

# Online Appendix for “Uninformed Voters and Corrupt Incumbents”

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## A1 Details of Corruption Cases

Tables A1 and A2 provide brief descriptions of each scandal used in the main analysis for the House and Senate, respectively.

Table A1: House scandals in the study (table split across pages)

| Year | Representative   | State | District | Description   |
|------|------------------|-------|----------|---|
| 1970 | Martin McKneally | NY    | 27       | Four-count indictment on charges of failing to file tax returns on income totaling \$78,515   |
| 1974 | Willbur Mills    | AR    | 2        | Caught drunk in a car with a prostitute, staff lied about the incident; no charges.   |
| 1975 | Bill Nichols     | AL    | 3        | Pentagon investigation and reprimand by the Ethics Committee for gifts from Northrop while a member of the House Armed Service Committee.   |
| 1975 | Robert Leggett   | CA    | 4        | Pentagon investigation and reprimand by the Ethics Committee for gifts from Northrop while a member of the House Armed Service Committee; Justice Dept. investigation for forging wife's signature when transferring property in Washington DC. |
| 1975 | Dawson Mathis    | GA    | 2        | Pentagon and Ethics Committee investigation for gifts from Northrop while member of the House Armed Service Committee.  |
| 1975 | John Flynt       | GA    | 6        | Ethics Committee investigation for avoiding property tax payment by transferring land to former aide, reclaiming land when taxes paid; free hunting trips from defense contractors.   |
| 1975 | John Dingell     | MI    | 16       | Justice Dept. investigation for contributions and gifts from Gulf Oil lobbyists while drafting a law controlling oil spills.  |
| 1976 | James Jones      | OK    | 1        | Guilty plea to a misdemeanor charge of not reporting a gift from a Gulf Oil lobbyist.   |
| 1976 | Allan Howe       | UT    | 2        | Conviction on charges of soliciting for prostitution.   |
| 1980 | Frank Thompson   | NJ    | 4        | Conviction for soliciting a \$50,000 bribe, 3-year sentence in ABSCAM.  |
| 1980 | Daniel Flood     | PA    | 11       | Indictment on perjury, bribery, and conspiracy charges; censure by the Ethics Committee.  |
| 1984 | Ronald Dellums   | CA    | 8        | Indicted and investigated for drug use both by the Justice Department and the House Ethics Committee; charges dropped due to insufficient evidence.   |

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| Year    | Representative     | State | District | Description   |
|---------|--------------------|-------|----------|---|
| 1985    | Tony Coelho        | CA    | 15       | Repaid funds raised above limit from S&L investor; investigation for insider trading.   |
| 1985    | Michael Andrews    | TX    | 25       | Ethics Committee investigation of misuse of office for personal gain.   |
| 1986    | Charles Rose       | NC    | 7        | Reproach by the Ethics Committee for violations of campaign funds rules.  |
| 1987    | Mario Biaggi       | NY    | 19       | 8-year sentence, \$242,000 fine for extortion, racketeering and conspiracy in the Wedtech case.   |
| 1987    | Austin Murphy      | PA    | 22       | Reprimand by the Ethics Committee for hiring a "no-show" employee, misusing congressional property, and two counts of vote fraud.                             |
| 1988    | Robert Garcia      | NY    | 18       | Conviction on charges of extorting \$76,000 in payments disguised as consulting fees to his wife and a \$20,000 interest-free loan from Wedtech.              |
| 1990    | Floyd Flake        | NY    | 6        | Indictment on charges of diversion of \$140,000 in funds to personal use; charges dropped in 1991 because of unfavorable testimony and restrictive rulings.   |
| 1992    | Nicholas Mavroules | MA    | 6        | Indictment on 17 counts of racketeering and extortion; guilty plea on 15 counts, 15-month sentence.   |
| 1992    | House Bank Scandal |       |          | 77 participants of the scandal.   |
| 1993    | Melvin Reynolds    | IL    | 2        | Conviction for criminal sexual abuse, obstruction of justice and child pornography.   |
| 1992-93 | Dan Rostenkowski   | IL    | 5        | 17-month sentence for misuse of office, misuse of franking privilege and diversion of funds.  |
| 1994    | Newt Gingrich      | GA    | 6        | Citation by the Ethics Committee for failure to comply with House rules by allowing lobbyist to volunteer in his office.                                      |
| 1995    | Gerald Kleczka     | WI    | 4        | 3 arrests and a 30-day sentence on drunken driving charges.   |
| 1996    | David McIntosh     | IN    | 2        | Admonition by the Ethics Committee for distributing documents created using an advocacy group's letterhead and misrepresentation of the Committee's findings. |
| 1996    | David Bonior       | MI    | 10       | Complaints to the House Ethics Committee over a book deal and improper gifts from a cable network; charges dismissed.   |
| 1996    | Richard Gephardt   | MO    | 3        | Rebuke by the Ethics Committee for failing to properly disclose income from a vacation property.  |

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| Year    | Representative | State | District | Description   |
|---------|----------------|-------|----------|---|
| 1996    | Dick Armey     | TX    | 26       | Cited by the House Ethics Committee for improperly writing a letter on a facsimile of House stationery that was mailed by an outside group; breached House rules prohibiting committee members from discussing investigatory reports with anyone outside the committee. |
| 1996    | Thomas Bliley  | VA    | 7        | Cited by the House Ethics Committee for potential conflict of interest between his investments and his role as chairman of the House Commerce Committee.  |
| 1996    | Jim McDermott  | WA    | 7        | Justice Dept. investigation for making public an illegal tape recording of a conference call among House GOP leaders; conviction (see next).  |
| 1997    | Jim McDermott  | WA    | 7        | Conviction of “willful and knowing misconduct” in illegal tapping, ordered to pay \$1.05m to Rep. John Boehner in damages.  |
| 1998    | Earl Hilliard  | AL    | 7        | A complaint to the House Ethics Committee about travelling to Libya without required State Department permission; inquiry about improper payments and loans to businesses in which Hilliard had an interest; charges dismissed.   |
| 1998    | Corrine Brown  | FL    | 3        | Ethics Committee investigation of influence peddling for release of a west-African businessman.   |
| 1998-00 | Thomas DeLay   | TX    | 22       | Civil groups lodged questions about fundraising and helping clients of his lobbyist brother; investigation dismissed by the House Ethics Committee; admonished in 2004 on a similar set of charges.   |
| 1999    | Earl Hilliard  | AL    | 7        | Rebuke by the Ethics Committee for misuse of campaign funds for family business.  |
| 1999    | Corrine Brown  | FL    | 3        | Ethics Committee investigation for influence peddling for release of a west-African businessman.  |
| 1999    | Bob Barr       | GA    | 7        | FEC investigation of fund raising rules, including \$100,000 in contributions exceeding the allowable limit.  |

