References

Albert, S., and Kessler, S. (1976). Processes for ending social encounters: The conceptual archeology of a temporal place. *Journal of Theory of Social Behavior*, 6, 147–170.

(1978). Ending social encounters. *Journal of Experimental Social Psychology*, 14, 541–553.

Argyle, M., and Cook., M. (1976). *Gaze and mutual gaze*. Cambridge University Press.

Atkinson, J. M. (1984). Public speaking and audience responses: Some techniques for inviting applause. In J. M. Atkinson and J. C. Heritage (Eds.), *Structures of social action: Studies in conversational analysis*, pp. 370–409. Cambridge University Press.

Atkinson, J. M., and Drew, P. (1979). *Order in court: The organisation of verbal interaction in judicial settings*. Atlantic Highlands NJ: Humanities Press.

Augarde, T. (1986). *The Oxford guide to word games*. Oxford University Press.

Aumann, R. (1976). Agreeing to disagree. *Annals of Statistics*, 4, 1236–1239.

Austin, J. L. (1962). *How to do things with words*. Oxford University Press.

Bach, K., and Harnish, R. M. (1979). *Linguistic communication and speech acts*. Cambridge MA: MIT Press.

Barwise, J. (1989). *The situation in logic*. Stanford CA: Center for the Study of Language and Information.

Barwise, J., and Etchemendy, J. (1986). *The liar*. London: Oxford University Press.

Bateson, G. (1972). A theory of play and fantasy. In G. Bateson, *Steps to an ecology of mind*, pp. 177–193. New York: Ballantine.

Bavelas, J. B. (1992). Redefining language: Nonverbal linguistic acts in face-to-face dialogue. B. Aubrey Fisher Memorial Lecture, University of Victoria, Victoria, Canada.

(1994). Gestures as part of speech: Methodological implications. *Research on Language and Social Interaction*, 27, 201–221.

Bavelas, J. B., Black, A., Lemery, C. R., MacInnis, S., and Mullett, J. (1986). Experimental methods for studying elementary motor mimicry. *Journal of Nonverbal Behavior*, 10, 102–119.

Bavelas, J. B., Black, A., Lemery, C. R., and Mullett, J. (1986). "I *show* you how you feel": Motor mimicry as a communicative act. *Journal of Personality and Social Psychology*, 50, 322–329.

Bavelas, J. B., Chovil, N., Lawrie, D. A., and Wade, A. (1992). Interactive gestures. *Discourse Processes*, 15, 469–489.

Beattie, G. W. (1981). Interruption in conversational interaction, and its relation to the sex and status of the interactants. *Linguistics*, 19, 15–35.

393

(1982). Look, just don't interrupt! *New Scientist, 95*(1324), 859–860.

(1983). *Talk: An analysis of speech and non-verbal behaviour in conversation.* Milton Keynes: Open University Press.

Beattie, G. W., and Barnard, P. J. (1979). The temporal structure of natural telephone conversations (directory enquiry calls). *Linguistics, 17,* 213–229.

Beattie, G. W., Cutler, A., and Pearson, M. (1982). Why is Mrs. Thatcher interrupted so often? *Nature, 300,* 744-747.

Bell, R. A., and Healey, J. G. (1992). Idiomatic communication and interpersonal solidarity in friends' relational cultures. *Human Communication Research, 18*(3), 307–335.

Bilous, F. R. (1992). The role of gestures in speech production: Gestures enhance lexical access. Ph.D. dissertation, Columbia University.

Blackmer, E. R., and Mitton, J. L. (1991). Theories of monitoring and the timing of repairs in spontaneous speech. *Cognition, 39,* 173–194.

Bock, J. K., and Levelt, W. J. M. (1994). Language production: Grammatical encoding. In M. A. Gernsbacher (Ed.), *Handbook of psycholinguistics,* pp. 945–984. San Diego: Academic Press.

Bolinger, D. (1985). The inherent iconism of intonation. In J. Haiman (Ed.), *Iconicity in syntax,* pp. 97–108. Amsterdam: John Benjamins.

Boomer, D. S. (1965). Hesitation and grammatical encoding. *Language and Speech, 8,* 148–158.

Booth, W. C. (1961). *The rhetoric of fiction.* University of Chicago Press.

(1983). *The rhetoric of fiction.* 2nd edn. University of Chicago Press.

Bower, G. H., Black, J. B., and Turner, T. J. (1979). Scripts in memory for text. *Cognitive Psychology, 11,* 177–220.

Brandenburger, A. (1992). Knowledge and equilibrium in games. *Journal of Economic Perspectives, 6*(4), 83–101.

Bratman, M. E. (1987). *Intention, plans, and practical reason.* Cambridge MA: Harvard University Press.

(1990). What is intention? In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication,* pp. 15–31. Cambridge MA: MIT Press.

Brennan, S. E. (1990). Seeking and providing evidence for mutual understanding. Ph.D. dissertation, Stanford University.

Brennan, S. E., and Williams, M. (1995). The feeling of another's knowing: Prosody and filled pauses as cues to listeners about the metacognitive states of speakers. *Journal of Memory and Language, 34,* 383–398.

Brown, G., and Yule, G. (1983). *Discourse analysis.* Cambridge University Press.

Brown, P., and Levinson, S. (1978). Universals in language usage: politeness phenomena. In E. Goody (Ed.), *Questions and politeness,* pp. 56–311. Cambridge University Press.

(1987). *Politeness.* Cambridge University Press.

Bruce, B. (1981). A social interaction model of reading. *Discourse Processes, 4,* 273–311.

Brunner, L. J. (1979). Smiles can be back channels. *Journal of Personality and Social Psychology, 37*, 728–734.

Buchler, J. (Ed.). (1940). *Philosophical writings of Peirce.* London: Routledge and Kegan Paul.

Bühler, K. (1982). The deictic field of language and deictic words. In R. J. Jarvella and W. Klein (Eds.), *Speech, place, and action,* pp. 9–30. New York: John Wiley.

Burge, T. (1975). On knowledge and convention. *Philosophical Review, 84,* 249-255.

Butterworth, B., and Beattie, G. (1978). Gesture and silence as indicators of planning in speech. In R. N. Campbell and P. T. Smith (Eds.), *Recent advances in the psychology of language: Formal and experimental approaches,* vol. II, pp. 347–360. New York: Plenum Press.

Cargile, J. (1969/70). A note on "iterated knowings." *Analysis, 30,* 151–155.

Cassell, J., and McNeill, D. (1991). Gesture and the poetics of prose. *Poetics Today, 12*(3), 375–404.

Chafe, W. (1979). The flow of thought and the flow of language. In T. Givon (Ed.), *Syntax and semantics 12: Discourse and syntax,* pp. 159–181. New York: Academic Press.

(1980). The deployment of consciousness in the production of a narrative. In W. Chafe (Ed.), *The pear stories,* pp. 9–50. Norwood NJ: Ablex.

(1992). Intonation units and prominences in English natural discourse. Paper presented at the University of Pennsylvania Prosodic Workshop, Philadelphia.

