

EC5301 Problem set 5

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Problem 4.9 In a Stackelberg duopoly, suppose that firm 1 and 2 face market demand $p = 100 - (q_1 + q_2)$ and costs $c_1 = 10q_1$ and $c_2 = q_2^2$.

- a) Calculate market price and each firms profit assuming that firm 1 is the leader and firm 2 is the follower.
- b) Do the same assuming that firm 2 is the leader and firm 1 is the follower.
- c) Given your answers in (a) and (b) who would firm 1 want to be the leader in the market? Who would firm 2 want to be the leader?
- d) If each firm assumes what it wants to be the case in part (c), what are the equilibrium market price and firm profits? How does this compare to the Cournot-Nash equilibrium?

Solution. Firm 1 considers firm 2 response when choosing quantity as to maximize its profit. Firm 2 response function follows from its profit maximization. The profit functions equal,

$$\begin{aligned}\pi_1 &= (100 - q_1 - q_2)q_1 - 10q_1, \\ \pi_2 &= (100 - q_1 - q_2)q_2 - q_2^2.\end{aligned}$$

A necessary first order condition for firm 2 profit maximization is

$$\frac{d\pi_2}{dq_2} = -q_2 + 100 - q_1 - q_2 - 2q_2 = 0,$$

$$q_2 = \frac{100 - q_1}{4}.$$

The optimal quantity for firm 1 then becomes

$$\frac{d\pi_1}{dq_1} = -\frac{3}{4}q_1 + 100 - 25 + \frac{q_1}{4} - q_1 - 10 = 0,$$

$$q_1 = \frac{130}{3}.$$

Substituting firm 2 quantity into firm 1 response function pins down firm 2 response to $q_2 = 170/12$. The market price at this level of supply is

$$p = 100 - q_1 - q_2 = 100 - \frac{130}{3} - \frac{170}{12} = \frac{170}{4} = 42.5.$$

Finally, each firm earns profits

$$\pi_1 = 30 \cdot 130 - \frac{130 \cdot 130}{9} - \frac{130 \cdot 85}{3 \cdot 6} = \frac{65^2}{3} = 1408.33,$$

$$\pi_2 = \frac{170}{4} \cdot \frac{170}{12} - \left(\frac{170}{12}\right)^2 = 401.38.$$

b) Change the order of the firm decision, using the same method and equations, calculate firm 1 response function

$$\frac{d\pi_1}{dq_1} = 90 - 2q_1 - q_2 = 0,$$

$$q_1 = \frac{90 - q_2}{2}.$$

Firm 2 optimal quantity is then decided by

$$\frac{d\pi_2}{dq_2} = 55 - 3q_2 = 0,$$

$$q_2 = \frac{55}{3}.$$

Implying firm 1 quantity equal to $q_1 = 215/6$. The market price is,

$$p = \frac{600}{6} - \frac{215}{6} - \frac{100}{6} = \frac{275}{6} = 45.83.$$

Firm profits become

$$\pi_1 = \frac{275}{6} \cdot \frac{215}{6} - 10 \frac{215}{6} = 1284.03,$$

$$\pi_2 = \frac{275}{6} \cdot \frac{55}{3} - \left(\frac{55}{3}\right)^2 = 504.17.$$

c) In a Cournot equilibrium firm 1 selects the best response given firm 2's quantity decision and vice versa. The simplified response functions are

$$2q_1 = 90 - q_2,$$

$$4q_2 = 100 - q_1.$$

In a Nash equilibrium both equations hold. Multiply the second equation by 2 and subtract it from the first equation, this yields q_2 quantity

$$200 = 90 + 3q_2,$$

$$q_2 = \frac{110}{7} = 15.71.$$

substituting the quantity into the response function gives us q_1 equal to

$$q_1 = \frac{520}{14} = 37.14.$$

The market price is

$$p = 100 - \frac{110}{7} - \frac{520}{14} = 100 - \frac{220 + 520}{14} = \frac{660}{14} = 47.14$$

Firm profits are

$$\pi_1 = \frac{520}{14} \cdot \frac{660}{14} - 10 \frac{520}{14} = 1379.59,$$

$$\pi_2 = \frac{110}{7} \cdot \frac{660}{14} - \left(\frac{110}{7} \right)^2 = 493.88.$$

The Cournot equilibrium compared to the Stackelberg equilibrium, results in a higher quantity produced and lower prices. Each firm makes lower profits in Cournot competition compared to being a leader in the Stackelberg case, but higher profits than being a Stackelberg follower.

