

FREE REPORT

The GSM Recharge Card Printing Manual

HOW TO START AND MAKE MONEY FROM RECHARGE CARD PRINTING BUSINESS IN NIGERIA

by

Oyedepo John

www.SOJblog.com/cardbusiness

Get the Recharge Card Printing Business Kit, Including the List of Authorized & Reputable Dealers & Printing Software for Just N3,000. Visit www.sojblog.com/cardbusiness

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Introduction

My name is **Oyedepo John** and I am a Netpreneur (I guess you should know that by now). Firstly, I won't be thanking you for downloading this free report; I will be thanking you for taking a bold step in setting yourself free financially. Actually, I won't be surprised if you do not know me before now – I am not more of a 'talking' person. I have been around not quite long like my counterparts. Although I got exposed to Internet Business in 2008, I only ventured into GSM recharge card printing business in late 2009, and since then I have excel and I am proud of whom I am today. Although, I am 'not the best' (guru) in my field yet, but I am sure you have enough to learn from me.

I personally authored the ebook "**Adsense Bible Kit**" to empower Nigerian youths and 'jobless' graduates for them to be able to live without looking for jobs. In this ebook, I revealed, without leaving any secret out, the exact methods I implicated that is making me thousands of dollars into my bank account every single month.

This secret makes Google pay me over N100,000 every month!

Also, I showed some Nigerian Bloggers that has been making money online, how they have been doing it and how you too can. To get involved also, you can start by enrolling into my free online training at www.adsensebiblekit.com. The 7-day training course is free of charge. Visit the website now before you continue, register, check your email to confirm and then come back here to continue.

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Back to our main topic of the day...

In this short report, I will be revealing to you how you can get started in the **GSM Recharge Card Printing Business** and how to succeed with or without competitors. I will want you to read every pages of this report with kin interest so that you won't miss any important line – don't just flash through.

Without wasting much of your time, let the teaching begins.

Best of luck!

Oyedepo John

Oyedepo John

GSM Recharge Card Printing Business

Recharge card is one of the GSM products that every GSM users can't do without. Research has it that recharge cards or vouchers are the fastest selling products in the country accounting for over 10 million patronages per day.

What a goldmine!

No wonder, the recharge voucher printing business keeps booming amidst strong competitions and so many call centers springing up across the country day in, day out. This market is still growing and will continue to grow as long as telecommunications and mobile phones still exist. The reason is because the business has come to stay with the capacity to generate millions of naira from Nigerians who cannot do without buying recharge cards to connect with people for different purposes.

If you've been longing to venture into this money making opportunity in the GSM recharge card business but you don't know how or where to start, this report is your ticket to the mega opportunity in the GSM recharge card business.

I hate to see my fellow Nigerian youths struggle financially especially at this time of economic challenges. The unemployment rate in Nigeria is not even helping matters. And this was the major reason I set up a free training on how to make thousands from Blogging and Adsense. I am making it free so that everyone can partake in the online class. If you haven't enrolled already, make sure you visit www.adsensebiblekit.com to register for free. It is a free 7-day online coaching, which will be delivered into your email inbox everyday till the next 7 days.

In like manners, I have gathered this free report to empower youths, unemployed or anyone that is looking to expand and make some extra cash. This is my own token to help Nigerians benefit from this rich source of wealth using the internet.

To say the fact, I have been very fascinated by this business that I found it difficult to withhold the secrets of this business from people like you who are interested in making more money.

This business is so profitable in the sense that... at least one person in every home in Nigeria, in one way or the other, buy recharge card on a daily basis. Just think of it, don't you buy recharge card? Is there anyone else doing the same in your home or house? Even despite the hard times, thousands of phones are still been sold on a daily basis and also, millions of recharge cards are been sold along every single day. Of course, everyone buy recharge cards and by doing so you are making some people richer.

Yet, very few people (about 10%) are opened to the reality of joining the group of sub-dealers and making huge profit through direct printing of bulk vouchers and retails sales.

Many secondary school students are now using phones not minding using their 'pocket money' to buy recharge cards. The aged are also in the game as their children send them recharge cards as a way of sending them money so that they can sell it for cash. The telecoms are extending their services to more villages, covering more area in Nigeria every day and just imagine how profitable it will be for someone to embrace a business like this especially at a locality where there is no or low competition. Even if you are located at a place where there are competitors, you will still have your own share of the market, no matter what. The truth of the matter is, competitions or no competitions, what really matters is how to go about carrying out the business efficiently and effectively.