Chase, W. G., and Simon, H. A. (1973). The mind's eye in chess. In W. G. Chase (Ed.), *Visual information processing,* pp. 215–281. New York: Academic Press.

Chatman, S. (1978). *Story and discourse: Narrative structure in fiction and film.* Ithaca NY: Cornell University Press.

Chovil, N. (1991). Social determinants of facial displays. *Journal of Nonverbal Behavior, 15,* 141–154.

(1991/2). Discourse-oriented facial displays in conversation. *Language and Social Interaction, 25,* 163–194.

Chovil, N., and Fridlund, A. J. (1991). Why emotionality cannot equal sociality: Reply to Buck. *Journal of Nonverbal Behavior, 15,* 163–167.

Cialdini, R. B. (1993). *Influence: Science and practice.* New York: Harper Collins.

Clark, E. V., and Clark, H. H. (1979). When nouns surface as verbs. *Language, 55,* 430–477.

Clark, H. H. (1978). Inferring what is meant. In W. J. M. Levelt and G. B. Flores d'Arcais (Eds.), *Studies in the perception of language,* pp. 259–322. London: Wiley.

(1979). Responding to indirect speech acts. *Cognitive Psychology, 11,* 430–477.

(1983). Making sense of nonce sense. In G. B. Flores d'Arcais and R. Jarvella (Eds.), *The process of language understanding,* pp. 297–331. New York: Wiley.

(1994). Managing problems in speaking. *Speech Communication, 15*, 243-250.

(1996). Communities, commonalities, and common ground. In J. Gumperz and S. Levinson (Eds.), *Whorf revisited*, pp. 324–355. Cambridge University Press.

Clark, H. H., and Brennan, S. A. (1991). Grounding in communication. In L. B. Resnick, J. M. Levine, and S. D. Teasley (Eds.), *Perspectives on socially shared cognition*, pp. 127–149. Washington, DC: APA Books.

Clark, H. H., and Carlson, T. B. (1982a). Hearers and speech acts. *Language, 58*, 332–373.

(1982b). Speech acts and hearers' beliefs. In N. V. Smith (Ed.), *Mutual knowledge*, pp. 1–36. New York: Academic Press.

Clark, H. H., and Clark, E. V. (1977). *Psychology and language: An introduction to psycholinguistics*. New York: Harcourt Brace Jovanovich.

Clark, H. H., and French, J. W. (1981). Telephone goodbyes. *Language in Society, 10*, 1–19.

Clark, H. H., and Gerrig, R. J. (1983). Understanding old words with new meanings. *Journal of Verbal Learning and Verbal Behavior, 22*, 591–608.

(1984). On the pretense theory of irony. *Journal of Experimental Psychology: General, 113*, 121–126.

(1990). Quotations as demonstrations. *Language, 66*, 764–805.

Clark, H. H., and Haviland, S. E. (1974). Psychological processes in linguistic explanation. In D. Cohen (Ed.), *Explaining linguistic phenomena*, pp. 91–124. Washington: Hemisphere Publication Corporation.

(1977). Comprehension and the given-new contract. In R. O. Freedle (Ed.), *Discourse production and comprehension*, pp. 1–40. Hillsdale NJ: Erlbaum.

Clark, H. H., and Marshall, C. R. (1978). Reference diaries. In D. L. Waltz (Ed.), *Theoretical issues in natural language processing*, Vol. II, pp. 57–63. New York: Association for Computing Machinery.

(1981). Definite reference and mutual knowledge. In A. K. Joshi, B. L. Webber, and I. A. Sag (Eds.), *Elements of discourse understanding*, pp. 10–63. Cambridge University Press.

Clark, H. H., and Schaefer, E. F. (1987a). Collaborating on contributions to conversations. *Language and Cognitive Processes, 2*(1), 19–41.

(1987b). Concealing one's meaning from overhearers. *Journal of Memory and Language, 26*, 209–225.

(1989). Contributing to discourse. *Cognitive Science, 13*, 259–294.

(1992). Dealing with overhearers. In H. H. Clark (Ed.), *Arenas of language use*, pp. 248-297. University of Chicago Press.

Clark, H. H., Schreuder, R., and Buttrick, S. (1983). Common ground and the understanding of demonstrative reference. *Journal of Verbal Learning and Verbal Behavior, 22*, 1–39.

Clark, H. H., and Schunk, D. H. (1980). Polite responses to polite requests. *Cognition, 8*, 111–143.

Clark, H. H., and Wilkes-Gibbs, D. (1986). Referring as a collaborative process. *Cognition, 22*, 1–39.

Coates, L. (1992). A collaborative theory of inversion: Irony in dialogue. Paper presented at the International Communication Association, Miami.

Cohen, A. A., and Harrison, R. P. (1973). Intentionality in the use of hand illustrators in face-to-face communication situations. *Journal of Personality and Social Psychology, 28*, 276–279.

Cohen, P. R. (1978). On knowing what to say: Planning speech acts. Ph.D. dissertation, University of Toronto.

Cohen, P. R., and Levesque, H. J. (1990). Persistence, intention, and commitment. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication*, pp. 33–69. Cambridge MA: MIT Press.

Cohn, D. (1978). *Transparent minds: Narrative modes for presenting consciousness in fiction*. Princeton University Press.

Cruttenden, A. (1986). *Intonation*. Cambridge University Press.

Crystal, D. (1969). *Prosodic systems and intonation in English*. Cambridge University Press.

Crystal, D., and Davy, D. (1975). *Advanced English conversation*. London: Longman.

Davidson, J. A. (1984). Subsequent versions of invitations, offers, requests and proposals dealing with potential or actual rejection. In J. M. Atkinson and J. Heritage (Eds.), *Structures of social action: Studies in conversation analysis*, pp. 102–128. Cambridge University Press.

(1990). Modifications of invitations, offers and rejections. In G. Psathas (Ed.), *Interaction competence*, pp. 149–180. Washington, DC: International Institute for Ethnomethodology and Conversational Analysis and University Press of America.

Davis, S. (1979). Perlocutions. *Linguistics and Philosophy, 3*, 225–243.

(1991). Introduction. In S. Davis (Ed.), *Pragmatics: A reader*, pp. 3–13. New York: Oxford University Press.

Dawes, R. (1990). The potential nonfalsity of the false consensus effect. In R. M. Hogarth (Ed.), *Insights in decision making*, pp. 179–199. Chicago University Press.

DeLaguna, G. (1927). *Speech: Its function and development*. New Haven CN: Yale University Press.

Downing, P. A. (1977). On the creation and use of English compound nouns. *Language, 53*, 810–842.

Dreckendorff, H. O. (1977). Towards a theory of n-tuple binds. *Sociological Inquiry, 47* (2), 143–147.

Drew, P. (1984). Speakers' reportings in invitation sequences. In J. M. Atkinson and J. Heritage (Eds.), *Structures of social action: Studies in conversation analysis*, pp. 129–151. Cambridge University Press.

(1987). Po-faced receipts of teases. *Linguistics, 25*, 219–253.