Table A2: Senate scandals in the study (table split across pages)

| Year                          | Senator        | State | Description   |
|-------------------------------|----------------|-------|---|
| 1967                          | Thomas J. Dodd | CT    | Censure by the Ethics Committee for misuse of political funds and double-billing for official and private travel. |
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| Year | Senator              | State | Description   |
|------|----------------------|-------|---|
| 1976 | Vance Hartke         | IN    | Citation by the Ethics Committee for objecting to screening procedures that led to fines for 2 airlines, and excessive billing for foreign travel.                |
| 1976 | J. Glenn Beall Jr.   | MD    | Violation of six sections of Maryland election laws by failing to report up to \$200,000 in secret funds funneled by the White House.                             |
| 1976 | Hubert Humphrey      | MN    | Part of the Justice Dept. investigation which resulted in two former campaign aides convicted for legal infractions.  |
| 1979 | Edward Brooke        | MA    | Failure to disclose \$49,000 in interest-free loans; Ethics Committee investigation announced, dropped following electoral defeat.                                |
| 1979 | Herman Talmadge      | GA    | Repaid Senate \$37,125 in improperly claimed expenses; Justice Dept. investigation for misuse of campaign contributions and unreported taxes and gifts.           |
| 1980 | Birch Bayh           | IN    | Ethics Committee finding of "neglect of duties" and Justice Dept. investigation for violation of franking privilege and perjurious statements in KoreaGate.       |
| 1986 | Robert Kasten        | WI    | Arrest for drunken driving; Ethics Committee investigation for failure to file tax returns.   |
| 1986 | Alfonse D'Amato      | NY    | Allegations of conflict of interest leading to the Ethics Committee investigation on 16 charges two years later.  |
| 1990 | Phil Gramm           | TX    | Ethics Committee investigation for financial misconduct.  |
| 1991 | Alfonse D'Amato      | NY    | Rebuke by the Ethics Committee on 16 charges of influence peddling and illegal contributions; connected to financial scandals of House members Biaggi and Garcia. |
| 1992 | John Glenn           | OH    | Rebuke by the Ethics Committee for "poor judgement" in the S&L scandal.   |
| 1992 | John McCain          | AZ    | Rebuke by the Ethics Committee for "poor judgement" in the S&L scandal.   |
| 1992 | Bob Packwood         | OR    | Ethics Committee eventually recommended expulsion for evidence tampering and perjury in a sexual harassment case.   |
| 1994 | Kay Bailey Hutchison | TX    | Indictment for misuse of state employees as state treasurer.  |
| 1994 | Chuck Robb           | VA    | Justice Dept. investigation on charges of conspiracy and obstruction of justice in a phone tapping case against a longtime rival.                                 |

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| Year | Senator              | State | Description   |
|------|----------------------|-------|---|
| 1998 | Carole Moseley-Braun | IL    | FEC investigation on accusation of misuse of \$200,000 of leftover campaign funds for personal benefit. |

Sources: Brown (2006); Congressional Quarterly Almanac (ious); Congressional Quarterly (1992); Hirano and Snyder (2012); Noyer (1995); Roberds (1997).

## A2 Construction of the Political Awareness Score

As described in the text, the political awareness measure is constructed based on a number of items from the biennial American National Election Study (ANES) time-series surveys conducted between 1968 and 2002. The items probe respondents' factual knowledge of politics and institutions, such as the party holding the majority in the House, their ability to recognize political figures (such as the name of the Vice President), and the proper placement of parties and candidates on a left-right scale on policy issues such as health care and defense. The questions are coded so that correct answers receive a positive value, whereas incorrect answers receive a value of zero. All missing values indicating the inability to respond are coded as incorrect (categories such as "DK", "Cannot judge", and "Did not rate").<sup>1</sup> The full list of items used in the construction of the measure for each survey is available upon request.

Unlike other studies, which typically construct an additive scale with a varying maximum value, I use exploratory factor analysis on a single factor to build an integral scale. I build the scale for each survey separately, as the type and difficulty of the questions are not constant over time.<sup>2</sup> The value of the scale obtained from factor analysis for each respondent is then reexpressed in terms of the rank of that respondent's score with respect to the score of all other respondents in the survey. Ties are given an average rank (e.g. two observations with the same awareness score that would get a unique rank of 2 and 3 receive a rank of 2.5). Then, the ranks are divided by the highest score within each survey, and so the measure represents the ranked score with respect to the maximum awareness. Such procedure makes the measure comparable across surveys.<sup>3</sup> The average reliability score, as measured by the Chronbach's  $\alpha$ , for the measure is .86.<sup>4</sup>

<sup>1</sup>Mondak 1999; 2001 and Mondak and Davis (2001) condemn such practice, arguing that "don't knows" conceal partial knowledge. The authors recommend assigning any such persistent answers to substantive response categories at random, mimicking random guessing. However, such a procedure has been shown unwarranted on ANES and experimental data in a series of papers thereafter (Bennett, 2001; Luskin and Bullock, 2004 2011; Sturgis, 2006; Sturgis et al., 2008).

<sup>2</sup>A typical scale includes around fifteen items, and more than one factor is usually found. However, the factor loading on the first factor is always noticeably stronger than the other factors. Item weights are very similar for similar or identical items across surveys, giving confidence that questions have a stable ability to measure latent political awareness.

<sup>3</sup>Normalizing to mean zero and standard deviation of one is another option, but this measure is somewhat misleading because factual items are not of constant difficulty from survey to survey: normalized measure ranges from less than 2 to more than 3 standard deviations on each side of the mean in different surveys. Nonetheless, the correlation between the normalized score and the rank score is greater than .99, and the results with the normalized score are very similar.

<sup>4</sup>As noted by Zaller (1992, p.337), scales with alpha reliability below .8 can fail to detect non-monotonicity or effects of attitude change, both of which may have important consequences for the analysis.

## A3 1992 ANES House Bank Survey Items

In the 1992 American National Election Study, respondents were asked whether they had heard of the 1992 House Bank scandal (item v925715), knew if their representative wrote bad checks (v925718), and if so, whether they had written a few or a lot of them (v925719), and whether overdrafts were unlawful (v925720). The survey also elicited respondents' attitudes towards the egregiousness of the representatives' check writing (v925716). To build the appropriate variables used as outcomes in Figure 3 in the text, I cross-checked the respondents' answers with the data on the actual check-writing by individual legislators.<sup>5</sup> Correct answers receive the value of 1, and incorrect the value of 0.<sup>6</sup>

The estimates shown in Figure 3 in the text derive from separate OLS regressions of each binary variable on political awareness, an indicator of whether a respondent's representative was involved in the scandal, and a number of control variables: incumbent's party affiliation (Democrat = 1), respondent's age, gender, race, indicator for urban area, region, family income indicators, respondent party ID, strength of partisanship, retrospective economic evaluation, presidential approval, ideological distance from the incumbent, logged vote margin for the incumbent from the previous election cycle, incumbent seniority, and campaign media intensity (see Section A5 below for details on the variable coding).<sup>7</sup>

## A4 Multiple Imputation

Since ANES suffers from considerable item-non response, I multiply impute the data. Discarding missing data induces inefficiency and possibly bias (Rubin, 1987). The principal challenge is constructing the political awareness scores in the presence of missing data. Namely, because the awareness score is comprised of a relatively large set of variables, even a small fraction of missing values in each variable, when combined across all variables, can lead to a loss of a considerable number of observations. For example, Figure A1 shows the effect this "listwise deletion" would have on the reduction in the sample size when constructing the awareness scores with the 1986 ANES data. The first column in the figure ("`_pattern`") shows the patterns of missingness across the 20 variables used to construct the awareness score. A "+" indicates a non-missing value for a variable, while a "." indicates a missing value. The rows show all the patterns of missingness. The second column ("`_mv`") shows the number of missing values across all the variables in a given row, and the third column ("`_freq`") indicates the frequency with which this pattern of missing values occurs. The total number of observations in this example is 1,965. The first row shows that approximately 50% of observations (989/1,965) have no missing values for the 20 variables used in

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<sup>5</sup>Overdraft data are taken from "Voters Enraged Over House Bank Abuses." CQ Press Electronic Library, CQ Almanac Online Edition, <http://library.cqpress.com/cqalmanac/cqa192-1106904>.

