



# Mark North

## Property Consultant

Mark has a broad property background working both in the UK as well as more than ten years overseas, including five years with Fletcher Building; a construction, building supplies and development company and one of New Zealand's largest listed companies.

Mark started his property career with Colliers International in London in the Landlord and Tenant team. Soon after obtaining RICS membership, he started to specialise in development appraisals and land residual valuations. This branched into development strategy reports and disposals and acquisitions of development land. His more recent roles have been development management focused.

## Contact

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## Qualifications

2007

Admitted as a Member of  
Royal Institution of  
Chartered Surveyors

2005

MA Property Investment and  
Management

2001

BA (Hons), Economics and  
Business Management

## Achievements and significant assignments

**Fletcher Steel, NZ;** Mark was responsible for the new build developments of four sizeable steel facilities, c. 10,000sqm, and a fifth a relocation to a substantially refurbished practically dilapidated building. His work included completing the development plans and specifications, negotiating the development and lease agreements and monitoring construction via PCGs.

**Fletcher Construction, NZ;** following Fletcher's acquisition of the Higgins Group, Mark was responsible for integrating Higgins' properties into the Fletcher portfolio. This included thirty-three asphalt and road maintenance plants and a substantial piece of work including negotiating the new leases (freeholds were retained by the Higgins family), facilitating redevelopments, refurbishments, relocations and rationalizing a number of the sites.

**Harbourside Church, NZ;** acting as supporting Development Manager involved in all aspects of the project including the purchase, planning and project management of an 800 seat auditorium, chapel, café and state of the art childcare center.

## Other Project involvement

- Project management of fitout works at the Kensington Centre, responsible for managing the refurbishment works of a former food store and change of use to occupation by retail and healthcare occupiers
- Obtaining planning consent for a new assisted living facility, and managing the construction tender process
- Project management and refurbishment and fitout of a former library plus obtaining the consents of a new Ministry of Education childcare facility
- The subdivision and disposal of a national portfolio of sites for Chorus (NZ national telecoms company). Responsibilities included the obtaining of resource consents, coordinating infrastructure works and managing real estate agents for disposals
- The disposal of a former Veolia Nottingham bus station for the conditional development of forty-two detached houses with overage and step in rights
- Obtaining the resource consent for the development of 19,900m<sup>2</sup> of industrial buildings on a 9-hectare Purfleet site prior to negotiating the sale
- Completing site searches for new Morrisons London food stores proceeding to the acquisition of three new sites