DuBois, J. (1974). Syntax in mid-sentence. *Berkeley studies in syntax and semantics*, vol. I, pp. III.1–III.25. Berkeley CA: University of California, Institute of Human Learning and Department of Linguistics.

Duncan, S. D., Jr. (1972). Some signals and rules for taking speaking turns in conversations. *Journal of Personality and Social Psychology, 23*, 283–292.

(1973). Toward a grammar for dyadic conversation. *Semiotica, 9*, 29–47.

Edmonds, P. G. (1993). A computational model of collaboration on reference in direction-giving dialogues. M.Sc. Thesis, Department of Computer Science, University of Toronto.

Efron, D. (1941). *Gesture and environment.* New York: King's Crown Press.

Ekman, P. (1979). About brows: Emotional and conversational signals. In M. V. Cranach, K. Foppa, W. Lepenies, and D. Ploog (Eds.), *Human ethology: Claims and limits of a new discipline*, pp. 169–203. Cambridge University Press.

(1992). An argument for basic emotions. *Cognition and Emotion, 6*, 169-200.

Ekman, P., and Friesen, W. (1969). The repertoire of nonverbal behavior: Categories, origins, usage and coding. *Semiotica, 1*, 49–98.

Ekman, P., Friesen, W. V., O'Sullivan, M., and Chan, A. (1987). Universals and cultural differences in the judgments of facial expressions of emotion. *Journal of Personality and Social Psychology, 53*(4), 712–717.

Engle, R., and Clark, H. H. (1995). Using composites of speech, gestures, diagrams, and demonstrations in explanations of mechanical devices. Paper presented at the American Association of Applied Linguistics, San Diego CA.

Erman, B. (1987). *Pragmatic expressions in English: A study of you know, you see, and I mean in face-to-face conversation.* Stockholm, Sweden: Almqvist and Wiksell International.

Ervin-Tripp, S. (1976). Is Sybil there? The structure of American English directives. *Language in Society, 5*, 25-66.

(1981). How to make and understand a request. In H. Parret, M. Sbisà, and J. Verschueren (Eds.), *Possibilities and limitations of pragmatics: Proceedings of the conference on pragmatics at Urbino, July 8–14, 1979*, pp. 195–210. Amsterdam: Benjamins.

Falk, J. (1979). The conversational duet. Ph.D. dissertation, Princeton University.

Fenster, M., Kraus, S., and Rosenschein, J. (1995). Coordination without communication: Experimental validation of focal point techniques. Paper presented at the International Conference on Multiagent Systems, California.

Fillmore, C. (1975). *Santa Cruz lectures on deixis.* Bloomington IN: Indiana University Linguistics Club.

(1981). Pragmatics and the description of discourse. In P. Cole (Ed.), *Radical pragmatics*, pp. 143–166. New York: Academic Press.

Fowler, H. W. (1965). *A dictionary of modern English usage.* Oxford University Press.

Fox Tree, J. E. (1995). Effects of false starts and repetitions on the processing of subsequent words in spontaneous speech. *Journal of Memory and Language, 34*, 709–738.

Fox Tree, J. E., and Clark, H. H. (1994). Pronouncing 'the' as /thiy/ to signal trouble in spontaneous conversation. Paper presented at the Psychonomics Society, St. Louis MO.

Francik, E. P., and Clark, H. H. (1985). How to make requests that overcome obstacles to compliance. *Journal of Memory and Language, 24*, 560–568.

Freedman, N. (1972). The analysis of movement behavior during the clinical interview. In A. W. Siegman and B. Pope (Eds.), *Studies in dyadic communication*, pp. 153–175. New York: Pergamon.

Fridlund, A. J. (1991). Sociality of solitary smiling: Potentiation by an implicit audience. *Journal of Personality and Social Psychology, 60*, 229–240.

(1994). *Human facial expression: An evolutionary view*. San Diego CA: Academic Press.

Fussell, S. R., and Krauss, R. M. (1991). Accuracy and bias in estimates of others' knowledge. *European Journal of Social Psychology, 21*, 445–454.

(1992). Coordination of knowledge in communication: Effects of speakers' assumptions about what others know. *Journal of Personality and Social Psychology, 62*(3), 378–391.

Galambos, J. A., and Rips, L. J. (1982). Memory for routines. *Journal of Verbal Learning and Verbal Behavior, 21*, 260–281.

Gardner, J. (1983). *The art of fiction: Notes on craft for young writers*. New York: Alfred Knopf.

Garnham, A., Shillcock, R. C., Brown, G. D. A., Mill, A. I. D., and Cutler, A. (1982). Slips of the tongue in the London–Lund corpus of spontaneous conversation. *Linguistics, 19*, 805–817.

Garrod, S., and Anderson, A. (1987). Saying what you mean in dialogue: A study in conceptual and semantic co-ordination. *Cognition, 27*, 181–218.

Gazdar, G. (1979). *Pragmatics: Implicature, presupposition, and logical form*. New York: Academic Press.

Gee, J. P. (1986). Units in the production of narrative discourse. *Discourse Processes, 9*, 391–422.

Geluykens, R. (1987). Tails (right-dislocations) as a repair mechanism in English conversation. In J. Nuyts and G. de Schutter (Eds.), *Getting one's words into line: On word order and functional grammar*, pp. 119–129. Dordrecht: Foris.

(1988). The interactional nature of referent-introduction. *Papers from the 24th regional meeting of the Chicago Linguistic Society*, pp. 151–164. Chicago Linguistic Society.

(1992). *From discourse process to grammatical construction: On left-dislocation in English*. Amsterdam: Benjamins.

Gerrig, R. J. (1989a). Reexperiencing fiction and non-fiction. *Journal of Aesthetics and Art Criticism, 47*, 277–280.

(1989b). Suspense in the absence of uncertainty. *Journal of Memory and Language, 28*, 633–648.

(1993). *Experiencing narrative worlds: On the psychological activities of reading*. New Haven CN: Yale University Press.

Gibbs, R. W., Jr. (1979). Contextual effects in understanding indirect requests. *Discourse Processes, 2*, 1–10.

(1981). Your wish is my command: Convention and context in interpreting indirect requests. *Journal of Verbal Learning and Verbal Behavior, 20*, 431–444.

(1983). Do people always process the literal meanings of indirect requests? *Journal of Experimental Psychology: Learning, Memory and Cognition, 9*, 524–533.

(1986a). On the psycholinguistics of sarcasm. *Journal of Experimental Psychology: General, 115*, 3–15.

(1986b). What makes some indirect speech acts conventional? *Journal of Memory and Language, 25*(2), 181–196.

(1989). Understanding and literal meaning. *Cognitive Science, 13*, 243–251.

(1994). *The poetics of mind: Figurative thought, language, and understanding.* Cambridge University Press.

Gilbert, M. (1981). Game theory and convention. *Synthese, 46*, 41–93.

(1983). Agreements, conventions, and language. *Synthese, 54*, 375–407.

Gleitman, L., and Gleitman, H. (1970). *Phrase and paraphrase: Some innovative uses of language.* New York: Norton.

