



Ulrick Iteka

BUSINESS DEVELOPMENT ASSOCIATE

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A highly motivated and tech-savvy professional with a background in entrepreneurship, international business, and finance. Fluent in both French and English, with hands-on experience in strategic partnerships, business development, fundraising, event coordination, and community building. Proven ability to foster meaningful relationships, manage events, and support the growth of African tech startups. Adept at using workplace tools to streamline operations and improve outcomes.

EXPERIENCE

Data Analyst & Business Development assistant Bizcotap Ltd July. 2022–August,2024

- Assisted in developing business strategies that improved operations and partnerships.
- Supported the fundraising team with research, data analysis, and proposal preparation.
- Managed communication with potential partners and participated in community-building events.
- Coordinated multiple events to promote Bizcotap's services to a wider audience, contributing to significant growth in customer base.
- Streamlined processes using digital tools, improving efficiency and productivity.

Business Development Coordinator MasterLine Solution Ltd May. 2024-june,2024

- Identified potential partnerships in the Rwandan market, focusing on driving growth in the tech sector.
- Led community engagement initiatives to strengthen relationships with local partners and clients.
- Collaborated with senior management on fundraising projects, contributing to successful capital-raising campaigns.
- Assisted in planning and coordinating events that expanded brand awareness and fostered community engagement.

Junior Partnerships Associate TechQuest Ltd March. 2021–November,2021

- Played a key role in partnership development, identifying new business opportunities in international markets.
- Supported the execution of fundraising activities, including preparing materials and organizing events.
- Facilitated community-building activities, focusing on creating a strong network of partners in tech ecosystems

SKILLS

Partnerships: Expertise in identifying, building, and maintaining partnerships that drive growth and add value to businesses.

Fundraising: Experience in supporting fundraising initiatives, conducting research, and developing compelling proposals.

Business Development: Skilled at identifying opportunities for growth and building strong relationships with key stakeholders.

Event Coordination: Proficient in planning and executing events that bring together communities and foster collaboration.

Community Building: Strong background in engaging and nurturing tech communities to build lasting connections.

Languages: Fluent in French and English (both written and spoken).

Tech-Savvy: Proficient in Microsoft Office Suite, Google Workspace, CRM tools, and fundraising software.

Workplace Tools: Familiar with project management tools (Trello, Asana), communication platforms (Slack, Zoom), and digital marketing tools.

EDUCATION

Diploma in Information Systems

Akilah/Davis College 2023

Relevant Coursework: Business Development, Entrepreneurship, Data Analytics, Project Management.

Volunteer Experience:

Rwanda Tech Community — Volunteer Event Coordinator
April 2023

- Coordinated community-building events focused on promoting African tech startups and fostering collaboration among entrepreneurs.

Languages:

English, Kinyarwanda and French

References

John NIYONTWALI
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Hobbies

Music , Travel ,Cooking .