

Learning about inductive potential from generic statements

Marianna Zhang (she/her)
Postdoctoral Fellow in Psychology
New York University

Sarah-Jane Leslie
Marjorie Rhodes
Mark Ho





Some categories allow for generalization...

tiger



has stripes

roars



closes eyes
when happy

Some categories allow for generalization...

tiger



has stripes roars closes eyes
when happy



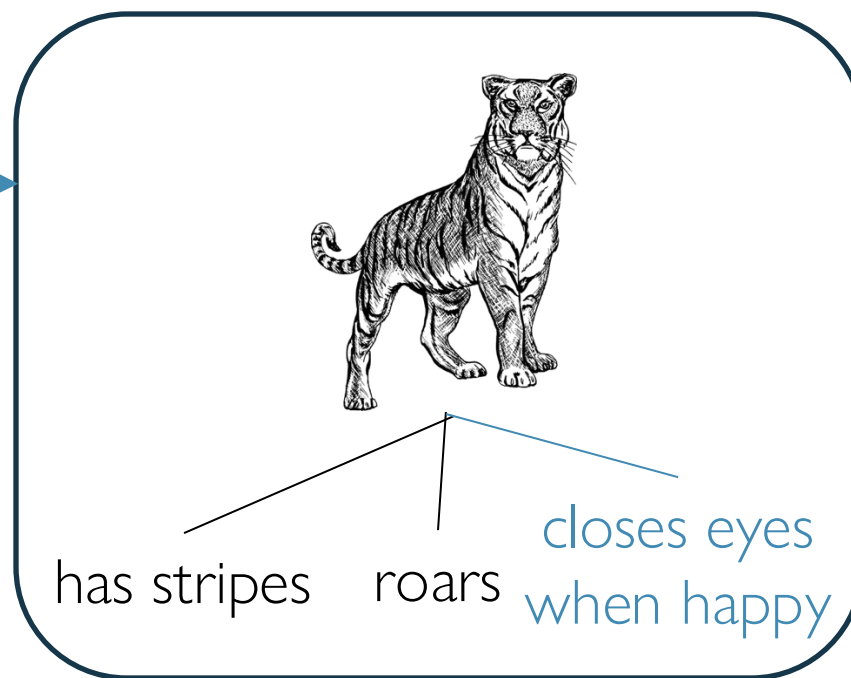
closes eyes
when happy

Some categories allow for generalization...

tiger

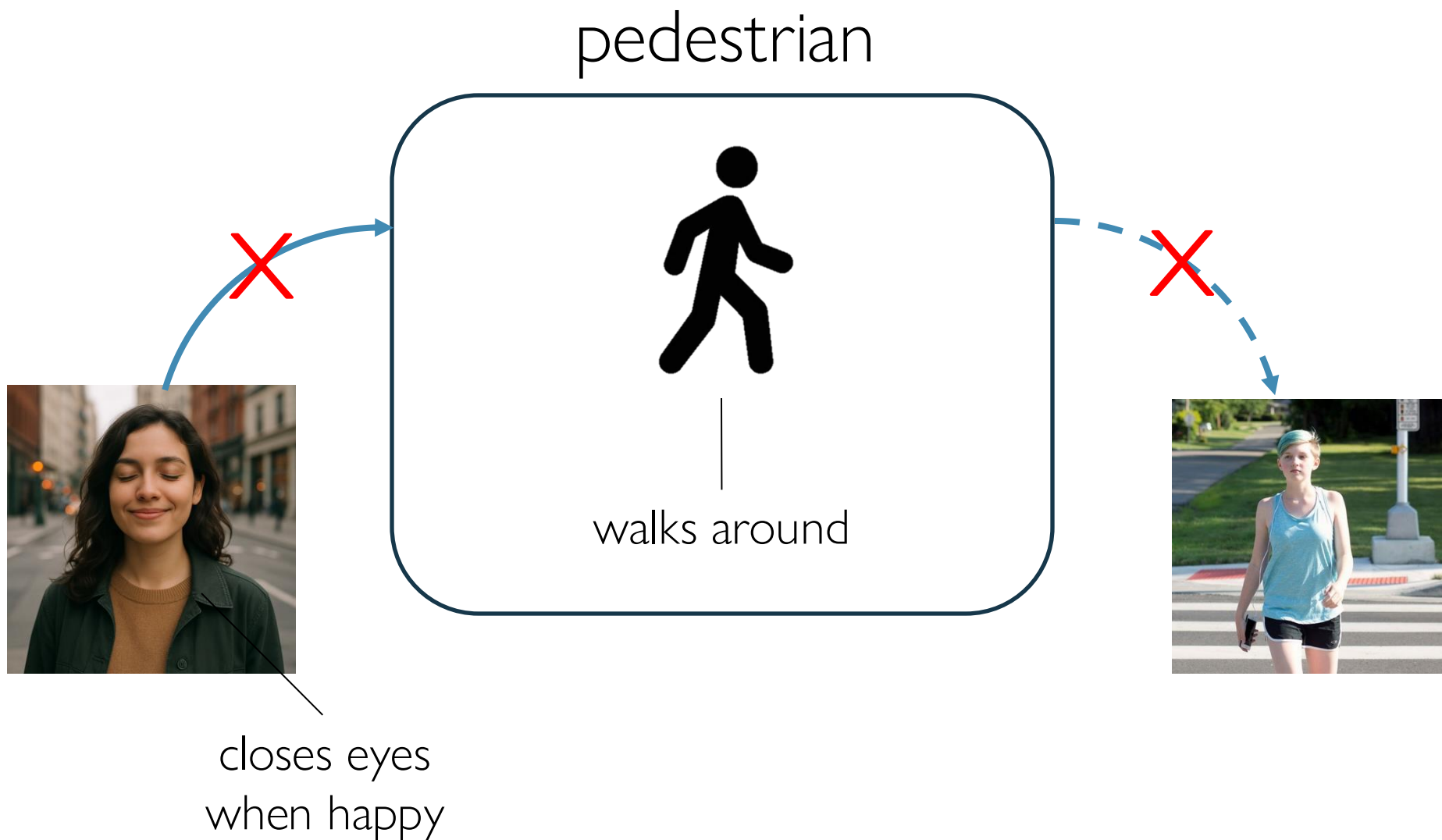


closes eyes
when happy



closes eyes
when happy

But not all categories allow for generalization



Categories vary in their inductive potential

how well a category
supports generalization

low

high

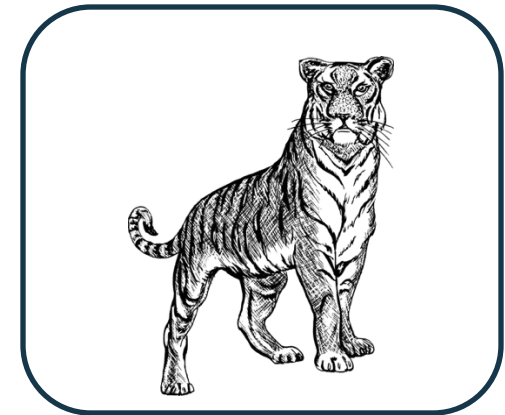
relatively minimal categories
whose members are dissimilar

pedestrian

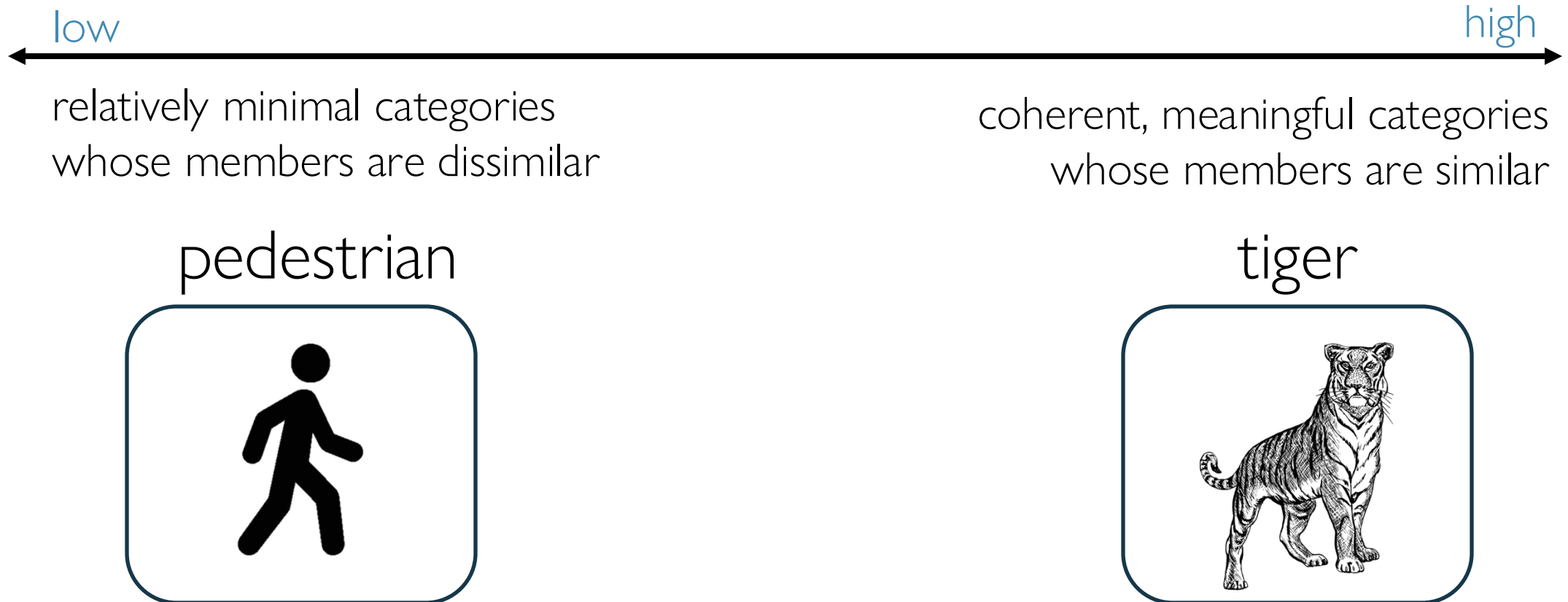


coherent, meaningful categories
whose members are similar

tiger



How do we **learn** the inductive potential of categories?



We can learn about the
inductive potential of
categories from **language**.

Generic language communicates a lot about categories

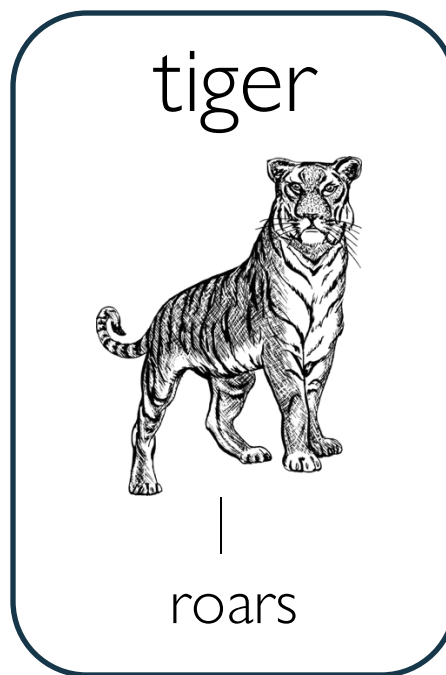
language that expresses a generalization about a category

“Tigers roar.”



Generic language communicates a lot about categories

“Tigers roar.”



- 1) Feature is linked to the category.
Tigers are relatively likely to roar.

Generic language communicates a lot about categories

“Tigers roar.”



tiger



roars

antelope



doesn't roar

2) Other categories in context don't have feature.
Antelopes don't roar.

Generic language communicates a lot about categories

“Tigers roar.”



tiger



roars

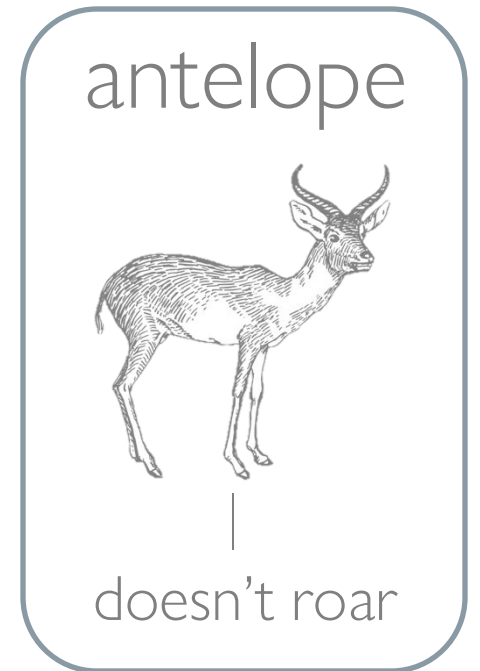
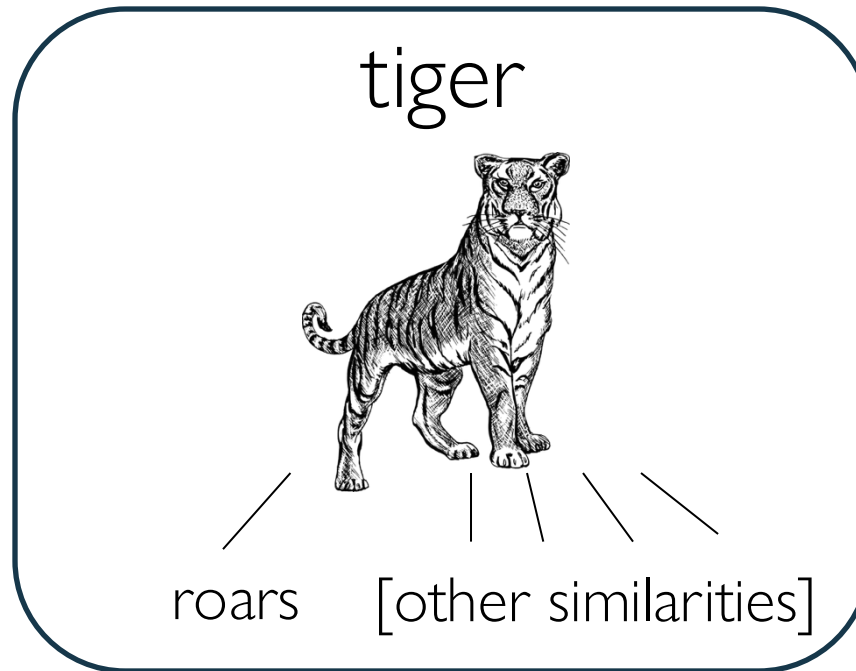
antelope



doesn't roar

Generic language communicates a lot about categories

“Tigers roar.”