Goffman, E. (1967). *Interaction ritual: Essays on face-to-face behavior.* Garden City NY: Anchor Books.

(1971). *Relations in public.* New York: Harper and Row.

(1974). *Frame Analysis.* New York: Harper and Row.

(1976). Replies and responses. *Language in Society, 5*, 257–313.

(1978). Response cries. *Language, 54*, 787–815.

(1981a). *Forms of talk.* Philadelphia: University of Pennsylvania Press.

(1981b). Radio talk. In E. Goffman (Ed.), *Forms of talk*, pp. 197–327. Philadelphia: University of Pennsylvania Press.

Goldberg, J. (1975). A system for the transfer of instructions in natural settings. *Semiotica, 14*, 269–296.

Goldberg, L. R. (1993). The structure of phenotypic personality traits. *American Psychologist, 48*(1), 26–34.

Goldman, A. I. (1970). *A theory of human action.* Princeton University Press.

Goodman, N. (1968). *Languages of art.* Indianapolis: Bobbs-Merrill.

Goodwin, C. (1981). *Conversational organization: Interaction between speakers and hearers.* New York: Academic Press.

(1986a). Between and within: Alternative sequential treatments of continuers and assessments. *Human Studies, 9*, 205–217.

(1986b). Gestures as a resource for the organization of mutual orientation. *Semiotica, 62*, 29–49.

(1987). Forgetfulness as an interactive resource. *Social Psychology Quarterly, 50*(2), 115-131.

Goodwin, M. H., and Goodwin, C. (1986). Gesture and coparticipation in the activity of searching for a word. *Semiotica, 62*, 51–75.

Gordon, D., and Lakoff, G. (1971). Conversational postulates. *Papers from the seventh regional meeting of the Chicago Linguistic Society*, pp. 63–84. Chicago Linguistic Society.

Gouldner, A. W. (1960). The norm of reciprocity: A preliminary statement. *American Sociological Review, 25*(2), 161–178.

Green, G. M. (1989). *Pragmatics and natural language understanding*. Hillsdale NJ: Lawrence Erlbaum.

Grice, H. P. (1957). Meaning. *Philosophical Review, 66*, 377–388.

(1968). Utterer's meaning, sentence-meaning, and word-meaning. *Foundations of Language, 4*, 225–242.

(1975). Logic and conversation. In P. Cole and J. L. Morgan (Eds.), *Syntax and semantics 3: Speech acts*, pp. 41–58. New York: Seminar Press.

(1978). Some further notes on logic and conversation. In P. Cole (Ed.), *Syntax and semantics 9: Pragmatics*, pp. 113–127. New York: Academic Press.

(1982). Meaning revisited. In N. V. Smith (Ed.), *Mutual knowledge*, pp. 223–243. London: Academic Press.

Grimes, J. E. (1975). *The thread of discourse*. The Hague: Mouton.

Grimshaw, A. D. (1987). Finishing other's talk: Some structure and pragmatic features of completion offers. In R. Steele and T. Threadgold (Eds.), *Language topics: Essays in honour of Michael Halliday*, pp. 213–235. Amsterdam: John Benjamins.

Grosz, B. (1981). Focusing and description in natural language dialogues. In A. Joshi, B. Webber, and I. Sag (Eds.), *Elements of discourse understanding*, pp. 84–105. Cambridge University Press.

Grosz, B., and Sidner, C. (1986). Attention, intentions, and the structure of discourse. *Computational Linguistics, 12*, 175–204.

(1990). Plans for discourse. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication*, pp. 419–444. Cambridge MA: MIT Press.

Haiman, J. (1990). Sarcasm as theater. *Cognitive Linguistics, 1*, 181-205.

Halliday, M. A. K. (1967). Notes on transitivity and theme in English. Part 2. *Journal of Linguistics, 3*, 199–244.

Halliday, M. A. K., and Hasan, R. (1976). *Cohesion in English*. New York: Longman.

Halpern, J. Y., and Moses, Y. (1990). Knowledge and common knowledge in a distributed environment. *Journal of the ACM, 37*(3), 549–587.

Hancher, M. (1979). The classification of cooperative illocutionary acts. *Language in Society, 8*, 1–14.

Hankamer, J., and Sag, I. A. (1976). Deep and surface anaphora. *Linguistic Inquiry, 7*, 391–426.

Harder, P., and Kock, C. (1976). *The theory of presupposition failure*. Copenhagen: Akademisk Forlag.

Harman, G. (1977). Review of *Linguistic behavior* by Jonathan Bennett. *Language, 53*, 417–424.

Hart, J. T. (1965). Memory and the feeling-of-knowing experience. *Journal of Educational Psychology, 56*, 208–216.

(1967). Memory and the memory-monitoring process. *Journal of Verbal Learning and Verbal Behavior, 6*, 685–691.

Heeman, P. (1991). A computational model of collaboration on referring

expressions. M.Sc. Thesis, Department of Computer Science, University of Toronto.

Heeman, P., and Hirst, G. (1992). *Collaborating on referring expressions* (TR 435). Department of Computer Science, University of Rochester, Rochester NY.

Heritage, J. (1984). A change-of-state token and aspects of its sequential placement. In J. M. Atkinson and J. Heritage (Eds.), *Structures of social action: Studies in conversation analysis*, pp. 299–345. Cambridge University Press.

Heritage, J., and Greatbatch, D. (1986). Generating applause: A study of rhetoric and response at party political conferences. *American Journal of Sociology, 92*, 110–157.

Hirschberg, J., and Litman, D. (1987). Now let's talk about "now": Identifying cue phrases intonationally. *Proceedings of the Twenty-fifth Annual Meeting of the Association for Computational Linguistics*, pp. 163–171. Stanford CA: Association for Computational Linguistics.

Hirst, G., McRoy, S., Heeman, P., Edmonds, P., and Horton, D. (1994). Repairing conversational misunderstandings and non–understandings. *Speech Communication, 15*, 213–229.

Hobbs, J., and Evans, D. (1980). Conversation as planned behavior. *Cognitive Science, 4*, 349–477.

Hoch, S.J. (1987). Perceived consensus and predictive accuracy: The pros and cons of projection. *Journal of Personality and Social Psychology, 53* (2), 221–234.

Hockett, C. F. (1967). Where the tongue slips, there slip I. *To honor Roman Jakobson: Essays on the occasion of his 70th birthday*, pp. 910–936. The Hague: Mouton.

Holmes, J. (1986). Functions of *you know* in women's and men's speech. *Language in Society, 15*, 1–21.

Homans, G. C. (1950). *The human group*. New York: Harcourt Brace.
   (1958). Social behavior as exchange. *American Journal of Sociology, 63*, 597–606.

Hopper, R. (1992). *Telephone conversation*. Bloomington IN: Indiana University Press.

Hopper, R., Knapp, M. L., and Scott, L. (1981). Couples' personal idioms: Exploring intimate talk. *Journal of Communication, 31*, 23-33.

