

BUILDING SECURE PRODUCTS FOR STARTUPS

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**EMBRACING THE ODDS**

- ▶ Hacking since 1998
- ▶ System administration & telco infrastructure background
- ▶ Security roles include penetration testing, operations, security engineering, security product management. Focused on Governance, Risk and Compliance since 2012. Independent consultant for Startups, UK Gov and Healthcare
- ▶ Strategy Advisor @ Practical DevSecOps and Head of Infosec @ CloudMargin
- ▶ Course creator "DevSecOps for Leaders" and trainer at OWASP AppSec days on "Compliance at the speed of DevOps"
- ▶ Speaker and Blogger (<https://www.securitydifferently.com>) on Security Strategy, Wardley Mapping, Cynefin framework, Safety & Resilience Engineering, Social Practice theory and other random nerdy stuff

## THE PROBLEM - WHAT ARE THE ODDS ?

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- ▶ Most organisations have a 1:100 ratio between Security staff and Engineers
- ▶ This **disproportionately** affects Startups
- ▶ Effective security requires a multitude of skills that few individuals will have (and the ones who do are likely expensive):
  - ▶ Deep technical understanding
  - ▶ Communication and persuasion
  - ▶ Balancing skills (with Engineers and Senior Management)



“MY OBSERVATIONS ARE THAT IT CAN BE HARMFUL TO INTRODUCE DEDICATED SECURITY EMPLOYEES TOO EARLY AT A STARTUP. THIS INTRODUCTION OF A SPECIALIZED ROLE TO SOLVE A HORIZONTAL PROBLEM WILL OFTEN CAUSE EARLY FRAGMENTATION AND ORGANIZATIONAL DEBTS. INSTEAD, STARTUPS DO BETTER OFF GETTING SHORT TERM GUIDANCE FROM EXTERNAL EXPERTISE AND TASKING EXISTING ENGINEERING TALENT WITH SECURITY PROJECTS.”

Ryan McGeehan

<https://medium.com/starting-up-security/you-dont-need-a-chief-security-officer-3f8d1a76b924>

DON'T REMOVE THE EARLY ACCOUNTABILITY BECAUSE YOU'LL FACE DEBT LATER ON

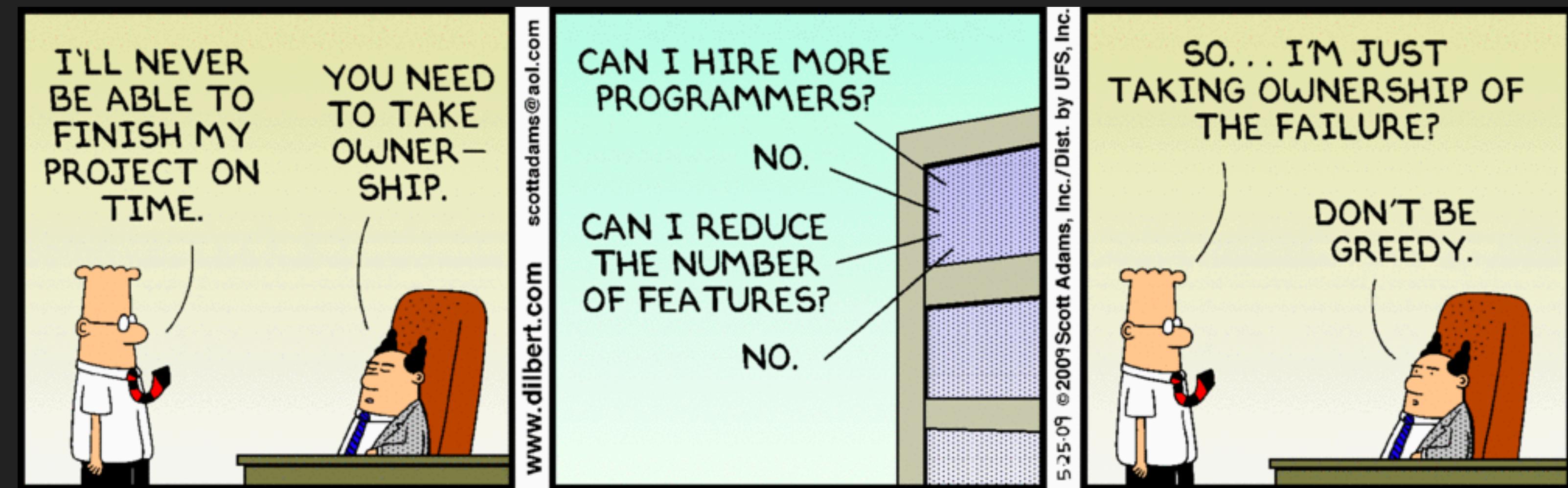
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SECURITY EXPERTS ARE USEFUL IN IDENTIFYING RISKS AND PRIORITIZING MITIGATIONS. THESE SKILLS ARE NOT NEEDED TO POINT OUT THE EARLIEST DEFENSES AT MOST COMPANIES. IF BROUGHT ON TOO EARLY, THIS EXPERTISE IS WASTED WHEN MOST EARLY DEFENSE WORK IS NOW VERY WELL KNOWN, EVEN AMONG NON-EXPERTS.

