

# Indra Prakoso

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## Education

**Universitas Sumatera Utara** Medan, ID S1 Accounting 2018 – 2022 GPA 3.57/4.00. Treasurer, Student Business Club.

## Professional Experience

**Cerdas Fintech**

Medan, ID

**Finance and Sales Support Intern**

Aug 2022 – Jan 2023

- Explained installment plans for parents leading to 40 successful program enrollments
- Reconciled daily sales receipts with CRM records to eliminate reporting gaps
- Collaborated with sales reps to build transparent quotation templates

## Leadership & Activities

**Student Business Club**

Medan, ID

**Treasurer**

2020 – 2022

Managed club finances and organized business development workshops.

## Skills

**Financial Analysis:** Payment reconciliation, Installment explanation, Data accuracy

**Sales Support:** Consultative selling, Proposal building, Client education

**Tools:** Zoho CRM, Excel pivots, Financial modeling