SAT & ACT Analysis

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Background

- What is SAT and ACT?
- A new format for SAT was released in 2016 to compete with its counterpart ACT

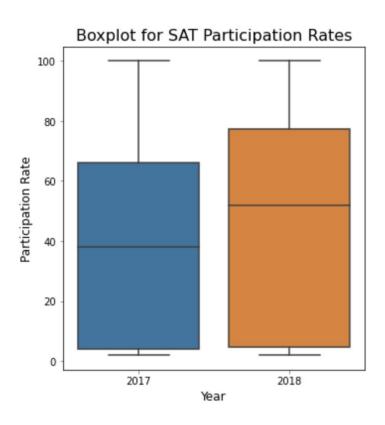
Problem Statement:

What can we do to increase SAT participation rates across the US?

SAT Trends

(2017 vs 2018)

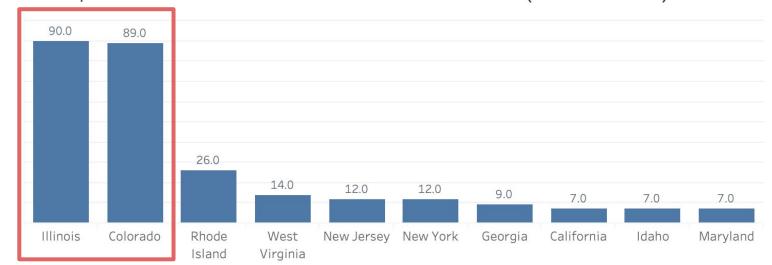
SAT participation rates are increasing



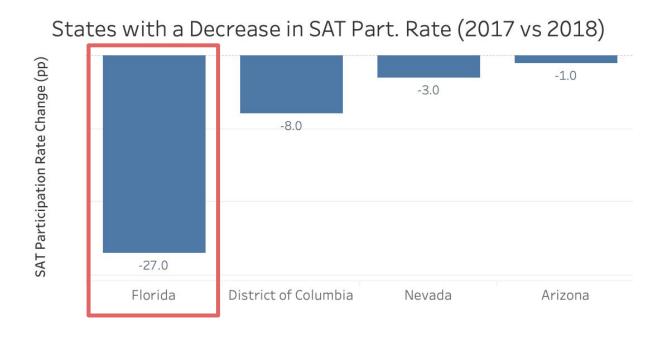
The increase in SAT participation rates were largely driven by Illinois and Colorado

Top 10 States with an Increase in SAT Part. Rate (2017 vs 2018)

SAT Participation Rate Change (pp)



Four states saw a decrease in SAT participation rates with Florida experiencing the largest drop



SAT scores fell for Colorado and Illinois

SAT ERW Score (2017 vs 2018)

| state | ERW % Change | ERW 2017 | ERW 2018 |
|----------|--------------|----------|----------|
| Colorado | -14.4% | 606.0 | 519.0 |
| Illinois | -8.2% | 559.0 | 513.0 |
| | | | |

SAT Math Score (2017 vs 2018)

| state | Math % Change | Math 2017 | Math 2018 |
|----------|---------------|-----------|-----------|
| Colorado | -15.0% | 595.0 | 506.0 |
| Illinois | -9.0% | 556.0 | 506.0 |
| | | | |

SAT Total Score (2017 vs 2018)

| state | Total % Change | Total 2017 | Total 2018 |
|----------|----------------|------------|------------|
| Colorado | -14.7% | 1,201 | 1,025 |
| Illinois | -8.6% | 1,115 | 1,019 |
| | | | |

On the contrary, Florida saw on increase in SAT scores

SAT ERW Score (2017 vs 2018)

| state | ERW % Change | ERW 2017 | ERW 2018 |
|---------|--------------|----------|----------|
| Florida | 5.8% | 520.0 | 550.0 |

SAT Math Score (2017 vs 2018)

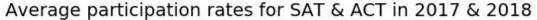
| state | Math % Change | Math 2017 | Math 2018 |
|---------|---------------|-----------|-----------|
| Florida | 10.5% | 497.0 | 549.0 |

