

November 18, 2021

VARIABLES	Trading time				
	(1)	(2)	(3)	(4)	(5)
	(TOBIT)	(TOBIT)	(TOBIT)	(TOBIT)	(TOBIT)
Gamified	3.21*** (5.87)	3.15*** (5.50)	3.09*** (5.45)	3.14*** (5.72)	3.16*** (5.59)
High risk	-6.22*** (-13.43)		-6.14*** (-13.26)	-6.25*** (-13.46)	-6.13*** (-13.26)
Quiz score	0.85 (1.41)			0.86 (1.47)	0.85 (1.42)
Age	-2.67*** (-4.95)				-2.66*** (-4.93)
Gender: Female	-1.71 (-1.39)				-1.71 (-1.39)
Round	-2.10*** (-7.30)			-2.12*** (-7.36)	
Constant	33.60*** (34.57)	30.06*** (38.47)	32.86*** (38.60)	32.90*** (38.74)	33.55*** (34.59)
Observations	4,765	4,780	4,780	4,780	4,765

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Market crash indicator				
	(1) (OLS)	(2) (OLS)	(3) (OLS)	(4) (OLS)	(5) (OLS)
Gamified	0.03** (2.25)	0.03** (2.27)	0.03** (2.27)	0.03** (2.30)	0.03** (2.24)
High risk	0.15*** (11.13)		0.15*** (11.26)	0.15*** (11.26)	0.15*** (11.13)
Quiz score	-0.01 (-0.99)			-0.01 (-0.86)	-0.01 (-0.99)
Age	-0.03*** (-3.77)				-0.03*** (-3.77)
Gender: Female	-0.02 (-1.22)				-0.02 (-1.22)
Round	-0.03*** (-4.08)			-0.03*** (-4.04)	
Constant	0.27*** (20.69)	0.33*** (34.10)	0.26*** (23.61)	0.26*** (23.49)	0.27*** (20.75)
Observations	4,765	4,780	4,780	4,780	4,765
R-squared	0.03	0.00	0.03	0.03	0.03

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Trading time				
	(1) (Tobit)	(2) (TOBIT)	(3) (TOBIT)	(4) (TOBIT)	(5) (TOBIT)
Gamified	3.21*** (5.89)	3.14*** (5.50)	3.07*** (5.46)	3.14*** (5.74)	3.16*** (5.62)
Game \times Quiz score	-1.30** (-2.24)	-1.25** (-1.99)	-1.21* (-1.95)	-1.08* (-1.81)	-1.45** (-2.43)
High risk	-6.22*** (-13.42)		-6.15*** (-13.28)	-6.24*** (-13.45)	-6.12*** (-13.25)
Quiz score	1.49** (2.19)	1.43** (2.07)	1.43** (2.12)	1.38** (2.07)	1.57** (2.29)
Age	-2.66*** (-4.94)				-2.65*** (-4.92)
Gender: Female	-1.72 (-1.39)				-1.72 (-1.39)
Round	-2.08*** (-7.22)			-2.10*** (-7.31)	
Constant	33.59*** (34.62)	30.05*** (38.61)	32.86*** (38.81)	32.90*** (38.78)	33.55*** (34.64)
Observations	4,765	4,780	4,780	4,780	4,765

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Trading time				
	(1) (Tobit)	(2) (TOBIT)	(3) (TOBIT)	(4) (TOBIT)	(5) (TOBIT)
Gamified	2.14*** (2.93)	1.96*** (2.59)	2.06*** (2.81)	2.05*** (2.72)	2.14*** (2.93)
Game \times High risk	2.23*** (2.80)	2.35*** (2.90)	2.24*** (2.79)	2.31*** (2.89)	2.22*** (2.78)
High risk	-7.32*** (-12.53)	-7.29*** (-12.38)	-7.34*** (-12.47)	-7.27*** (-12.47)	-7.32*** (-12.52)
Quiz score	0.84 (1.41)		0.85 (1.46)	0.85 (1.41)	1.05* (1.80)
Age	-2.67*** (-4.96)			-2.66*** (-4.94)	-2.65*** (-4.96)
Gender: Female	-1.71 (-1.39)			-1.71 (-1.39)	
Round	-2.09*** (-7.28)		-2.11*** (-7.34)		-2.09*** (-7.28)
Constant	34.13*** (34.40)	33.42*** (37.73)	33.43*** (37.93)	34.10*** (34.38)	33.35*** (38.29)
Observations	4,765	4,780	4,780	4,765	4,765

