



SAWE Southeast Region Officers' Lunch Meeting

8/29/2018

Attendees	Present
• Officers	
○ Director – Damian Yañez	Y
○ President – Farid Farizy	N
○ Vice President – Tom Tanner	Y
○ Secretary – Luis Alberto Lopez	N
○ Treasurer – Dell Ruff	Y

Topics of Discussion	Comments
• Chapter Items	
○ Membership	<ul style="list-style-type: none">• Damian reported that Brett and Farid have renewed.• Damian provided Farid with our membership presentation. Farid forwarded it to a shipping company in Savannah who will share it with their loadmasters.
○ Available Funds	<ul style="list-style-type: none">• Dell reported current balance remains at \$1976.37.• Dell asked Bob Martin about Gulfstream support for our local Chapter. Apparently, Gulfstream doesn't do annual memberships, not even for AIAA. They do support events on a case by case basis. Dell to ask about help in paying for our 4th Qtr Dinner Meeting.
○ Chapter Projects	<ul style="list-style-type: none">• Damian updated chapter website news and events.• Tom still working to update our Chapter Constitution to make it current.• Damian volunteered to help clean up formatting of Handbook for International. Peter Stubbers and Damian have chosen a format, and have made a good start. Tom and Dell will be helping as well. We could still use more volunteers.
○ Chapter Meetings	<ul style="list-style-type: none">• Next Chapter Meeting at Gulfstream on Sep 27 @ 11:30am. Assignments:<ul style="list-style-type: none">○ Room (Lift) – Damian - Reserved○ Announcement - Luis○ Food/Drink – Farid○ Presentation - Tom○ Setup/Clean up – All• 4th Qtr Chapter Meeting on Dec 13<ul style="list-style-type: none">○ Need dinner venue.○ Bill Bose, Int. President, will attend and present.



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Topics of Discussion	Comments
• International Items	
○ Sales and Marketing	<ul style="list-style-type: none">• Damian has completed the presentation for inviting companies to join SAWE.• He will be presenting it at the Hampton Roads Regional , and the 2019 International Conference.
○ Regional Conference	<ul style="list-style-type: none">• Sep 13-15 @ Norfolk, VA Hampton Roads Chapter. Damian will be attending.
○ SAWE Certification Effort	<ul style="list-style-type: none">• Damian invited to Corporate Steering Committee (CSC) where he provided name of contact at GA Tech for possible training collaboration.