The recharge card printing business is getting easier day-by-day with the introduction of the internet. Few years ago, for any recharge card businessman to be involved in the recharge card business, he/she will have to travel down to a dealer's office in which most of them reside in Lagos. As a result of this, the businessman risks his/her life and cash by traveling from far distance down to Lagos.

But today, the story has changed!

With the advancement in technology, any person that wants to be involved in this business can now easily start printing recharge vouchers from any part of Nigeria. You can even do this business without leaving your bedroom if you have access to the internet.

As at today, all you need to start this business is to get access to the wholesaler's website (Dealers), and make your transactions easily by simply paying into their company's account. Then notify them of your payment and you will get your recharge PINs in your email inbox where you can then print it out and start selling in your locality. This process has become so easy compare to taking the risk of traveling or carrying bulky cash around the country.

The Telecommunication Companies are now declaring their profits and turnovers which are running into trillions of Naira. Isn't that amazing? The most interesting part is that we can all have our share of this goldmine through printing and selling of these recharge cards. You can start this business on a large scale, medium or small scale having at the back of your mind that your profit will depends on how much you put into it – as your capital.

How True is the Recharge Card Printing Business in Nigeria?

Despite the fact that the GSM industry has become a widely accepted business, some people still doubt the authenticity and legality of this wonderful and profitable business.

Let me use this medium to tell you that the recharge card printing business in Nigeria is as legal as any other legalized businesses in Nigeria. This is one of the businesses in Nigeria that you can do and the EFCC will not come after you.

Let me explain this section very well...

You see, before now, it is only the Major Dealers in the telecommunication industry that have the right to print recharge vouchers. These Dealers have to pay millions of Naira and followed stringent rules to become Dealers that can print vouchers and sell to Sub-Dealers who in turn sell to Retailers and finally to the Consumers (that's you).

However, with the advent of certain software, internet and computer, this has now changed for better. The recharge voucher printing business has become accessible to everyone. Ordinary people who don't have millions (as start-up capital) like me and you can now participate in the business easily. Although you need to have the knowledge, skills and appropriate tools/software/devices in order to get started and succeed in this business.

The rights to **Recharge Cards** is vested only on the telecommunication operators in the country such as MTN, Glo, Etisalat, Airtel, Visafone, Starcomms and so on, while people like me and you can easily print **Recharge Vouchers** in partnership with some Major Dealers in the telecommunication industry, whom the GSM operators have given the sole license to distribute their recharge PINs.

It should be noted that **Recharge Cards** is different from **Recharge Vouchers**. The **Recharge Cards** are in hard paper form, sealed with computerized security silver panel containing the PIN numbers for recharging. While the **Recharge Vouchers** are printed on soft papers with or without the name of the wholesaler on them and with no special security features.

In summary, only the **GSM Operators** can print the computerized security sealed **Recharge Cards** while you and I can only print the **Recharge Vouchers** printed on ordinary soft papers.

In a lay man's explanation, **recharge cards** (N200 and above) are the ones you need to scratch before you can see the recharge PIN numbers while the ones on ordinary white soft paper are **recharge vouchers** (N100 'credits'). This means you can only print recharge vouchers and not recharge cards.

It is of general believe that the process involved in recharge vouchers business is a tedious and technical one, but to be frank with you, most of the technicalities have now been taken care of by the dealers who now offer different tools to individuals for them to start printing recharge vouchers on their own, even with just a few clicks of button.

Different Levels in Recharge Card Printing Business

In the recharge card business, there are just 3 major levels and they are:

1. Dealers
2. Sub-Dealers
3. Small-Scale Investors

I will take a little time to explain this levels one after the other so that you can understands where you stand and how to get started on your own.

DEALERS

As a Dealer, you will be transacting directly with the GSM operators. At this level, you really need a large sum of money to venture into the Dealership level because if you don't have your millions, the GSM operators won't even listen to you.

Although the initial start-up capital together with other requirements and conditions vary according to the GSM operators, your business will be more profitable if you have direct supply from the GSM operators themselves. More so, as a major dealer, you will be entitled to incentives such as car allowance, housing allowance, overseas trips, etc, all sponsored by the GSM operators.