- 3) The category is high in **inductive potential**.
Features of an individual category member can be generalized to other members.

A computational model
of how to learn inductive
potential from language

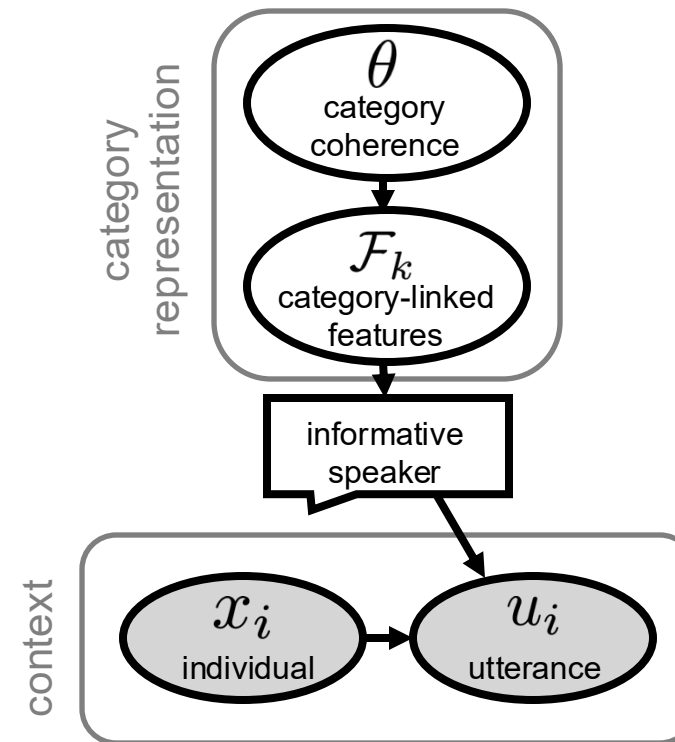
Learning about categories from language

Learning a category representation
via hierarchical Bayesian reasoning

(Kemp et al., 2007; A. Gelman, 1995)

Reasoning about what a speaker meant
via rational speech acts framework

(Goodman & Frank, 2016)



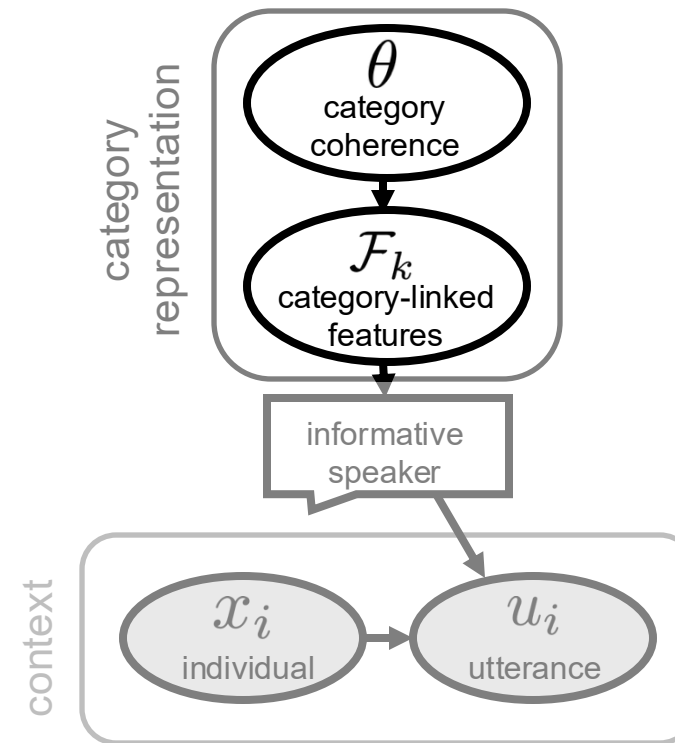
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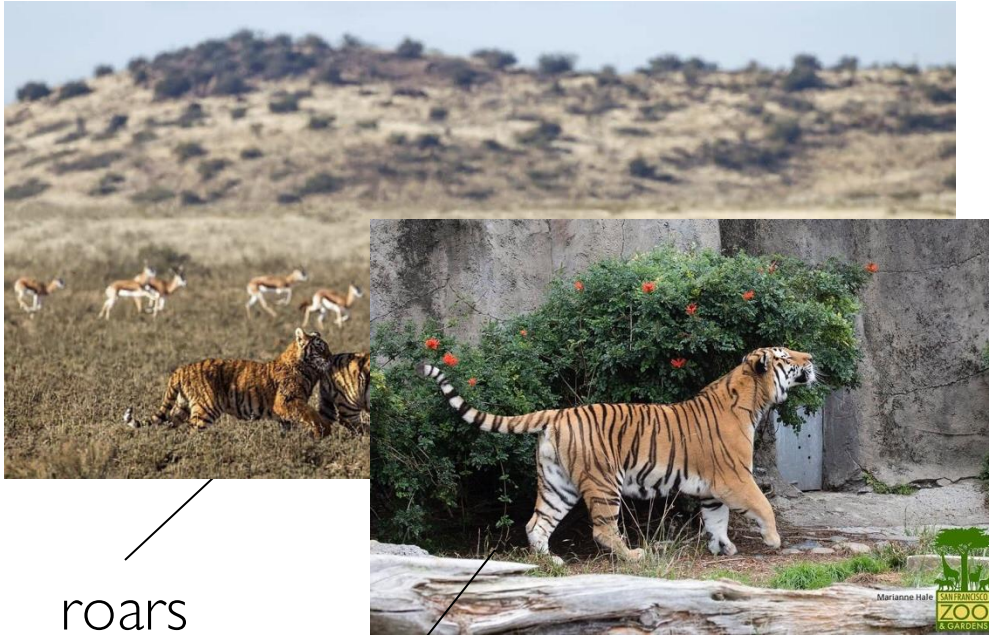
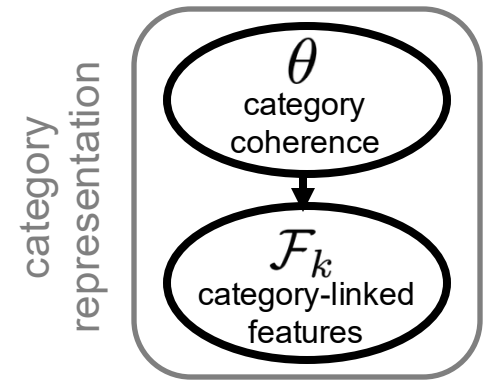
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Learning a category representation via hierarchical Bayesian reasoning



roars

closes eyes
when happy

features under consideration
{roars, closes eyes when happy}

tiger

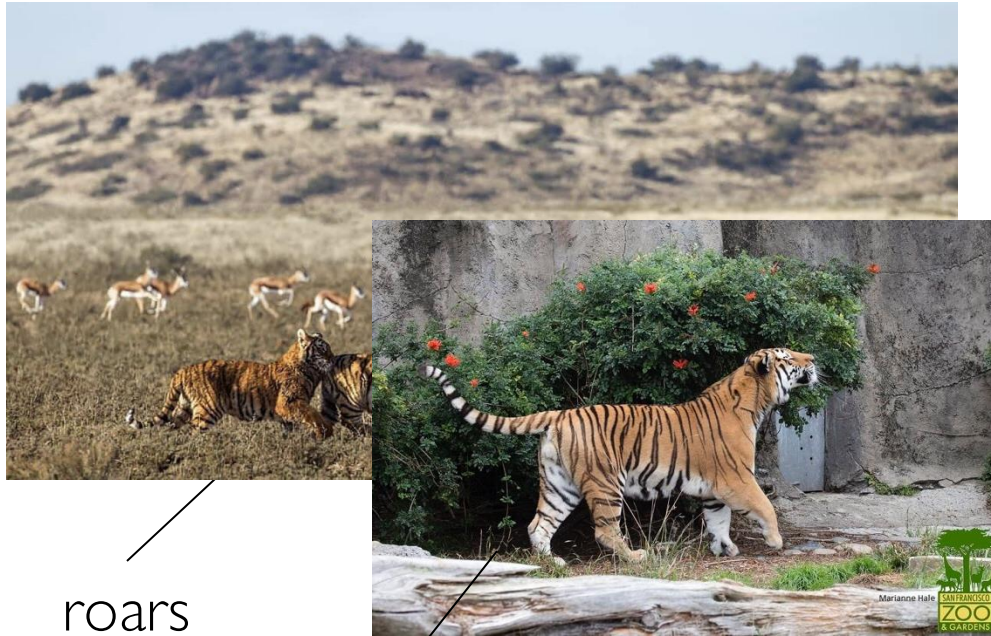
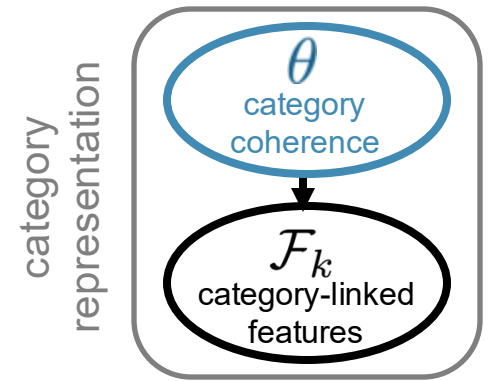


coherence = ?



tiger features
{?}

Learning a category representation via hierarchical Bayesian reasoning



roars

closes eyes
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features under consideration
{roars, closes eyes when happy}

coherence

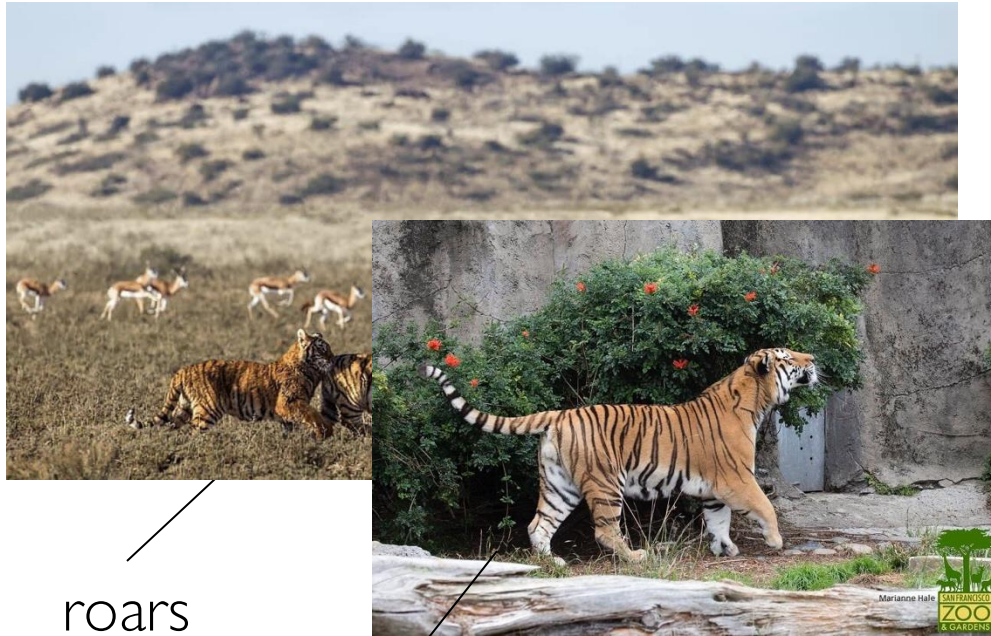
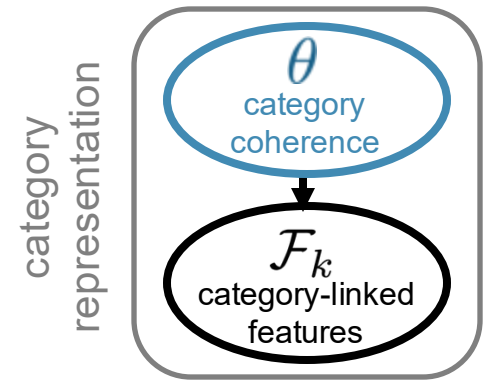
an **overhypothesis**
about the probability
any feature of an
individual will be
kind-linked



coherence = ?

tiger features
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Learning a category representation via hierarchical Bayesian reasoning



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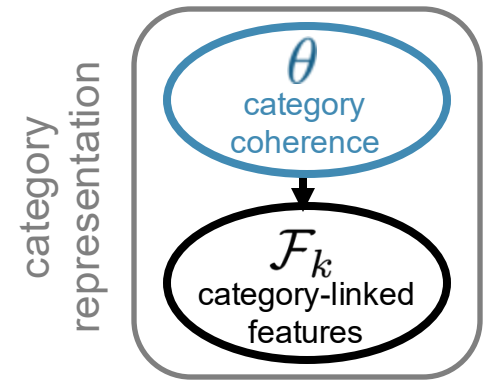
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coherence = 0.5

tiger features
{roars}

Learning a category representation via hierarchical Bayesian reasoning



roars

closes eyes
when happy

features under consideration
✓ roars, ✗ closes eyes when happy

Two hands are shown at the bottom, one pointing to the word "roars" with a green checkmark and the other pointing to the phrase "closes eyes when happy" with a red X.

