

Introducing Bequests

Motivation

- ▶ So far, assumed people are selfish
 - ▶ Care only about own utility
 - ▶ Don't care about utility of anyone else in own generation or any other generation

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Motivation

- ▶ Now, allow for (particular form of) caring
- ▶ Allow utility of person of generation t to depend on utility of particular member of generation $t + 1$
 - ▶ Parents and children
- ▶ Can give rise to bequests
 - ▶ Gift from parent to child, without expectation of repayment
- ▶ These economies get very complicated
 - ▶ Here, restrict attention to very special case for analytical tractability

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Special Case: Generation 0 Cares about Generation 1

- ▶ Assume everyone except members of generation 0 (time 1 old) selfish
- ▶ Population $N(0) = N(1)$
- ▶ Each member h of generation 0 cares about member h (junior) of generation 1
- ▶ No heterogeneity within generations in terms of endowments or preferences

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Special Case: Generation 0 Cares about Generation 1

- ▶ Focus on time 1
- ▶ From time 2 on looks like selfish economy from before

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Preferences

- ▶ Members of generation 1 have usual utility function of form

$$u_1^h(c_1^h(1), c_1^h(2))$$

where only own consumption determines own utility

- ▶ Members of generation 0 have utility function of form

$$u_0^h(c_0^h(1), u_1^h(c_1^h(1), c_1^h(2)))$$

where utility of member h of generation 0 at time 1 depends on own consumption when old and utility member h of generation 1 achieves

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Preferences

- ▶ Note that person h of generation 0 isn't imposing his/her own values on the consumption of member h of generation 1
- ▶ Parent is happy, if kid is happy

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Budget Constraints

The budget constraint of generation 0 when old (at time 1) is

$$c_0^h(1) = \omega_0^h(1) - b^h(0) - t_0^h(1) \quad (1)$$

where $b^h(0) \geq 0$ is the bequest of member h of generation 0 to member h of generation 1

The budget constraint of generation 1 when young is

$$c_1^h(1) = \omega_1^h(1) + b^h(0) - t_1^h(1) \quad (2)$$

and when old is

$$c_1^h(2) = \omega_1^h(2) \quad (3)$$

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Budget Constraints

- ▶ By assumption, generation 1 does not leave bequests, nor pay taxes/receive transfers when old
- ▶ No borrowing/lending among generation 1, since everyone identical

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Government Budget

- ▶ Government must balance its budget

$$\sum_{h=1}^{N(0)} t_0^h(1) + \sum_{h=1}^{N(1)} t_1^h(1) = 0$$

- ▶ Because all members of each generation pay same tax or receive same transfer

$$t_0^h(1) = -t_1^h(1)$$

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Finding Solution

- ▶ Solve maximization problem of member h of generation 0 at time 1
 - ▶ Plug budget constraints in to utility function and differentiate w.r.t. bequests

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Example

Example

Assume young at time 1 have utility function $u_1^h = c_1^h(1)c_1^h(2)$ and endowment $[2, 1]$.

Assume old at time 1 have utility function $u_0^h = \log(c_0^h(1)) + \delta u_1^h$ and endowment of 1.

$$C_0^h(1) = \omega_0^h(1) - b^h(0) - t_0^h(1)$$

$$C_1^h(1) = \omega_1^h(1) + b^h(0) - t_1^h(1)$$

$$C_1^h(2) = \omega_1^h(2)$$

$$-t_0^h(1) = t_1^h(1)$$

$$\log [\underbrace{\omega_0^h(1) - b^h(0) - t_0^h(1)}_{+ t_1^h(1)}] + \delta [\omega_1^h(1) + b^h(0) - t_1^h(1)] \omega_1^h(2)$$

FoC

$$b^h(0) : -\frac{1}{C_0^h(1)} + \delta \omega_1^h(2) = 0$$

$$\rightarrow \omega_0^h(1) - b^h(0) + t_1^h(1) = \frac{1}{\delta \omega_1^h(2)}$$

$$\rightarrow b^h(0) = \omega_0^h(1) + t_1^h(1) - \frac{1}{\delta \omega_1^h(2)}$$

$$\text{If } [t_1^h(1), -t_1^h(1)] \\ = [1/2, -1/2]$$

$$\rightarrow b^h(0) = 1 + 1/2 - 1/\delta$$

Why Do People Save?¹

Standard Model

- ▶ People save to self-insure against
 - ▶ Earnings risk
 - ▶ Longevity risk
 - ▶ Retirement

¹Builds largely on work by M. De Nardi and co-authors.

Why Do People Save?

Data vs. Standard Model

- ▶ People decumulate their net worth more slowly than implied by basic life cycle/OLG model

Why Do People Save?

Why does it matter?

- ▶ Important to understand why people save
- ▶ Motivating example
 - ▶ Large medical expenses provide additional precautionary savings motive
 - ▶ If ignore, choose higher discount factor to match data on net worth
 - ▶ Patience in turn will affect how people value government insurance
 - ▶ Misguided policy evaluation

Why Do People Save?

Bringing Model in Line with Data?