Horn, L. R. (1984). Toward a new taxonomy for pragmatic inference: Q-based and r-based implicature. In D. Schiffrin (Ed.), *Meaning, form and use in context: Linguistic application*, pp. 11–42. Washington: Georgetown University Press.

Houtkoop, H. (1987). *Establishing agreement: An analysis of proposal–acceptance sequences*. Dordrecht: Foris.

Hymes, D. (1974). *Foundations of sociolinguistics: An ethnographic approach*. Philadelphia: University of Pennsylvania Press.

Irvine, J. T. (1974). Strategies of status manipulation in the Wolof greeting. In R. Bauman and J. Sherzer (Eds.), *Explorations in the ethnography of speaking*, pp. 167–191. Cambridge University Press.

Isaacs, E. A., and Clark, H. H. (1987). References in conversation between experts and novices. *Journal of Experimental Psychology: General, 116*, 26–37.

(1990). Ostensible invitations. *Language in Society, 19*, 493–509.

James, D. (1972). Some aspects of the syntax and semantics of interjections. *Papers from the Eighth Regional Meeting of the Chicago Linguistic Society*, pp. 162-172. Chicago Linguistic Society.

(1973). Another look at, say, some grammatical constraints on, oh, interjections and hesitations. *Papers from the Ninth Regional Meeting of the Chicago Linguistic Society*, pp. 242–251. Chicago Linguistic Society.

Jameson, A., Nelson, T. O., Leonesio, R. J., and Narens, L. (1993). The feeling of another person's knowing. *Journal of Memory and Language, 32*(3), 320–335.

Jefferson, G. (1972). Side sequences. In D. Sudnow (Ed.), *Studies in social interaction*, pp. 294–338. New York: Free Press.

(1973). A case of precision timing in ordinary conversation: Overlapped tag-positioned address terms in closing sequences. *Semiotica, 9*, 47-96.

(1978). Sequential aspects of storytelling in conversation. In J. Schenkein (Ed.), *Studies in the organization of conversational interaction*, pp. 219–248. New York: Academic Press.

(1989). Preliminary notes on a possible metric which provides for a "standard maximum" silence of approximately one second in conversation. In D. Roger and P. Bull (Eds.), *Conversation*, pp. 166–196. Clevedon: Multilingual Matters.

Jefferson, G., Sacks, H., and Schegloff, E. A. (1987). Notes on laughter in the pursuit of intimacy. In G. Button and J. R. E. Lee (Eds.), *Talk and social organization*, pp. 152–205. Clevedon: Multilingual Matters.

Johnson-Laird, P. N. (1983). *Mental models*. Cambridge University Press.

Jorgensen, J., Miller, G., and Sperber, D. (1984). Test of the mention theory of irony. *Journal of Experimental Psychology: General, 113*, 112–120.

Karttunen, L., and Peters, S. (1975). Conventional implicature of Montague grammar. Paper presented at the Berkeley Linguistics Society, Berkeley CA.

Kasher, A. (1977). Foundations of philosophical pragmatics. In R. Butts and J. Hintikka (Eds.), *Basic problems in methodology and linguistics*, vol. III, pp. 225–242. Dordrecht: Reidel.

Kaspar, W. (1976). Gemeinsames Wissen: zu einem wissensorientierten Wahrheitsbegriff. *Zeitschrift für germanistische Linguistik, 4*, 17–25.

Kay, P., and Zimmer, K. (1976). On the semantics of compounds and genitives in English. Paper presented at the sixth annual meeting of the California Linguistics Association, San Diego CA.

Keller, R. (1975). *Wahrheit und kollektives Wissen. Zum Begrio der Präsupposition*. Düsseldorf: Pädagogischer Verlag Schwann.

Kendon, A. (1967). Some functions of gaze-direction in social interaction. *Acta Psychologica, 26*, 22–63.

(1980). Gesticulation and speech: Two aspects of the process of utterance. In M. R. Key (Ed.), *Relationship of verbal and nonverbal communication*, pp. 207–227. Amsterdam: Mouton de Gruyter.

(1981). Geography of gesture. *Semiotica, 37*, 129–163.

(1983). Gesture and speech: How they interact. In J. M. Weimann and R. P. Harrison (Eds.), *Nonverbal interaction*, pp. 13–45. Beverly Hills CA: Sage.

Kirshenblatt-Gimblett, B. (1974). The concept and varieties of narrative performance in east European Jewish culture. In R. Bauman and J. Sherzer (Eds.), *Explorations in the ethnography of speaking*, pp. 283–308. Cambridge University Press.

Klapp, R. E. (1956/7). The concept of consensus and its importance. *Sociology and Social Research, 41*, 336-342.

Klein, W. (1982). Local deixis in route directions. In R. Jarvella and W. Klein (Eds.), *Speech, place, and action: Studies in deixis and related topics*, pp. 161–182. Chichester: John Wiley.

Krahé, B. (1992). *Personality and social psychology: Towards a synthesis*. London: Sage.

Kraus, S., and Rosenschein, J. S. (1992). The role of representation in interaction: Discovering focal points among alternative solutions. In Y. Demazeau and E. Werner (Eds.), *Decentralized Artificial Intelligence III*, pp. 147–165. Amsterdam: Elsevier Science Publishers.

Krauss, R. M. (1991). What do conversational gestures tell us? Paper presented at the Society of Experimental Social Psychology, Columbus OH.

Krauss, R. M., and Fussell, S. R. (1991). Perspective-taking in communication: Representations of others' knowledge in reference. *Social Cognition, 9*, 2–24.

Krauss, R. M., and Glucksberg, S. (1977). Social and nonsocial speech. *Scientific American, 236*, 100–105.

Krauss, R. M., Morrel-Samuels, P., and Colasante, C. (1991). Do conversational hand gestures communicate? *Journal of Personality and Social Psychology, 61*(5), 743–754.

Kraut, R. E., and Johnston, R. E. (1979). Social and emotional messages of smiling: An ethnological approach. *Journal of Personality and Social Psychology, 37*, 1539–1553.

Kreuz, R., and Glucksberg, S. (1989). How to be sarcastic: The reminder theory of verbal irony. *Journal of Experimental Psychology: General, 118*, 347-386.

Kumon-Nakamura, S., Glucksberg, S., and Brown, M. (1995). How about another piece of pie: The allusional pretense theory of discourse irony. *Journal of Experimental Psychology: General, 124*, 3–21.

Labov, W. (1972). Rules for ritual insults. In D. Sudnow (Ed.), *Studies in social interaction*, pp. 120–169. New York: Free Press.

Lakoff, R. (1973). The logic of politeness; or, Minding your p's and q's. *Papers from the ninth regional meeting of the Chicago Linguistics Society*, pp. 292–305. Chicago Linguistics Society.

(1977). Politeness, pragmatics and performatives. In A. Rogers, B. Walls, and J. P. Murphy (Eds.), *Proceedings of the Texas conference on performatives, presuppositions, and implicatures*, pp. 79–106. Washington DC: Center for Applied Linguistics.

Langer, E. J., and Abelson, R. (1972). The semantics of asking a favor: How to succeed in getting help without really trying. *Journal of Personality and Social Psychology, 24*, 26-32.