coherence

an overhypothesis
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coherence = 0.5

tiger features
{roars}

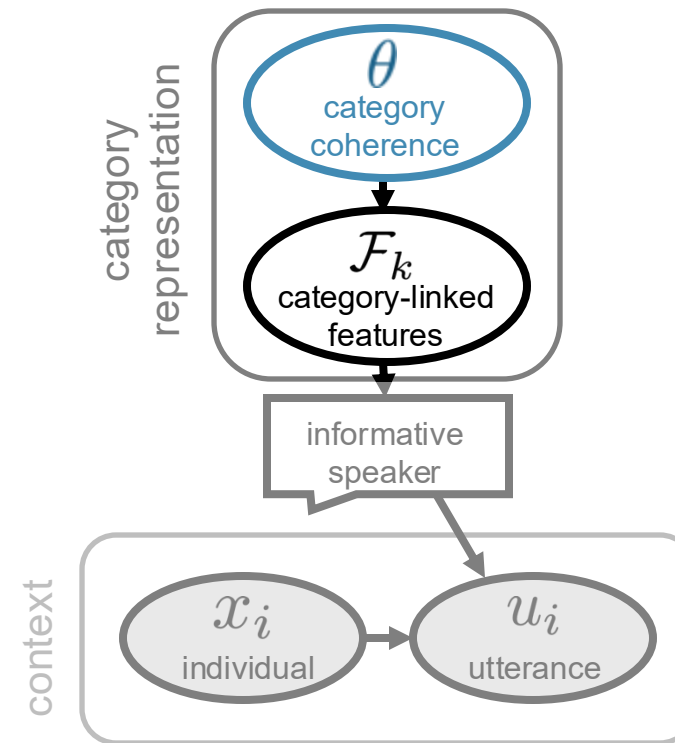
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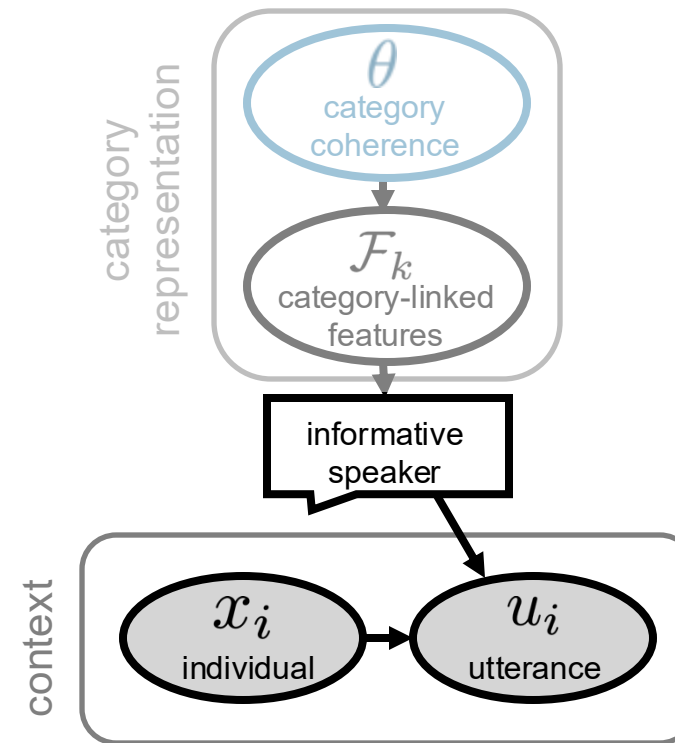
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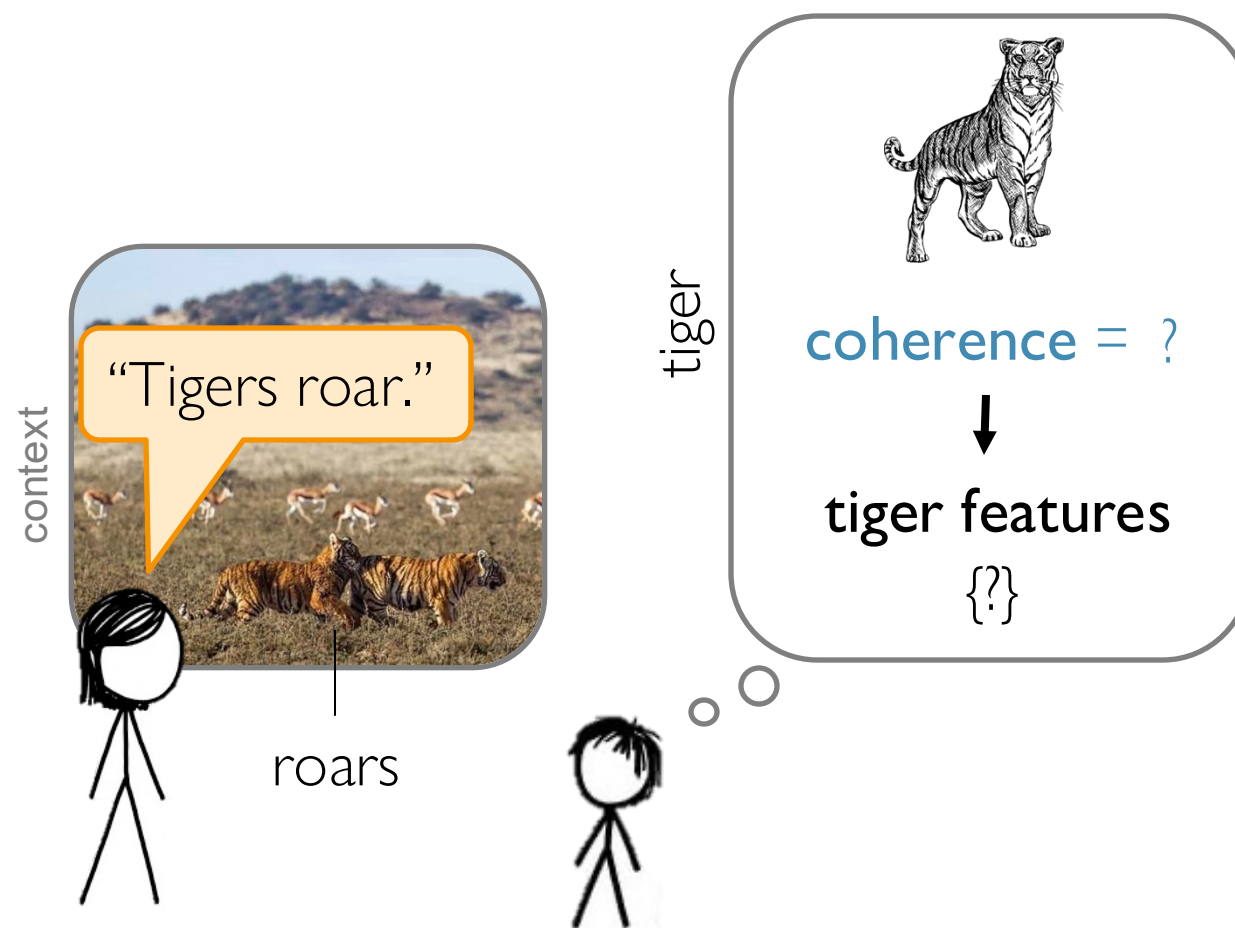
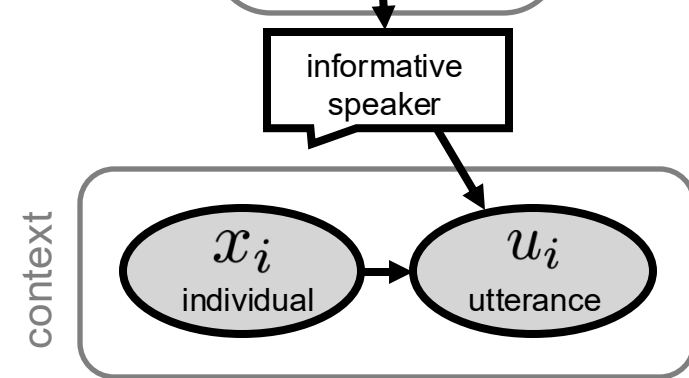
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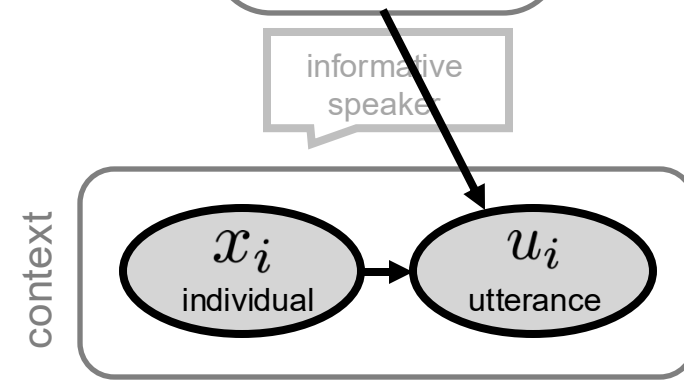
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Reasoning about what a speaker meant via rational speech acts framework



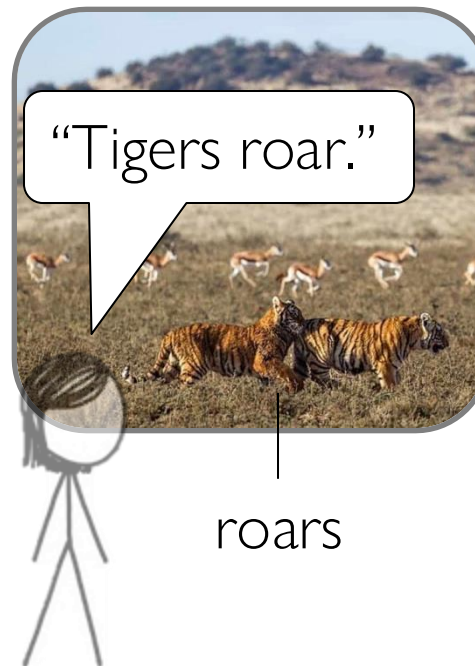
Reasoning about what a speaker meant via rational speech acts framework



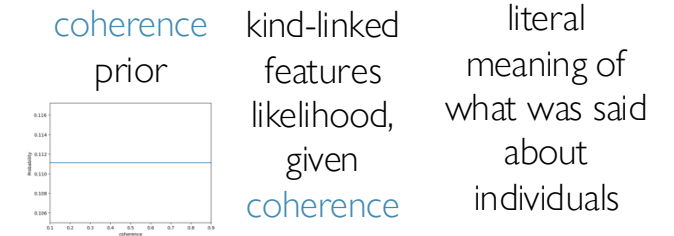
literal listener

infers **coherence** & kind-linked features
from **literal meaning** of what was said

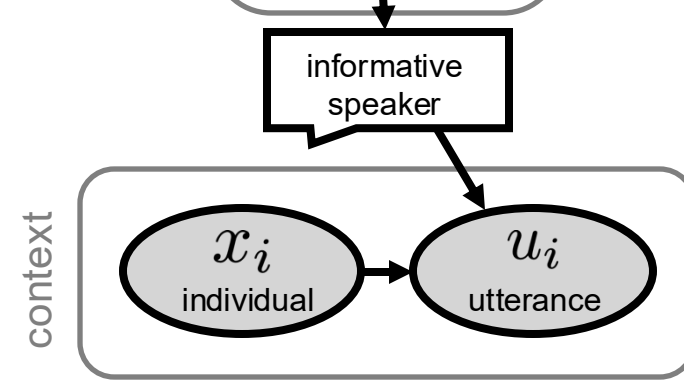
generics are true if feature is kind-linked
specifics are true if individual has feature



$$\text{Lit}(\mathcal{F}_k, \theta | \mathbf{x}, \mathbf{u}) \propto \underbrace{P(\theta)}_{\text{coherence prior}} \underbrace{P(\mathcal{F}_k | \theta)}_{\text{kind-linked features likelihood, given coherence}} \underbrace{\prod_i \mathbb{I}[u_i](\mathcal{F}_k, x_i)}_{\text{literal meaning of what was said about individuals}}$$



