

Jihan Saraswati

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Professional Summary

Recent graduate eager to build sales career aligned with mission-driven education outcomes. Completed national sales bootcamp and excelled at roleplay-based selling. Inspired to contribute at Ruangguru STAR by combining persistence, empathy, and teamwork.

Technical Skills

Inside Sales: Lead qualification, Objection handling, Close techniques

Communication: Public speaking, Team collaboration, Active listening

Tools: Trello CRM, Airtable, Zoom facilitation

Professional Experience

Inside Sales Trainee

FutureLearn ID

Jan 2023 – Apr 2023

Bogor, ID

- Handled 60 outbound calls daily, tailoring offers based on academic goals
- Closed 25 new enrollments by applying consultative frameworks
- Maintained disciplined follow ups through Trello pipeline boards

Projects

Sales Trainee Academy Simulation Bootcamp

Completed intensive modules on sales mindset, CRM, closing. Top score in objection handling.

2023

Education

S1 Education Management

Universitas Pendidikan Indonesia

2019 – 2023

Bandung, ID

GPA 3.66/4.00 – Organized National Education Fair 2022 (1,200 participants)

Certifications

- National Sales Bootcamp Graduate, Kadin (2023)
- Certified Professional Communicator, LKP Nusantara (2022)