



2017-2018 First-Year Dealer Agreement

This is an agreement between Southwestern/Great American, Inc., trading as SOUTHWESTERN ADVANTAGE, a Tennessee corporation, hereinafter called "Southwestern Advantage" and

(Dealer) [Please print] MARIA GOLORODOWSKA _____
First Middle Last

hereinafter called "Dealer". Dealers in Southwestern Advantage products are sole owners of their retail businesses, and like sole proprietors everywhere, accept the potential financial risks and enjoy the potential financial benefits of their business.

IN CONSIDERATION of buying Southwestern Advantage products at wholesale prices, and for other good and valuable consideration which is acknowledged, Dealer agrees:

1. To operate in his/her own way, and according to law, in selling products published by Southwestern Advantage and purchased by Dealer at wholesale prices.
2. To complete an electronic business activity record to Southwestern Advantage at the end of each week so Southwestern Advantage may anticipate future wholesale orders and conduct incentive recognition programs.
3. That Dealer is a wholesale customer of Southwestern Advantage, and, as such, will furnish to Southwestern Advantage a satisfactory Parental Support Letter or a valid Letter of Endorsement, or will pay cash for goods ordered.
4. Products sold by Dealer are to be delivered by Dealer to Dealer's customers and collected for by Dealer. Dealer will remit weekly to Southwestern Advantage during the selling season all money collected by Dealer from the sale of products except necessary business expenses to the extent necessary to pay Dealer's account with Southwestern Advantage. Dealer's account with Southwestern Advantage shall be paid in full when Dealer's selling season ends on October 31, 2018, whichever is earlier.
5. That Dealer's gross profits will be the difference between retail and wholesale prices of merchandise sold and delivered by Dealer, and not by any form of hourly wage or commission, or guaranteed income in any form.
6. Therefore, in accordance with applicable federal and state laws, that Dealer is an Independent Contractor under this Dealer Agreement and cannot be treated as an employee or agent of Southwestern Advantage for Federal tax purposes, which includes workers' compensation for work related accidents and illnesses, personal injury or for any other purpose whatsoever.
7. Before commencing sales, to attend a Southwestern Advantage sponsored six-day training session in Nashville, Tennessee. The training sessions are free, and a sales case, and all necessary initial sales supplies and samples will be furnished to dealer at no charge. Dealer bears his/her own travel and food expenses to attend. Dealer may choose to purchase an accident insurance and inventory insurance policy at a premium not to exceed the Company's cost.

IN CONSIDERATION of these promises and agreements made by Dealer, Southwestern Advantage agrees:

8. To sell to Dealer products published by Southwestern Advantage which are distributed at the wholesale prices established by Southwestern Advantage and printed on the back of this sheet. Any changes in published prices will be communicated in writing during the company sponsored training session in Nashville. Dealer pays freight when ordering or returning products.
9. Southwestern Advantage promotes the wholesale business of its products by providing certain services beneficial to the operation of Dealer's retail business, including: all necessary initial sales supplies and samples free of charge; admission to the Southwestern Advantage's Sales School; providing appropriate and timely records of Dealer's account with Southwestern Advantage; processing consumer communications and credit card payments as they are received by Southwestern Advantage; and facilitating appropriate sales tax collections and remittances on behalf of Dealer.
10. All undamaged products left on Dealer's account will be repurchased by Southwestern Advantage at the same price charged. Return shipments must be made promptly upon completion of the delivery period.
11. This Dealer Agreement is for the period beginning the date indicated below, and ending upon completion of Dealer's delivery period in 2018; but may be extended by mutual agreement.
12. Dealer shall be free to exercise his/her own judgment as to time, place, and manner of selling products purchased under this Dealer Agreement. Dealer shall have no right to purchase, lease, or operate an automobile or other vehicle in the name of the Southwestern Advantage, or in any way to bind Southwestern Advantage in any agreement or undertaking with a third party.
13. Dealer will receive suggestions as to areas in which he/she may sell without competition from other dealers with the same products. These suggestions are not assignments and are non-binding on Dealers, although adhering to them ensures Dealer will receive the best possible marketing advice from Southwestern Advantage Sales Managers.
14. Upon satisfactory performance of this agreement, Dealer may refer to his/her record with the Southwestern Advantage, and request letters of reference from Southwestern Advantage that may be used in future career searches.

