# Marianna Zhang

she/her

email marianna.zhang@stanford.edu website mariannazhang.github.io code github.com/mariannazhang

#### PROFESSIONAL APPOINTMENTS

#### Postdoctoral Fellow, Psychology, New York University

Aug 2024-present

- Fellowship: NSF SPRF: Examining the Statistics of Children's Social World (#2404708)
- Advisor: Marjorie Rhodes

## **EDUCATION**

# Ph.D., Psychology, Stanford University

2024

- Dissertation: Structural thinking and its consequences: a developmental approach. (dissertation)
- Committee: Ellen M. Markman, Steven O. Roberts, Tobias Gerstenberg, Hyowon Gweon

**B.A., Psychology** with Honors & Minor in Philosophy, *The University of Chicago* 

2018

- Honors thesis: Perspective-taking in mental imagery of the actions of others. (thesis)
- Advisors: Daniel Casasanto & Susan Goldin-Meadow
- Tutorials in Metaphor and Philosophy of Cognitive Science, St. Catherine's College, Oxford

Autumn 2017

#### RESEARCH EXPERIENCE & TRAINING

Participant, Diverse Intelligences Summer Institute (DISI), University of St Andrews

Participant, Concepts in Action: Representation, Learning, and Application (CARLA) Summer School

Institute of Cognitive Science, University of Osnabrück

Jul 2019

Aug 2018

Research Assistant, Experience and Cognition Lab (PI: Dr. Daniel Casasanto), University of Chicago

Summer Intern, Laboratory for Developmental Studies (PI: Dr. Susan Carey), Harvard University

Summer Intern, Cognition and Development Lab (PI: Dr. Frank Keil), Yale University

2014–2018

Summer 2016

Summer 2015

#### **PUBLICATIONS**

\*co-first author, †student advisee

- **Zhang, M. Y.**, Sullivan, J. N., Allums, S.† & Markman, E. M. (under review). How racial-ethnic socialization messages affect children's reasoning about racial disparities.
- **Zhang, M. Y.**, Liu, L.†, & Markman, E. M. (in prep). How structural thinking shapes children and adults' reasoning about social differences and disparities.
- Asaba, M., **Zhang, M. Y.** & Leonard, J. A. (under review). U.S. Children Expect and Approve of Adults' Gender Stereotypes. (preprint)
- **Zhang, M. Y.**, Leslie, S.-J., Rhodes, M., Ho, M. K., (accepted, under revision). Learning about the inductive potential of categories from generic statements. In *Proceedings of the 47th Annual Meeting of the Cognitive Science Society*. Austin, TX: Cognitive Science Society.
- Asaba, M., **Zhang, M. Y.** & Leonard, J. A. (2024). Children expect adults to hold gender stereotypes, even when they are not accurate. In *Proceedings of the 46th Annual Meeting of the Cognitive Science Society*. Austin, TX: Cognitive Science Society. (article)
- **Zhang, M. Y.**\*, Sullivan, J. N.\*, Markman, E. M. & Roberts, S. O. (2023). Children's structural thinking about social inequalities. *Child Development Perspectives*. (paper)
- **Zhang, M. Y.**, Liu, L.†, & Markman, E. M. (2023). Let's talk structure: the positive outcomes of structural thinking. In *Proceedings of the 45th Annual Meeting of the Cognitive Science Society* (pp. 1564–1571). Austin, TX: Cognitive Science Society. (paper)
- Chestnut, E. K., **Zhang, M. Y.**, & Markman, E. M. (2021). "Just as good": Learning gender stereotypes from attempts to counteract them. *Developmental Psychology*, *57*(1), 114–125. (paper, data)
- Johnson, S. G. B., Zhang, M., & Keil, F. C. (2016). Decision-making and biases in causal-explanatory reasoning. In Proceedings of the 38th Annual Meeting of the Cognitive Science Society (pp. 1967–1972). Austin, TX: Cognitive Science Society. (paper)

