential discounting:

$$U(c_0, c_1, c_2, \dots, c_T) = u(c_0) + \beta u(c_1) + \beta^2 u(c_2) + \dots + \beta^T u(c_T)$$

where  $\beta < 1$  is the discount factor and  $u$  is increasing and concave.

- ▶ Only two objects ( $\beta$  and  $u$ ) are sufficient to describe preferences for any number of periods.
- ▶ Time preferences have a constant structure  $\rightarrow$  helps when solving the model

## Putting things together

The program of the agent can thus be written as:

$$\max_{\{c_t, a_t\}_{t=0}^T} E_0 \sum_{t=0}^T \beta^t u(c_t)$$

$$s.t. \quad a_t = (1 + r)a_{t-1} + y_t - c_t \quad \forall t \in \{0, 1, \dots, T\}$$

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- Two ways of solving the problem
  - ▶ Sequential approach: solve model at once. More straightforward intuition, we start with this
  - ▶ Dynamic programming: solve  $T + 1$  one-period problems and combine their solutions into one. Easier to implement when programming.
- First we discuss the deterministic model, then stochastic

## Deterministic problem - sequential approach

- Deterministic problem: the income sequence  $\{y_t\}$  is known at time 0. We can drop the expectation operator.
- Note that in optimum  $s_T$  has to be 0.
- Maximize a multivariate function subject to equality constraints  $\Rightarrow$  apply Lagrangian



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## Original structure

- one constraint for each time period:  
$$a_t = (1 + r)a_{t-1} + y_t - c_t$$
- optimize over  $c_t$  and  $a_t$  for all  $ts$  ( $T + 2$  constraints and  $2(T + 1)$  variables)

## Consolidated budget constraint

- we can sum the  $T + 1$  budget constraints into one
- optimize over  $c_t$  for all  $ts$  (1 constraint and  $T + 1$  variables)

We do the first option, since easier to generalize to the case with borrowing constraints.

## Deterministic problem - sequential approach

We should take a look at the FOCs (first order conditions...)

To do so, we first need to set up the Lagrangian:

$$\mathcal{L} = \sum_{t=0}^T \beta^t \{u(c_t) + \lambda_t [a_{t-1}(1+r) + y_t - c_t - a_t]\}$$

$$\frac{\partial \mathcal{L}}{\partial c_t} = 0 \implies u'(c_t) = \lambda_t$$

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Combining the two equations above we get the Euler equation:

$$u'(c_t) = \beta(1+r)u'(c_{t+1})$$

# Euler-equation

Optimal decisions are characterized by the Euler equation:

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After rearranging

$$\frac{1}{1 + r} = \frac{\beta u'(c_{t+1})}{u'(c_t)}$$

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- LHS: price of period  $t + 1$  consumption in terms of period  $t$  consumption
- RHS: marginal rate of substitution of consumption in periods  $t + 1$  vs  $t$

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Optimal decisions are characterized by the Euler equation:

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- The decision maker wants to smooth marginal utilities over time, ...
- ... taking into account impatience ( $\beta$ ) and the price of moving consumption across periods ( $r$ ).
- $r$  is a small positive number, which is more or less constant across time and households
- a reasonable  $\beta$  is probably slightly below 1.

An equivalent condition can be also derived in stochastic settings. Let's see how!

## Stochastic problem - sequential approach

- We again want to solve a constrained optimization problem where our decision variables are  $c_t$  and  $a_t$  for all periods  $t \in \{0, 1, \dots, T\}$
- But our decision variables might be stochastic: for example, the optimal  $c_2$  might need to depend on income received up to period 2.

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- Optimizing with respect to random variables sounds confusing. How to go around it?
  - ▶ We assume there are only finitely many possible histories throughout the time span of the model,
  - ▶ and optimize with respect to decisions conditional on every possible history!