As Dealer is a wholesale customer of Southwestern Advantage ("Company") in good standing, these parties hereby agree that Dealer may also sell to his/her customers monthly subscriptions to the Southwestern Advantage web site, on these terms between Dealer and Company:

1. Dealer sales will be only by the subscriber's credit card or authorized bank draft/pre-authorized debit, and only confirmed by an online process required by the Company.
2. Subscriber will become Company's customer for Southwestern Advantage web site.
3. Following the initial charge for each paid subscription, Company will credit Dealer's wholesale account monthly with profit according to the profit percentages on Company's Suggested Retail Price Lists. This will continue during the first year for active dealers, according to current Company policy.
4. In the second year and each subsequent year, for each of the months paid by subscribers during Dealer's continuation as an active Southwestern wholesale customer, Company will credit Dealer's wholesale account with profit equal to 25% of the payment received from subscribers, according to then current Company policy.

Dealer's Signature 

Today's Date 02.11.2017

Recommended By Jinuri Sauerstedt
(Student Manager)

By Pavel Plekac
(Southwestern Advantage employee)

Dealer Agreements are valid only when signed by authorized Southwestern Advantage Employee

1007808

Important - Please fill out the reverse side. Thank You

Please fill in all blanks! Thank you.

Mr Ms

YOUR HOME MAILING ADDRESS: (Please Print Clearly)
(Address for Parent Mailings:)

Parent's Names RATAVIA Goloborodskina
Street, Box, etc. Krasnodarskaya 2/28
City, State, Zip Code Kourovskoye, Leningrad, 188066
Home Phone Number (+7) 80977996062

Parents' E-mail wtgol@inbox.ru

ADDITIONAL PARENT INFO: (Please Print Clearly)

Parent's Name
Street, Box, etc.
City, State, Zip Code
Home Phone Number ()
Parents' E-mail Address

Maria Goloborodskina

First Middle Last

UNIVERSITY or COLLEGE: VSE

ADDRESS WHERE YOU RECEIVE MAIL AT UNIVERSITY OR COLLEGE:
(Please print clearly)

Street CHEMICKA 95F

PO Box, Apt #, or Dorm #

City, State, Zip Code PRAGUE

Cell Phone Number (420) 774580286

E-mail gol.maria.03.01.1989@gmail.com

Your Birth Date 08 03
Month / Day 1 KAZANOVKA, Russia

High School Attended Gymnasium N° 40 2016
Name City State Year Graduated

Declared Major Economics & Management

Country of Citizenship / Perm. Residence RUS/CZE

Your Current Year in School (Check One)

G High School G Junior (Third Year)
 G Freshman (First Year) G Senior (Fourth Year)
 G Sophomore (Second Year) G Other

Overall Grade Point Average (A = 4.0)

Are you a member of a fraternity/sorority? G Yes G No

How Recruited - (Student Manager Please Check One)

G 01 Friend/Acq. G 06 Everywhere You Go G 11 Career Fair
 G 02 Team Rec G 07 Float G 12 Stu.Org.
 G 03 Recom-Other G 08 Survey G 13 Alumni Rec.
 G 04 Prepaid G 09 Phone/Email Dir G 14 Legacy Alum
 G 05 Ad/Sign G 10 Website G 15 Other

Sales School Week (Student Manager Please Check One)

G (5) Apr 23-28 G (6) Apr 30-May 5 G (7) May 7-12
 G (8) May 14-19 G (9) May 21-26 G (10) May 28-June 2
 G (11) June 4-9 G (12) June 11-16 G (13) June 18-23

For Student Manager Use: Date: 01 - Nov - 2017

G US G CN

Recommended by:

Sales Mgr. Pavel Aleksov

Student Mgr. T. SAKHACHIDISHVIL Acct. # 11640007

Office Use Only:

Parent SAP #

Date Entered

Dealer SAP #

Sec. Initials

DA SAP #

1st Year - Dealer Agreement Revised 8/11/2017

www.southwesternadvantage.com

YOUR NAME (Please Print Clearly)

(Please circle one)

Scanned by CamScanner

показаться вам угодными. Более подробную информацию вы можете найти на нашем веб-сайте : www.southwesternadvantage.com.

