

MARGARET C. SEICHE

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<https://github.com/margaretseiche>

<https://reactportfolio-mcs.herokuapp.com/>

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FULL STACK DEVELOPER

Cross-functional skills that facilitate *effective storytelling* to targeted audiences
Experience *leading remote teams* for multiple projects with *competing deadlines*

Website Development * Event Planning * Marketing * Financial Analysis

TECHNICAL SKILLS

Certified in Javascript, MySQL, MongoDB, Express, React, Node, and API Queries

- **Travel Planner** – With 4 other developers, created an app with **jQuery, Pure CSS, and 3 APIs**
Deployed: <https://margaretseiche.github.io/Project-1-Playground/>
Code: <https://github.com/margaretseiche/Project-1-Playground>
- **Employee Directory** – Built a command line interface using **Node, Inquirer, and Handlebars**
Demo: <https://www.youtube.com/watch?v=yS8ZmDgy3n8&feature=youtu.be>
Code: <https://github.com/margaretseiche/EmployeeDirectory>
- **Full-stack Project Management App** – With other 4 developers, created a tool for team planning using **Express, MongoDB, Firebase chat, Drag-and-Drop, Youtube API, and Github API**
Deployed: <https://four-corner.herokuapp.com/>
Code: <https://github.com/geodudedude/4corners>

EDUCATION

COLUMBIA UNIVERSITY, SCHOOL OF ENGINEERING AND APPLIED SCIENCE New York, NY USA
Computer Coding Certificate, 6-month course in MERN full-stack development October 2020

UNIVERSITY OF CHICAGO, GRADUATE SCHOOL OF BUSINESS Chicago, Illinois USA
Master of Business Administration in Finance and Accounting

MIDDLEBURY COLLEGE Middlebury, Vermont USA
Bachelor of Arts in International Politics and Economics, *Concentration: Japanese*

EXPERIENCE

ALLSTATE INSURANCE North Bellmore, New York, USA
Insurance Sales Executive January 2018 – November 2019
• **Prospected for new sales opportunities** and **managed customer service** for \$4,000,000 account base

AFLAC New York, New York USA
Independent Insurance Agent October 2016 – February 2019
• Helped small businesses to **expand benefit offerings without raising company costs**

ASSOCIATION OF CHINA AND MONGOLIA INTERNATIONAL SCHOOLS Beijing, China
Executive Officer / Event Manager April 2014 – July 2016
• **Managed 9 teams for event execution** at a non-profit association of 70 international schools
• **Expanded from 2 to 5 professional development conferences**
• Grew revenue from sponsorship by 46% and membership by 47% in 2 year

FRIENDS OF DULWICH COLLEGE BEIJING Beijing, China
Communications Director (2006-2011), **Treasurer** (2011-2016) January 2006 – June 2016
• **Co-founded a non-profit** including launching 2 retailers and a range of events
• Grew fundraising surplus 64% annually for 10 years
• **Led projects**, including roles in **marketing, sales, website development, financial analysis, and logistics**

AMERICAN AIRLINES, INC. Fort Worth, Texas USA
Senior Financial Analyst (Financial Analyst until June 2003) July 2002 – March 2005
• Analyzed pilots' contract during restructuring, **lowering annual costs by \$1.8 billion**