Problem 4.11 In the Cournot market of Section 4.2.1 suppose that each identical firm has cost function $c(q) = k + cq$, where $k > 0$ is fixed cost.

- a) What will be the equilibrium price, market output, and firm profits with J firms in the market?
- b) With free entry and exit, what will be the long run equilibrium number of firms in the market?

Solution. a) Each firm i chooses quantity q_i as to maximize profits

$$\pi_i = (a - b \sum q_j)q_i - (k + cq_i).$$

A necessary condition for optimally is

$$\frac{d\pi}{dq_i} = -bq_i + a - b \sum q_j - c = 0.$$

Since all firms are identical, we can substitute the sum for Jq_i . Solving for quantity we find firm and therefore market output equal to

$$q_i = \frac{a - c}{(J + 1)b},$$

$$q = Jq_i = J \frac{a - c}{(J + 1)b}.$$

The market price p given this quantity q is

$$p = a - b \sum q_i = a - bJq_i = a - b \frac{J(a - c)}{(J + 1)b} = \frac{a + Jc}{J + 1}.$$

Finally, each firm makes profits

$$\pi_i = \frac{a + Jc}{J + 1} \cdot \frac{a - c}{(J + 1)b} - c \frac{a - c}{(J + 1)b} - k = \frac{(a - c)^2}{(J + 1)^2 b} - k.$$

b) In the long run firms in the market earn zero profit $\pi_i = 0$ due to entry and exit from the market. The zero profit condition implies equilibrium firm count,

$$0 = \frac{(a - c)^2}{(J + 1)^2 b} - k,$$

$$J = \frac{a - c}{\sqrt{kb}} - 1.$$

Notably, for $k=0$ the number of firms will be infinite.

Problem 4.15. There are J firms active in a monopolistically competitive market, firm j face demand

$$q_j = \frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2}.$$

Each firm have identical costs

$$c(q) = cq + k.$$

- Show that each firms demand is negatively sloped, with constant own-price elasticity and that all goods are substitutes.
- Show that if all firms raise thier prices proportionatley the deamnd for any given good declines.
- Find the long-run Nash equilibrium number of firms

Solution. a) The slope of the demand curve is determined by the derivative with respect to the firm's own price, it is

$$\frac{\partial q_j}{\partial p_j} = -2(p_j)^{-3} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2}.$$

The first factor is negative, the second factor is positive for all p_j such that $p_j > 0$ and the expression is only defined if $p_i > 0$ for all $i = 1, \dots, J$. Therefore the derivative is negative. The own-price elasticity, expressed without absolute value, is

$$\epsilon = \frac{p_j}{q_j} \frac{\partial q_j}{\partial p_j} = \frac{p_j}{q_j} (-2)(p_j)^{-3} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} = \frac{-2}{q_j} (p_j)^{-2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} = -2,$$

The own-price elasticity is constant. Lastly, the goods being substitutes is shown by fixing j and i such that $j \neq i$ and calculating the cross-price derivative

$$\frac{\partial q_j}{\partial p_i} = (-2) \frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-3} \cdot \left(-\frac{1}{2} \right) \frac{1}{p_i^{3/2}} = \frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-3} \cdot \frac{1}{p_i^{3/2}},$$

all factors are positive if $p_i > 0$ for all $i = 1, \dots, J$, implying the goods are substitutes.

b) Fix good q_j and raise all prices to $p'_j = k \cdot p_j$, where $k > 1$ for all $j = 1, \dots, J$. The demand for good q_j under the new prices is

$$q'_j = \frac{1}{(k \cdot p_j)^2} \left(\sum_{i \neq j} \frac{1}{(k \cdot p_j)^{1/2}} \right)^{-2} = \frac{1}{p_j^2} \frac{1}{k^2} \left(\frac{1}{k^{1/2}} \sum_{i \neq j} \frac{1}{(p_j)^{1/2}} \right)^{-2} = \frac{1}{k} q_j.$$

The new demand is $1/k$ times the old demand. Because $k > 1$, it follows that demand is lower under the new prices.