Как показывает опыт, студенты могут получить значительную поддержку от своих родителей, а участие родителей- долгая традиция в Southwestern. Этот бланк является подтверждением поддержки для Вашего(ей) сына(дочери) в течение лета.

Мы благодарим Вас за Вашу поддержку и желаем Вам и Вашей семье всего наилучшего.

Заявление поддержки родителей .

Я(мы) Родитель(и) или законные представители.....*Голоботовская Мария Тимофеевская Мария Юрьевич*
Который(ая) изъявляет желание принять участие в летней программе компании Southwestern. Я(мы) понимаем, что планирует
вести свою собственную фирму по продаже продуктов летом, с условием, что какие-либо непроданные продукты в пригодном состоянии могут быть возвращены
компании Southwestern за их полную стоимость. Я (мы) ниже выражаем ему(ей)
свою поддержку в этом начинании и соглашаемся, что мы отвечаем суммой
500(пятьсот) долларов США в случае, что он(она) не выполнит финансовые
обязательства перед компанией Southwestern.

Подпись(и): *Тимофей* Голоботовская (Golobovskaya)
Имя(печатными буквами): НАТАЛЬЯ ВЛАДИМИРОВНА (Natalya Vladimirovna)
Адрес: Краснодонская 2 - 28 (Krasnodonskaya 2-28)
Город, индекс, страна: КАЛИНинград, Россия 238038 Kaliningrad,
Тел.номер(в течение дня): 8-909-799-60-62 Russia, 236038
E-mail адрес: NAT.GOL @ 12box.ru
DSM: Dave Sawyer / Менеджер студент(а)ов: Tim SAHNIDINOV (11640007)
Подпись студента: *Джон*
Дата: 06.07.2017



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(Dealer) [Please print]

IL YAS

First

Middle

KEDARI

Last

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1. To operate in his/her own way, and according to law, in selling products published by Southwestern Advantage and purchased by Dealer at wholesale prices.
2. To mail a business activity record to Southwestern Advantage at the end of each week so Southwestern Advantage may anticipate future wholesale orders and conduct incentive recognition programs.
3. That Dealer is a wholesale customer of Southwestern Advantage, and, as such, will furnish to Southwestern Advantage a satisfactory Parental Support Letter or a valid Letter of Endorsement, or will pay cash for goods ordered.
4. Products sold by Dealer are to be delivered by Dealer to Dealer's customers and collected for by Dealer. Dealer will remit weekly to Southwestern Advantage during the selling season all money collected by Dealer from the sale of products except necessary business expenses to the extent necessary to pay Dealer's account with Southwestern Advantage. Dealer's account with Southwestern Advantage shall be paid in full when Dealer's selling season ends or October 31, 2018, whichever is earlier.
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13. Dealer will receive suggestions as to areas in which he/she may sell without competition from other dealers with the same products. These suggestions are not assignments and are non-binding on Dealers, although adhering to them ensures Dealer will receive the best possible marketing advice from Southwestern Advantage Sales Managers.
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4. In the second year and each subsequent year, for each of the months paid by subscribers during Dealer's continuation as an active Southwestern wholesale customer, Company will credit Dealer's wholesale account with profit equal to 25% of the payment received from subscribers, according to then current Company policy.

Dealer's Signature

Today's Date

30/10/2017

Recommended By

Timur Sakhautdinov.

By

Pavel Aleabov

(Student Manager)

(Sales Manager, for Southwestern Advantage)

Dealer Agreements are valid only when signed by a Southwestern Advantage Sales Manager

Important - Please fill out the reverse side. Thank You

Please fill in blanks IN CAPITALS. Thank you.

