

# Bayesian D- and I-optimal designs for choice experiments with mixtures using a multinomial logit model

Mario Becerra  
Peter Goos

# Outline

1. Choice modeling and choice experiments
2. Mixture experiments
3. Combining choice models and mixture models
4. Optimality criteria for choice experiments
5. Results
6. Conclusions and future work

# Discrete choice experiments



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- Example: a customer responding whether they prefer to buy product A, B or C
- Models assume a latent utility function used to derive the probability of each respondent making each decision





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  - ingredients used to make a cocktail





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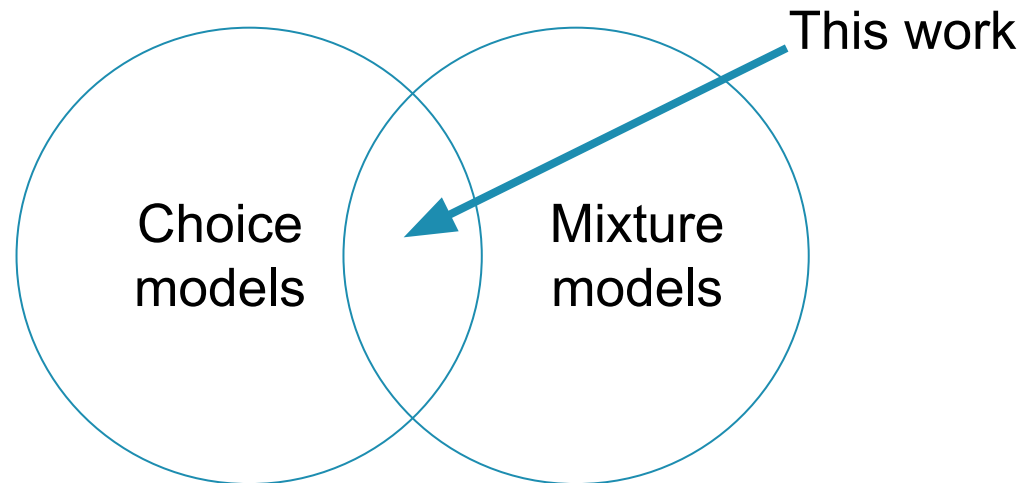
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- Choice experiments are ideal to collect data for quantifying and modeling preferences for mixtures

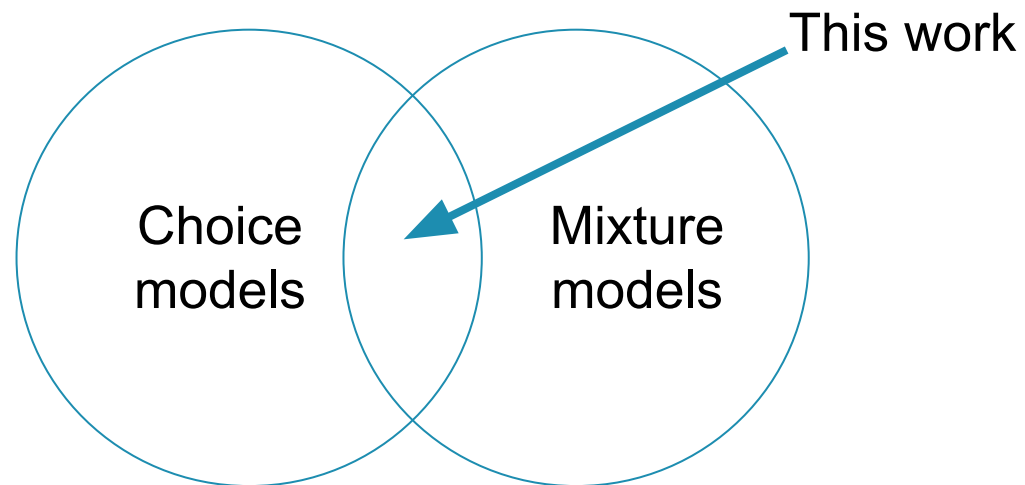
# Choice experiments with mixtures





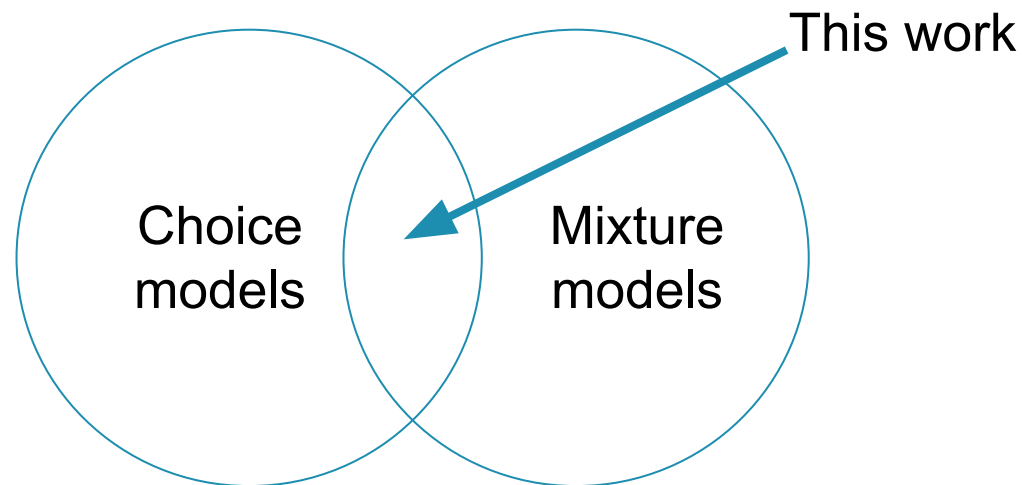
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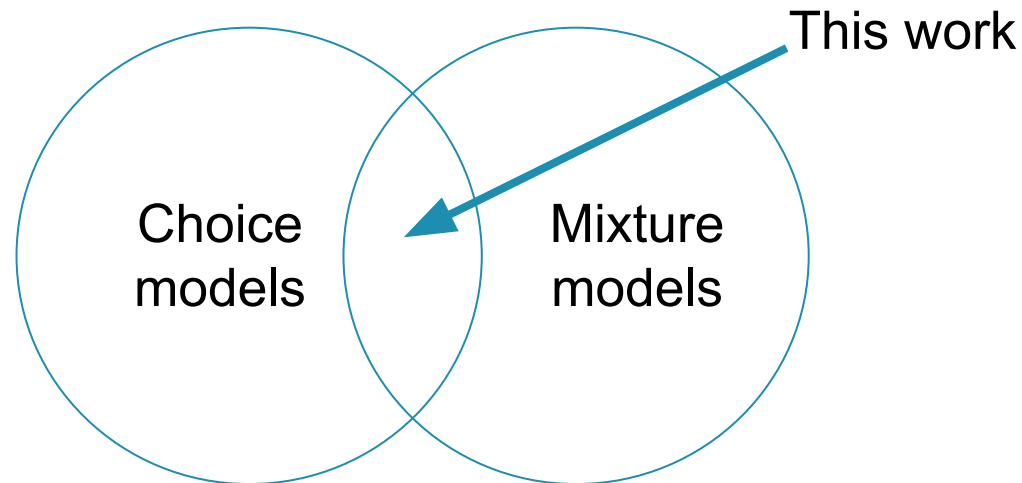
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- First example by Courcoux and Séménou (1997)
- Preferences for cocktails involving different proportions of mango juice, lime juice, and blackcurrant syrup
- Experimental data involved the responses of sixty people, each making eight pairwise comparisons of different cocktails



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- Optimal design of experiments is the branch of statistics that deals with the construction of efficient experimental designs

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- I-optimal designs are more suitable

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- Special-cubic Scheffé model:

$$Y = \sum_{i=1}^q \beta_i x_i + \sum_{i=1}^{q-1} \sum_{j=i+1}^q \beta_{ij} x_i x_j + \sum_{i=1}^{q-2} \sum_{j=i+1}^{q-1} \sum_{k=j+1}^q \beta_{ijk} x_i x_j x_k + \varepsilon$$



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- The probability that a respondent chooses alternative  $j \in \{1, \dots, J\}$  in choice set  $s$  is

$$p_{js} = \frac{\exp [\mathbf{f}^T(\mathbf{x}_{js})\boldsymbol{\beta}]}{\sum_{t=1}^J \exp [\mathbf{f}^T(\mathbf{x}_{ts})\boldsymbol{\beta}]}$$

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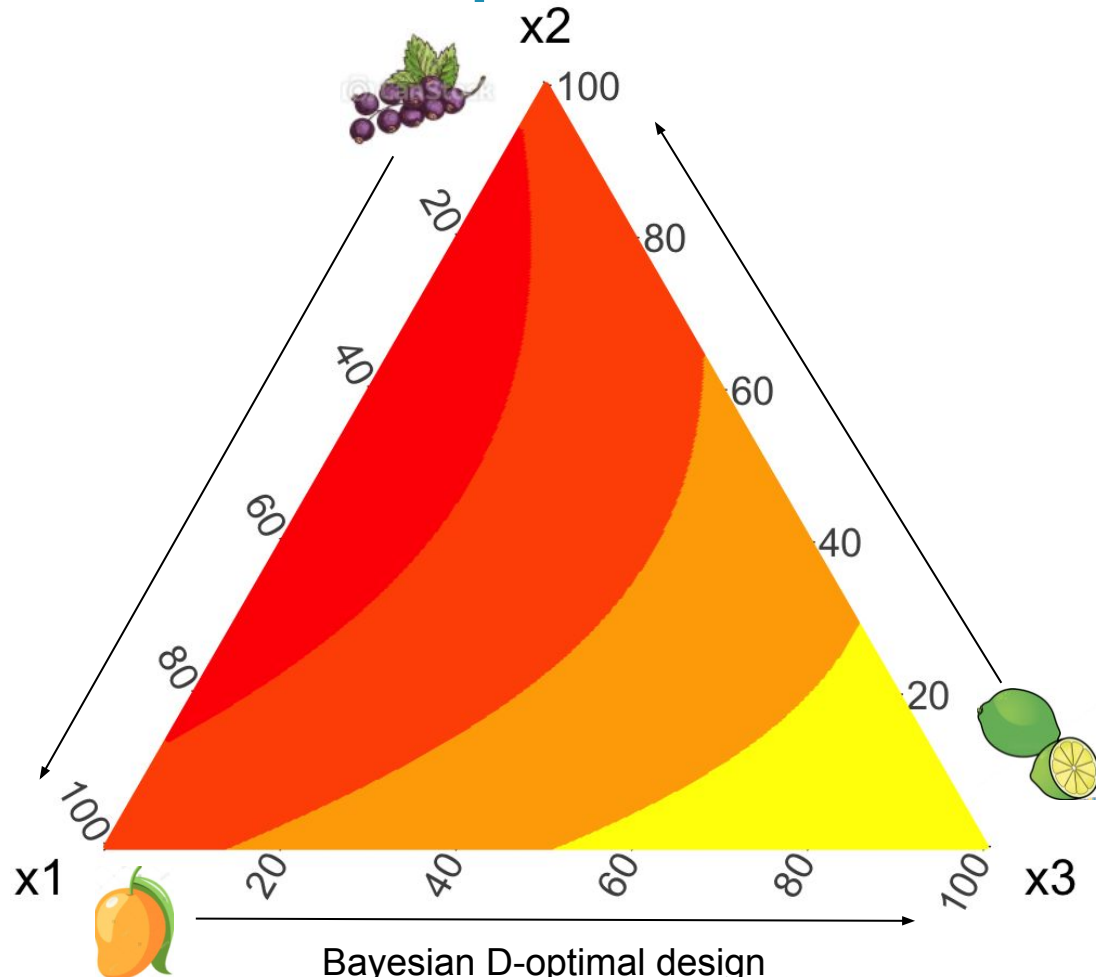
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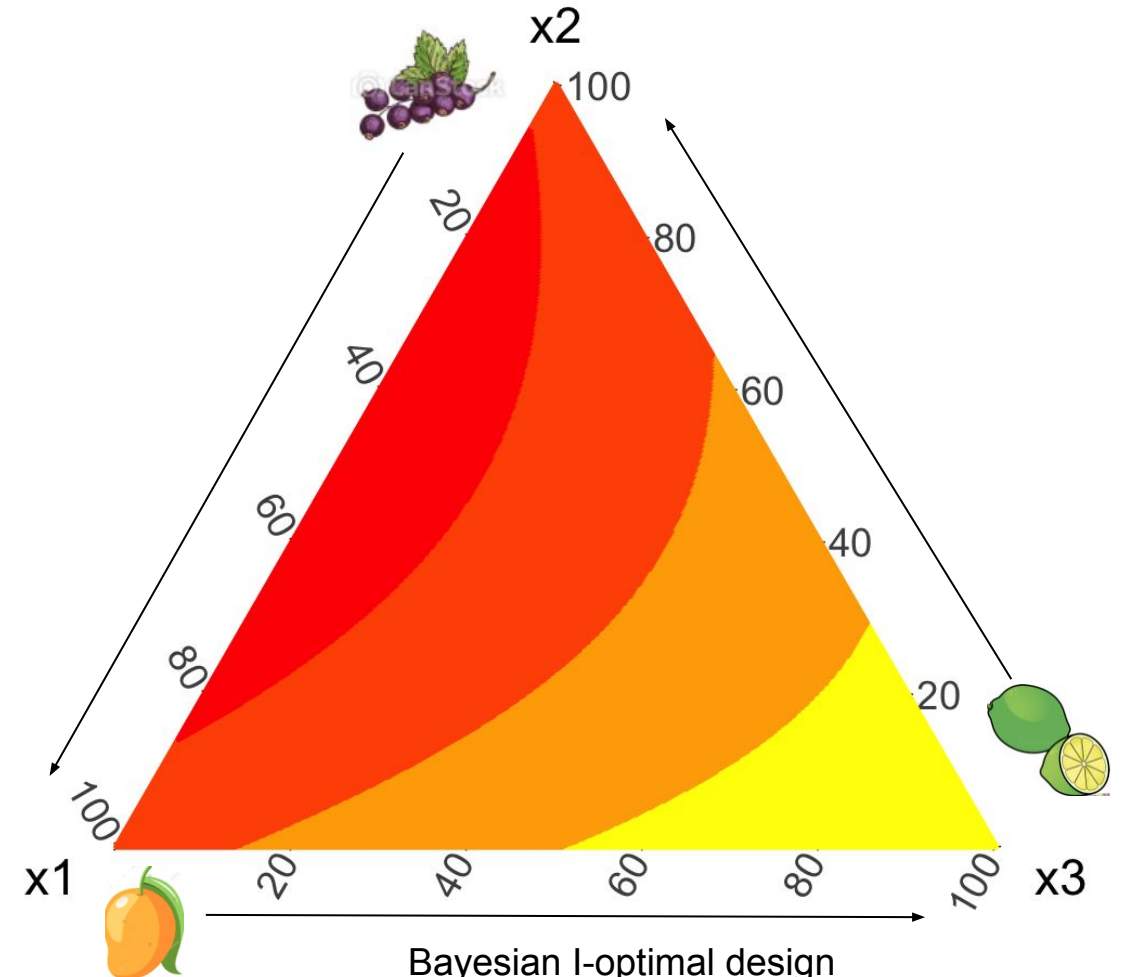
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- We used the same prior distribution to compute Bayesian D- and I-optimal designs using a coordinate-exchange algorithm

