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2	Would you rather take	Path A with Earn_A=\$21	or	Path B	?
3	Would you rather take	Path A with Earn_A=\$20	or	Path B	?
4	Would you rather take	Path A with Earn_A=\$19	or	Path B	?
•	•				
	•				
-	•				
20	Would you rather take	Path A with Earn_A=\$3	or	Path B	?
21	Would you rather take	Path A with Earn_A=\$2	or	Path B	?
22	Would you rather take	Path A with Earn_A=\$1	or	Path B	?
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Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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- 2. In each question, you pick either Option A (take Path A and earn some amount called Earn_A), or Option B (take Path B). We will later explain to you what each of these mean.
- 3. After you answer all 23 questions, the computer will randomly draw one of them. Each question is equally likely to be drawn.

Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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 - If you chose Option A in the question that is drawn, you will take Path A and earn the indicated amount, Earn_A.
 - If you chose Option B in that question, you will take Path B.

Q#		Option A	Option B		
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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 - If you chose Option A in the question that is drawn, you will take Path A and earn the indicated amount, Earn A.
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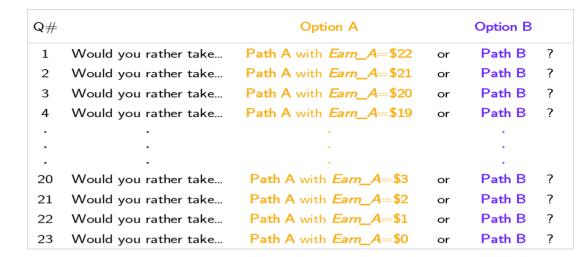
Q#		Option A	Option B		
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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23	Would you rather take	Path A with Earn_A=\$0	or	Path B	?

4. Make sure to answer all questions truthfully, so that you always end up with the option you like better, no matter which question gets drawn.

5. We assume you will choose Option A in the first few questions, but at some point will switch to choosing Option B. So, to save time, we will simply ask you at which dollar value you would like to switch.



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- 6. The computer will then "fill out" your answers to all 23 questions based on your **switch point** (choosing Option A for all questions before or at your switch point, and Option B for all questions after your switch point).



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- 6. The computer will then "fill out" your answers to all 23 questions based on your **switch point** (choosing Option A for all questions before or at your switch point, and Option B for all questions after your switch point).
- 7. To report your switch point, there will be a slider bar with numbers from 0 to 22, that will initially be placed at the value of \$0. To report your switch point, move the slider around with your mouse or arrow keys.

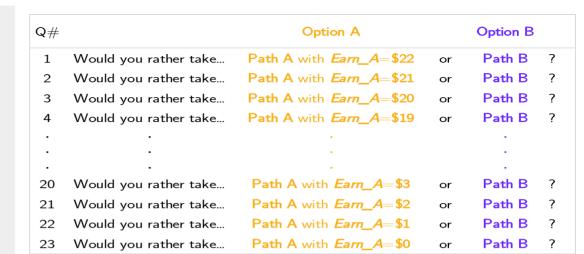
Q#		Option A		Option B	
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<u>Here's an example:</u>

8.

Suppose you prefer to take Path A, but only if Earn_A is at least \$6. Otherwise, you would rather take Path B.



Suppose you prefer to take Path A, but only if Earn_A is at least \$6. Otherwise, you would rather take Path B.

In this case, the switch point you report should be **\$6**, as shown on the screenshot.

Example.

Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.

Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
2	Would you rather take	Path A with Earn_A=\$21	or	Path B	?
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<u>Here's an example:</u>

Suppose you prefer to take Path A, but only if Earn_A is at least \$6. Otherwise, you would rather take Path B.

In this case, the switch point you report should be **\$6**, as shown on the screenshot.

Example.

Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn A is less than \$6.
- 9. To see what this means, let's take a look at the expanded table.

Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
2	Would you rather take	Path A with Earn_A=\$21	or	Path B	?
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4	Would you rather take	Path A with Earn_A=\$19	or	Path B	?
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Suppose you prefer to take Path A, but only if Earn_A is at least \$6. Otherwise, you would rather take Path B.

In this case, the switch point you report should be **\$6**, as shown on the screenshot.

Example.

Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn A is less than \$6.
- 9. To see what this means, let's take a look at the expanded table.
 - (1) If a question with an Earn_A of \$6 or higher gets drawn, you get Option A: You take Path A and get the indicated fixed payment (which is at least \$6).

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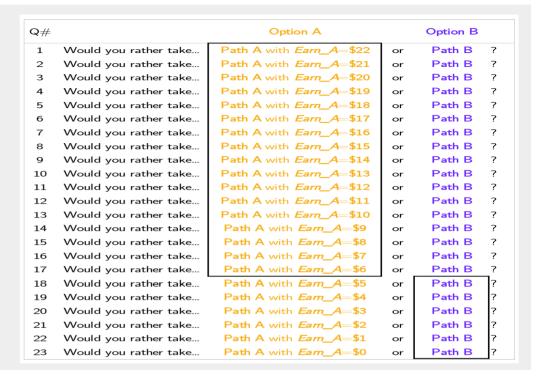
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Example.

Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn A is less than \$6.
- To see what this means, let's take a look at the expanded table.
 - (1) If a question with an Earn_A of \$6 or higher gets drawn, you get Option A: You take Path A and get the indicated fixed payment (which is at least \$6).
 - (2) If a question with an Earn_A less than \$6 gets drawn, you get Option B: You take Path B and get no fixed payment.



Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
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Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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16	Would you rather take	Path A with <i>Eam_A</i> =\$7	or	Path B	?
17	Would you rather take	Path A with <i>Eam_A</i> =\$6	or	Path B	_?
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19	Would you rather take	Path A with Eam_A=\$4	or	Path B	?
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Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.
- 10. You will have noticed that the following:
 - The **lower** your switch point, the more likely it is you get Option A.
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Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
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Your switch point: \$6

- You choose Option A if Earn_A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.
- You will have noticed that the following:
 - The **lower** your switch point, the more likely it is you get Option A.
 - The **higher** your switch point, the more likely it is that you get Option B.
- 11. Now ask yourself: If you report a switch point of \$6, for example, does this guarantee you that you get paid at least \$6?

Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
2	Would you rather take	Path A with Earn_A=\$21	or	Path B	?
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Your switch point: \$6

This means:

- You choose Option A if Earn A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.
- You will have noticed that the following:
 - The **lower** your switch point, the more likely it is you get Option A.
 - The **higher** your switch point, the more likely it is that you get Option B.
- 11. Now ask yourself: If you report a switch point of \$6, for example, does this guarantee you that you get paid at least \$6?

The answer is **no**: It also matters which question gets drawn.

Q#		Option A		Option B	
1	Would you rather take	Path A with Earn_A=\$22	or	Path B	?
2	Would you rather take	Path A with Earn_A=\$21	or	Path B	?
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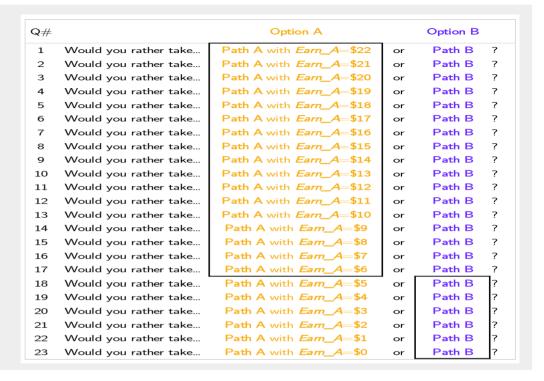
Your switch point: \$6

This means:

- You choose Option A if Earn A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.
- 10. You will have noticed that the following:
 - The **lower** your switch point, the more likely it is you get Option A.
 - The **higher** your switch point, the more likely it is that you get Option B.
- 11. Now ask yourself: If you report a switch point of \$6, for example, does this guarantee you that you get paid at least \$6?

The answer is **no**: It also matters which question gets drawn.

- If a question with an Earn_A of \$6 or more is drawn, you indeed get a fixed payment of at least \$6.
- If a question with an Earn_A of less than \$6 is drawn, however, you take Path B and don't get a fixed payment.



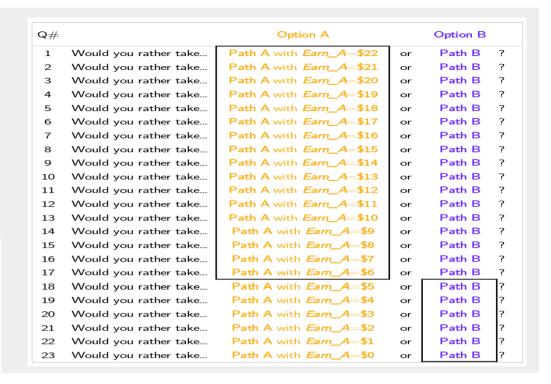
Your switch point: \$6

This means:

- You choose Option A if Earn A is \$6 or more.
- You choose Option B if Earn_A is less than \$6.
- 10. You will have noticed that the following:
 - > The **lower** your switch point, the more likely it is you get Option A.
 - The **higher** your switch point, the more likely it is that you get Option B.
- Now ask yourself: If you report a switch point of \$6, for example, does this guarantee you that you get paid at least \$6?

The answer is **no**: It also matters which question gets drawn.

- If a question with an Earn_A of \$6 or more is drawn, you indeed get a fixed payment of at least \$6.
- If a question with an Earn_A of less than \$6 is drawn, however, you take Path B and don't get a fixed payment.



12. You will now have the opportunity to familiarize yourself with how the slider works.