# RESEARCH PRESENTATIONS

<b>Zhang, M. Y.</b> , Leslie, SJ., Rhodes, M., Ho, M. K. Learning about the inductive potential of categories from ger statements.	neric
Talk at Cognitive Science Society, San Francisco, CA.	2025
Poster at Society for Philosophy & Psychology, Cornell University, NY.	2025
Poster at Essentialism in the Human Mind conference, University of Massachusetts Amherst, MA.	2025
<b>Zhang, M. Y.</b> , Sullivan, J. N., Allums, S. & Markman, E. M. How White parents' conversational approaches affechildren's reasoning about racial disparities.	ect
Symposium talk at Society for Research in Child Development (SRCD), Minneapolis, MN.	2025
Poster at Origins of the Social Mind preconference, Society for Philosophy & Psychology (SPP), online.	2025
Invited talk at Social and Moral Cognition Lab (PI: Larisa Solomon), Columbia University.	2024
<b>Zhang, M. Y.</b> & Markman, E. M. Limitations and future directions in studying structural thinking in young child Talk at Cognitive Development Society, Pasadena, CA. (slides)	dren. 2024
Asaba, M., Zhang, M. Y. & Leonard, J. A. Children's representations of others' gender biases.	
Symposium talk at Society for Research in Child Development (SRCD), Minneapolis, MN. (slides)	2025
Poster at Cognitive Science Society, virtual. (abstract)	2023
Poster at Society for Research in Child Development (SRCD) Biennial Meeting, Salt Lake City, UT.	2023
<b>Zhang, M. Y.</b> , Popat, A. K., Santos, M., Mottl, P. R., Bian, L. & Markman, E. M. Language frequently used in best-selling storybooks can thwart their intent to inspire girls.	
Poster at Cognitive Development Society (CDS), Madison, WI. (poster)	2022
Zhang, M. Y. & Markman, E. M. Let's talk structure: the positive consequences of structural thinking.	
Invited talk at Genericity, Stability, and Structural Interactions workshop, CSU East Bay.	2024
Invited talk at Conceptual Development & Social Cognition Lab (PI: Marjorie Rhodes), New York University.	
Poster at Cognitive Science Society, virtual. (poster, paper)	2023
Talk at Society for Philosophy & Psychology (SPP), Pittsburgh, PA.	2023
Invited talk at Developmental Psychology Colloquium, University of California-Santa Cruz.	2022
Poster at the Society for Personality & Social Psychology (SPSP) conference, San Francisco, CA. (poster) (received Graduate Poster Award, Runner-Up)	2022
Talk at Budapest CEU Conference on Cognitive Development (BCCCD), virtual.	2022
Talk at Harvard Women in Psychology Trends in Psychology conference, virtual.	2021
Invited talk at Leonard Learning Lab (PI: Julia Leonard), Yale University.	2021
Poster at Cognitive Science Society, virtual. (abstract, poster)	2021
Talk at Developmental Psychology Area Brownbag, Stanford University. (talk)	2021
Invited talk at Causality in Cognition Lab (PI: Tobias Gerstenberg), Stanford University.	2020
Zhang, M. Y. & Markman, E. M. Essentially blocked: the role of structural factors in blocking essentialism.	
Poster at Cognitive Development Society, Louisville, KY. (poster)	2019
Talk at Developmental Psychology Area Brownbag, Stanford University.	2019
Gijssels, T., <b>Zhang, M. Y.</b> , Lucero, C., Berman, M. G., & Casasanto, D. Understanding language about other people's actions.	
Poster at Cognitive Science Society, Montreal, QC. (abstract)	2019
<b>Zhang, M. Y.</b> , Gijssels, T., & Casasanto, D. Perspective-taking in mental imagery of the actions of others. Poster at the University of Chicago Psychology Honors Day Symposium, Chicago, IL. (poster)	2018
Zhang, M., Haward, P., & Carey, S. Sources of information in the acquisition of principled properties.	
Poster at Harvard University Laboratory for Developmental Studies Summer Internship Poster Day, Cambridge, MA. (poster)	2016
GRANTS & FELLOWSHIPS	