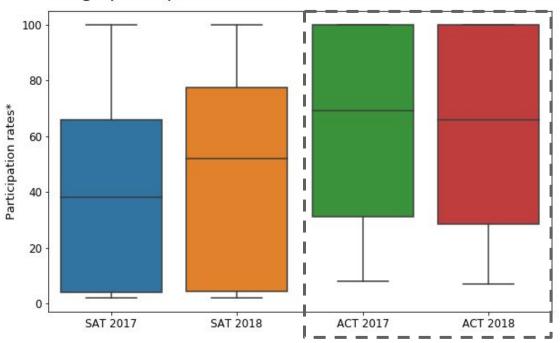
SAT Total Score (2017 vs 2018)

| state | Total % Change | Total 2017 | Total 2018 |
|---------|----------------|------------|------------|
| Florida | 8.1% | 1,017 | 1,099 |

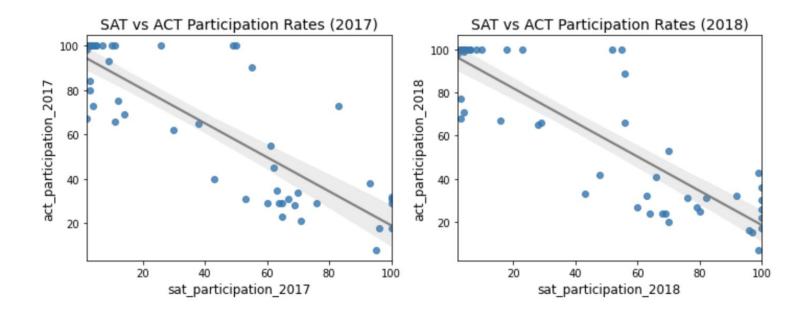
SAT vs ACT

ACT has significantly higher participation rates

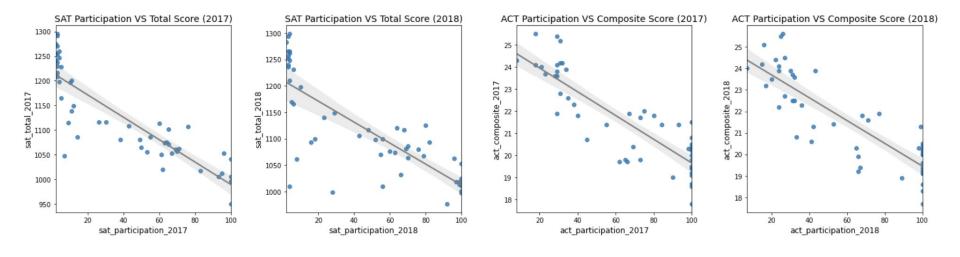




Participation rates between SAT and ACT are negatively correlated

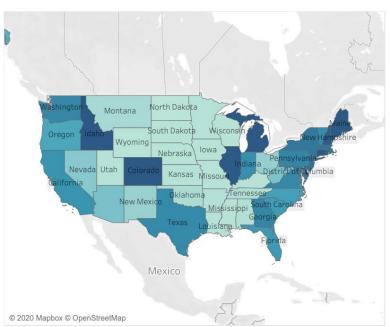


Participation rates are negatively correlated to total/composite scores

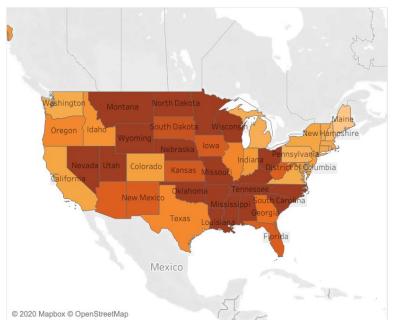


SAT participation rates are higher along the coast while ACT participation rates are higher in inland states

SAT Participation Rates 2018



ACT Participation Rates 2018



act_participation_2018



Conclusions & Recommendations

Conclusions

- Participation rates are heavily influenced by state contracts
- Participation rates between SAT and ACT are negatively correlated
 - High participation rates in one test usually means low participation in the other
 i.e. students usually choose either test
- Participation rates are negatively correlated to test scores
 - The higher the participation rates, the lower the scores and vice versa
- SAT is generally more popular along the coast than in inland states

Recommendations

- Partnering with states to make SAT mandatory (like in the case study of Colorado & Illinois)
- Target states with no mandatory ACT testing AND low SAT participation rates
- Reducing barriers for SAT
 - Making it more accessible to low income groups by providing fee waivers
 - Free online test practise material
 - SAT school day as part of school curriculum
- Build a better marketing strategy to compete with ACT

Q&A

SAT vs ACT

| | SAT | ACT |
|----------|-----------------------------|---------------------------------------|
| Sections | Reading and Writing Math | English Math Reading Science |
| Scoring | 200-800 per section | 1-36 per section |
| Fee | \$47.50 \$64.50 | \$50.50 \$67 |