

# Margaret Samahita

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## Current Positions

Aug 2019 – present: Assistant Professor, School of Economics, University College Dublin.

Feb 2020 – present: Research Fellow, Geary Institute for Public Policy, University College Dublin.

## Past Positions

May 2019 – Jun 2019: Visiting Research Fellow, Department of Economics, Lund University.

Jan 2018 – Apr 2019: Postdoctoral Fellow, International Institute for Industrial Environmental Economics (IIIEE), Lund University.

## Education

PhD in Economics, Lund University, 2012-2017.

Visiting Research Student, New York University, 2014-2015.

MSc in Economics, Lund University, 2010-2012.

BCom in Economics & Finance, The University of Sydney, 2005-2009.

BSc in Mathematics, The University of Sydney, 2005-2009.

Exchange Program in Mathematics, Uppsala University, 2006.

## Research

*Research Interests:* Behavioral Economics, Experimental Economics, Applied Microeconomics.

### *Journal Articles*

Mundaca, L. and Samahita, M. (2020). What drives home solar PV uptake? Subsidies, peer effects and visibility in Sweden. *Energy Research & Social Science*, 60:101319.

Samahita, M. (2019). Pay-what-you-want in competition. *The B.E. Journal of Theoretical Economics*, 20(1).

Holm, H. J. and Samahita, M. (2018). Curating social image: experimental evidence on the value of actions and selfies. *Journal of Economic Behavior & Organization*, 148:83–104.

Samahita, M. (2017). Venting and gossiping in conflicts: verbal expression in ultimatum games. *Journal of Behavioral and Experimental Economics*, 67:111–121.

Kahsay, G. A. and Samahita, M. (2015). Pay-What-You-Want pricing schemes: a self-image perspective. *Journal of Behavioral and Experimental Finance*, 7:17–28.

Samahita, M. (2013). Effect of effort on self-image: monotonically increasing self-image functions. *Economics Bulletin*, 33(1):152–157.

## Book Chapter

Mundaca, L., Samahita, M., Sonnenschein, J. and Seidl, R. (2020). Behavioural economics for energy and climate change policies and the transition to a sustainable energy use: a Scandinavian perspective. In M. Lopes, C. Henggeler Antunes & K. B. Janda (Eds.), *Energy and Behaviour: Towards a Low Carbon Future*, (pp. 45–87). London: Academic Press.

## Working Papers

Pessimism and overcommitment (with C. Ek).

Mining for mood effect in the field (with H. J. Holm).

## Grants and Scholarships

*\* indicates PI*

Collegio Carlo Alberto Mini Seed Grants Program, 2020, “Political interaction and influence through social media” (with J. S. Morales\*, P. Conzo, A. Gallice and L. K. Taylor).

Einaudi Institute for Economics and Finance Research Grant, 2020, “Political interaction and influence through social media” (with J. S. Morales, P. Conzo\*, A. Gallice and L. K. Taylor).

Irish Research Council New Foundations Research Grant, 2020, “Charitable-giving and regulatory load: Does perception of inefficiency reduce donations?”.

UCD College of Social Sciences and Law Research Grant, 2020, “Metrics, interaction and influence: The immigration debate on social media” (with J. S. Morales, P. Conzo, A. Gallice and L. K. Taylor).

Jan Wallander and Tom Hedelius Foundation Research Grant, 2019, “Causes of heterogeneous beliefs and behavior” (with H. J. Holm\*, M. Islam, R. van Veldhuizen and E. Wengström).

Torsten Söderberg Foundation Research Grant, 2018, “The benefits of temptation? Self-control, self-confidence and economic choice” (with C. Ek\*).

The Arne Ryde Foundation Scholarship, 2016.

The Pontus Roos Memorial Foundation Scholarship, 2016.

Institute of Economic Research Scholarship, 2016.

Jan Wallander and Tom Hedelius Foundation Research Grant, 2014, “Self-image and economic behavior” (with C. Ek, H. J. Holm\*, N. Montinari and E. Wengström).

Jan Wallander and Tom Hedelius Foundation Hedelius Scholarship for Postgraduate Studies Abroad, 2013.

## Conference and Seminar Presentations

*\* scheduled*

2020: UCD School of Economics Seminar (Dublin)\*, UCD Behavioural Science and Policy Seminar (Dublin)\*, ESA Global Meeting (online), ESA Junior Faculty Webinar (online).