# Stochastic problem - sequential approach

Notation:

- $z^t = [z_1, z_2, \dots, z_t]$  represents a history of all relevant variables up to period  $t$ . E.g.  $z_t$  might directly affect labor income  $y_t$ , but it could also bring information about future income  $y_{t+1}, y_{t+2}, \dots$
- Period  $t$  consumption and savings depend on  $z^t$ : we have to pick an optimal  $c$  and  $a$  conditional on each possible history up to that point!
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This notation gives us two things:

- we can write expected utility as a sum:

$$\mathbb{E}[u(c_t)] = \sum_{z^t} \pi(z^t) u(c_t(z^t))$$

- we have a formal way to say that the budget constraints have to hold in every **history**:

$$a_t(z^t) = a_{t-1}(z^{t-1})(1+r) + y_t(z^t) - c_t(z^t) \quad \forall t, z^t$$

## Stochastic problem - sequential approach

The Lagrangian could be written as

$$\mathcal{L} = \sum_{t=0}^T \left\{ \beta^t \sum_{z^t} \pi(z^t) [u(c_t(z^t)) + \lambda_t(z^t) [a_{t-1}(z^{t-1})(1+r) + y_t(z^t) - c_t(z^t) - a_t(z^t)]] \right\}$$

The FOCs:

$$\frac{\partial \mathcal{L}}{\partial c_t(z_t)} = 0 \implies u'(c_t(z_t)) = \lambda_t(z_t)$$

$$\frac{\partial \mathcal{L}}{\partial a_t(z_t)} = 0 \implies \sum_{z^{t+1}=(z^t, z_{t+1})} \pi(z^{t+1}) \lambda_{t+1}(z^{t+1}) \beta(1+r) = \pi(z^t) \lambda_t(z_t)$$

- Note: In the second FOC we are summing only over those histories  $z^{t+1}$  which are continuations of history  $z^t$ !
- If  $z^{t+1}$  is a continuation of history  $z^t$ , then  $\pi(z^{t+1})/\pi(z^t)$  equals the conditional expectation that  $z^{t+1}$  will happen, given that  $z^t$  took place.

# Stochastic Euler-equation

The two FOCs imply

$$u'(c_t(z_t)) = \beta(1+r) \sum_{z^{t+1}=(z^t, z_{t+1})} \frac{\pi(z^{t+1})}{\pi(z^t)} u'(c_{t+1}(z_{t+1}))$$

so we end up with the stochastic version of the Euler equation:

$$u'(c_t) = \beta(1+r) \mathbb{E}_t[u'(c_{t+1})]$$

- Same intuition as deterministic case,
- except that we have the conditional expectation of marginal utility on the RHS.

# Simplifications

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- numerical solutions
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Simplify using one of the approaches below:

- ① Forget about uncertainty and go back to the deterministic model
- ② Assume  $u'$  is a linear function of  $c$
- ③ Much richer asset structure  $\Rightarrow$  complete markets

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# Solution of Deterministic Model

We saw that the Euler-equation

$$u'(c_t) = \beta(1 + r)u'(c_{t+1})$$

holds for all periods.

- $\Rightarrow$   $c_0$  determines the entire consumption path up to period  $T$
- higher  $c_0$  implies a uniformly higher consumption profile and vice versa. This means:
  - ▶ if  $c_0$  is too high, the implied consumption path will violate some of the constraints.
  - ▶ if  $c_0$  is too low, the implied consumption path is not optimal, since  $a_T$  will be positive.

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We are looking for a  $c_0$ , such that with the implied consumption path:

- 1 the budget constraint is satisfied in all periods
- 2  $a_T = 0$

To find this initial consumption level (and hence the entire optimal path), we first derive the consolidated budget constraint.

## Consolidated budget constraint

We can rearrange the budget constraint for any period  $t$  as

$$\frac{a_t}{1+r} + \frac{c_t - y_t}{1+r} = a_{t-1} \quad (1)$$

Start from budget constraint of period 0:

$$a_0 + c_0 - y_0 = w_0$$

Substituting out  $a_0$  by using (1) for  $t = 1$  we get

$$\frac{a_1}{1+r} + \frac{c_1 - y_1}{1+r} + c_0 - y_0 = w_0$$

Iterating this procedure for all  $t$  up to  $T$  we end up with

$$\frac{a_T}{(1+r)^T} + \sum_{t=0}^T \frac{c_t - y_t}{(1+r)^t} = w_0$$

## Consolidated budget constraint

we saw how to get:

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After imposing  $a_T = 0$  and rearranging we obtain the consolidated budget constraint:

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- The present value of total consumption equals the sum of the present value of total income and initial wealth.
- Technically we showed: the sequence of budget constraints implies the consolidated budget constraint. Is the opposite statement true?