YOUR HOME MAILING ADDRESS: (Please Print Clearly)
(Address for Parent Mailings:)

Parent's Name/s ABDERRAHIM KEDARI

Street RES IBN ZOHR IMM24 APPT 485

City, Postal Code AGADIR, 80000

Country MOROCCO

Home Phone Number () +912661670022

Parents' E-mail eddintheKid@gmail.com

ADDITIONAL PARENT INFO: (Please Print Clearly)

Parent's Name _____

Street, Box, etc. _____

City, Postal Code _____

Country _____

Home Phone Number () _____

Parents' E-mail Address _____

How did you here about Southwestern Advantage?
(please tick)

- Friend/Acquaintance/Family member
- Team recommendation
- Class announcement
- Poster
- Survey
- Careers service
- Professor
- Advertisement/Article
- Facebook or other Social Media
- Southwestern Advantage representative
- Other _____ (please specify)

2017 PRICE LIST

Title	Dir Whse	Sugg. Ret
Advantage Math 1-2	153.72	250.00
Advantage Science	62.97	120.00
Advantage Social Studies/Language	62.97	120.00
Advantage Topic Source	62.97	120.00
Advantage Honors	62.97	120.00
My Fun With Words	22.72	37.00
My Books	38.71	63.00
Explore and Learn	76.84	125.00
Ask Me (each 7 volume set)	54.07	88.00
College Entrance Advantage	221.3	360.00
Family Bible Library	159.8	260.00

Prices for 2018 to be announced
no later than Sales School

www.swhighlanders.com

www.southwesternadvantage.com

YOUR NAME: (Please Print Clearly IN CAPITALS)

ILYAS

First

KEDARI

Middle

Last

Male

Female

(please tick)

UNIVERSITY: UNIVERSITY IBN ZOHR

ADDRESS WHERE YOU RECEIVE MAIL AT UNIVERSITY
(Please print clearly)

Street, (Apt #,etc) _____

City, Postal Code AGADIR, 80000

Country MOROCCO

Phone Number +912635898421

Cell Phone Number _____

E-mail ilyas.Kedari96@gmail.com

Your Birth Date 11/11/1996

Day / Month / Year

High School Attended IBN MAJA AGADIR

AGADIR

High School City _____

2015

Year Graduated _____

Course Subject/Major BIOLOGIE

Graduation Year 2019

Country of Citizenship / Perm. Residence _____

Your Current Year in University (Tick one)

First Year

Fourth Year

Second Year

Other _____

Third Year

Are you a member of a sports team or society? Yes / No

For Student Manager Use:

Date: 11/04/2017

Recommended by:

Pavel Aleabov

Sales Mgr.

T.Sakhautdinov. 11640007

Student Mgr. Acct

Office Use Only:

Parent SAP #

Date Entered

Dealer SAP #

Sec. Initials

DA SAP #

Experience has shown that students benefit greatly from the encouragement of their parents, and involving parents is a long-standing Southwestern tradition. This form signifies your support for your son or daughter this summer.

Thank you for your support, and best wishes to you and your family.

Statement of Parental Support

I/We are the parent(s) or legal guardian(s) of ilyas Kedari, who wishes to participate in the Southwestern program this summer. I/We understand ilyas intends to have his/her own business selling Southwestern products this summer, in which any unsold products in good condition are returnable for full credit. We hereby express our support and encouragement to him/her in this pursuit, and agree to be responsible for up to \$500.00 (U.S.) in the event he or she defaults on his or her financial obligation to Southwestern.

Signature(s) 

Name(s) – please print: ABDERRAHIM Kedari

Address: RES IBN ZOHR IMM 24 APPT 485
AMAL 2 BEN SERGAO AGADIR

City, Country, Postal Code: Agadir, Morocco, 80000

Daytime Phone: 212 661670022 E-mail address: ilyas.kedari96@gmail.com

DSM: Dave Cawse Student Mgr.: Timur Sakhutdinov

Student Signature: 

Due Date: 25/10/2017

Please scan and email to mmenis@southwestern.com
And give the original to the Sales Manager



Сводная информация

29 комментариев на 2 страницах от abloomkz@gmail.com



Southwestern Advantage

2017-2018 First-Year Dealer Agreement

This is an agreement between Southwestern/Great American, Inc., trading as SOUTHWESTERN ADVANTAGE, a Tennessee corporation, hereinafter called "Southwestern Advantage" and

Sagyndyk Atagozy

(Dealer) *[Please print]* First _____

Middle _____

Last _____

hereinafter called "Dealer". Dealers in Southwestern Advantage products are sole owners of their retail businesses, and like sole proprietors everywhere, accept the potential financial risks and enjoy the potential financial benefits of their business.