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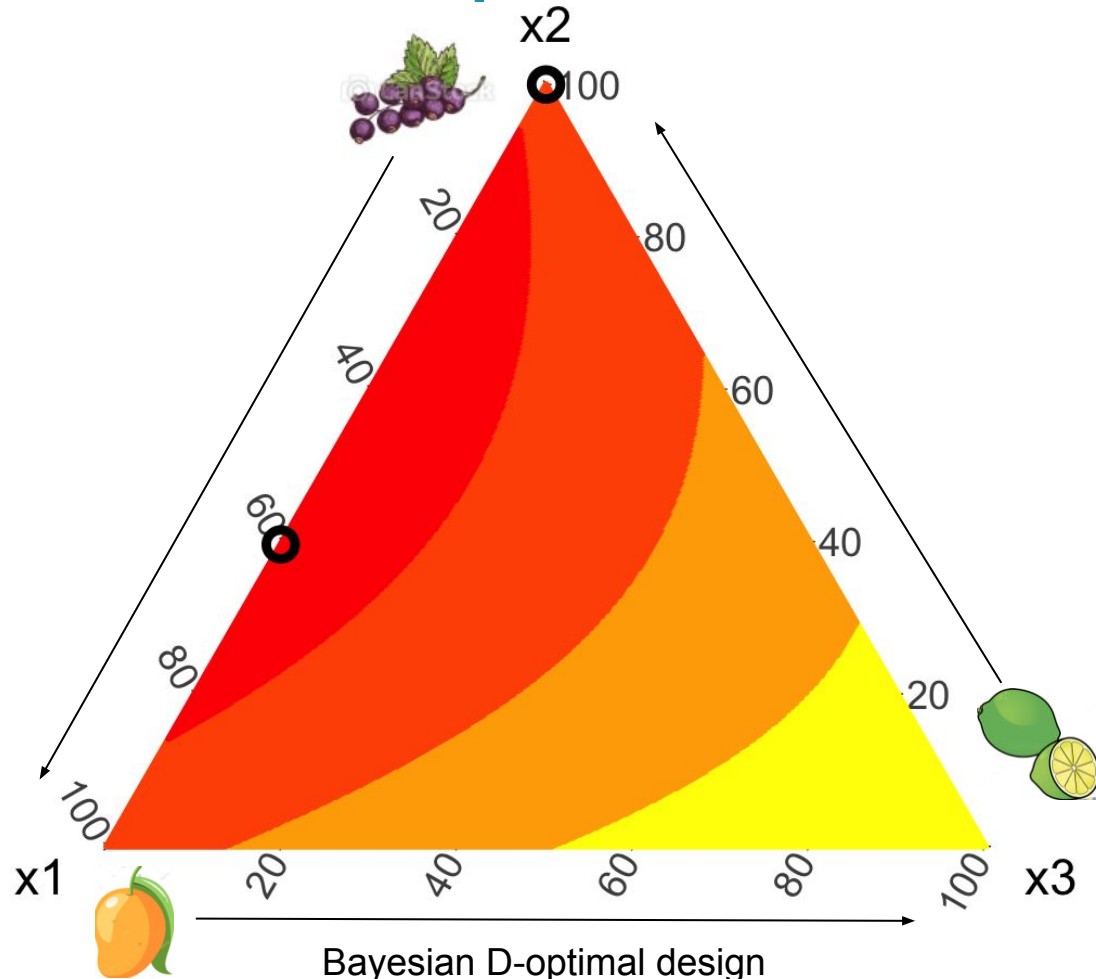
Bayesian D-optimal design



