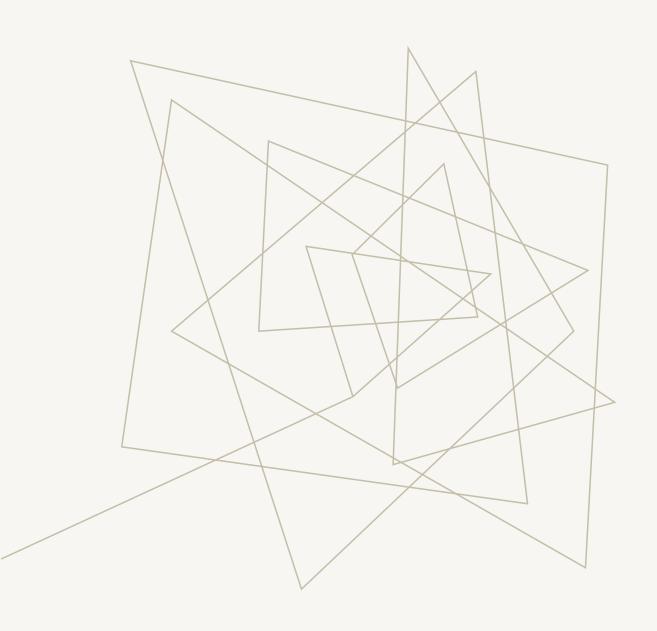


### WHAT ARE THE PRINCIPLES

- 1. The principle of Least Effort
- 2. The principle of Perpetual Habit
- 3. The principle of Socialization
- 4. The principle of Emotional Contagion
- 5. The principle of Identity
- 6. The principle of Beauty
- 7. The Magical Number 7, Plus or Minus Two
- 8. The principle of Mistakes
- 9. Focus, Attention and Concentration

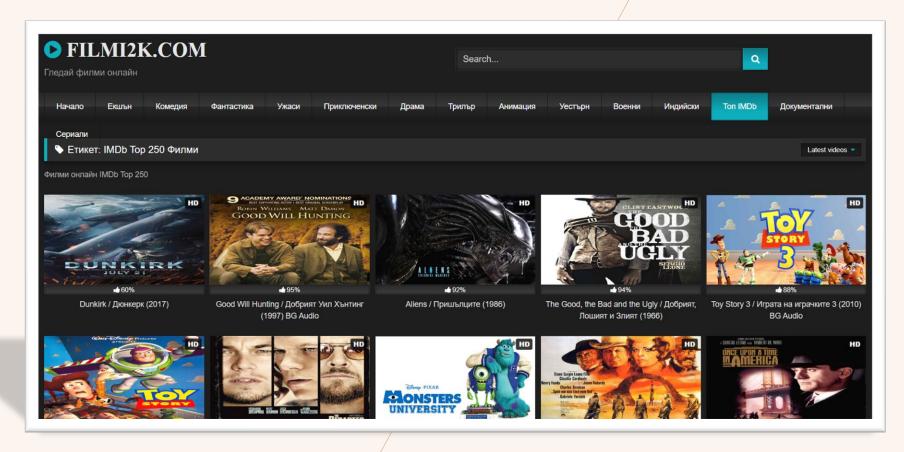


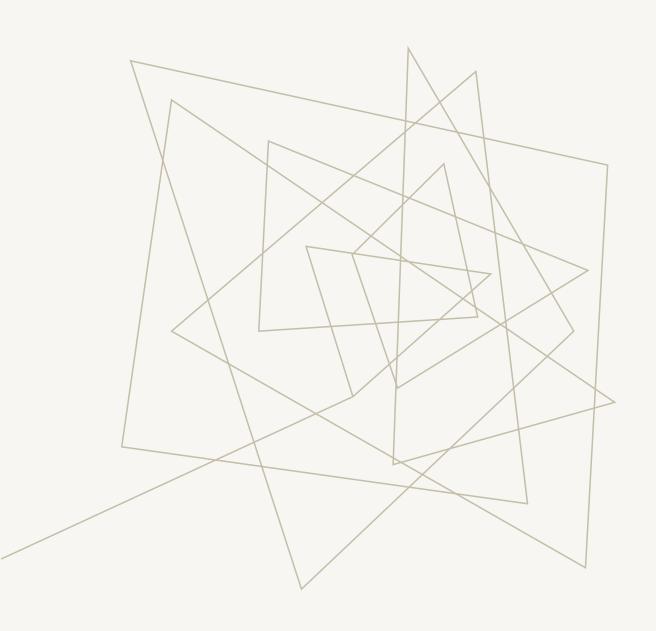


# THE PRINCIPLE OF LEAST EFFORT

#### **EXAMPLE: FILMI2K.COM**

- The website provides brief and informative descriptions of its films.
- The categories are already displayed at the top.
- If a user wants to watch a movie, they simply click on the movie.