Social, Behavioral and Economic Sciences (SBE) Postdoctoral Research Fellowship (SPRF), National Science Foundation	2024–2026
Graduate Dissertation Fellowship, Clayman Institute for Gender Research, Stanford University	2023–2024
Graduate Research Opportunity, School of Humanities & Sciences, Stanford University (\$3000)	2022
Summer Collaborative Research Fellowship, Stanford Impact Labs, Stanford University (\$4000)	2022
Research Data Grant, Institute for Research in the Social Sciences, Stanford University (\$1500)	2022
Norman H. Anderson Research Award, Department of Psychology, <i>Stanford University</i> (\$2000)	2019, 2023
	2019, 2023
Regina Casper Stanford Graduate Fellowship in Science & Engineering, Stanford University	
Dean's Distinguished University Fellowship, Ohio State University (3 years, declined)	2018
Norwegian Summer Institute on Language and Mind, University of Oslo (declined)	2018
Graduate Research Fellowship Program, Honorable Mention, National Science Foundation	2018
Earl R. Franklin Research Fellowship, Department of Psychology, <i>The University of Chicago</i> (\$3000)	2017
University Merit Scholarship, The University of Chicago	2014–2018
HONORS & AWARDS  Postdoctoral Travel Grant, Arts & Science, New York University	2025
Myra Strober Prize for newsletter writing, Clayman Institute for Gender Research, Stanford University	2024
Albert H. and Barbara R. Hastorf Teaching Award, Department of Psychology, Stanford University	
Diversity Travel Award, Society for Philosophy & Psychology (SPP)	2023
James W. Lyons Award for Service, Dean of Students Office, Stanford University	2023
Graduate Feminist Award, Vice Provost for Graduate Education/Women's Community Center, Stanjon	
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Graduate Poster Award Runner-Up, Society for Personality and Social Psychology (SPSP)	2022
Diversity Travel Award, Cognitive Development Society (CDS)	2019
Phi Beta Kappa, The University of Chicago	2018
Student Leadership Recognition and Access Award, Student Government, The University of Chicago	2016
Llean's List The Limmersity of Chicago (melicible 2017)	2015 2017 2010
Dean's List, The University of Chicago (ineligible 2017)	2015, 2016, 2018
TEACHING	2015, 2016, 2018 *online
TEACHING Guest Lecturer	*online
TEACHING  Guest Lecturer  Gender and Language in Society (ANTHRO 154Q), University of California, Los Angeles	*online Autumn 2024
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TEACHING  Guest Lecturer  Gender and Language in Society (ANTHRO 154Q), University of California, Los Angeles Language, Gender, & Sexuality (LINGUIST 156/FEMGEN 156X), Stanford University	*online Autumn 2024 Spring 2024
TEACHING  Guest Lecturer  Gender and Language in Society (ANTHRO 154Q), University of California, Los Angeles  Language, Gender, & Sexuality (LINGUIST 156/FEMGEN 156X), Stanford University  Teaching Assistant (7x), Stanford University  Gendered Innovations in Science, Medicine, Engineering, and Environment (HISTORY/FEMGEN 44 Advanced Research / Honors Program (PSYCH 198)	*online Autumn 2024 Spring 2024
TEACHING  Guest Lecturer  Gender and Language in Society (ANTHRO 154Q), University of California, Los Angeles  Language, Gender, & Sexuality (LINGUIST 156/FEMGEN 156X), Stanford University  Teaching Assistant (7x), Stanford University  Gendered Innovations in Science, Medicine, Engineering, and Environment (HISTORY/FEMGEN 44)	*online Autumn 2024 Spring 2024 Q) Spring 2024
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- Provided individualized teaching feedback to graduate students across the university.
- Trained and managed a team of more than a dozen graduate teaching consultants.
- Evaluated graduate student needs using focus groups and surveys, co-wrote a funding proposal for a graduate teaching certificate program, launched a university-wide teaching helpline for teaching-related questions, developed a grant fund for graduate students to develop teaching-related events and resources.
- Designed & lead workshops, on e.g., student engagement, group work, leading discussions, inclusive pedagogy:

Modell, A. & Zhang, M. Y. TA Orientation Any Time: A Self-Paced, Asynchronous Canvas Course.	
$D_{\alpha}$ to $\alpha$ (Line Lab) at $A = 1$ and	

Poster (IdeaLab) at Academic Technology Expo (ATXpo), Saint Mary's Couege.	2023	
Talk at TEACH symposium, Stanford University.	2023	
Zhang, M. Y. & various co-facilitators. Leading discussions in the humanities & social sciences.		
Invited workshop for TA Orientation, Stanford University.	Winter 2021*, Autumn 2021*, Autumn 2022	
Asynchronous course module for TA Orientation Anytime, Stanford University.	2023	

#### **Zhang, M. Y.** Engaging students in the classroom.

Invited workshop for Psychology TA Orientation, Psychology, Stanford University.	, Psychology, Stanford University.	Invited workshop for Psychology TA Orientation, Psychological Psychologi	2022, 202
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#### Zhang, M. Y. & Guzman, K. Making groups work in class.