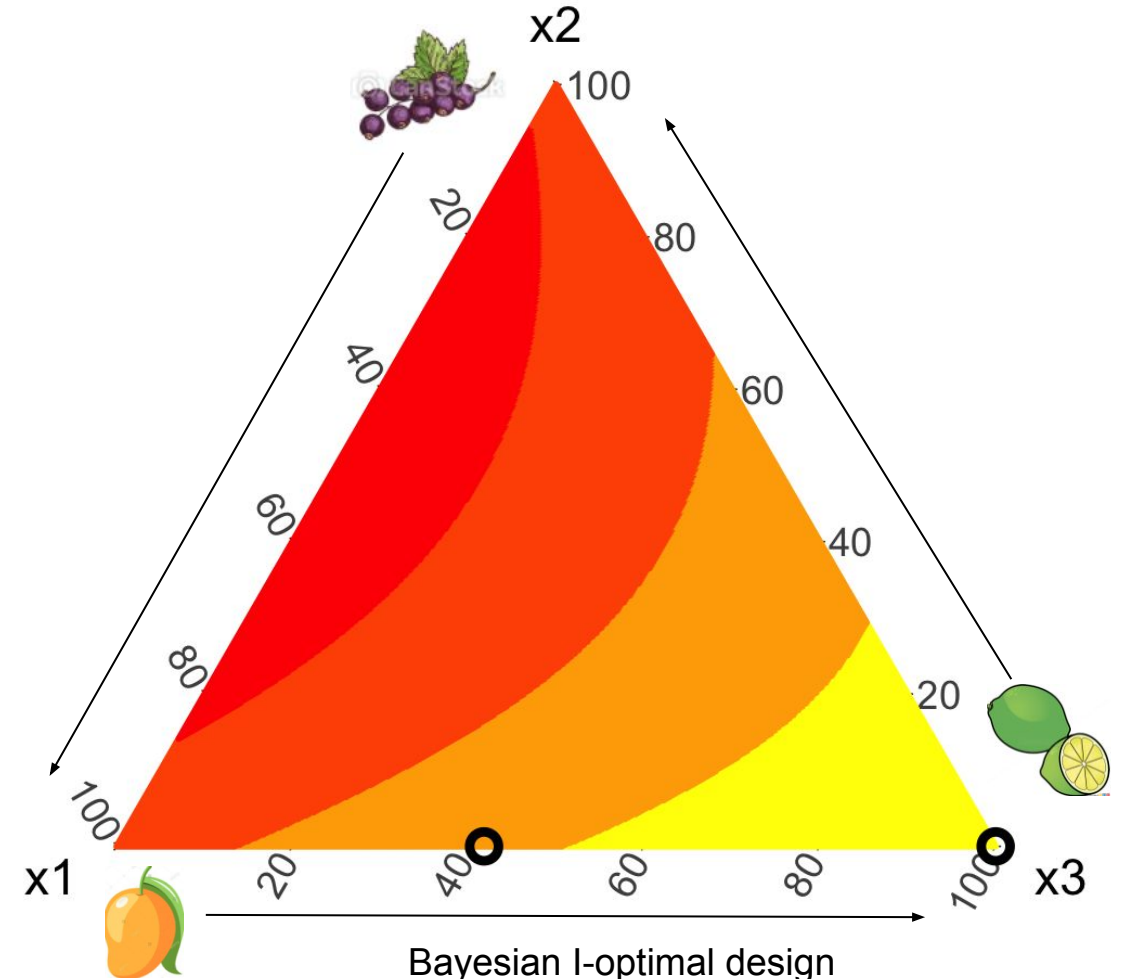
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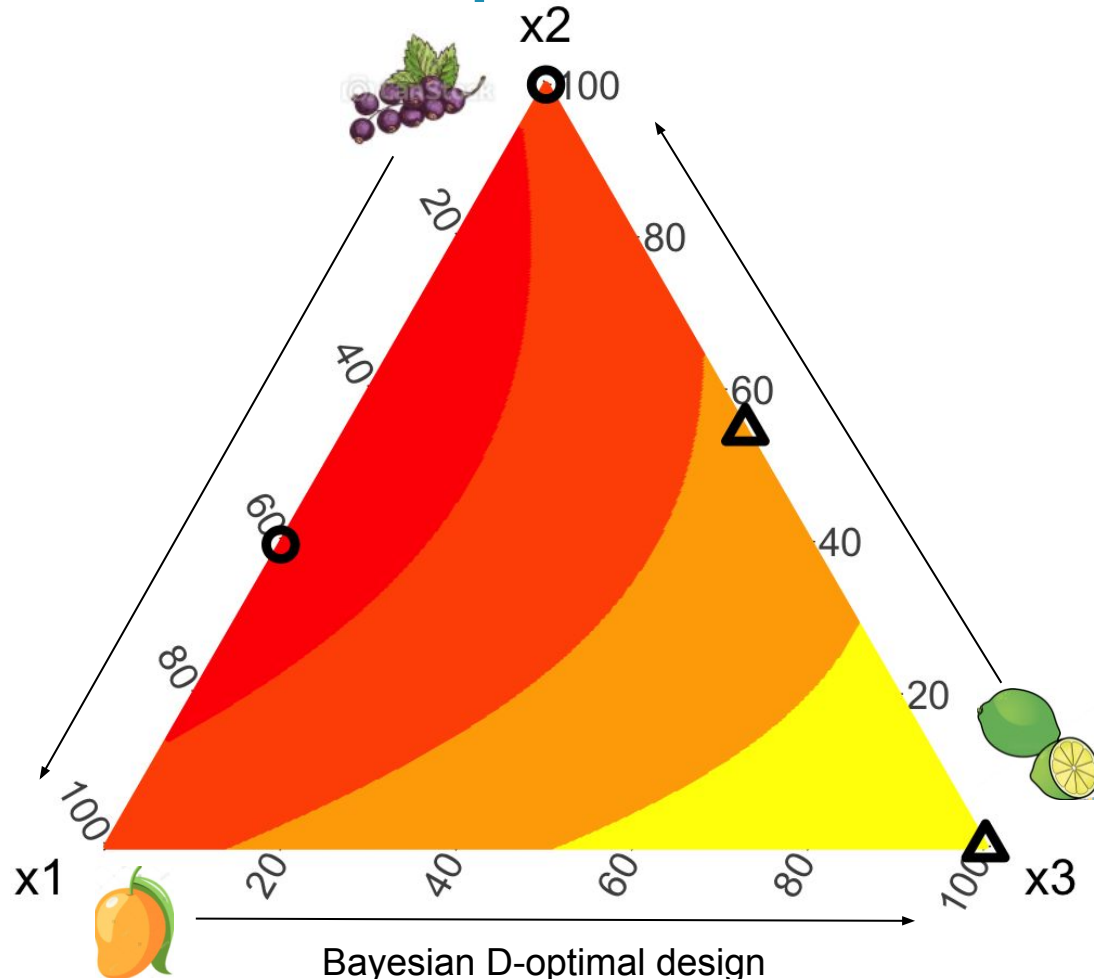
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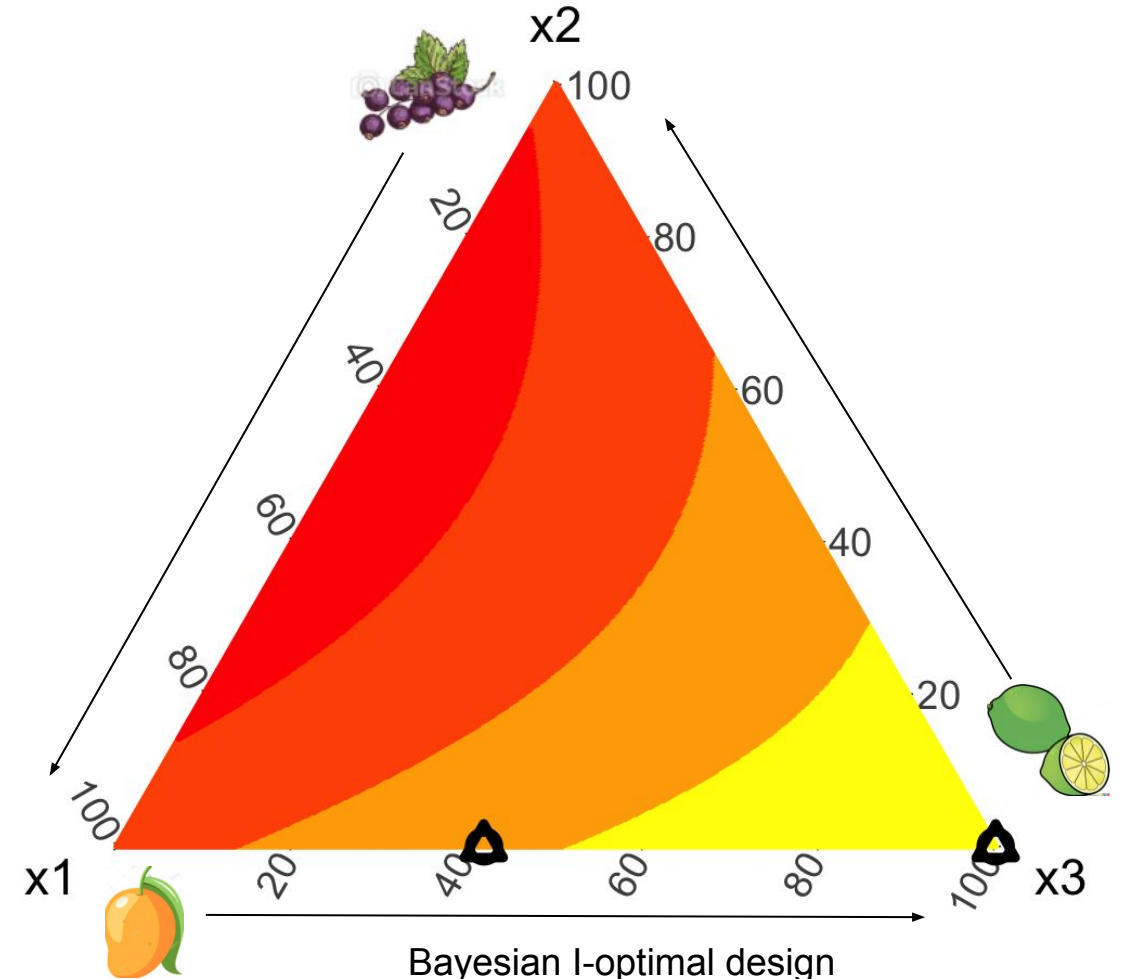
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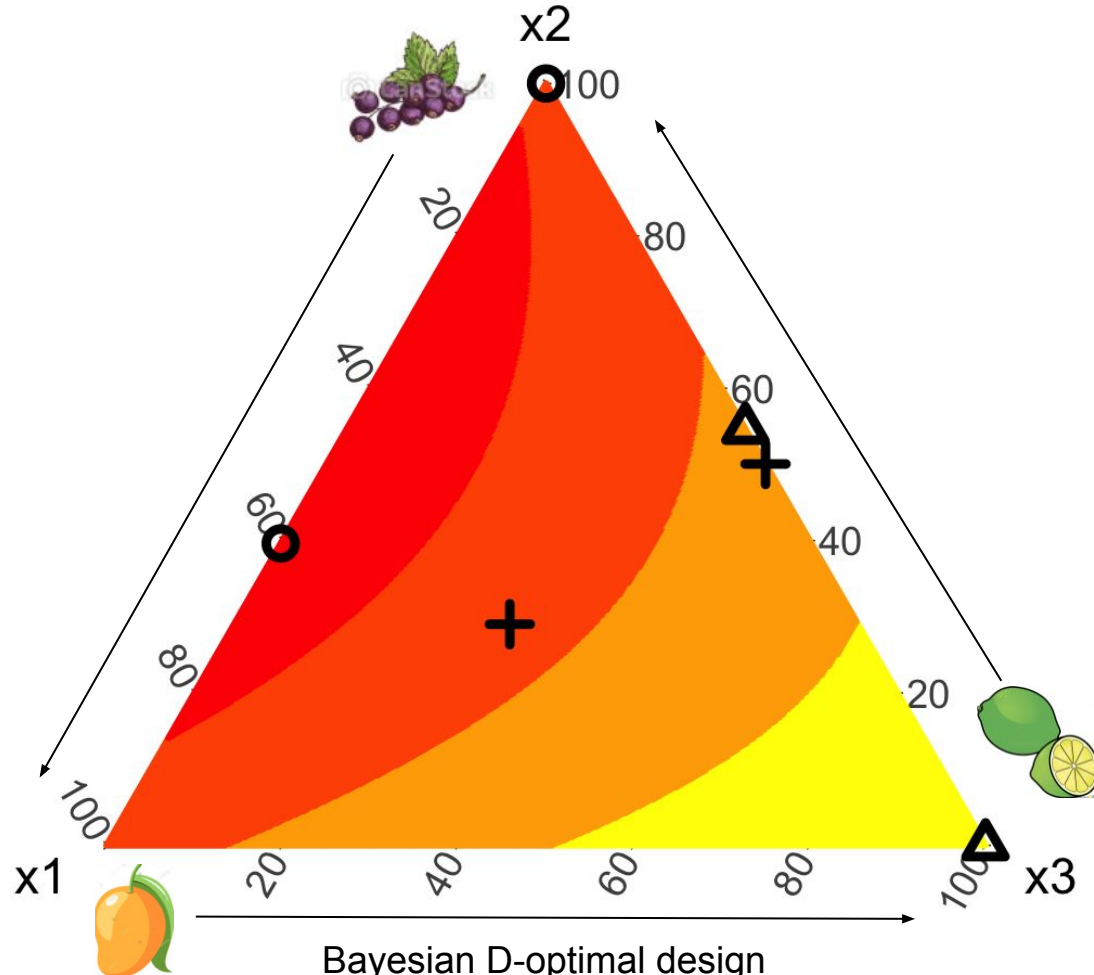