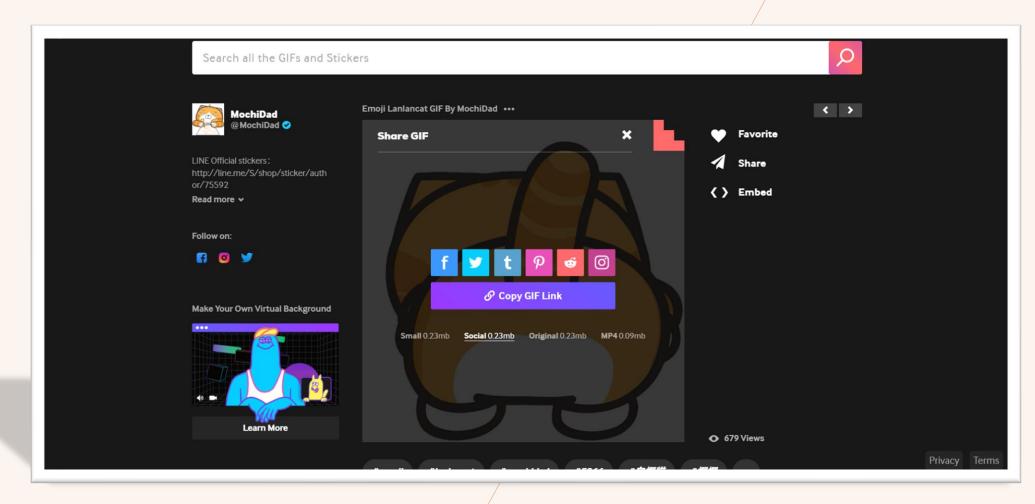


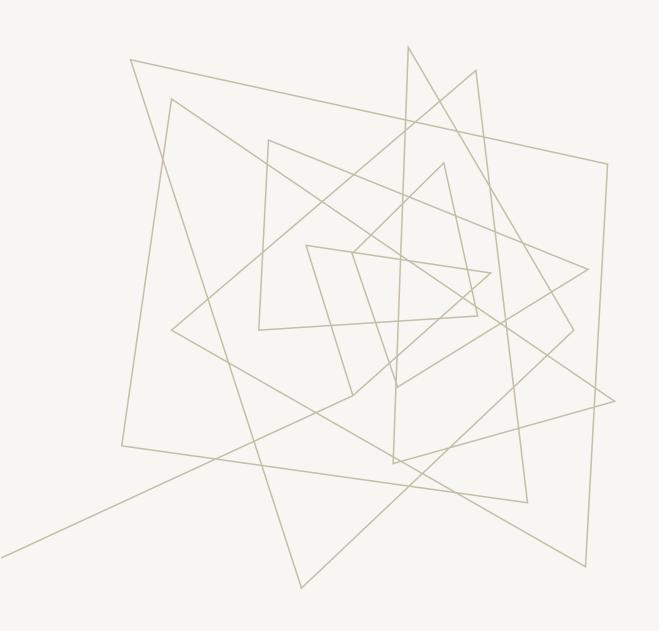


### THE PRINCIPLE OF SOCIALIZATION

#### **EXAMPLE: GIPHY.COM**

This website has implemented buttons for users to share their work on different social medias.