Invited workshop for Teach the Teachers, School of Earth, Stanford University (cancelled). 2022

#### Zhang, M. Y. & Williams, L. Student engagement online.

Invited workshop for TA Seminar, Civil and Environmental Engineering, *Stanford University*. 2020\*

#### MENTORING & OUTREACH

# Research Mentor (13 students)

- Train and mentor undergraduate research assistants in developmental research and career development.
- Mentor honors thesis students<sup>†</sup> in applying for funding and conducting independent research.
- Lead weekly workshops on skills and professional development.

Brenda Chavez-Olguin (BA, NYU)	2024–2025
Emily Rinehart (BA, Stanford → PhD student in School Psychology, Oregon)	2023-2024
Sachin Allums (BA, Stanford)	2022–2024
Linda Liu (BA, Stanford → English Teaching Assistant, US Fulbright Program)	2022–2024
Kamilah Cole (BA, UC Berkeley)	2022
Amy Miyahara <sup>†</sup> (BA, Stanford → lab manager in Psychology, Notre Dame)	2021-2023
Natalie Sarmiento (BA, Stanford → lab manager in Psychology, UW-Madison)	2021-2022
Alex Riklin (BA, Stanford)	2021–2022
Mercedes Muñoz (BA, Boston University → PhD student in Psychology, Duke)	2020-2021
Melissa Santos <sup>†</sup> (BA, Stanford → lab manager in Psychology, Yale)	2019–2021
Aarthi Popat $^{\dagger}$ (BA, Stanford $\rightarrow$ lab manager in Psychology, UCSD)	2019-2021
Alanna Sun (BA, Stanford)	2019-2020
Kristine Cho (BA, Pomona → PhD student in Marketing, UC Berkeley)	2019–2020

### Mentor for psychology PhD applicants

Project SHORT (2021–present), Application Statement Feedback Program (ASFP) (2021–present), Stanford Psychology Paths to PhD (2019–2023), Stanford Women's Community Center Women in STEM Mentoring (2018–2020)

# Science outreach and education for middle schoolers from underrepresented backgrounds

Stanford Science Penpals (2018–2020), The Think Tank educator & events manager (2015–2017; media coverage)

#### Science communication

**Zhang, M. Y.** (2024). The structural burden of men's declining social networks. *Gender News.* Clayman Institute for Gender Research, Stanford University. (article)

**Zhang, M. Y.** (2023). Gender stereotypes contribute to misperceptions of gender norms across the world. *Gender News*. Clayman Institute for Gender Research, Stanford University. (article, received the Myra Strober Prize)

**Zhang, M. Y.** (2023). The fundamental moral dilemma faced by public experts. *Gender News*. Clayman Institute for Gender Research, Stanford University. (article)

#### ACADEMIC SERVICE & LEADERSHIP

#### Ad hoc reviewer

Psychonomic Bulletin & Review, Psychological Science (co-reviewer), Cognitive Science Society (CogSci), Budapest CEU Conference on Cognitive Development (BCCCD), Society for Philosophy & Psychology (SPP)

For New York University

Organizer, Computational Social Cognition reading group

2024

For Stanford University

# Diversity Committee, Department of Psychology

2019-2020

- Conducted the first systematic documentation of graduate admission practices across areas of the department, as part of a committee initiative assessing diversity in graduate admissions.
- Twice co-organized an annual public event, Paths to PhD, to communicate information about psychology graduate school and the application process to those from underrepresented backgrounds.
- Co-designed a department climate survey and transparency document for accountability to stakeholders.
- Created & maintain professional development resources, e.g., alumni & funding databases, for graduate students.

Cognitive/Developmental Faculty Search Committee, Department of Psychology	2021–2022
Developmental Area Graduate Admissions, Department of Psychology	2019–2020, 2021–2022
Developmental Area Graduate Interview Weekend, Department of Psychology	2022, 2023
Developmental Brownbag Seminar & Journal club, Department of Psychology	2019-2020

For the University of Chicago

Student Advisory Board, Cognitive Science Program

2017-2018

• Organized a group of undergraduates from psychology, philosophy, and linguistics to work with a faculty member on creating a cognitive science undergraduate major, which launched during the 2022-23 school year.

Faculty Liaison & Peer Mentor, Psi Chi (UC Psych)

2016-2018