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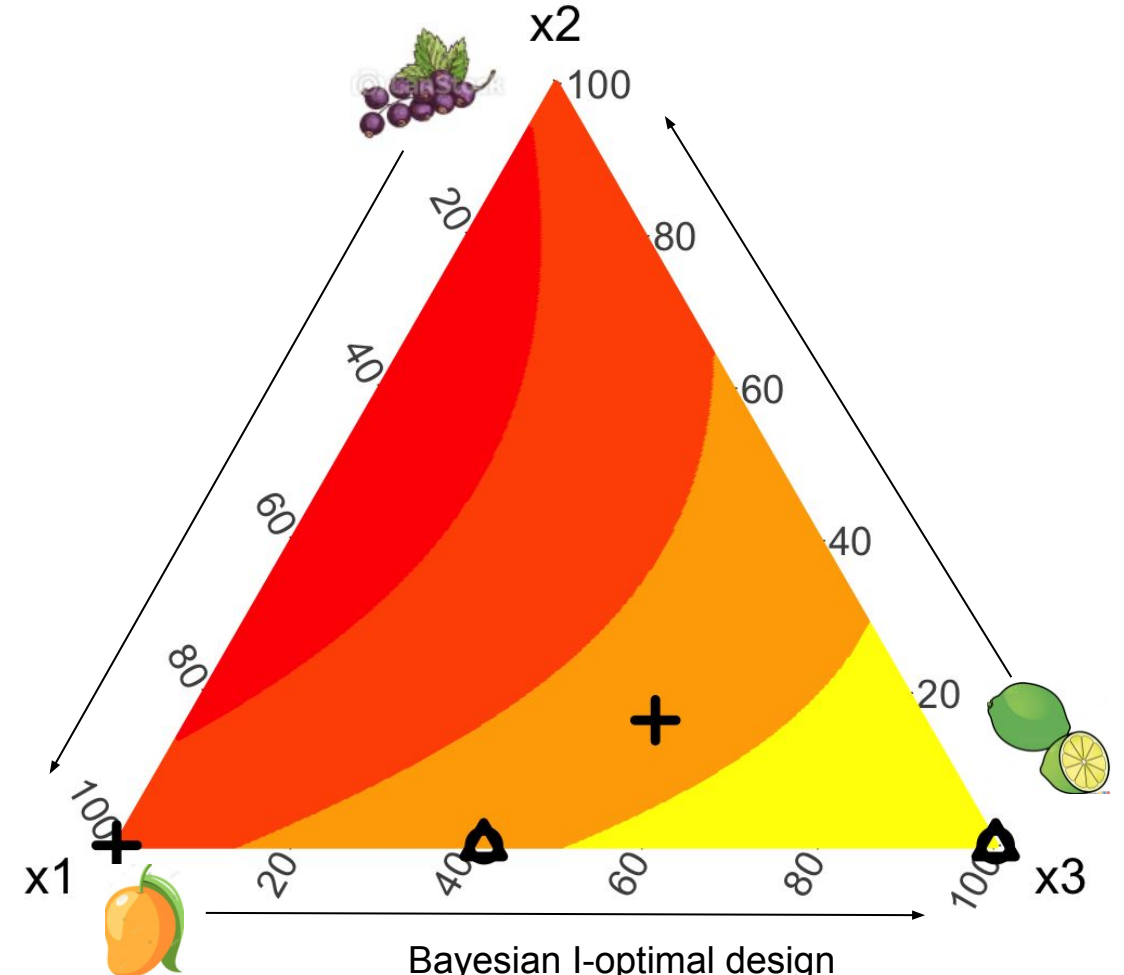
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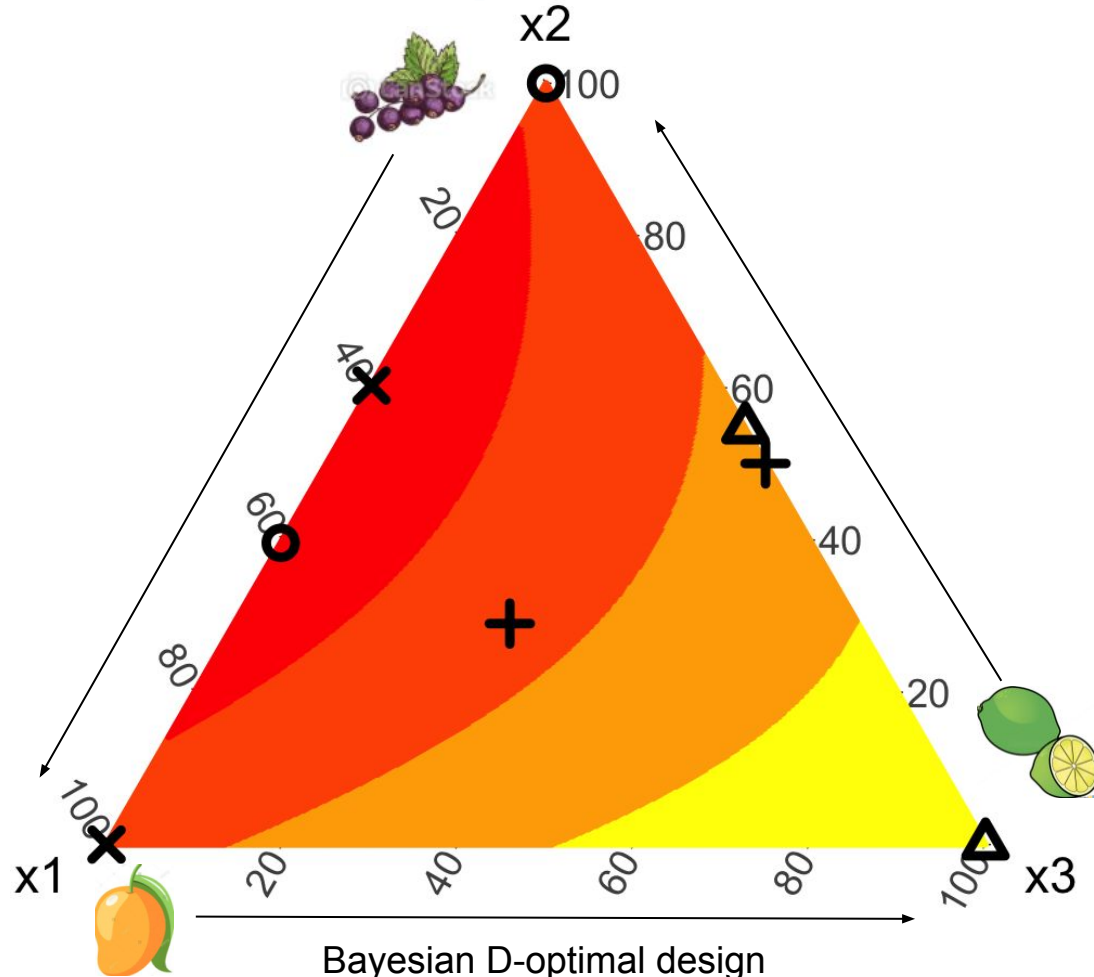
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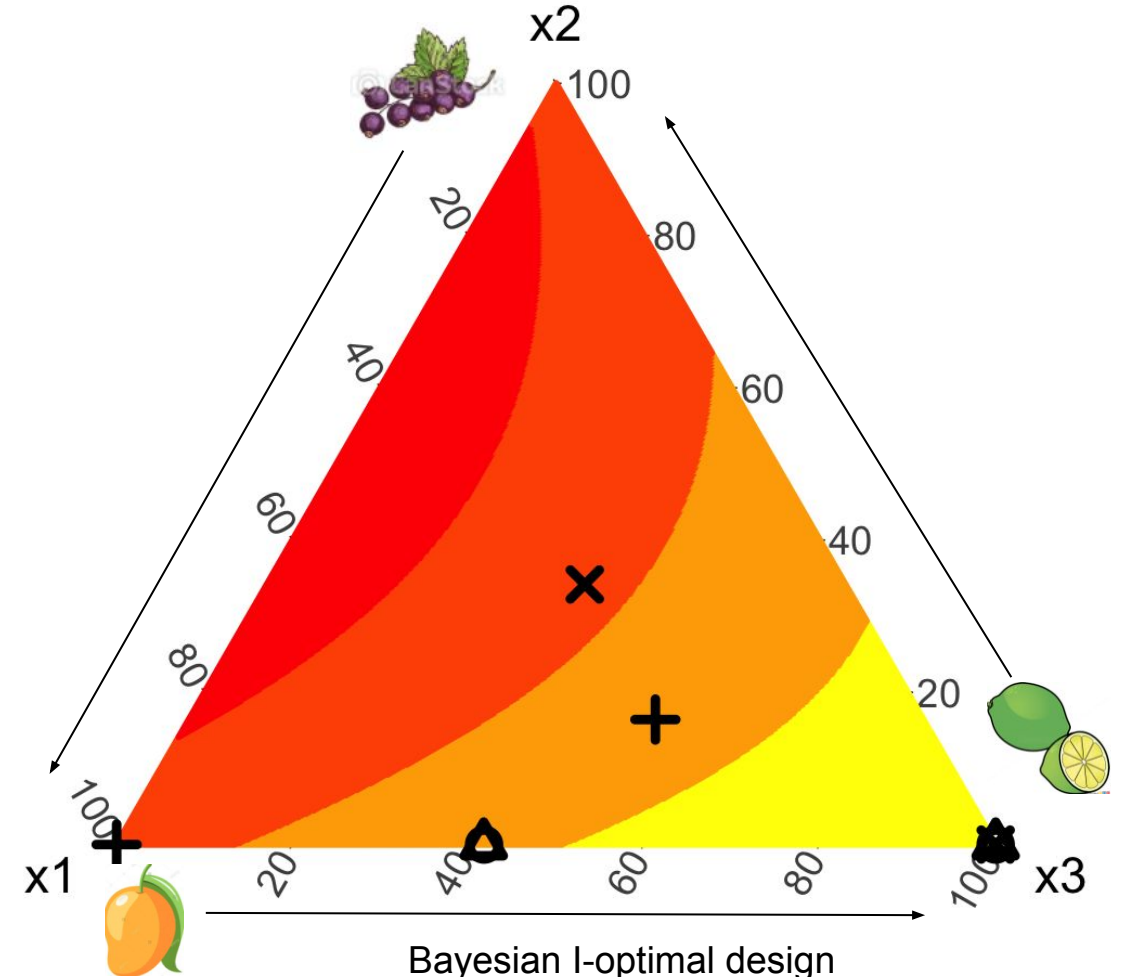
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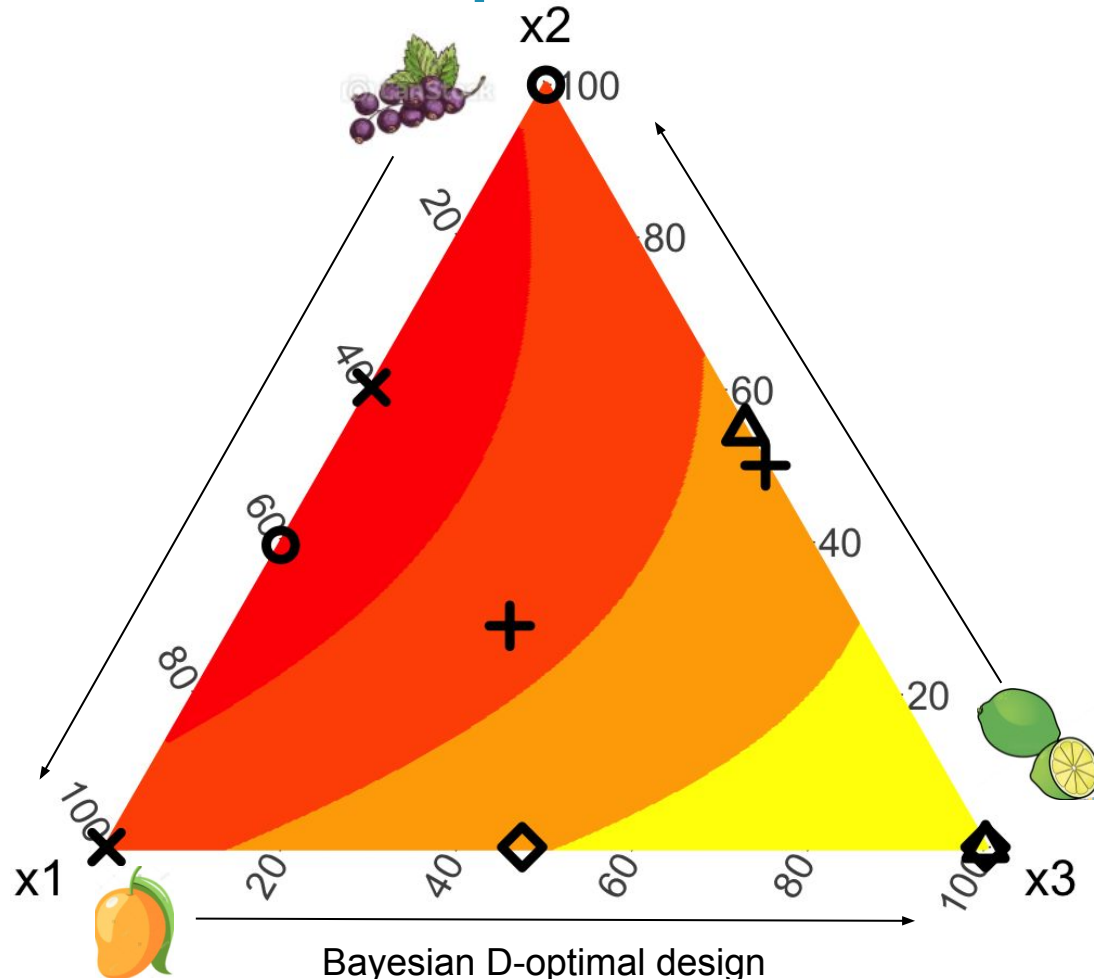