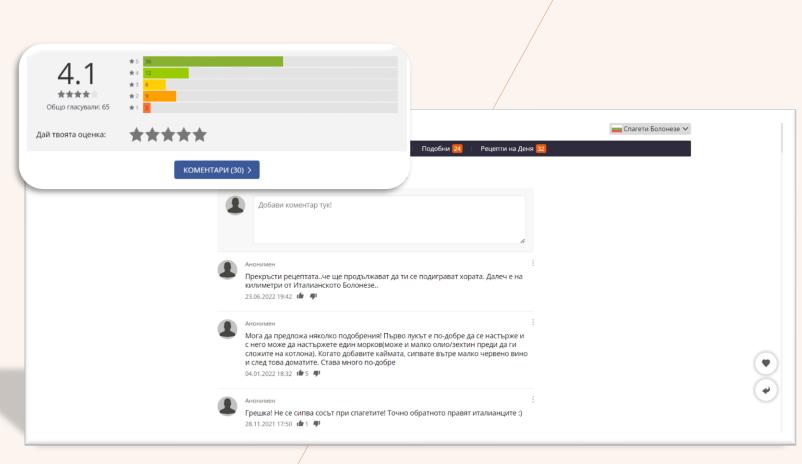


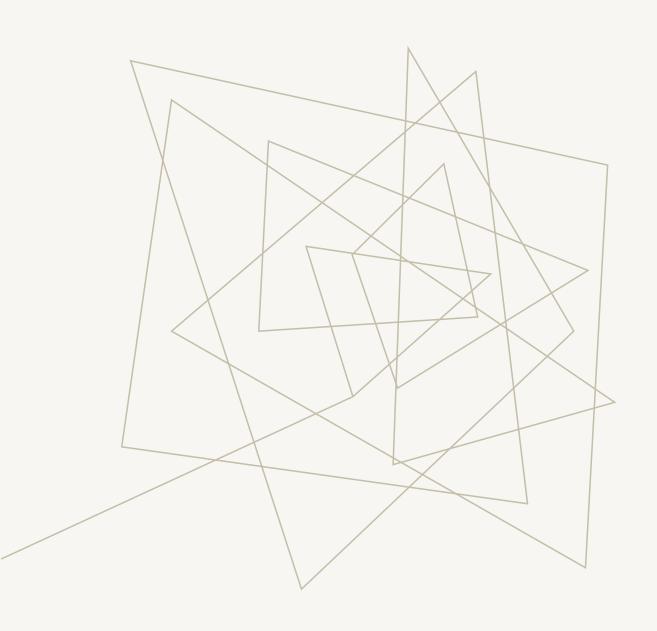


# THE PRINCIPLE OF EMOTIONAL CONTAIGION

#### **EXAMPLE: GOTVACH.COM**

 This website has implemented a comments section and ratings for the different recipes.

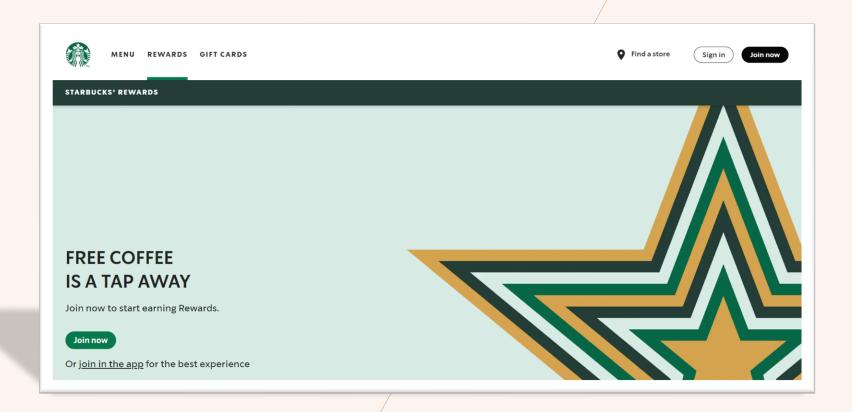


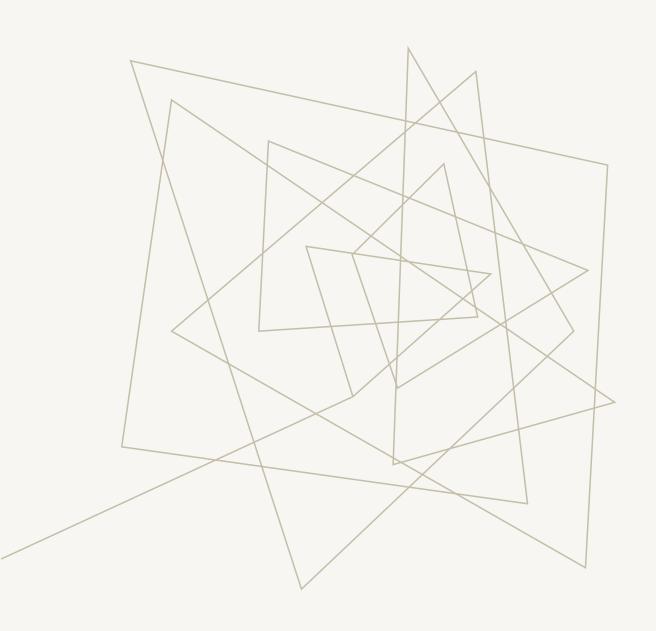


### THE PRINCIPLE OF IDENTITY

#### **EXAMPLE: STARBUCKS.COM**

- Starbucks has established the green color as their color
- They have a unique logo