Reasoning about what a speaker meant via rational speech acts framework



speaker

says a generic or specific to inform the **literal listener** which features of the individual are kind-linked



roars



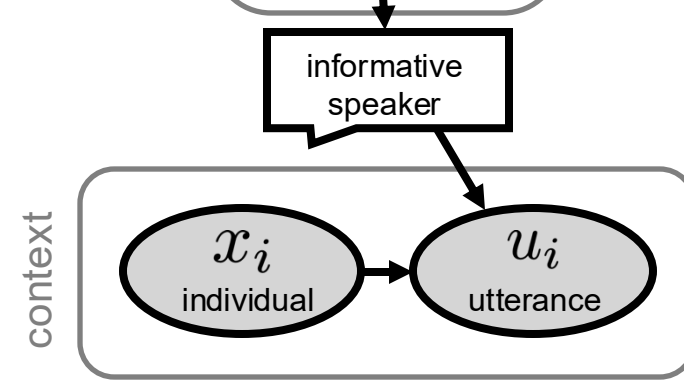
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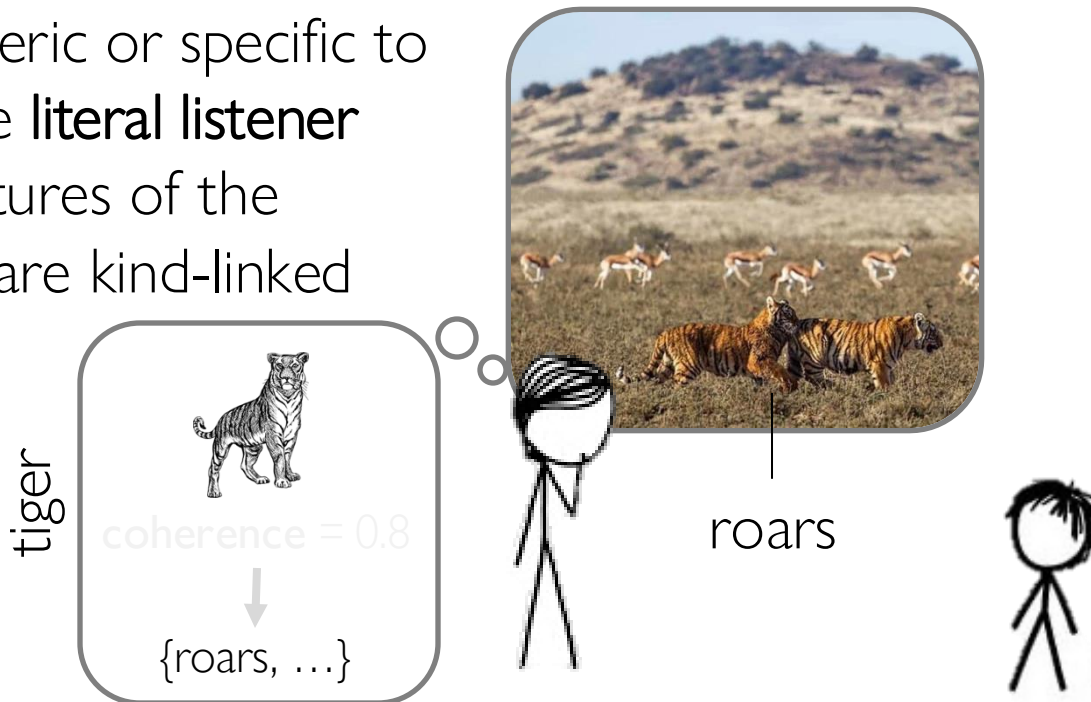
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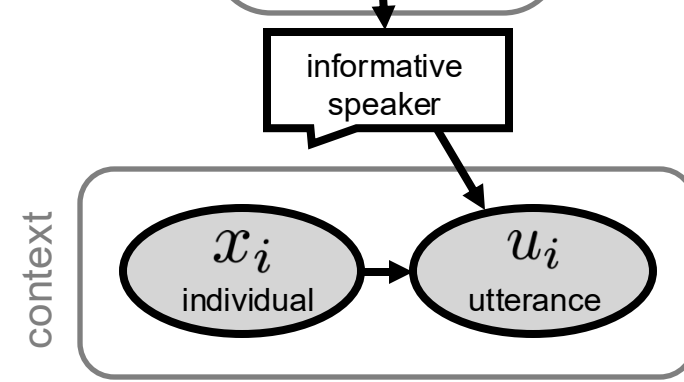
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Utility($u_i, x_i, \mathcal{F}_k^*$)

$$= \sum_{\mathcal{F}_k} \text{Lit}(\mathcal{F}_k \mid x_i, u_i) \cdot \underbrace{\text{Similarity}(\mathcal{F}_k^* \cap x_i, \mathcal{F}_k \cap x_i)}_{\substack{\text{Jaccard similarity} \\ \text{between} \\ \text{sets:} \\ [0, 1]}} \cdot \underbrace{\text{observed features the speaker knows are kind-linked}}_{\text{speaker}} \cdot \underbrace{\text{observed features the literal listener thinks are kind-linked}}_{\text{literal listener}}$$



roars



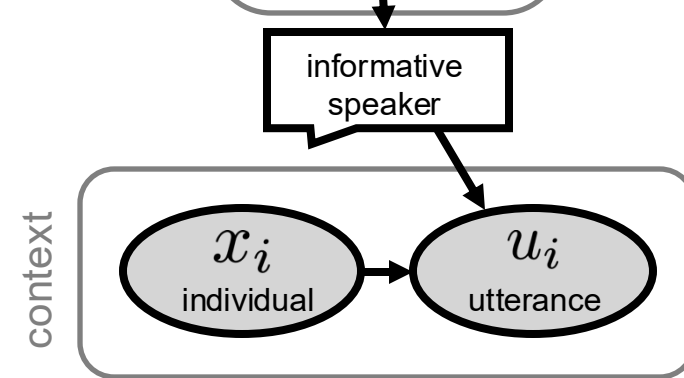
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Reasoning about what a speaker meant via rational speech acts framework



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$$\text{Sp}(u_i | \mathcal{F}_k^*, x_i) \propto \exp\{\beta \cdot \text{Utility}(u_i, x_i, \mathcal{F}_k^*)\}$$

↑
rationality
parameter

$$\text{Utility}(u_i, x_i, \mathcal{F}_k^*)$$

$$= \sum_{\mathcal{F}_k} \text{Lit}(\mathcal{F}_k | x_i, u_i) \cdot \text{Similarity}(\mathcal{F}_k^* \cap x_i, \mathcal{F}_k \cap x_i)$$

possible utterances

“Tigers roar.”

“This tiger roars.”



roars



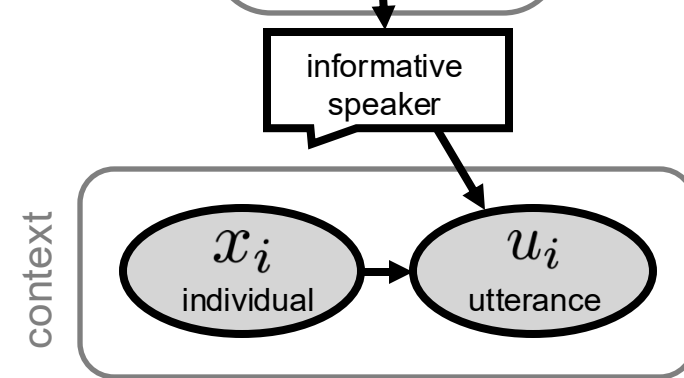
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Reasoning about what a speaker meant via rational speech acts framework



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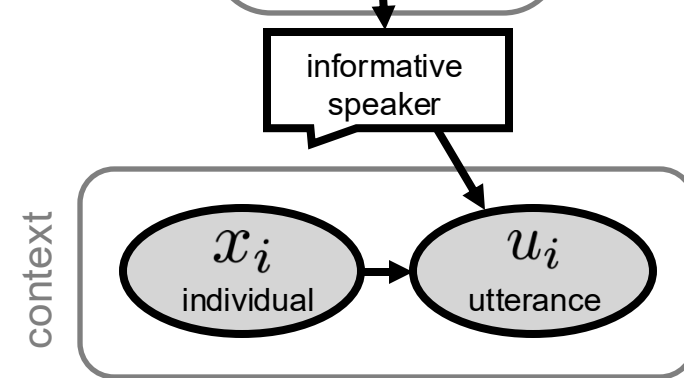
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Reasoning about what a speaker meant via rational speech acts framework



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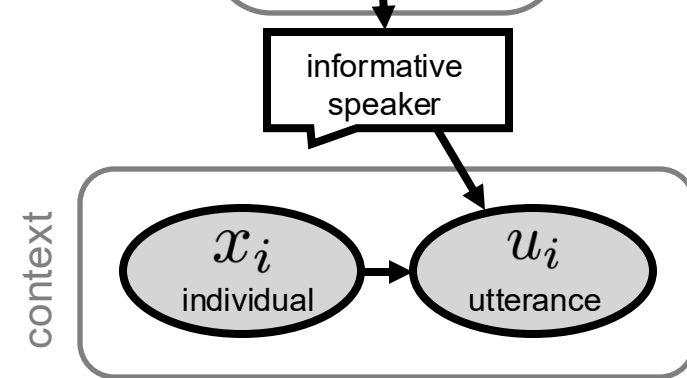
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pragmatic listener

infers **coherence** & kind-linked features by reasoning about what the **speaker** meant

$$\text{Prag}(\mathcal{F}_k, \theta | x, u) \propto P(\theta)P(\mathcal{F}_k | \theta) \prod_i \text{Sp}(u_i | \mathcal{F}_k, x_i)$$

Reasoning about what a speaker meant via rational speech acts framework



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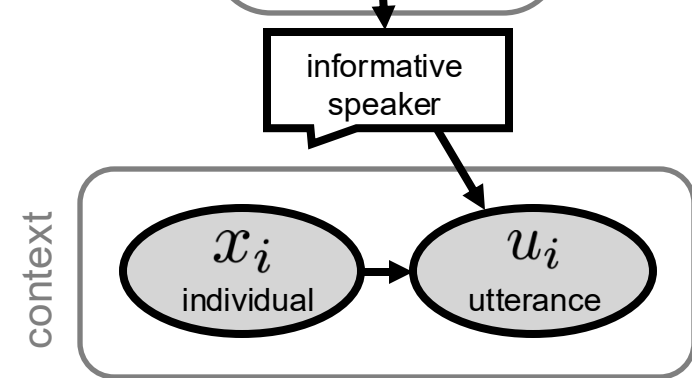
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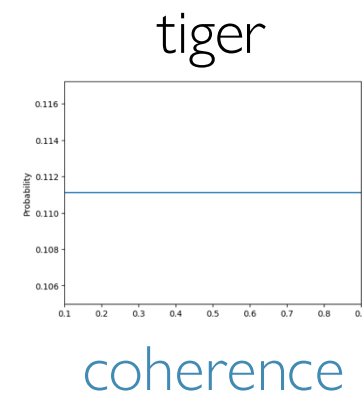
Reasoning about what a speaker meant via rational speech acts framework



literal listener

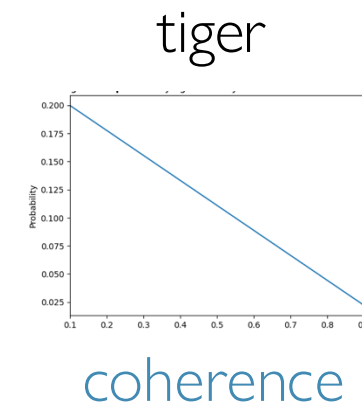
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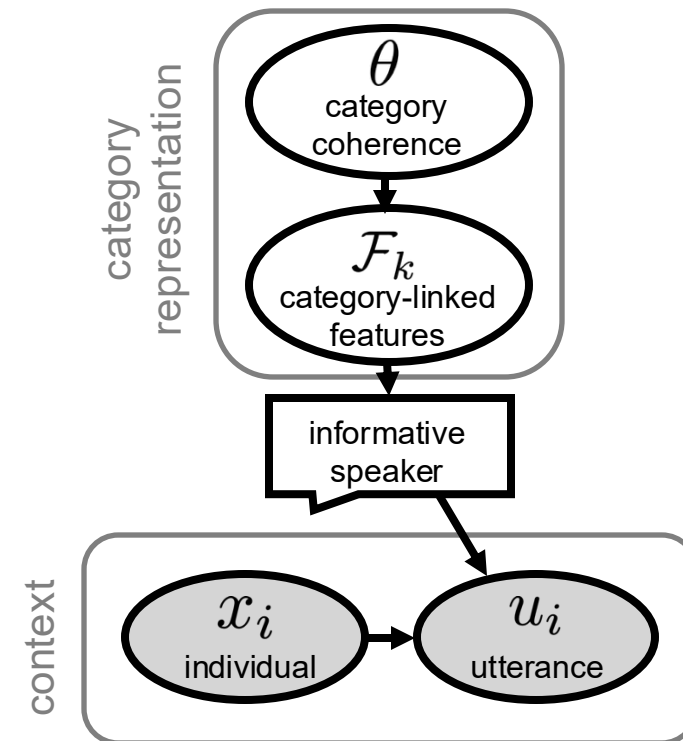
Learning about categories from language

Learning a category representation
via hierarchical Bayesian reasoning

(Kemp et al., 2007; A. Gelman, 1995)

Reasoning about what a speaker meant
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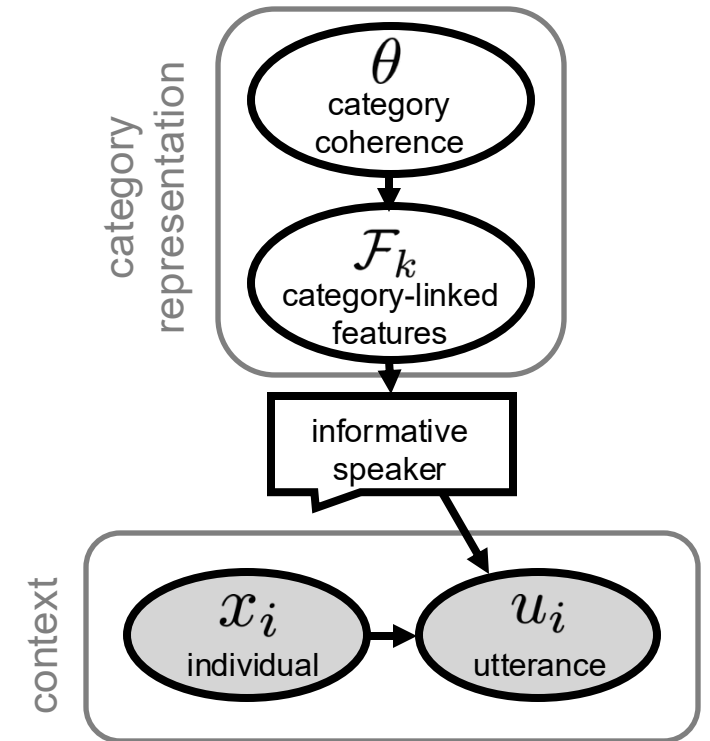


Learning about categories from language



A hierarchical Bayesian + rational speech acts model predicts that:

1. Hearing **generic statements** about a category will **increase** the generalization of more features.
→ due to **abstract reasoning about the inductive potential** of the category as a whole
2. Hearing **specific statements** about a category will **decrease** the generalization of more features.
→ due to **pragmatic reasoning** about what the speaker could have but chose not to say