All been said, if you don't have what it takes to be a Dealer, then the next level should be your next option.

SUB-DEALER

As a Sub-Dealer, you will have to transact directly with the Dealers. You have no business with the GSM operators themselves. As a Sub-Dealer, your account will be attached to that of a major Dealer, but the supply and provisions of the recharge PINs will still be coming directly from the GSM operators.

It should be noted that, as a Sub-Dealer, you do not have access to all the incentives and allowances granted to the major Dealers.

However, not having huge start-up capital to invest does not mean that you are counted out of the business; you can be involved as a Small-Scale Investor.

SMALL-SCALE INVESTOR

As a Small-Scale Investor, you can start printing recharge vouchers with as little as N10,000 by dealing with Sub-Dealers, whom the GSM operators have given the sole license to distribute their recharge PINs.

As a Small-Scale Investor, you can easily negotiate with any of the major Dealers or Sub-Dealers on how much you would like to start with them, then you will be on your way to making some good money in the business. This business will not make you rich overnight but can earn you some cool money and make you survive the current economic hardship. Little profits re-invested into this business over a period of time can surely get you there. This is very possible but you must be very ready to sow so as to reap.

What Materials Do I Need to Get Started?

The required materials needed to start this business are not much and they can be fetched with little cash. To start printing recharge vouchers, you need some few materials and I will be classifying them into 2;

1. Computer, Printer, Printing Software and Bulk PINs

or

2. A Machine that Prints Recharge Vouchers without a Computer and Bulk PINs

The options are clear enough. In the first option (Number 1) above, all what you need is a Computer (either a Desktop or Laptop), a Printer, a Printing Software and the Bulk PINs.

While on the other hand (Number 2), you can alternatively make use of a Printing Machine, and the Bulk PINs. And of course, you will need a Paper for both options.

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Also note that it is not necessary that the computer should be connected to the internet because the Printing Machine or Software does not require an internet connection. The only time you need internet is when you want to copy out the Bulk Recharge Card PINs that must have been sent to you by a Dealer or Sub-Dealer. I understand not everyone has internet connection at home, but you can still make use of a cyber café to get your PINs out. Copy it from your email inbox and paste it into a Notepad or MS Word, and then save it into your Flash Drive.

A plain A4 Paper is suitable for this type of business. You can make use of either a black and white, or coloured printer.

The Dealer you will be using might provide you with the printing software. Some Dealers give their software out free of charge while some charge some amount for the software and installation. So if you have just N10,000 start-up capital, you should make sure you use Dealers that give out their software out for free. All that will be required of you is just to order for a minimum of 100 Recharging PINs which will be sent to you, probably through your email address once your payment has been confirmed.

You can also get copies of the free software from some individuals or at some seminars. I provide a Universal Printing Software with Manual on how to use it. You can get it at www.sojblog.com/cardbusiness if you want but it's not for free.

Most of these softwares are secured with LOGIN features. This means you will need to collect the Username and Password from your Dealer before you can be able to use the software.

Finding Reputable and Genuine Recharge Card Dealers

Before starting this recharge card printing business, you must first locate reputable and genuine dealers so that you won't fall victims to scammers and unauthorized Dealers disguising as authorized ones. This is very important so that you won't lose all your start-up capital.

After finding reputable Dealers, you need to look for the ones that are ready to start selling recharging PINs at a reduced cost. Most of the Dealers you will find sell recharge PINs of ALL NETWORKS. These are the people you will be dealing with and not directly with GSM operators (MTN, Glo, Etisalat, Airtel, etc) or unless you too want to be a major Dealer.

Ordering Your Bulk PINs

To pay for recharging PINs (vouchers), you will need to make payment to the company's account number. After payment, you will also need to send your payment details by a text message to the Dealer so that they can process and send your PINs via your preferred methods. You can always get your Dealer's bank account details from their website or through text messages once you contact them.

So once you pay into the Dealer's account, just go ahead to send them a text message for them to be able to confirm the payment as early as possible.

For example, if you pay into any Dealer's account, you can send something like this; **"Send me MTN N100 (100 PINs). I have paid to your account. Name: Oyedepo John. Teller No.: 00000. My Email: oyedepo1@gmail.com."**

You might also want to include any other info they might have asked you to send along with the text message. Also make sure the name you send is the same as the depositor's name. This is just for them to quickly confirm your payment so that they can send your PINs ASAP.