<sup>6</sup>For the question on whether check-writing was unlawful, the correct answer for the majority of the cases is that it was *not* unlawful. However, 22 current and former members were cited by the House Ethics Committee as having abused their privileges at the House Bank, and several members subsequently faced felony charges and convictions. For these cases, the correct answer would be that the act was unlawful, and I code it accordingly. For the item probing whether a respondent's representative wrote a lot of checks or a few, I take ten checks as the cut-off point. Obviously, this rule is arbitrary. The findings for this measure are only suggestive. I tried different values of more than 25, 50, 75, and 100 checks as well. The results are similar, and I choose to report the results of this specification because it balances the number of cases in both ("a lot" as well as "a few") categories.

<sup>7</sup>The full set of estimates is available upon request.

the construction of the awareness score. But this implies that ignoring the missing values would entail dropping close to *half* of the entire sample.

Multiple imputation alleviates this loss of efficiency, and also any bias if the responses are missing at random (MAR) conditional on all the variables included in the imputation stage. MAR is not empirically verifiable, but it is more plausibly satisfied when many relevant predictors of the response are included (Rubin et al., 1995; Gelman and Hill, 2007). Therefore, in the imputation stage I include a large number of variables in addition to the ones used in the final analysis. Whenever available, I include survey design variables. I further include variables that have been shown to correlate with political sophistication (Zaller, 1992): education, media use, political participation, and interest in campaigns. I also include a number of demographic characteristics that have been shown to interact with information levels (Bartels, 1996) and to summarize well the information in ANES (Sekhon, 2006). Finally, I include the counts of likes and dislikes of the major parties and congressional candidates for better imputation of the measures of incumbent support. Imputations are weighted with the ANES-provided sampling weights, which are also used in the analysis stage.

I use the chained-equation multiple imputation method (van Buuren et al., 1999; Royston, 2004). It is flexible, particularly for imputation of categorical variables and interval-censored variables such as the feeling thermometer scores (Royston, 2007). Imputations are performed using the package `ice` in `Stata 12` (Royston, 2004 2005). In many instances, three to five imputed datasets are sufficient for large efficiency gains (Rubin, 1987). Item non-response, however, is high in ANES, particularly for incumbent support items, and so I opt for fifteen imputations, balancing the validity of the imputed values and the size of the data to be imputed. Separate imputations are performed for the House and for the Senate, even though the set of variables is almost identical. The reason is that in many cases values of the variables are incompatible between the two datasets.

All the missing values for all the variables for all the respondents in the ANES are imputed. This means that the missing candidate preference of nonvoters is imputed along with the missing candidate preferences of voters. It also means that the missing values for turnout are imputed. In the main analysis, I restrict the sample only to those respondents for whom the value of the turnout variable equals one – imputed or not. However, the results are substantively quite similar if I run the analysis on the entire sample (i.e. without restricting the sample to voters).

## A5 Coding of Covariates and Summary Statistics

Summary statistics for the key variables for the House and Senate are given in Tables A3 and A4, respectively. The number of observations reflects the 15 imputed datasets.

Respondents’ party identification relative to the incumbent and the self-reported strength of partisanship are combined into one variable, so that strong co-partisans (respondents with the same party ID as the incumbent’s party affiliation) receive the value of 3, independents the value of 0, strong out-partisans the value of  $-3$ , and weak and leaning co- and out-partisans the remaining values in-between.

In Tables A7 and A8, I add a number of additional variables to the main specification. Ideological distance from the incumbent is an absolute distance between the self-reported placement of the respondent on the left-right ideological scale and the DW-nominate first dimension of each incumbent from Poole and Rosenthal (2007). Both measures are standardized at mean zero and standard deviation one, reexpressed on a scale  $-3/3$  in discrete steps of size one, and their absolute difference is taken. Economic evaluation is coded from the retrospective “pocketbook” item with



Table A3: Summary statistics for key variables, House

|                             | Obs.   | Mean  | St. dev | Min | Max |
|-----------------------------|--------|-------|---------|-----|-----|
| Pol. awareness (rank)       | 437610 | 0.50  | 0.29    | 0   | 1   |
| Scandal                     | 437610 | 0.06  | 0.23    | 0   | 1   |
| Incumbent vote              | 437610 | 0.71  | 0.45    | 0   | 1   |
| Incumbent FT score          | 322455 | 62.31 | 23.00   | 0   | 100 |
| Incumbent approval          | 273465 | 0.82  | 0.38    | 0   | 1   |
| Incumbent PID (Dem.)        | 437610 | 0.60  | 0.49    | 0   | 1   |
| Redistricted                | 437610 | 0.05  | 0.21    | 0   | 1   |
| PID                         | 437610 | 0.39  | 2.02    | -3  | 3   |
| Econ. eval                  | 437610 | 0.07  | 0.80    | -1  | 1   |
| Coattails                   | 437610 | 0.50  | 0.50    | 0   | 1   |
| Distance                    | 437610 | 1.89  | 1.33    | 0   | 6   |
| Vote margin (log)           | 437610 | 3.36  | 1.03    | -2  | 5   |
| Tenure (log-yrs)            | 437610 | 1.95  | 0.81    | 0   | 4   |
| Campaign intensity (resid.) | 437610 | 0.01  | 0.24    | -1  | 1   |

the value of 1 if a respondent's economic situation is perceived as "better," 0 if "the same," and -1 if "worse than a year ago." Binary variable for the presidential approval is constructed so that (dis)approval of the President of the same party as the incumbent receives the value of 1, and 0 otherwise, thus representing approval "coattails."

Table A4: Summary statistics for key variables, Senate

|                             | Obs.   | Mean  | St. dev | Min | Max |
|-----------------------------|--------|-------|---------|-----|-----|
| Pol. awareness (rank)       | 250680 | 0.50  | 0.29    | 0   | 1   |
| Scandal                     | 250680 | 0.08  | 0.27    | 0   | 1   |
| Incumbent vote              | 250680 | 0.60  | 0.49    | 0   | 1   |
| Incumbent FT score          | 155820 | 59.00 | 24.33   | 0   | 100 |
| Incumbent PID (Dem.)        | 250680 | 0.53  | 0.50    | 0   | 1   |
| PID                         | 250680 | 0.11  | 2.04    | -3  | 3   |
| Econ. eval                  | 250680 | 0.06  | 0.80    | -1  | 1   |
| Coattails                   | 250680 | 0.48  | 0.50    | 0   | 1   |
| Distance                    | 250680 | 1.94  | 1.34    | 0   | 6   |
| Vote margin (log)           | 250680 | 2.44  | 1.19    | -1  | 5   |
| Tenure (log-yrs)            | 250680 | 2.21  | 0.67    | -2  | 4   |
| Campaign intensity (resid.) | 250680 | 0.01  | 0.19    | -1  | 1   |

Characteristics of the incumbent are incumbent party affiliation, seniority, and the vote share in the previous election cycle. Incumbent party ID is a binary indicator taking the value of 1 if the incumbent is a Democrat, and 0 otherwise. I transform the two-party vote share from the previous

cycles into a logged vote margin. Seniority is expressed in log-years. I also include a measure of the intensity of the electoral campaign. In the absence of a more suitable measure, I follow Zaller (1992) by utilizing the ANES item(s) tapping into the exposure to the campaign through the print media. This variable is averaged at the district or state level, and then purged of its correlation with political awareness and any temporal effects, by regressing the average exposure to the media on political awareness and a set of year dummies. Political awareness significantly and positively predicts self-reported exposure to campaigns. To verify the validity of this purged measure, I test the null hypothesis that campaign intensity is the same in races with a corrupt incumbent compared to races with a clean incumbent. The null hypothesis is rejected at  $p < .001$  on a two-tailed mean-comparison test, and as expected, residuals are larger in scandal races.

