



## Using language

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## Chloe Sevigny, Conan O'Brien, Will Farrell



Conan	Thanks for being here
Chloe	Sure

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## Chloe Sevigny, Conan O'Brien, Will Farrell



Conan	Will almost wore that outfit [gesturing]
Will	[gesturing] inches away
Conan	then he decided that wouldn't be cool

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## London Underground



### Underground driver

"Stand clear of the train doors. Stand clear, please."

### Voice talent

"Stand clear of the train doors, please."

### Six year old

"Stand clear of the closing doors, please."

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## Call to Amtrak Julie

Julie Stinneford, 41



**Julie:** Hi. This is Amtrak. I'm Julie. For an introduction to this system, say "introduction." Otherwise, you can say "reservations," "schedules and fares," or for a particular train's arrival or departure status say "train status."  
**Ken:** Schedules and fares.  
**Julie:** Great. I'll be able to help you look up ...

AT&T text-to-speech voice (Crystal)

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## Actual vs. virtual agent



### Actual soldier

"Not a step farther"

### Virtual soldier

"Not a step farther" [in Arabic]



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## What is language use?

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## What is language use?

Spoken	Written	Features?
conversation	IM, texting	two-way
lectures	essays, blogs	largely one-way
plays	scripts of plays	fictional talk
movies	novels	fictional talk
broadcast	Twitter	no specific audience
TV news	NYT news	select audience

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## Traditional approaches

### 1. Language as structure

What is the **structure** of words and sentences?  
How do we **produce** and **understand** language?

### 2. Language as action

What do we **do with language**?  
Why do we make assertions, ask questions, etc., in gossiping, bargaining, making plans?  
How do we tell stories, and why?

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## Language as medium of communication

How do we choose ...

**linguistic expressions** (words, sentences, etc.)

**gestures** (pointing, nodding, air drawing)

How do we use language to ...

**establish commitments** (with questions, assertions, apologies, etc.)

**coordinate** with others for joint purposes

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## Some basic issues

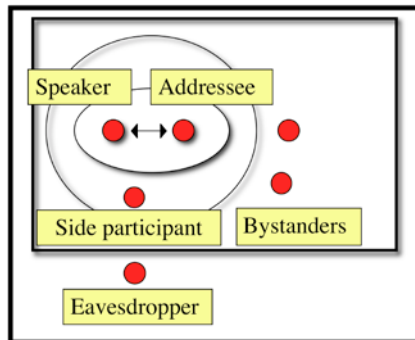
1. What do we **use language for**?
2. Where does the **structure and meaning** of words and sentences come from?
3. What **modes of thinking** do we need in using language?
4. What does language **tell us about the mind**?

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## Base arena for language use

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## Base arena for language use



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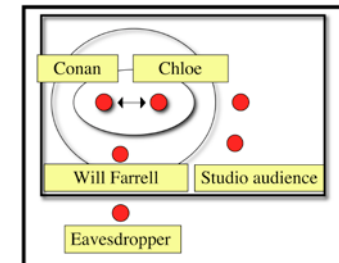
## Base arena for language use



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## Base arena for language use

Conan	Thanks for being here
Chloe	Sure



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## Every utterance has a deictic frame

Conan	Thanks for being here
Chloe	Sure

Every utterance has a **deictic frame**:  
"I-you-here-now"

Utterance	"I"	"you"	"here"	"now"
"Thanks for being here"	Conan	Chloe	TV studio	2003
"Sure"	Chloe	Conan	TV studio	2003

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## Conversation in base arenas is fundamental

**Fundamental setting** for language use

1. Only form that is common to all societies
2. No special skills needed
3. No special technology is needed
4. Skill acquired in daily activities without special training

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## But people use language in other settings too

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## Settings for language use: Spoken

Settings	Spoken
<b>Personal</b>	I talk to you
<b>Non-personal</b>	I lecture to you students
<b>Institutional</b>	Lawyer interrogates witness in court
<b>Prescriptive</b>	Groom says "I do" to bride <i>before witnesses</i>
<b>Fictional</b>	I tell you a joke
<b>Mediated</b>	C translates what I say into French <i>for Pierre</i>
<b>Private</b>	I talk to myself about plans

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## Settings for language use: Written

Settings	Spoken	Written
<b>Personal</b>	I talk to you	I write letter to you
<b>Non-personal</b>	I lecture to you students	Reporter writes report for readers
<b>Institutional</b>	Lawyer interrogates witness in court	Manager writes business letter to client
<b>Prescriptive</b>	Groom says "I do" to bride <i>before witnesses</i>	I sign official documents for IRS <i>before notary public</i>
<b>Fictional</b>	I tell you a joke	I write a novel for readers
<b>Mediated</b>	C translates what I say into French <i>for Pierre</i>	C ghostwrites a book by me for readers
<b>Private</b>	I talk to myself about plans	I write note to myself about plans