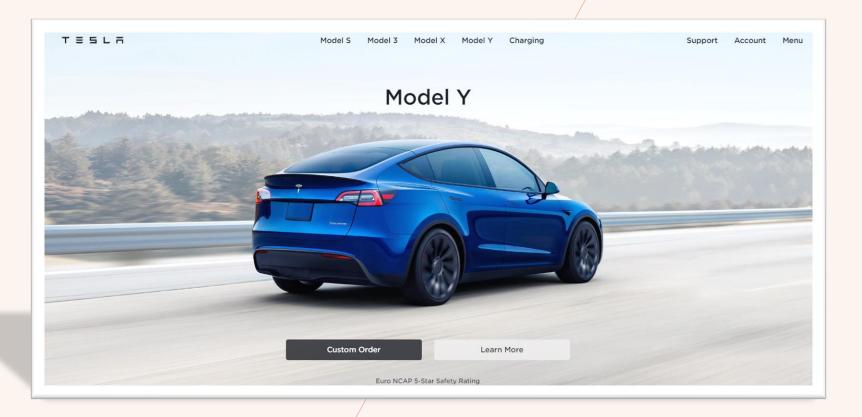


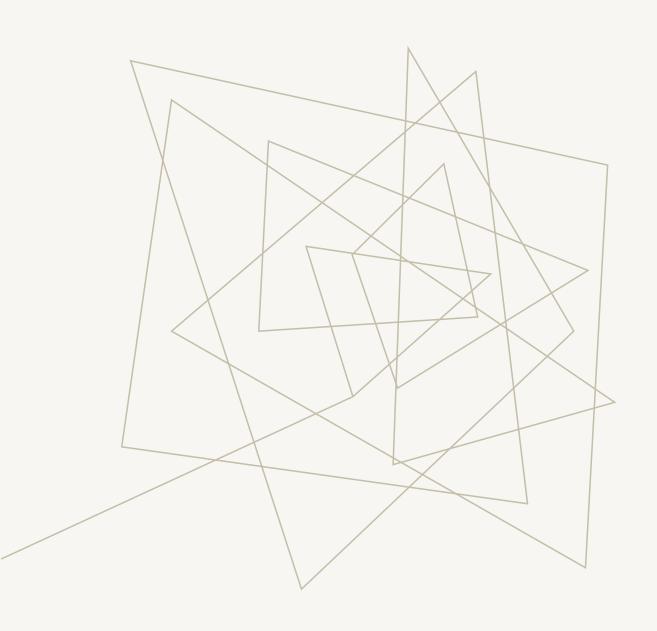


## THE PRINCIPLE OF BEAUTY

#### **EXAMPLE: TESLA.COM**

- Tesla's website has a clean design
- They stick to one color pallete and font
- They stick to modern looking design

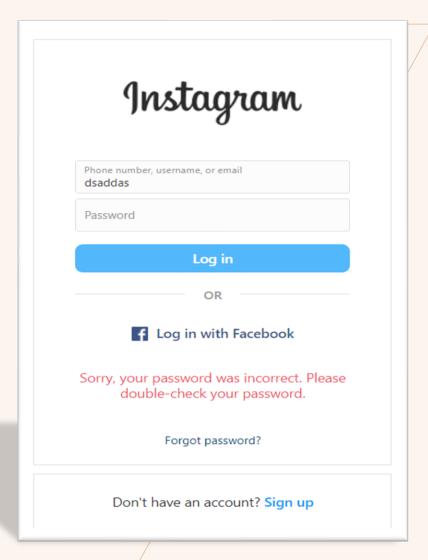


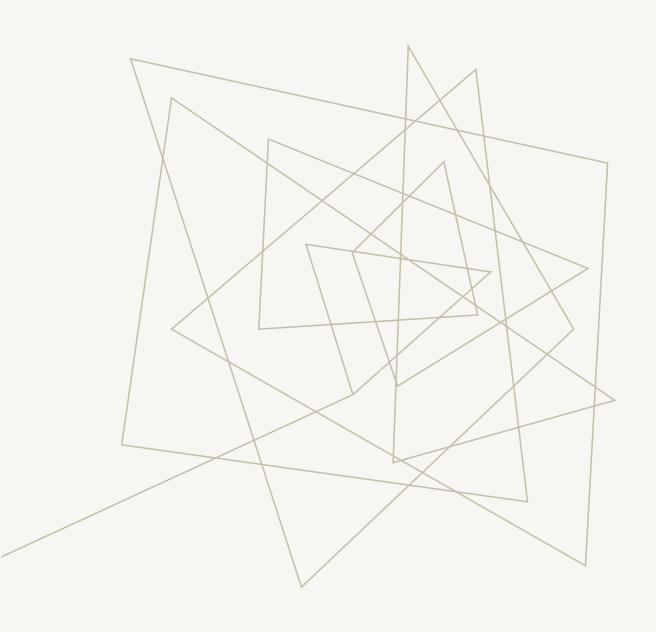


### THE PRINCIPLE OF MISTAKES

#### **EXAMPLE: INSTAGRAM.COM**

- The login page of Instagram let the user know if their password is wrong, the email or both.
- They make sure the user will not be confused with what their mistake is.





FOCUS,
ATTENTION &
CONCENTRATION

#### **EXAMPLE: GOFLINK.COM**

 Throughout the whole process for applying for a job at flink, the users can see the steps they have already done and those that are about to be made





### THANK YOU!