Note that it is important you call the Dealers to confirm if they have on ground what you intend to buy before going ahead to make payment into their account. This will save you time and will not cause any delay in getting your PINs.

The minimum order placement you can make is 100 units of any network you want to buy. Bulk order is necessary in this business because Dealers only sell PINs in 100s. You can not buy 99 PINs or 110 PINs, it must be in 100s. Bit-by-bit orders are not allowed but you can sell in bit to your own customers.

Hey John, what if the PINs are fake?

Don't even think about that. The PIN numbers are so protected that even the Dealers can't see it because it is encrypted. The first person that will ever see it is you that printed it out. Their job is just to transact directly with GSM operators, collect the encrypted PINs in bulk and then start selling it out. They have no business going through the PIN numbers.

How to Print Recharge Vouchers with a Printing Software

If you will be using a software to print out your vouchers, then a computer and a printer is a must. It is not compulsory that the computer should be connected to the internet. You only need an internet connection when you want to copy out your Bulk PINs sent by the Dealer. Because they will be sending the PINs into your email inbox, you need to connect to the internet, login to your email, open the message that was sent to you by the Dealer and then copy them out and paste them into a Notepad on your laptop. If you don't have a laptop to take to a cyber cafe, you can make use of a flash drive.

Before you even get started, your computer should be in good condition. Install a good up-to-date antivirus to get rid of any virus. An active email account is also important in this business.

This is how it works...

- Make sure your computer system, printer and A4 paper are ready.
- Log on to the internet to open an email account if you don't have any before. A Yahoo Mail (www.yahoomail.com) or Gmail (www.gmail.com) is okay.
- Search and find a suitable and reputable Dealer to buy bulk PINs from.
- Visit their website and complete a registration form or visit their office if you're in the same vicinity with the Dealer.
- After the registration is successful, you will be provided with an ID and a Password to access the printing software on your computer. Note that some Dealers will allow you to register for free while some will demand you pay for their software. But don't worry, there is a free software you can use for this. I will talk about it later, so keep reading.
- Go back to the Dealer's website or their office to download the software so that you can install it on your computer system. After downloading the software, install it directly on your desktop. This is the software you will be using every time you want to print out your vouchers. If you need to visit the Dealer's office, they will assist you in installing the software but you will need to carry your laptop or desktop computer along with you.
- Next, purchase bulk PINs from your chosen Dealer. First, call them up to confirm if they have available what you intend to buy before sending money into their account. You can ask them about the current prices they sell their various recharge PINs of various networks. If you are satisfied with

their response, you can then go ahead to deposit the amount into their bank account. After the payment, send a text message to the Dealer's agent to notify them about your payment details. Also with a text message, you can send a break down of your order to the agent. For example, **"Send to me 200 units of N100 MTN, 100 units of N100 Glo, & 500 units of N100 Airtel."**

- Once they confirm your payment, they will send the PINs to your email address. Sign in to your email, copy these PINs and save it in a Notepad or Microsoft Word document on your desktop.
- Then print out these PINs in form of a voucher using the printing software. The software has special features, one of which will ask you where you saved your PINs and it will upload it automatically. Next, connect your printer to your computer system, do some settings inside the software and then print out your vouchers. There are 10 PINs in each Pack, so 100 PINs will produce 10 Packs. That means you will need just 10 papers to print out 100 recharge PINs.

Once you get to this stage, you are already in business. You are actually on your way to making good profits from this venture.

Another wonderful feature of my Universal Printing Software is that you can inscribe your Business Name on the voucher. This can also contain your shop address or mobile number so that people can reach you through phone if they

want to buy packs of vouchers. Most of these softwares are very easy to use. They also comes with a User's Guide which can guide you through anything you want to do with it.

How to Print Recharge Vouchers

Without a Computer

In some cases where you don't have a thing for computers or you don't have one, there are some Dealers who have provided alternatives. One of such Dealers provides an Orange Box with which you can use to print recharge vouchers.

