

Mark Stanley: Linear Programming, Hypothesis Testing: ANOVA & Tukey

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Here is a table about different foods at a buffet.

```
df <- data.frame(Per_Ounce = c("Fat(g)", "Protein(g)", "Carbohydrates(g)", "Sodium(mg)",  
  ↪ "Sugar(g)", "Calories", "Cost(cents)"), Garden_salad = c(1,0,3,10,12,15,25),  
  ↪ Grilled_veggies = c(1,1,4,12,5,20,40), Pasta = c(3,2,12,15,6,40,30), Meatballs =  
  ↪ c(6,10,6,25,4,60,50), Curried_chicken = c(4,12,3,20,1,50,60))
```

df

##	Per_Ounce	Garden_salad	Grilled_veggies	Pasta	Meatballs	Curried_chicken
## 1	Fat(g)	1	1	3	6	4
## 2	Protein(g)	0	1	2	10	12
## 3	Carbohydrates(g)	3	4	12	6	3
## 4	Sodium(mg)	10	12	15	25	20
## 5	Sugar(g)	12	5	6	4	1
## 6	Calories	15	20	40	60	50
## 7	Cost(cents)	25	40	30	50	60

Want to minimize cost with the following constraints:

- fat intake to 40 grams or less.
- minimum of 80 grams protein.
- minimum of 60 grams carbohydrates.
- limit his sodium intake to at most 200 milligrams.
- limit calorie intake to at most 700 calories.

The objective function is:

$$z = 25 * \text{garden_salad} + 40 * \text{grilled_veggies} + 30 * \text{pasta} + 50 * \text{meatballs} + 60 * \text{curried_chicken}$$

Here is the cost function as a vector in R:

```
cost <- c(25,40,30,50,60)
```

Where z is the cost function of lunch and the variables represent the quantity of food items purchased

The constraints are that

```
fat_intake <= 40g  
protein_intake >= 80g  
carb_intake >= 60g  
sodium_intake <= 200mg  
calorie_intake <= 700cal
```

Using linear programming we find the optimal combination of foods:

```
library(lpSolve)

# note that we don't need to include sugar here.

val_matrix <-
  ↪ matrix(c(1,1,3,6,4,0,1,2,10,12,3,4,12,6,3,10,12,15,25,20,15,20,40,60,50),nrow = 5,
  ↪ byrow = T)

val_matrix
```

```
##      [,1] [,2] [,3] [,4] [,5]
## [1,]    1    1    3    6    4
## [2,]    0    1    2   10   12
## [3,]    3    4   12    6    3
## [4,]   10   12   15   25   20
## [5,]   15   20   40   60   50
```

```
constraints <- c(40,80,60,200,700)

constraint_dir <- c("<=", ">=", ">=", "<=", "<=")

lp_sol <- lp("min", cost, val_matrix, constraint_dir, constraints)

print(lp_sol$solution)
```

```
## [1] 0.000000 0.000000 2.666667 2.666667 4.000000
```

```
print(lp_sol$objval)
```

```
## [1] 453.3333
```

We don't need to round up, as the food is weighed, so the optimal quantity of foods is: 2.66 pasta, 2.66 meatballs, and 4 curried chicken salad.

The total cost will be \$4.53, and all the constraints will be met.

2. In an experiment to investigate the effect of colour paper (blue, green, orange) on the response rate for questionnaires distributed by the "windshield method" in supermarket partaking lots, 15 lots were chosen, and each colour was assigned at random to five of the lots. The response rate (in %) are given below. Let μ_1 , μ_2 , μ_3 be the population mean response rates for blue, green and orange questionnaires respectively.

Blue: 27 25 30 26 34

Green: 34 29 25 31 29

Orange: 28 22 24 26 25

The response variable is the response rate of different questionnaires. The factor is the color of the questionnaire paper. The treatments are the colors blue, green and orange and the experimental units are the flyers.