- ▶ Additional ingredients
 - ▶ Bequests and human capital transmission across generations
 - ▶ Heterogeneous preferences
 - ▶ Heterogeneous rates of return
 - ▶ Rich(er) earnings dynamics
 - ▶ Medical and nursing home expenses

Why Do People Save?

Bequests and Human Capital Transmission Across Generations

$$\max_{c_t} E \sum_{t=0}^T \beta^t \left(s_t \frac{c_t^{1-\sigma}}{1-\sigma} + (1-s_t)s_{t-1}\phi(a_t) \right)$$

consumption

$s_t = 0$

$s_{t-1} = 1$

} dead this period,
alive last period

$$a_{t+1} = y_t + (1+r)a_t - c_t + b_t$$

/
labor
income

net
interest
rate

bequests

Why Do People Save?

Bequests and Human Capital Transmission Across Generations

- ▶ Earnings and lifetime uncertainty \Rightarrow Accidental bequests
- ▶ Parents value leaving bequests \Rightarrow Voluntary bequests
- ▶ Children partially inherit parents' earnings ability

Why Do People Save?

Bequests and Human Capital Transmission Across Generations

- ▶ Warm glow altruism

$$\phi(a_t) = \frac{(a_t + \eta)^{1-\sigma}}{1-\sigma}$$

- ▶ The larger η the more bequests are luxury goods
- ▶ Large variation in bequests in data

Why Do People Save?

Bequests and Human Capital Transmission Across Generations

► Results

- Accidental bequests don't help explain concentration in upper tail of wealth distribution
- Voluntary bequests help explain wealth concentration because of non-homotheticity
- Transmission of earnings ability across generations increases wealth concentration in upper tail
- But wealthy in model still not wealthy enough and poor too poor

Why Do People Save?

Heterogeneous Preferences

$$\max_{c_t} E \sum_{t=0}^T \beta_i^t s_t \frac{c_t^{1-\sigma_i}}{1-\sigma_i}$$

$$a_{t+1} = y_t + (1+r)a_t - c_t$$

Why Do People Save?

Heterogeneous Preferences

- ▶ Results
 - ▶ Heterogeneous preferences might drive important difference in savings
 - ▶ But even large heterogeneity in both parameters doesn't generate very wealthy people

Why Do People Save?

Heterogeneous Returns

$$\max_{c_t} E \sum_{t=0}^T \beta^t s_t \frac{c_t^{1-\sigma}}{1-\sigma}$$

$$a_{t+1} = y_t + (1 + r_t^i) a_t - c_t$$

Why Do People Save?

Heterogeneous Returns

- ▶ Results
 - ▶ Lots of empirical evidence of heterogeneous returns across both households and asset classes
 - ▶ Returns correlated with household wealth and across generations

Why Do People Save?

Heterogeneous Returns

- ▶ Rates of return depend on investment choices
- ▶ What might be affecting them?
 - ▶ Entrepreneurial choices
 - ▶ Portfolio choice
 - ▶ Heterogeneous investor sophistication

Entrepreneurship can generate realistic wealth distribution

- potentially high return for investing in own firm*

- borrowing constrained*

- keep saving to grow firm even*

when wealthy

→ rationalizes high savings and high wealth

Why Do People Save?

Richer Earnings Dynamics

$$\max_{c_t} E \sum_{t=0}^T \beta^t s_t \frac{c_t^{1-\sigma}}{1-\sigma}$$

$$a_{t+1} = y_t + (1+r)a_t - c_t$$

Why Do People Save?

Richer Earnings Dynamics

- ▶ Earnings dynamics typically much richer than in our models
 - ▶ Earnings processes typically estimated on datasets that miss highest earners
- ▶ High earners face more downward earnings risk

Why Do People Save?

Heterogeneous Returns

► Results

- If don't match wealth inequality by construction, richer earnings process doesn't generate more wealth concentration at top
 - Fits wealth holdings of poorest 60% better
 - Note: missing entrepreneurial income and risk

Why Do People Save?

Medical (and Long-term Care) Expenses

$$\max_{c_t} E \sum_{t=0}^T \beta^t s_t \frac{c_t^{1-\sigma}}{1-\sigma}$$

$$a_{t+1} = y_t + (1+r)a_t - c_t - m_t$$

Why Do People Save?

Results

- ▶ Medical expenses increasing with age and permanent income in US
 - ▶ Important reason why high permanent income elderly don't run down their assets
 - ▶ Government insurance covers low permanent income individuals who never save

Why Do People Save?

What have we learned so far?

- ▶ Life cycle/OLG model right approach (not everyone middle-aged)
- ▶ Precautionary savings against earnings risk not only reason people save (retirement, medical expenses, long-term care)
- ▶ Modelling intergenerational links important
- ▶ Modelling family potentially important
- ▶ Entrepreneurship can explain why many households are wealthy

Why Do People Save?

Future Directions

- ▶ Role of the family
 - ▶ How should we model the family?
 - ▶ How does the family affect risks and insurance?
- ▶ Do children help parents? Do they do it for the money?
- ▶ How should we best model health investment?
- ▶ Cross-country comparisons