Langer, E. J., Blank, A., and Chanowitz, B. (1978). The mindlessness of ostensibly thoughtful action: The role of "placebic" information in interpersonal interaction. *Journal of Personality and Social Psychology, 37*, 2014–2024.

Latané, B., and Darley, J. (1968). *The unresponsive bystander: Why doesn't he help?* New York: Appleton-Century-Crofts.

Leech, G. N. (1983). *Principles of pragmatics*. London: Longman.

Lerner, G. H. (1987). Collaborative turn sequences: Sentence construction and social action. Ph.D. dissertation, University of California, Irvine.

Levelt, W. J. M. (1983). Monitoring and self-repair in speech. *Cognition, 14*, 41–104.

(1984). Spontaneous self-repairs in speech: Processes and representations. In M. P. R. Van den Broecke and A. Cohen (Eds.), *Proceedings of the Tenth International Congress of Phonetic Sciences*, pp. 105–118. Dordrecht: Foris Publications.

(1989). *Speaking*. Cambridge MA: MIT Press.

Levi, J. (1978). *The syntax and semantics of complex nominals*. New York: Academic Press.

Levinson, S. C. (1979). Activity types and language. *Linguistics, 17*, 365–399.

(1983). *Pragmatics*. Cambridge University Press.

(1987). Minimization and conversational inference. In J. Verschueren and M. Bertuccelli-Papi (Eds.), *The pragmatic perspective*, pp. 61–130. Amsterdam: John Benjamins.

(1992). Activity types and language. In P. Drew and J. Heritage (Eds.), *Talk at work*, pp. 66–100. Cambridge University Press.

Lewis, D. K. (1969). *Convention: A philosophical study*. Cambridge MA: Harvard University Press.

(1979). Scorekeeping in a language game. *Journal of Philosophical Logic, 8*, 339–359.

Litman, D. J., and Allen, J. F. (1987). A plan recognition model for subdialogues in conversations. *Cognitive Science, 11*(2), 163–200.

Lucariello, J. (1994). Situational irony. *Journal of Experimental Psychology: General, 113*, 112–120.

Lyons, J. (1977). *Semantics,* Vol. 1. Cambridge University Press.

Macaulay, R. K. S. (1987). Polyphonic monologues: Quoted direct speech in oral narratives. *IPrA Papers in Pragmatics, 1*, 1–34.

Marks, G., and Miller, N. (1987). Ten years of research on the false-consensus effect: An empirical and theoretical review. *Psychological Bulletin, 102*(1), 72–90.

McCarthy, J. (1980). Circumscription: A form of non–monotonic reasoning. *Artificial Intelligence, 13*, 27–39, 171–172.

(1986). Applications of circumscription for formalizing common sense knowledge. *Artificial Intelligence, 19*, 89–116.

(1990). Formalization of two puzzles involving knowledge. In V. Lifschitz (Ed.), *Formalizing common sense: Papers by John McCarthy*, pp. 158–166. Norwood NJ: Ablex Publishing.

McNeill, D. (1992). *Hand and mind*. University of Chicago Press.

Mead, G. H. (1934). *Mind, self, and society*. University of Chicago Press.

Mehan, H. (1979). *Learning lessons: Social organization in the classroom*. Cambridge MA: Harvard University Press.

Merritt, M. (1976). On questions following questions (in service encounters). *Language in Society, 5*, 315–357.

(1984). On the use of okay in service encounters. In J. Baugh and J. Sherzer (Eds.), *Language in use: Readings in sociolinguistics*, pp. 139–147. Englewood Cliffs NJ: Prentice-Hall.

Minsky, M. (1975). A framework for representing knowledge. In P. H. Winston (Ed.), *The psychology of computer vision*, pp. 211–277. New York: McGraw-Hill.

Morgan, J. L. (1978). Two types of convention in indirect speech acts. In P. Cole (Ed.), *Syntax and Semantics 9: Pragmatics*, pp. 261–280. New York: Academic Press.

Morgan, J. L., and Sellner, M. B. (1980). Discourse and linguistic theory. In R. J. Spiro, B. C. Bruce, and W. F. Brewer (Eds.), *Theoretical issues in reading comprehension: Perspectives from cognitive psychology, linguistics, artificial intelligence, and education*, pp. 165–200. Hillsdale NJ: Lawrence Erlbaum.

Morrel-Samuels, P., and Krauss, R. M. (1992). Word familiarity predicts temporal asynchrony of hand gestures and speech. *Journal of Experimental Psychology: Learning, Memory, and Cognition, 18*(3), 615–622.

Morris, D., Collett, P., Marsh, P., and O'Shaughnessy, M. (1979). *Gestures: Their origins and distribution*. New York: Stein and Day.

Morrow, D., Lee, A., and Rodvold, M. (1993). Analyzing problems in routine controller–pilot communication. *International Journal of Aviation Psychology, 3*, 285–302.

Morrow, D., Rodvold, M., and Lee, A. (1994). Nonroutine transactions in controller–pilot communication. *Discourse Processes, 17*(2), 235–258.

Mullen, B., Atkins, J. L., Champion, D. S., Edwards, C., Hardy, D., Story, J. E., and Vanderklok, M. (1985). The false consensus effect: A meta-analysis of 115 hypothesis tests. *Journal of Experimental Social Psychology, 21*, 262–283.

Munro, A. (1977). Speech act understanding in context. Ph.D. dissertation, University of California, San Diego.

Nelson, T. O., Leonesio, R. J., Landwehr, R. F., and Narens, L. (1986). A comparison of three predictors of an individual's memory performance: The individual's feeling of knowing versus the normative feeling of knowing

versus base-rate item difficulty. *Journal of Experimental Psychology: Learning, Memory, and Cognition, 12,* 279–287.

Nickerson, R. S., Baddeley, A. D., and Freeman, B. (1987). Are people's estimates of what other people know influenced by what they themselves know? *Acta Psychologica, 64*(3), 245–259.

Norman, D. A. (1988). *The design of everyday things.* New York: Doubleday.

Nunberg, G. (1979). The non-uniqueness of semantic solutions: Polysemy. *Linguistics and Philosophy, 3,* 143–184.

——— (1981). Validating pragmatic explanations. In P. Cole (Ed.), *Radical pragmatics,* pp. 199-222. New York: Academic Press.

Ono, T., and Thompson, S. A. (1994). Unattached NPs in English conversation. Paper presented at the Berkeley Linguistic Society, Berkeley.

Oreström, B. (1983). *Turn-taking in English conversation.* Lund: Gleerup.

Perry, J. (1979). The problem of the essential indexical. *Nous, 13,* 3–21.

Philips, S. U. (1975). *Teasing, punning, and putting people on* (Working Papers in Sociolinguistics 28). Austin TX: Southwest Educational Developmental Laboratory.

Pierrehumbert, J., and Hirschberg, J. (1990). The meaning of intonational contours in the interpretation of discourse. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication,* pp. 271–311. Cambridge MA: MIT Press.