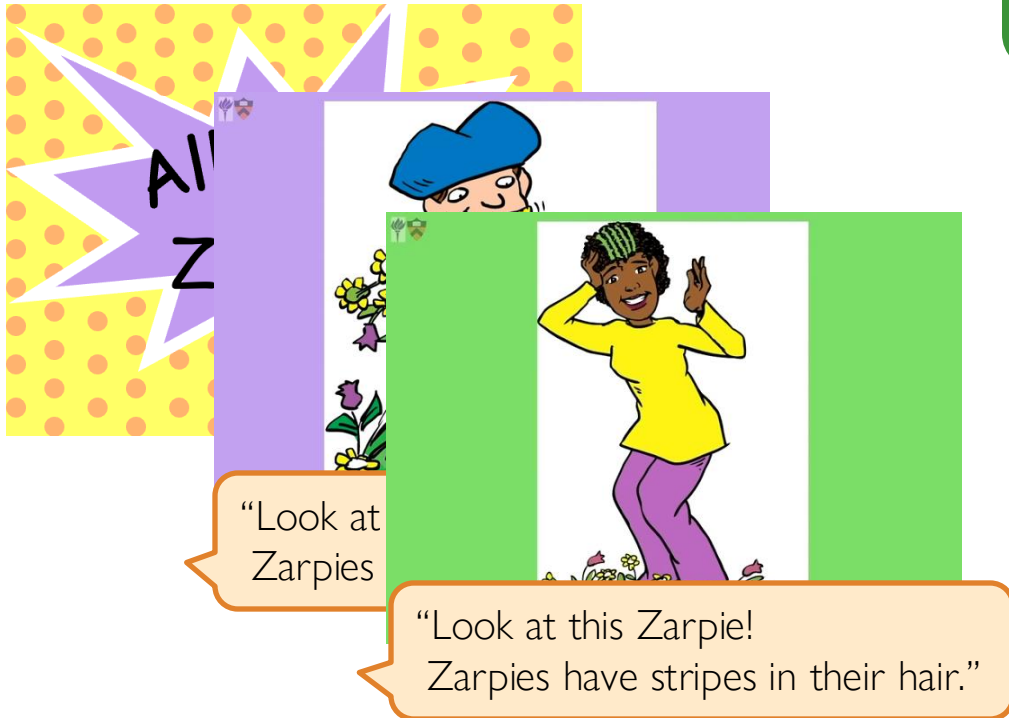


Validating model predictions
against human behavior

Experiment design

 **adults** learned about a novel social group, Zarpies
(US, Prolific, n=284, n=90-99/condition)

generic condition

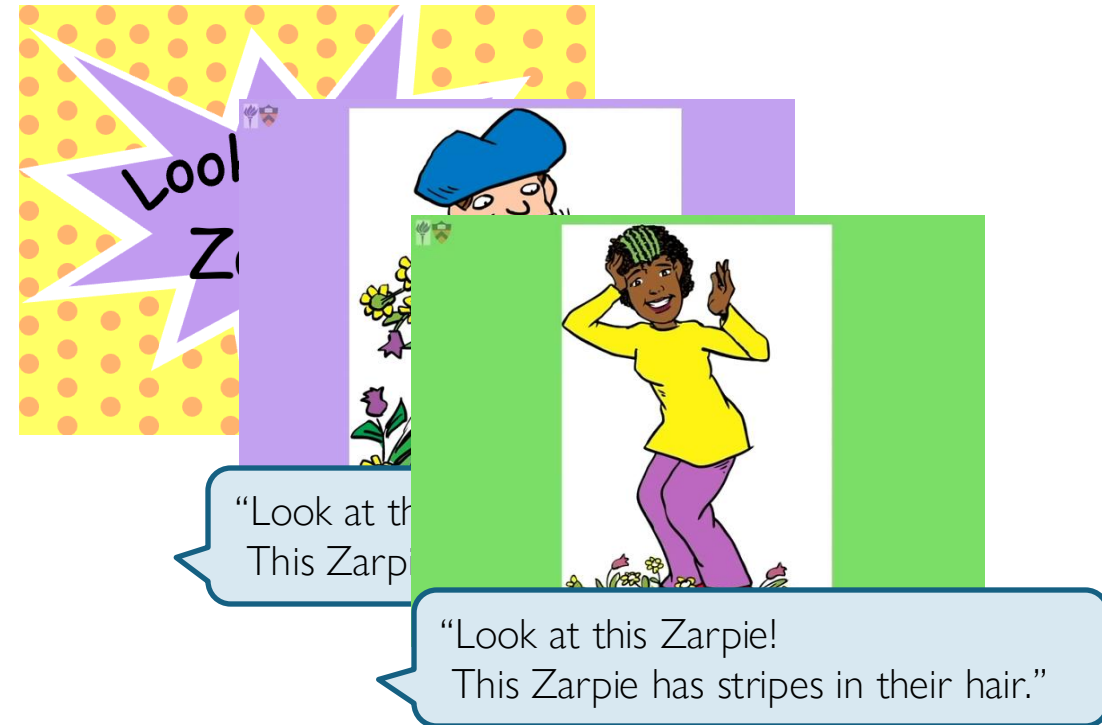


x16 trials

baseline
condition

no info

specific condition



x16 trials

Experiment design

 **adults** learned about a novel social group, Zarpies
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generic condition

16 generics about Zarpies

baseline
condition

no info

specific condition

16 specifics about Zarpies

then completed an **inductive potential task**

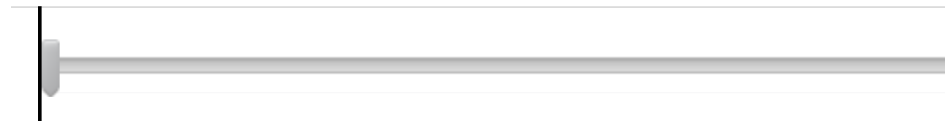
“Imagine you see a Zarpie painting their hands yellow.

What percent

“Imagine you see a Zarpie farming potatoes.

What percentage of Zarpies do you think farm potatoes?”

0% 25% 50% 75% 100%



x16 trials,
order randomized

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ)
by reasoning about what the **speaker** meant

$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$

?



inductive potential task

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→ feature-specific estimates of prevalence

x16 trials,
order randomized

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features by reasoning about what the **speaker** meant → a single category-wide estimate of **coherence** (θ)

 **linking function** 
(see Tessler & Goodman, 2019)

$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



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→ feature-specific estimates of **prevalence**

x16 trials,
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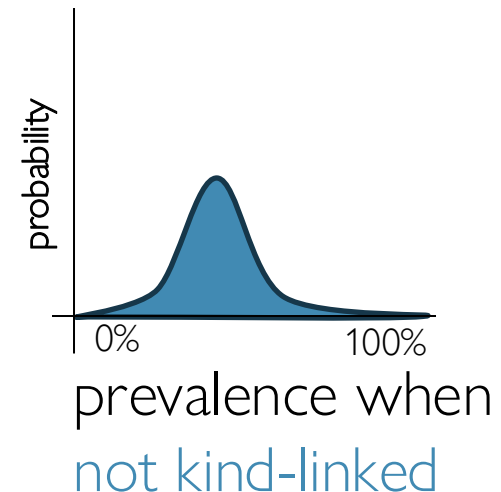
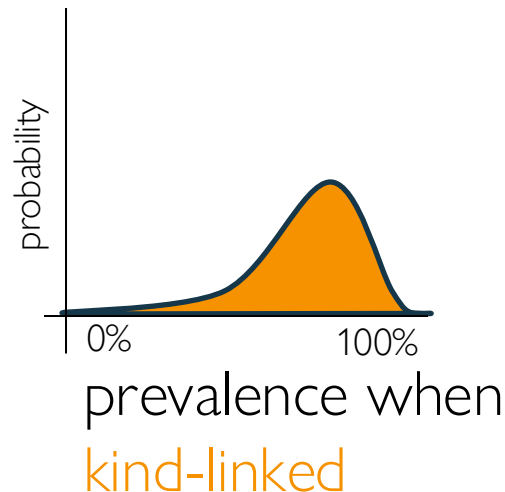
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linking function

for each feature, fit:

painting their hands yellow
farming potatoes
...



→ feature-specific estimates of prevalence

From coherence to feature prevalence



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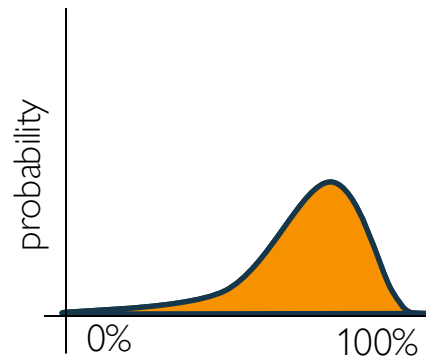
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the probability
any feature of an individual
will be **kind-linked**



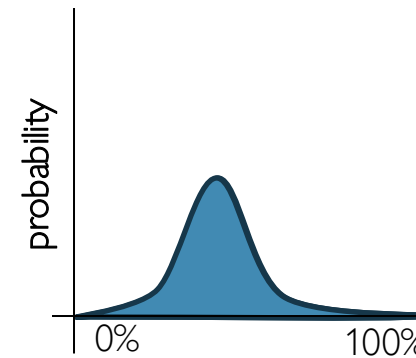
linking function

for each feature, fit:



prevalence when
kind-linked

× coherence (θ)



prevalence when
not kind-linked

× ($1 - \theta$)

→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ) by reasoning about what the **speaker** meant

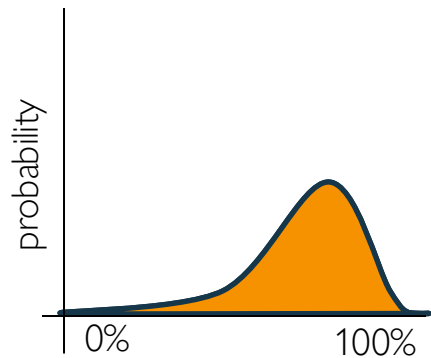
$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



linking function

for each feature, fit:

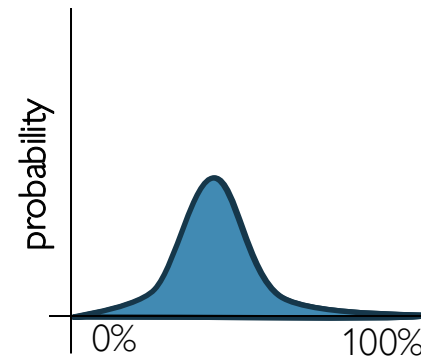
painting their hands yellow
farming potatoes
...



prevalence when
kind-linked

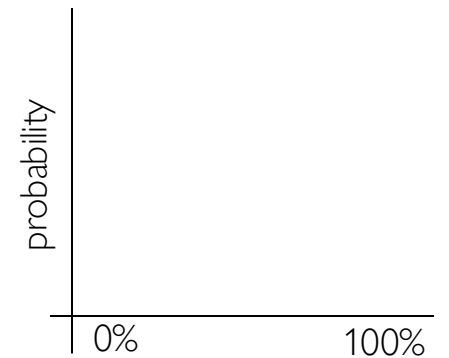
× coherence (θ)

+



prevalence when
not kind-linked

× ($1 - \theta$)



→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ) by reasoning about what the **speaker** meant

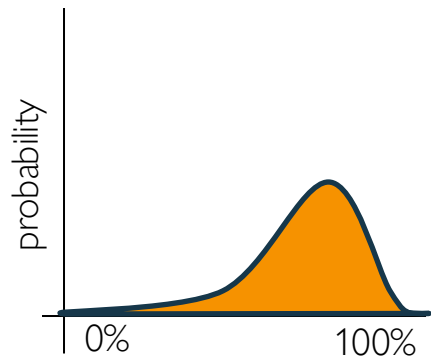
$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



linking function

for each feature, fit:

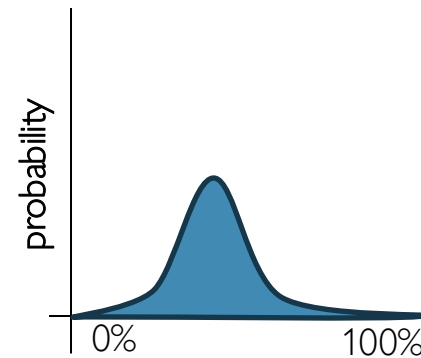
painting their hands yellow
farming potatoes
...



prevalence when
kind-linked

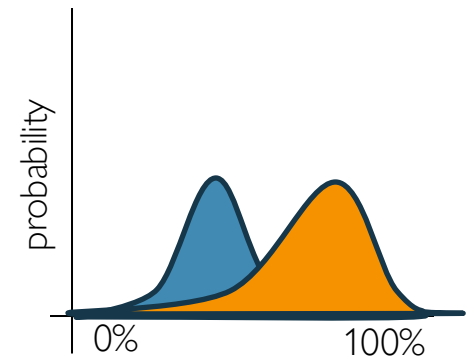
× coherence (θ)

+



prevalence when
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→ feature-specific
estimates of
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From coherence to feature prevalence



pragmatic listener

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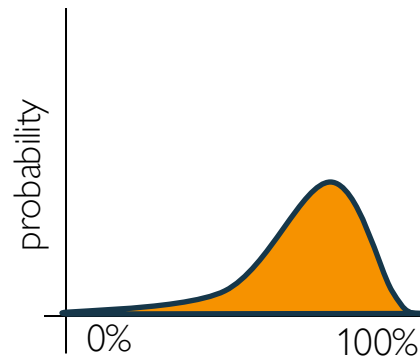
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linking function

for each feature, fit:

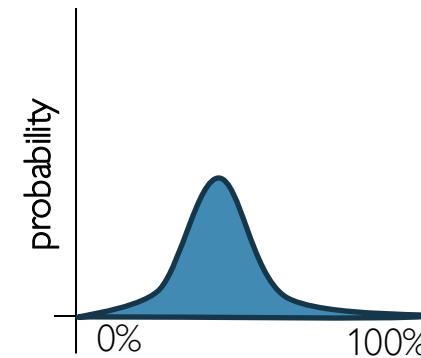
painting their hands yellow
farming potatoes
...



