

# Microeconomics IV

## Syllabus and instructions

Economics and Finance L2S4

Mariona Segú, THEMA

# Course organisation

- 10 weeks of Cours-TD: 2h of coursework, 1h of problem set solving
- Main textbook is **Hal Varian's** *Intermediate Microeconomics*
- Slides will be provided after each course. Strongly recommended to take notes in class.  
(<https://sites.google.com/view/marionasegu/microeconomics-iv>)

## Evaluation:

- 30% Partial exam
- 10% Oral Presentation
- 60% Final exam

Attendance is mandatory

# Syllabus

- Ch1: Exchange
- Ch2: Exchange with production
- Ch3: Welfare
- Ch4: Externalities
- Ch5: Public Goods
- Ch6: Asymmetric Information

# Oral Presentation Guidelines

- Presentations will be done by groups of 2 (one group of 3). Email me your group before Tuesday 17th of January.
- You will be asked to choose a case study among a list of topics
- Presentations should be between 10 and 15min
- All members of the group should talk. You can use slides.

# Oral Presentation Guidelines

How to structure the presentation

- 1) Provide some context of your case study
- 2) Relate your case with the theoretical concepts seen in class
- 3) Provide solutions

Evaluation of the presentation

- Focus on presentation skills (public speaking, engaging with the audience)
- Content should be correct but it is not the main item

# Presentation Skills

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# Basics of Public Speaking

- Look at the audience and talk to the audience.
- Be loud enough that they can hear you.
- Be slow enough that they can process what you say.
- Do not walk around the room. It makes you look nervous and cuts you off from the audience.
- Move your body naturally, especially your hands – the way you would in a conversation with someone you care about, on a topic you care about.
- Do not stand in front of your slides.
- Rehearse! Time yourself, ask for feedback

# Basics of Slides

1 slide = 1 message

- A slide should contain as little information as possible, conditional on it conveying your point at a glance. Don't use more slides than you need
- Consider using visuals (images, graphs, etc)
- Never write anything on a slide the audience cannot read.
- Make sure text and background color don't clash
- Make sure The Correct letters Are capitalized
- Fix Typos