#1

p.1

- profit percentages on Company's Suggested Retail Price Lists. This will continue during the first year for active dealers, according to current Company policy.
4. In the second year and each subsequent year, for each of the months paid by subscribers during Dealer's continuation as an active Southwestern wholesale customer, Company will credit Dealer's wholesale account with profit equal to 25% of the payment received from subscribers, according to then current Company policy.

Dealer's Signature Today's Date 11/04/2017
Recommended By _____ By _____
(Student Manager) (Sales Manager, for Southwestern Advantage)

Dealer Agreements are valid only when signed by a Southwestern Advantage Sales Manager

#2

p.1

Please fill in blanks IN CAPITALS. Thank you.

YOUR HOME MAILING ADDRESS: (Please Print Clearly)
(Address for Parent Mailings:)

Parent's Name/s Aizada (sister)

Street 11/1 Stroiteley avenue. flat 17

City, Postal Code Karaganda, 10028

Country Kazakhstan

Home Phone Number () +77089015661

Parents' E-mail aiza_yo@mail.ru

ADDITIONAL PARENT INFO: (Please Print Clearly)

Parent's Name _____

Street, Box, etc. _____

City, Postal Code _____

YOUR NAME: (Please Print Clearly IN CAPITALS)
Sagyndyk Atagozy

First _____ Middle _____ Last _____

G Male G Female (please tick)

UNIVERSITY: Charles University

ADDRESS WHERE YOU RECEIVE MAIL AT UNIVERSITY
(Please print clearly)

Street, (Apt #,etc) U Sluncove 664/1a

City, Postal Code Prague, 18600

Country Czech Republic

Phone Number +420777518280

Cell Phone Number _____

E-mail Abloomkz@gmail.com

Your Birth Date 07/01/1998

#3

p.2

City, Postal Code _____

Country _____

Home Phone Number () _____

Parents' E-mail Address _____

How did you hear about Southwestern Advantage?
(please tick)

- Friend/Acquaintance/Family member
- Team recommendation
- Class announcement
- Poster
- Survey
- Careers service
- Professor
- Advertisement/Article
- Facebook or other Social Media
- Southwestern Advantage representative
- Other _____ (please specify)

Day / Month / Year

High School Attended

Atyrau 2014

High School City Year Graduated

Course Subject/Major Chemistry, 3

Graduation Year 2019

Country of Citizenship / Perm. Residence _____

Your Current Year in University (Tick one)

First Year 2015 Fourth Year 2018-2019

Second Year 2016-2017 Other _____

Third Year 2017-2018

Are you a member of a sports team or society? Yes No

2017 PRICE LIST		
Title	Dlr Whsle	Sugg. Ret
Advantage Math 1-2	153.72	250.00

For Student Manager Use:

#4

p.2

2017-2018 First-Year Dealer Agreement

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Sagyndyk Atagozy

<i>(Dealer)</i>	<i>[Please print]</i>	<i>First</i>	<i>Middle</i>	<i>Last</i>
-----------------	-----------------------	--------------	---------------	-------------

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Dealer's Signature



Timur Sakhautdinov

Recommended By

(Student Manager)

Today's Date

11/04/2017

Pavel Aleabov

By

(Sales Manager, for Southwestern Advantage)

Dealer Agreements are valid only when signed by a Southwestern Advantage Sales Manager

Important - Please fill out the reverse side. Thank You

Please fill in blanks IN CAPITALS. Thank you.

