



Mark North

Senior Property Consultant

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Qualifications

- 2007**
Member of Royal Institution of Chartered Surveyors
- 2005**
MA Property Investment and Management
- 2001**
Bachelor of Arts, Economics and Business Management - Honours

Mark has been with The Property Group Limited's (TPG) Auckland office since March 2020, where he is a Senior Property Consultant in the Development Management team. He has a broad property background with experience working all the way through the lifecycle of a development project.

Mark started his property career in London with Colliers International. He initially qualified as a valuer and started to specialise in development appraisals and land residual valuations. This branched into highest and best use feasibility reports and on to disposals and acquisitions of development sites. Finally completing the circle with project management roles.

Achievements and significant assignments

Prior to joining TPG Mark was with Fletcher Building for close to five years. During this time he led two significant property projects. The first was the modernisation of Fletcher Steel's property portfolio, which was a key initiative to improve business performance and efficiency. He was responsible for relocating four major steel facilities to new build premises and a fifth to a building that was substantially refurbished. Utilising the business' engineers expertise, he facilitated the completion of development plans and specifications and negotiated the development agreements. He then monitored the build to ensure what was built met the plans and specifications.

The second significant project involved the integration of the Higgins road contracting business and its 30 plus property portfolio following Fletcher Building's 2016 purchase of the business. This involved the numerous redevelopments, refurbishments, relocation and rationalisation initiatives where many involved new build developments or building upgrades.

Project involvement

Kensington Centre, Whangarei

- This was a project management role coordinating fitout works at Kensington Centre, Whangārei. The centre is a refurbished former Countdown food store, which has been repurposed and split into seven retail units and eight units to accommodate medical type occupiers. The base build works were also managed by TPG.

Ministry of Housing and Urban Development (MHUD)

- A six month contract with Ministry of Housing and Urban Development (MHUD) sourcing short term housing opportunities for long term lease. A MHUD requirement is that no existing residents are to be affected, therefore, the majority of opportunities were new build developments.

Arriva Transport

- Mark obtained a change of use consent for a former bus station and worked up outline development plans and specifications prior to selling the site to a residential developer. The sale contract bound the purchaser to development and included a number of overage clauses.

Network Rail

- The project involved the development and conversion of three former railway office/workshops to multi level mixed-use schemes. Mark was responsible for front end development management and worked with the architects to provide a scheme to maximise value. He completed development appraisals and cost assessments before handing the project to a project manager to manage the build.