Yes! But only when:

- ▶ no uncertainty and
- ▶ no budget constraints

## Consolidated budget constraint

We can view the **deterministic** saving problem **without borrowing constraints** as a simple optimal consumption problem:

$$\max_{\{c_t\}_{t=0}^T} \sum_{t=0}^T \beta^t u(c_t)$$

subject to:

$$\sum_{t=0}^T \frac{c_t}{(1+r)^t} = w_0 + \sum_{t=0}^T \frac{y_t}{(1+r)^t}$$

- the consumer allocates her wealth over  $T + 1$  'goods', which correspond to consumption in different time periods;
- relative price of  $c_t$  and  $c_0$  is  $1/(1+r)^t$ ;
- total wealth is initial wealth plus discounted labor income over the horizon (i.e. human capital)

Therefore in this case the dynamic structure of the problem is irrelevant.

# Solution of Deterministic Model

If we assume

- $\beta(1 + r) = 1$  (no relative impatience)

the Euler-equation becomes

$$u'(c_t) = u'(c_{t+1})$$

implying

$$c_t = c_{t+1}$$

Consumption is constant over the life cycle!

- Without assuming  $\beta(1 + r) = 1$  we could still get a closed-form solution for some utility functions (e.g. quadratic, CRRA, CARA)



## Solution of Deterministic Model

So for all period  $t$ , we have

$$c_t = c_0$$

Recall the consolidated budget constraint:

$$\sum_{t=0}^T \frac{c_t}{(1+r)^t} = w_0 + \sum_{t=0}^T \frac{y_t}{(1+r)^t}$$

The two conditions provide us with the solution:

$$c_t = \tilde{R} \left[ w_0 + \sum_{s=0}^T \frac{y_s}{(1+r)^s} \right] \quad \forall t \in \{0, 1, 2, \dots, T\}$$

where

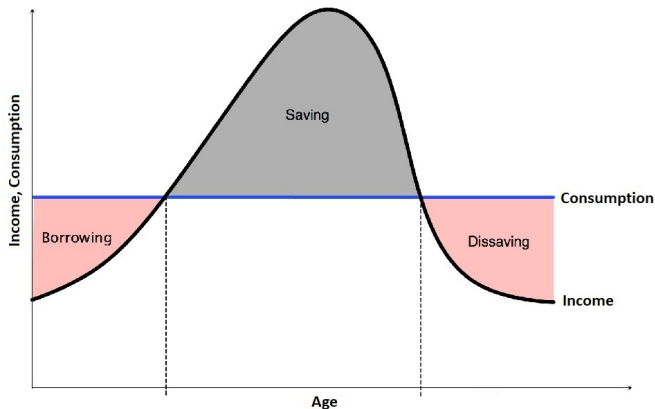
$$\frac{1}{\tilde{R}} = \sum_{t=0}^T \frac{1}{(1+r)^t} = \frac{1 - \left(\frac{1}{1+r}\right)^{T+1}}{1 - \frac{1}{1+r}}$$

The agent spreads initial wealth + human capital evenly across all periods, consumes its annuity value. 'Permanent Income Hypothesis' (PIH)

## Deterministic model: constant consumption

What does the constant consumption condition imply for savings?

Assume that  $y_t$  is hump-shaped over the life cycle (this is the case in the data...)



# Consumption over the life-cycle: what does the data say?

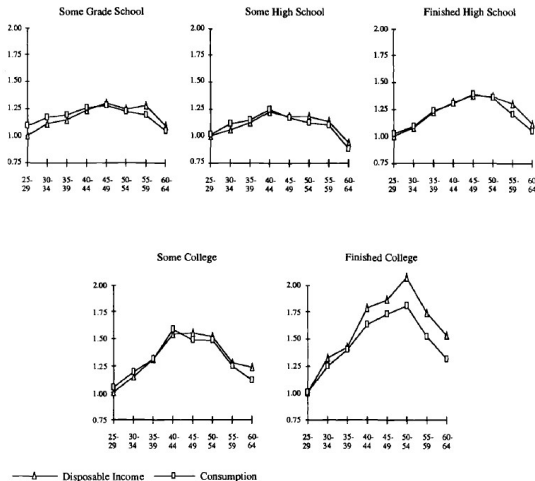
Average income and consumption over age;  
1960-1961 CES

Does the PIH match the facts?