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## Settings for language use: Virtual

Settings	Spoken	Virtual
<b>Personal</b>	I talk to you	I ask virtual agent for messages
<b>Non-personal</b>	I lecture to students	Fire alarm announces "Fire in building: leave immediately"
<b>Institutional</b>	Lawyer interrogates witness in court	Amtrak Julie voice asks caller for information
<b>Prescriptive</b>	Groom says "I do" to bride <i>before witnesses</i>	I fill in my username "Clark" for computer
<b>Fictional</b>	I tell you a joke	Game maker creates fictional world for players
<b>Mediated</b>	C translates what I say into French <i>for Pierre</i>	MS Word asks user, "Do you want to save changes?"
<b>Private</b>	I talk to myself about plans	I add "Psych 131" to my calendar as reminder

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## Features of Face-to-Face Settings

### Participants are ...

- ❖ Co-present People share same physical environment.
- ❖ Visible People can see each other.
- ❖ Audible People can hear each other.

### Speaking and hearing are ...

- ❖ Instantaneous People see and hear each other at no delay.
- ❖ Evanescent The medium fades quickly.
- ❖ Recordless People's actions leave no record.
- ❖ Simultaneous People produce and receive simultaneously.

### Speaker's actions are ...

- ❖ Extemporaneous People's actions are extemporaneous.
- ❖ Self-determined People determine for themselves what to say
- ❖ Acting themselves People take actions as themselves.

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## Layering in arenas

## A corny joke



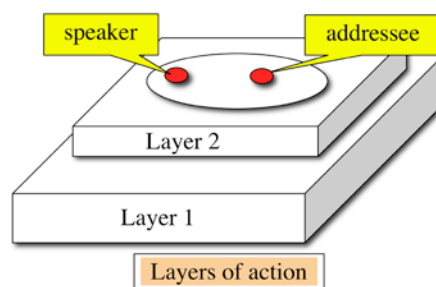
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## Telling a joke

<b>Larry</b>	Excuse me.
<b>Claire</b>	[no response]
<b>Larry</b>	Ma'am?
<b>Claire</b>	[turns to face Larry]
<b>Larry</b>	Um, three tomatoes are walking down the street Papa tomato, Mama tomato, and Baby tomato.
<b>Larry</b>	[turning to face woman] Have you heard this?
<b>Claire</b>	No.
<b>Larry</b>	And uh Baby tomato is lagging behind. And the father tomato goes back and pushes him. And says, "Ketchup."
<b>Claire</b>	Heh heh heh heh heh heh heh heh.

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## Layering



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## Layering in the joke

layer	domain	utterance (deictic frame "I-you-here-now")
1	actual	"Have you heard this" (Larry, Claire, OSU campus, 2012)
2	fictional	"Three tomatoes are walking down the street." (implied Larry, implied Claire, fictional place, time)
3	depicted	"Catch up." (Papa tomato, Baby tomato, fictional place, fictional time)

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## Layering in the joke

layer		"I-you-here-now" Doing what
1	Who, to whom? Where, when? What?	<i>actual</i> Larry → <i>actual</i> Claire OSU campus, 2012 A tells B a <b>joke</b>
2	Who, to whom? Where, when? What?	<i>implied</i> Larry → <i>implied</i> Claire <i>hypothetical</i> place, time A tells B a <b>true story</b>
3	Who, to whom? Where, when? What?	Papa tomato → Baby tomato Hypothetical place, time A <b>makes request</b> to B

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## A tease



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## A tease

Conan	Will almost wore that outfit [gesturing]
Will	[gesturing] inches away
Conan	then he decided that wouldn't be cool

deictic frame: "I-you-here-now"

Utterance	"I"	"you"	"here"	"now"
"Will almost ..."	apparent Conan	apparent Chloe	TV studio	2003
"inches away"	apparent Will	apparent Chloe	TV studio	2003
"then he ..."	apparent Conan	apparent Chloe	TV studio	2003

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## Personal settings

Participants	Context	Utterance
Alan to Beth	<b>face to face</b> (Palo Alto, July 4)	"It's lovely to see you here today"
Alan to Beth	<b>in letter</b> (Palo Alto, July 4)	"I'll see you here tomorrow"
Alan to Beth	<b>virtual agent</b> (Palo Alto, July 4)	"Do you have any mail for me today?"

"I"	"you"	"here"	"now"
Alan	Beth	Palo Alto	July 4
Alan	Beth	Palo Alto ≠ SF	July 4 ≠ July 6
Alan	imaginary Beth	imaginary place	July 4

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## Fictional settings

Branagh to Winslet (in *Hamlet*): "Get thee to a nunnery"



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## Fictional setting

Melville writes to readers (in *Moby-Dick*): "Call me Ishmael"



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## Fictional setting within fictional setting

Ruth Boucher to Yz Oh (fictional people in *Second Life* playing Gertrude and Ophelia in *Hamlet*):  
"How now, Ophelia!"