Ryan McGeehan

# WHAT ARE THE CONSTRAINTS ?

- ▶ Expertise & Governance
  - ▶ Technical
  - ▶ Practices
  - ▶ Policies
  - ▶ Patterns & References
- ▶ Resources & Structure
  - ▶ Money
  - ▶ Attention

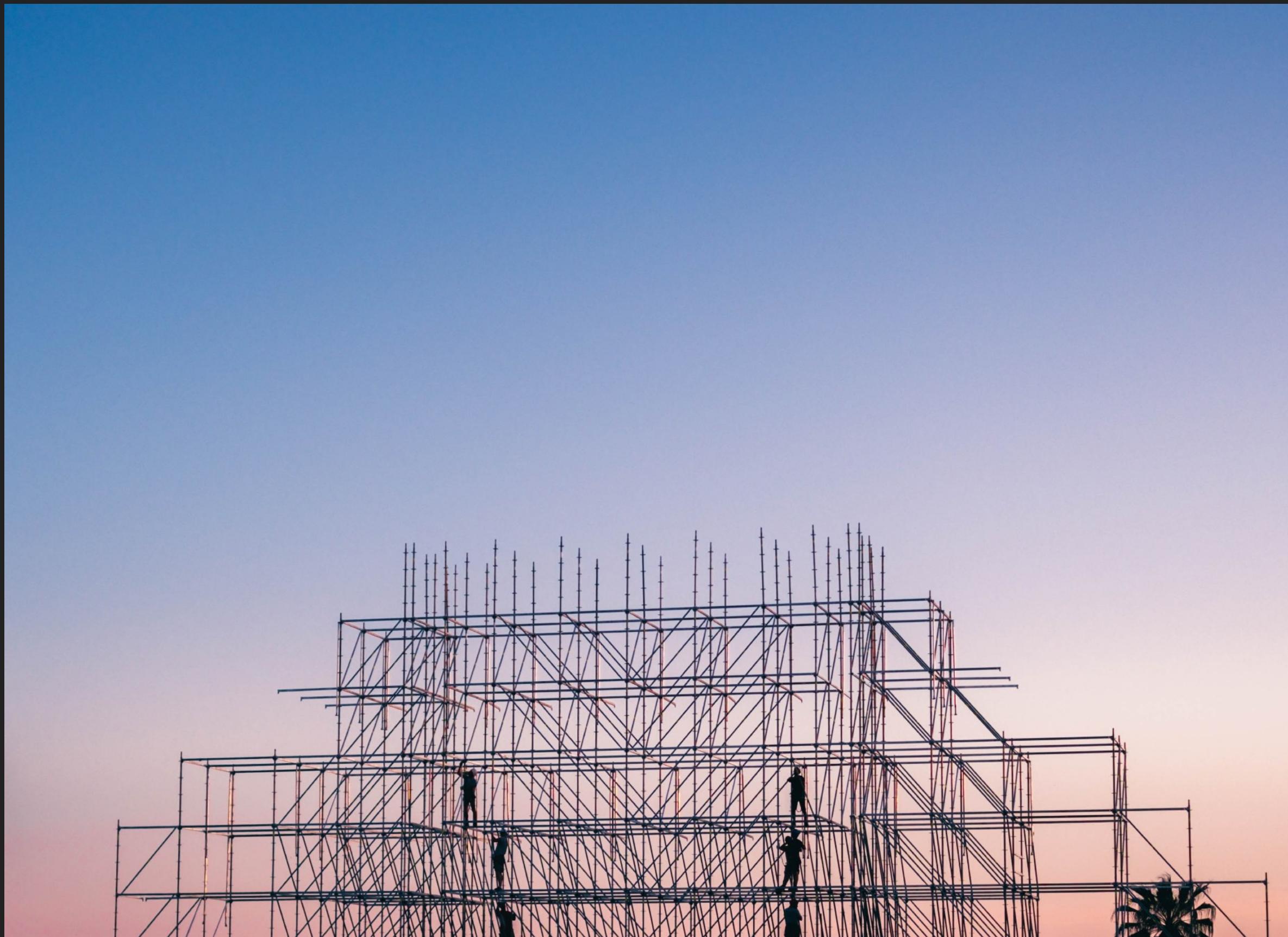


BEFORE ALL THAT....

