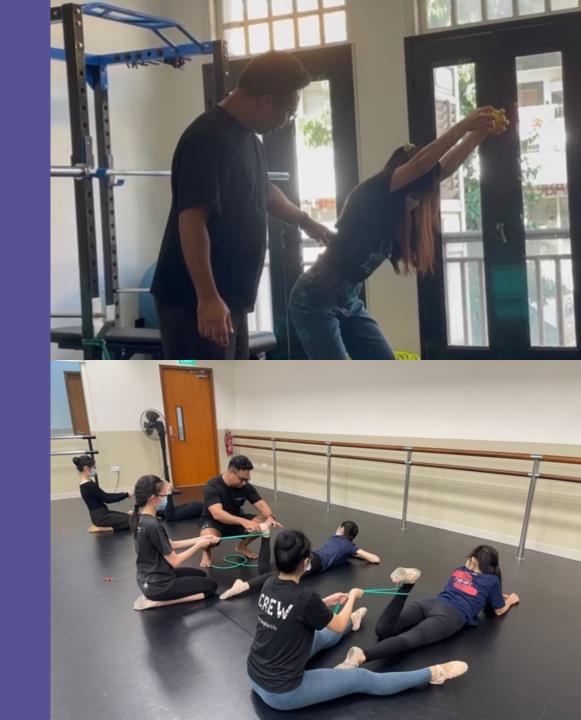






At Bodynetic, we are pioneering an ecosystem of advanced technology products that revolutionize corrective exercise training, movement and physiological analysis.

Our **AI fitness app**, designed to improve posture, reduce chronic pain, and lower medical costs.





# Accessible BODYNETIC # FitnessAl **Customized** Generic **MIRROR** from @ lululemon LesMills **Exclusive**

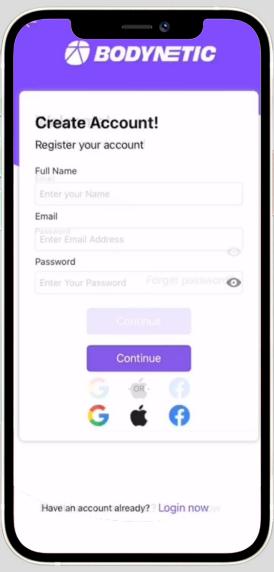
# What makes us unique

#### Fitness App

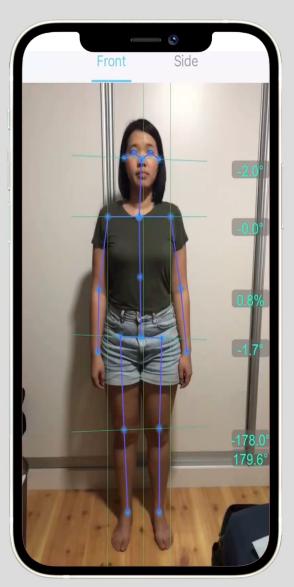
- Delivering customised and individualised exercise programs tailored to specific needs and goals.
- Inclusivity by ensuring underserved communities have equal access and empowerment through our app.



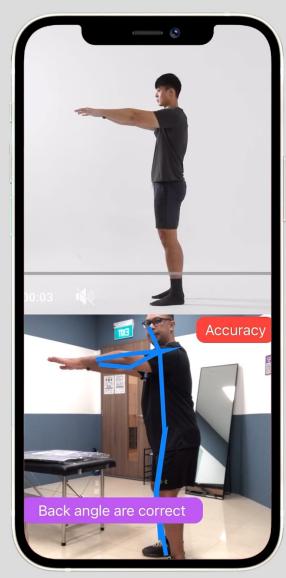
#### **How it works**



Specific onboarding assessment



Posture analysis with simplified report



Accuracy and feedback of exercise



# Co-development of app for the underserved communities

Singapore



- I. Autism
- II. Stroke
- III. Physical

Singapore



- I. Autism
- II. Deaf

Vietnam



I. Elderly



# **Go to Market**

### **Organizations**

- Hotels & Resorts\*
- Corporates\*
- Partner NGOs & SEs

\*Key focus areas

# Memberships

- Digital health apps
- Card privileges
- Lifestyle brands



# **Business model**

#### B2B2C

- Full packaged wellness solutions
- Bulk annual subscriptions
- APIs plug-ins

#### B2C

- Freemium subscription
- Limited to one posture analysis and 3-5 exercises
- ~USD\$40 / month