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Trading time					
	(1) (Tobit)	(2) (Tobit)	(3) (Tobit)	(4) (Tobit)	(5) (Tobit)	(6) (Tobit)
Gamified	2.93*** (4.81)	2.82*** (4.51)	2.97*** (3.93)	2.82*** (3.60)	2.96*** (4.94)	2.84*** (4.58)
Game × Risky asset trader	1.47 (1.06)	1.43 (0.98)				
Risky asset trader	-1.08 (-0.66)	0.15 (0.09)				
High risk	-6.23*** (-13.43)	-6.14*** (-13.26)	-6.22*** (-13.42)	-6.13*** (-13.23)	-6.22*** (-13.44)	-6.14*** (-13.26)
Quiz score	0.83 (1.39)		0.84 (1.39)		0.87 (1.45)	
Age	-2.69*** (-4.91)		-2.60*** (-4.54)		-2.70*** (-4.94)	
Gender: Female	-1.76 (-1.42)		-1.64 (-1.33)		-1.79 (-1.44)	
Round	-2.10*** (-7.31)		-2.10*** (-7.31)		-2.10*** (-7.32)	
Game × Online trader			0.49 (0.45)	0.69 (0.61)		
Online trader			0.14 (0.10)	2.49* (1.85)		
Game × Frequent trader					1.44 (0.98)	1.42 (0.94)
Frequent trader					-1.41 (-0.76)	0.12 (0.06)
Constant	33.83*** (31.85)	32.83*** (35.19)	33.49*** (27.36)	31.54*** (28.88)	33.87*** (33.07)	32.84*** (36.60)
Observations	4,765	4,780	4,765	4,765	4,765	4,780

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Changes of heart				
	(1)	(2)	(3)	(4)	(5)
	(1)	(2)	(3)	(4)	(5)
Gamified	0.01 (1.01)	0.01 (0.96)	0.01 (0.96)	0.01 (0.97)	0.01 (1.01)
High risk	-0.00 (-0.17)		-0.00 (-0.10)	-0.00 (-0.10)	-0.00 (-0.17)
Quiz score	-0.00 (-1.05)			-0.00 (-1.26)	-0.00 (-1.27)
Age	-0.01*** (-3.57)				-0.01*** (-3.58)
Gender: Female	0.01 (0.68)				
Round	-0.00 (-0.04)			-0.00 (-0.04)	-0.00 (-0.04)
Constant	0.04*** (6.06)	0.04*** (8.14)	0.04*** (6.92)	0.04*** (6.91)	0.04*** (6.90)
Observations	4,765	4,780	4,780	4,780	4,765
R-squared	0.00	0.00	0.00	0.00	0.00

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1

VARIABLES	Trading time				
	(1) (Tobit)	(2) (Tobit)	(3) (Tobit)	(4) (Tobit)	(5) (Tobit)
Gamified	3.91*** (3.91)	3.68*** (3.58)	3.72*** (3.74)	3.70*** (3.72)	3.92*** (3.92)
Game × Gamified rounds first	-1.33 (-0.78)	-0.88 (-0.49)	-1.09 (-0.64)	-1.06 (-0.63)	-1.35 (-0.79)
Gamified rounds first	1.98 (1.37)	1.62 (1.09)	1.74 (1.19)	1.78 (1.23)	1.90 (1.32)
High risk	-6.23*** (-13.44)		-6.24*** (-13.43)	-6.26*** (-13.46)	-6.22*** (-13.41)
Quiz score	0.88 (1.46)			0.88 (1.50)	
Age	-2.68*** (-4.97)				-2.66*** (-4.92)
Gender: Female	-1.65 (-1.34)				-2.07* (-1.73)
Round	-2.40*** (-5.36)	-2.29*** (-5.02)	-2.37*** (-5.30)	-2.36*** (-5.30)	-2.41*** (-5.37)
Constant	32.58*** (26.37)	29.23*** (26.33)	32.03*** (27.94)	32.00*** (27.99)	32.81*** (26.53)
Observations	4,765	4,780	4,780	4,780	4,765

Robust t-statistics in parentheses

*** p<0.01, ** p<0.05, * p<0.1