prevalence when
kind-linked

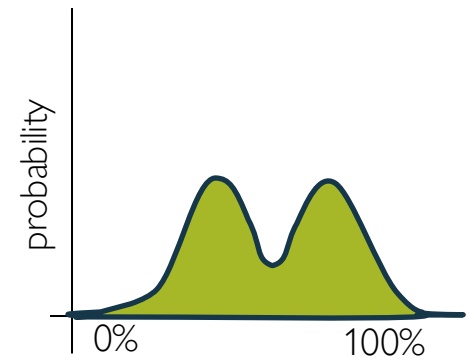
× coherence (θ)

+



prevalence when
not kind-linked

× ($1 - \theta$)



→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ) by reasoning about what the **speaker** meant

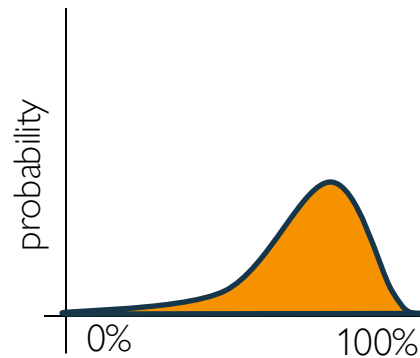
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linking function

for each feature, fit:

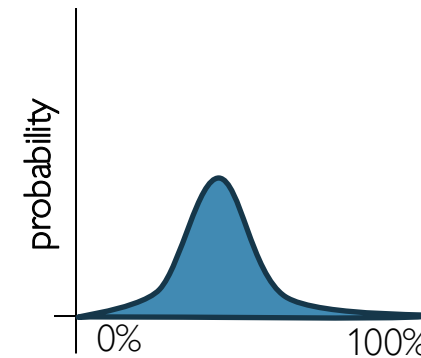
painting their hands yellow
farming potatoes
...



prevalence when
kind-linked

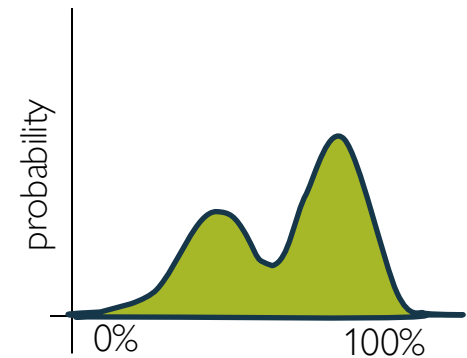
× coherence (0.8)

+



prevalence when
not kind-linked

× (1 – 0.8)



→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ) by reasoning about what the **speaker** meant

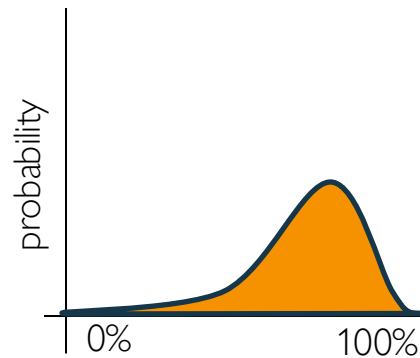
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linking function

for each feature, fit:

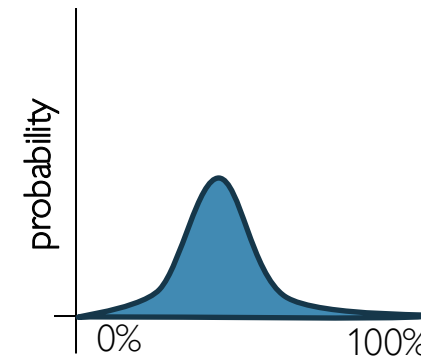
painting their hands yellow
farming potatoes
...



prevalence when
kind-linked

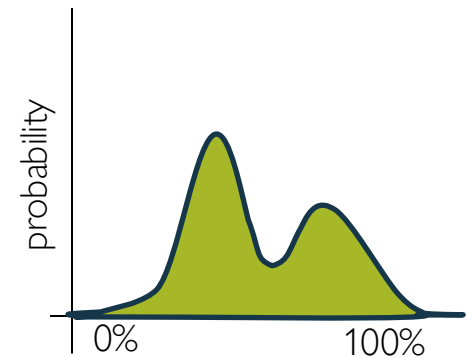
× coherence (0.2)

+



prevalence when
not kind-linked

× (1 - 0.2)



→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener

infers coherence & kind-linked features → a single category-wide estimate of coherence (θ) by reasoning about what the **speaker** meant

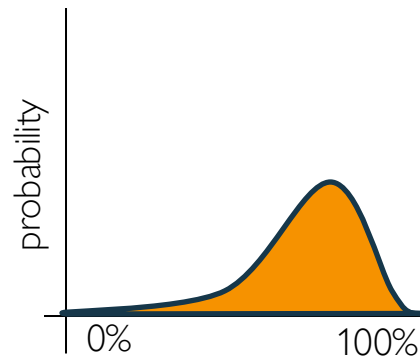
$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



linking function

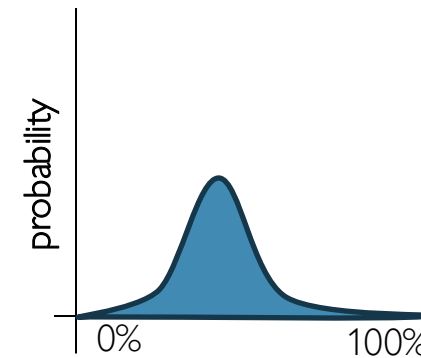
for each feature, fit:

painting their hands yellow
farming potatoes
...

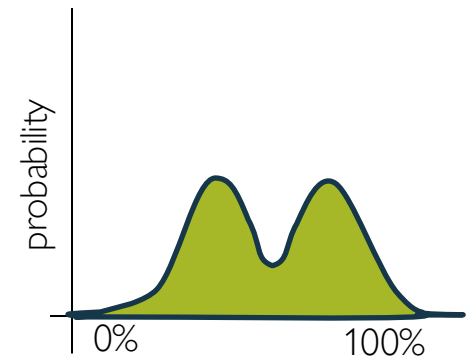


prevalence when
kind-linked
× coherence (θ)

+



prevalence when
not kind-linked
× ($1 - \theta$)



→ feature-specific
estimates of
prevalence

From coherence to feature prevalence



pragmatic listener



linking function



infers coherence & kind-linked features by reasoning about what the **speaker** meant → a single category-wide estimate of **coherence** (θ) → feature-specific estimates of **prevalence**

$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



inductive potential task

“Imagine you see a Zarpie painting their hands yellow.

What percent

“Imagine you see a Zarpie farming potatoes.

What percentage of Zarpies do you think farm potatoes?”

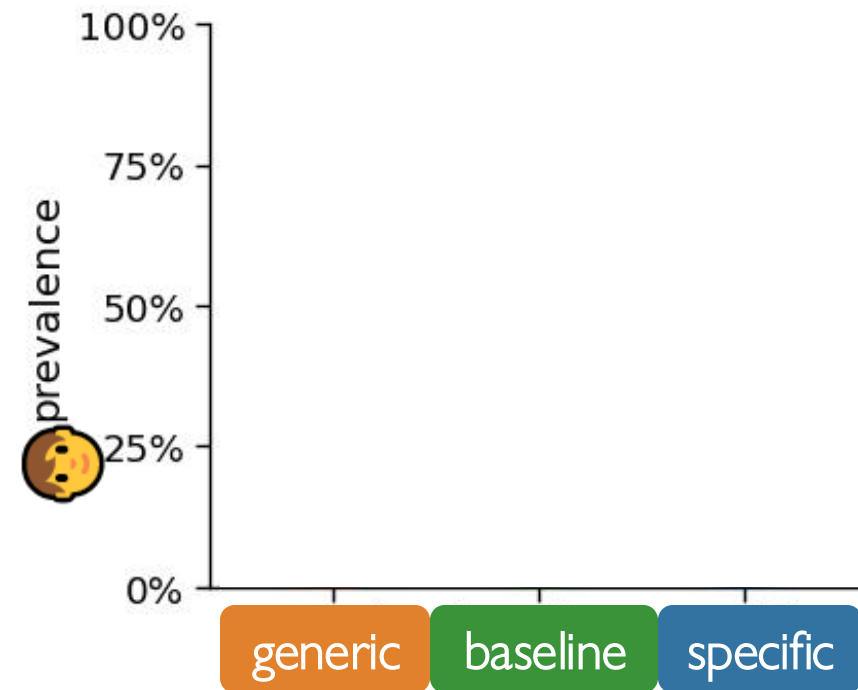
$$\text{Prag}(\mathcal{F}_k, \theta \mid \mathbf{x}, \mathbf{u}) \propto P(\theta)P(\mathcal{F}_k \mid \theta) \prod_i \text{Sp}(u_i \mid \mathcal{F}_k, x_i)$$



→ feature-specific estimates of **prevalence**

x16 trials,
order randomized

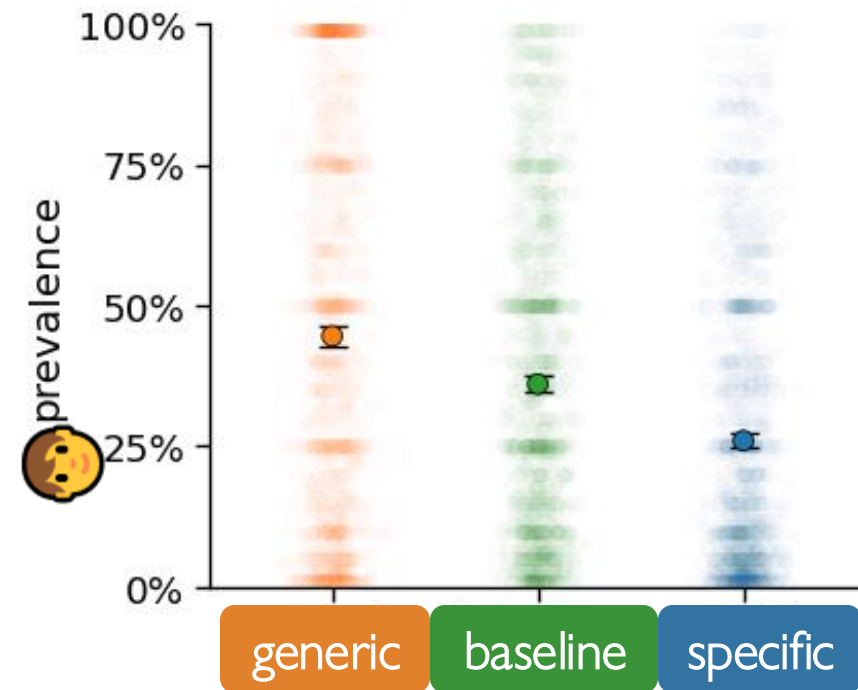
Experiment results



small dots = each participant's responses to each trial
large dots with bars = means with 95% CIs

Experiment results

adults generalized a novel feature
more after hearing generics,
and **less** after hearing specifics



small dots = each participant's estimate of each feature
large dots with bars = means with 95% CIs