# What are the wellness solutions?

#### PHYSICAL (Rev. Share)

- 1-1 Wellness Services
- Wellness classes
- Pay-per-use wellness hardware (cold plunges etc)

#### **DIGITAL**

- Pre-recorded videos on subscription
- Pre-recorded audio on subscription

#### AI FITNESS APP

- App downloads (B2C)
- Kiosks upsell in hotels/spaces for users (Revenue share)

PHYSICAL + DIGITAL + AI FITNESS APP

= 60-80% Profit Margins



# **Core Team**

Emile Dumont



Founder & CEO







Edwin Gan



COO

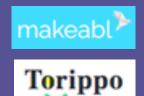




ChengGong Li



CTO



Kaipin Lim



Country Director MY





Vivienne Lee



Product Manager









# **Board of Advisors / Directors**

Dr Michael Newton (Adjunct Assoc Prof.)
University of Notre Dame Australia



- Accredited Exercise
   Physiologist
- Accredited Sports Scientist with Exercise and Sports Science Australia

Mark Koh (2x Exited Angel Investor



- Business & GTM Strategies
- Advise on Risk Management



With a \$500,000
investment, we can expand our ecosystem of advanced technology that empowers communities and revolutionises preventive health and wellness.









## **Breakeven Point**

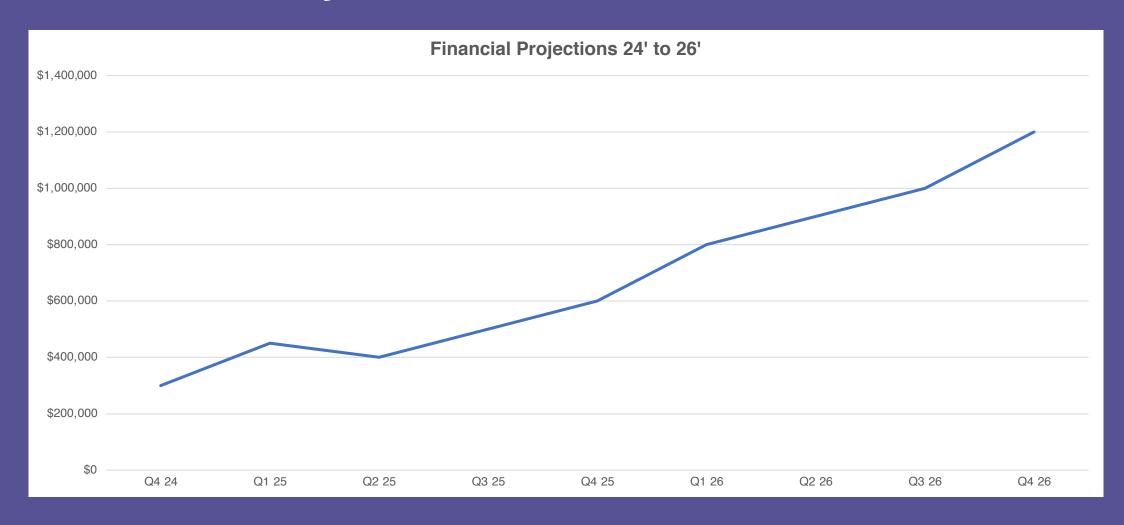
## 2024 Targets:

- >10 hotel contracts [5000-8000 keys]
- >6 annual corporate wellness programs
   [4500-6000 staff]
- Singapore, Malaysia and Australia

Breakeven by end of 2024 with profits



# **Financial Projections**





# **Current Trajectory**

Hotels contracts



Oasia Novena & Downtown



Melia KL



Pan Pacific Orchard



INNSiDE by Melia KL

#### Commercial Partnerships



Else Retreats KL



The Hive Singapore



Shimano Cycling World



Decathlon SG & MY



Join us in building healthier, more equitable communities and be a part of redefining public health.

Emile Dumont M: 97501736

