

MARGARET C. SEICHE

917-651-4912
Forest Hills, New York 11375
seichemargaret@gmail.com

<https://github.com/margaretseiche>
<https://margaretseiche.github.io/10202020reactportfolio/>
<https://www.linkedin.com/in/margaret-seiche-06451743/>

FULL STACK DEVELOPER

*Cross-functional skills that facilitate **effective storytelling** to targeted audiences
Experience **leading remote teams** for multiple projects with **competing deadlines***

TECHNICAL SKILLS

Website Development * Event Planning * Marketing * Financial Analysis

- **Certified in Javascript, MySQL, MongoDB, Express, React, Node, and API Queries**
 - **Travel Planner** – With 4 other developers, created an app with **jQuery, Pure CSS, and 3 APIs**
Deployed: <https://margaretseiche.github.io/Project-1-Playground/>
Code: <https://github.com/margaretseiche/Project-1-Playground>
 - **Employee Directory** – Built a command line interface using **Node, Inquirer, and Handlebars**
Demo: <https://www.youtube.com/watch?v=yS8ZmDgy3n8&feature=youtu.be>
Code: <https://github.com/margaretseiche/07162020-EmployeeDirectory>
 - **Full-stack Project Management App** – With other 4 developers, created a tool for team planning using **Express, MongoDB, Firebase chat, Drag-and-Drop, Youtube API, and Github API**
Deployed: <https://four-corner.herokuapp.com/>
Code: <https://github.com/geodudedude/4corners>
- **Managed 9 teams for event execution** at a non-profit association of 70 international schools
 - **Expanded from 2 to 5 professional development conferences**
 - Grew revenue from sponsorship by 46% and membership by 47% in 2 years
- **Co-founded a non-profit** including launching 2 retailers and a range of events
 - Grew fundraising surplus 64% annually for 10 years

EDUCATION

COLUMBIA UNIVERSITY, SCHOOL OF ENGINEERING
Computer Coding Certification

New York, NY USA
October 2020

UNIVERSITY OF CHICAGO, GRADUATE SCHOOL OF BUSINESS
Master of Business Administration in Finance and Accounting

Chicago, Illinois USA
June 2002

MIDDLEBURY COLLEGE
Bachelor of Arts in International Politics and Economics, *Concentration: Japanese*

Middlebury, Vermont USA

EXPERIENCE

ALLSTATE INSURANCE
Insurance Sales Executive

North Bellmore, New York, USA
January 2018 – November 2019

- **Prospected for new sales opportunities** and **managed customer service** for \$4,000,000 account base

AFLAC
Independent Insurance Agent

New York, New York USA
October 2016 – February 2019

- Helped small businesses to **expand benefit offerings without raising company costs**

ASSOCIATION OF CHINA AND MONGOLIA INTERNATIONAL SCHOOLS
Executive Officer / Event Manager

Beijing, China
April 2014 – July 2016

- **Coordinated professional learning opportunities for 800 teachers and staff**

FRIENDS OF DULWICH COLLEGE BEIJING
Communications Director (2006-2011), Treasurer (2011-2016)

Beijing, China
January 2006 – June 2016

- **Led projects**, including roles in **marketing, sales, website development, financial analysis, and logistics**

AMERICAN AIRLINES, INC.
Senior Financial Analyst (Financial Analyst until June 2003)

Fort Worth, Texas USA
July 2002 – March 2005

- Analyzed pilots' contract during restructuring, **lowering annual costs by \$1.8 billion**