Prediction and decision making

- Does this patient have a depression?
- Is this client committing fraud?
- Will this prospective student successfully complete the program?
- How well shall this candidate perform in this job?

• ...

Tasks: 1) Select relevant cues, 2) combine these into a decision.

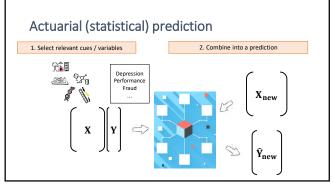


2

4

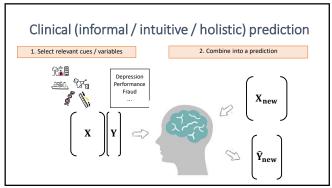
6

1



Clinical prediction

3



Human versus algorithm

Formal decision rules \geq intuitive/holistic combining

(Kuncell et al., 2013; Grove & Meehl, 1996; Grove, Zald, Lebow, Snitz, & Nelson, 2000; Sawyer, 1966; Ægisdóttir et al., 2006; Kahneman & Klein, 2009)

Mostly because humans are inconsistent

- Using random weights even does better than the holistic decision maker, as long as these weight are applied systematically and consistently
- (Yu & Kuncel, 2020)

 Model of holistic decision maker performs better than the holistic decision maker (because more systematic and consistent)
 (Karelaia & Hogarth, 2008)

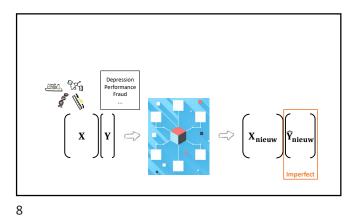
5

1

Decision making: Human versus algorithm

Human mistakes in decision making are seen as *normal*, mistakes in algorithmic decisions are seen as *unacceptable* (Renier et al., 2021; Dietvorst et al., 2018)





7

"All models are wrong, but some are useful" George Box (1919 – 2013)



Pick a side:

- a. The model with the most accurate predictions is most useful.
- b. The model that provides the most accurate inference about each variable's effects is most useful.
- c. The model that can be understood by a human is most useful.

9 10

Pick a side:

- a. Decisions should be made by a computer.
- b. Decisions should be made by humans.

Traditional prediction models often perform as well as black-box machine learning models

Christodoulou et al. (2019) Youyou et al., (2015) Gravesteijnet al., (2020) Yildiz et al., (2017) Piroset al., (2019) Fokkema et al. (2022)

11 12

2



Ægisidottir, S., White, M. J., Spengler, P. M., Maugherman, A. S., Anderson, L. A., Cook, R. S., ... & Rush, J. D. (2006). The meta-analysis of clinical judgment project: Fifty-six years of accumulated research on clinical versus statistical prediction. The Counseling Psychologist, 34(3), 3413-382.

Dieborst, B. J., Simmons, J. P., & Massey, C. (2018). Overcoming algorithm sersion: People will use imperfect algorithms of they can (even slightly) modify them. Monagement Science, 64(3), 1155-1170. https://doi.org/10.1287/msrc.2016.2643 Fokkem, M., Illescu, D., Greiff, S., & Tegler, M. (2022). Machine learning and prediction in psychological assessment: Some promises and pittals. European Journal of Psychological Assessment 38(3), 165-175. https://doi.org/10.1002/1015-5759/s000714

2-59/36/00/14

Kahneman, D., & Klein, G. (2009). Conditions for intuitive expertise: a failure to disagree. American Psychologist, 64(6), 515.

Karelaia, N., & Hogarth, R. M. (2008). Determinants of linear judgment: A meta-analysis of lens model studies. Psychological Bulletin, 134(3), 404.

Kuncel, N. R., Klieger, D. M., Connelly, B. S., & Ones, D. S. (2013). Mechanical versus clinical data combination in selection and admissions decisions: a meta-analysis. *Journal of Applied Psychology*, *98*(6), 1060. https://doi.org/10.1037/a0034156

Meijer RR, Neumann M, Hemker II and Niessen ASM (2020). A Tutorial and Mehanical Decision-Making for Personnel and Educational Selection. Frontiers of Psychology, 10, 3002. https://doi.org/10.3389/fpsyg.2019.03002
Renier, L A., Mast, M. S., & Bekbergenova, A. (2021). To err is human, not algorithmic-Robust reactions to erring algorithms. Computers in Human Behavior, 124, 106879.

Computers in Human Behavior, 124, 106819.

W, M. C. (2018). Vewing Expert udgment in Individual Assessments Through the Lens Model: Testing the Limits of Expert Information Processing. Unpublished doctoral dissertation, University of Minnesota, Minneapolis. https://conservancy.umn.edu/bitsream/handle/11299/199018/n/ unn 0.1036. 1918.1016.

Yu, M. C., & Kuncel, N. R. (2020). Pushing the limits for judgmental consistency: Comparing random weighting schemes with expert judgments. *Personnel Assessment and Decisions*, 6(2), 2.

13 14