# Beatriz Martínez

## Social & Market researcher

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Passionate about comprehensive analysis and clear visualization of the information in order to make it easier to understand.

visualizados.com - @maritrinez

**Objective:** detail oriented and resourceful seeking position in a team or project requiring researching and data visualization skills.

#### **EDUCATION**

- > Bachelor of Sociology Salamanca University (Spain) - 2004
- Bachelor of Communication (Advertisement and PR)
  Rey Juan Carlos University (Spain) 2009

#### RESEARCHER EXPERIENCE

5 years of professional experience as social and market researcher working for both private and third sector:

- > Managing the complete process of research, using quantitative and qualitative methodologies in projects such us:
  - User Experience and Usability Tests
  - User Generated Content and Social Media research
  - New products launchings (concept tests, product tests)
  - Communication research
  - Rural development needs from the citizens' point of view (Portugal)
- > Developing indicators and impact assessment methodologies:
  - Impact assessment methodology for Social Media brand impact.
  - Indicators and assessment methodology for Measuring the Inclusive Social programs impact - goo.gl/PO93E
- > Teaching the Research Process:
  - In Company: Ciudadano Inteligente (Chile)
  - Guest Lecturer at Instituto Europeo di Design.
- > Companies I have worked in: The Cocktail Analysis AB Internet Centro de Convergência - Fundación Luis Vives - Fundación Ciudadano Inteligente - Instituto Europeo di Design

#### PROFESSIONAL SKILLS

- > Management and execution of studies, including the entire cycle:
  - Setting meaningful objectives.
  - Drawing-up of questionnaires and animation guides.
  - Carrying out **fieldwork** (running in-depth interviews; moderating focus groups...)
  - Extracting actionable insights and observations from both, qualitative and quantitative analysis.
  - Writing and presenting clear and comprehensive content reports.
- > Good at listening, observing and identifying population and consumer's behaves, interests, motivations, needs and desires.
- > Analytical skills and ability to see all about the big picture as well as the smallest detail.

#### **COMPUTER SKILLS**

- > Proficiency in MsOffice | Windows | Mac
- > Expertise in **Photoshop** and **Video Editing Software** (FinalCut, Adobe Premiere)
- > Knowledge of R (Programming language for data analysis and visualization. Self-learning)
- > Knowledge of D3.js (JavaSript library for interactive data visualization. Self-learning)
- > Familiar with coding HTML/CSS

#### **LANGUAGES**

- > Spanish: mother language.
- > English: Fluent written and spoken.
- > Portuguese: good understanding (reading and listening) and basic written and spoken.

### **EXPERIENCES ABROAD**

- > One academic year living in Leicester (UK) at the age of 18.
- > 6 months working as a Social Researcher for a Rural Development NGO in **Portugal** (2010)
- > 3 months living in South America (Chile and Argentina) travelling and collaborating with the NGO Ciudadano Inteligente (2012)

#### **OUT OF WORK INTERESTS**

- > Tap Dancing
- > DIY (Building stuff that solves the everyday life)
- > Biking & Hiking