## A6 Coefficient Estimates, Additional Results, and Robustness Checks

The results shown in the main text are from OLS models. Since the dependent variable, the incumbent vote, is binary, Table A5 shows the results for the main specification when a probit model rather than an OLS model is used. In each column, the top panel shows the difference in the predicted probability of incumbent vote for corrupt relative to clean incumbents, at five values of political awareness: 1st, 25th, 50th, 75th, and 99th percentile. These differences represent a subset of values plotted in Figure 1 in the text. The bottom panel shows the coefficient estimates and standard errors. To save on space, the bottom panel excludes the estimates for the election fixed effects. The results are substantively very similar to those from the OLS models shown in the text.<sup>8</sup>

Given that the House Banking scandal accounts for almost two-thirds of the scandal cases in the House analysis, Table A6 shows the results when excluding the House Bank scandal (column 2), as well as for the House Bank scandal cases only (column 3). For reference, column 1 reports the main results with all the scandal cases included, as shown in the text. As in Table A5, the estimates shown represent the difference in the predicted probability of incumbent vote for corrupt relative to clean incumbents, at five values of political awareness: 1st, 25th, 50th, 75th, and 99th percentile.

Table A6 shows that the results are quite similar – somewhat stronger, even – when the House Bank scandal is excluded. The results for the analysis that includes only the House Bank scandal cases are somewhat weaker statistically, but substantively similar: the higher-awareness voters are generally less likely to vote for an incumbent involved in the House Bank scandal relative to an incumbent not involved in the scandal than the lower-awareness voters.

Table A7 gives the coefficient estimates for the House from the main model (column 1), and from additional specifications which include a number of additional control variables (column 2-4). Table A8 gives the same results for the Senate regressions. The estimates and the standard errors are shown side by side in order to fit the content on the page. The upper and lower panels show the same quantities as in Table A5.

As discussed briefly in the paper, the estimates are quite stable across the specifications, suggesting that the association between political awareness and vote for corrupt relative to clean incumbents is quite robust.

While the main analysis compares the support for corrupt incumbents to that for clean incumbents, the actual voter choice involves evaluating incumbents against challengers. Voters may weigh

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<sup>8</sup>The results from a logit model are very similar and are available upon request.

Table A5: Main results with the probit model

|                                 | House  | Senate              |
|---------------------------------|--|---------------------|
|                                 | <b>Support for corrupt vs. clean incumbent</b> |                     |
| 1st pctlile                     | 0.022<br>(0.036)                               | 0.035<br>(0.056)    |
| 25th pctlile                    | -0.007<br>(0.030)                              | 0.004<br>(0.044)    |
| 50th pctlile                    | -0.040<br>(0.029)                              | -0.030<br>(0.036)   |
| 75th pctlile                    | -0.077**<br>(0.036)                            | -0.066*<br>(0.039)  |
| 99th pctlile                    | -0.114**<br>(0.050)                            | -0.103**<br>(0.052) |
|                                 | <b>Coefficient estimates</b>                   |                     |
| Pol. Awareness                  | -0.016<br>(0.053)                              | 0.066<br>(0.076)    |
| Pol. Awareness $\times$ scandal | -0.454**<br>(0.212)                            | -0.408*<br>(0.230)  |
| Scandal                         | 0.093<br>(0.143)                               | 0.121<br>(0.168)    |
| PID                             | 0.338***<br>(0.007)                            | 0.368***<br>(0.011) |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

corruption less when the quality differential is in incumbent's favor (as is often the case) or when a corrupt incumbent is particularly adept at constituency service or pork-barrel spending. These factors would on average *lessen* the impact of corruption on voter choice, making it harder to find a statistically significant negative effect of corruption on incumbent support in the electorate in general. A bigger concern would be if these kinds of considerations are more important among the low-awareness voters than the high-awareness voters.

In Table A9, I attempt to control for these factors. The data constraints restrict the analysis to the House. The quantities shown are the same as in Tables A5, A7, and A8. For reference, column 1 includes the results from the main specification reported in the text. Column 2 adds variables measuring the quality differential between the candidates running based on the challenger quality data by Jacobson (2009), and the incumbent's length of tenure.<sup>9</sup> These variables attempt to capture

<sup>9</sup>For the candidate quality differential, I use a dummy variable indicating whether the Democratic/Republican candidate had an experience advantage over the main non-Democratic/Republican candidate, coded as 1 if the Democrat/Republican was the incumbent representative and his or her opponent was not a former member of Congress, or had held another elected office but his or her opponent had not. I also add a dummy variable indicating whether the incumbent was a Democrat. The data are from Caughey and Sekhon (2011), who in turn rely on the data from

Table A6: Results for House with and without House Bank scandal

|              | All<br>scandals     | W/o House<br>Bank scandal | House Bank<br>scandal only |
|--------------|---------------------|---------------------------|----------------------------|
| 1st pctlile  | 0.015<br>(0.037)    | -0.019<br>(0.058)         | 0.045<br>(0.054)           |
| 25th pctlile | -0.013<br>(0.028)   | -0.042<br>(0.041)         | 0.011<br>(0.043)           |
| 50th pctlile | -0.042*<br>(0.025)  | -0.067**<br>(0.032)       | -0.025<br>(0.038)          |
| 75th pctlile | -0.072**<br>(0.030) | -0.093**<br>(0.039)       | -0.060<br>(0.041)          |
| 99th pctlile | -0.100**<br>(0.040) | -0.119**<br>(0.056)       | -0.095*<br>(0.050)         |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

the competitiveness of the race and the strength of the incumbent relative to the challenger. In column 3, I further add the incumbent's vote share in the previous election (if not running, the vote share is equal to zero) as well as the district two-party vote share for the Democratic presidential candidate from the most recent election.<sup>10</sup> These variables compare the incumbent's own vote share against the "normal" party vote in that district as a way to proxy for the district-level incumbent appeal, for example due to the incumbent's pork-barrel efforts.

The main results in Table A9 are very similar across these three specifications. While some of the factors correlate strongly with incumbent vote, they do not seem to confound the relationship between political awareness and the degree of support for corrupt incumbents. The results are also robust to the inclusion of the interaction terms between the additional variables in columns 2 and 3 and political awareness and scandal (not shown, available upon request).

Table A10 further explores the robustness of the main results by employing alternative fixed effects specifications. Columns 1 and 4 show the main results with the election year fixed effects for the House and the Senate, respectively. Columns 2 and 5 include the district and state fixed effects instead of the election year effects, for the House and the Senate, respectively. Columns 3 and 6, in turn, include both the election year and the district or state fixed effects, again, respectively for the House and the Senate. The results are once again quite stable across the model specifications.

Table A11 shows the results when the House scandals are broken down by the degree of their complexity (columns 1-2), and whether the charges pertain to actions that are clearly illegal (columns 3-4). Columns 1 and 2 indicate that the high-awareness voters are more responsive than the low-awareness voters to scandals that involve more complex charges, whereas the low-awareness voters are at least as responsive as the high-awareness voters (and somewhat more so) to the less complex scandals. This seems to be consistent with the evidence reported earlier that the high-awareness voters are in general better able to understand the nuances of incumbents' corrupt

Jacobson (2009).

<sup>10</sup>The data are from the CQ database and Ansolabehere et al. (2001), respectively.