We perform a one-way ANOVA using p value of 10%. The null hypothesis is that the color does not change the response rate, and the alternative hypothesis is that the color of flyers DOES change the response rate:

```
blue <- c(27, 25, 30, 26, 34)
green <- c(34, 29, 25, 31, 29)
orange <- c(28, 22, 24, 26, 25)
```

```
mean(blue)
```

```
## [1] 28.4
```

```
mean(green)
```

```
## [1] 29.6
```

```
mean(orange)
```

```
## [1] 25
```

```
response_rates <- c(blue, green, orange)
```

```
colors <- factor(rep(c("Blue", "Green", "Orange"), each = 5))
```

```
anova_result <- aov(response_rates ~ colors)
```

```
summary(anova_result)
```

```
##           Df Sum Sq Mean Sq F value Pr(>F)
## colors      2  56.93   28.47    2.935 0.0917 .
## Residuals   12 116.40    9.70
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

As the p value is 0.0917 which is LESS than 0.1, there is sufficient evidence at the 10% level of significance to indicate that there is a difference in the mean response rates under the different colors.

Here is a 90% Tukey simultaneous confidence interval:

```
tukey_result <- TukeyHSD(anova_result, conf.level = 0.90)
```

```
print(tukey_result)
```

```
##    Tukey multiple comparisons of means
##      90% family-wise confidence level
##
## Fit: aov(formula = response_rates ~ colors)
##
## $colors
##           diff          lwr          upr        p adj
## Green-Blue    1.2 -3.262581  5.6625813 0.8178869
## Orange-Blue  -3.4 -7.862581  1.0625813 0.2358108
## Orange-Green -4.6 -9.062581 -0.1374187 0.0888902
```

All this information shows is that Orange is a worse color than green for paper color of flyer response rates. There is no clear winner, as the interval containing green and blue and the interval containing orange and blue contains zero.

Here is the safety of different resorts, with 100 being the safest and 0 the least safe scores possible:

```
df <- data.frame(Resort = c("Xcaret","Moon Palace","Garza Blankca","Riu"), Traveler_1 =
  ↪ c(40,30,40,50), Traveler_2 = c(60,50,70,80), Traveler_3 = c(60,50,60,60), Traveler_4
  ↪ = c(20,40,50,60))
```

df

	Resort	Traveler_1	Traveler_2	Traveler_3	Traveler_4
## 1	Xcaret	40	60	60	20
## 2	Moon Palace	30	50	50	40
## 3	Garza Blankca	40	70	60	50
## 4	Riu	50	80	60	60

Here the response variable is the safety score of the resort. The treatment factors are the different resorts. A block factor is the use of 4 different travelers.

The ANOVA table:

```
# Create a data frame with the provided data
dframe <- data.frame(Traveler =
  ↪ rep(c("Traveler_1","Traveler_2","Traveler_3","Traveler_4"),each = 4),
  Resort = rep(c("Xcaret", "Moon Palace", "Garza Blanca", "Riu"),times = 4),
  Outcomes = c(40, 30, 40, 50,60, 50, 70, 80, 60, 50, 60, 60,20, 40, 50, 60)
)
```

dframe

	Traveler	Resort	Outcomes
## 1	Traveler_1	Xcaret	40
## 2	Traveler_1	Moon Palace	30
## 3	Traveler_1	Garza Blanca	40
## 4	Traveler_1	Riu	50
## 5	Traveler_2	Xcaret	60
## 6	Traveler_2	Moon Palace	50
## 7	Traveler_2	Garza Blanca	70
## 8	Traveler_2	Riu	80
## 9	Traveler_3	Xcaret	60
## 10	Traveler_3	Moon Palace	50
## 11	Traveler_3	Garza Blanca	60
## 12	Traveler_3	Riu	60
## 13	Traveler_4	Xcaret	20
## 14	Traveler_4	Moon Palace	40
## 15	Traveler_4	Garza Blanca	50
## 16	Traveler_4	Riu	60

```
model <- aov(Outcomes ~ Resort + Traveler, data = dframe)
```

```
summary(model)
```

```
##           Df Sum Sq Mean Sq F value Pr(>F)
## Resort      3   1025   341.7    4.92 0.0272 *
## Traveler    3   1725   575.0    8.28 0.0059 **
## Residuals    9    625    69.4
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Check for difference in mean safety scores of the resorts using critical value approach ($\alpha = 0.05$):

The null hypothesis is that all the resorts have the same mean safety score, and the alternative hypothesis is that at least one resort has a different mean safety score than the others.

```
critical_F <- qf(0.05, 3, 7, lower.tail = F)

critical_F
```

```
## [1] 4.346831
```

As the F value of 4.92 is greater than the critical value of 4.34, there is sufficient evidence to reject the null hypothesis.