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## SCAFFOLDING

- ▶ Security is another element of **Quality Assurance**
- ▶ Managing Security is part of managing **Business Risk**
- ▶ If you fix or improve those first, you get better ROI



## APPROACHING STRATEGY

### Strategy analogies from Nature

Parasites

Symbiotic/Parasite



Scavengers

Hyena



Apex Predator

Yosemite Wolves



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Energy gradient



Integrating into other's transformations

Recovering from incidents & situations



Setting own plans, compete for resources

## TECHNICAL CONTROL HEURISTICS - THE 4 SECURITY THINGS

- ▶ Check your dependencies
- ▶ Protect your secrets
- ▶ Scan your code
- ▶ Harden your config

## ORGANISATIONAL PRACTICES

- ▶ Risk Identification
  - ▶ Open Information Security Risk Universe (OISRU)
    - ▶ Who/What can cause a risk to materialise ? (Sources of Risk)
    - ▶ What events can occur that would cause consequences ? (Risk Events)
    - ▶ What possible harms can come from those events ? (Risk Consequences)

<https://oisru.org/>

# Equifax / Data breach

## RISK SCENARIO:

<We hold personal information for our consumers, this may become available through the website if we have do not adequately protect our code or third party components. This may result in regulatory action/fines and reputational damage.>

## RISK STATEMENT:

### SOURCE

1. External Malicious (criminal)
2. Internal Non-Malicious (ineffective/accidental)

### EVENT

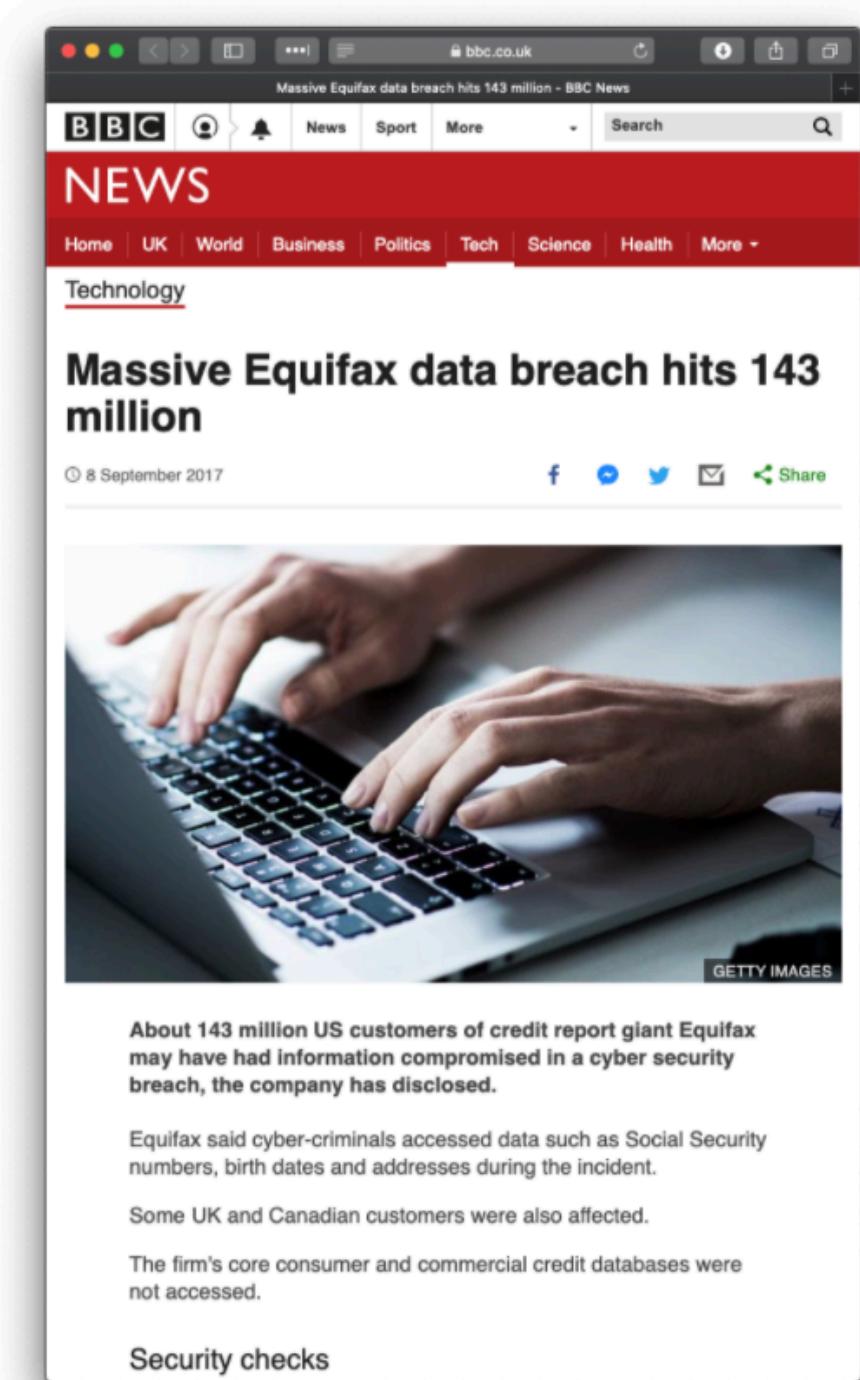
<Information Breach - Unauthorised access to the system resulting in unauthorised access to data (confidentiality and integrity)>