Table A7: Additional control variables – House

|  | (1)      |         | (2)       |         | (3)       |         | (4)       |         |
|--|----------|---------|-----------|---------|-----------|---------|-----------|---------|
|  | Est.     | SE      | Est.      | SE      | Est.      | SE      | Est.      | SE      |
| <b>Support for corrupt vs. clean incumbent</b> |          |         |           |         |           |         |           |         |
| 1st pctlile                                    | 0.025    | (0.045) | 0.025     | (0.047) | 0.028     | (0.045) | 0.049     | (0.049) |
| 25th pctlile                                   | -0.013   | (0.028) | -0.019    | (0.027) | -0.015    | (0.027) | 0.004     | (0.036) |
| 50th pctlile                                   | -0.042*  | (0.025) | -0.053**  | (0.023) | -0.050**  | (0.023) | -0.032    | (0.028) |
| 75th pctlile                                   | -0.072** | (0.030) | -0.086*** | (0.028) | -0.084*** | (0.028) | -0.067**  | (0.029) |
| 99th pctlile                                   | -0.100** | (0.040) | -0.119*** | (0.037) | -0.117*** | (0.037) | -0.099*** | (0.038) |
| <b>Coefficient estimates</b>                   |          |         |           |         |           |         |           |         |
| Pol. Awareness                                 | -0.016   | (0.014) | 0.024     | (0.059) | 0.065     | (0.060) | 0.065     | (0.060) |
| Pol. Awareness $\times$ scandal                | -0.118** | (0.058) | -0.137**  | (0.057) | -0.139**  | (0.057) | -0.141**  | (0.063) |
| Scandal  | 0.018    | (0.038) | 0.017     | (0.036) | 0.019     | (0.036) | 0.015     | (0.047) |
| PID  | 0.102*** | (0.002) | 0.081***  | (0.005) | 0.095***  | (0.009) | 0.096***  | (0.009) |
| Dem. inc.                                      |          |         | 0.008     | (0.022) | 0.012     | (0.022) | 0.011     | (0.022) |
| Dem. inc. $\times$ aware.                      |          |         | 0.003     | (0.032) | -0.005    | (0.032) | -0.006    | (0.032) |
| Redist.  |          |         | -0.031    | (0.021) | -0.032    | (0.021) | -0.034    | (0.021) |
| Econ. eval.                                    |          |         | 0.016     | (0.011) | 0.014     | (0.013) | 0.014     | (0.013) |
| Coattails                                      |          |         | 0.073***  | (0.021) | 0.088***  | (0.022) | 0.086***  | (0.022) |
| Distance                                       |          |         | 0.002     | (0.006) | 0.000     | (0.006) | -0.000    | (0.006) |
| Vote margin                                    |          |         | 0.030***  | (0.010) | 0.031***  | (0.010) | 0.031***  | (0.010) |
| Tenure   |          |         | -0.006    | (0.014) | -0.006    | (0.014) | -0.007    | (0.014) |
| Intensity                                      |          |         | -0.006    | (0.036) | 0.000     | (0.036) | 0.006     | (0.036) |
| Vote margin $\times$ aware.                    |          |         | 0.006     | (0.015) | 0.004     | (0.015) | 0.004     | (0.015) |
| Tenure $\times$ aware.                         |          |         | -0.003    | (0.020) | -0.005    | (0.020) | -0.005    | (0.020) |
| Econ. eval. $\times$ aware.                    |          |         | -0.008    | (0.017) | -0.004    | (0.019) | -0.004    | (0.019) |
| Coattails $\times$ aware.                      |          |         | 0.037     | (0.031) | 0.036     | (0.034) | 0.036     | (0.034) |
| PID $\times$ aware.                            |          |         | 0.006     | (0.008) | -0.019    | (0.014) | -0.020    | (0.014) |
| Distance $\times$ aware.                       |          |         | -0.042*** | (0.010) | -0.040*** | (0.010) | -0.040*** | (0.010) |
| Intensity $\times$ aware.                      |          |         | 0.012     | (0.055) | 0.009     | (0.055) | 0.008     | (0.055) |
| Econ. eval $\times$ PID                        |          |         |           |         | -0.001    | (0.006) | -0.001    | (0.006) |
| Coattails $\times$ PID                         |          |         |           |         | -0.032*** | (0.009) | -0.033*** | (0.009) |
| Distance $\times$ PID                          |          |         |           |         | 0.000     | (0.003) | 0.000     | (0.003) |
| Econ. eval $\times$ aware. $\times$ PID        |          |         |           |         | -0.002    | (0.009) | -0.002    | (0.009) |
| Coattails $\times$ aware. $\times$ PID         |          |         |           |         | 0.009     | (0.014) | 0.010     | (0.014) |
| Disatance $\times$ aware. $\times$ PID         |          |         |           |         | 0.011**   | (0.005) | 0.011**   | (0.005) |
| PID $\times$ scandal                           |          |         |           |         |           |         | -0.005    | (0.010) |
| Econ. eval $\times$ scandal                    |          |         |           |         |           |         | -0.009    | (0.021) |
| Coattails $\times$ scandal                     |          |         |           |         |           |         | 0.040     | (0.035) |
| Distance $\times$ scandal                      |          |         |           |         |           |         | 0.008     | (0.011) |
| Vote margin $\times$ scandal                   |          |         |           |         |           |         | -0.006    | (0.021) |
| Tenure $\times$ scandal                        |          |         |           |         |           |         | -0.003    | (0.024) |
| Intensity $\times$ scandal                     |          |         |           |         |           |         | -0.104    | (0.086) |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ 

actions. At the same time, these results constitute evidence that the low-awareness voters are not completely insensitive to corruption.

Columns 3 and 4 show that the electoral punishment is primarily directed at illegal acts, and only by the high-awareness voters. The evidence for cases of incumbents engaged in “shady but legal”