YOUR HOME MAILING ADDRESS: (Please Print Clearly)

(Address for Parent Mailings:)

Aizada (sister)

Parent's Name/s

11/1 Stroiteley avenue. flat 17

Street Karaganda, 10028

City, Postal Code

Kazakhstan

Country +77089015661

Home Phone Number ()

Parents' E-mail aiza_yo@mail.ru

ADDITIONAL PARENT INFO: (Please Print Clearly)

Parent's Name

Street, Box, etc.

City, Postal Code

Country

Home Phone Number ()

Parents' E-mail Address

How did you here about Southwestern Advantage?
(please tick)

- Friend/Acquaintance/Family member
- Team recommendation
- Class announcement
- Poster
- Survey
- Careers service
- Professor
- Advertisement/Article
- Facebook or other Social Media
- Southwestern Advantage representative
- Other _____ (please specify)

2017 PRICE LIST

Title	Dlr	Whsle	Sugg. Ret
Advantage Math 1-2	153.72	250.00	
Advantage Science	62.97	120.00	
Advantage Social Studies/Language	62.97	120.00	
Advantage Topic Source	62.97	120.00	
Advantage Honors	62.97	120.00	
My Fun With Words	22.72	37.00	
My Books	38.71	63.00	
Explore and Learn	76.84	125.00	
Ask Me (each 7 volume set)	54.07	88.00	
College Entrance Advantage	221.3	360.00	
Family Bible Library	159.8	260.00	

Prices for 2018 to be announced
no later than Sales School

www.swhighlanders.com

www.southwesternadvantage.com

YOUR NAME: (Please Print Clearly IN CAPITALS)

Sagyndyk Atagozy

First

Middle

Last

G Male



G Female

(please tick)

Charles University

UNIVERSITY:

ADDRESS WHERE YOU RECEIVE MAIL AT UNIVERSITY

(Please print clearly)

Street, (Apt #,etc) U Sluncove 664/1a

City, Postal Code Prague, 18600

Country Czech Republic

Phone Number +420777518280

Cell Phone Number

E-mail Abloomkz@gmail.com

07/01/1998

Day / Month / Year

High School Attended

Atyrau 2014

High School City Year Graduated

Course Subject/Major Chemistry, 3

Graduation Year 2019

Country of Citizenship / Perm. Residence

Your Current Year in University (Tick one)

First Year 2015 Fourth Year 2018-2019

Second Year 2016-2017 Other _____

Third Year 2017-2018

Are you a member of a sports team or society? Yes / No

For Student Manager Use:

Date: 11/4/2017

Recommended by: Pavel Aleabov

Sales Mgr.

Student Mgr. T. Sakhautdinov. Acct 11640007

Office Use Only:

Parent SAP #

Date Entered Dealer SAP #

Sec. Initials DA SAP #

Как показывает опыт, студенты могут получить значительную поддержку от своих родителей, а участие родителей- долгая традиция в Southwestern. Этот бланк является подтверждением поддержки для Вашего(ей) сына(дочери) в течение лета.

Мы благодарим Вас за Вашу поддержку и желаем Вам и Вашей семье всего наилучшего.

Заявление поддержки родителей

Я(Мы) Родитель(и) или законные представители. Ilyassova Gulzazira

Который(ая) изъявляет желание принять участие в летней программе компании Southwestern. Я(мы) понимаем, что Akagozy Sagymbek планирует вести свою собственную фирму по продаже продуктов летом, с условием, что какие-либо непроданные продукты в пригодном состоянии могут быть возвращены компании Southwestern за их полную стоимость. Я (мы) ниже выражаем ему(ей) свою поддержку в этом начинании и соглашаемся, что мы отвечаем суммой 500(пятьсот) долларов США в случае, что он(она) не выполнит финансовые обязательства перед компанией Southwestern.

Подпись(и): Sayf

Имя(печатными буквами): ILYASSOVA GULHAZIRA

Адрес: 111, Stroiley st., apartment 17.

Город, индекс, страна: Karaganda city, 100026, Kazakhstan

Тел.номер(в течение дня): +77089015661

E-mail адрес: g.iliassova@mail.ru

DSM: Dave Causier Менеджер студент(а)ов: Tin SAKHARDINOV

Подпись студента: Anay

Дата: 19.10.17



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