Planalp, S. (1993). Friends' and acquaintances' conversations II: Coded differences. *Journal of Social and Personal Relationships, 10,* 339–354.

Planalp, S., and Benson, A. (1992). Friends' and acquaintances' conversations I: Perceived differences. *Journal of Social and Personal Relationships, 9,* 483–506.

Planalp, S., and Garvin-Doxas, K. (1994). Using mutual knowledge in conversation: Friends as experts on each other. In S. Duck (Ed.), *Dynamics of relationships,* pp. 1–26. Thousand Oaks CA: Sage.

Polanyi, L. (1978). False starts can be true. *Proceedings of the Berkeley Linguistics Society Fourth Annual Meeting,* pp. 628–639. Berkeley Linguistics Society.

——— (1985). Conversational storytelling. In T. Van Dijk (Ed.), *Handbook of discourse analysis 3: Discourse and dialogue,* pp. 183–202. New York: Academic Press.

——— (1989). *Telling the American story.* Cambridge MA: MIT Press.

Pomerantz, A. (1978). Compliment responses: Notes on the cooperation of multiple constraints. In J. Schenkein (Ed.), *Studies in the organization of conversational interaction,* pp. 79–112. New York: Academic Press.

——— (1984). Agreeing and disagreeing with assessments: Some features of preferred/dispreferred turn shapes. In J. M. Atkinson and J. Heritage (Eds.), *Structures of social action: Studies in conversation analysis,* pp. 57–101. Cambridge University Press.

Putnam, H. (1970). Is semantics possible? In H. E. Kiefer and M. K. Munitz (Eds.), *Language, belief, and metaphysics,* pp. 50–63. Albany: State University of New York Press.

Quine, W. V. (1970). Natural kinds. In N. Rescher (Ed.), *Essays in honor of Carl G. Hempel: A tribute on the occasion of his sixty-fifth birthday*, pp. 5–23. Dordrecht: Reidel.

Radford, C. (1966). Knowing and telling. *Philosophical Review, 78*, 326–336.

Récanati, F. (1986). On defining communicative intentions. *Mind and Language, 1*(3), 213–242.

Redeker, G. (1986). Language use in informal narratives: Effects of social distance and listener involvement. Ph.D. dissertation, University of California, Berkeley.

(1990). Ideational and pragmatic markers of discourse structure. *Journal of Pragmatics, 14*, 367-381.

Reichman, R. (1978). Conversational coherency. *Cognitive Science, 2*, 283–327.

Reinhart, T. (1981). Pragmatics and linguistics: An analysis of sentence topics. *Philosophica, 27*, 53–94.

Rimé, B., Schiaratura, L., Hupet, M., and Ghysselinckx, A. (1984). Effects of relative immobilization on the speaker's nonverbal behavior and on the dialogue imagery level. *Motivation and Emotion, 8*, 311–325.

Robert, H. M. (1970). *Robert's rules of order newly revised*. Glenview IL: Scott, Foresman.

Ross, L., Greene, D., and House, P. (1977). The false consensus phenomenon: An attributional bias in self–perception and social perception processes. *Journal of Experimental Social Psychology, 13*, 279–301.

Sachs, J., Bard, B., and Johnson, M. L. (1981). Language learning with restricted input: Case studies of two hearing children of deaf parents. *Applied Psycholinguistics, 2*(1), 33–54.

Sacks, H. (1974). An analysis of the course of a joke's telling in conversation. In R. Bauman and J. Sherzer (Eds.), *Explorations in the ethnography of speaking*, pp. 337–353. Cambridge University Press.

(1975). Everyone has to lie. In M. Sanches and B. Blount (Eds.), *Sociocultural dimensions of language use*, pp. 57–80. New York: Academic Press.

(1987). On the preference for agreement and contiguity in sequences in conversation. In G. Button and J. R. E. Lee (Eds.), *Talk and social organization*, pp. 54-69. Clevedon: Multilingual Matters.

Sacks, H., and Schegloff, E. (1979). Two preferences in the organization of reference to persons in conversation and their interaction. In G. Psathas (Ed.), *Everyday language: Studies in ethnomethodology*, pp. 15–21. New York: Irvington Publishers.

Sacks, H., Schegloff, E. A., and Jefferson, G. (1974). A simplest systematics for the organization of turn-taking in conversation. *Language, 50*, 696–735.

Sadock, J. M. (1978). On testing for conversational implicature. In P. Cole (Ed.), *Syntax and semantics 9: Pragmatics*, pp. 281–297. New York: Academic Press.

Sadock, J. M., and Zwicky, A. (1985). Speech act distinctions in syntax. In T. Shopen (Ed.), *Language typology and syntactic description I: Clause structure*, pp. 155–196. Cambridge University Press.

Sag, I. A. (1981). Formal semantics and extralinguistic context. In P. Cole (Ed.), *Radical pragmatics*, pp. 273–294. New York: Academic Press.

Sag, I. A., and Hankamer, J. (1984). Toward a theory of anaphoric processing. *Linguistics and Philosophy, 7*, 325–345.

Saussure, F. de. (1916/1968). *Cours de linguistique générale*. Paris: Payot.

Schank, R. C., and Abelson, R. P. (1975). *Scripts, plans, goals, and understanding*. Hillsdale NJ: Erlbaum.

Scheff, T. J. (1967). Toward a sociological model of consensus. *American Sociological Review, 32*, 32–46.

Schegloff, E. A. (1968). Sequencing in conversational openings. *American Anthropologist, 70*(4), 1075–1095.

  (1972). Notes on a conversational practice: Formulating place. In D. Sudnow (Ed.), *Studies in social interaction*, pp. 75–119. New York: Free Press.

  (1979). Identification and recognition in telephone conversational openings. In G. Psathas (Ed.), *Everyday language: Studies in ethnomethodology*, pp. 23–78. New York: Irvington.

  (1980). Preliminaries to preliminaries: "Can I ask you a question?" *Sociological Inquiry, 50*, 104–152.

  (1982). Discourse as an interactional achievement: Some uses of "uh huh" and other things that come between sentences. In D. Tannen (Ed.), *Analyzing discourse: Text and talk. Georgetown University Roundtable on Languages and Linguistics 1981*, pp. 71–93. Washington, DC: Georgetown University Press.

  (1984). On some gestures' relation to talk. In J. M. Atkinson and J. Heritage (Eds.), *Structures of social action: Studies in conversation analysis*, pp. 262–296. Cambridge University Press.

  (1986). The routine as achievement. *Human Studies, 9*, 111–152.

  (1987). Recycled turn beginnings: A precise repair mechanism in conversation's turn-taking organization. In G. Button and J. R. E. Lee (Eds.), *Talk and social organization*, pp. 70–85. Clevedon: Multilingual Matters.

Schegloff, E. A., Jefferson, G., and Sacks, H. (1977). The preference for self-correction in the organization of repair in conversation. *Language, 53*, 361–382.

Schegloff, E. A., and Sacks, H. (1973). Opening up closings. *Semiotica, 8*, 289–327.

Schelling, T. C. (1960). *The strategy of conflict*. Cambridge MA: Harvard University Press.