c) The long run equilibrium is characterized by firm profit maximization $d\pi_i/dq_i = 0$ and firms earning zero profit $\pi_i = 0$ for all $i = 1, \dots, j$. The profit function is

$$\begin{aligned} \pi_j &= p_j q_j(p) - c q_j(p_j) - k, \\ \pi_j &= \frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} p_j - c \cdot \frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} - k. \end{aligned}$$

Profit maximization implies the condition

$$\frac{d\pi_i}{dp_i} = -\frac{1}{p_j^2} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} + 2c \cdot \frac{1}{p_j^3} \left(\sum_{i \neq j} \frac{1}{p_i^{1/2}} \right)^{-2} = 0,$$

$$p_j = 2c.$$

Substituting the price into the zero-profit condition and noting that all prices are equal gives us

$$\frac{1}{(2c)^2} \left((J-1) \frac{1}{(2c)^{1/2}} \right)^{-2} 2c - c \cdot \frac{1}{(2c)^2} \left((J-1) \frac{1}{(2c)^{1/2}} \right)^{-2} - k = 0,$$

$$\frac{1}{2c} \frac{2c}{(J-1)^2} - c \cdot \frac{1}{(2c)^2} \frac{2c}{(J-1)^2} - k = 0,$$

$$\frac{1}{(J-1)^2} - \frac{1}{2} \frac{1}{(J-1)^2} = k.$$

$$\frac{1}{2(J-1)^2} = k,$$

$$J = 1 + \frac{1}{\sqrt{2k}}.$$

The equilibrium amount of firms is $J = 1 + \frac{1}{\sqrt{2k}}$.

Problem 4.19 Solution

- (a) Derive the Marshallian demands for x and m . The utility maximizing problem is given by:

$$\max \ln(x) + m \text{ s.t. } xp + m = y$$

Thus, the Lagrangian looks as follows:

$$L = \ln(x) + m - \lambda(xp + m - y)$$

The first order conditions are:

$$\frac{\partial L}{\partial x} = \frac{1}{x} - \lambda p = 0 \tag{1}$$

$$\frac{\partial L}{\partial m} = 1 - \lambda = 0 \tag{2}$$

$$\frac{\partial L}{\partial \lambda} = -xp - m + y = 0 \tag{3}$$

From (1) and (2) follows that the Marshallian demand for x is:

$$x(p, y) = \frac{1}{p} \quad (4)$$

From (3) and (4) follows the Marshallian demand for m :

$$m(p, y) = y - 1 \quad (5)$$

Given that m can't be negative, it follows that:

$$m(p, y) = \begin{cases} y - 1 & \text{if } y \geq 1, \\ 0 & \text{else.} \end{cases}$$

- (b) We get the indirect utility curve by putting the Marshallian demands into the utility function:

$$v(p, y) = u(x(p, y)) = \begin{cases} \ln(\frac{1}{p}) + y - 1 & \text{if } y \geq 1, \\ \ln(\frac{1}{p}) & \text{else.} \end{cases}$$

- (c) Calculate the substitution effect (note that in this case Marshallian and Hicksian demand are equal as they are only dependent of p):

$$\frac{\partial x^h}{\partial p} = -\frac{1}{p^2}$$

Next, we calculate the income effect:

$$x \frac{\partial x}{\partial y} = 0$$

Thus, we can conclude that the total effect of an own-price change on the demand of x is equal to the substitution effect:

$$\frac{\partial x}{\partial p} = \frac{\partial x^h}{\partial p} = -\frac{1}{p^2}$$

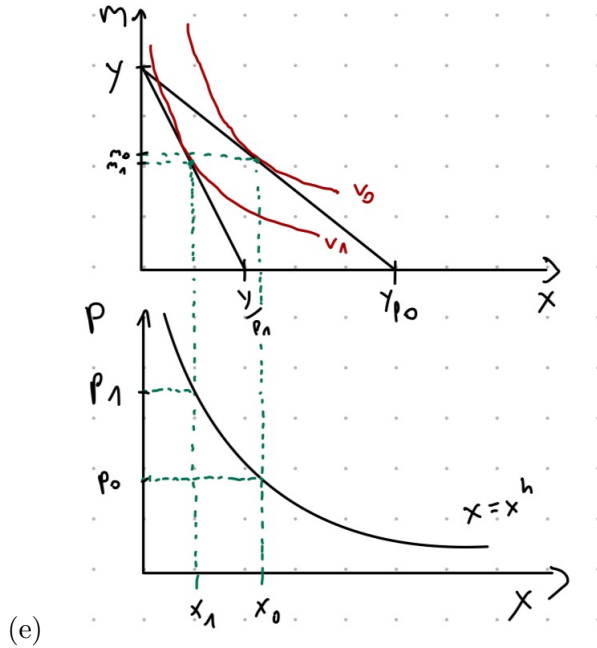
- (d) The graphical interpretation of the consumer surplus is the area enclosed by the Hicksian demand curve and the interval between p_0 and p_1 . It can be calculated as follows:

$$CS = \int_{p_1}^{p_0} \frac{1}{x} dx = \ln(p_0) - \ln(p_1) = \ln\left(\frac{p_0}{p_1}\right)$$

The change in consumer welfare is the difference between the utility functions given the parameters p_0 and p_1 :

$$\Delta u = \ln\left(\frac{1}{p_1}\right) + y - 1 - \ln\left(\frac{1}{p_0}\right) - y + 1 = \ln\left(\frac{p_0}{p_1}\right)$$

Those expressions are equal.



Problem 4.26 Solution

- (a) In a long-run equilibrium, firms are price takers and price equals marginal costs. Thus, we can conclude:

$$\frac{\partial c}{\partial q} = p \iff 2q = p \iff q = \frac{p}{2}$$

We also know that firms won't make any profits. Thus:

$$\Pi_j = pq - k^2 - q^2 = 0$$

Using $q = \frac{p}{2}$:

$$\frac{p^2}{2} - k^2 - \left(\frac{p}{2}\right)^2 = 0 \iff k^2 = \frac{p^2}{4} \iff p = 2k$$

We will calculate the number of firms J because we will need that information in (b):

$$p = 2k \implies q = \frac{2k}{2} = k$$

Using the formula for the price ($p = a - bJq$), we get:

$$p = a - bJq \iff 2k = a - bJk \iff J = \frac{a - 2k}{bk}$$

Because J should not be negative, we assume $a > 2k$.

(b) We do analogue calculations, but include the per-unit tax t :

$$\frac{\partial c}{\partial q} + t = p \iff 2q + t = p \iff q = \frac{p - t}{2}$$

As in (a) the firms profits have to be zero:

$$\Pi_j = pq - tq - k^2 - q^2 = 0$$

Using $q = \frac{p-t}{2}$:

$$\frac{(p-t)^2}{2} - k^2 - \left(\frac{p-t}{2}\right)^2 = 0 \iff k^2 = \frac{(p-t)^2}{4} \iff p = 2k + t$$

Again, we calculate the number of firms J :

$$p = 2k + t \implies q = \frac{p - t}{2} = \frac{(2k + t) - t}{2} = k$$

Using the formula for the price ($p = a - bJq$), we get:

$$p = a - bJq \iff 2k + t = a - bJk \iff J = \frac{a - 2k - t}{bk}$$

Comparing old and new J , we immediately see that the new J is smaller because $t > 0$. Accordingly, the total output decreases as well, as the quantity produced per firm stayed the same ($q=k$).

- (c) As stated in the lecture notes on slide 70 we can calculate the difference in consumer surplus with the following formula:

$$\Delta CS = \int_{p_1}^{p_0} q(p, y) dp$$

In our case, this formula translates to:

$$\begin{aligned} \Delta CS &= \int_{2k+t}^{2k} Q(p, y) dp = \int_{2k+t}^{2k} \frac{a-p}{b} dp \\ &= \frac{1}{b} \left[\frac{4ak - (4k^2)}{2} - \frac{4ak + 2at - (4k^2 + 4kt + t^2)}{2} \right] \\ &= \frac{1}{2b} [-2at + 4kt + t^2] = \frac{t}{2b} [-2a + 4k + t] \end{aligned}$$

We now calculate the tax revenue (TR) with results from exercise (b):

$$TR = Jqt = \frac{a-2k-t}{bk} kt = \frac{a-2k-t}{b} t = \frac{2a-4k-2t}{2b} t$$

Now we can show, that the loss in CS exceeds the gain in TR:

$$\begin{aligned} \Delta CS + TR &= \frac{t}{2b} [-2a + 4k + t] + \frac{2a-4k-2t}{2b} t \\ &= -\frac{t^2}{2b} < 0 \end{aligned}$$

This shows that the loss in CS exceeds the revenue collected by the government.