### CONSEQUENCE

<Regulatory Fines, Unexpected Costs and reputational damage>

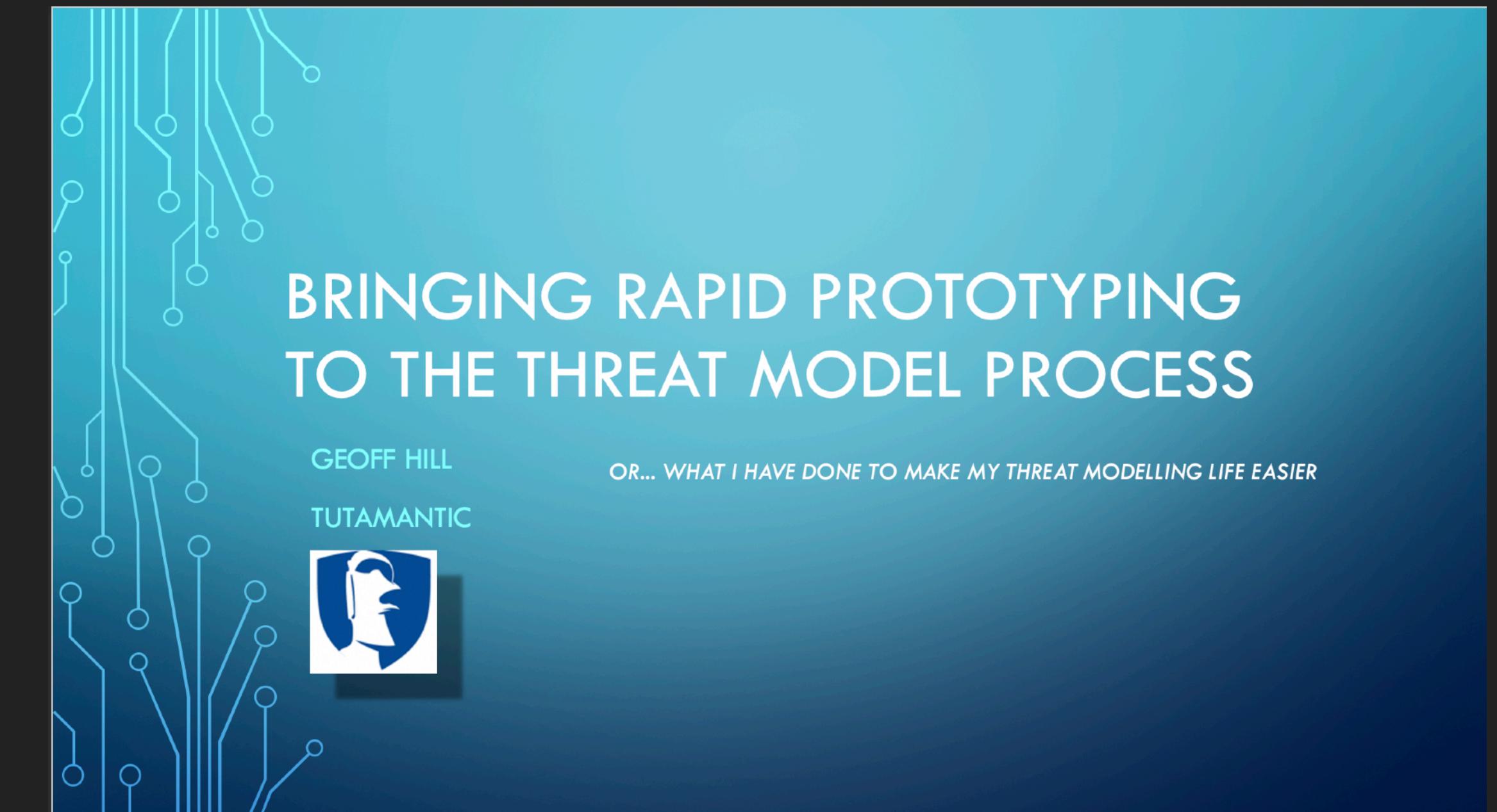
The story... [bbc.co.uk](http://bbc.co.uk)

- Equifax are a credit reference agency, holding large quantities of personal data
- An attacker exploited an unpatched vulnerability in Apache Struts to gain access
- Over 76 days they collated and exfiltrated information on 143 million U.S. citizens