No!

In particular:

- 1 Consumption tracks labor income over the life cycle... - **Consumption is Hump Shaped**
- 2 Consumption Drops at retirement - **Consumption Retirement Puzzle**



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## Stochastic model with quadratic utility

- Allow income to be stochastic. How to keep the model tractable?
- We need all these:
  - ▶ assume a quadratic utility function:

$$u(c) = -(c - \bar{c})^2$$

- ▶ assume the bliss point  $\bar{c}$  is never reached.
  - ▶ allow negative consumption
- Only for convenience, we also assume  $\beta(1 + r) = 1$ .

## Stochastic model with quadratic utility

- Allow income to be stochastic. How to keep the model tractable?
- We need all these:
  - ▶ assume a quadratic utility function:

$$u(c) = -(c - \bar{c})^2$$

- ▶ assume the bliss point  $\bar{c}$  is never reached.
  - ▶ allow negative consumption
- Only for convenience, we also assume  $\beta(1 + r) = 1$ .

Then the Euler-equation  $u'(c_t) = \beta(1 + r)\mathbb{E}_t[u'(c_{t+1})]$  simplifies to

$$-(c_t - \bar{c}) = \mathbb{E}_t[-(c_{t+1} - \bar{c})]$$

implying consumption is a random walk:

$$c_t = \mathbb{E}_t[c_{t+1}]$$

# Stochastic model with quadratic utility

If consumption is a random walk, then

- consumption growth equals a forecast error:

$$c_{t+1} - c_t = c_{t+1} - \mathbb{E}_t[c_{t+1}]$$

- ... which should be uncorrelated to everything known at time  $t$  or before.
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# Stochastic model with quadratic utility

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- This is a testable implication!
- So people have tried and **failed**.

# So what to do if consumption is not a random walk?

(before throwing our new assumptions out the window...)

- We can assume our model holds only for a subset of the population! Why is this interesting?
  - ▶ We learn how relevant economically the deviation is between reality and a PIH model
  - ▶ We can assess whether the implications on the rest of the population (i.e. not PIHG consumers) look reasonable
- Campbell and Mankiw (1989) do this!

## Campbell and Mankiw (1989)

A famous test of the PIH: assume there are two types of agents in the economy:

- ①  $\lambda$  share of all consumers always consume their current income ('hand-to-mouth' consumers):  $\Delta c_{1,t} = \Delta y_t$
- ②  $1 - \lambda$  PIH consumers  $\Delta c_{2,t} = \epsilon_t$  ( $\epsilon_t$  is due to unexpected changes in income)

Aggregate consumption growth in this economy is:

$$\lambda \Delta c_{1,t} + (1 - \lambda) \Delta c_{2,t} = \lambda \Delta y_t + (1 - \lambda) \epsilon_t$$

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...OLS would be biased, though! Can you say why?

Campbell and Mankiw (1989) circumvent this problem with an IV regression, instrumenting current income growth with lagged income and consumption growth.



# PIH and the data

Estimated  $\lambda$  ranges from 0.35 to 0.7

A substantial fraction of hand-to-mouth consumers

How to explain hand-to-mouth consumers?

Two possibilities:

- ① Keynesian agents, for whom  $c_t = \alpha + \beta y_t$
- ② A theory of borrowing constrained agents

