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We prove (11). We have

$$\begin{split} p(x,z\mid\theta) &= \prod_{n=1}^{N} p(x_n\mid z_n) p(z_1) \prod_{n=1}^{N-1} p(z_{n+1}\mid z_n) \\ &= \prod_{n=1}^{N} \exp\{(x_n - Cz_n)^T R^{-1}(x_n - Cz_n)\} (2\pi)^{-\prod J_m/2} |R|^{-1/2} p(z_1) \prod_{n=1}^{N-1} p(z_{n+1}\mid z_n) \\ &\Longrightarrow \log p(x,z|\theta) = \sum_{n=1}^{N} (x_n - Cz_n)^T R^{-1}(x_n - Cz_n) + \cdots \\ &= \sum_{n=1}^{N} \operatorname{tr}\{(x_n - Cz_n)^T R^{-1}(x_n - Cz_n)\} + \cdots \\ &= \sum_{n=1}^{N} \operatorname{tr}\{R^{-1}(x_n - Cz_n)(x_n - Cz_n)^T\} + \cdots \\ &= \sum_{n=1}^{N} \operatorname{tr}\{R^{-1}(x_n x_n^T - 2z_n x_n^T C + Cz_n z_n^T C^T)\} + \cdots \\ &= \sum_{n=1}^{N} \operatorname{tr}\{R^{-1}(Cz_n z_n^T C^T - 2z_n x_n^T C)\} + \cdots \\ &= \sum_{n=1}^{N} \operatorname{tr}\{R^{-1}(z_n z_n^T C^T C - 2z_n x_n^T C)\} + \cdots \\ &= \operatorname{tr}\left\{R^{-1}C\sum_n z_n z_n^T C^T - 2R^{-1}\sum_n z_n x_n^T C\right\} + \cdots \\ &= \operatorname{tr}\left\{\Omega C \Psi C^T - 2\Omega \Phi C\right\} + \cdots . \end{split}$$