Table A8: Additional control variables – Senate

|  | (1)      |         | (2)      |         | (3)      |         | (4)       |         |
|--|----------|---------|----------|---------|----------|---------|-----------|---------|
|  | Est.     | SE      | Est.     | SE      | Est.     | SE      | Est.      | SE      |
| <b>Support for corrupt vs. clean incumbent</b> |          |         |          |         |          |         |           |         |
| 1st pctl                                       | 0.035    | (0.049) | 0.042    | (0.055) | 0.040    | (0.052) | 0.018     | (0.057) |
| 25th pctl                                      | 0.006    | (0.038) | 0.012    | (0.043) | 0.011    | (0.040) | -0.010    | (0.044) |
| 50th pctl                                      | -0.024   | (0.031) | -0.022   | (0.034) | -0.020   | (0.032) | -0.037    | (0.034) |
| 75th pctl                                      | -0.056*  | (0.033) | -0.052   | (0.033) | -0.050   | (0.031) | -0.064**  | (0.032) |
| 99th pctl                                      | -0.088** | (0.041) | -0.083** | (0.039) | -0.080** | (0.039) | -0.091**  | (0.037) |
| <b>Coefficient estimates</b>                   |          |         |          |         |          |         |           |         |
| Pol. Awareness                                 | 0.011    | (0.022) | 0.033    | (0.080) | 0.051    | (0.081) | 0.044     | (0.080) |
| Pol. Awareness $\times$ scandal                | -0.126*  | (0.069) | -0.128*  | (0.067) | -0.123*  | (0.067) | -0.111    | (0.069) |
| Scandal  | 0.039    | (0.051) | 0.044    | (0.054) | 0.042    | (0.054) | 0.319***  | (0.106) |
| PID  | 0.122*** | (0.003) | 0.087*** | (0.007) | 0.095*** | (0.011) | 0.095***  | (0.011) |
| Dem. inc.                                      |          |         | 0.071**  | (0.030) | 0.070**  | (0.030) | 0.071**   | (0.030) |
| Dem. inc. $\times$ aware.                      |          |         | -0.046   | (0.038) | -0.046   | (0.039) | -0.044    | (0.039) |
| Econ. eval.                                    |          |         | 0.006    | (0.017) | 0.006    | (0.017) | 0.010     | (0.017) |
| Coattails                                      |          |         | 0.105*** | (0.028) | 0.107*** | (0.028) | 0.110***  | (0.028) |
| Distance                                       |          |         | 0.001    | (0.009) | 0.001    | (0.010) | 0.002     | (0.010) |
| Vote margin                                    |          |         | 0.010    | (0.012) | 0.010    | (0.012) | 0.011     | (0.012) |
| Tenure   |          |         | 0.016    | (0.019) | 0.016    | (0.019) | 0.022     | (0.019) |
| Intensity                                      |          |         | 0.040    | (0.074) | 0.040    | (0.075) | 0.043     | (0.075) |
| Vote margin $\times$ aware.                    |          |         | 0.029*   | (0.016) | 0.027*   | (0.016) | 0.027*    | (0.016) |
| Tenure $\times$ aware.                         |          |         | -0.014   | (0.026) | -0.015   | (0.025) | -0.011    | (0.025) |
| Econ. eval. $\times$ aware.                    |          |         | -0.005   | (0.024) | -0.005   | (0.024) | -0.006    | (0.024) |
| Coattails $\times$ aware.                      |          |         | 0.042    | (0.042) | 0.047    | (0.042) | 0.044     | (0.042) |
| PID $\times$ aware.                            |          |         | 0.027*** | (0.009) | 0.027    | (0.016) | 0.026     | (0.016) |
| Distance $\times$ aware.                       |          |         | -0.026*  | (0.015) | -0.026*  | (0.015) | -0.027*   | (0.015) |
| Intensity $\times$ aware.                      |          |         | -0.143   | (0.106) | -0.141   | (0.108) | -0.138    | (0.108) |
| Econ. eval $\times$ PID                        |          |         |          |         | -0.002   | (0.006) | -0.002    | (0.006) |
| Coattails $\times$ PID                         |          |         |          |         | -0.018   | (0.012) | -0.018    | (0.012) |
| Distance $\times$ PID                          |          |         |          |         | 0.001    | (0.004) | 0.001     | (0.004) |
| Econ. eval $\times$ aware. $\times$ PID        |          |         |          |         | -0.004   | (0.009) | -0.004    | (0.009) |
| Coattails $\times$ aware. $\times$ PID         |          |         |          |         | -0.007   | (0.019) | -0.006    | (0.019) |
| Disatance $\times$ aware. $\times$ PID         |          |         |          |         | 0.001    | (0.005) | 0.001     | (0.005) |
| PID $\times$ scandal                           |          |         |          |         |          |         | 0.005     | (0.011) |
| Econ. eval $\times$ scandal                    |          |         |          |         |          |         | -0.040*   | (0.021) |
| Coattails $\times$ scandal                     |          |         |          |         |          |         | -0.018    | (0.039) |
| Distance $\times$ scandal                      |          |         |          |         |          |         | 0.001     | (0.015) |
| Vote margin $\times$ scandal                   |          |         |          |         |          |         | -0.034    | (0.024) |
| Tenure $\times$ scandal                        |          |         |          |         |          |         | -0.091*** | (0.030) |
| Intensity $\times$ scandal                     |          |         |          |         |          |         | -0.111    | (0.205) |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ 

acts also shows a decreasing pattern of support for corrupt incumbents with increase in political awareness, but the results are both substantively and statistically weaker. These results seem to indicate that voters primarily care about actual abuses of power, and that the high-awareness voters are still more sensitive to such cases of corruption.

Table A12 shows the coefficient estimates for the model underlying Figure 4 in the paper.

Table A9: Additional incumbent and challenger control variables – House

|  | (1)                 | (2)                  | (3)                  |
|--|---------------------|----------------------|----------------------|
| <b>Support for corrupt vs. clean incumbent</b> |                     |                      |                      |
| 1st pctl                                       | 0.015<br>(0.037)    | 0.011<br>(0.037)     | 0.015<br>(0.033)     |
| 25th pctl                                      | -0.013<br>(0.028)   | -0.015<br>(0.029)    | -0.016<br>(0.026)    |
| 50th pctl                                      | -0.042*<br>(0.025)  | -0.044*<br>(0.026)   | -0.047**<br>(0.024)  |
| 75th pctl                                      | -0.072**<br>(0.030) | -0.072**<br>(0.030)  | -0.079***<br>(0.029) |
| 99th pctl                                      | -0.100**<br>(0.040) | -0.100***<br>(0.038) | -0.109***<br>(0.038) |
| <b>Coefficient estimates</b>                   |                     |                      |                      |
| Pol. Awareness                                 | -0.016<br>(0.014)   | -0.012<br>(0.015)    | -0.009<br>(0.015)    |
| Pol. Awareness $\times$ scandal                | -0.119**<br>(0.058) | -0.116**<br>(0.056)  | -0.127**<br>(0.055)  |
| Scandal  | 0.018<br>(0.038)    | 0.013<br>(0.036)     | 0.016<br>(0.035)     |
| PID  | 0.102***<br>(0.002) | 0.102***<br>(0.002)  | 0.101***<br>(0.002)  |
| Dem. inc.                                      |                     | -0.085*<br>(0.049)   | -0.079<br>(0.050)    |
| Dem. exp. advantage                            |                     | 0.106**<br>(0.042)   | 0.073<br>(0.046)     |
| Rep. exp. advantage                            |                     | 0.028<br>(0.044)     | -0.007<br>(0.043)    |
| Tenure Length                                  |                     | 0.007<br>(0.006)     | -0.010*<br>(0.006)   |
| Incumbent's previous vote share                |                     |                      | 0.034***<br>(0.005)  |
| Dem. presidential vote share                   |                     |                      | -0.101**<br>(0.040)  |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

This model augments the main specification in the paper by adding a triple interaction between political awareness, scandal and partisanship, as well as constituent two-way interaction terms

Table A10: Results with alternative fixed effects

|                                 | House                |                     |                     | Senate               |                     |                     |
|---------------------------------|----------------------|---------------------|---------------------|----------------------|---------------------|---------------------|
|                                 | Election<br>Year FEs | District<br>FEs     | Two-Way<br>FEs      | Election<br>Year FEs | State<br>FEs        | Two-way<br>FEs      |
| Pol. Awareness                  | -0.016<br>(0.014)    | 0.000<br>(0.016)    | -0.004<br>(0.015)   | 0.011<br>(0.022)     | 0.015<br>(0.023)    | 0.017<br>(0.022)    |
| Pol. Awareness $\times$ scandal | -0.118**<br>(0.058)  | -0.096*<br>(0.057)  | -0.093<br>(0.056)   | -0.126*<br>(0.069)   | -0.148**<br>(0.068) | -0.132*<br>(0.069)  |
| Scandal                         | 0.018<br>(0.038)     | 0.026<br>(0.038)    | 0.018<br>(0.038)    | 0.039<br>(0.051)     | 0.052<br>(0.052)    | 0.047<br>(0.052)    |
| PID                             | 0.102***<br>(0.002)  | 0.103***<br>(0.002) | 0.102***<br>(0.002) | 0.122***<br>(0.003)  | 0.121***<br>(0.003) | 0.121***<br>(0.003) |
| <i>N</i>                        | 18,996               | 18,996              | 18,996              | 11,060               | 11,060              | 11,060              |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ 