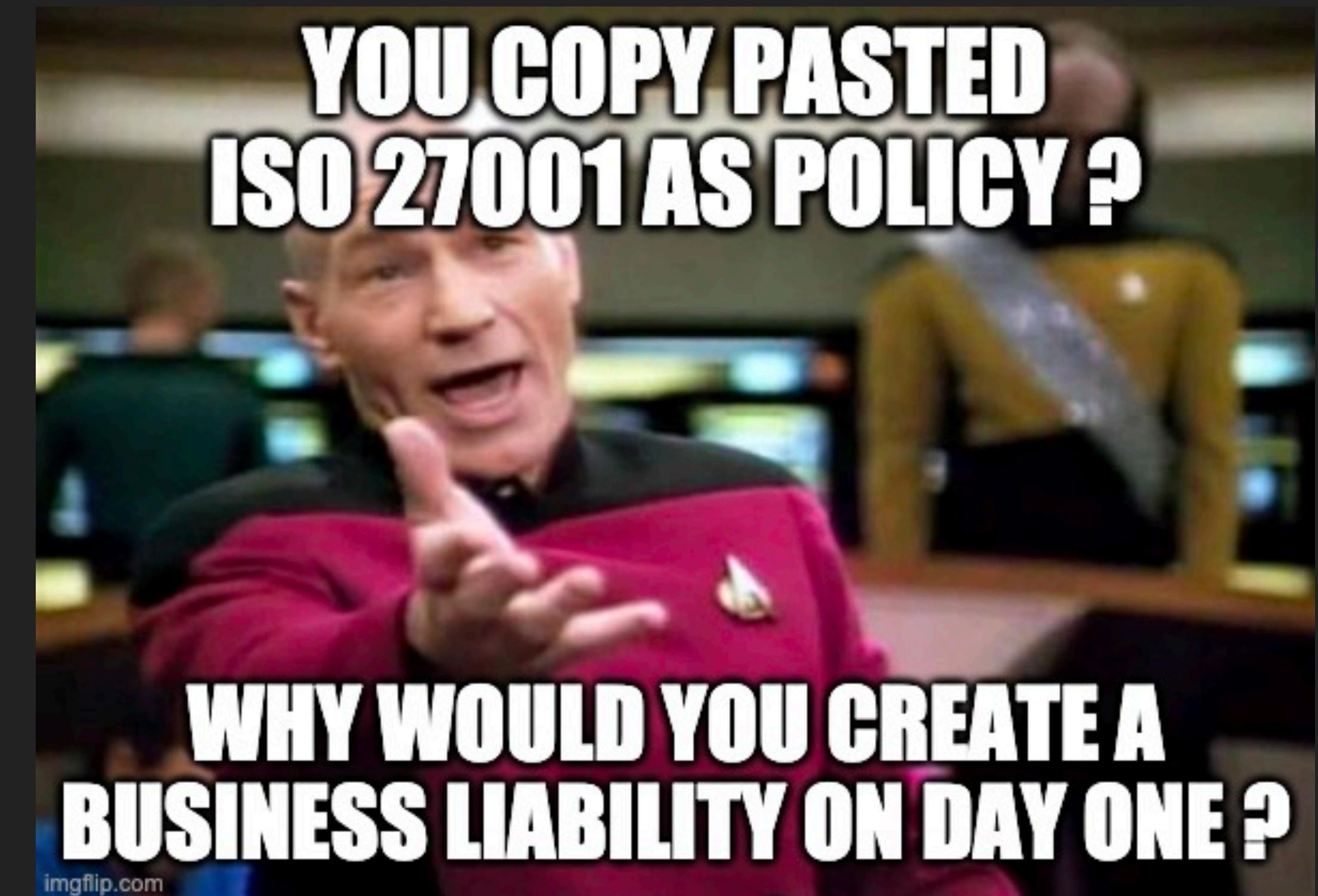
## ORGANISATIONAL PRACTICES

- ▶ Threat Modelling
- ▶ What are we building ?
- ▶ What can go wrong ?
- ▶ What are we going to do about it ?
- ▶ How good a job have we done ?
- ▶ Breadth
- ▶ Continuous validation