Table 1 UNITED STATES 1953–1986

$$\Delta c_y = \mu + \lambda \Delta y_t$$

Row	Instruments	First-stage regressions		$\lambda$ estimate (s.e.)	Test of restrictions
		$\Delta c$ equation	$\Delta y$ equation		
1	None (OLS)	—	—	0.316 (0.040)	—
2	$\Delta y_{t-2}, \dots, \Delta y_{t-4}$	-0.005 (0.500)	0.009 (0.239)	0.417 (0.235)	-0.022 (0.944)
3	$\Delta y_{t-2}, \dots, \Delta y_{t-6}$	0.017 (0.209)	0.026 (0.137)	0.506 (0.176)	-0.034 (0.961)
4	$\Delta c_{t-2}, \dots, \Delta c_{t-4}$	0.024 (0.101)	0.045 (0.028)	0.419 (0.161)	-0.009 (0.409)
5	$\Delta c_{t-2}, \dots, \Delta c_{t-6}$	0.081 (0.007)	0.079 (0.007)	0.523 (0.131)	-0.016 (0.572)
6	$\Delta i_{t-2}, \dots, \Delta i_{t-4}$	0.061 (0.010)	0.028 (0.082)	0.698 (0.235)	-0.016 (0.660)
7	$\Delta i_{t-2}, \dots, \Delta i_{t-6}$	0.102 (0.002)	0.082 (0.006)	0.584 (0.137)	-0.025 (0.781)
8	$\Delta y_{t-2}, \dots, \Delta y_{t-4},$ $\Delta c_{t-2}, \dots, \Delta c_{t-4},$ $c_{t-2} - y_{t-2}$	0.007 (0.341)	0.068 (0.024)	0.351 (0.119)	-0.033 (0.840)
9	$\Delta y_{t-2}, \dots, \Delta y_{t-4},$ $\Delta c_{t-2}, \dots, \Delta c_{t-4},$ $\Delta i_{t-2}, \dots, \Delta i_{t-4},$ $c_{t-2} - y_{t-2}$	0.078 (0.026)	0.093 (0.013)	0.469 (0.106)	-0.029 (0.705)

Note: The columns labeled “First-stage regressions” report the adjusted  $R^2$  for the OLS regressions of the two variables on the instruments; in parentheses is the p-value for the null that all the coefficients except the constant are zero. The column labeled “ $\lambda$  estimate” reports the IV estimate of  $\lambda$  and, in parentheses, its standard error. The column labeled “Test of restrictions” reports the adjusted  $R^2$  of the OLS regression of the residual on the instruments; in parentheses is the p-value for the null that all the coefficients are zero.

## Solving the Stochastic model with quadratic utility

To gain more intuition, we can look a bit more in detail at the solution. We already saw:

$$c_t = \mathbb{E}_t[c_{t+1}]$$

Some derivations:

- By the law of iterated expectations (AKA 'tower property')

$$c_0 = \mathbb{E}_0[c_{t+1}]$$

follows for all  $t$ .

- if the borrowing limit holds in all histories, then they also hold in expectation:

$$\mathbb{E}_0\left[\frac{a_t}{1+r}\right] + \mathbb{E}_0\left[\frac{c_t - y_t}{1+r}\right] = \mathbb{E}_0[a_{t-1}]$$

- From this we can derive the analog of the consolidated budget constraint:

$$\mathbb{E}_0\left[\sum_{t=0}^T \frac{c_t}{(1+r)^t}\right] = w_0 + \mathbb{E}_0\left[\sum_{t=0}^T \frac{y_t}{(1+r)^t}\right]$$

# Solving the Stochastic model with quadratic utility

This implies a similar solution to the deterministic model:

$$c_0 = \tilde{R}_T \left[ w_0 + \mathbb{E}_0 \left[ \sum_{s=0}^T \frac{y_s}{(1+r)^s} \right] \right]$$

where

$$\frac{1}{\tilde{R}_T} = \sum_{t=0}^T \frac{1}{(1+r)^t} = \frac{1 - \left(\frac{1}{1+r}\right)^{T+1}}{1 - \frac{1}{1+r}}$$

Define human capital as

$$h_0 = \mathbb{E}_0 \left[ \sum_{s=0}^T \frac{y_s}{(1+r)^s} \right]$$

so that we can write

$$c_0 = \tilde{R}_T [w_0 + h_0]$$

## Solving the Stochastic model with quadratic utility

Of course, we could also solve for optimal consumption at time 1! That would be

$$c_1 = \tilde{R}_{T-1}[w_1 + h_1]$$

This is related to  $c_0$ , since

- $w_1 = (1 + r)[w_0 - c_0 + y_0]$
- $h_0 = y_0 + \frac{\mathbb{E}_0[h_1]}{1+r}$
- $(1 - \tilde{R}_T)(1 + r) = \tilde{R}_{T-1}$

Putting all these together implies

$$c_1 - c_0 = \tilde{R}_{T-1}(h_1 - \mathbb{E}_0[h_1])$$

or written it out

$$c_1 - c_0 = \tilde{R}_{T-1} \left( \sum_{s=1}^T \frac{y_s - \mathbb{E}_0[y_s]}{(1+r)^s} \right)$$

Therefore consumption changes due to surprises in current and expected income.