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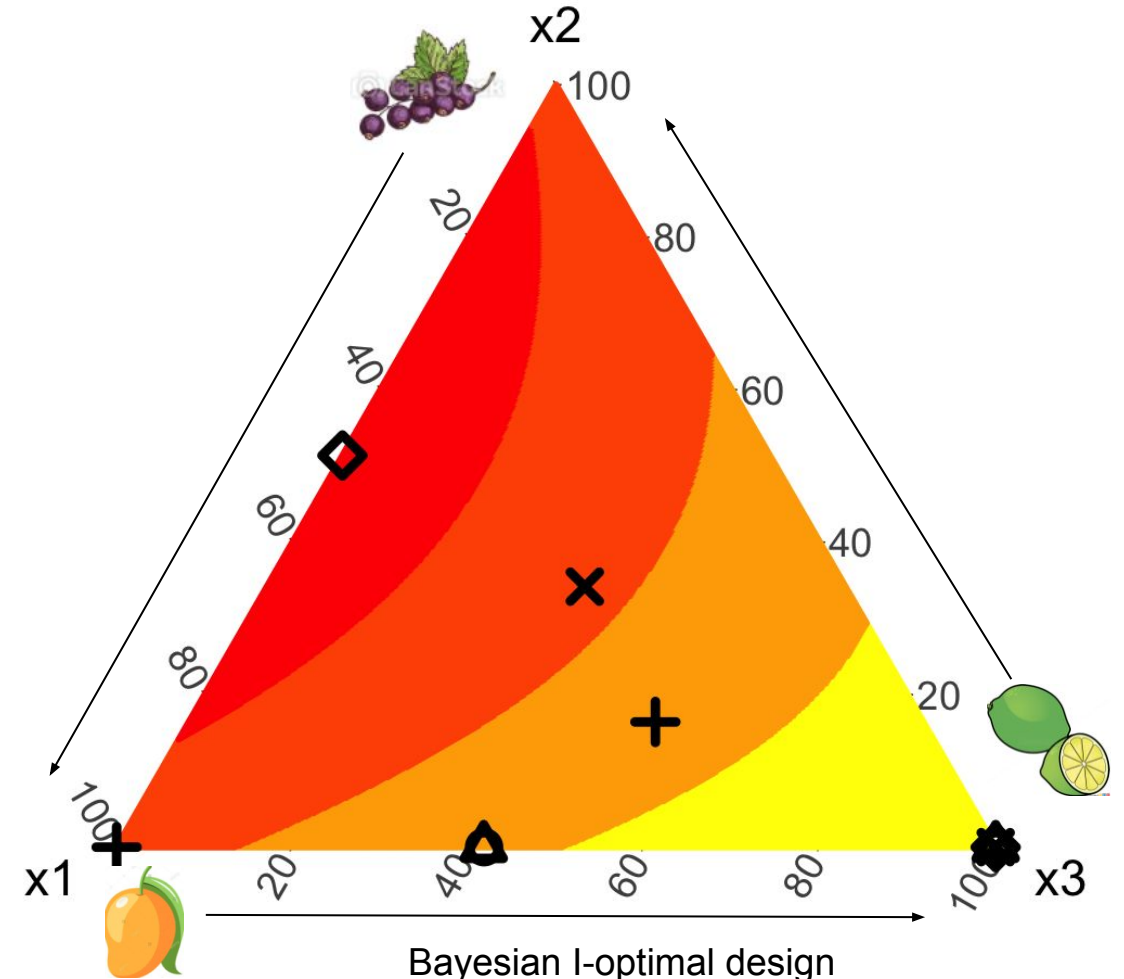
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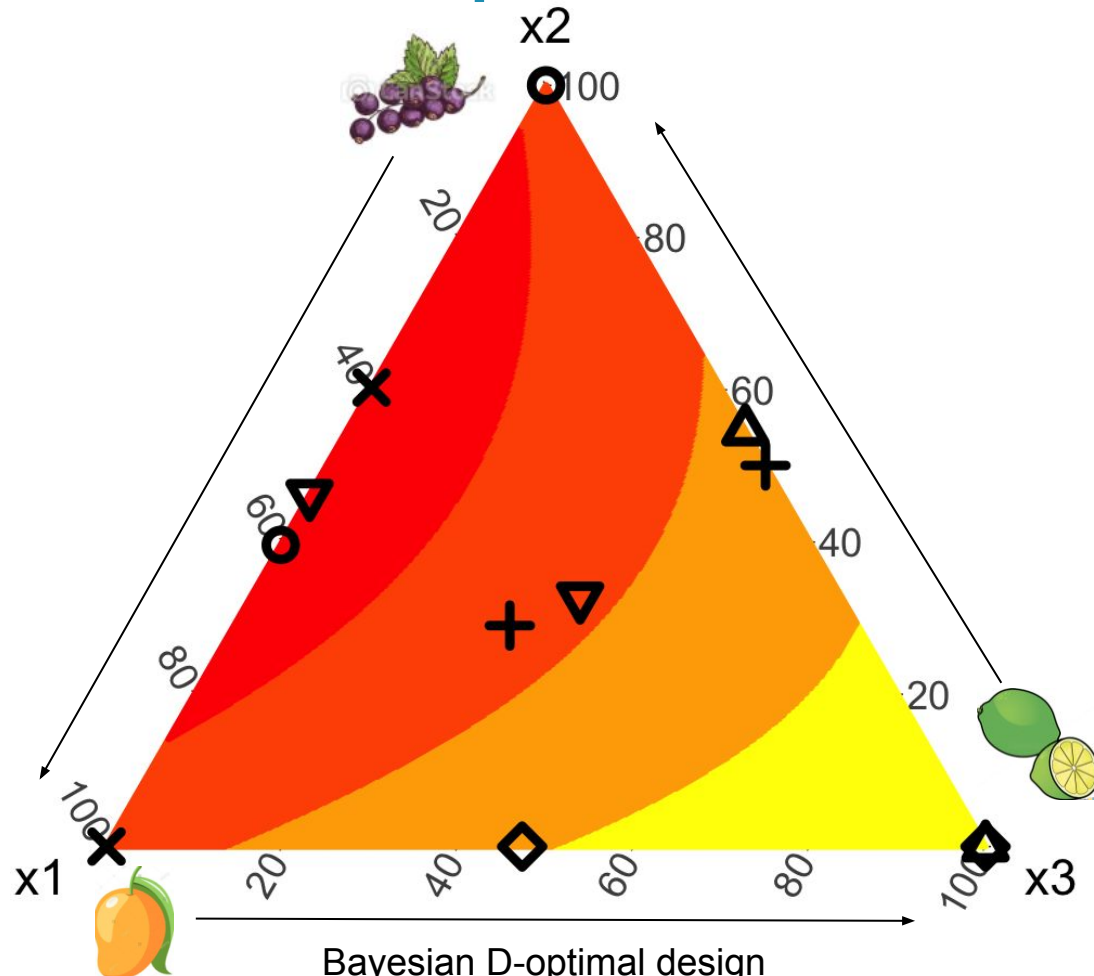
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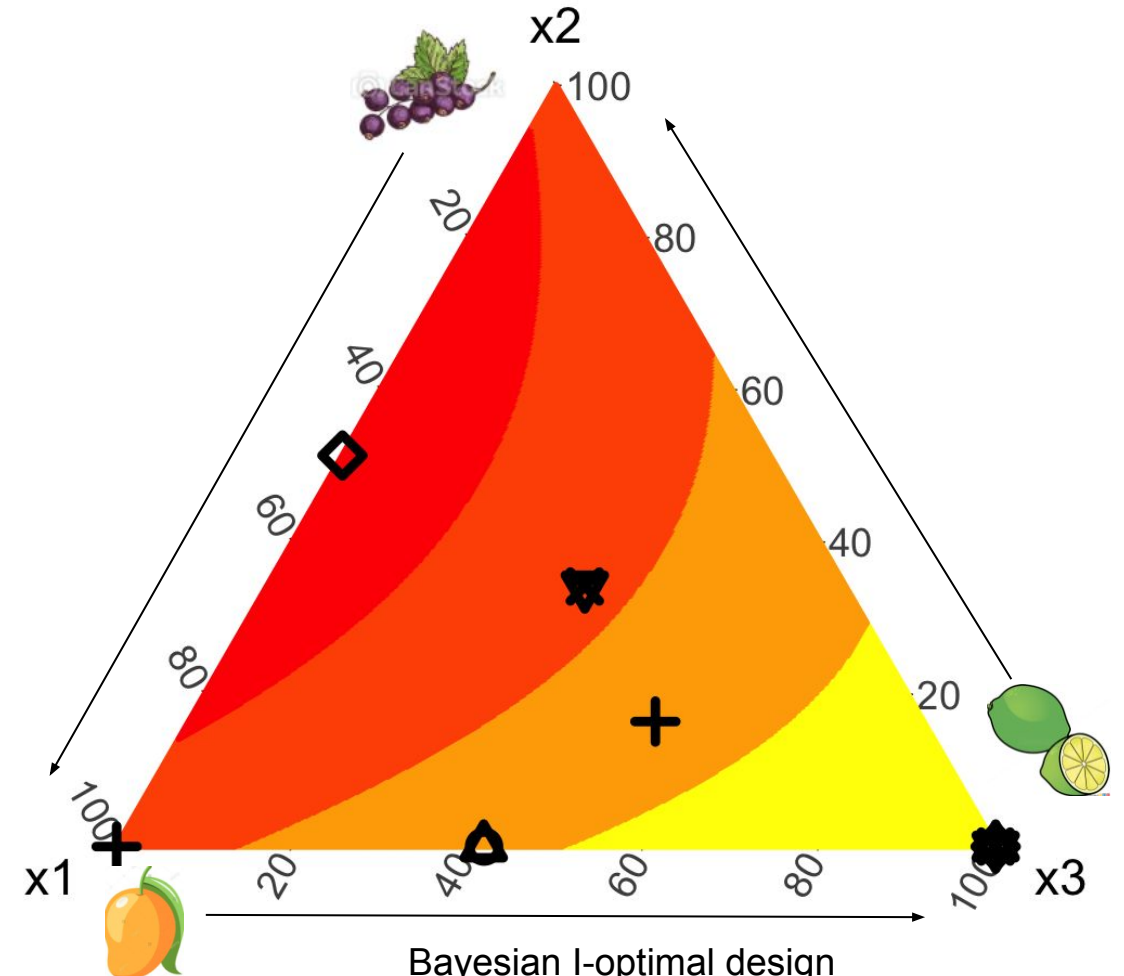
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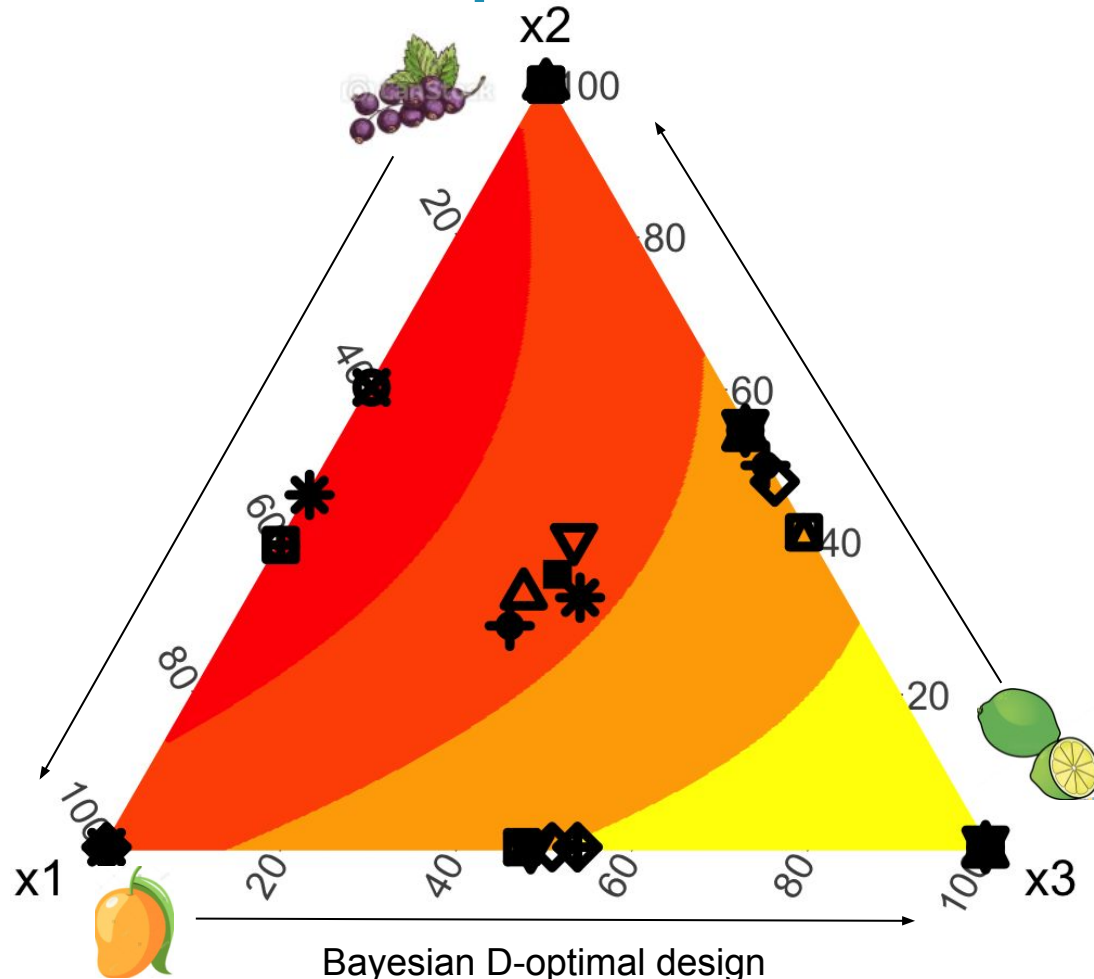
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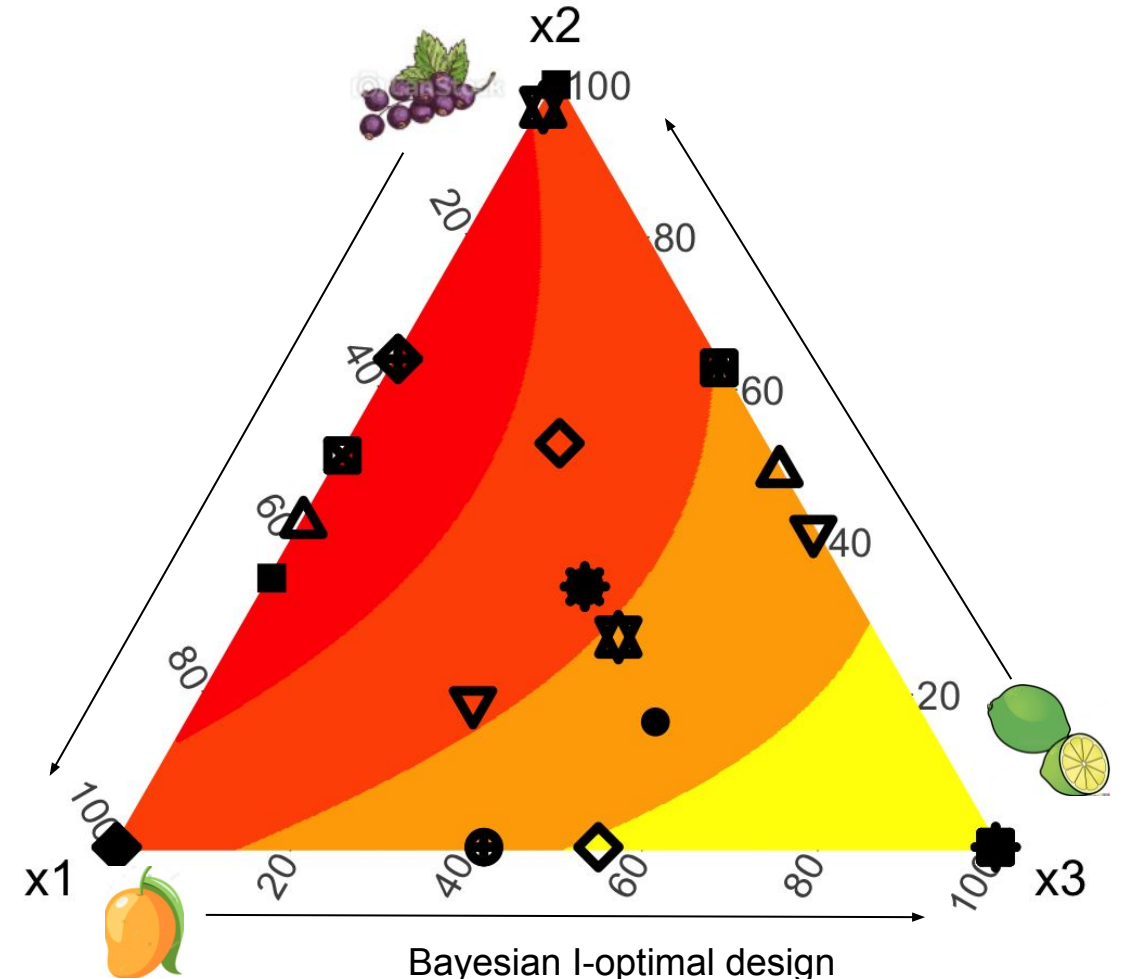
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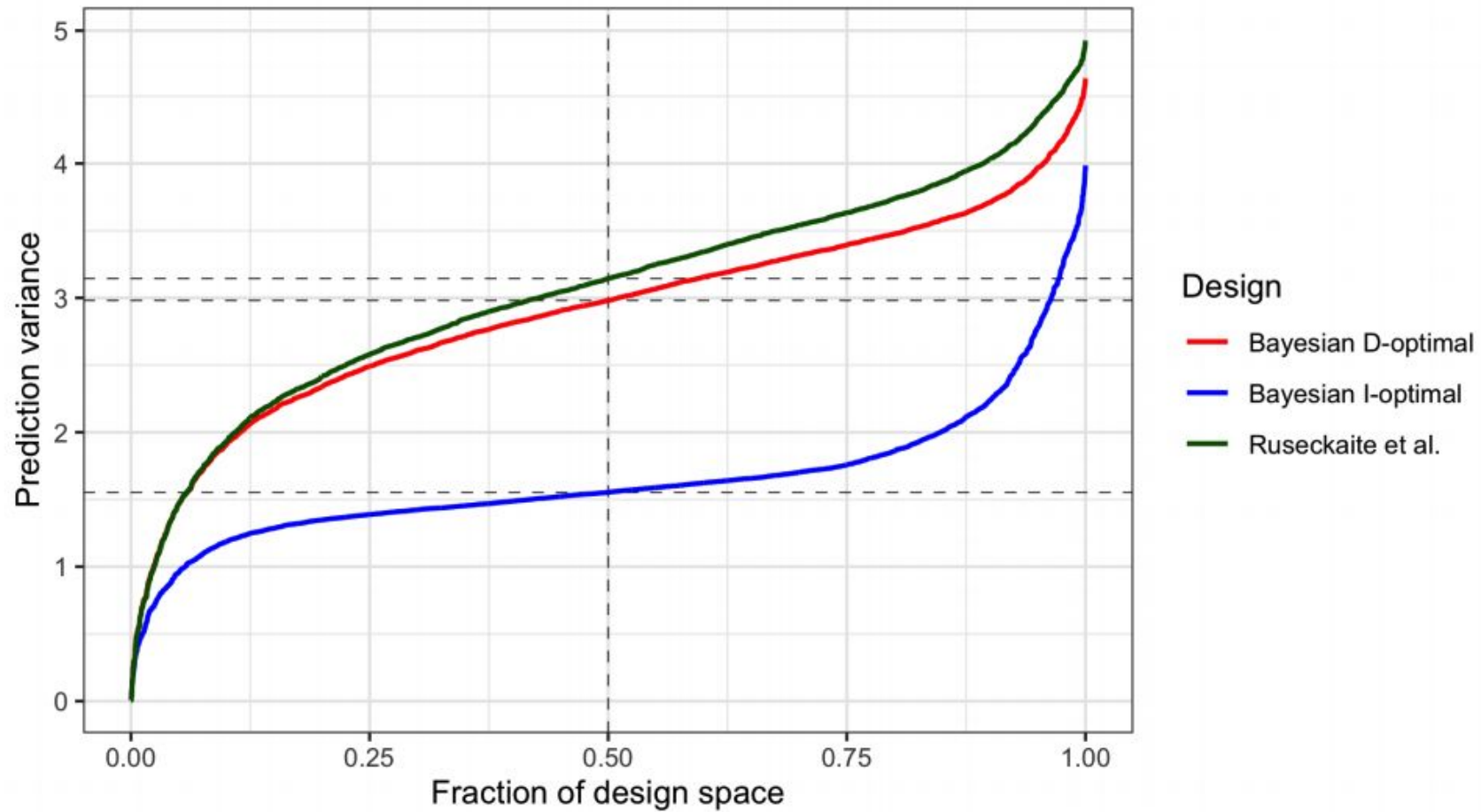
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- Extend the work to other classes of models for data from mixture experiments