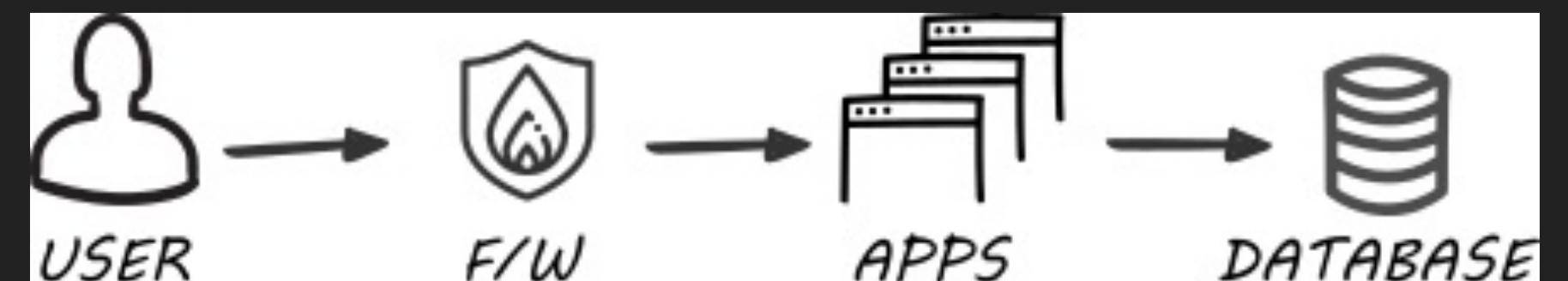
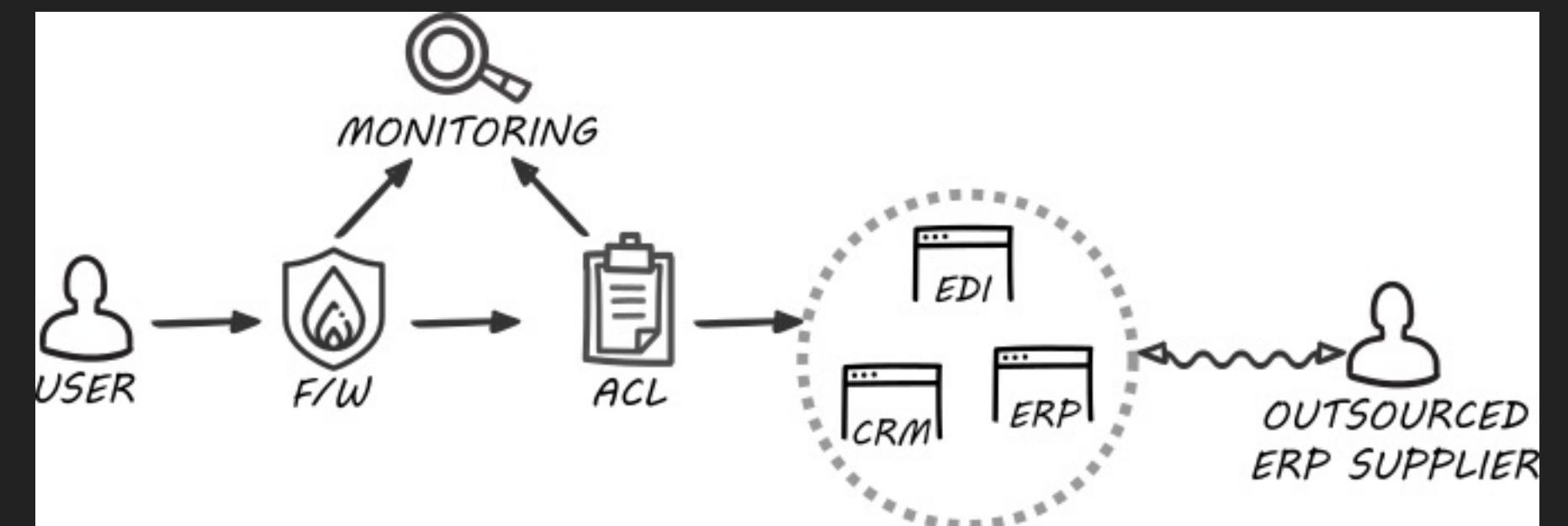
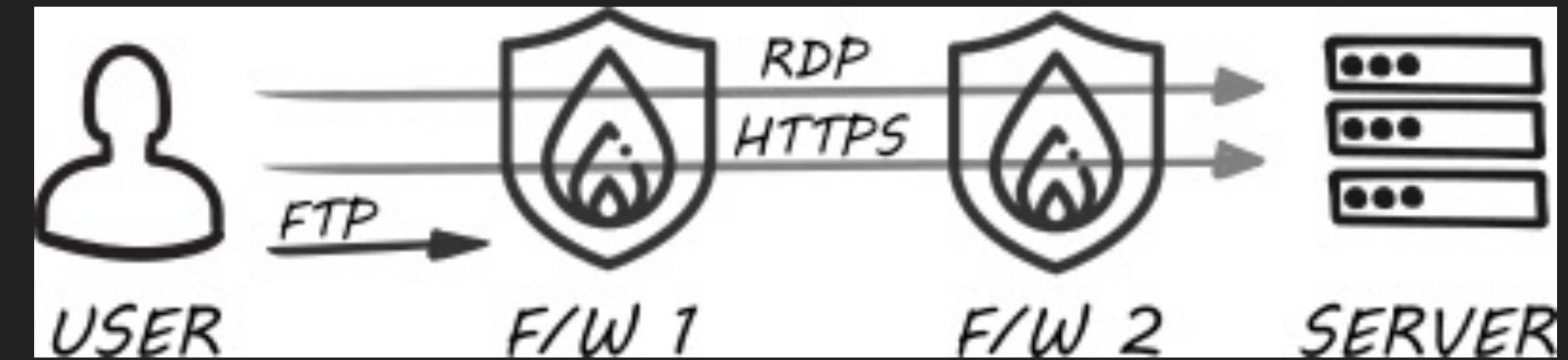
# BEING SENSIBLE ABOUT POLICIES

