

# Maximizing approved loan amount

By Kat Rubio, Sam Richins, & Marisol Mondragon

## **Outline**

- Data Description
- Model
- Feature Importances
- Conclusions



## **Data Description**

## **Data Description**

Kaggle, Home Credit Website

Data Size: 2.5 GB

**Data Frames:** 7

#### Columns:

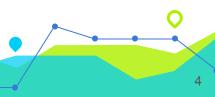
- SK ID CURR: Arbitrary ID given to applicant
- AMT\_CREDIT: Credit amount of the loan
- CODE\_GENDER: Gender of client
- etc....

#### Goal:

What factors will affect how much an individual is approved for based on their request?

Detail on how applicants can be approved for larger amounts than what was requested.

**Target Variable**: AMT\_DIFF = Requested-Approved



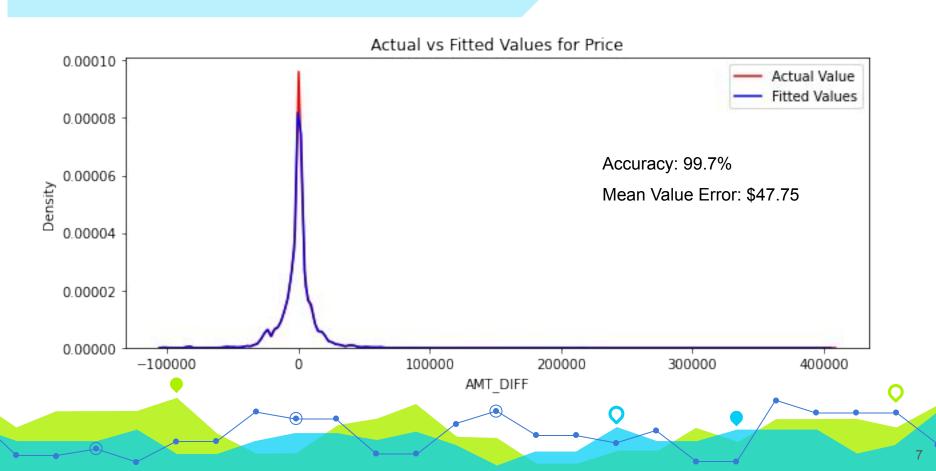


# Model

### **Model: Random Forest Regressor**

- Target variable was not a classifier, but a continuous variable.
- Uses ensemble learning
- Constructs several decision trees during training
- Outputs the mean of the classes as the prediction of all the trees.

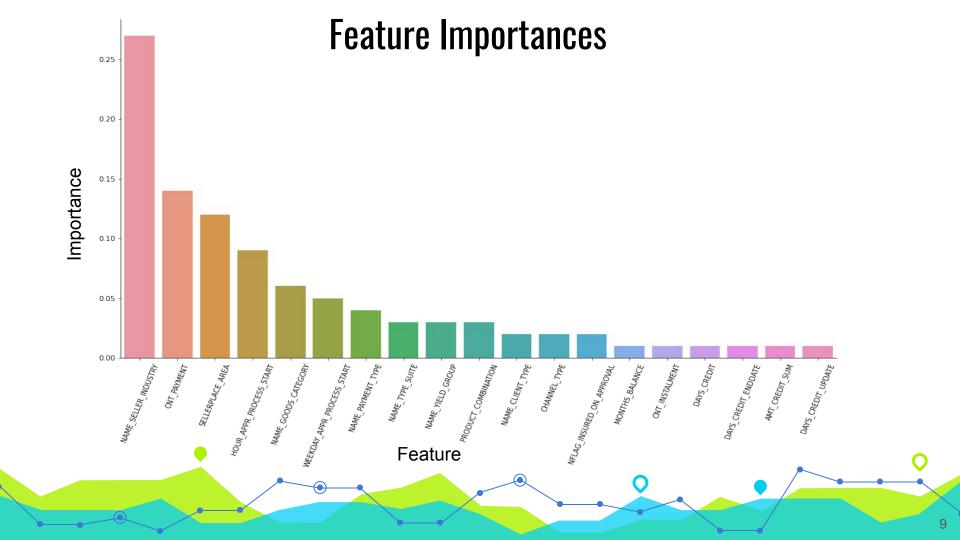
## **Model: Random Forest Regressor**





## Feature Importances





## Name Seller Industry

Purpose of the cash loan

#### **Suggestions**

• When applying for a loan, people who are going on vacation tend to be approved for more money.

#### Seller Place Area

Selling area of seller place of the previous application

#### **Suggestions**

 While the data is not arbitrary, the obscurity of the data renders it not currently viable for suggestions.

## **CNT Payment**

The remaining payments the client has on previous credit

#### Suggestions

• If your remaining payments is at least 12 months on your previous credit, you tend to get approved for more money than what you applied for.

## **Hour Approval Process Start**

Approximately what hour the client started the loan application.

#### **Suggestions**

- Apply at around 6am or 2pm to get approved for more money.
- Avoid applying around 9pm or 10pm.

#### Name Good Category

What kind of goods did the client apply for in the previous application

#### **Suggestions**

- When applying for a loan, people with previous education loans tend to be approved for more money.
- However, people with previous vehicle loans tend to be approved for less money.

## **Weekday Approval Process Start**

What day the client started the loan application

#### **Suggestions**

- Best days for applying are Mondays with about \$1,300 offered above the initial application amount
- Worst days for applying are Saturdays with about \$575 offered below the initial application amount



# Conclusions



#### **Conclusions**

 The purpose of your loan and when you apply for your loan often affect if you may be approved for more credit than initially applied for.

Warning: If you accept a loan for more than what you need, this is more money you will need to pay back WITH INTEREST.

#### **Future Possible Work**

- Decode seller place area
- Findings new ways to analyze and model continuous data.
  - Random forest regressor tends to overfit
- Deeper analysis of other columns.
- Interactive model that allows clients to input their personal information.
- Running the model on larger sample.



# Thank You

**Any Questions?**