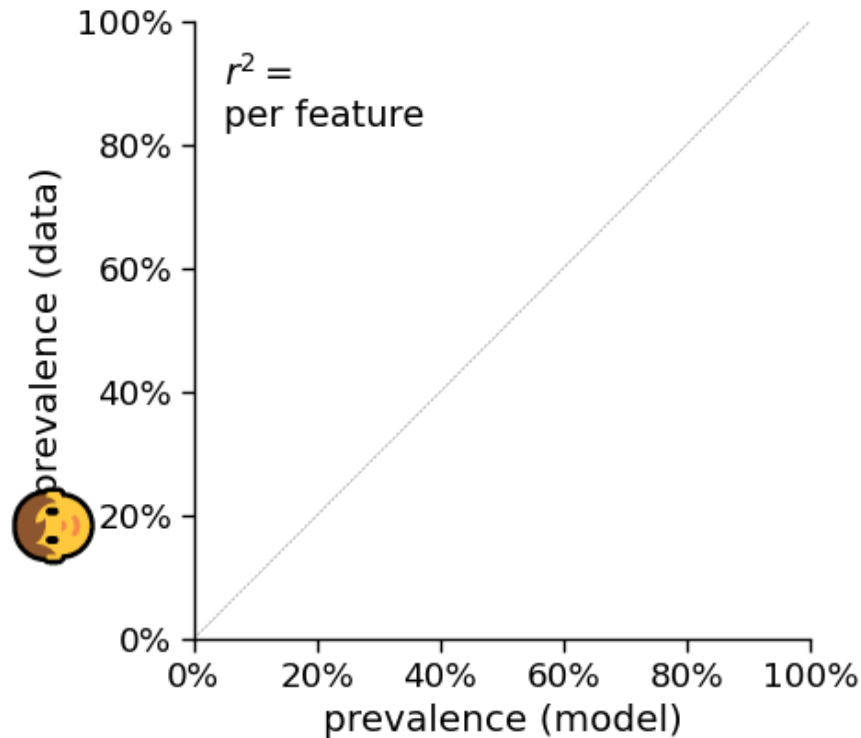
Modeling experiment results

conditions

generic

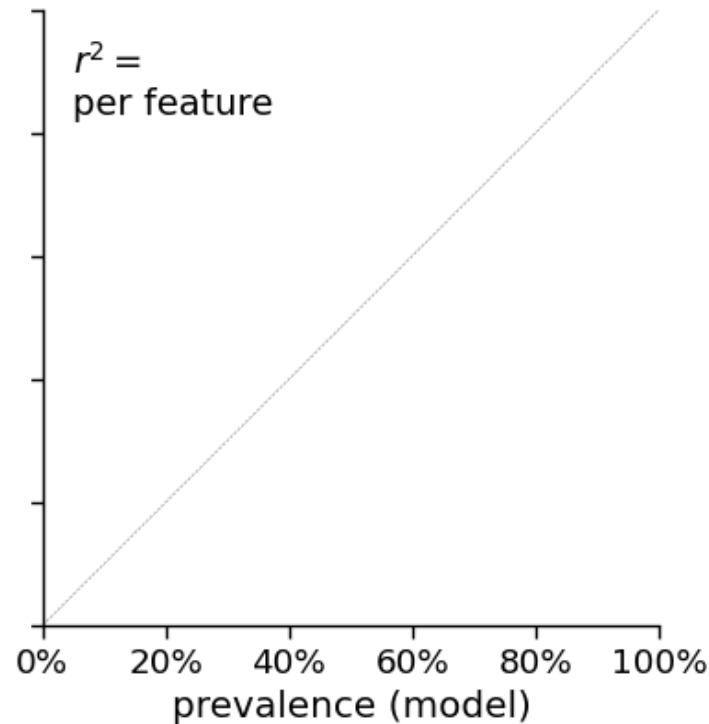
baseline

specific



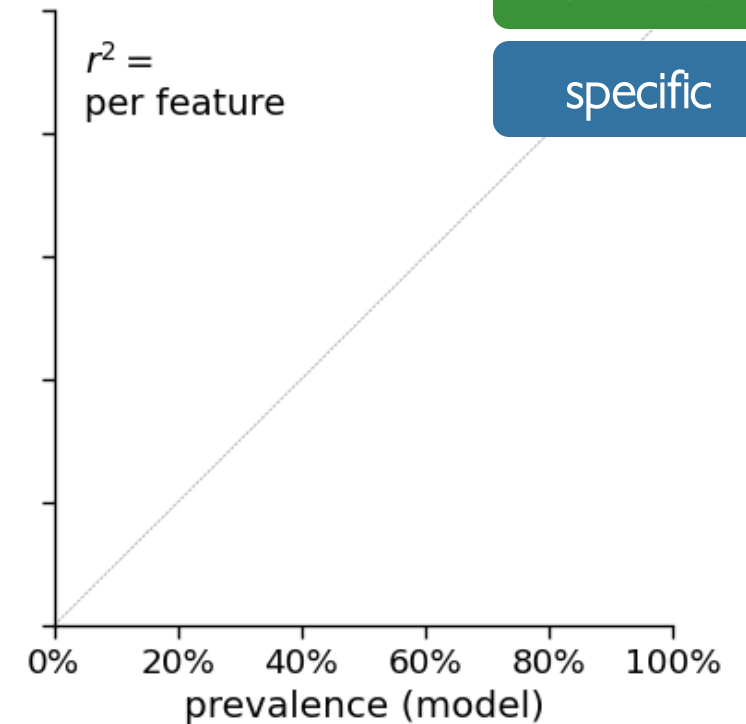
null model

reasoning about individuals
and features only



literal listener

reasoning about **categories** and
literal **meaning** of generics



pragmatic listener

reasoning about categories and
what the **speaker** meant

data: $n = 284$; model: 300 simulations
dots = individual features within condition; large dots = mean per condition

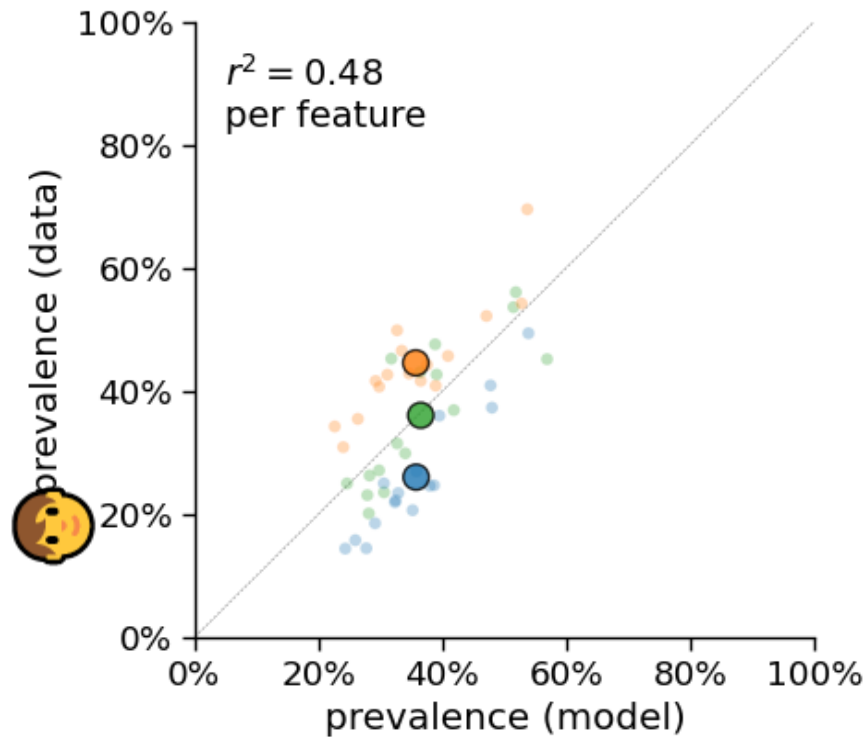
Modeling experiment results

conditions

generic

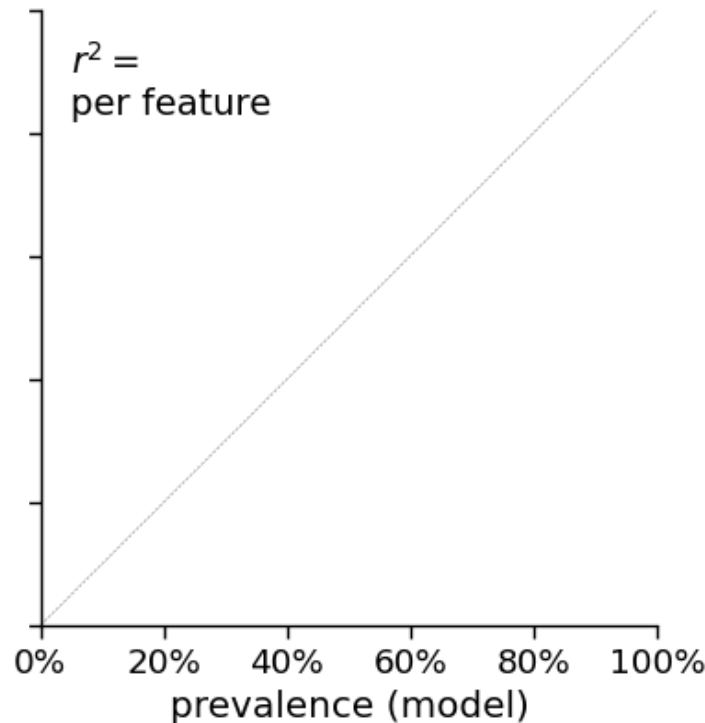
baseline

specific



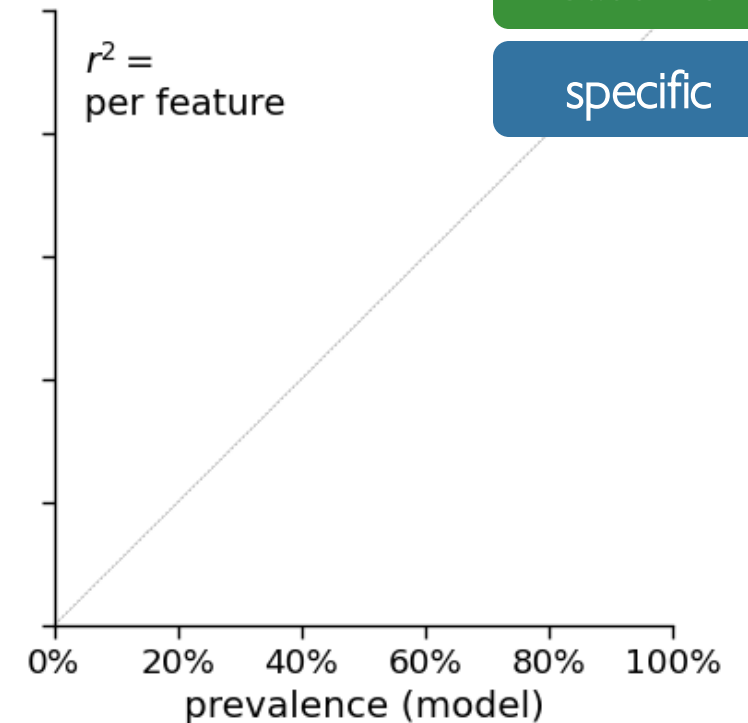
null model

reasoning about individuals
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literal listener

reasoning about **categories** and
literal **meaning** of generics

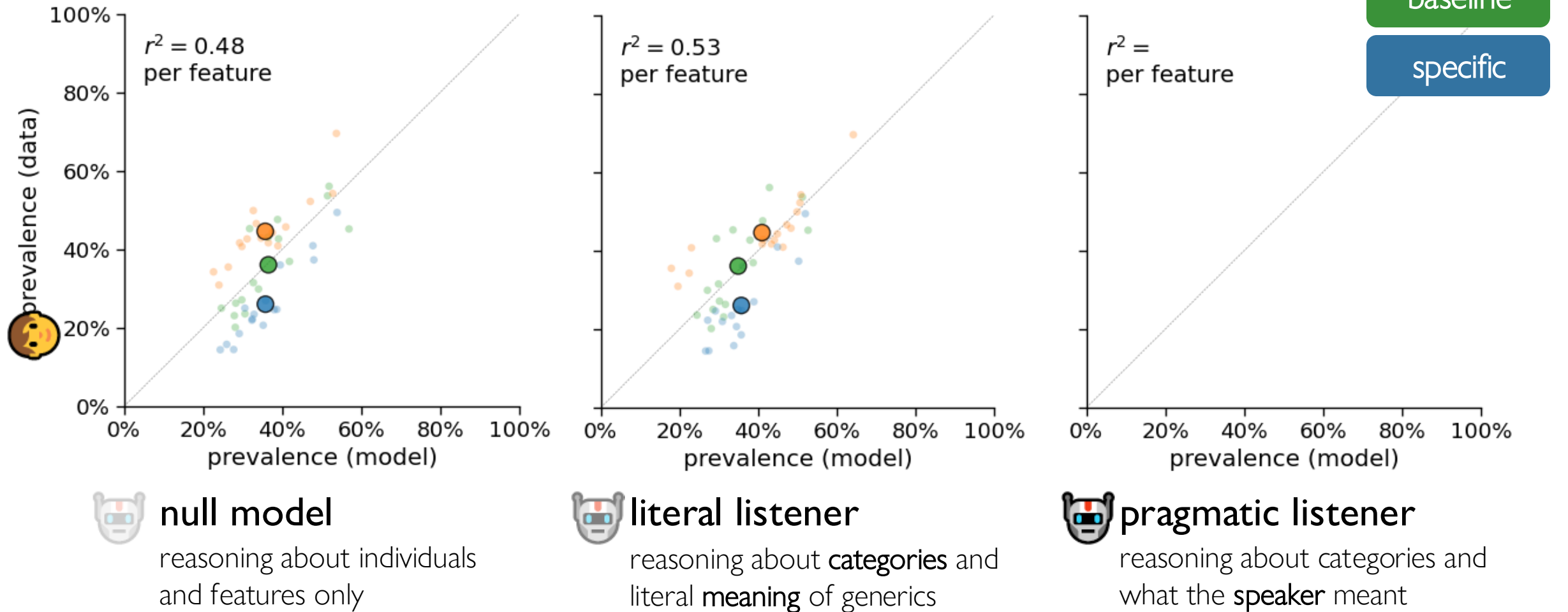


pragmatic listener

reasoning about categories and
what the **speaker** meant

data: $n = 284$; model: 300 simulations
dots = individual features within condition

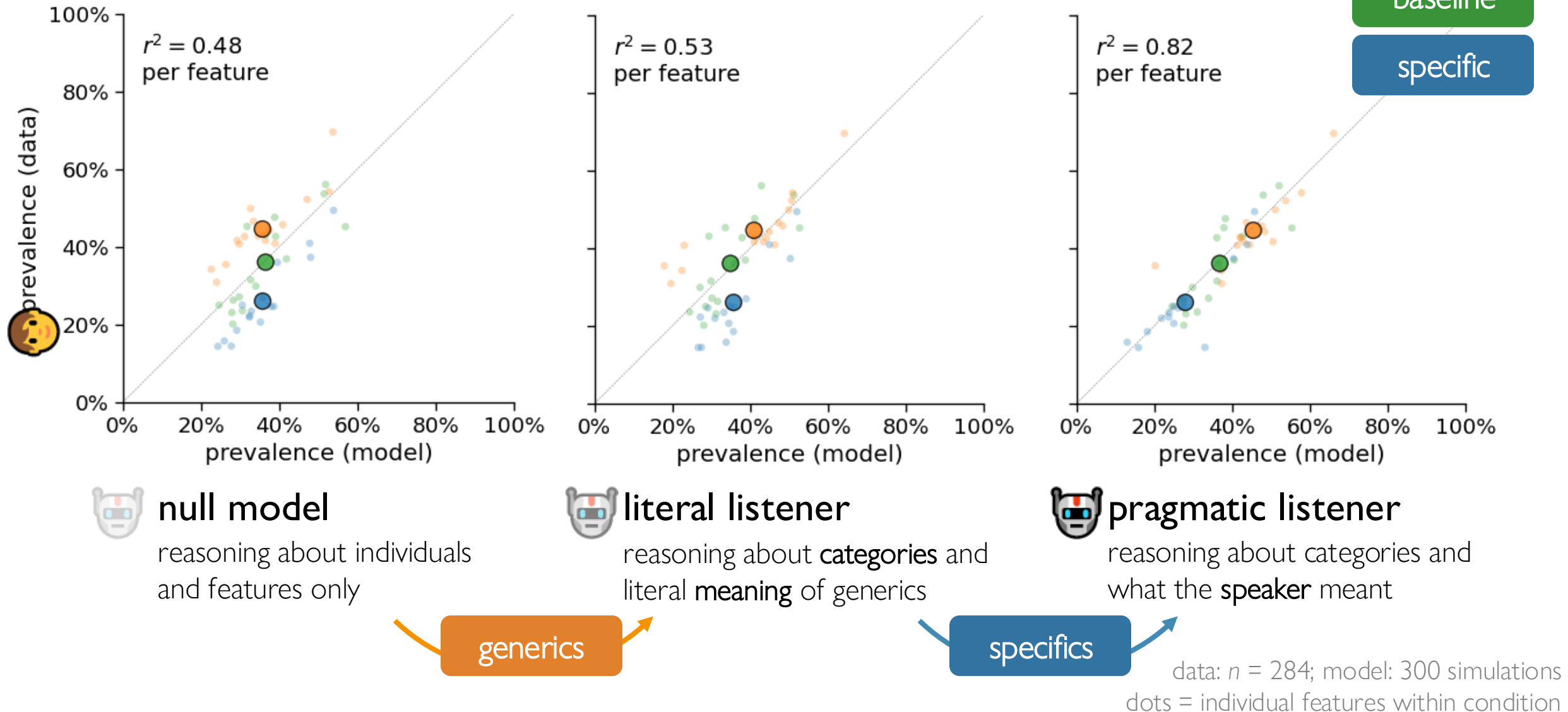
Modeling experiment results



generics

data: $n = 284$; model: 300 simulations
dots = individual features within condition