Table A11: Complexity and legality of scandal charges

|           | Complexity of charges |                      | Legality of charges  |                   |
|-----------|-----------------------|----------------------|----------------------|-------------------|
|           | More complex          | Less complex         | Illegal              | Not illegal       |
| 1st pctl  | 0.064<br>(0.044)      | -0.144*<br>(0.082)   | 0.009<br>(0.076)     | 0.051<br>(0.050)  |
| 25th pctl | 0.028<br>(0.035)      | -0.129**<br>(0.059)  | -0.026<br>(0.056)    | 0.021<br>(0.040)  |
| 50th pctl | -0.009<br>(0.031)     | -0.111***<br>(0.038) | -0.060<br>(0.040)    | -0.009<br>(0.036) |
| 75th pctl | -0.048<br>(0.037)     | -0.094***<br>(0.031) | -0.094***<br>(0.034) | -0.039<br>(0.040) |
| 99th pctl | -0.084*<br>(0.047)    | -0.078*<br>(0.042)   | -0.126***<br>(0.042) | -0.069<br>(0.050) |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ 

between political awareness and partisanship, and scandal and partisanship. To save on space, the coefficients for the election-year dummies are omitted. The results for the House and the Senate are shown in columns 1 and 2, respectively.

As mentioned in the paper, the dependent variable used in the main analysis is potentially problematic because voting for the election winner is overreported (Wright, 1993), and incumbents are overwhelmingly the winners. Here, I show that the results are similar when alternative measures of incumbent support that may be less sensitive to over-reporting are used. As alternative measures, I use incumbent approval (only available for the House), and incumbent feeling thermometer scores.



Table A12: Political Awareness, scandal, and partisanship

|  | House               | Senate              |
|--|---------------------|---------------------|
| Pol. Awareness                               | -0.029*<br>(0.016)  | 0.007<br>(0.023)    |
| Scandal                                      | 0.027<br>(0.042)    | 0.034<br>(0.052)    |
| PID  | 0.085***<br>(0.005) | 0.100***<br>(0.006) |
| Pol. Awareness $\times$ scandal              | -0.129**<br>(0.062) | -0.120*<br>(0.070)  |
| PID $\times$ scandal                         | -0.014<br>(0.016)   | -0.009<br>(0.020)   |
| Pol. Awareness $\times$ PID                  | 0.031***<br>(0.007) | 0.036***<br>(0.009) |
| Pol. Awareness $\times$ PID $\times$ scandal | 0.021<br>(0.025)    | 0.018<br>(0.025)    |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

The former is a standard binary measure; the latter lies in the  $[0, 100]$  interval.<sup>11</sup> Figure A2 shows the same results as in Figure 1 in the paper, but with stated vote choice replaced with these alternative measures of incumbent support. The results are quite similar to those for incumbent vote.

In the House analysis, about 20% of the scandal district-years in the ANES contain less than 5 respondents. While this is an artifact of the low coverage of any one district by the ANES, the worry is that the results are sensitive to this low observation count. In Table A13, I report the results when only district-years (with or without scandal) with more than 5 and 10 respondents are used (columns 2 and 3, respectively; column 1 uses all the data as in the main text, for reference). The results are substantively very similar.

## A7 Strategic Engagement in Corruption and Attenuation Bias

In the text, I argue that an important non-random aspect of the data-generating process – politicians’ potential strategic engagement in corruption in response to their electorates’ political awareness – likely induces attenuation bias in rejecting the null hypothesis. Here, I provide details on the reasoning behind this statement.

Figure A3 shows the extensive-form game tree of the formal model mentioned in the text. The model is a simple complete-information game with two actors: a representative voter and an

<sup>11</sup>It would be better to use the difference between incumbent and challenger FT scores, rather than relying on incumbent FT score alone, since the difference helps account for interpersonal differences in scoring. However, the missingness rate for the challenger FT scores is very high, making the difference unreliable.

Table A13: Results without district-years with low observation counts

|           | All<br>district-years | District-years<br>w/ > 5 obs. | District-years<br>w/ > 10 obs. |
|-----------|-----------------------|-------------------------------|--------------------------------|
| 1st pctl  | 0.015<br>(0.037)      | 0.020<br>(0.041)              | 0.028<br>(0.048)               |
| 25th pctl | -0.013<br>(0.028)     | -0.013<br>(0.031)             | -0.006<br>(0.036)              |
| 50th pctl | -0.042*<br>(0.025)    | -0.046*<br>(0.027)            | -0.043<br>(0.030)              |
| 75th pctl | -0.072**<br>(0.030)   | -0.079**<br>(0.032)           | -0.077**<br>(0.034)            |
| 99th pctl | -0.100**<br>(0.040)   | -0.112***<br>(0.041)          | -0.112**<br>(0.045)            |

Note: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

incumbent politician. The voter can have one of two levels of political awareness: low or high.<sup>12</sup> The voter makes a binary decision: to reelect the incumbent ( $E$ ) or not ( $\neg E$ ). The incumbent can be either involved in a corruption scandal, or not involved. The voter observes with certainty if the incumbent had engaged in corruption. The incumbent also makes a binary decision: whether to run for reelection ( $R$ ) or not ( $\neg R$ ).

The timing of the game is as follows. In this model, the decision of a politician to engage in corruption is not related to political awareness of the electorate. Therefore, nature assigns corruption, with probability  $r$ .<sup>13</sup> Next, nature assigns the incumbent to a high-awareness electorate (represented by a representative voter) with probability  $p$ .<sup>14</sup> The incumbent subsequently decides whether to run for reelection or not. If the incumbent does not run, the game ends. If the incumbent runs, the voter then decides whether to reelect the incumbent or not, and the game ends.

The preferences of the actors are as follows. I assume that  $H_{A1}$  is true, i.e. that a high-awareness voter is less likely to vote for a corrupt incumbent than a low-awareness voter. In line with  $H_{A1}$ , the high-information voter prefers to reelect the incumbent only if the incumbent is not engaged in corruption; the low-information voter always reelects the incumbent, irrespective of whether the incumbent is corrupt or not.<sup>15</sup> Running for reelection is costly, and so the incumbent prefers not to run than to run and lose. However, winning reelection outweighs the cost of running, and so the incumbent always prefers to get reelected.

<sup>12</sup>This binary awareness space is used for simplicity; the results would be substantively unchanged if the awareness space was less coarse.

<sup>13</sup>Note that this assignment need not be interpreted as random from the perspective of the voter; it is simply random conditional on political awareness, and the remaining potential factors influencing the decision to engage in corruption are left unmodeled.

<sup>14</sup>Assignment probabilities are stated simply as part of the convention, but are not of interest in this modeling exercise.

<sup>15</sup>The low-awareness voter need not always prefer to reelect the incumbent. It is sufficient to assume that she has a higher preference for the incumbent than the high-awareness voter.

Based on this simple structure, the only strategic actor in the game is the incumbent, who chooses whether to run for reelection based on the assignment of corruption and the voter preferences. Since the game is complete-information, the equilibrium concept is the subgame perfect Nash equilibrium (SPNE), obtained by the simple application of backward induction. I do not impose a specific payoff structure, as any utility function which satisfies the preferences of the actors solves for the same equilibrium of the game.

