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Intro to UX Design 

# Client Questionnaire

# Let's begin!

These are some example questions to give your client, to help you get to know the company or product you are working with. You can adapt it to your needs; add questions or leave out ones you don't need. Give your client enough time to answer thoughtfully, and then review together before moving forward.

There may not be answers to these questions yet, and that's okay. These questions are meant to get the conversation started between the project stakeholders, team and designers. By the end of the process, everyone should be on the same page with the answers to these questions.

## Sections



**Getting to know you and your company**



**Competitor Analysis**



**Branding**



**UX/Site Design**

**What is your company's name, and what industry is it in?**

**What is it's primary goal?**

What is the problem you're trying to solve?

**In one sentence, how would you describe your company/product?**

**Who is the target audience?**

(gender, age, location, industry, income bracket, lifestyle, needs, pain points)

**How does your company solve the needs or pain points of your users?**

**Who are your competitors  
(in whole or part, direct or  
indirect?)**

**What value do you think  
others find in using these  
websites/services?**

**How is your product  
different from these  
competitors?**

What are the key features do you  
believe best differentiate your  
product from its competition?

**What is the one reason,  
above all others, people  
would choose you over  
other companies?**

**What is the most important  
thing your product has to  
accomplish in order to win  
repeat visits?**

**List 1-2 brands whose identity you are drawn to, and explain why.**

(colors, brand, tone, personality, logo, imagery, iconography)

**List 1-2 websites or apps you like the look and feel of, and explain why.**

**Top three personality traits of your brand?**

Just like people, brands have personality traits. Use words that could be used to describe a person. Note: these are not the personality traits of your users.

**How did you come up with your current name? What’s the story behind it?**

**What is the primary user goal of the site?**

**What are the primary business goals of the site?**

**List the pages/features you think your website or app will need.**

**List a website or app you have a positive experience using, and explain why.**

**List a website or app you have a negative experience using, and explain why.**