2019: UCD School of Economics Seminar (Dublin), UCD Behavioural Science and Policy Seminar (Dublin), IAREP/SABE Conference (Dublin), SABE ECR Workshop (Dublin), CNEE Workshop (Copenhagen), Masaryk University Economics Seminar (Brno).

2018: Seminar on Behavioural Economics for Energy Use and Climate Change (Lund), National Conference in Economics Workshop for Junior Female Researchers (Växjö), CNEE Workshop (Copenhagen), Arne Ryde Host Seminar (Lund).

2016: Arne Ryde Workshop on “Identity, Image and Economic Behavior” (Lund), ESA World Meeting (Jerusalem), WEAI Annual Conference (Portland), CNEE Workshop (Lund), IMEBESS Meeting (Rome), Microeconomics Seminar (Lund).

2015: Microeconomics Seminars (Lund), ESA World Meeting (Sydney), NYU Economics PhD Alumni Conference (New York), CESS Experimental Political Science Conference (New York).

2014: CESS Seminar (New York), ESA North American Meeting (Fort Lauderdale), Microeconomics Seminar (Lund).

2013: EBIM Doctoral Workshop on Economic Theory (Bielefeld), Behavior and Incentives in Economics Meeting (Copenhagen), Nordic Conference on Behavioral and Experimental Economics (Stockholm), Department of Food and Resource Economics Seminar (Copenhagen), CNEE Workshop (Copenhagen).

## Teaching

### *Course Coordinator/Lecturer*

Advanced Microeconomics, Spring 2021, Spring 2020.

Decision Theory, Spring 2021, Spring 2020.

Behavioural Economics: Policy Implications, Spring 2021.

Experiments in Economics, Fall 2020.

Fundamentals of Economics and Economic Valuation of Environmental Change, Fall 2018.

Economic Valuation of Environmental Change, Fall 2018.

### *Others*

*Supervision:* 1 MSc thesis, 2 RAs.

*Doctoral studies panel:* 1 PhD student.

*Qualification:* Learning and Teaching in Higher Education, Spring 2016.

*Award:* Students as Partners Development Award, UCD College of Social Sciences and Law, 2019.

## Professional Services

*Reviewer:* The Economic Journal, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, New Ideas in Psychology.

### *Seminar/workshop organization*

Chair, UCD Behavioural Science Workshop on “Sludge” (online), 2020.

Co-organizer, UCD School of Economics research seminars, 2019-2020.

Co-organizer, panel discussion on “Where are all the female economists?” (Dublin), 2019.

Organizing Committee, public seminar on “Behavioural Economics for Energy Use and Climate Change” (Lund), 2018.

Secretary to the Organizing Committee, Arne Ryde Workshop on “Identity, Image and Economic Behavior” (Lund), 2016.

## Committees

Member, UCD School of Economics Ethics Committee, 2020-2021.

Member, UCD School of Economics Behavioural Committee, 2020-2021.

Chair, UCD School of Economics PhD Viva, 2020.

Member, UCD Behavioural Science & Policy Group Postdoc Hiring Interview Panel, 2020.

Examiner, UCD School of Economics PhD Transfer Seminar, 2020.

School Representative, UCD College of Social Sciences and Law Equality Diversity and Inclusion Committee, 2019-2020.

## Additional Information

*Citizenship:* Australian.

*Languages:* English (fluent), Indonesian (native), Swedish (proficient).

*Computer Skills:* L<sup>A</sup>T<sub>E</sub>X, MATLAB, Microsoft Office, Python, Qualtrics, Stata, z-Tree.

## References

### **Prof. Håkan J. Holm**

Department of Economics  
Lund University  
Email: [hj.holm@nek.lu.se](mailto:hj.holm@nek.lu.se)

### **Prof. Liam Delaney**

Department of Psychological & Behavioural Science  
London School of Economics  
Email: [l.d.delaney@lse.ac.uk](mailto:l.d.delaney@lse.ac.uk)

### **Prof. Frederik Lundtofte**

Department of Business and Management  
Aalborg University  
Email: [fsl@business.aau.dk](mailto:fsl@business.aau.dk)

### **Prof. Andrew Caplin**

Department of Economics  
New York University  
Email: [andrew.caplin@nyu.edu](mailto:andrew.caplin@nyu.edu)

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