In Figure A3, thick lines represent equilibrium play based on backward induction. Only the corrupt incumbent facing the high-awareness electorate chooses not to run for reelection. The implications for the empirical identification of the results are discussed in the paper. While the resulting equilibrium is start (i.e. no corrupt incumbent facing the high-awareness electorate runs for reelection), this is due to the simplifying assumptions made. But the general result, that strategic politicians' behavior likely induces attenuation bias would remain in a model with similar assumptions that would yield more realistic predictions.<sup>16</sup>

Figure A4 shows the extensive-form game tree of a similar model, but one where it is assumed that in addition to retirement, an incumbent's decision to engage in corruption is also strategic. The actors are the same as in the first model. The voter and the politician also have the same characteristics: awareness levels and involvement in scandal, respectively. The voter makes the same binary decision whether to reelect the incumbent. The politician's choice set, however, is changed, because in this model I assume that both the decision to engage in corruption and to run for reelection depend on the extent to which voters are informed about politics.

The timing of the game is therefore slightly different from the first model. Nature moves first, but only to assign the incumbent to a high- or low-awareness electorate. Next, the incumbent chooses whether to engage in corruption ("scandal") or not, and then whether to run for reelection.<sup>17</sup> The subsequent play is the same as in the first model.

The preferences of the voter are the same as in the first model. The incumbent prefers engaging in corruption and getting reelected to being clean and getting reelected, and being clean and getting reelected to being engaged in corruption and voted out of office. This preference ordering is consistent with corruption benefits being higher than costs of engaging in corruption (such as reputation concerns), but the net benefit of corruption being lower than benefits from holding office (ability to influence policy, public recognition, etc.).<sup>18</sup>

Once again, the only strategic actor is the incumbent, who decides whether to engage in corruption and run for reelection based on the assignment to the high- or low-awareness electorate. The equilibrium concept is the same. The payoff structure is once again left unspecified, as any payoffs which are consistent with the preferences of the incumbent and the voter solve for the same equilibrium of the game, using backward induction.

As in Figure A3, thick lines represent the sub-game perfect Nash equilibrium. Only the incum-

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<sup>16</sup>Political awareness of the electorate likely affects what kind of politicians select to run for office, not just whether an incumbent retires. I abstract from such type of political selection here, but it is easy to imagine that it only induces stronger attenuation bias. Namely, "bad" politicians, i.e those inherently more prone to corruption, would be less likely to run for office in high-awareness districts, precisely where according to  $H_{A1}$  voters are more likely to punish corruption.

<sup>17</sup>In principle, the two decisions can be collapsed into one compound decision. I separate the two decisions for the purpose of clarity.

<sup>18</sup>More formally, let  $b_1$  denote the benefits from holding office, and  $b_2$  benefits from engaging in corruption. Define  $c_1$  and  $c_2$  as costs of holding office (for example opportunity costs and time away from family) and of engagement in corruption, respectively. The preferences of the incumbent outlined above are consistent with  $b_1 - c_1 > 0, b_2 - c_2 > 0$ , and  $b_1 > b_2 - c_2$ . I believe that these assumptions are uncontroversial.

bent facing the high-awareness voter decides not to engage in corruption, and all incumbents run for reelection on the equilibrium path. The implications for the identification of the results are discussed in the paper.

In both models, it is straightforward to see that the implications of the models are qualitatively the same if  $H_{A2}$  – that low-awareness voters are more likely to punish corrupt politicians – is assumed to be true instead of  $H_{A1}$ . In this case, the equilibrium play thick lines would be reversed for the two nodes indicating the high- and the low-awareness electorate. For example, in the first model, corrupt incumbents would only choose  $\neg R$  when facing a low-information electorate, since choosing otherwise would imply electoral defeat.

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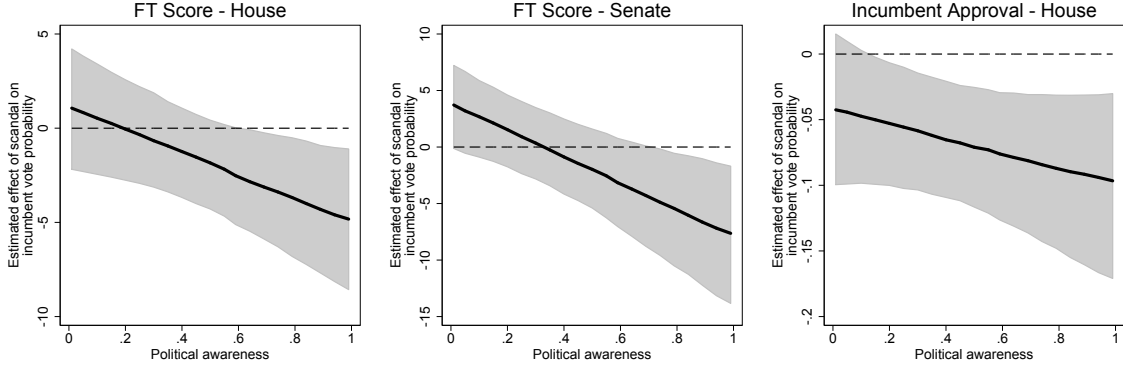
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Figure A1: Missing data and listwise deletion

[illegible]

The first column shows the patterns of missingness across the variables used to construct the awareness score. A “+” indicates a non-missing value for a variable, while a “.” indicates a missing value. The rows show all the patterns of missingness. The second column (“mv”) shows the number of missing values across all the variables in a given row, and the third column (“\_freq”) indicates the frequency with which this pattern of missing values occurs.

Figure A2: Alternative measures of incumbent support



The lines represent the difference in the predicted probability of voting for a corrupt incumbent relative to a clean incumbent for different levels of political awareness. Results are based on the model equivalent to the model in equation 1, except for the dependent variables, shown in each panel of the figure. Negative values imply that the predicted vote probability for a corrupt incumbent is lower than for a clean incumbent at a given level of political awareness. Estimates are calculated for values of political awareness from the 1st percentile to the 100th percentile in five-percentile steps. The shaded area represents the 90 percent confidence interval. All quantities are averaged over fifteen imputed datasets.

Figure A3: First model – reelection bid is strategic

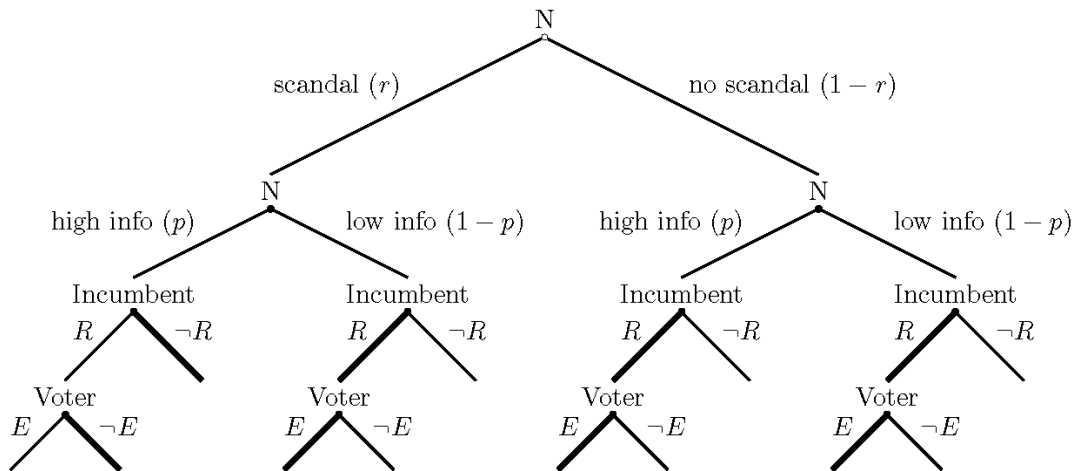


Figure A4: Second model – corruption and reelection bid are strategic