Check for difference in mean safety scores the different travellers give using critical value approach (do some travelers just give out higher scores in general?):

The null hypothesis is that all the travelers give the same mean safety score, and the alternative hypothesis is that at least one traveler gives a different mean safety score than the others.

```
critical_F <- qf(0.05, 3, 7, lower.tail = F)

critical_F
```

```
## [1] 4.346831
```

As the F value of 8.28 is greater than the critical value of 4.34, there is sufficient evidence to reject the null hypothesis.

Here is a 95% simultaneous Tukey confidence interval to view differences in the mean safety scores of the different resorts:

```
tukey_result <- TukeyHSD(model, conf.level = 0.95)

tukey_result
```

```
##      Tukey multiple comparisons of means
##      95% family-wise confidence level
##
## Fit: aov(formula = Outcomes ~ Resort + Traveler, data = dframe)
##
## $Resort
##           diff          lwr          upr      p adj
## Moon Palace-Garza Blanca -12.5 -30.895376  5.8953755 0.2174850
## Riu-Garza Blanca          7.5 -10.895376  25.8953755 0.6005945
## Xcaret-Garza Blanca      -10.0 -28.395376  8.3953755 0.3786531
```

```
## Riu-Moon Palace          20.0    1.604624 38.3953755 0.0332115
## Xcaret-Moon Palace       2.5   -15.895376 20.8953755 0.9728629
## Xcaret-Riu               -17.5  -35.895376  0.8953755 0.0628466
##
## $Traveler
##               diff          lwr          upr          p adj
## Traveler_2-Traveler_1 25.0    6.6046245 43.395376 0.0095723
## Traveler_3-Traveler_1 17.5   -0.8953755 35.895376 0.0628466
## Traveler_4-Traveler_1  2.5  -15.8953755 20.895376 0.9728629
## Traveler_3-Traveler_2 -7.5  -25.8953755 10.895376 0.6005945
## Traveler_4-Traveler_2 -22.5 -40.8953755 -4.104624 0.0176911
## Traveler_4-Traveler_3 -15.0 -33.3953755  3.395376 0.1183609
```

We observe that Riu gets higher safety scores than the Moon Palace, and that traveler 2 gives higher safety scores than traveler 1 and traveler 4.

The effects of two factors on the response to television advertisements. The first factor is the time of day at which the ad is run, while the second is the position of the ad within the hour.

```
df <- data.frame(Time_of_day =
  ↪ c("10AM", "10AM", "10AM", "4PM", "4PM", "4PM", "9PM", "9PM", "9PM"), On_the_hour =
  ↪ c(42, 37, 41, 62, 60, 58, 100, 96, 103), On_the_half_hour = c(36, 41, 38, 57, 60, 55, 97, 96, 101),
  ↪ Early_in_program = c(62, 68, 64, 88, 85, 81, 127, 120, 126), Late_in_program =
  ↪ c(51, 47, 48, 67, 60, 66, 105, 101, 107))

df
```

```
##   Time_of_day On_the_hour On_the_half_hour Early_in_program Late_in_program
## 1      10AM          42             36             62             51
## 2      10AM          37             41             68             47
## 3      10AM          41             38             64             48
## 4       4PM          62             57             88             67
## 5       4PM          60             60             85             60
## 6       4PM          58             55             81             66
## 7       9PM         100             97            127            105
## 8       9PM          96             96            120            101
## 9       9PM         103            101            126            107
```

The treatments are the time of day and the position of the advertisement.

Graphical analysis to check for interaction between time of day and position of advertisement:

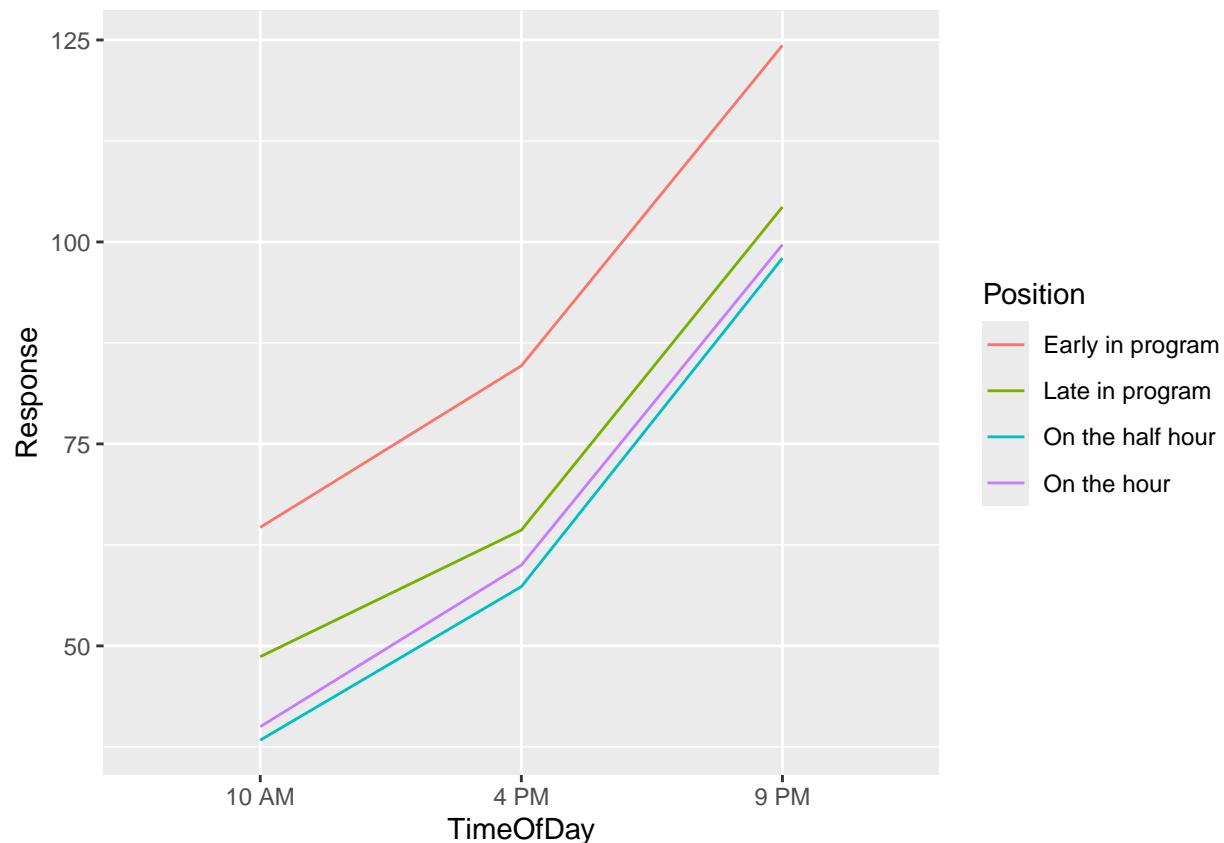
```
library(ggplot2)

# Create a data frame with the provided data
df <- data.frame(
  TimeOfDay = rep(c("10 AM", "4 PM", "9 PM"), each = 12),
  Position = rep(c("On the hour", "On the half hour", "Early in program", "Late in
  ↪ program"), times = 3),
  Response = c(
    ↪ 42, 36, 62, 51, 37, 41, 68, 47, 41, 38, 64, 48, 62, 57, 88, 67, 60, 60, 85, 60, 58, 55, 81, 66, 100, 97, 127, 105, 96, 96, 126, 101, 107
  )
)
```

```
)  
  
df
```

##	TimeOfDay	Position	Response
## 1	10 AM	On the hour	42
## 2	10 AM	On the half hour	36
## 3	10 AM	Early in program	62
## 4	10 AM	Late in program	51
## 5	10 AM	On the hour	37
## 6	10 AM	On the half hour	41
## 7	10 AM	Early in program	68
## 8	10 AM	Late in program	47
## 9	10 AM	On the hour	41
## 10	10 AM	On the half hour	38
## 11	10 AM	Early in program	64
## 12	10 AM	Late in program	48
## 13	4 PM	On the hour	62
## 14	4 PM	On the half hour	57
## 15	4 PM	Early in program	88
## 16	4 PM	Late in program	67
## 17	4 PM	On the hour	60
## 18	4 PM	On the half hour	60
## 19	4 PM	Early in program	85
## 20	4 PM	Late in program	60
## 21	4 PM	On the hour	58
## 22	4 PM	On the half hour	55
## 23	4 PM	Early in program	81
## 24	4 PM	Late in program	66
## 25	9 PM	On the hour	100
## 26	9 PM	On the half hour	97
## 27	9 PM	Early in program	127
## 28	9 PM	Late in program	105
## 29	9 PM	On the hour	96
## 30	9 PM	On the half hour	96
## 31	9 PM	Early in program	120
## 32	9 PM	Late in program	101
## 33	9 PM	On the hour	103
## 34	9 PM	On the half hour	101
## 35	9 PM	Early in program	126
## 36	9 PM	Late in program	107

```
ggplot(data=df, aes(x=TimeOfDay, y = Response, col = Position, group = Position)) +  
  ↪ stat_summary(fun = mean, geom = "line")
```