This machine is portable and looks similar to those POS (Point of Sale) machines that are been used by Fast Foods Restaurants (e.g. Mr. Biggs), big Super Markets, Shopping Malls, etc. to make payment with your ATM cards. These types of machine also make use of batteries, hence the reason you hear some people say they can print recharge cards without electricity.

Orange Box is not free. You can always get the latest price from your chosen Dealer. However, apart from Orange Box, there are now many Recharge Card Printing Machines which also make use of batteries and are quite portable just like Orange Box. But none of these machines are free. They cost a few thousands of Naira to acquire them.

How to Make Money Printing & Selling Recharge Vouchers

I have compiled this short report not to make you a millionaire in the next 7 days. But to give you an insight that there is a fortune to be made from recharge card printing business in Nigeria.

If you are wondering how possible to make money from selling your recharge vouchers and make good profits, then you need to clear your doubt right now. It is very possible to make money from printing recharge vouchers and selling in bulk (packs) or in piece to customers.

It may even be bothering you as an entrepreneur how to go about selling the recharge vouchers or having the fear that you are new in the business and may be denied good patronage.

Don't worry, this tips can help you succeed...

What you need to do is very simple. First make a thorough research of your locality. Make a list of Voucher Dealers that sell at the cheapest rate to the GSM Call Centers around you. Then try to reasonably cut your own price and wait for the outcome. You will discover that people tend to walk a few kilometers from their vicinity to patronize a Dealer in another locality simply because of a reduction in price, which might not even be more than 50 kobo.

For example, if the cheapest MTN N100 in your area goes for N960 per pack, you may sell yours for N95.50 to beat the other Dealers (your competitors) hands down.

With a simple mathematical calculation, if you make N4 profit per recharge voucher and sell 1000 packs in a month, it means you will be making around N40,000 in a month ($N4 \times 10,000$ PINs).

However, it should be noted that no matter the number of your competitors, you will still have your fair share of the market, whether you reduce your own price or not, so far you can put in good marketing strategies in place to defect your direct competitors. This is a principle that is driven by creativity and good marketing strategies. Just believe that your customers will always come to you no matter what.

A good way to beat others is to promise your customers that you will be bringing the vouchers to them instead of them coming to you. Make sure you exchange numbers and have then 'flash' your phone number whenever they need to buy vouchers.

In addition, selling at both wholesale and retail level can bring in extra earnings and increase your profit margin. Selling directly to final consumers will surely double your gains because you will be making both the profits of a Sub-Dealer and a Retailer. This method has been tested and working wonderfully. I also implemented this method when I first started out in late 2009.

Another method is to let others work for you. With this method, you involve people who may not be ordinary interested in printing recharge vouchers, by offering them vouchers on credits. After selling, they will return your money to you and they will keep the profit. For example, Mr. Obinna, who sells phone cover cases, mobile chargers and phone batteries may not be selling recharge cards. You can approach Mr. Obinna and offer him some cards at the rate of say N98. He sells each for N100 and makes N2 on each while you make N6 and at the same it, sell faster. However, it is the cumulative effect of this that will count in the long run. Also make sure the person you will be partnering with is a trustworthy person and that he/she will be paying you on time.

If you can sit down and study your market properly, you will discover other techniques that will work out for you. Always bear in mind that no matter the number of your competitors, you will still have your fair share of the market.

I will also like to stress the fact that no matter your location and no matter your market competitors, you will still grab your fair share of the market, having put in place good marketing strategies to push your sales.

Knowing Your Customers

Your customers are very important in this business. You need to be able to locate your target customers so that selling can be very easy for you. Your customers are those people in your area that engage in GSM-related businesses and those involved in inter-personal communication through GSM.

The group of these people can be said to be;

- GSM Call Centers
- Road-side Recharge Card Vendors
- Mobile Phone Sellers
- Individuals
- And so on...

You can decide to sell to any of these customers who are retailers, leaving certain reasonable profit margin for them as well, while you discharge your products as fast as possible to replenish your stock in time.

In terms of individuals who are the final consumers, you can sell to them and double your profits. This way, you will be making both profits of a Sub-Dealer and a Retailer. However, the only disadvantage of limiting yourself to sell directly to the final consumers is that your stock may not move fast even though the profit is doubled.

Conclusion

Wow... it's been an eye-opening right from the start, isn't it? I believe I've done justice to this report by explaining the nitty gritty of GSM Recharge Card Printing Business in Nigeria – how you can start making money from the business with you putting some good marketing strategies in place.

