Partner Product Trend Dashboard Product Name (Sales Op & TELE-RAD INC AIP Batteries ACMSG APB EMS PCR PTSVC AIP Non-Battery Acce... PCR PCR -PCR -PCR -Commercial Applications A&E APB PCR - Other Professional U.S. Paging Service Other Commercial (Vertex) BPR40/BC130 650K CM200d CM300d 600K CP185 CP200d 550K Digital Fixed DTR550/DTR650 500K SL300 SL7550 450K SW Upgrades VL50 400K BEFORE RESERVES Wave OnCloud XPR2500 350K XPR3300 XPR3500 300K XPR5350/XPR5550 XPR6380/XPR7580 250K XPR6580 IS XPR7350 200K XPR7550 150K 100K 50K 0K 2018 2019 80 19 2018 2018 2019 2020 2018 80 18 0 Ŕ

XPR7550e

- 2018: \$195K

- 2019: \$327K

- 2020: \$138K

XPR3300e

- 2018: \$125K

- 2019: \$70K

- 2020: \$75K

XPR3500e

- 2018: \$28K

- 2019: \$22K

- 2020: \$11K

Accessory (Non-Battery)

• 2018: \$122K

• 2019: \$105K

• 2020: \$71K

Battery

• 2018: \$77K

• 2019: \$64K

• 2020: \$37K