- ▶ Blindness to the gap between policy and practice leads to unfunded or inappropriate commitments
- ▶ What's the alternative ?
  - ▶ Understand front line work
  - ▶ Query your IT environment before setting policy
  - ▶ Base policy and control objectives on outcomes of risk identification and threat modelling



# NCSC ANTI-PATTERNS

- ▶ #1 - 'Browse-up' for administration
- ▶ #2 - Management bypass
- ▶ #3 - Back-to-back firewalls
- ▶ #4 - Building 'on-prem' solution in cloud
- ▶ #5 - Uncontrolled and unobserved third party access
- ▶ #6 - The un-patchable system

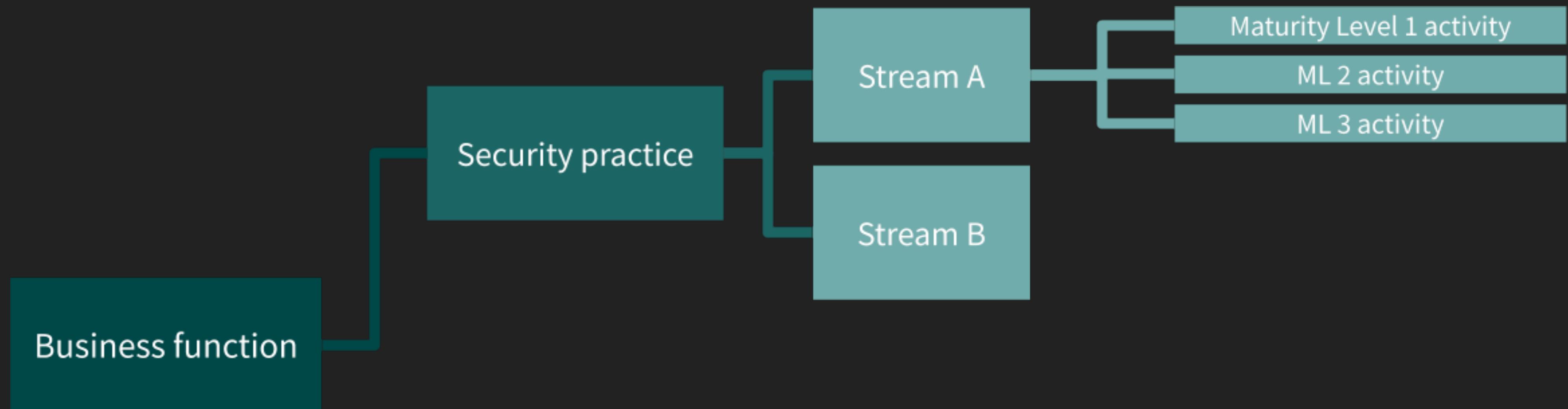


# OWASP SAMM

- ▶ Software Assurance Maturity Model

- ▶ 12 security practices

- ▶ 5 business functions



## OWASP PROACTIVE CONTROLS

- ▶ Most important control categories that all projects should meet

- C1: Define Security Requirements
- C2: Leverage Security Frameworks and Libraries
- C3: Secure Database Access
- C4: Encode and Escape Data
- C5: Validate All Inputs
- C6: Implement Digital Identity
- C7: Enforce Access Controls
- C8: Protect Data Everywhere
- C9: Implement Security Logging and Monitoring
- C10: Handle All Errors and Exceptions

# OWASP ASVS

- ▶ Application Security Verification Standard
- ▶ 14 domains
- ▶ 3 Assurance levels
  - ▶ 1 for a defensible baseline / low assurance
  - ▶ 2 for apps containing sensitive data
  - ▶ 3 for critical apps - high value transactions, sensitive medical data, high trust



Use Case:

- ▶ As metric
- ▶ As guidance
- ▶ For procurement
- ▶ As guide for automated tests
- ▶ For training

## OWASP CHEATSHEETS

- ▶ Cheatsheets
- ▶ Dozens of them
- ▶ Explanations & Rules
- ▶ Code examples in multiple languages
- ▶ Mappings to ASVS and Proactive Controls