For those who are serious and ready to go into the business and start making extra income with a small start-up capital of about N10,000 or more, I have taken my time to compile a step-by-step package called “**Recharge Card Printing Business Kit**”. If you want to venture into this business and get a successful start-up journey instantly, then you need to download this package.

In this package, you will get to discover:

- The names of reputable and authorized Dealers or companies you can choose from, their contact addresses, phone numbers and website addresses (if any).
- The different prices the different Dealers are selling recharge PINs of different networks.

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- The Dealers that require you to have access to computer and those that do not.
- How you can inscribe your Business Name or any name on the recharge vouchers.
- A pictorial guide on how to use the Universal Printing Software.
- And many more.

The interesting part is... I will include the Universal Printing Software for free, together with the manual on how to use it to start printing recharge vouchers. This software alone is been sold by the Dealers for as high as N10,000 to N25,000. But if you get my guide, I will give you for free. The guide is so easy that a JSS student can use it easily without supervision. By the time you follow these simple steps in the guide, you will be able to print different networks of recharge vouchers.

By the time you download and digest the guide and start the business, you will find out that within few weeks, you will see profits and then start smiling to the bank. Besides, it is the skill that stays with you for the rest of your life. The package is like giving you the map to a goldmine and if you try as much as possible to get the package, I am very sure you will forever be grateful for the opportunity to discover this goldmine.

But the package is NOT FREE of CHARGE.

This package – **Recharge Card Printing Business Kit** – worth **N10,000** considering the fact that it is like giving you the secrets of printing money forever. But I want to prove to you that I am not doing this for your money, I just want to help you succeed in this harsh economy of ours.

So instead of charging N10,000 like my friends advised me to, I have decided to sell it for as low as **N3,000**.

But with a condition!

I am only selling this package to the first 100 serious Nigerians that order for the package.

After selling to the first 100 serious people, I will then increase the selling price of the package to N5,500 that my other colleagues are selling it for.

Now that means there will be a rush for the package. With over 4,000 people reading this free report at the moment, I am very sure all the first 100 copies will be bought within 7 days.

SO HURRY NOW AND GO MAKE YOUR ORDER FOR JUST N3,000.

To place your order, use the bank account info below:

Pay **N3,000** and not ~~N5,500~~ into any branch of **GTBank** nationwide.

Account Name: Oyedepo John

Account Number: 003 – 547 – 9764

After you have paid, then go ahead to send me the following:

- Your Name
- The Teller Number
- The Date of Payment and
- Your Correct Email Address

Send them to oyedepojohn@gmail.com and **08066785508**.

After I must have confirmed your payment (usually within 4 hours of payment), I will send the package including the software to your email so that you can download it right away.

No matter how worsen the economic crisis might be, people will continue to buy phones, buy recharge vouchers and make calls, so what are you waiting for to tap into this hot profitable business. The more business centers, individuals and offices you supply, the more your profit.

I believe you've been blessed with this free report. Why don't you share it with your friends and family? They will thank you for it. Send them to www.sojblog.com/card to download theirs.

Other Important Resources

⇒ JOIN MY FREE TRAINING CLASS

Where I Will Be Showing You How I Have Been Making Over N100,000 from Blogging & Adsense. It Is a 7-Day Online Free Training.

Go to www.adsensebiblekit.com to register for free.

⇒ BECOME A BULK SMS RESELLER

Join the Train of BulkSMS Resellers that Are Making Over N20,000 Per Week from Selling Bulk SMS to Churches, NASFAT Groups, Schools, Clubs, Individuals, etc. I Will Also Build A Website Exactly Like This One: www.sojsms.com for You for FREE If You Order Now.

To Become a Bulk SMS Reseller Including an SMS Website, Pay N10,000 & You Will Get Your Package Within 3 Working Days. Use the Bank Details Above to Make Your Payment and Send Me Your Payment Details With the Subject Paid for Bulk SMS Reseller.

Thank you and God bless.

Also, do not forget that you can purchase the cheapest SMS in town at www.SOJsms.com. You will be able to send text messages with a Customized Sender Name, to over 400 Networks and to over 200 Countries worldwide.

I wish you success as you venture into the recharge voucher printing business today.

See you at the top!



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