# More information

- Becerra, Mario, and Peter Goos. *Bayesian I-optimal designs for choice experiments with mixtures*. Chemometrics and Intelligent Laboratory Systems 217 (2021): 104395. DOI: 10.1016/j.chemolab.2021.104395
- Mario Becerra's website (with links to paper, R package, and code to reproduce the paper): [mariobecerra.github.io/](https://mariobecerra.github.io/)

Thank you

# Extra: Optimal design criteria

- D-optimal designs: low-variance estimators
- I-optimal designs: low-variance predictions
- Information matrix of multinomial logit model:
- With

$$I(\mathbf{X}, \boldsymbol{\beta}) = \sum_{s=1}^S \mathbf{X}_s^T (\mathbf{P}_s - \mathbf{p}_s \mathbf{p}_s^T) \mathbf{X}_s$$

$$\mathbf{P}_s = \text{diag}(\mathbf{p}_s)$$

$$\mathbf{p}_s = (p_{1s}, \dots, p_{Js})^T$$

$$\mathbf{X}_s^T = [\mathbf{f}(\mathbf{x}_{js})]_{j \in \{1, \dots, J\}}$$

$$\mathbf{X} = [\mathbf{X}_1, \dots, \mathbf{X}_S]$$

$$p_{js} = \frac{\exp [\mathbf{f}^T(\mathbf{x}_{js})\boldsymbol{\beta}]}{\sum_{t=1}^J \exp [\mathbf{f}^T(\mathbf{x}_{ts})\boldsymbol{\beta}]}$$

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- Bayesian D-optimality criterion

$$\mathcal{D}_B = \log \left( \int_{\mathbb{R}^r} [\det (\mathbf{I}^{-1}(\mathbf{X}, \boldsymbol{\beta}))]^{\frac{1}{r}} \pi(\boldsymbol{\beta}) d\boldsymbol{\beta} \right)$$

- Numerical approximation to Bayesian D-optimality criterion

$$\mathcal{D}_B \approx \log \left( \frac{1}{R} \sum_{i=1}^R \left[ \det \left( \mathbf{I}^{-1}(\mathbf{X}, \boldsymbol{\beta}^{(i)}) \right) \right]^{\frac{1}{r}} \right)$$

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$$\mathbf{W}_u = \int_{\chi} \mathbf{f}(\mathbf{x}_{js}) \mathbf{f}^T(\mathbf{x}_{js}) d\mathbf{x}_{js}$$

# Extra: Model for choice data concerning mixtures

- The attributes of the alternatives in a choice experiment are the ingredients of a mixture
- Vector  $\mathbf{x}_{js}$  contains the  $q$  ingredient proportions and that  $\mathbf{f}(\mathbf{x}_{js})$  represents the model expansion of these proportions
- Most natural thing to do:

$$U_{js} = \sum_{i=1}^q \beta_i x_{ijs} + \sum_{i=1}^{q-1} \sum_{k=i+1}^q \beta_{ik} x_{ijs} x_{kjs} + \sum_{i=1}^{q-2} \sum_{k=i+1}^{q-1} \sum_{l=k+1}^q \beta_{ikl} x_{ijs} x_{kjs} x_{ljs} + \varepsilon_{js}$$

- Rewrite  $x_{qjs}$  as  $1 - x_{1js} - \dots - x_{q-1,js}$

$$U_{js} = \mathbf{f}^T(\mathbf{x}_{js})\boldsymbol{\beta} = \sum_{i=1}^{q-1} \beta_i^* x_{ijs} + \sum_{i=1}^{q-1} \sum_{k=i+1}^q \beta_{ik} x_{ijs} x_{kjs} + \sum_{i=1}^{q-2} \sum_{k=i+1}^{q-1} \sum_{l=k+1}^q \beta_{ikl} x_{ijs} x_{kjs} x_{ljs} + \varepsilon_{js}$$

- With

$$\mathbf{f}(\mathbf{x}_{js}) = (x_{1js}, x_{2js}, \dots, x_{q-1,js}, x_{1js}x_{2js}, \dots, x_{q-1,js}x_{qjs}, x_{1js}x_{2js}x_{3js}, \dots, x_{q-2,js}x_{q-1,js}x_{qjs})^T$$

