

SALES OPPORTUNITY REPORT

Company Information:

Company Name: Acme Corporation

Industry: Technology

Contact Information:

Contact Name: John Smith

Position: Chief Technology Officer

Email: john.smith@acmecorp.com

Phone: (555) 123-4567

Opportunity Details:

Opportunity Value: \$75,000 USD

Products of Interest: Cloud Storage, Data Analytics

Timeline: Q3 2023

Opportunity Stage: Proposal

Probability: 65%

Notes:

Acme Corporation is looking to upgrade their data storage and analytics capabilities. They are currently evaluating our solution against two competitors. The CTO has expressed particular interest in our real-time analytics features. A follow-up meeting is scheduled for next month.