

Jihan Saraswati

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Education

Universitas Pendidikan Indonesia Bandung, ID S1 Education Management 2019 – 2023 GPA 3.66/4.00.
Organized National Education Fair 2022 (1,200 participants).

Professional Experience

FutureLearn ID Bogor, ID
Inside Sales Trainee Jan 2023 – Apr 2023
• Handled 60 outbound calls daily, tailoring offers based on academic goals
• Closed 25 new enrollments by applying consultative frameworks
• Maintained disciplined follow ups through Trello pipeline boards

Leadership & Activities

National Sales Bootcamp Bogor, ID
Participant 2023
Completed intensive training on sales mindset, CRM, and closing techniques.

Skills

Inside Sales: Lead qualification, Objection handling, Close techniques
Communication: Public speaking, Team collaboration, Active listening
Tools: Trello CRM, Airtable, Zoom facilitation