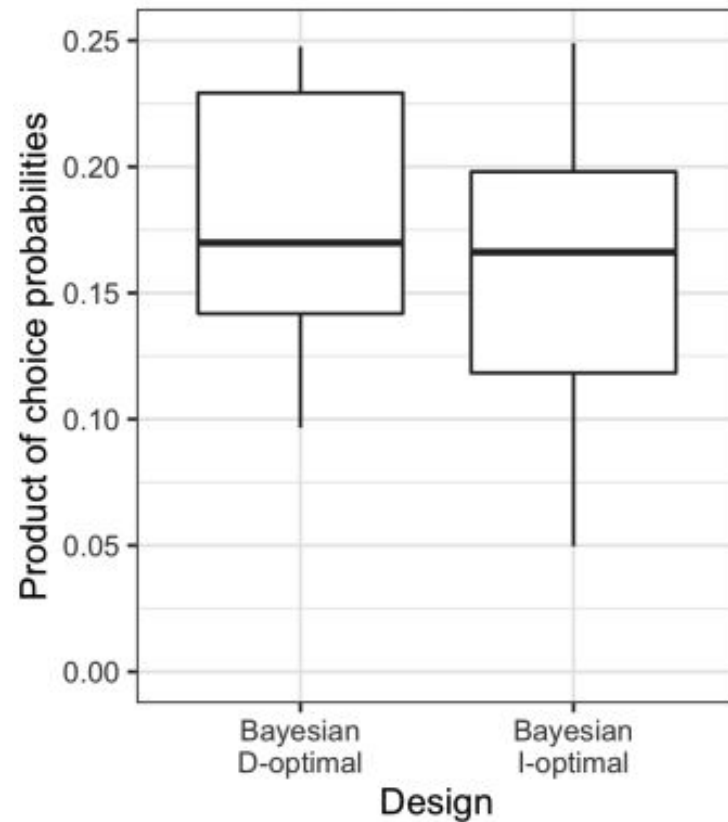
$$\beta_i^* = \beta_i - \beta_q \text{ for } i \in \{1, \dots, q-1\}$$

$$\mathbf{x}_{js} = (x_{1js}, x_{2js}, \dots, x_{qjs})^T$$

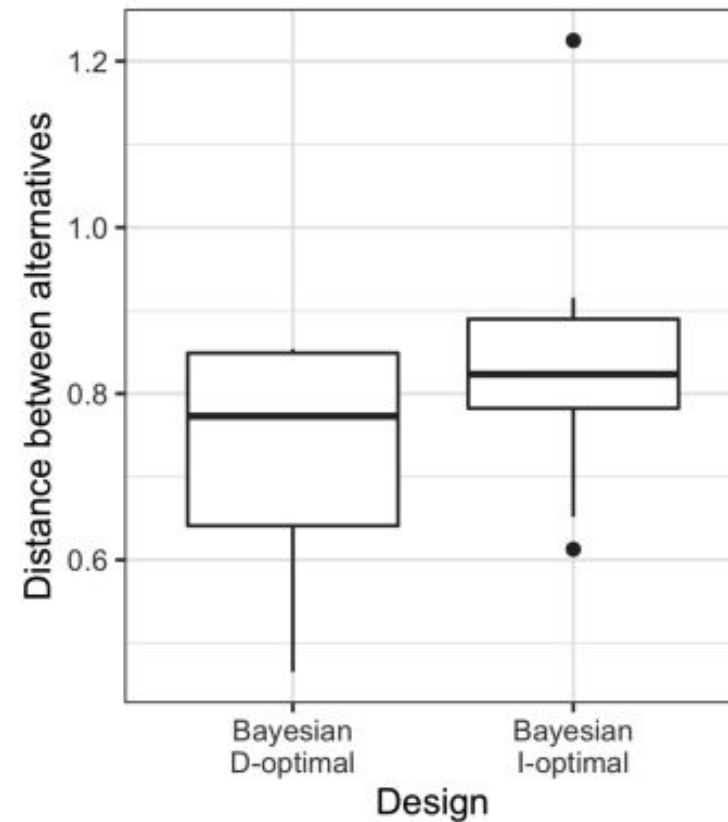
$$\boldsymbol{\beta} = (\beta_1^*, \beta_2^*, \dots, \beta_{q-1}^*, \beta_{1,2}, \dots, \beta_{q-1,q}, \beta_{123}, \dots, \beta_{q-2,q-1,q})^T$$



# Extra results: cocktail preferences

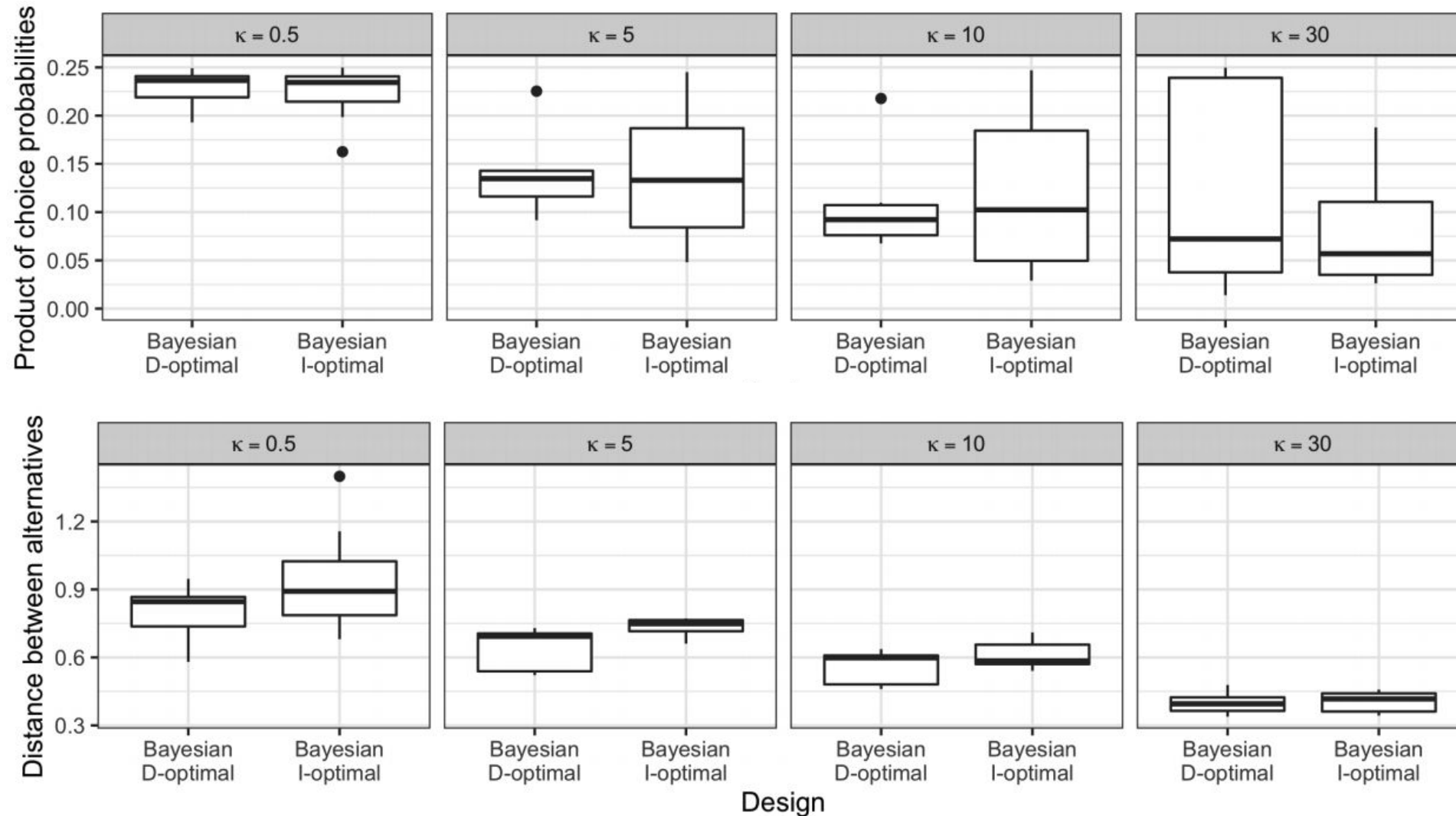


(a) Utility balance



(b) Euclidean distances

# Extra results: artificial sweetener experiment

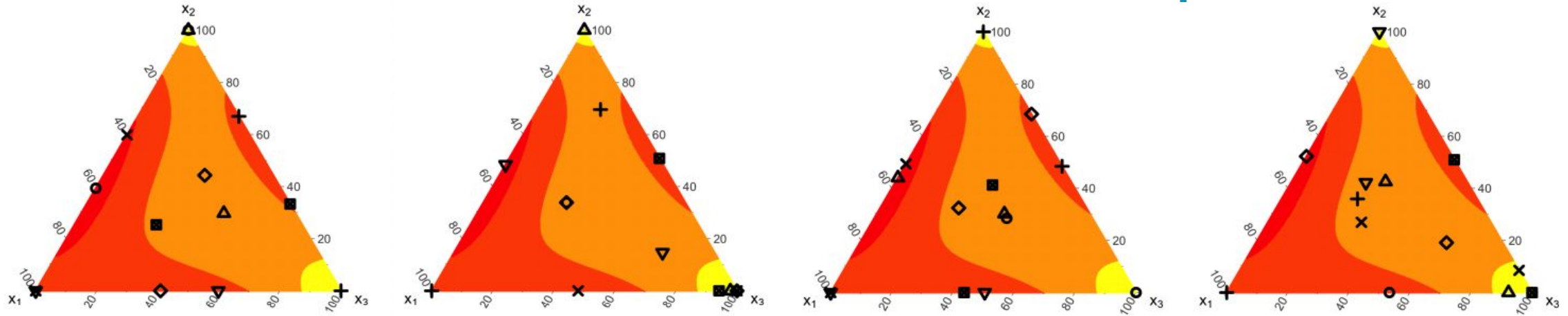


# Extra results: artificial sweetener experiment

- Varying levels of uncertainty in parameter vector parameter. Values  $\kappa = 0.5, 5, 10$  and  $30$ .

$$\Sigma'_0 = \begin{pmatrix} 2\kappa & \kappa & 0 & 0 & 0 & 0 \\ \kappa & 2\kappa & 0 & 0 & 0 & 0 \\ 0 & 0 & \kappa & 0 & 0 & 0 \\ 0 & 0 & 0 & \kappa & 0 & 0 \\ 0 & 0 & 0 & 0 & \kappa & 0 \\ 0 & 0 & 0 & 0 & 0 & \kappa \end{pmatrix}$$

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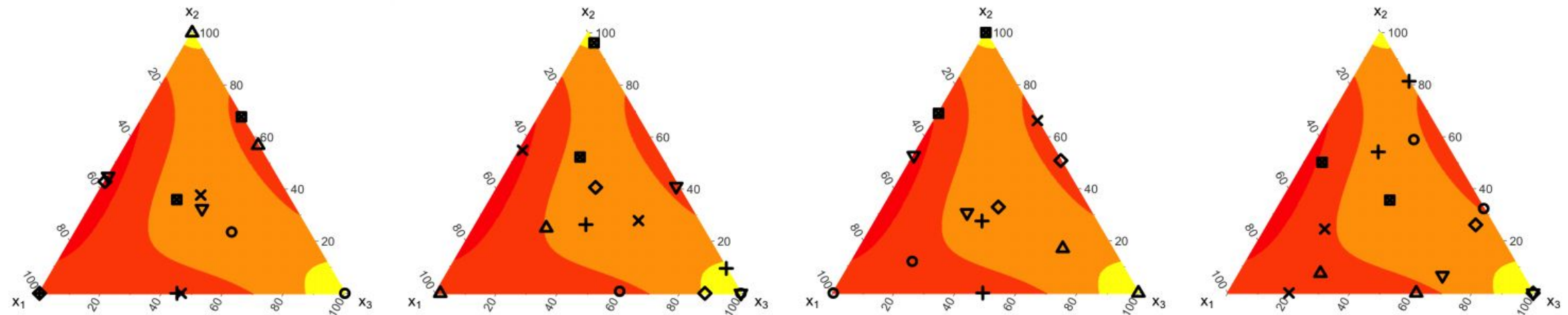


