

Mario M. Elizalde

Simi Valley, CA | [linkedin.com/in/mariomeliz/](https://www.linkedin.com/in/mariomeliz/) | (805) 791-5089 | mariomelizalde@gmail.com

WORK EXPERIENCE

Mario M. Elizalde: Freelancer

Simi Valley, CA

Software Developer

January 2022 - Present

- Training through multiple Open source projects and mentors to develop software applications for mobile and desktop by building projects that present a challenge and continuously build upon fundamental coding practices; logging in about 1,500 hours of practical application so far.
- Proven experience with Website Development and Front-End Markup in HTML, CSS, and JavaScript, while demonstrating an improved working skill set and adaptability to new technologies and ideas.
- Assemble custom and personalized solutions for clients utilizing a natural problem-solving ability and passion for learning, while taking into account the needs of my clients and their users.

Mario M. Elizalde: Freelancer

Simi Valley, CA

Email Copywriter

August 2020 - Present

- Customize brand messaging for small businesses to reach and capture target audiences' interests and drive engagement and retention to email campaigns by up to 40%.
- Seasoned Google Analytics user: primarily used to identify key user demographics and incorporate data into future email copy.
- Review, format, and edit the final draft of all email copy to make sure the project aligns with the agreed-upon guidelines for accuracy and effectiveness, and to correct any lingering grammatical errors.

Roomeze

New York, NY

Roommate Matchmaker

August 2019 - November 2020

- Collaborated with colleagues and founders to surpass monthly target goals; topping 50+ clients served within 6 months.
- Actively listened to clients' needs and concerns, and negotiated mutually beneficial agreements between parties; making sure to confirm full understanding before finalizing any pending business.
- Entrusted to handle confidential and sensitive situations and information in a professional manner.

Boston University, Agganis Arena

Boston, MA

Operations Assistant

February 2017 - September 2018

- Refined operations team setup best practices to improve nightly conversions of the arena by an average of 4 hours nightly between events that included: NCAA hockey games, major concerts, conferences, and multiple yearly graduation ceremonies.
- Oversaw and implemented venue setup (stage/backstage) by working directly with visiting management teams, event producers, and major artists for 50+ events per season.
- Spearheaded a yearly summer program of about 10 employees to take count of all arena property and make necessary equipment purchases/upgrades and repair logs for the Operations Managers to approve prior to kicking off the Fall event season in September.

Mario M. Elizalde

Simi Valley, CA

Musician/Recording Engineer

August 2012 - January 2021

- Performed in world-famous concert halls, recording studios, theatres, and pro stadiums throughout the United States including but not limited to Carnegie Hall, Symphony Hall, The Hollywood Bowl, Westlake Recording Studios, and Lucas Oil Stadium.
- Maintained a private lesson studio of 15 dedicated high school students, providing lessons in music theory, recording engineering, and music production, as well as trombone, tuba, and trumpet lessons.
- Negotiated with talent coordinators prior to signing any contracts to arrange housing, travel expenses, and music distribution on local and national tours.

EDUCATION

Boston University

Boston, MA

Brass Performance, Master of Music

SKILLS

JavaScript | TypeScript | React | Next.js | Node.js | NPM | Python | jQuery | MongoDB | HTML/CSS | TailwindCSS | Git | GitHub | Vercel | Sanity | SQL | Webpack | Fullstack | Fluent Spanish | APIs |