## RESOURCES

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# MONEY CONSTRAINT ? LEVERAGE OPEN-SOURCE & CLOUD NATIVE

### Security Thing

Check your  
dependencies

Protect your secrets

Scan your code

Harden your config

### Application

OWASP Dependency-check  
npm audit  
Safety (Python)

Environment variables  
Configuration management  
Secrets Management systems

SonarQube (Security)  
Bandit (Python)  
Go AST Scanner (GAS)  
Brakeman (Ruby)

Ansible playbooks ([dev-sec.io](#))  
Open Policy Agent / conftest  
Chef Inspec  
Hashicorp Sentinel

### Infrastructure

CoreOS/Clair  
Anchore  
Aqua Trivy

Chekov  
TFLint  
Kube-bench

# VERIFYING AND HARDENING MADE EASY

## DEV-SEC.IO

Identify security issues and misconfiguration



Remediate with your automation tooling



ANSIBLE



### Overview

DevSec Hardening Framework Baselines

✓ Applications	MySQL	PostgreSQL
✗ Operations	Apache	Nginx
	Logging / Monitoring	User Management
✓ Components	SSH	SSL
✓ OS	Docker	K8S
✗ Network	Linux	Windows
	Intrusion Detection	Firewall

✓ included    ✗ not in scope

## ATTENTION

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# VISIBILITY AND TRACEABILITY

- ▶ **Visibility**
  - ▶ Using metadata in tickets to provide product-level view of security work identified (outputs of tooling, threat modelling, audit points, customer requirements)
- ▶ **Traceability**
  - ▶ To (relevant) security standards
  - ▶ Policy requirements
  - ▶ Compliance and/or contractual requirements
  - ▶ Identified risks

**YOU CAN HIDE YOUR HEAD IN THE SAND**

**AS MANAGEMENT, YOU'RE STILL ACCOUNTABLE  
AND CUSTOMERS STILL HAVE EXPECTATIONS**

imgflip.com



## ATTENTION

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# TIME-BOUNDED SECURITY

- ▶ Define clear criteria for security work, then stick to it:
- ▶ We do risk analysis in these conditions when start a new business initiative
- ▶ We perform threat modelling for 1h whenever we start building a new feature
- ▶ Ensure you retain evidence you've performed these



## ATTENTION

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# RECOVERING FROM INCIDENTS

- ▶ Incidents are investments you already made.  
Ensure you get ROI
- ▶ Don't just do the bare minimum. At least identify what CONTRIBUTED to the failure, and add to a backlog what you should be doing to improve that
- ▶ GOLDEN RULE: "Human error is a symptom of a system in need of re-design" Nancy Leveson
- ▶ Don't "blame people" for contributing to incidents. More than likely, it's the pressure you're putting on them that is making them cut corners



# BE CLEAR ABOUT WHAT YOU WANT FROM A CONSULTANT

- ▶ You don't need a "regurgitation" of best practices. You can do that by yourself
- ▶ Few people have both Governance and Technical skills. Identify and service YOUR needs
- ▶ Identify specific things you require and ensure that consultants don't just "do things" but teach your teams to be self-sufficient. Focus on facilitation and avoid 'rabbit holes'



# FOR STARTUPS, YOUR INITIAL MILEAGE IS YOURS TO WALK

- ▶ Bringing security expertise too early is detrimental for long-term role identities of your Engineering teams
- ▶ The basics are well documented. You don't need consultants or staff to tell you what those are.  
Leverage Open Source resources
- ▶ When you do 'get stuck', then at least you know exactly what you're struggling with and know what to get from a consultant
- ▶ If you don't have any security items on your backlog, you're just "talking about it"



## WRAPPING UP

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**KEEP  
CALM**

AND ADD SECURITY  
THINGS TO  
THE MANAGED BACKLOG

# CERTIFIED DEVSECOPS LEADER - [PRACTICAL-DEVSECOPS.COM](https://www.practical-devsecops.com/certified-devsecops-leader/)

## Certified DevSecOps Leader CDL

The DevSecOps Leader course helps leaders and managers in influencing DevSecOps transformation practices in the enterprise.

In this course, you will be able to:

1. Understand the basics of DevSecOps from the business perspective
2. Assess the DevSecOps Maturity of the organization(PDSOMM)
3. Design the DevSecOps Strategy for an organization(Wardley mapping and Cynefin)
4. Influence organizational's culture for shift left approach
5. Gain confidence in steering the organization in the right direction
6. Increase the productivity of your team by prioritizing the GRC efforts

This DevSecOps Certification Course is practical in nature with 15+ case studies, hands-on exercises, and demos in our state of the art online labs.



<https://www.practical-devsecops.com/certified-devsecops-leader/>



# Q & A

**Mario Platt - @madplatt**