(a) D-optimal design with  $\kappa = 0.5$

(b) I-optimal design with  $\kappa = 0.5$

(c) D-optimal design with  $\kappa = 5$

(d) I-optimal design with  $\kappa = 5$



(e) D-optimal design with  $\kappa = 10$

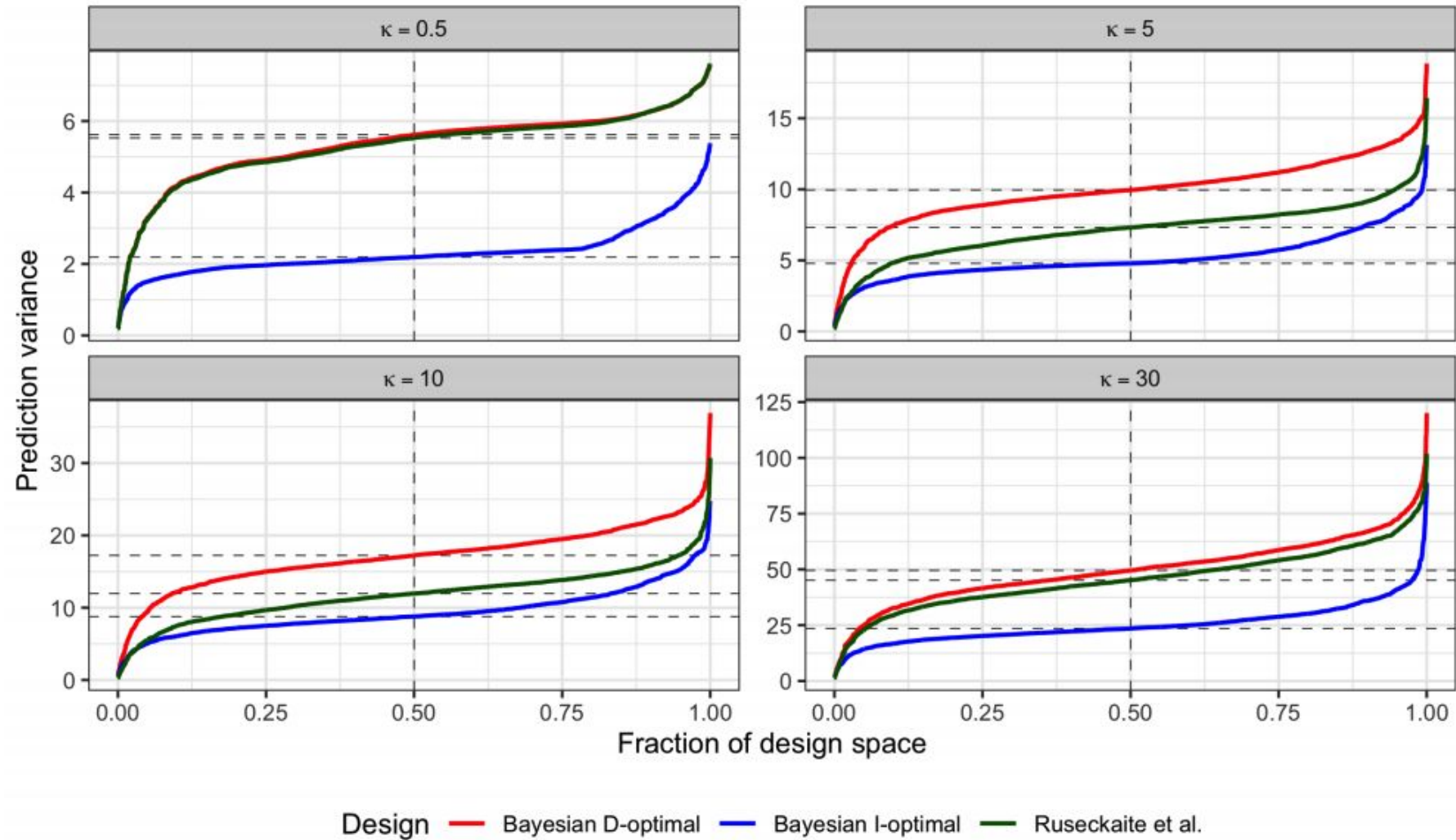
(f) I-optimal design with  $\kappa = 10$

(g) D-optimal design with  $\kappa = 30$

(h) I-optimal design with  $\kappa = 30$

[0, 0.5625], [0.5625, 1.125], [1.125, 1.6875], [1.6875, 2.25]

# Extra results: artificial sweetener experiment





# Artificial sweetener experiment

- We revisited a three-ingredient mixture experiment about artificial sweetener in a sports drink, originally by Cornell and reanalyzed by Ruseckaite et al.

# Artificial sweetener experiment

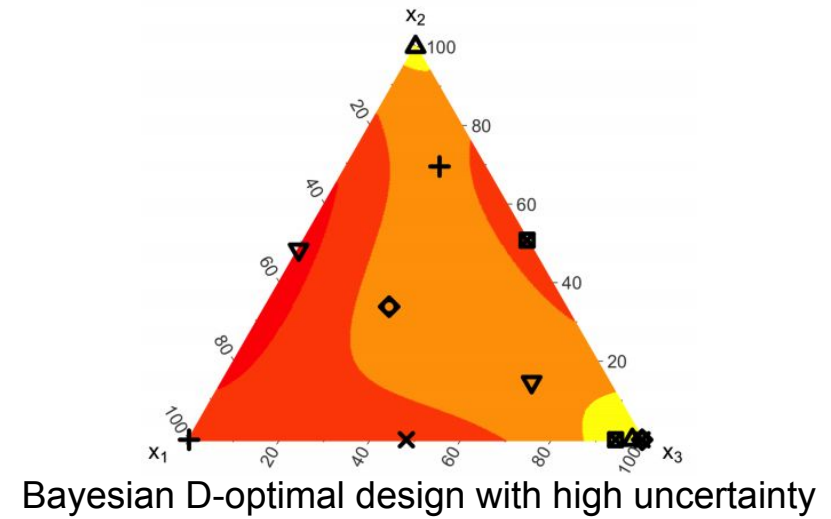
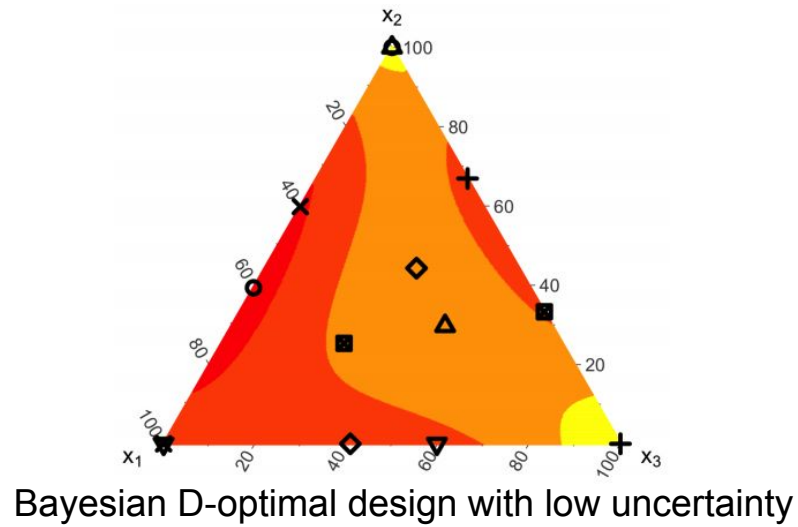
- We revisited a three-ingredient mixture experiment about artificial sweetener in a sports drink, originally by Cornell and reanalyzed by Ruseckaite et al.
- Original response: intensity of sweetness aftertaste



# Artificial sweetener experiment

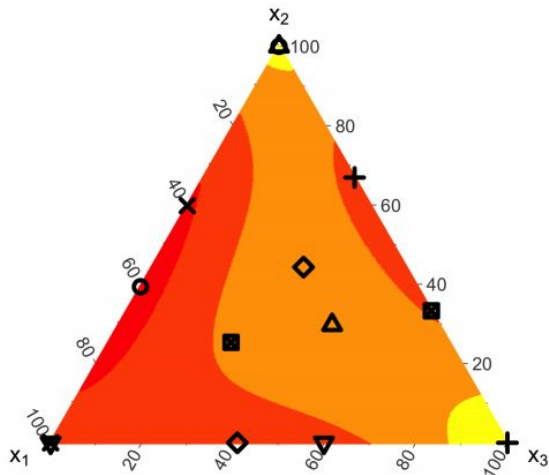
- We revisited a three-ingredient mixture experiment about artificial sweetener in a sports drink, originally by Cornell and reanalyzed by Ruseckaite et al.
- Original response: intensity of sweetness aftertaste
- Ruseckaite et al. obtained a prior distribution for parameter vector  $\beta$  in a special-cubic Scheffé model with varying levels of uncertainty

# Artificial sweetener experiment

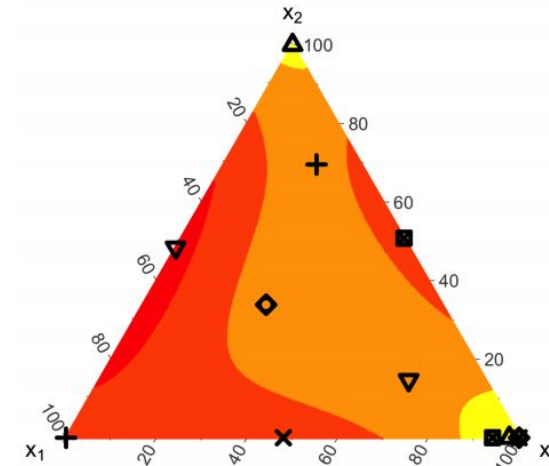


[0, 0.5625], [0.5625, 1.125], [1.125, 1.6875], [1.6875, 2.25]

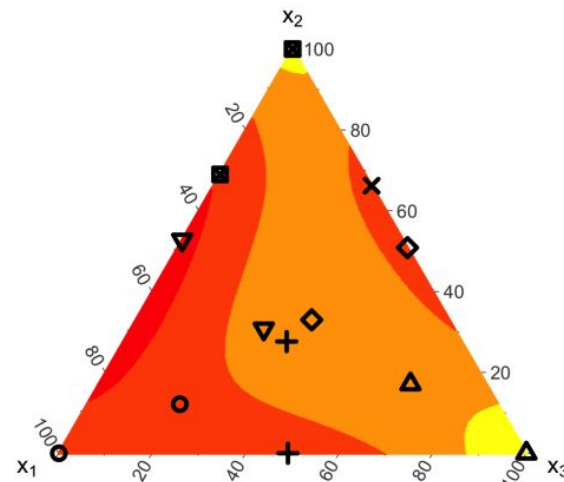
# Artificial sweetener experiment



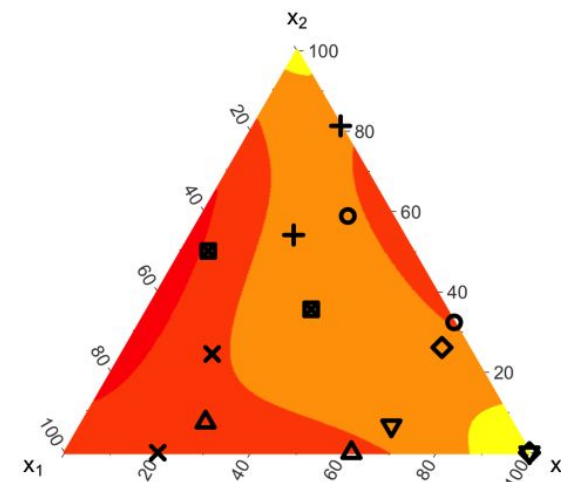
Bayesian D-optimal design with low uncertainty



Bayesian D-optimal design with high uncertainty



Bayesian I-optimal design with low uncertainty



Bayesian I-optimal design with high uncertainty

[0, 0.5625), 
  [0.5625, 1.125), 
  [1.125, 1.6875), 
  [1.6875, 2.25)

# Artificial sweetener experiment

