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| **Client Information** |

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| **Last Name** |  | Voutilainen |  |  |
| **First/ Middle Name (s)** |  | Joona Matias |  |  |
| **Address** |  | Meritullinkatu 18, 43796 Siilinjärvi |  |  |
| **Country of Domicile** |  | Finland |  |  |
| **Date of birth** |  | 1983-01-27 |  |  |
| **Nationality** |  | Finnish |  |
| **Passport No/ Unique ID** |  | YA6432152 |  |  |
| **ID Type** |  | passport |  |  |
| **ID Issue Date** |  | 2019-11-24 |  |  |
| **ID Expiry Date** |  | 2029-11-23 |  |  |
| **Gender** |  | ☐ Female ☒ Male |  |  |

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| **Account Holder – Contact Management and Services – Contact Info** |

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| **Communication Medium** |  | Telephone +358 042 659 10 05 |
|  |  |  |
|  |  | E-Mail joona.voutilainen@icloud.com |

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| **Account Holder – Personal Info** |

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| **Is the client or associated person a Politically Exposed Person as defined in the Client Acceptance Policy?** |  | ☒ No ☐ Yes |  | ☞ If ‘Yes’, please complete the Approval Form (PEP) and ensure that appropriate approvals are obtained |

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| Marital Status |  | ☐ Divorced ☒ Married ☐ Single ☐ Widowed |  | ☞ Fill out in case of a private individual |
| Highest education attained |  | Tertiary |  |  |
| Education History |  | University of Turku (2005), Aalto University (2010) |  |  |

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| **Account Holder – Professional and Economic Background – Business** |

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| **Current employment and function** |  | ☒ Employee Since 2011 |  |  |
|  | **Name Employer Sponda Oyj** |  |  |
|  | **Position Developer (131000 EUR p.A.)** |  | including annual income and namecard |
|  | ☐ Self-Employed Since |  |  |
|  | **Company Name** |  |  |
|  | **% of ownership** |  |  |

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|  |  | ☐ Currently not employed Since |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Retired Since |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Homemaker/housewife Since |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Student Since  **Country of study:** |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Diplomat Since  **Home country of diplomatic mission:** |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Military representative Since  **Home country of military establishment:** |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Other       Since |  |  |
|  | **Previous Profession:** |  |  |
|  | ☐ Unknown |  |  |
| **Industry (ies)** |  |  |  |  |
| **Industry description** |  |  |  |  |
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| **Main Business Activities**  (including annual turnover and firm’s URL) |  |  |  |  |
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| **Country (ies) of business** |  |  |  |  |

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| **Account Holder – Professional and Economic Background – Wealth** |

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| **Total wealth estimated** |  | ☐ < EUR 1.5m ☐ EUR 1.5m-5m ☒ EUR 5m-10m ☐ EUR 10m.-20m ☐ EUR 20m.-50m ☐ > EUR 50m |  | ☞ Origin of wealth:  - Profit from business/ professional income  - Inheritance (describe the relationship, the year in which assets were inherited and a brief description of business/ professional activities of the person whom client has inherited assets from)  - Others (e.g. sale of assets – to provide material evidence on the transaction) |
| **Source of information** |  |  |  |
| **Origin of wealth**  ☒ Employment  ☒ Inheritance  ☐ Business  ☐ Investments  ☐ Sale of real estate  ☐ Retirement package  ☐ Other |  |  |  |
|  | grandfather,2010,Private Equity Manager |  |
|  |  |  |
|  |  |  |
| Estimated Assets |  | ☒ Real Estate EUR 3050000  ☒ Business EUR 180000  ☐ Investments EUR 0  ☐ Deposits/ MM/ Fiduciary EUR 0  ☐ Equity EUR 0  ☐ Fixed Income EUR 0  ☐ Structured Products EUR 0  ☐ Alternative Investments EUR 0  ☐ Investment Funds EUR 0  ☐ Insurance EUR 0  ☐ Other investments (e.g., art, wine, cars) EUR 0 |  |

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| **Account Holder – Professional and Economic Background – Income, Expenditures and Savings** |

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| **Estimated Total income p.a.** |  | ☒ < EUR 250,000  ☐ EUR 250,000 - 500,000  ☐ EUR 500,000 – 1m  ☐ > EUR 1m, please state |  | including dividends, interests and investment income |
| Country of main source of income |  | Finland |  |  |

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| **Account Information** |

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| Account Number |  |  |
| **Commercial Account** |  | ☐ Yes ☒ No |
| Investment Risk Profile |  | ☐ Low ☒ Moderate ☐ Considerable ☐ High |
| Type of Mandate |  | ☒ Advisory ☐ Discretionary |
| Investment Experience |  | ☐ Inexperienced ☐ Experienced ☒ Expert |
| Investment Horizon |  | ☐ Short ☐ Medium ☒ Long-Term |
| Expected Transactional Behavior |  |  |
| Preferred Markets |  | Finland |

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| **Account Information – Asset Under Management** |

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| **Total Asset Under Management** |  | 8430000 |  |  |
| **Asset Under Management to transfer to BJB** |  | 4720800 |  |  |