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## Fictional settings

Participants	Context	Utterance
Branagh to Winslet	<i>movie</i>	"Get thee to a nunnery"
Melville to readers	<i>novel</i>	"Call me Ishmael"
Boucher to Oh	<i>play in 2nd Life</i>	"How now, Ophelia!"

"I"	"you"	"here"	"now"
Hamlet	Ophelia	Elsinore	11th century
≠ Branagh	≠ Winslet	≠ Blenheim Palace, or Palo Alto	≠ day of filming, or day of movie
Ishmael	"landsmen"	Nantucket inn	19th century
≠ Melville	≠ readers	≠ Palo Alto, or Pittsfield	≠ day of reading, or writing
Gertrude	Ophelia	Elsinore	11th century
≠ Boucher, programmer	≠ Oz, or programmer	≠ Globe theatre, or Palo Alto	≠ day of programming, or day of game

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## Actual, virtual agents



- Underground driver**  
"Stand clear of the train doors. Stand clear, please."
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## Amtrak Julie

Julie Stinneford, 41



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**Ken:** Schedules and fares.

**Julie:** Great. I'll be able to help you look up ...

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## Actual vs. virtual agent



**Actual soldier**  
"Not a step farther"



**Virtual soldier**  
"Not a step farther" [in Arabic]



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## Using language is a joint activity

## Autonomous vs. joint actions

Autonomous Actions	Joint Actions
A shakes a stick	A and B shake hands
A plays a piano solo	A and B play a piano duet
A does a pirouette	A and B waltz
A moves a chair	A and B move a table
A thinks about a problem	A and B talk about a problem

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## Using language is a joint activity

Communication is *not* simply ...

A speaking +

B listening

A must speak while B listens, and vice versa

Three actions for each utterance:

1. A speaks to B (a participatory act)
2. B listens to A (a participatory act)
3. A & B do their actions as part of "communication"

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## Primary processes in speaking

in everyday conversation

<b>Vocalizing, gesturing</b>	Makes sounds and moves hands
<b>Formulating</b>	Selects wording and gestures
<b>Intending</b>	Acts with intentions to be recognized
<b>Enacting</b>	Acts as if to say and mean things
<b>Creating</b>	Creates the principal and his or her sentiments

in plays, quotations, jokes

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## Processes in different producers

	Vocalize utterance	Formulate utterance	Mean what is said	Pretend to be speaker	Create speaker
Speaker in dialogue	+	+	+		
TV newsreader	+				
Stage actor	+			+	
Groom ("I do")	+		+		
Interpreter	+	+			
Ghostwriter		+		+	
Improv actor	+	+		+	+
Shakespeare					+

## Primary processes in listening

<b>Attending</b>	Attends to sounds, hand and body motions
<b>Identifying</b>	Identifies sounds, words, gestures produced
<b>Understanding</b>	Recognizes the principal's intent
<b>Imagining</b>	<i>Imagines domain of the pretense</i>
<b>Appreciating</b>	<i>Appreciates the purposes of the creator</i>

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## Listening to different producers

	Attend to utterance	Identify utterance	Understand meaning	Imagine speaker	Appreciate pretense
Addressee in dialog	+	+	+		
Audience for TV news	+	+	+	+	+
Play audience	+	+	+	+	+
Bride hearing "I do"	+	+	+		
Stenographer	+	+			
Tourist in Finland	+				

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## Speakers and listeners are linked

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## Linked processes of speaking and listening

Ann, talking to Ben, points at dog, "What's his name?"

	Ann speaking		Ben listening
1	A <b>produces</b> sounds, movements for B	→	B <b>attends</b> to A's sounds, movements
2	A <b>formulates</b> utterances, gestures for B	→	B <b>identifies</b> A's utterances, gestures
3	A <b>means</b> something for B	→	B <b>recognizes</b> A's meaning
4	A <b>proposes</b> something to B	→	B <b>considers</b> B's proposal

## Linked levels of layering

Layer	A's production	B's reception
2	Hamlet <b>means</b> something for Ophelia	Ophelia <b>understands</b> what Hamlet means
1	Branagh <b>enacts</b> Hamlet for audience	Spectator <b>imagines</b> Branagh as Hamlet

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## How does speaking work?

**Different** answers for **different** speakers

- actor, reciting memorized lines, or minister reading lines
- stenographer, simultaneous translator
- writer, lecturer, computer programmer
- extemporaneous conversation
- virtual speaker, e.g., voice menus

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## How does listening work?

**Different** answers for **different** listeners

- addressees, side participants, overhearers
- play-goers
- readers of novels
- listeners to audiobooks
- stenographers, translators
- computer users
- users of voice menus
- Iraqi citizens

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## Language use ...

- is an inherently social process
- is a joint activity
- is built around speaker's meaning and its recognition
- may have more than one layer
- requires both cognitive and social processes

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To be continued ...

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