  (1978). *Micromotives and macrobehavior*. New York: Norton.

Schiffer, S. R. (1972). *Meaning*. Oxford University Press.

Schiffrin, D. (1987). *Discourse markers*. Cambridge University Press.

Schober, M. F. (1995). Speakers, addressees, and frames of reference: Whose effort is minimized in conversations about locations? *Discourse Processes, 20*(2), 219–247.

Schober, M. F., and Clark, H. H. (1989). Understanding by addressees and overhearers. *Cognitive Psychology, 21*, 211–232.

Schourup, L. C. (1982). Common discourse particles in English conversation. Ph.D. dissertation, Ohio State University.

Schweller, K. G. (1978). The role of expectation in the comprehension and recall of direct and indirect requests. Ph.D. dissertation, University of Illinois at Urbana-Champaign.

Searle, J. R. (1969). *Speech Acts*. Cambridge University Press.

(1975a). Indirect speech acts. In P. Cole and J. L. Morgan (Eds.), *Syntax and semantics 3: Speech acts*, pp. 59–82. New York: Seminar Press.

(1975b). The logical status of fictional discourse. *New Literary History, 6*, 319–332.

(1975c). A taxonomy of illocutionary acts. In K. Gunderson (Ed.), *Minnesota studies in the philosophy of language*, pp. 334–369. Minneapolis: University of Minnesota Press.

(1978). Literal meaning. *Erkenntnis, 13*, 207–224.

(1980). The background of meaning. In J. Searle, F. Kiefer, and M. Bierwisch (Eds.), *Speech act theory and pragmatics*, pp. 22–43. Dordrecht: Reidel.

(1990). Collective intentions and actions. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication*, pp. 401–415. Cambridge MA: MIT Press.

Shriberg, E. E. (1994). Preliminaries to a theory of speech disfluencies. Ph.D. dissertation, University of California, Berkeley.

Smith, V. L., and Clark, H. H. (1993). On the course of answering questions. *Journal of Memory and Language, 32*, 25–38.

Smullyan, R. M. (1978). *What is the name of this book?* Englewood Cliffs NJ: Prentice-Hall.

Snow, C. E., Arlman–Rupp, A., Hassing, Y., Jobse, J., Joosten, J., and Vorster, J. (1976). Mothers' speech in three social classes. *Journal of Psycholinguistic Research, 5*, 1–20.

Sperber, D., and Wilson, D. (1981). Irony and the use-mention distinction. In P. Cole (Ed.), *Radical pragmatics*, pp. 295–318. New York: Academic Press.

(1986). *Relevance*. Cambridge MA: Harvard University Press.

Stalnaker, R. C. (1978). Assertion. In P. Cole (Ed.), *Syntax and semantics 9: Pragmatics*, pp. 315–332. New York: Academic Press.

Stenström, A. B. (1984). *Questions and responses in English conversation*. Lund: Gleerup.

Sternberg, M. (1982). Proteus in quotation-land: Mimesis and the forms of reported discourse. *Poetics Today, 3*, 107–156.

Strawson, P. F. (1964). Intention and convention in speech acts. *Philosophical Review, 75*, 439–460.

(1974). *Subject and predicate in logic and grammar*. London: Methuen.

Streeck, J. (1980). Speech acts in interaction: A critique of Searle. *Discourse processes, 3*, 133-154.

Svartvik, J. (1980). "Well" in conversation. In S. Greenbaum (Ed.), *Studies in English linguistics: For Randolph Quirk*, pp. 167–177. London: Longman.

Svartvik, J., and Quirk, R. (Eds.). (1980). *A corpus of English conversation*. Lund: Gleerup.

Tannen, D. (1989). *Talking voices: Repetition, dialogue and imagery in conversational discourse*. Cambridge University Press.

Thomason, R. H. (1990). Accommodation, meaning, and implicature: Interdisciplinary foundations for pragmatics. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication*, pp. 325–364. Cambridge MA: MIT Press.

Traum, D. (1994). A computational theory of grounding in natural language conversation. Ph.D. dissertation, University of Rochester.

Tuomela, R. (1996). *Importance of us: Philosophical studies in basic social notions*. Stanford CA: Stanford University Press.

Tuomela, R., and Miller, K. (1988). We-intentions. *Philosophical Studies, 53*, 367–389.

Van Dijk, T. (1972). *Some aspects of text grammars*. The Hague: Mouton.
(1977). *Text and context: Explorations in the semantics and pragmatics of discourse*. London: Longman.

Van Dijk, T. A., and Kintsch, W. (1983). *Strategies of discourse comprehension*. New York: Academic Press.

Van Wijk, C., and Kempen, G. (1987). A dual system for producing self-repairs in spontaneous speech: Evidence from experimentally elicited corrections. *Cognitive Psychology, 19*, 403–440.

Vanderveken, D. (1990). On the unification of speech act theory and formal semantics. In P. R. Cohen, J. Morgan, and M. E. Pollack (Eds.), *Intentions in communication*, pp. 195–220. Cambridge MA: MIT Press.

Verschueren, J. (1980). *On speech act verbs*. Amsterdam: John Benjamins.

Von Savigny, E. (1983). Sentence meaning and utterance meaning: A complete case study. In R. Bäuerle, C. Schwarze, and A. von Stechow (Eds.), *Meaning, use, and interpretation of language*, pp. 423–435. Berlin: Walter de Gruyter.

Walster, E. H., Berscheid, E., and Walster, G. W. (1976). New directions in equity research. In L. Berkowitz (Ed.), *Advances in experimental social psychology*, Vol. IX, pp. 1–42. New York: Academic Press.

Walster, E. H., Walster, G. W., and Berscheid, E. (1978). *Equity: Theory and research*. Rockleigh NJ: Allyn and Bacon.

Walton, K. L. (1973). Pictures and make-believe. *Philosophical Review, 82*, 283–319.
(1976). Points of view in narrative and depictive representation. *Nous, 10*, 49–61.
(1978). Fearing fictions. *Journal of Philosophy, 75*, 5–27.
(1983). Fiction, fiction-making, and styles of fictionality. *Philosophy and Literature, 8*, 78–88.
(1990). *Mimesis as make-believe: On the foundations of the representational arts*. Cambridge MA: Harvard University Press.

Wilkes-Gibbs, D. (1986). Collaborative processes of language use in conversation. Ph.D. dissertation, Stanford University.

Wilkins, D. P. (1992). Interjections as deictics. *Journal of Pragmatics, 17,* 119–158.

Wilson, D., and Sperber, D. (1992). On verbal irony. *Lingua, 87,* 53–76.

Wittgenstein, L. (1958). *Philosophical investigations.* Trans. G. E. M. Anscombe. 3rd edn. New York: Macmillan.

Wunderlich, D. (1977). On problems of speech act theory. In R. Butts and J. Hintikka (Eds.), *Basic problems in methodology and linguistics,* Vol. III, pp. 243–258. Dordrecht: Reidel.

Ziff, P. (1977). About proper names. *Mind, 86,* 319–332.