Modeling experiment results

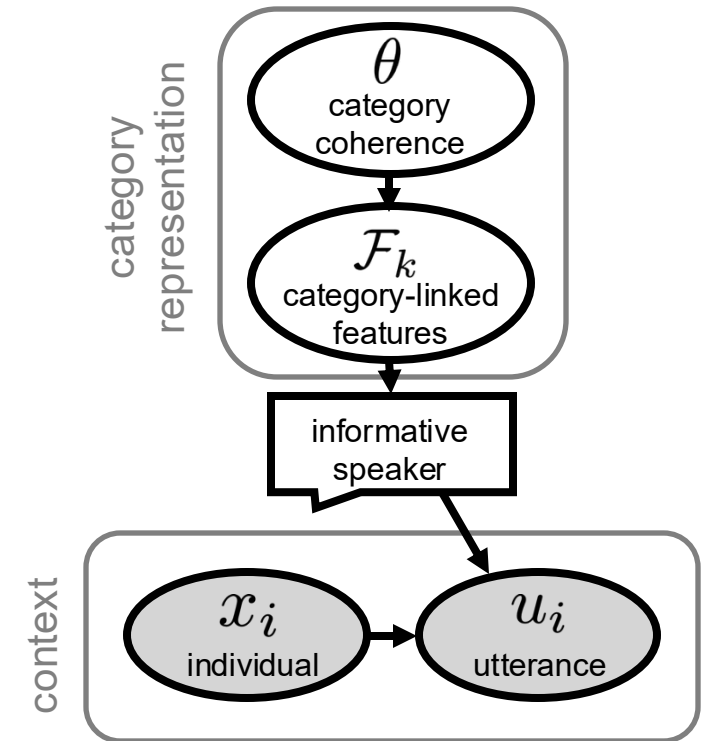


Learning about categories from language



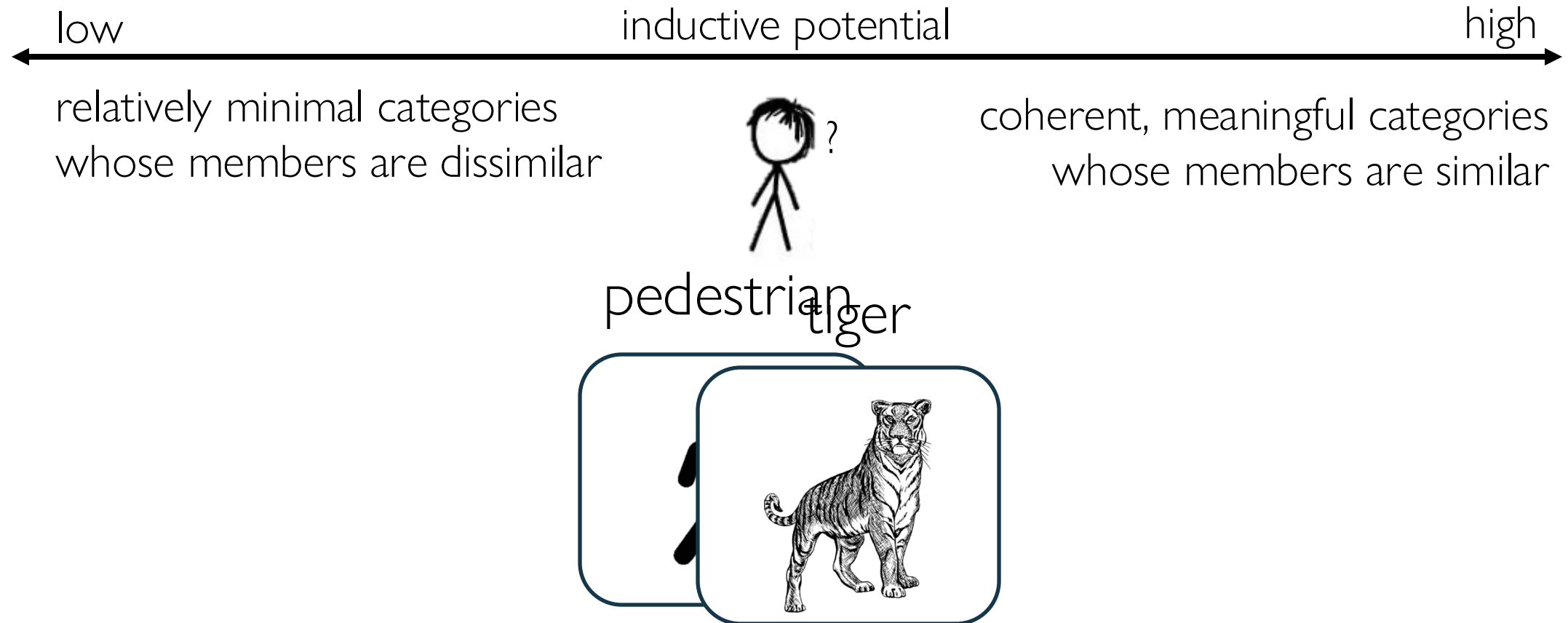
A hierarchical Bayesian + rational speech acts model explains why:

1. Hearing **generic statements** about a category **increases** the generalization of more features.
→ due to **abstract reasoning about the inductive potential** of the category as a whole
2. Hearing **specific statements** about a category **decreases** the generalization of more features.
→ due to **pragmatic reasoning** about what the speaker could have but chose not to say

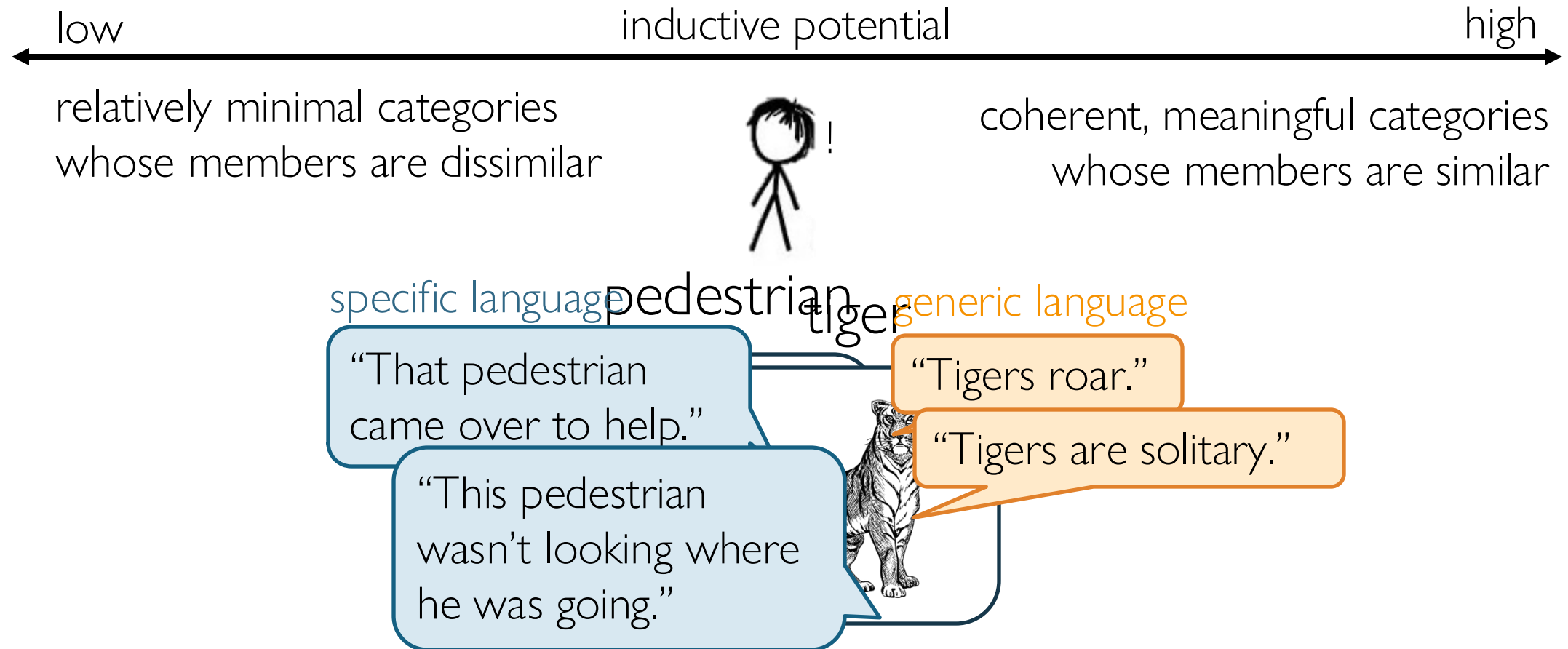


We can learn about the
inductive potential of
categories from **language**.

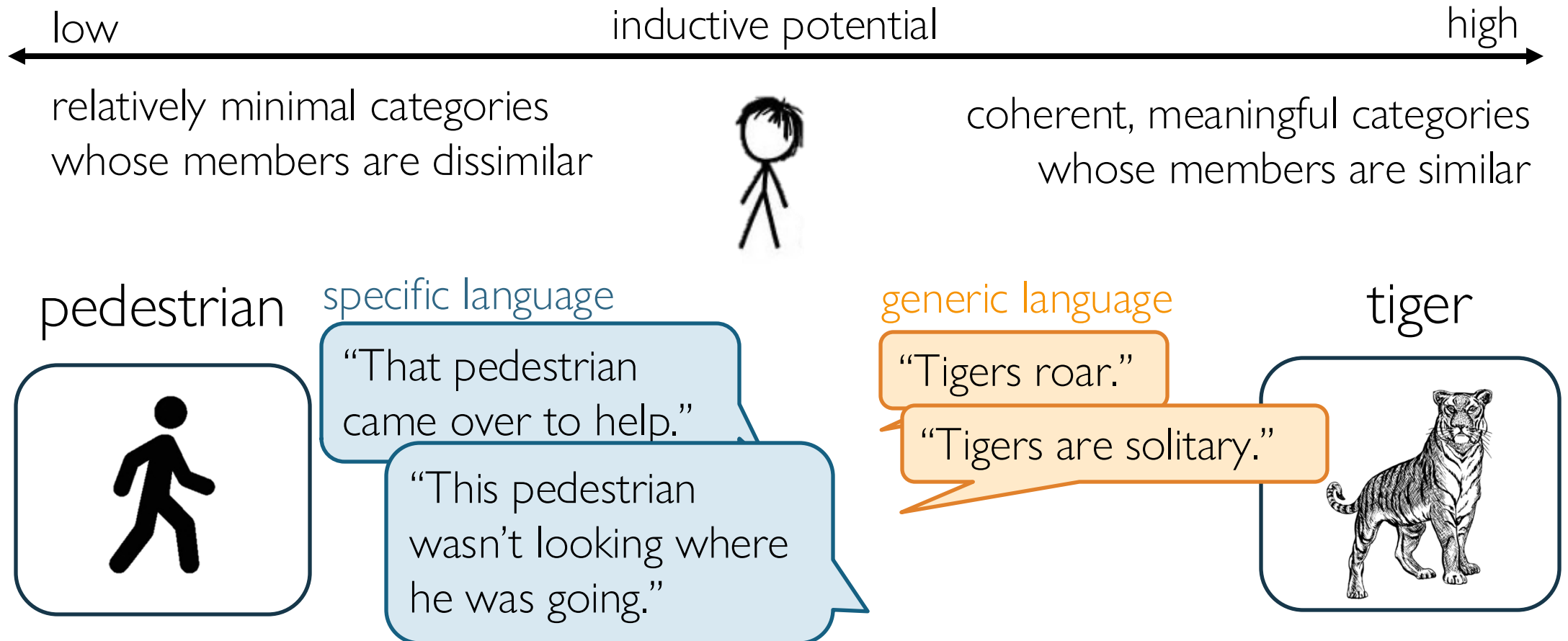
Learning about the inductive potential of categories from language







Learning about the inductive potential of categories from language



Learning about the inductive potential of categories from language



Future directions

-  How do **children** learn about the inductive potential of categories from language?
-  What **alternative utterances** come to mind when people hear a generic or a specific?
-  How does generalization differ based on **features**?
-  What do people think **explains** the coherence of categories?

Thank you!



[github.com/mariannazhang/
compgenerics](https://github.com/mariannazhang/compgenerics)



Cognitive Development &
Social Cognition Lab



Jess Stephenson
participants on Prolific
New York University
Arts & Science
Postdoctoral Travel Grant



(until recently, under the
present administration)

 mariannazhang.github.io
 marianna.zhang@nyu.edu
 [@mariannazhang.bsky.social](https://social.bsky.app/profile/mariannazhang.bsky.social)

Learning about categories from language



A hierarchical Bayesian + rational speech acts model explains why:

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