

# Mario Djameh

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## EDUCATION

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### RMIT University

Master of Data science

**Mar. 2024**

*Melbourne, VIC*

### University of Ghana

Bachelor of Science in Material Science & Engineering

**Jan. 2018**

*Accra, Ghana*

## WORK EXPERIENCE

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### IMRA Surgical

Data science Intern

**Jul. 2023 – Nov. 2023**

*Melbourne, VIC*

- Developed ML model to recreate 3D kidney structures and tumour segmentation from CT scans.
- Leveraged AI techniques to accurately label kidney and tumour pixels for IMRA staff.
- Analysed medical imagery datasets to extract features and train the ML model.
- Contributed to enhancing surgical training methods and improving patient outcomes.

### Morimaz Ghana

Sales Engineer

**Jan. 2019 – Apr. 2023**

*Accra, Ghana*

- Optimised medical consumables sales using data-driven strategies and utilised forecasting techniques to mitigate shortages.
- Conducted engaging product demonstrations and presentations, showcasing key features and benefits of medical consumable products to prospects and clients.
- Provided exceptional technical support to clients before and after sales, resolving issues promptly and ensuring a smooth customer experience.

### Titan Standard Services Limited

Operations and business development associate

**Aug. 2017 – Aug. 2018**

*Accra, Ghana*

- Coordinated logistics, travel arrangements, and crew changes while managing financial transactions to ensure optimal resource allocation and cost-effectiveness.
- Implemented data-driven strategies to identify new business opportunities, actively reaching out to partners to develop partnerships, resulting in a 10% increase in client acquisitions.
- Advanced strategic goals and operational effectiveness by streamlining application processes, resulting in a 25% improvement in efficiency.

## SKILLS & CERTIFICATIONS

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- **Skills:** Python (Numpy, Pandas, seaborn, matplotlib, tensorflow, scikit-learn), SQL, Javascript (vanilla, jquery), AWS, HTML5/CSS (Bootstrap), PHP, Git, Hadoop
- **Certifications:** Microsoft Certified: Azure AI Engineer Associate