Interaction with $\alpha = 0.05$:

Here the null hypothesis is that both time and position of advertisement have no effect on each other. The alternative hypothesis is that these DO have an effect on each other:

```
model2 <- aov(Response ~ Position*TimeOfDay, data = df)
summary(model2)
```

```
##              Df Sum Sq Mean Sq  F value    Pr(>F)
## Position      3   3989    1330  149.137 1.19e-15 ***
## TimeOfDay     2  21561   10780 1209.022 < 2e-16 ***
## Position:TimeOfDay 6     25      4    0.474    0.821
## Residuals    24     214      9
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

As the comparison p value of 0.82 is NOT less than 0.05, we accept the null hypothesis, i.e. both time and position of advertisement have no effect on each other.

Significance of time of day effects with $\alpha = 0.05$:

The null hypothesis is that the time of day for an advertisement has no impact on the responses. The alternative hypothesis is that the time of day does have significance on responses. As seen in the ANOVA table, the p value is very small, (2×10^{-16}) which is less than 0.05, so we reject the null hypothesis. This makes sense, as there is clearly a correlation between the variables as seen on the graph (the slope of the lines are all positive).

Significance of position of advertisement effects with $\alpha = 0.05$:

The null hypothesis is that the position of advertisement has no impact on the number of responses. The alternative hypothesis is that the position of advertisement has significance on the number of responses. As the p value of 1.19×10^{-15} is very small and less than 0.05, we reject the null hypothesis. This makes sense, as there is clearly a correlation between the variables (each line has a different height for all times that never crosses).

Pairwise comparison of the four ad positions with Tukey simultaneous 95% confidence interval:

```
TukeyHSD(model2, "Position", conf.level = 0.95)
```

```
## Tukey multiple comparisons of means
## 95% family-wise confidence level
##
## Fit: aov(formula = Response ~ Position * TimeOfDay, data = df)
##
## $Position
##               diff            lwr            upr      p adj
## Late in program-Early in program -18.777778 -22.660936 -14.894619 0.0000000
## On the half hour-Early in program -26.666667 -30.549825 -22.783508 0.0000000
## On the hour-Early in program      -24.666667 -28.549825 -20.783508 0.0000000
## On the half hour-Late in program  -7.888889 -11.772047  -4.005730 0.0000509
## On the hour-Late in program        -5.888889  -9.772047  -2.005730 0.0017611
## On the hour-On the half hour       2.000000  -1.883159   5.883159 0.4991417
```

Pairwise comparison of the morning, afternoon, and evening times with Tukey simultaneous 95% confidence interval:

```
TukeyHSD(model2, "TimeOfDay", conf.level = 0.95)
```

```
## Tukey multiple comparisons of means
## 95% family-wise confidence level
##
## Fit: aov(formula = Response ~ Position * TimeOfDay, data = df)
##
## $TimeOfDay
##               diff            lwr            upr p adj
## 4 PM-10 AM 18.66667 15.62232 21.71101      0
## 9 PM-10 AM 58.66667 55.62232 61.71101      0
## 9 PM-4 PM  40.00000 36.95565 43.04435      0
```

Comparing time of day with advertisement position for maximizing consumer response:

We could compare using the Tukey tables, but the graph shows a much clearer relationship between time of day and advertisement position with consumer response. From this, we can see that earlier in the program has higher response rates. Additionally, we can see that the response rates are higher at 9pm than any other time, and as these variables do not influence each other, the best combination of these variables is just the best selection from both categories. So earlier in the program and 9pm are the best times to get higher response rates for ads.